

<div><div><div>enterprise</div></div><div>FLEET MANAGEMENT</div></div>				Equity Lease Menu Pricing - Estimated								
Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)
Small SUV	2025	Nissan	Rouge S	25	60	10,000	\$480.69	\$66.35	\$547.04	\$6,564.48	\$25,989.00	\$164,112.00
Small SUV	2025	Nissan	Kicks S	1	60	10,000	\$393.77	\$66.35	\$460.12	\$5,521.44	\$21,264.00	\$5,521.44
Small Sedan	2025	Toyota	Camry LE (hybrid)	1	60	10,000	\$511.31	\$62.42	\$573.73	\$6,884.76	\$27,653.00	\$6,884.76
Mid Size SUV	2025	Ford	Explorer Active	12	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$117,610.56
Police Vehicle	2025	Ford	Explorer Police Utility (FCSO)	24	60	20,000	\$1,040.89	\$6.00	\$1,046.89	\$12,562.68	\$49,541.00	\$301,504.32
Police Vehicle	2025	Ford	Explorer Police Utility (FCMO)	22	60	20,000	\$1,040.89	\$6.00	\$1,046.89	\$12,562.68	\$49,541.00	\$276,378.96
Police Vehicle	2025	Ford	Explorer Police Utility (FCPD)	4	60	20,000	\$1,040.89	\$6.00	\$1,046.89	\$12,562.68	\$49,541.00	\$50,250.72
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	7	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$75,390.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Regular Cab	5	60	10,000	\$791.89	\$69.14	\$861.03	\$10,332.36	\$42,906.00	\$51,661.80
SUV	2025	Chevy	Trailblazer LT (FCSO)	1	60	10,000	\$441.90	\$66.35	\$508.25	\$6,099.00	\$23,880.00	\$6,099.00
SUV	2025	Chevy	Trailblazer LT	17	60	10,000	\$441.90	\$66.35	\$508.25	\$6,099.00	\$23,880.00	\$103,683.00
Passenger Van	2025	Ford	Wheel Chair Transport (FCSO)		60	10,000						
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder	3	60	20,000	\$1,008.80	\$6.00	\$1,014.80	\$12,177.60	\$48,010.00	\$36,532.80
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCMO)	2	60	20,000	\$1,008.80	\$6.00	\$1,014.80	\$12,177.60	\$48,010.00	\$24,355.20
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCSO)	13	60	20,000	\$1,008.80	\$6.00	\$1,014.80	\$12,177.60	\$48,010.00	\$158,308.80
1/2 Ton Pickup	2025	Ford	F-150 XLT 4x4 (911)		60	20,000	\$992.22	\$104.24	\$1,096.46	\$13,157.52	\$50,466.00	\$0.00
Small Pickup	2025	Nissan	Frontier S	2	60	10,000	\$592.43	\$69.14	\$656.13	\$7,873.56	\$32,063.00	\$15,747.12
1 Ton Cargo Van	2025	Ford	Inmate Transit-350 Cargo (FCSO)	11	60	10,000	\$956.52	\$114.88	\$1,071.40	\$12,856.80	\$51,838.00	\$141,424.80
1 Ton Cargo Van	2025	Ford	Transit-250 Cargo	19	60	10,000	\$956.22	\$114.88	\$1,071.10	\$12,853.20	\$51,838.00	\$244,210.80
Passenger Van	2025	Ford	Transit-350	6	60	10,000	\$1,054.26	\$73.00	\$1,127.26	\$13,527.12	\$57,167.00	\$81,162.72
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCSO)	28	60	20,000	\$1,145.78	\$6.00	\$1,151.78	\$13,821.36	\$54,546.00	\$386,998.08
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCMO)	10	60	20,000	\$1,145.78	\$6.00	\$1,151.78	\$13,821.36	\$54,546.00	\$138,213.60
Police Vehicle	2025	Dodge	Durango Pursuit		60	20,000	\$973.73	\$6.00	\$979.73	\$11,756.76	\$45,541.00	\$0.00
911 Vehicle	2025	Chevy	Tahoe LT 4x4	1	60	20,000	\$1,194.33	\$99.24	\$1,293.57	\$15,522.84	\$63,045.00	\$15,522.84



