

CONTRACT DOCUMENTS

FOR

REQUEST FOR PROPOSAL 25RFP020325C-MH

2025 COMMUNITY SERVICES PROGRAM

FOR

DEPARTMENT OF COMMUNITY DEVELOPMENT

OF

FULTON COUNTY, GEORGIA

CONTRACT AGREEMENT

THIS AGREEMENT ("Agreement"), entered into this **1st day of January 2025,** by and between **FULTON COUNTY**, Georgia (hereinafter referred to as "Fulton County" or "County"), a political subdivision of the State of Georgia, acting by and through its Community Development Department's Youth and Community Services Division ("YCS"), and **Reach Out and Read Inc.** (hereinafter referred to as "Contractor"), a corporation organized as a nonprofit, tax exempt 501(c) (3) agency, authorized to conduct business within the state of Georgia (hereinafter collectively referred to as the "Parties").

WITNESSETH

WHEREAS, as part of its official functions, Fulton County is authorized to exercise the power of taxation pursuant to Art. IX, Section IV., Par. I of the Constitution of the State of Georgia of 1983, and to expend such funds raised by the exercise of said powers for public purposes as declared in Art. IX, Section IV., Par. II of the Constitution; and

WHEREAS, Contractor has in its employ personnel, and under its supervision, facilities and resources by which it can render to Fulton County and the citizens thereof certain services authorized by the aforementioned Constitutional provision; and

WHEREAS, Contractor has agreed to render services to the citizens of Fulton County, and the County has appropriated funds for those services; and

WHEREAS, the parties desire to execute a formal agreement for the services to be rendered by Contractor, and said services shall be defined, and consideration to be paid for such services by Fulton County for the successful performance of the services, and shall be enumerated.

The Agreement was approved by the Fulton County Board of Commissioners on May 21, 2025, BOC#25-0398.

NOW, THEREFORE, in consideration of the premises, payment of the sum hereinafter set forth and the performance of the services described herein, it is mutually agreed as follows:

INDEX OF ARTICLES

ARTICLE 1. PARTIES AND TERM

ARTICLE 2. SCOPE OF CONTRACTOR'S DUTIES

ARTICLE 3. COMPENSATION FOR SERVICES

ARTICLE 4. RECORD KEEPING

ARTICLE 5. INDEMNIFICATION

ARTICLE 6. TERMINATION OF AGREEMENT FOR CAUSE

ARTICLE 7. <u>INDEPENDENT CONTRACTOR STATUS</u>

ARTICLE 8. INSURANCE

ARTICLE 9. AMENDMENTS AND MODIFICATIONS TO AGREEMENT

ARTICLE 10. SUBCONTRACTING

ARTICLE 11. ASSIGNABILITY

ARTICLE 12. SEVERABILITY OF TERMS

ARTICLE 13. PRECEDENCE OF AGREEMENT

ARTICLE 14. EQUAL EMPLOYMENT OPPORTUNITY

ARTICLE 15. CAPTIONS

ARTICLE 16. GOVERNING LAW

ARTICLE 17. JURISDICTION

ARTICLE I - PARTIES AND TERM:

(a) Fulton County, through its YCS, retains Contractor, and Contractor accepts retention by Fulton

County to render the services as hereinafter defined and required; to perform such services in a manner

and to the extent required by the parties herein; and as may be hereafter amended or extended in writing

by mutual agreement of the parties.

The Chairperson of the Board of Directors for the Contractor or authorized representative

(hereinafter "Board Chair") represents that she/he is authorized to bind and enter into contracts on behalf

of Contractor, including this Agreement.

(c) Nothing contained in this Agreement shall be constructed to be a waiver of Fulton County's

sovereign immunity or any individual's official or qualified good faith immunity.

This Agreement will remain in effect from 01/01/2025, until midnight 12/31/2025.

(e) Fulton County shall have the right to suspend immediately Contractor's performance hereunder

on an emergency basis under this Agreement whenever necessary, in the sole opinion of Fulton County, to

avert a life threatening situation or other sufficiently serious deficiency.

ARTICLE II - SCOPE OF CONTRACTOR'S DUTIES:

Upon execution of this Agreement, the Contractor will provide the following services for Fulton County:

SCOPE OF WORK:

Community Services Program (CSP)

CSP Service Category: Children and Youth Services

CSP Funding Priority(ies):

Children and Youth: 1. Programs focusing on kindergarten readiness...

Disabilities: Not Applicable

Economic Stability: Not Applicable

Health and Wellness: Not Applicable

Homelessness: Not Applicable

Senior Services: Not Applicable

3

Reach Out and Read Inc., Fulton County Learning Success Initiative will provide services at the following locations at specified times during the contract period of 01/01/2025 through 12/31/2025:

Start and end date of programming for which CSP funds will be used:

Start date: 01/01/2025

End date: 12/31/2025

Service Delivery Site(s):

Name of Program Site Program Location (complete physical address)		Program City	Program State	Program Zip code	Fulton County District of the program (Facility) location	District(s) of Fulton County Residents Served by the program (facility) location	
Asa Yancey Health Center	1247 Donald Lee Hollowell Pkwy	Atlanta	GA	30318	4	4	
Children's Healthcare of Atlanta Hughes Spalding	2nd Floor, Jesse Hill Drive	Atlanta	GA	30303	4	4	
Grady Health Center	7741 Roswell Road	East Point	GA	30350	2	2	
TLC Pediatrics	2600 Martin Luther King, Jr. Drive, Ste. 206	Atlanta	GA	30311	6	6	
Family Health Centers of Georgia	868 York Avenue, SW	Atlanta	GA	30310	4	4	
Grady Health Center	1595 W. Cleveland Ave.	Atlanta	GA	30344	5	5	

Name of Program Site	Program Location (complete physical address)	Program City	Program State	Program Zip code	Fulton County District of the program (Facility) location	District(s) of Fulton County Residents Served by the program (facility) location
Intown Pediatrics	490 Bill Kennedy Way	Atlanta	GA	30315	5	5
We Care Pediatric and Adolescent Group	1422 Cleveland Ave.	East Point	GA	30344	5	5
Morehouse Healthcare	1800 Howell Mill Road, Ste. 550	Atlanta	GA	30318	4	4
Norwood Pediatrics	1136 Cleveland Ave. Ste. 308	East Point	GA	30344	6	6
Kidcare Pediatrics, LLC	2565 Jolly Road	College Park	GA	30349	6	6
Kidcare Pediatrics,	910 Dannon View, Ste. 2102	College Park	GA	30311	6	6
Princeton Lakes Pediatrics	3885 Princeton Lakes Way, Ste. 302	Atlanta	GA	30311	5	5
Southside Medical Center	1046 Ridge Avenue SW	Atlanta	GA	30315	5	5
Healing Community Center	2600 Martin Luther King, Jr. Drive, Ste. 206	Atlanta	GA	30311	6	6
Meadow Pediatrics	10710 Medlock Bridge Rd.,	Johns Creek	GA	30097	1	1

Name of Program Site	Program Location (complete physical address)	Program City	Program State	Program Zip code	Fulton County District of the program (Facility) location	District(s) of Fulton County Residents Served by the program (facility) location
Grady Comprehensive Care Center at Camp Creek	3896 Princeton Lakes Way	Atlanta	GA	30311	5	5
Old Fourth Ward Pediatrics	285 Boulevard NE, Ste. 235	Atlanta	GA	30312	4	4
Grady Memorial Hsopital Neonatal ICU/Special Care Nurseries	80 Jesse Hill Jr. Dr. SE	Atlanta	GA	30303	4	4
Grady Health System Family and Youth Clinic at Ponce de Leon	341 Ponce De Leon Ave NE	Atlanta	GA	30308	4	4
Morehouse Healthcare Lee St.	455 Lee St.	Atlanta	GA	30310	4	4
Wellstar Pediatrics	10710 Medlock Bridge Rd, Ste 250	Johns Creek	GA	30097	1	1
Dare2Care Pediatrics	5460 McGinnis Village Place Suite 103	Alpharetta	GA	30022	1	1

Approach and Design:

Reach Out and Read Inc., Fulton County Learning Success Initiative will provide services to **9191** clients that reside in Fulton County, with CSP funding.

Reach Out and Read Inc., Fulton County Learning Success Initiative will provide the following activities and services in Fulton County with CSP funding:

1. Identifies specific activities and services that will be provided to support one or more CSP funding priorities. (3 points)

ROR GA's primary activity is implementing the following three-part model: 1) In the pediatric exam room, doctors speak to parents about the importance of reading aloud to children every day and offer research-based early literacy guidance starting at birth. 2) During well-child checkups, the pediatrician gives every child, ages birth through 5 years a new, developmentally- and culturally appropriate book to take home. 3) Parents take the doctor's advice or prescription for reading to heart, making reading aloud part of their daily routines.

