



FLEET MANAGEMENT

Equity Lease Menu Pricing - Estimated

Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)	Cost of Aftermarket
Mid Size SUV	2025	Ford	Explorer Active	1	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$9,800.88	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$0.00
Police SUV	2025	Ford	Explorer Police Utility	7	60	20,000	\$1,040.89	\$6.00	\$1,046.89	\$12,562.68	\$49,541.00	\$87,938.76	\$21,197.00
Police Full Size SUV	2025	Chevy	Tahoe Police Vehilce 4x4	8	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$54,308.00	\$108,080.64	\$21,607.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder	1	60	20,000	\$1,008.80	\$6.00	\$1,014.80	\$12,177.60	\$48,010.00	\$12,177.60	\$16,922.00
Police Full Size SUV	2025	Chevy	Suburban (Chief)	1	60	20,000	\$1,495.22	\$6.00	\$1,501.22	\$18,014.64	\$70,640.00	\$18,014.64	

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Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00	\$0.00	\$0.00	\$8,463.00	\$0.00	\$16,318.00	\$7,855.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$0.00	\$0.00	\$11,593.00	\$0.00	\$20,122.00	\$8,529.00
Police SUV	2025	Ford	Explorer Police Utility	0	60	20,000	\$1,040.89	\$6.00	\$1,046.89	\$12,562.68	\$49,541.00	\$0.00	\$21,197.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Police Full Size SUV	2025	Chevy	Tahoe Police Vehilce 4x4	0	60	20,000	\$1,145.78	\$6.00	\$1,151.78	\$13,821.36	\$54,546.00	\$0.00	\$21,607.00	\$0.00	\$26,486.00	\$0.00	\$26,486.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder	0	60	20,000	\$1,008.80	\$6.00	\$1,014.80	\$12,177.60	\$48,010.00	\$0.00	\$16,922.00	\$0.00	\$13,034.00	\$0.00	\$13,034.00	\$0.00
Police Full Size SUV	2025	Chevy	Suburban (Chief)	0	60	20,000	\$1,495.00	\$6.00	\$1,501.00	\$18,012.00	\$70,640.00	\$0.00	\$0.00	\$0.00	\$30,617.00	\$0.00	\$30,617.00	\$0.00

\$2,000.00 COV Resale Price

\$0.00 Total COV Equity

\$ - Sum of leased Equity

0

Total Number of Vehicles

0

Estimated Total Annual Cost	\$0.00
Total Annual One Time Aftermarket Cost	\$0.00
Estimated Equity at 5 YR Lease Term (credit back to you)	\$0.00



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Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00	\$0.00	\$0.00	\$8,463.00	\$0.00	\$16,318.00	\$7,855.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$0.00	\$0.00	\$11,593.00	\$0.00	\$20,122.00	\$8,529.00
Police SUV	2025	Ford	Explorer Police Utility	0	60	20,000	\$1,040.89	\$6.00	\$1,046.89	\$12,562.68	\$49,541.00	\$0.00	\$21,197.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Police Full Size SUV	2025	Chevy	Tahoe Police Vehilce 4x4	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$54,308.00	\$0.00	\$21,607.00	\$0.00	\$22,444.00	\$0.00	\$22,444.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder	0	60	20,000	\$1,008.80	\$6.00	\$1,014.80	\$12,177.60	\$48,010.00	\$0.00	\$16,922.00	\$0.00	\$13,034.00	\$0.00	\$13,034.00	\$0.00
Police Full Size SUV	2025	Chevy	Suburban (Chief)	0	60	20,000	\$1,495.22	\$6.00	\$1,501.22	\$18,014.64	\$70,640.00	\$0.00	\$0.00	\$0.00	\$30,617.00	\$0.00	\$30,617.00	\$0.00

2000 COV Resale Price

\$0.00 Total COV Equity

0 Sum of leased Equity

0

\$0.00

Total Number of Vehicles

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Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00	\$0.00	\$0.00	\$8,463.00	\$0.00	\$16,318.00	\$7,855.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$0.00	\$0.00	\$11,593.00	\$0.00	\$20,122.00	\$8,529.00
Police SUV	2025	Ford	Explorer Police Utility	0	60	20,000	\$1,040.89	\$6.00	\$1,046.89	\$12,562.68	\$49,541.00	\$0.00	\$21,197.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Police Full Size SUV	2025	Chevy	Tahoe Police Vehilce 4x4	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$54,308.00	\$0.00	\$21,607.00	\$0.00	\$22,444.00	\$0.00	\$22,444.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder	0	60	20,000	\$1,008.80	\$6.00	\$1,014.80	\$12,177.60	\$48,010.00	\$0.00	\$16,922.00	\$0.00	\$13,034.00	\$0.00	\$13,034.00	\$0.00
Police Full Size SUV	2025	Chevy	Suburban (Chief)	0	60	20,000	\$1,495.22	\$6.00	\$1,501.22	\$18,014.64	\$70,640.00	\$0.00	\$0.00	\$0.00	\$30,617.00	\$0.00	\$30,617.00	\$0.00