FLEET MANAGEMENT

Equity Lease Menu Pricing - Estimated

Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)
Small SUV	2025	Nissan	Rouge S	24	60	10,000	\$538.16	\$66.35	\$604.51	\$7,254.12	\$26,628.00	# \$174,098.88
Small SUV	2025	Nissan	Kicks S	1	60	10,000	\$416.29	\$66.35	\$482.64	\$5,791.68	\$21,687.00	\$5,791.68
Small Sedan	2025	Toyota	Camry LE (hybrid)	1	60	10,000	\$510.33	\$62.42	\$572.75	\$6,873.00	\$27,871.00	\$6,873.00
Mid Size SUV	2025	Ford	Explorer Active	15	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$147,013.20
Police Vehicle	2025	Ford	Explorer Police Utility (FCSO)	24	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,683.00	\$308,148.48
Police Vehicle	2025	Ford	Explorer Police Utility (FCMO)	22	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$282,469.44
Police Vehicle	2025	Ford	Explorer Police Utility (FCPD)	4	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$51,358.08
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	6	60	10,000	\$840.82	\$69.14	\$909.96	\$10,919.52	\$45,565.00	\$65,517.12
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Regular Cab	5	60	10,000	\$810.34	\$69.14	\$879.48	\$10,553.76	\$43,908.00	\$52,768.80
SUV	2025	Chevy	Trailblazer LT (FCSO)	1	60	10,000	\$441.90	\$66.35	\$508.25	\$6,099.00	\$23,880.00	\$6,099.00
SUV	2025	Chevy	Trailblazer LT	17	60	10,000	\$458.45	\$66.35	\$524.80	\$6,297.60	\$23,880.00	\$107,059.20
Passenger Van	2025	Ford	Wheel Chair Transport (FCSO)	0	60	10,000						
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCPD)	2	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$26,086.08
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCMO)	2	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$26,086.08
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCSO)	13	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$169,559.52
Small Pickup	2025	Nissan	Frontier S	2	60	10,000	\$592.43	\$69.14	\$656.13	\$7,873.56	\$32,389.00	\$15,747.12
1 Ton Cargo Van	2025	Ford	Inmate Transit-350 Cargo (FCSO)	11	60	10,000	\$956.52	\$114.88	\$1,071.40	\$12,856.80	\$51,838.00	\$141,424.80
1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	19	60	10,000	\$956.22	\$114.88	\$1,071.10	\$12,853.20	\$51,838.00	\$244,210.80
Passenger Van	2025	Ford	Transit-350	6	60	10,000	\$1,061.24	\$73.00	\$1,134.24	\$13,610.88	\$57,547.00	\$81,665.28
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCSO)	27	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$364,772.16
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCMO)	10	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$135,100.80