Our families read up to 350 hours with our children prior to kindergarten. We have shown major accomplishments in four areas: 1) evidence of impact; 2) scalability and cost efficiency; 3) age and access; and 4) national visibility. Since our founding, 15 peer-reviewed studies have been conducted to test our model's effectiveness. These evaluations, published in medical journals, prove that pediatricians can make a significant difference in the amount that parents read with their children. As a result, children achieve larger expressive and receptive vocabularies and improved basic language skills. These vital, foundational skills set children on the path toward reading at grade level by ensuring that children arrive at kindergarten with an understanding of letters, sounds, and written stories.

Working within the established health care system, gives us the opportunity to reach almost every child at the earliest possible age. Our focus extends beyond merely distributing books; we aim to facilitate emergent literacy and relational health, particularly in historically underserved communities and among low-income children. One of the key strengths of our program lies in its accessibility. Any child visiting a partner clinic automatically becomes a participant in our program during well-child visits, requiring no extra effort or registration, pediatric care.

2. Identifies how the activities and services will be accomplished. (3 points)

Pediatricians are trained by our Program Managers and earn 1.25 Continuing Medical Education Units upon successful completion. Once trained the program can be implemented and the pediatrician can then have a conversation with the parents, prescribing reading aloud every day by modeling reading the book aloud to the child while teaching the parent what they are doing and why it is important. The pediatrician then gives the child a new, developmentally appropriate book to take home, building a collection of 10 new books in the home before the child goes to kindergarten. Since the majority of children 0-5 are not in licensed childcare, these sessions are often their first and strongest exposure to early

literacy education.

3. Proposal addresses three Fulton County "Health and Human Services" Key Performance Indicator(s) (ref. pages 3-4 of CSP manual) (3 points)

Through this grant ROR GA will address the following educational potential through Fulton County's community services and library programs: Percentage of high school students who meet literacy requirements, Percentage of high school students who graduate on time, Percentage of sixth through eighth graders who meet target reading levels, Percentage of third through fifth graders who meet target reading levels

ROR GA's programming works to prepare children to start kindergarten with the skills to learn to read. The ROR intervention gives hope to children and future generations. If implemented, children will arrive to school with a sixmonth edge over their peers. These children meet their target reading levels in every grade when they use the ROR intervention and maintain strong reading habits. Reading proficiently by third grade is a strong predictor of whether children will graduate from high school on time. Graduating from high school on time leads to economic stability and self-sufficiency.

Emergent literacy skills are the precursors of formal reading and thereby lower the risk of numerous negative outcomes connected to school failure and the attendant low self-esteem, school truancy and dropping out, substance misuse, and teen pregnancy, among others. Parents trust and respect the advice they receive from the medical providers who care for their children. The more involved parents are in their child's education the more likely the child will be successful in school. During the preschool years, children served by ROR score 3 to 6 months ahead of their non-ROR peers on vocabulary tests. Research shows that children that start school on track are more likely to reach their full potential in all aspects of their life, escaping poverty and becoming self-sufficient. Most families served by a ROR trained pediatrician live in low-income communities. Recent research establishes the negative relationship between adverse childhood experiences and both physical and mental health in adulthood, as is the positive impact of parenting on child development and future health.

4. Proposal addresses three CSP funding priorities as identified by the primary service category selected. (3 points)

<u>Kindergarten readiness (and early childhood development ages 3-5 years); Achievement of elementary and middle</u> school reading level targets

The ROR GA program has the ability to promote parent and child engagement through the existing healthcare infrastructure. We are not simply a free book program but rather an innovative early school readiness intervention. Children love spending time with their parents or caregiver, and the nurturing one-on-one attention during story time encourages them to form a positive association with books and reading. Although families may only visit their pediatricians once every few months, our parents read aloud at home regularly, creating nurturing relationships around shared stories. Our hope is that through our program the parents may also discover a love of reading. This program

enables children to achieve their elementary and middle school reading level targets.

Ensure Safety and Justice by providing alternatives to activities contributing factors to unhealthy behaviors in children and youth:

The ROR GA differentiator is our access and ability to engage with parents by way of a book which also serves as a developmental assessment tool, with intentions to reduce toxic stress and create healthy routines that result in healthy outcomes for all. Many participating doctors report a discrepancy in behavior between their more affluent and impoverished patients. They share that it is often because a child with a limited vocabulary is unable to find the words to convey his feelings and resorts to tantrums or other disruptive behavior and this creates additional stress in homes already unstable.

Programs and Services focusing on one or more of the six National Milestones of My Brother's Keeper (MBK) Alliance

Entering school ready to learn 2. Reading at grade level by third grade 3. Graduating from high school ready for college and career

More than 80 percent of a child's brain is formed during their first three years, and what they experience during this window can irreversibly affect how their brain develops. Attention and nurturing from a loving parent or caregiver supports healthy brain development—and one of the best ways to engage young children and have them enter school ready to learn is to read books together.

Because the ROR program is delivered through the existing medical infrastructure, we reach children who may not otherwise have contact with early education opportunities. Nearly 90 percent of all young children see a child health provider at least annually for a checkup, while less than one-third are enrolled in any childcare setting, the next most common contact with a formal social service system.

By training pediatricians, expanding in Fulton County, and offering customized technical assistance we are confident the intervention will be implemented with a higher degree of fidelity. We are also increasing our reach to ensure more children arrive Kindergarten with the skills necessary for future 3rd grade reading success.

4. Kindergarten readiness (and early childhood development ages 3-5 years); Achievement of elementary and middle school reading level targets

The ROR GA program has the ability to promote parent and child engagement through the existing healthcare infrastructure. We are not simply a free book program but rather an innovative early school readiness intervention. Children love spending time with their parents or caregiver, and the nurturing one-on-one attention during story time encourages them to form a positive association with books and reading. Although families may only visit their pediatricians once every few months, our parents read aloud at home regularly, creating nurturing relationships around shared stories. Our hope is that through our program the parents may also discover a love of reading. This program enables children to achieve their elementary and middle school reading level targets.

Ensure Safety and Justice by providing alternatives to activities contributing factors to unhealthy behaviors in children and youth:

The ROR GA differentiator is our access and ability to engage with parents by way of a book which also serves as a developmental assessment tool, with intentions to reduce toxic stress and create healthy routines that result in healthy outcomes for all. Many participating doctors report a discrepancy in behavior between their more affluent and impoverished patients. They share that it is often because a child with a limited vocabulary is unable to find the words to convey his feelings and resorts to tantrums or other disruptive behavior and this creates additional stress in homes already unstable.

Programs and Services focusing on one or more of the six National Milestones of My Brother's Keeper (MBK) Alliance

1. Entering school ready to learn 2. Reading at grade level by third grade 3. Graduating from high school ready for college and career More than 80 percent of a child's brain is formed during their first three years, and what they experience during this window can irreversibly affect how their brain develops. Attention and nurturing from a loving parent or caregiver supports healthy brain development—and one of the best ways to engage young children and have them enter school ready to learn is to read books together.

Because the ROR program is delivered through the existing medical infrastructure, we reach children who may not otherwise have contact with early education opportunities. Nearly 90 percent of all young children see a child health provider at least annually for a checkup, while less than one-third are enrolled in any childcare setting, the next most common contact with a formal social service system.

By training pediatricians, expanding in Fulton County, and offering customized technical assistance we are confident the intervention will be implemented with a higher degree of fidelity. We are also increasing our reach to ensure more children arrive Kindergarten with the skills necessary for future 3rd grade reading success.

5. Provides more than seven instances of community collaborative relationships to assist organization in addressing the need. (3 points)

ROR is actively involved with:

Get GA Reading Campaign, 2. The American Academy of Pediatrics (AAP), 3. Georgia Family Connection Partnership, Fulton County, 4. Learn 4Life, 5. Brain Trust for Babies committees, 6. Mayor's Summer Reading program, 7. Metro Atlanta Chamber of Commerce, 8. United Way of Greater Atlanta, 9. GEEARS, 10. Voices for GA's Children, 11. Pi Beta Phi Alumnae groups, 12. GA Chapter of The American Academy of Pediatrics, 13. The Annie E. Casey Foundation, 14. Books for Keeps, 15. Talk With Me Baby Campaign, 16. Junior League of Atlanta, 17. Young Men's Service

Based on the awarded amount of <u>\$50,000.00</u>, the CSP funds are designated according to the following cost categories: Administrative, Operational, and Direct Services.

Administrative Expenditures CSP funds that are spent on indirect personnel expenses such as salaries, salary fringe, and benefits for executive / management, accountant, administrative support, etc. Includes direct and indirect charges for administration of the grant (Note: Not more than 5% of total grant award can be used for administrative costs.)

Operational Expenditures- CSP funds used to conduct agency/ organizational functions that are secondary to program service delivery such as: auditor, grant writer, consultants, insurance office/ warehouse lease or mortgage expenses, office supplies (pens, toner, paper, etc.), agency's utility expenses, staff transportation expenses, marketing/catalogs, etc. Not to include indirect or direct personnel expenses. (Note: Not more than 25% of total grant award can be used for operational expenditures.)

