



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Chief Purchasing Agent,
Director of Purchasing and Contract Compliance

FROM: Joseph Davis, Director, DREAM *JD*

DATE: February 26, 2024

SUBJECT: Recommendation Award – ITB#23ITB138804C-GS,
Electrical On Call Maintenance Services Countywide
FY2024

Recommendation: We are recommending approval of the lowest bidders for, Bid# 23ITB138804C-GS, Electrical On Call Maintenance Services Countywide in the total amount of \$375,000, with (A) Capital City Electrical Services, LLC (Norcross, GA) in the amount of \$165,000; (B) ALL-N-1 Security Services, Inc. (Atlanta, GA) in the amount of \$160,000; and (C) Electrify Atlanta, LLC (Roswell, GA) in the amount of \$50,000, to provide standby on-site electrical on-call maintenance services on an “as needed” basis for all Fulton County facilities. Effective upon execution of contracts through December 31, 2024, with two renewal options.

DISCUSSION:

Procedure for Basis of Award:

The recommendation for the award was based on the bidders' prices for hourly labor rates during normal business hours, overtime hours, service equipment when using a bucket truck and truck per trip rates for maintenance repairs from a given estimated number of hours; and totaling all costs (line items #1 thru #4) to determine the overall lowest responsible and responsive bidder(s) to provide emergency on-site electrical on call maintenance services for Fulton County facilities. Also, bidders must provide proof of professional electrical licenses which is a criterion to be considered for an award with Fulton County.

The Department received and evaluated five (5) bids to the solicitation. Capital City Electrical Services, LLC submitted the overall lowest base bid of \$72,000, then followed by ALL-N-1 Security Services, Inc. the 2nd lowest base bid of \$92,500, Electrify Atlanta, LLC the 3rd lowest base bid of \$112,500, Levonne Industries the 4th lowest base bid of 168,500, and Bell Electrical the 5th lowest base bid of \$216,151.

Award Recommendation:

Therefore after careful review of these bids, we recommended three (3) overall lowest and most responsive and responsible bidders: Capital City Electrical Services, LLC the overall lowest responsive and responsible bidder, ALL-N-1 the 2nd most responsive bidder, and

Electrify Atlanta, LLC the 3rd most responsible bidder, to provide standby on-site Electrical on call maintenance services countywide on an as-needed basis for Fulton County facilities for FY2024.

	Recommended Bidder	Base Bid Amount	Award Authority
1	Capital City Electrical	\$72,000	\$165,000.00
2	ALL-N-1	\$92,550	\$160,000.00
3	Electrify Atlanta	\$112,500	\$50,000.00
	Total		\$375,000.00

Selecting three (3) Electrical contractors provides us with the maximum flexibility and sufficient manpower resources to respond to emergency and to accommodate the large number of buildings and parking lots while minimizing each building's electrical power repair down time.

Two (2) of the three (3) recommended Electrical contractors have a current contract with Fulton County and have performed satisfactory and highly competent as an Electrical contractor for Fulton County as stated in their performance reports (see Exhibit 2).

The requested increased spending authority in the total amount of \$375,000, is an increase of \$155,000 over 2023 is largely for the Greater Fulton Maintenance Division which services the North and South Fulton Areas. These planned projects for 2024 consists of additional electrical installation of circuits, quad receptacles with new 1p 20A breakers, and conduits for the Fulton County Central Warehouse for Election and Emergency Management Departments; and lighting upgrade projects for the Northside Library, New Horizons and Palmetto Senior Centers.

These are time and material contracts, and the above-mentioned total spending authority will cover the costs for normal and overtime labor hours, troubleshooting, diagnosing and emergency maintenance repairs, parts/components on variety types of general and electrical lighting systems for FY2024; and this includes the cost to maintain the newly 588,000 total sq. ft. consolidated Central Warehouse at the required based cost @ \$0.70 per sq. ft. for current electrical projects.

Joseph Davis

Authorized Signature: Joseph N. Davis Date: 2/26/2024
(By Director/Deputy Director)

If you require additional information, contact Joanna Hernandez at (404) 612-6127.

- Cc. Tim Dimond, Deputy Director, DREAM
- John Adams, Administrator, DREAM
- Willie Perryman, Building Maintenance Manager, DREAM
- Vijay Nair, Building Maintenance Manager, DREAM

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