FLEET MANAGEMENT

Equity Lease Menu Pricing - Estimated

Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)
Small SUV	2025	Nissan	Rouge S	0	60	10,000	\$538.16	\$66.35	\$604.51	\$7,254.12	\$26,628.00	\$0.00
Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$416.29	\$66.35	\$482.64	\$5,791.68	\$21,687.00	\$0.00
Small Sedan	2025	Toyota	Camry LE (hybrid)	0	60	10,000	\$510.33	\$62.42	\$572.75	\$6,873.00	\$27,871.00	\$0.00
Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCSO)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,683.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCMO)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCPD)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$840.82	\$69.14	\$909.96	\$10,919.52	\$45,565.00	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Regular Cab	0	60	10,000	\$810.34	\$69.14	\$879.48	\$10,553.76	\$43,908.00	\$0.00
SUV	2025	Chevy	Trailblazer LT (FCSO)	0	60	10,000	\$441.90	\$66.35	\$508.25	\$6,099.00	\$23,880.00	\$0.00
SUV	2025	Chevy	Trailblazer LT	0	60	10,000	\$458.45	\$66.35	\$524.80	\$6,297.60	\$23,880.00	\$0.00
Passenger Van	2025	Ford	Wheel Chair Transport (FCSO)	0	60	10,000						
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCPD)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCMO)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCSO)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Small Pickup	2025	Nissan	Frontier S	0	60	10,000	\$592.43	\$69.14	\$656.13	\$7,873.56	\$32,389.00	\$0.00
1 Ton Cargo Van	2025	Ford	Inmate Transit-350 Cargo (FCSO)	0	60	10,000	\$956.52	\$114.88	\$1,071.40	\$12,856.80	\$51,838.00	\$0.00
1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	0	60	10,000	\$956.22	\$114.88	\$1,071.10	\$12,853.20	\$51,838.00	\$0.00
Passenger Van	2025	Ford	Transit-350	0	60	10,000	\$1,061.24	\$73.00	\$1,134.24	\$13,610.88	\$57,547.00	\$0.00
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCSO)	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$0.00
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCMO)	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$0.00



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Equity Lease Menu Pricing - Estimated

Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)
Small SUV	2025	Nissan	Rouge S	0	60	10,000	\$538.16	\$66.35	\$604.51	\$7,254.12	\$26,628.00	\$0.00
Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$416.29	\$66.35	\$482.64	\$5,791.68	\$21,687.00	\$0.00
Small Sedan	2025	Toyota	Camry LE (hybrid)	0	60	10,000	\$510.33	\$62.42	\$572.75	\$6,873.00	\$27,871.00	\$0.00
Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCSO)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,683.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCMO)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCPD)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$840.82	\$69.14	\$909.96	\$10,919.52	\$45,565.00	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Regular Cab	0	60	10,000	\$810.34	\$69.14	\$879.48	\$10,553.76	\$43,908.00	\$0.00
SUV	2025	Chevy	Trailblazer LT (FCSO)	0	60	10,000	\$441.90	\$66.35	\$508.25	\$6,099.00	\$23,880.00	\$0.00
SUV	2025	Chevy	Trailblazer LT	0	60	10,000	\$458.45	\$66.35	\$524.80	\$6,297.60	\$23,880.00	\$0.00
Passenger Van	2025	Ford	Wheel Chair Transport (FCSO)	0	60	10,000						
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCPD)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCMO)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCSO)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Small Pickup	2025	Nissan	Frontier S	0	60	10,000	\$592.43	\$69.14	\$656.13	\$7,873.56	\$32,389.00	\$0.00
1 Ton Cargo Van	2025	Ford	Inmate Transit-350 Cargo (FCSO)	0	60	10,000	\$956.52	\$114.88	\$1,071.40	\$12,856.80	\$51,838.00	\$0.00
1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	0	60	10,000	\$956.22	\$114.88	\$1,071.10	\$12,853.20	\$51,838.00	\$0.00
Passenger Van	2025	Ford	Transit-350	0	60	10,000	\$1,061.24	\$73.00	\$1,134.24	\$13,610.88	\$57,547.00	\$0.00
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCSO)	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$0.00
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCMO)	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$0.00



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Equity Lease Menu Pricing - Estimated

Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)
Small SUV	2025	Nissan	Rouge S	0	60	10,000	\$538.16	\$66.35	\$604.51	\$7,254.12	\$26,628.00	\$0.00
Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$416.29	\$66.35	\$482.64	\$5,791.68	\$21,687.00	\$0.00
Small Sedan	2025	Toyota	Camry LE (hybrid)	0	60	10,000	\$510.33	\$62.42	\$572.75	\$6,873.00	\$27,871.00	\$0.00
Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCSO)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,683.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCMO)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCPD)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$840.82	\$69.14	\$909.96	\$10,919.52	\$45,565.00	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Regular Cab	0	60	10,000	\$810.34	\$69.14	\$879.48	\$10,553.76	\$43,908.00	\$0.00
SUV	2025	Chevy	Trailblazer LT (FCSO)	0	60	10,000	\$441.90	\$66.35	\$508.25	\$6,099.00	\$23,880.00	\$0.00
SUV	2025	Chevy	Trailblazer LT	0	60	10,000	\$458.45	\$66.35	\$524.80	\$6,297.60	\$23,880.00	\$0.00
Passenger Van	2025	Ford	Wheel Chair Transport (FCSO)	0	60	10,000						
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCPD)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCMO)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCSO)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Small Pickup	2025	Nissan	Frontier S	0	60	10,000	\$592.43	\$69.14	\$656.13	\$7,873.56	\$32,389.00	\$0.00
1 Ton Cargo Van	2025	Ford	Inmate Transit-350 Cargo (FCSO)	0	60	10,000	\$956.52	\$114.88	\$1,071.40	\$12,856.80	\$51,838.00	\$0.00
1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	0	60	10,000	\$956.22	\$114.88	\$1,071.10	\$12,853.20	\$51,838.00	\$0.00
Passenger Van	2025	Ford	Transit-350	0	60	10,000	\$1,061.24	\$73.00	\$1,134.24	\$13,610.88	\$57,547.00	\$0.00
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCSO)	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$0.00
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCMO)	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$0.00



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Equity Lease Menu Pricing - Estimated

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Small SUV	2025	Nissan	Rouge S	0	60	10,000	\$538.16	\$66.35	\$604.51	\$7,254.12	\$26,628.00	\$0.00
Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$416.29	\$66.35	\$482.64	\$5,791.68	\$21,687.00	\$0.00
Small Sedan	2025	Toyota	Camry LE (hybrid)	0	60	10,000	\$510.33	\$62.42	\$572.75	\$6,873.00	\$27,871.00	\$0.00
Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCSO)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,683.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCMO)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCPD)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$840.82	\$69.14	\$909.96	\$10,919.52	\$45,565.00	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Regular Cab	0	60	10,000	\$810.34	\$69.14	\$879.48	\$10,553.76	\$43,908.00	\$0.00
SUV	2025	Chevy	Trailblazer LT (FCSO)	0	60	10,000	\$441.90	\$66.35	\$508.25	\$6,099.00	\$23,880.00	\$0.00
SUV	2025	Chevy	Trailblazer LT	0	60	10,000	\$458.45	\$66.35	\$524.80	\$6,297.60	\$23,880.00	\$0.00
Passenger Van	2025	Ford	Wheel Chair Transport (FCSO)	0	60	10,000						
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCPD)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCMO)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCSO)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Small Pickup	2025	Nissan	Frontier S	0	60	10,000	\$592.43	\$69.14	\$656.13	\$7,873.56	\$32,389.00	\$0.00
1 Ton Cargo Van	2025	Ford	Inmate Transit-350 Cargo (FCSO)	0	60	10,000	\$956.52	\$114.88	\$1,071.40	\$12,856.80	\$51,838.00	\$0.00
1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	0	60	10,000	\$956.22	\$114.88	\$1,071.10	\$12,853.20	\$51,838.00	\$0.00
Passenger Van	2025	Ford	Transit-350	0	60	10,000	\$1,061.24	\$73.00	\$1,134.24	\$13,610.88	\$57,547.00	\$0.00
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCSO)	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$0.00
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCMO)	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$0.00