Direct Service Expenditures- CSP funds utilized to provide services directly to agency/program participants such as payments made on behalf of participants for rent, utilities, food, shelter, transportation (rentals, gas, and parking, bus drivers, participant's public transportation costs, etc.), scholarships and day care vouchers, salaries and fringe benefits for direct service personnel (Case Managers, Educators, Subcontractors, etc.), program supplies (educational/instructional materials, paper, pencils, markers, etc.) directly consumed by participants. Program materials that may be pertinent to the scope of services of a funded program and that aid in contractor meeting contracted program outcomes are included in this definition (i.e. children's story books, educational games, puzzles, and flash cards).

Throughout the contract period, program expenditures will be monitored (via performance reports) to ensure that funding is utilized as contracted.

Cost Category	Designation of CSP Funding Award		
Administrative (5% Admin max of total funds awarded.)	\$2,500.00		
Operational (25% Operational max of total funds awarded.)	\$12,500.00		
Direct Services	\$35,000.00		
Total	\$50,000.00		

Explanation of Funding Details:

2025 CSP Budget

Administrative \$2,500 (5% Admin. max of funds \$5,000 Executive Director/Management, Staff Salaries, Benefits Awarded)

Operational \$12,500 Training for medical providers and admin staff, Program evaluation and assessment, Financial and strategic oversight, other expenses

Direct Services \$35,000 Books, Technical assistance, Resources and materials, Program Manager salaries

Total \$50,000

2025 Budget Timeline Per Request

Q1 2025 Q2 2025 – January to June	Q3 2025 Q4 2025 – July to December Total				
Administrative \$625 \$625	\$625 \$625	\$2,500			
Operational \$3,125 \$3,125	\$3,125 \$3,125	\$12,500			
Direct Services \$8,750 \$8,750	\$8,750 \$8,750	\$35,000			
		\$50,000			

- 3. Provides clear details on how requested CSP funding amount supports the proposed need (or problem) that agency is proposing to address. (3 points)
- \$2,500 has been allocated for the salary and benefits of the Executive Director. Funds for administration are very appreciated and important to organizations. It enables the organization to apply more funding towards the programming.

\$12,500 has been allocated for Operations which includes training for medical providers and admin staff, program evaluation and assessment, Financial and strategic oversight, other expenses (office supplies, HQ Service fee, staff travel.) Training for medical providers and admin staff ensures that our program is administered to the highest fidelity. Travel for program staff is included in this line item. Pediatricians are trained by our Program Managers and earn 1.25 Continuing Medical Education Units upon successful completion. Once trained the program can be implemented and the pediatrician can then have a conversation with the parents, prescribing reading aloud every day by modeling reading the book aloud to the child while teaching the parent what they are doing and why it is important.

\$35,000 has been allocated to Direct Services. This includes 5,000 books (\$3.50 per book) and staff resources for technical assistance and program materials. Also included are salaries and fringe benefits for Program Managers.

Program Performance Measures:

Reach Out and Read Inc. agrees to track and report program performance to the Fulton County Department of Community Development.

County Defined Performance Measure(s):

Children and Youth: 1. Number of students assessed as ready for kindergarten, 2. Number of Elementary and middle schools' students meeting target reading level, 7. Number of boys/young men of color benefiting from My Brother's Keeper (MBK) Alliance six National Milestones...

Disabilities: Not Applicable

Economic Stability: Not Applicable

Health and Wellness: Not Applicable

Homelessness: Not Applicable

Senior Services: Not Applicable

The following program measures/ Key Performance Indicators ("KPI's") will be utilized to track and report program outcomes for the Fulton County residents supported with CSP funding, during the funding period 01/01/2025 through 12/31/2025:

Provides a clear explanation of the methods (steps and strategies) to be used to achieve the selected County defined performance measure(s) (3 points)

ROR GA currently partners with 1520 volunteer medical providers to serve more than 194,971 children and families across 210 hospitals, clinics, medical practices, and home visiting programs in 78 counties in Georgia with the majority in metro Atlanta, 22 sites are in Fulton County.

Employees of ROR GA include: The Executive Director, Medical Director, two full time Program Manager, two part-time Grant Writers, one medical engagement consultant and one communications specialist. Our Program Managers work with the healthcare providers to maintain fidelity to the program and to enlist new healthcare providers.

To ensure regular quality assurance to maintain high fidelity to our proven model we employ three

primary evaluation tools: The Site Observation Scale, completed at in-person and virtual visits to clinics, captures adherence to best practices for program administration and the model. The semi-annual Progress Report, submitted by providers, captures the number of children being served, the number of providers participating in our program, and other quality assurance data. The annual Medical Provider Survey solicits providers assessments of how they and their colleagues are implementing the ROR program in their practices. Furthermore, throughout the year-long project, our Program Managers are in close contact with the participating clinics to answer questions and provide technical support. 20 research studies cite the effectiveness of the intervention, The Evidence – Reach Out and Read. Reach out and Read Works. In the attached link it shows that in participating studies:

- · Parents are 2.5x more likely to read with their infants, toddlers and preschoolers.
- · Parents are 2.5x more likely to read with their children three or more times per week
- · Families are 2.5x more likely to enjoy reading together or to have books in the home.
- · Children's language development is improved by 3-6 months.
- · Children's language ability improves with increased exposure to ROR
- · Clinic culture and clinician well-being is improved.

Evidence that we make a difference in children's lives:

- Families participating in Reach Out and Read read more frequently to their children.
- Children exposed to our program had higher receptive and expressive language scores.
- Increased exposure to Reach Out and Read led to larger increases in language scores.
- Children had higher scores on the Home Literacy Orientation.
- 2. Provides a clear description of major milestones to be achieved in the program along with a timeline of when the milestone is expected to be completed. (3 points)
- 1) Sustain, support and strengthen the ROR evidence based school readiness intervention at 22 medical sites in Fulton County By December 31, 2025
- 2) Expand delivery of the ROR intervention at 1 new pediatric sites in Fulton County prioritizing low income, high Medicaid patient populations enrolling up to an additional 2,500 families. By December 31, 2025
- 3) Provide 5,000 new children's books at Fulton County ROR sites By December 31, 2025
- 4) Provide technical support, Site Orientation, Site Coordinator, Medical Provider training, site visits, myROR.org portal access and training, in person annual site visits, online programmatic assistance as need at all participating sites. By December 31, 2025

- 5) Identify, conduct outreach engage, recruit and train 1 new Fulton County pediatric offices By December 31, 2025
- 6)Issue Continuing Medical Education credits to pediatricians who complete the required training.- By December 31, 2025
- 7) ROR pediatricians will prescribe reading to all children and their families who come to their site for a well visit By December 31, 2025.
- 3. Identifies the specific data collection tool(s)/ source(s) used to report progress on performance measures. (3 points)

Kindergarten Readiness: The Georgia Kindergarten Inventory of Developing Skills (GKIDS) is a yearlong, performance-based assessment aligned to the state mandated content standards. The goal of the assessment program is to provide teachers with information about the level of instructional support needed by individual students entering kindergarten and first grade. GKIDS will allow teachers to assess student performance during instruction, record student performance in an on-line database, and generate reports for instructional planning, progress reports, report cards, SST, and/or parent conferences.

Throughout the year, teachers may assess students and record GKIDS data based on their system's curriculum map or report card schedule. At the end of the year, summary reports and individual student reports will be generated based on the data the teacher has entered throughout the year. ROR Georgia will monitor the findings and will measure our success year to year against children arriving ready to learn in Kindergarten and reading to learn by 3rd grade. Source https://www.gadoe.org/Curriculum-Instruction-and-Assessment/Assessment/Pages/Georgia- Milestones-Assessment-System.aspx Reading and Math Proficiency.

As an inaugural member of the Get Georgia Reading campaign ROR GA is part of a 100-partner wide consortium comprised of a diverse group of industry, corporate, and nonprofit leaders who share a commitment to Georgia's children. Additionally, Reach Out and Read is a long-standing partner in the National Grade Level Reading campaign which also has a goal of reading proficiency as an indicator of future student success. Everything we do both locally in Georgia and specifically in Fulton County is to minimize the gap of opportunities between the more affluent and less affluent children in our state.

A lack of books in homes where children live in poverty has a direct correlation to future reading scores. ROR Georgia is more than a book giveaway program. We work to train doctors in communities surrounding title 1 schools in Fulton County on early literacy parent engagement strategies and provide them with beautiful new books to position them on a path of success and on par with their more affluent peers. The Georgia Milestones Assessment System (Georgia Milestones) is a comprehensive summative assessment program spanning grades 3 through high school. Georgia Milestones measures how well students have learned the knowledge and skills outlined in the state-adopted content standards in English

Language Arts, mathematics, science, and social studies. The 3rd Grade Milestones ELA assessment measures the percentage of all 3rd grade students by county achieving proficient learner or above. Details on the data source and a listing of each county in Georgia can be found at http://www.getgeorgiareading.org/. This data is aggregated and provided to the Georgia Department of Education. A summary is found here; http://www.gadoe.org/Curriculum-Instruction-andAssessment/ Assessment/Pages/Georgia- Milestones-Assessment-System.aspx.