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Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00	\$0.00	\$0.00	\$8,463.00	\$0.00	\$16,318.00	\$7,855.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$0.00	\$0.00	\$11,593.00	\$0.00	\$20,122.00	\$8,529.00
Police SUV	2025	Ford	Explorer Police Utility	0	60	20,000	\$1,040.89	\$6.00	\$1,046.89	\$12,562.68	\$49,541.00	\$0.00	\$21,197.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Police Full Size SUV	2025	Chevy	Tahoe Police Vehilce 4x4	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$54,308.00	\$0.00	\$21,607.00	\$0.00	\$22,444.00	\$0.00	\$22,444.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder	0	60	20,000	\$1,008.80	\$6.00	\$1,014.80	\$12,177.60	\$48,010.00	\$0.00	\$16,922.00	\$0.00	\$13,034.00	\$0.00	\$13,034.00	\$0.00
Police Full Size SUV	2025	Chevy	Suburban (Chief)	0	60	20,000	\$1,495.22	\$6.00	\$1,501.22	\$18,014.64	\$70,640.00	\$0.00	\$0.00	\$0.00	\$30,617.00	\$0.00	\$30,617.00	\$0.00

2000 COV Resale Price

\$0.00 Total COV Equity

0 Sum of leased Equity

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\$0.00

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1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$0.00	\$0.00	\$11,593.00	\$0.00	\$20,122.00	\$8,529.00
Police SUV	2025	Ford	Explorer Police Utility	0	60	20,000	\$1,040.89	\$6.00	\$1,046.89	\$12,562.68	\$49,541.00	\$0.00	\$21,197.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Police Full Size SUV	2025	Chevy	Tahoe Police Vehilce 4x4	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$54,308.00	\$0.00	\$21,607.00	\$0.00	\$22,444.00	\$0.00	\$22,444.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder	0	60	20,000	\$1,008.80	\$6.00	\$1,014.80	\$12,177.60	\$48,010.00	\$0.00	\$16,922.00	\$0.00	\$13,034.00	\$0.00	\$13,034.00	\$0.00
Police Full Size SUV	2025	Chevy	Suburban (Chief)	0	60	20,000	\$1,495.22	\$6.00	\$1,501.22	\$18,014.64	\$70,640.00	\$0.00	\$0.00	\$0.00	\$30,617.00	\$0.00	\$30,617.00	\$0.00

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Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00	\$0.00	\$0.00	\$8,463.00	\$0.00	\$16,318.00	\$7,855.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$0.00	\$0.00	\$11,593.00	\$0.00	\$20,122.00	\$8,529.00
Police SUV	2025	Ford	Explorer Police Utility	0	60	20,000	\$1,040.89	\$6.00	\$1,046.89	\$12,562.68	\$49,541.00	\$0.00	\$21,197.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Police Full Size SUV	2025	Chevy	Tahoe Police Vehilce 4x4	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$54,308.00	\$0.00	\$21,607.00	\$0.00	\$22,444.00	\$0.00	\$22,444.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder	0	60	20,000	\$1,008.80	\$6.00	\$1,014.80	\$12,177.60	\$48,010.00	\$0.00	\$16,922.00	\$0.00	\$13,034.00	\$0.00	\$13,034.00	\$0.00
Police Full Size SUV	2025	Chevy	Suburban (Chief)	0	60	20,000	\$1,495.22	\$6.00	\$1,501.22	\$18,014.64	\$70,640.00	\$0.00	\$0.00	\$0.00	\$30,617.00	\$0.00	\$30,617.00	\$0.00

2000 COV Resale Price

\$0.00 Total COV Equity

0 Sum of leased Equity

0

\$0.00

Total Number of Vehicles

0

Estimated Total Annual Cost	\$0.00
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Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00	\$0.00	\$0.00	\$8,463.00	\$0.00	\$16,318.00	\$7,855.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$0.00	\$0.00	\$11,593.00	\$0.00	\$20,122.00	\$8,529.00
Police SUV	2025	Ford	Explorer Police Utility	0	60	20,000	\$1,040.89	\$6.00	\$1,046.89	\$12,562.68	\$49,541.00	\$0.00	\$21,197.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Police Full Size SUV	2025	Chevy	Tahoe Police Vehilce 4x4	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$54,308.00	\$0.00	\$21,607.00	\$0.00	\$22,444.00	\$0.00	\$22,444.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder	0	60	20,000	\$1,008.80	\$6.00	\$1,014.80	\$12,177.60	\$48,010.00	\$0.00	\$16,922.00	\$0.00	\$13,034.00	\$0.00	\$13,034.00	\$0.00
Police Full Size SUV	2025	Chevy	Suburban (Chief)	0	60	20,000	\$1,495.22	\$6.00	\$1,501.22	\$18,014.64	\$70,640.00	\$0.00	\$0.00	\$0.00	\$30,617.00	\$0.00	\$30,617.00	\$0.00