FLEET MANAGEMENT

Equity Lease Menu Pricing - Estimated

Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)
Small SUV	2025	Nissan	Rouge S	0	60	10,000	\$538.16	\$66.35	\$604.51	\$7,254.12	\$26,628.00	\$0.00
Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$416.29	\$66.35	\$482.64	\$5,791.68	\$21,687.00	\$0.00
Small Sedan	2025	Toyota	Camry LE (hybrid)	0	60	10,000	\$510.33	\$62.42	\$572.75	\$6,873.00	\$27,871.00	\$0.00
Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCSO)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,683.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCMO)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCPD)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$840.82	\$69.14	\$909.96	\$10,919.52	\$45,565.00	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Regular Cab	0	60	10,000	\$810.34	\$69.14	\$879.48	\$10,553.76	\$43,908.00	\$0.00
SUV	2025	Chevy	Trailblazer LT (FCSO)	0	60	10,000	\$441.90	\$66.35	\$508.25	\$6,099.00	\$23,880.00	\$0.00
SUV	2025	Chevy	Trailblazer LT	0	60	10,000	\$458.45	\$66.35	\$524.80	\$6,297.60	\$23,880.00	\$0.00
Passenger Van	2025	Ford	Wheel Chair Transport (FCSO)	0	60	10,000						
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCPD)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCMO)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCSO)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Small Pickup	2025	Nissan	Frontier S	0	60	10,000	\$592.43	\$69.14	\$656.13	\$7,873.56	\$32,389.00	\$0.00
1 Ton Cargo Van	2025	Ford	Inmate Transit-350 Cargo (FCSO)	0	60	10,000	\$956.52	\$114.88	\$1,071.40	\$12,856.80	\$51,838.00	\$0.00
1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	0	60	10,000	\$956.22	\$114.88	\$1,071.10	\$12,853.20	\$51,838.00	\$0.00
Passenger Van	2025	Ford	Transit-350	0	60	10,000	\$1,061.24	\$73.00	\$1,134.24	\$13,610.88	\$57,547.00	\$0.00
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCSO)	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$0.00
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCMO)	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$0.00



FLEET MANAGEMENT

Equity Lease Menu Pricing - Estimated

Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)
Small SUV	2025	Nissan	Rouge S	0	60	10,000	\$538.16	\$66.35	\$604.51	\$7,254.12	\$26,628.00	\$0.00
Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$416.29	\$66.35	\$482.64	\$5,791.68	\$21,687.00	\$0.00
Small Sedan	2025	Toyota	Camry LE (hybrid)	0	60	10,000	\$510.33	\$62.42	\$572.75	\$6,873.00	\$27,871.00	\$0.00
Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCSO)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,683.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCMO)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCPD)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$840.82	\$69.14	\$909.96	\$10,919.52	\$45,565.00	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Regular Cab	0	60	10,000	\$810.34	\$69.14	\$879.48	\$10,553.76	\$43,908.00	\$0.00
SUV	2025	Chevy	Trailblazer LT (FCSO)	0	60	10,000	\$441.90	\$66.35	\$508.25	\$6,099.00	\$23,880.00	\$0.00
SUV	2025	Chevy	Trailblazer LT	0	60	10,000	\$458.45	\$66.35	\$524.80	\$6,297.60	\$23,880.00	\$0.00
Passenger Van	2025	Ford	Wheel Chair Transport (FCSO)	0	60	10,000						
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCPD)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCMO)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCSO)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Small Pickup	2025	Nissan	Frontier S	0	60	10,000	\$592.43	\$69.14	\$656.13	\$7,873.56	\$32,389.00	\$0.00
1 Ton Cargo Van	2025	Ford	Inmate Transit-350 Cargo (FCSO)	0	60	10,000	\$956.52	\$114.88	\$1,071.40	\$12,856.80	\$51,838.00	\$0.00
1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	0	60	10,000	\$956.22	\$114.88	\$1,071.10	\$12,853.20	\$51,838.00	\$0.00
Passenger Van	2025	Ford	Transit-350	0	60	10,000	\$1,061.24	\$73.00	\$1,134.24	\$13,610.88	\$57,547.00	\$0.00
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCSO)	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$0.00
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCMO)	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$0.00