As an organization ROR GA is unable to track individual children's performance on this assessment due to HIPAA regulations at our medical clinics as well as right to privacy laws at local schools however we are at the table of every notable education roundtable of importance and recognized for the positive impact we are making on helping to prepare Fulton's children for success. For reporting purposes unduplicated is defined as Clients counted once during a specified timeframe, regardless of the number/ amount of services received from the agency.

4. Vendor selects three County defined performance measures to report on during the contract period, as identified by the primary service category selected. (3 points)

Number of students assessed as ready for kindergarten

Number of Elementary and middle school students meeting target reading level

Number of boys and young men of color benefiting from My Brother's Keeper programs and services that addresses persistent opportunity gaps. 1.Entering school ready to learn 2. Reading at grade level by third grade

- 5. Vendor provides three Agency defined performance measures to report on during the contract period. (3 points)
- 1) Sustain our current program to participating Fulton County clinics and will support our efforts to enroll up to an additional 2,500 Fulton County children and their parents in our evidence-based school readiness program.
- 2) Provide 5,000 new books to Fulton County program sites
- 3) We will enroll one new Fulton County practice to participate in our program. Providers will complete the CME certified medical education certified training and PM's will conduct onsite orientations and site coordinator training, including the Medical Provider Building Connections Begins and Birth training birth to six months along with affiliate tool kits with expanded resources. These milestones will be achieved by the end of the grant period.

- 5. Vendor provides three Agency defined performance measures to report on during the contract period. (3 points)
- 1) Sustain our current program to participating Fulton County clinics and will support our efforts to enroll up to an additional 2,500 Fulton County children and their parents in our evidence-based school readiness program.
- 2) Provide 5,000 new books to Fulton County program sites
- 3) We will enroll one new Fulton County practice to participate in our program. Providers will complete the CME certified medical education certified training and PM's will conduct onsite orientations and site coordinator training, including the Medical Provider Building Connections Begins and Birth training birth to six months along with affiliate toolkits with expanded resources. These milestones will be achieved by the end of the grant period.

ADDITIONAL REQUIREMENTS

Failure to adhere to the terms of this Agreement, in addition to the requirements listed below, may result in one or all of the following; delayed disbursement or total loss of awarded funds, and / or ineligibility to receive an RFP award during the next funding cycle.

- 1. Contractor agrees to develop, in conjunction with Fulton County, a process of accepting and serving Fulton County residents referred by the Youth and Community Services Division of Fulton County Government.
- 2. As consideration for the County providing funding and the non-profit entity accepting same, the non-profit entity shall, upon the County's request, participate in County-sponsored events and activities on County property, when feasible. The non-profit agency shall use its best efforts to comply with the County's request provided that it is given at least one week's notice to do so. Failure to participate will be taken into consideration for future funding requested by the non-profit entity.
- 3. Contractor agrees to allow staff from the Fulton County Department of Community Development to conduct contract compliance site visits as necessary (announced or unannounced).
- 4. During the site visit, Contractor will be required to allow staff to monitor programming, as well as review client rosters / sign-in sheets and/ or Registration information that should include complete addresses of Fulton County residents served by this funding.
- 5. Contractor agrees to comply with the Operational Specifications outlined in 2025 Community

Services Program 25RFP020325C-MH.

6. Contractor agrees that advertising, promotions and other publicity in connection with the supported program(s) shall include the following acknowledgment: "Funding provided in part by the Fulton County Board of Commissioners under the guidance of the Department of Community Development."

Note: If your agency uses logos versus text, you may substitute the language above with the Fulton County Logo.

Reporting

It is the Contractor's responsibility to ensure accurate reporting of all information contained in the performance reports. Reports and supportive documentation that consistently include erroneous/inaccurate data may result in a required reimbursement of funding and/or may negatively impact future funding.

- 7. Contractor will be required to submit completed performance reports (with deadlines of (July 18, 2025, and January 16, 2026) to adhere to the requirements outlined in the Performance Report Instructions, as well as the format provided by the Fulton County Department of Community Development. Future funding will be affected if performance reports are not submitted by stipulated due dates.
- 8. Contractor will be required to provide demographic information concerning the Fulton County residents served, including, but not limited to age, race/ethnicity and gender.
- 9. Contractor will be required to report the number of UNDUPLICATED/NEW participants directly served through the Community Services Program funding. **Please note:** Failure to serve the total number of participants contracted to be served with CSP funding may result in reimbursement of CSP funding to Fulton County. Failure to reimburse the funding requested will result in the ineligibility to receive future funding.
- 10. Contractor will be required to submit unduplicated client rosters in a spreadsheet format that includes the complete residential addresses of the Fulton County residents served with CSP funding, and LEDGERS demonstrating how Community Services Program funds were expended for the specified reporting period.

Expenditure of Funds

11. Contractor is prohibited from utilizing CSP funds for capital expenditures. (A "capital expenditure" is defined as: any resource not completely consumed during the contract year, i.e. computers, printers, construction, vehicles, cell phones, etc.) Program materials that may be pertinent to the scope of services of a funded program and that aid in contractor meeting contracted program outcomes are excluded from

the definition of "capital expenditure" (e.g., children's story books, educational materials, games, puzzles, and flash cards).

12. Community Services Program funds must be expended by December 31st of the contract year. All funds that are not spent by this date must be reimbursed to Fulton County Government within 30 days of written request. A Contractor's failure to adhere to this requirement will result in one or more of the following: inability to receive future funding from Fulton County, and/or legal action against the agency to recoup funding that are not reimbursed by the deadline.

ARTICLE III - COMPENSATION FOR SERVICES

- (a) Fulton County agrees to pay Contractor a maximum sum of \$50,000.00.
- (b) Upon receipt and approval of Contractor's invoice delineating projected expenditures for the first six months of the contracting period. Upon receipt and approval of said invoice, County shall pay Contractor the first six months of compensation provided for by this Agreement. The Contractor shall provide Fulton County with a second invoice delineating projected expenditures for the remaining six months of the Agreement Term. Upon receipt and approval of said invoice, Fulton County shall pay Contractor the second six months of compensation provided by this Agreement. A failure by Contractor to submit the invoice for the first and/ or second six months of the contracting period will constitute a breach of this Agreement.
- (c) If through any cause, Contractor shall fail to fulfill its obligation under this Agreement in a timely and proper fashion or in the event that any of the provision or stipulations of this Agreement are violated by Contractor, Fulton County shall thereupon have the right to immediately suspend or terminate this Agreement by serving written notice as defined herein upon Contractor of Fulton County's intent to suspend or terminate this Agreement. If the Agreement is terminated pursuant to this paragraph, Contractor shall be exclusively limited to receiving only the compensation for work performed in a manner satisfactory to Fulton County up to and including the date of the written termination notice.
- (d) The Contractor agrees and understands that all expenditures must be consistent with the scope and purpose of this Agreement, and expenditures must be consistent with the guidelines and definitions established in 2025 Community Services Program 25RFP020325C-MH, which is hereby incorporated by reference herein and made a part of this agreement. The County reserves the right to approve and reject payment for expenditures which are not consistent with the scope and purpose of this Agreement, and which the County determines are not consistent with the guidelines and definitions established in the Community Services Program RFP.
 - (e) The Contractor agrees and understands that Fulton County has the right to recover funds from

Contractor for compensation received, pursuant to subsection (b) above if Contractor fails to perform the services outlined in Article II or does not perform such services to the satisfaction of Fulton County.

ARTICLE IV - RECORD KEEPING

- (a) Contractor shall maintain accurate records of the expenditure and disposition of funds, and such records must be in accordance with good accounting practices, and made available for inspection and audit by Fulton County at a time mutually agreeable to parties and upon thirty (30) days' notice to contractor.
- (b) All reports and communications, with supportive documentation consistent with contract provisions outlined in Article II, must be provided to Fulton County, in accordance with Article IV.
- (c) A performance report, with supportive documentation consistent with provisions of the Agreement outlined in Article II, must be provided to Fulton County no later than <u>July 18, 2025 for the period January 1, 2025-June 30, 2025; and January 16, 2026 for the period July 1, 2025-December 31, 2025.</u>
- (d) Contractor shall be responsible for sending staff representation to mandatory meetings that will be sponsored by the Fulton County Department of Community Development. Contractor will be notified in advance of said meetings.
- (e) All notices, program reports and other communications required to be given under this Contract shall be sufficient if in writing and either delivered via e-mail, personally or sent by postage, prepaid, certified or registered United States mail, return receipt requested, or e-mail addressed as follows:

To Fulton County:

Department of Community Development c/o: Youth and Community Services Division

hsd.grants@fultoncountyga.gov
137 Peachtree Street, SW

Atlanta, Georgia 30303

To Contractor:

Reach Out and Read Inc. 89 South Street, Suite 201 Johns Creek, Georgia 02111

The Parties may only modify or update the above-referenced addresses during the term of this

Agreement by providing formal notice to the other party of such a change pursuant to the terms of this provision.