2000 COV Resale Price

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Estimated Total Annual Cost	\$0.00
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Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00	\$0.00	\$0.00	\$8,463.00	\$0.00	\$16,318.00	\$7,855.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$0.00	\$0.00	\$11,593.00	\$0.00	\$20,122.00	\$8,529.00
Police SUV	2025	Ford	Explorer Police Utility	0	60	20,000	\$1,040.89	\$6.00	\$1,046.89	\$12,562.68	\$49,541.00	\$0.00	\$21,197.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Police Full Size SUV	2025	Chevy	Tahoe Police Vehilce 4x4	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$54,308.00	\$0.00	\$21,607.00	\$0.00	\$22,444.00	\$0.00	\$22,444.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder	0	60	20,000	\$1,008.80	\$6.00	\$1,014.80	\$12,177.60	\$48,010.00	\$0.00	\$16,922.00	\$0.00	\$13,034.00	\$0.00	\$13,034.00	\$0.00
Police Full Size SUV	2025	Chevy	Suburban (Chief)	0	60	20,000	\$1,495.22	\$6.00	\$1,501.22	\$18,014.64	\$70,640.00	\$0.00	\$0.00	\$0.00	\$30,617.00	\$0.00	\$30,617.00	\$0.00

2000 COV Resale Price

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1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$0.00	\$0.00	\$11,593.00	\$0.00	\$20,122.00	\$8,529.00
Police SUV	2025	Ford	Explorer Police Utility	0	60	20,000	\$1,040.89	\$6.00	\$1,046.89	\$12,562.68	\$49,541.00	\$0.00	\$21,197.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Police Full Size SUV	2025	Chevy	Tahoe Police Vehilce 4x4	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$54,308.00	\$0.00	\$21,607.00	\$0.00	\$22,444.00	\$0.00	\$22,444.00	\$0.00
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Police Full Size SUV	2025	Chevy	Suburban (Chief)	0	60	20,000	\$1,495.22	\$6.00	\$1,501.22	\$18,014.64	\$70,640.00	\$0.00	\$0.00	\$0.00	\$30,617.00	\$0.00	\$30,617.00	\$0.00

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Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)	Cost of Aftermarket	Total Cost of Aftermarket	Estimated Equity at Lease Term	Estimated Equity at Lease Term (By Quantity)	Estimated Sales Price	Reduced Book Value
Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00	\$0.00	\$0.00	\$8,463.00	\$0.00	\$16,318.00	\$7,855.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$0.00	\$0.00	\$11,593.00	\$0.00	\$20,122.00	\$8,529.00
Police SUV	2025	Ford	Explorer Police Utility	0	60	20,000	\$1,040.89	\$6.00	\$1,046.89	\$12,562.68	\$49,541.00	\$0.00	\$21,197.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Police Full Size SUV	2025	Chevy	Tahoe Police Vehilce 4x4	0	60	20,000	\$1,119.84	\$6.00	\$1,125.84	\$13,510.08	\$54,308.00	\$0.00	\$21,607.00	\$0.00	\$22,444.00	\$0.00	\$22,444.00	\$0.00
Police 1/2 Ton Pickup	2025	Ford	F-150 Police Responder	0	60	20,000	\$1,008.80	\$6.00	\$1,014.80	\$12,177.60	\$48,010.00	\$0.00	\$16,922.00	\$0.00	\$13,034.00	\$0.00	\$13,034.00	\$0.00
Police Full Size SUV	2025	Chevy	Suburban (Chief)	0	60	20,000	\$1,495.22	\$6.00	\$1,501.22	\$18,014.64	\$70,640.00	\$0.00	\$0.00	\$0.00	\$30,617.00	\$0.00	\$30,617.00	\$0.00

2000 COV Resale Price

\$0.00 Total COV Equity

0 Sum of leased Equity

0

\$0.00

Total Number of Vehicles

0

Estimated Total Annual Cost	\$0.00
Total Annual One Time Aftermarket Cost	\$0.00
Estimated Equity at 5 YR Lease Term (credit back to you)	\$0.00

Fulton County
10 Year Lease Projection

Fleet Size 236

	Fleet Size	Owned	Leased	Purchase
Average				\$1,500,000.00
Year 1 ('25)	236	236	0	0
Year 2 ('26)	236	236	0	0
Year 3 ('27)	236	236	0	0
Year 4 ('28)	236	236	0	0
Year 5 ('29)	236	236	0	0
Year 6 ('30)	236	236	0	0
Year 7 ('31)	236	236	0	0
Year 8 ('32)	236	236	0	0
Year 9 ('33)	236	236	0	0
Year 10 ('34)	236	236	0	0



FLEET

Lease	Equity (Owned)	Equity (Leased)	Total Budget	Net Cash
\$ -	\$ -		\$ -	\$1,500,000.00
\$ -	\$ -		\$ -	\$1,500,000.00
\$ -	\$ -		\$ -	\$1,500,000.00
\$ -	\$ -		\$ -	\$1,500,000.00
\$ -	\$ -		\$ -	\$1,500,000.00
\$ -		\$ -	\$ -	\$1,500,000.00
\$ -		\$ -	\$ -	\$1,500,000.00
\$ -		\$ -	\$ -	\$1,500,000.00
\$ -		\$ -	\$ -	\$1,500,000.00
\$ -		\$ -	\$ -	\$1,500,000.00
			10 Year Savings	\$15,000,000.00

Enterprise

MANAGEMENT