FLEET MANAGEMENT

Equity Lease Menu Pricing - Estimated

Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)
Small SUV	2025	Nissan	Rouge S	0	60	10,000	\$538.16	\$66.35	\$604.51	\$7,254.12	\$26,628.00	\$0.00
Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$416.29	\$66.35	\$482.64	\$5,791.68	\$21,687.00	\$0.00
Small Sedan	2025	Toyota	Camry LE (hybrid)	0	60	10,000	\$510.33	\$62.42	\$572.75	\$6,873.00	\$27,871.00	\$0.00
Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCSO)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,683.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCMO)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCPD)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$840.82	\$69.14	\$909.96	\$10,919.52	\$45,565.00	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Regular Cab	0	60	10,000	\$810.34	\$69.14	\$879.48	\$10,553.76	\$43,908.00	\$0.00
SUV	2025	Chevy	Trailblazer LT (FCSO)	0	60	10,000	\$441.90	\$66.35	\$508.25	\$6,099.00	\$23,880.00	\$0.00
SUV	2025	Chevy	Trailblazer LT	0	60	10,000	\$458.45	\$66.35	\$524.80	\$6,297.60	\$23,880.00	\$0.00
Passenger Van	2025	Ford	Wheel Chair Transport (FCSO)	0	60	10,000						
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCPD)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCMO)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCSO)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Small Pickup	2025	Nissan	Frontier S	0	60	10,000	\$592.43	\$69.14	\$656.13	\$7,873.56	\$32,389.00	\$0.00
1 Ton Cargo Van	2025	Ford	Inmate Transit-350 Cargo (FCSO)	0	60	10,000	\$956.52	\$114.88	\$1,071.40	\$12,856.80	\$51,838.00	\$0.00
1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	0	60	10,000	\$956.22	\$114.88	\$1,071.10	\$12,853.20	\$51,838.00	\$0.00
Passenger Van	2025	Ford	Transit-350	0	60	10,000	\$1,061.24	\$73.00	\$1,134.24	\$13,610.88	\$57,547.00	\$0.00
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCSO)	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$0.00
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCMO)	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$0.00



FLEET MANAGEMENT

Equity Lease Menu Pricing - Estimated

Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)
Small SUV	2025	Nissan	Rouge S	0	60	10,000	\$538.16	\$66.35	\$604.51	\$7,254.12	\$26,628.00	\$0.00
Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$416.29	\$66.35	\$482.64	\$5,791.68	\$21,687.00	\$0.00
Small Sedan	2025	Toyota	Camry LE (hybrid)	0	60	10,000	\$510.33	\$62.42	\$572.75	\$6,873.00	\$27,871.00	\$0.00
Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCSO)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,683.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCMO)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCPD)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$840.82	\$69.14	\$909.96	\$10,919.52	\$45,565.00	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Regular Cab	0	60	10,000	\$810.34	\$69.14	\$879.48	\$10,553.76	\$43,908.00	\$0.00
SUV	2025	Chevy	Trailblazer LT (FCSO)	0	60	10,000	\$441.90	\$66.35	\$508.25	\$6,099.00	\$23,880.00	\$0.00
SUV	2025	Chevy	Trailblazer LT	0	60	10,000	\$458.45	\$66.35	\$524.80	\$6,297.60	\$23,880.00	\$0.00
Passenger Van	2025	Ford	Wheel Chair Transport (FCSO)	0	60	10,000						
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCPD)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCMO)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCSO)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Small Pickup	2025	Nissan	Frontier S	0	60	10,000	\$592.43	\$69.14	\$656.13	\$7,873.56	\$32,389.00	\$0.00
1 Ton Cargo Van	2025	Ford	Inmate Transit-350 Cargo (FCSO)	0	60	10,000	\$956.52	\$114.88	\$1,071.40	\$12,856.80	\$51,838.00	\$0.00
1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	0	60	10,000	\$956.22	\$114.88	\$1,071.10	\$12,853.20	\$51,838.00	\$0.00
Passenger Van	2025	Ford	Transit-350	0	60	10,000	\$1,061.24	\$73.00	\$1,134.24	\$13,610.88	\$57,547.00	\$0.00
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCSO)	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$0.00
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCMO)	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$0.00