(f) Contractor understands and agrees that, upon Fulton County's determination that Contractor is not or has not been in substantial compliance with any term of this Agreement with respect to the performance and provision of services at any single delivery site, Fulton County shall thereupon have the right to immediately suspend or terminate this Agreement upon written notice to Contractor. Contractor further understands and agrees that if Fulton County determines that Contractor is not or has not been in substantial compliance with any term of this Agreement with respect to the performance and provision of services at any single delivery site, Fulton County may request, and the Contractor shall provide, any and all additional reports, records or documentation Fulton County deems necessary to evaluate, assess and/or measure Contractor's overall level of performance under this Agreement, including Contractor's performance at other delivery sites.

ARTICLE V - INDEMNIFICATION

Commissioners, officers, and employees from all claims, losses, liabilities, damages, deficiencies, demands, judgments, or costs (including without limitation reasonable attorney's fees and legal expenses) suffered or occurred by such party, whether arising in tort, contract, strict liability or otherwise, including without limitation, personal injury, wrongful death or property damage arising in any way from the actions or omissions of Contractor, its directors, officers, employees, agents, successors and assigns in connection with its acceptance, or the performance, or nonperformance of its obligations under this Agreement; provided, however, that nothing herein shall be construed to preclude the Contractor from bringing suit against the County for breach of the terms of this Agreement.

ARTICLE VI – TERMINATION OF AGREEMENT FOR COUNTY'S CONVENIENCE AND FOR CAUSE

- (a) This Agreement is effective on 01/01/2025, and shall terminate on 12/31/2025, unless earlier terminated in accordance with the provisions of this Agreement. Notwithstanding termination of the Agreement, Contractor is obligated to fulfill all of its obligations, including its reporting requirements.
- (b) Notwithstanding the above provisions, Fulton County may terminate this Agreement for convenience, or Fulton County or the Contractor may terminate this Agreement at any time for any reason by giving written notice of the intent to terminate the Agreement thirty (30) days in advance, by certified mail, return receipt requested, with proper postage prepaid, or by hand delivery, to the other

party at the physical address provided herein for notice. The termination shall become effective on the thirtieth (30th) day after the date of such written notice unless the parties otherwise agree in writing. If this Agreement is terminated pursuant to this paragraph, Contractor shall be exclusively limited to receiving compensation for the work satisfactorily performed up to and including the effective date of termination.

- (c) Fulton County shall have the right to suspend immediately Contractor's performance hereunder on an emergency basis whenever necessary, in the opinion of Fulton County, to avert a life threatening situation or other sufficiently serious risk.
- (d) In the event that this agreement is terminated by Fulton County or Contractor, following the Fulton County's determination that Contractor is not or has not been in substantial compliance with any provision of this agreement, Contractor agrees that Fulton County shall have the right to request repayment in full of all compensation paid to Contractor pursuant to Article III of this agreement. If Fulton County exercises its right under this subsection, Contractor agrees to and shall repay Fulton County all compensation paid to Contractor pursuant to Article III of this Agreement.
- (e) In the event that this agreement is terminated by Fulton County or Contractor, following the Fulton County's determination that Contractor is not or has not been in substantial compliance with any provision of this agreement, Contractor agrees that Fulton County shall have the right to terminate this Agreement between Fulton County and Contractor without penalty. Contractor acknowledges and agrees that Fulton County's right to terminate includes, but is not limited to, the right to withhold any and all future compensation due to Contractor pursuant to the terms of any and all other agreements between Fulton County and Contractor.
- (f) In the event that this Agreement is terminated by Fulton County or Contractor, following Fulton County's determination that Contractor is not or has not been in substantial compliance with any provision of this Agreement, Contractor agrees that it shall not be eligible to either enter or to apply to enter into future contracts with Fulton County until it has addressed any and all areas of deficiency or non-compliance to Fulton County's satisfaction.

ARTICLE VII - INDEPENDENT CONTRACTOR STATUS

(a) Nothing contained herein shall be deemed to create any relationship other than that of an independent contractor between Fulton County and Contractor. Under no circumstances shall Contractor, its directors, officers, employees, agents, successors or assigns be deemed employees, agents, partners, successors, assigns or legal representatives of Fulton County.

Contractor acknowledges that Reach Out and Read Inc., its directors, officers, employees, agents and

assigns shall have no right of redress pursuant to the Personnel Rules and Regulations of Fulton County.

(b) The Contractor shall pay all sales, retail, occupational, service, excise, old age benefit and unemployment compensation taxes, consumer, use and other similar taxes, as well as any other taxes or duties on the materials, equipment, and labor for the work provided by the Contractor which are legally enacted by any municipal, county, state or federal authority, department or agency at the time bids are received, whether or not yet effective. The Contractor shall maintain records pertaining to such taxes as well as payment thereof and shall make the same available to Fulton County at all reasonable times for inspection and copying. The Contractor shall apply for any and all tax exemptions which may be applicable and shall timely request from Fulton County such documents and information as may be necessary to obtain such tax exemptions. Fulton County shall have no liability to the Contractor for payment of any tax from which it is exempt.

ARTICLE VIII - INSURANCE

Contractor agrees to obtain, maintain and furnish to Fulton County, a Certificate of Insurance (COI) showing the required coverage during the entire term of this Agreement. All insurance limits are listed in the "Insurance and Risk Management Provisions" document, Attachment "A", with Fulton County, Georgia added as an "Additional Insured". The cancelation of any policy of insurance required by this Agreement shall meet the requirements of notice under the laws of the State of Georgia as presently set forth in the Georgia Code.

ARTICLE IX – AMENDMENTS AND MODIFICATIONS TO CONTRACT

- (a) This Agreement constitutes the entire agreement between Fulton County and Contractor, and there are no further written or oral agreements with respect thereto, no variations, amendments or modifications of this Agreement, and no waiver of its provisions, shall be valid unless in writing and signed by Fulton County's and Contractor's duly authorized representatives.
- (b) Modifications or amendments which require a change in compensation level must be approved by the Fulton County Board of Commissioners and Contractor; other modifications, amendments or variations may be agreed to in writing, between the Contractor and the Contract Administrator when the amount of this Agreement and its Term remain unchanged.

ARTICLE X - SUBCONTRACTING

Contractor shall not subcontract any part of the work covered by this Agreement or permit subcontracted

work to be further subcontracted without prior written approval of Fulton County.

ARTICLE XI - ASSIGNABILITY

Contractor shall not assign or subcontract this Agreement or any portion thereof without the prior expressed written consent of Fulton County. Any attempted assignment or subcontracting by Contractor without the prior expressed written consent of Fulton County shall at the County's sole option terminate this Agreement without any notice to Contractor of such termination. Contractor binds itself, its successors, assigns, and legal representatives of such other party in respect to all covenants, agreements and obligations contained herein.

ARTICLE XII - SEVERABILITY OF TERMS

If any part or provision of this Agreement is held invalid the remainder of this Agreement shall not be affected thereby and shall continue in full and effect.

ARTICLE XIII - PRECEDENCE OF AGREEMENT

In the event that any language in the Department of Community Development's Community Services Program RFP is in conflict with the language in this Agreement, this Agreement shall take precedence.

ARTICLE XIV - EQUAL EMPLOYMENT OPPORTUNITY

In accordance with Fulton County Code Sections 102-391 (Equal Opportunity Clause) and 154-3 (Policy of Equal Opportunity): (a): During the performance of this Agreement, the Contractor agrees as follows:

(1) The Contractor shall not discriminate against any employee or applicant for employment because of race, religion, color, sex, sexual orientation, national origin, or disability. As used herein, the words "shall not discriminate" shall mean and include without limitations the following:

Recruited, whether by advertising or other means; compensated, whether in the form of rates of pay, or other forms of compensation; selected for training, including apprenticeship; promoted; upgraded; demoted, downgraded; transferred; laid off; and terminated.

The Contractor agrees to and shall post in conspicuous places, available to employees and applicants for employment, notices to be provided by the contracting officer setting forth the provisions of the nondiscrimination clause.

- (2) The Contractor shall in solicitation or advertisement for employees, placed by or on behalf of the Contractor; state that all qualified applicants will receive consideration for employment without regard to race, religion, color, sex, sexual orientation, national origin, or disability.
- (3) The Contractor shall send to each labor union or representative of workers with which the Contractor has a collective bargaining agreement or other contract or understanding, a notice advising the labor union or workers' representative of the Contractor's commitments under the Equal Opportunity Program of Fulton County and under this Article, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.
- (4) The Contractor and its subcontractors, if any, shall file Compliance Reports at reasonable times and intervals with Fulton County in the form and to the extent prescribed by the director. Compliance Reports filed at such times as directed shall contain information as to the employment practices, policies, programs and statistics of the Contractor and its subcontractors.
- (5) The Contractor shall include the provisions of paragraphs (1) through of this equal employment opportunity clause and every subcontractor purchase order so that such provision shall be binding upon each subcontractor.

ARTICLE XV - CAPTIONS

The captions are inserted herein only as a matter of convenience and for reference and in no way define, limit, or describe the scope of this Agreement or the intent of the provisions thereof.

ARTICLE XVI - GOVERNING LAW

This Agreement shall be governed in all respects, as to validity, construction, capacity, and performance or otherwise, by the laws of the State of Georgia.

ARTICLE XVII - JURISDICTION

This Agreement will be executed and implemented in Fulton County. Further, this Agreement shall be administered and interpreted under the laws of the State of Georgia. Jurisdiction of litigation arising from this Agreement shall be in the Fulton County Superior Courts. If any part of this Agreement is found to be in conflict with applicable laws, such part shall be inoperative, null and void insofar as it is in conflict with said laws, but the remainder of this Agreement shall be in full force and effect.

Whenever reference is made in the Agreement to standards or codes in accordance with which work is to

be performed, the edition or revision of the standards or codes current on the effective date of this Agreement shall apply, unless otherwise expressly stated.



F. GEORGIA SECURITY AND IMMIGRATION COMPLIANCE ACT AFFIDAVIT

Contractor's Name:	Reach Out and Read
Project No. and Project Title:	Request for Proposal 25RFP020325C-MH 2025 Community Services Program (CSF

CONTRACTOR AFFIDAVIT

By executing this affidavit, the undersigned contractor verifies its compliance with O.C.G.A. § 13-10-91, stating affirmatively that the individual, entity or corporation which is engaged in the physical performance of services on behalf of Fulton County Government has registered with, is authorized to use and uses the federal work authorization program commonly known as E-Verify, or any subsequent replacement program, in accordance with the applicable provisions and deadlines established in O.C.G.A. § 13-10-91.

Furthermore, the undersigned contractor will continue to use the federal work authorization program throughout the contract period and the undersigned contractor will contract for the physical performance of services in satisfaction of such contract only with subcontractors who present an affidavit to the contractor with the information required by O.C.G.A. § 13-10- 91(b). Contractor hereby attests that its federal work authorization user identification number and date of authorization are as follows:

644849	2/20/2013
Federal Work Authorization User Identification Number (EEV/E-Verify Company Identification Number)	Date of Authorization
Reach Out and Read	
Authorized Officer or Agent	
(Name of Contractor)	
I hereby declare under penalty of perjury that the foregoing is true and correct	
Marty Martinez	CEO
Printed Name (of Authorized Officer or Agent of Contractor)	Title (of Authorized Officer or Agent of Contractor)
Marty Martin	02/26/2025
Signature (of Authorized Officer or Agent)	Date Signed
SUBSCRIBED AND SWORN BEFORE ME ON THIS THE	
<u>26</u> DAY OF <u>February</u> , 20 <u>25</u>	•
Notary Public	[NOTARY SEAL] WENDY K, MAY Conversional of Manuscripation My Conversional of My Conversional of Manuscripation My Conversional of My Conversional of My Conversion My Conversional of My Conversional of My Conversion My Conversional of My C
August 21, 2026	
My Commission Expires:	

^{*} As of the effective date of O.C.G.A. 13-10-91, the applicable federal work authorization program is the "EEV/Basic Pilot Program" operated by the U.S. Citizenship and Immigration Services Bureau of the U.S. Department of Homeland Security, in conjunction with the Social Security Administration (SSA).



GEORGIA SECURITY AND IMMIGRATION COMPLIANCE ACT AFFIDAVIT

Contractor's Name:	Reach Out and Read	
Project No. and Project Title:	Request for Proposal 25RFP020325C-MH 2025 Community Services Program (CS	P

FORM G: SUBCONTRACTOR AFFIDAVIT

By executing this affidavit, the undersigned subcontractor verifies its compliance with O.C.G.A. 13-10-91, stating affirmatively that the individual, firm or corporation which is engaged in the physical performance of services under a contract with (name of contractor) on behalf of (name of public employer) has registered with and is participating in a federal work authorization program* [any of the electronic verification of work authorization programs operated by the United States Department of Homeland Security or any equivalent federal work authorization program operated by the United States Department of Homeland Security to verify information of newly hired employees, pursuant to the Immigration Reform and Control Act of 1986 (IRCA), P.L. 99-603], in accordance with the applicability provisions and deadlines established in O.C.G.A. 13-10-91.

644849	2/20/2013
Federal Work Authorization User Identification Number (EEV/E-Verify Company Identification Number)	Date of Authorization
Reach Out and Read	
Authorized Officer of Agent	
(Name of Subcontractor)	
I hereby declare under penalty of perjury that the foregoing is true and correct	
Marty Martinez	CEO
Printed Name (of Authorized Officer or Agent of Contractor)	Title (of Authorized Officer or Agent of Contractor)
Mart Martin	02/26/2025
Signature (of Authorized Officer or Agent)	Date Signed
SUBSCRIBED AND SWORN BEFORE ME ON THIS THE	
_26_DAY OFFebruary, 20 _25	
Culinoly & Hair	[NOTARY SEAL]
Notary Public	
My Commission Expires: August 21, 2026	

^{*} As of the effective date of O.C.G.A. 13-10-91, the applicable federal work authorization program is the "EEV/Basic Pilot Program" operated by the U.S. Citizenship and Immigration Services Bureau of the U.S. Department of Homeland Security, in conjunction with the Social Security Administration (SSA).



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 05/28/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on

this certificate does not confer rig	hts to the certificate holder in lieu of such	n endorsement(s).	
PRODUCER		CONTACT Michelle Landers NAME:	
Brown & Brown of Massachusetts, LLC		PHONE (A/C, No, Ext): (781) 455-6664 (A/C, No):	
980 Washington Street		E-MAIL ADDRESS: Michelle.Landers@bbrown.com	
Suite 325		INSURER(S) AFFORDING COVERAGE	NAIC #
Dedham	MA 02026	INSURER A: The Phoenix Insurance Company	25623
INSURED		INSURER B: Travelers Property Casualty Company of America	25674
Reach Out & Read Inc.		INSURER C: Hartford Accident and Indemnity Company	22357
89 South St.		INSURER D: Travelers Casualty & Surety Co of America	25658
Suite 201		INSURER E :	
Boston	MA 02111	INSURER F:	
COVERAGES	CERTIFICATE NUMBER: Master 24-25	DEVISION NUMBED:	·

CERTIFICATE NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD. INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR		TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	S	
	×	COMMERCIAL GENERAL LIABILITY						EACH OCCURRENCE	\$ 1,000,000	
		CLAIMS-MADE X OCCUR				06/30/2024		DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 300,000	
								MED EXP (Any one person)	\$ 5,000	
Α			Υ		6806T6560982442		06/30/2025	PERSONAL & ADV INJURY	\$ 1,000,000	
	GEN	I'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	\$ 2,000,000	
		POLICY PRO- JECT LOC						PRODUCTS - COMP/OP AGG	\$ 2,000,000	
		OTHER:							\$	
	AUT	OMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000	
		ANY AUTO				06/30/2024	06/30/2025	BODILY INJURY (Per person)	\$	
Α		OWNED SCHEDULED AUTOS ONLY AUTOS			6806T6560982442			BODILY INJURY (Per accident)	\$	
	X	HIRED AUTOS ONLY NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident)	\$	
									\$	
	X	UMBRELLA LIAB X OCCUR							EACH OCCURRENCE	\$ 5,000,000
В		EXCESS LIAB CLAIMS-MADE			CUP5G1412212442	06/30/2024	06/30/2025	AGGREGATE	\$ 5,000,000	
		DED RETENTION \$ 5,000							\$	
	-	RKERS COMPENSATION EMPLOYERS' LIABILITY						PER OTH- STATUTE ER		
С	ANY	PROPRIETOR/PARTNER/EXECUTIVE CER/MEMBER EXCLUDED?	N/A		08WECAE7G5J	12/23/2024	12/23/2025	E.L. EACH ACCIDENT	\$ 1,000,000	
	(Man	datory in NH)	17/2		0011201121000	12/20/2021	12/20/2020	E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000	
		s, describe under CRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	\$ 1,000,000	
D	Dir	ectors and Officers Liability			105926690	06/30/2024	06/30/2025	Limit of Liability	\$1,000,000	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Fulton County Government - Purchasing Department is additional insured on general liability as per written contract.