FLEET MANAGEMENT

Equity Lease Menu Pricing - Estimated

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Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$416.29	\$66.35	\$482.64	\$5,791.68	\$21,687.00	\$0.00
Small Sedan	2025	Toyota	Camry LE (hybrid)	0	60	10,000	\$510.33	\$62.42	\$572.75	\$6,873.00	\$27,871.00	\$0.00
Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCSO)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,683.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCMO)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$0.00
Police Vehicle	2025	Ford	Explorer Police Utility (FCPD)	0	60	20,000	\$1,063.96	\$6.00	\$1,069.96	\$12,839.52	\$47,684.00	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$840.82	\$69.14	\$909.96	\$10,919.52	\$45,565.00	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Regular Cab	0	60	10,000	\$810.34	\$69.14	\$879.48	\$10,553.76	\$43,908.00	\$0.00
SUV	2025	Chevy	Trailblazer LT (FCSO)	0	60	10,000	\$441.90	\$66.35	\$508.25	\$6,099.00	\$23,880.00	\$0.00
SUV	2025	Chevy	Trailblazer LT	0	60	10,000	\$458.45	\$66.35	\$524.80	\$6,297.60	\$23,880.00	\$0.00
Passenger Van	2025	Ford	Wheel Chair Transport (FCSO)	0	60	10,000						
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCPD)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCMO)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder (FCSO)	0	60	20,000	\$1,084.25	\$6.00	\$1,086.92	\$13,043.04	\$51,610.00	\$0.00
Small Pickup	2025	Nissan	Frontier S	0	60	10,000	\$592.43	\$69.14	\$656.13	\$7,873.56	\$32,389.00	\$0.00
1 Ton Cargo Van	2025	Ford	Inmate Transit-350 Cargo (FCSO)	0	60	10,000	\$956.52	\$114.88	\$1,071.40	\$12,856.80	\$51,838.00	\$0.00
1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	0	60	10,000	\$956.22	\$114.88	\$1,071.10	\$12,853.20	\$51,838.00	\$0.00
Passenger Van	2025	Ford	Transit-350	0	60	10,000	\$1,061.24	\$73.00	\$1,134.24	\$13,610.88	\$57,547.00	\$0.00
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCSO)	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$0.00
Police Vehicle	2025	Chevy	Tahoe Police Vehicle 4x4 (FCMO)	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$53,308.00	\$0.00

Fulton County

10 Year Lease Projection

Fleet Size 236

	Fleet Size	Owned	Leased	Purchase
Average				\$1,500,000.00
Year 1 ('25)	236	24	212	
Year 2 ('26)	236	236	0	
Year 3 ('27)	236	236	0	
Year 4 ('28)	236	236	0	
Year 5 ('29)	236	236	0	
Year 6 ('30)	236	236	0	
Year 7 ('31)	236	236	0	
Year 8 ('32)	236	236	0	
Year 9 ('33)	236	236	0	
Year 10 ('34)	236	236	0	

Lease	Equity (Owned)	Equity (Leased)	Total Budget	Net Cash
\$2,411,849.52	\$424,000.00		\$ 2,411,849.52	-\$911,849.52
\$2,411,849.52	\$ -		\$ 2,411,849.52	-\$911,849.52
\$2,411,849.52	\$ -		\$ 2,411,849.52	-\$911,849.52
\$2,411,849.52	\$ -		\$ 2,411,849.52	-\$911,849.52
\$2,411,849.52	\$ -		\$ 2,411,849.52	-\$911,849.52
\$ -	\$	2,335,845.00	\$(2,335,845.00)	\$3,835,845.00
\$ -	\$	-	\$ -	\$1,500,000.00
\$ -	\$	-	\$ -	\$1,500,000.00
\$ -	\$	-	\$ -	\$1,500,000.00
\$ -	\$	-	\$ -	\$1,500,000.00
			10 Year Savings	\$5,276,597.40



FLEET MANAGEMENT