CERTIFICATE HOLDER	CANCELLATION

Fulton County Government 141 Pryor Street

GA 30303 Atlanta

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

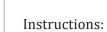
AUTHORIZED REPRESENTATIVE

© 1988-2015 ACORD CORPORATION. All rights

reserved.



Docusign Envelope ID: E16EA163-29F6-410B-9993-AFC4C682515D



Please complete each field of the COI waiver request form for the insurance coverage for which a waiver is being requested. If there are multiple requests, a new form must be used for each request. All completed waiver request forms should be emailed to your assigned District Administrator. An approved waiver form must be included as part of the COI document and uploaded to WebGrants under "Other Supporting Documents."

Date: 06/05/2025
Requesting Agency/Company: Reach out and Read
Contact Name: Amy Erickson
Phone Number: 770/401-966852
Email Address:amy.erickson@reachoutandread.org
Reason for Requesting Waiver(Please provide a detailed explanation. View attached COI Tip sheet for information on the types of waivers):
Reach Out and Read is not required to have Abuse and Molsetation insurance, as an organization it is not applicable to our work as it is mostly for
consultants, accountants, and real estate agents. Reach Out and Read pediatricians are required to carry Medical malpractice insurance – which is a
more expansive and specialized form of E&O designed specifically for healthcare providers, including all pediatricians.

Acknowledgment and Signature

By signing below, I acknowledge that our agency is requesting a waiver of the Certificate of Insurance requirement. I understand that this request must be reviewed and approved by management, and that a waiver may not be granted in all cases.

Signature: Amy Erickson	
Title: Executive Director	
Date: 6/5/2025	

For Internal Use Only
Waiver Approved: Yes No
Reviewed By: Cherie Williams
Date:
Comments (if waiver is rejected or additional action is
required):

Docusign Envelope ID: E16EA163-29F6-410B-9993-AFC4C682515D



Please complete each field of the COI waiver request form for the insurance coverage for which a waiver is being requested. If there are multiple requests, a new form must be used for each request. All completed waiver request forms should be emailed to your assigned District Administrator. An approved waiver form must be included as part of the COI document and uploaded to WebGrants under "Other Supporting Documents."

Date: 5/31/2025
Requesting Agency/Company: Reach Out and Read
Contact Name: Amy Erickson
Phone Number:
amy.erickson@reachoutandread.org Email Address:
Reason for Requesting Waiver(Please provide a detailed explanation. View attached COI Tip sheet for information on the types of waivers):
Reach Out and Read is also not required to have E&O insurance as an organization it is not applicable to our work as it is mostly for consultants, accountants, and real estate agents.
Reach Out and Read pediatricians are required to carry Medical malpractice insurance – which is an even more expansive and specialized form of E&O designed specifically for healthcare providers, including all pediatr

Acknowledgment and Signature

By signing below, I acknowledge that our agency is requesting a waiver of the Certificate of Insurance requirement. I understand that this request must be reviewed and approved by management, and that a waiver may not be granted in all cases.

Signature: Amy Erickson	
Title: Executive Director	
Date: 05/31/2025	

For Internal Use Only
Waiver Approved: Yes No
Reviewed By: Cherie Williams
Date: June 5, 2025
Comments (if waiver is rejected or additional action is
required):

IN WITNESS THEREOF, the Parties hereto have caused this Contract to be executed by their duly authorized representatives as attested and witnessed and, as applicable, their corporate seals to be hereunto affixed as of the day and year date first above written.

OWNER:	CONTRACTOR:
FULTON COUNTY, GEORGIA Docusigned by:	VENDOR NAME Reach Out and Read, Inc. DocuSigned byName of Signatory: Erin Henry
Robert L. Pitts	EVIN HUWILL of Signatory: Interim CEO 688AF96C82E8487
Robert L. Pitts, Chairman Fulton County Board of Commissioners	Authorized Signature
ATTEST: Signed by: Townsel Hour	ATTEST: Signed by: Name of 2nd Signatory: Mashael Vidal Mashael Vidal National Director of Finance
Tonya R. Grier Clerk to the Commission Signed by:	Second Authorized Signature
(Affix County Seal)	(Affix Corporate Seal, if applicable)
APPROVED AS TO FORM:	
Signed by: David Lowman OEC92EDADEFB4B8	
Office of the County Attorney	
APPROVED AS TO CONTENT: Docusigned by: Stanley Wilson 5E4D76DFB4A0450	
Stanley Wilson, Director Fulton County Department of Community Development	
Please select RM or 2ND RM from the check	OND DM
RM	χ 2ND RM
ITEM#: RM: REGULAR MEETING	ITEM#: 25-0398 2ND RM: 05/21/2025 SECOND REGULAR MEETING



Certificate Of Completion

Envelope Id: E16EA163-29F6-410B-9993-AFC4C682515D

Subject: Please DocuSign: 2025 CSP Contract-Reach Out and Read, Inc.-BOC Agenda#25-0398

Parcel ID:

Employee Name: Source Envelope:

Document Pages: 36 Certificate Pages: 7 AutoNav: Enabled

Envelopeld Stamping: Enabled

Time Zone: (UTC-05:00) Eastern Time (US &

Canada)

Status: Completed

Envelope Originator: Carlos S. Thomas 141 Pryor Street

Purchasing & Contract Compliance, Suite 1168

Atlana, GA 30303

carlos.thomas@fultoncountyga.gov IP Address: 73.106.219.199

Record Tracking

Status: Original

6/27/2025 3:53:22 PM

Security Appliance Status: Connected

Storage Appliance Status: Connected

Holder: Carlos S. Thomas

carlos.thomas@fultoncountyga.gov

Pool: StateLocal

Pool: Fulton County Government

Location: DocuSign

Location: Docusign

Sent: 6/27/2025 3:59:41 PM

Viewed: 6/27/2025 5:24:24 PM

Signed: 6/27/2025 5:24:52 PM

Sent: 6/27/2025 5:24:54 PM

Viewed: 6/27/2025 6:43:49 PM

Signed: 6/27/2025 6:44:34 PM

Timestamp

Signer Events

Erin Henry

erin.henry@reachoutandread.org

Security Level: Email, Account Authentication

(None)

Signature

Signatures: 6

Initials: 0

Stamps: 1

Erin Henry

Signature Adoption: Pre-selected Style

Electronic Record and Signature Disclosure: Accepted: 6/27/2025 5:24:24 PM

ID: 217e5c8f-0b76-45c0-9368-6cffce143e9d

Mashael Vidal

mashael.vidal@reachoutandread.org

Director of Finance

Security Level: Email, Account Authentication

(None)

Electronic Record and Signature Disclosure:

Accepted: 6/27/2025 6:43:49 PM

ID: a483c8d4-5df6-47cd-9a3a-8d93daba31d9

Mark Hawks2

mark.hawks@fultoncountyga.gov Chief Assistant Purchasing Agent Purchasing and Contract Complliance Security Level: Email, Account Authentication

(None)

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Stanley Wilson

Stanley.Wilson@fultoncountyga.gov

Director Stanley Wilson

Security Level: Email, Account Authentication

(None)

688AF96C82E8487

Using IP Address: 2a09:bac3:a1c4:428::6a:129

Signed using mobile

Signature Adoption: Drawn on Device Using IP Address: 166.182.255.8

Signed using mobile

Completed

Using IP Address: 45.20.200.178

Sent: 6/27/2025 6:44:37 PM

Viewed: 6/28/2025 7:45:16 AM

Signed: 6/28/2025 7:45:37 AM

Stanley Wilson 5E4D76DFB4A0450...

Signature Adoption: Pre-selected Style Using IP Address: 75.43.132.102

Sent: 6/28/2025 7:45:41 AM Viewed: 6/29/2025 12:05:59 PM

Signed: 6/29/2025 12:06:09 PM

Signer Events Signature **Timestamp Electronic Record and Signature Disclosure:** Not Offered via Docusign Sent: 6/29/2025 12:06:12 PM Lauren Hansford Completed lauren.hansford@fultoncountyga.gov Viewed: 6/30/2025 8:51:53 AM Security Level: Email, Account Authentication Signed: 6/30/2025 8:54:04 AM Using IP Address: 74.174.59.4 (None) **Electronic Record and Signature Disclosure:** Accepted: 6/30/2025 8:51:53 AM ID: e96dded5-ba58-40c2-8a9b-36be0ba03862 **David Lowman** Sent: 6/30/2025 8:54:06 AM David Lowman David.Lowman@fultoncountyga.gov Viewed: 6/30/2025 8:56:19 AM Security Level: Email, Account Authentication Signed: 6/30/2025 8:57:07 AM (None) Signature Adoption: Pre-selected Style Using IP Address: 74.174.59.4 **Electronic Record and Signature Disclosure:** Accepted: 6/30/2025 8:56:19 AM ID: 5bcef173-3a91-448e-a04b-867618b28450 Nikki Peterson Sent: 6/30/2025 8:57:10 AM Completed Resent: 7/2/2025 2:56:53 PM nikki.peterson@fultoncountyga.gov Chief Deputy Clerk to the Board of Commissioners Viewed: 7/2/2025 4:25:39 PM Using IP Address: 166.137.19.31 Signed: 7/2/2025 4:25:58 PM **Fulton County Government** Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 11/27/2017 1:39:37 PM ID: b7ce88ee-0c66-4f3a-bfee-705e0af602d8 Robert L. Pitts DocuSigned by: Sent: 7/2/2025 4:26:01 PM Robert L. Pitts michael.oconnor@fultoncountyga.gov Viewed: 7/2/2025 4:33:09 PM **Fulton County** Signed: 7/2/2025 4:33:15 PM Security Level: Email, Account Authentication Signature Adoption: Pre-selected Style (None) Using IP Address: 68.208.197.4

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Tonya Grier tonya.grier@fultoncountyga.gov Clerk to the Commission Fulton County Security Level: Email, Account Authentication (None)

Toujak Shun

EEC476C4837648D.

Signature Adoption: Uploaded Signature Image Using IP Address: 99.96.24.191

Sent: 7/2/2025 4:33:18 PM

Viewed: 7/2/2025 7:07:53 PM

Signed: 7/2/2025 7:08:05 PM

Electronic Record and Signature Disclosure:

Accepted: 3/16/2018 10:54:59 AM

ID: f3f241e8-3027-4447-9476-6cf20ae25dd4

Signer Events Signature Timestamp Mark Hawks3 Sent: 7/2/2025 7:08:09 PM Completed mark.hawks@fultoncountyga.gov Viewed: 7/3/2025 1:38:34 PM Chief Assistant Purchasing Agent Signed: 7/3/2025 1:38:39 PM Using IP Address: 45.20.200.178 Purchasing and Contract Complliance Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Not Offered via Docusign In Person Signer Events Signature **Timestamp Editor Delivery Events Status Timestamp Agent Delivery Events** Status **Timestamp Intermediary Delivery Events Status Timestamp Certified Delivery Events Status Timestamp Carbon Copy Events Status Timestamp** Atif Henderson Sent: 6/27/2025 3:59:39 PM COPIED Atif.Henderson@fultoncountyga.gov **Fulton County Government** Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Not Offered via Docusign Cherie Williams Sent: 6/27/2025 3:59:40 PM COPIED cherie.williams@fultoncountyga.gov **Fulton County Government** Security Level: Email, Account Authentication **Electronic Record and Signature Disclosure:** Not Offered via Docusign Sent: 6/27/2025 3:59:40 PM Carlos Thomas COPIED Resent: 7/3/2025 1:38:48 PM carlos.thomas@fultoncountyga.gov **Division Manager Fulton County Government** Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Not Offered via Docusign Sent: 7/3/2025 1:38:44 PM Dian DeVaughn COPIED dian.devaughn@fultoncountyga.gov Viewed: 7/7/2025 11:14:04 AM Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Not Offered via Docusign **Witness Events** Signature **Timestamp Notary Events** Signature **Timestamp Envelope Summary Events Status Timestamps**

Hashed/Encrypted

Security Checked

Envelope Sent Certified Delivered 6/27/2025 3:59:40 PM

7/3/2025 1:38:34 PM

Envelope Summary Events	Status	Timestamps	
Signing Complete	Security Checked	7/3/2025 1:38:39 PM	
Completed	Security Checked	7/3/2025 1:38:44 PM	
Payment Events	Status	Timestamps	
Electronic Record and Signature Disclosure			

CONSUMER DISCLOSURE

From time to time, Carahsoft OBO Fulton County, Georgia (we, us or Company) may be required by law to provide to you certain written notices or disclosures. Described below are the terms and conditions for providing to you such notices and disclosures electronically through the DocuSign, Inc. (DocuSign) electronic signing system. Please read the information below carefully and thoroughly, and if you can access this information electronically to your satisfaction and agree to these terms and conditions, please confirm your agreement by clicking the 'I agree' button at the bottom of this document.

Getting paper copies

At any time, you may request from us a paper copy of any record provided or made available electronically to you by us. You will have the ability to download and print documents we send to you through the DocuSign system during and immediately after signing session and, if you elect to create a DocuSign signer account, you may access them for a limited period of time (usually 30 days) after such documents are first sent to you. You may request delivery of such paper copies from us by following the procedure described below.

Withdrawing your consent

If you decide to receive notices and disclosures from us electronically, you may at any time change your mind and tell us that thereafter you want to receive required notices and disclosures only in paper format. How you must inform us of your decision to receive future notices and disclosure in paper format and withdraw your consent to receive notices and disclosures electronically is described below.

Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed at which we can complete certain steps in transactions with you and delivering services to you because we will need first to send the required notices or disclosures to you in paper format, and then wait until we receive back from you your acknowledgment of your receipt of such paper notices or disclosures. To indicate to us that you are changing your mind, you must withdraw your consent using the DocuSign 'Withdraw Consent' form on the signing page of a DocuSign envelope instead of signing it. This will indicate to us that you have withdrawn your consent to receive required notices and disclosures electronically from us and you will no longer be able to use the DocuSign system to receive required notices and consents electronically from us or to sign electronically documents from us.

All notices and disclosures will be sent to you electronically

Unless you tell us otherwise in accordance with the procedures described herein, we will provide electronically to you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you during the course of our relationship with you. To reduce the chance of you inadvertently not receiving any notice or disclosure, we prefer to provide all of the required notices and disclosures to you by the same method and to the same address that you have given us. Thus, you can receive all the disclosures and notices electronically or in paper format through the paper mail delivery system. If you do not agree with this process, please let us know as described below. Please also see the paragraph immediately above that describes the consequences of your electing not to receive delivery of the notices and disclosures electronically from us.

How to contact Carahsoft OBO Fulton County, Georgia:

You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:

To contact us by email send messages to: glenn.king@fultoncountyga.gov

To advise Carahsoft OBO Fulton County, Georgia of your new e-mail address

To let us know of a change in your e-mail address where we should send notices and disclosures electronically to you, you must send an email message to us at glenn.king@fultoncountyga.gov and in the body of such request you must state: your previous e-mail address, your new e-mail address. We do not require any other information from you to change your email address.. In addition, you must notify DocuSign, Inc. to arrange for your new email address to be reflected in your DocuSign account by following the process for changing e-mail in the DocuSign system.

To request paper copies from Carahsoft OBO Fulton County, Georgia

To request delivery from us of paper copies of the notices and disclosures previously provided by us to you electronically, you must send us an e-mail to glenn.king@fultoncountyga.gov and in the body of such request you must state your e-mail address, full name, US Postal address, and telephone number. We will bill you for any fees at that time, if any.

To withdraw your consent with Carahsoft OBO Fulton County, Georgia

To inform us that you no longer want to receive future notices and disclosures in electronic format you may:

i. decline to sign a document from within your DocuSign session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may; ii. send us an e-mail to glenn.king@fultoncountyga.gov and in the body of such request you must state your e-mail, full name, US Postal Address, and telephone number. We do not need any other information from you to withdraw consent.. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process..

Required hardware and software

Operating Systems:	Windows® 2000, Windows® XP, Windows
	Vista®; Mac OS® X
Browsers:	Final release versions of Internet Explorer® 6.0
	or above (Windows only); Mozilla Firefox 2.0
	or above (Windows and Mac); Safari [™] 3.0 or
	above (Mac only)
PDF Reader:	Acrobat® or similar software may be required
	to view and print PDF files
Screen Resolution:	800 x 600 minimum
Enabled Security Settings:	Allow per session cookies
	-

^{**} These minimum requirements are subject to change. If these requirements change, you will be asked to re-accept the disclosure. Pre-release (e.g. beta) versions of operating systems and browsers are not supported.

Acknowledging your access and consent to receive materials electronically

To confirm to us that you can access this information electronically, which will be similar to other electronic notices and disclosures that we will provide to you, please verify that you were

able to read this electronic disclosure and that you also were able to print on paper or electronically save this page for your future reference and access or that you were able to e-mail this disclosure and consent to an address where you will be able to print on paper or save it for your future reference and access. Further, if you consent to receiving notices and disclosures exclusively in electronic format on the terms and conditions described above, please let us know by clicking the 'I agree' button below.

By checking the 'I agree' box, I confirm that:

- I can access and read this Electronic CONSENT TO ELECTRONIC RECEIPT OF ELECTRONIC CONSUMER DISCLOSURES document; and
- I can print on paper the disclosure or save or send the disclosure to a place where I can print it, for future reference and access; and
- Until or unless I notify Carahsoft OBO Fulton County, Georgia as described above, I
 consent to receive from exclusively through electronic means all notices, disclosures,
 authorizations, acknowledgements, and other documents that are required to be provided
 or made available to me by Carahsoft OBO Fulton County, Georgia during the course of
 my relationship with you.