



# Fulton County Board of Commissioners

## Agenda Item Summary

Agenda Item No.: **ADD-ON**

Meeting Date: 6/26/2024

### Department

Behavioral Health and Development Disabilities

### Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Requesting approval to renew existing contracts - Department of Behavioral Health and Developmental Disabilities, 22RFP0388A-CJC (D), Fulton County Behavioral Health Network with Grady Memorial Hospital d/b/a Grady Health System (Grady) in an amount not to exceed \$9,481,532.00 to expand services to provide full-service operation and management of the new Fulton County Behavioral Health Crisis Center (BHCC). This action exercises the second of eight renewal options. Seven renewal options remain. Effective July 1, 2024 through June 30, 2025.

### Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-394(6), the Purchasing Department shall present all renewal requests to the Board of Commissioners at least 90 days prior to the contract renewal date, 60 days if the contract term is six (6) months or less.

### Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Health and Human Services

### Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

### Is this a purchasing item?

Yes

**Summary & Background:** The County entered into a contract with Grady Memorial Hospital d/b/a Grady Health System (Grady) to provide Behavioral Health Network services, effective January 1, 2023.

The County established the Behavioral Health Network to provide highly coordinated and person-centered services across a continuum of care; to provide expanded services to help the County drive

towards its purpose to increase access to behavioral health services, to establish a countywide provider network, and to strengthen the experience of clients seeking behavioral health services. The County received an initial award in the amount of \$5,688,919.00 to provide services from July 1, 2023 to June 30, 2024, during which the Behavioral Health Crisis Center was under construction. The current renewal request of \$3,792,613.00 will cover services from July 1, 2024 to June 30 2025, for a total contract amount of \$9,481,532.

The County amended the contract with Grady to expand services to provide full-service operation and management of the new Fulton County Behavioral Health Crisis Center in order for the County to provide expanded services to help the County drive towards its purpose to establish a countywide provider network.

**Scope of Work:** The Behavioral Health Crisis Center (BHCC) is an emergency behavioral healthcare alternative for adults that offers prompt action, gentle response, and effective support in a respectful and safe environment. The BHCC comprises of three components to mitigate an individual's crisis that will include the following service components: (1) Crisis Service Center (CSC) with a peer led "Living Room"; (2) 16 Chair Temporary Observation Unit; and (3) 24 Bed Crisis Stabilization Unit (CSU).

**Community Impact:** Fulton County Department of Behavioral Health & Developmental Disabilities will expand access to mental health and substance use crisis care; Prevent suicide; Relieve regional emergency departments from misdirected diversions; and Strengthen the Continuum of Care by driving toward its purpose to increase access to behavioral health services, establish a County-wide provider network, and strengthen the experience of clients seeking behavioral health services from Fulton County.

**Department Recommendation:** Recommend approval.

**Project Implications:** None

**Community Issues/Concerns:** None

**Department Issues/Concerns:** None

### Contract Modification

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	24-0016	1/10/2024	\$5,688,919.00
1st Renewal			\$3,792,613.00
Total Revised Amount			\$9,481,532.00

### Contract & Compliance Information (Provide Contractor and Subcontractor details.)

**Contract Value:** \$9,481,532.00

**Prime Vendor:** Grady Memorial Hospital d/b/a

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**Agenda Item No.:** TMP-5054

**Meeting Date:** 7/10/2024

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**Prime Status:** Grady Health System (Atlanta, GA)  
**Location:** Tier 2+ Provider (O.C.G.A. §37-2-6)  
**County:** Atlanta, Georgia  
**Prime Value:** Fulton County  
**Subcontractor:** \$9,481,532.00 or 100.00%  
N/A

**Total Contract Value:** \$9,481,532.00 or 100.00%  
**Total Certified Value:** N/A

### **Exhibits Attached:**

Exhibit 1: Contract Renewal Agreement  
Exhibit 2: Contract Renewal Evaluation Form  
Exhibit 3: Performance Evaluation

### **Contact Information** *(Type Name, Title, Agency and Phone)*

LaTrina Foster, Director, Behavioral Health & Developmental Disabilities

### **Contract Attached**

Choose an item.

### **Previous Contracts**

Choose an item.

### **Total Contract Value**

Original Approved Amount: \$5,688,919.00  
Previous Adjustments:  
This Request: \$3,792,613.00.00  
TOTAL: \$9,481,532.00

### **Grant Information Summary**

Amount Requested: ☐ Cash  
Match Required: ☐ In-Kind  
Start Date: ☒ Approval to Award  
End Date: ☐ Apply & Accept  
Match Account \$:

**Fiscal Impact / Funding Source**

**Funding Line 1:**

461-755-BHCC

<b>Key Contract Terms</b>	
<b>Start Date:</b> 7/1/2024	<b>End Date:</b> 6/30/2025
<b>Cost Adjustment:</b>	<b>Renewal/Extension Terms:</b> Seven renewal options remain

**Overall Contractor Performance Rating:**

**Would you select/recommend this vendor again?**

Yes

**Report Period Start:**

**Report Period End:**



**DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE**

**CONTRACT RENEWAL AGREEMENT**

**DEPARTMENT:** Behavioral Health and Developmental Disabilities

**BID/RFP# NUMBER:** 22RFP038A-CJC(D)

**BID/RFP# TITLE:** Fulton County Behavioral Health Network - Operation and Management of Behavioral Health Crisis Center

**ORIGINAL APPROVAL DATE:**

**RENEWAL EFFECTIVE DATES:** July 1, 2024 – June 30, 2025

**RENEWAL OPTION #: 2 OF 8**

**NUMBER OF RENEWAL OPTIONS:** 8

**RENEWAL AMOUNT:** \$.00

**COMPANY'S NAME:** Grady Memorial Hospital d/b/a Grady Health System

**ADDRESS:** 80 Jesse Hill Drive, SE

**CITY:** Atlanta

**STATE:** GA

**ZIP:** 30303

This Renewal Agreement No. \_\_\_\_ was approved by the Fulton County Board of Commissioners on BOC DATE: BOC NUMBER:

**SIGNATURES: SEE NEXT PAGE**

**SIGNATURES:**

Vendor agrees to accept the renewal option and abide by the terms and conditions set forth in the contract and specifications as referenced herein:

**FULTON COUNTY, GEORGIA**

**GRADY HOSPITAL D/B/A  
GRADY HEALTH SYSTEM**

\_\_\_\_\_  
**Robert L. Pitts, Chairman  
Fulton County Board of Commissioners**

\_\_\_\_\_  
**John M. Hauptert  
Chief Executive Officer**

**ATTEST:**

**ATTEST:**

\_\_\_\_\_  
**Tonya R. Grier  
Clerk to the Commission**

\_\_\_\_\_  
**Secretary/  
Assistant Secretary**

**(Affix County Seal)**

**(Affix Corporate Seal)**

**AUTHORIZATION OF RENEWAL:**

**ATTEST:**

\_\_\_\_\_  
**LaTrina Foster, Director  
Department of Behavioral Health &  
Developmental Disabilities**

\_\_\_\_\_  
**Notary Public**

**County:**\_\_\_\_\_

**Commission Expires:** \_\_\_\_\_

**(Affix Notary Seal)**

<b>ITEM#:</b> _____ <b>RCS:</b> _____	<b>ITEM#:</b> _____ <b>RM:</b> _____
<b>RECESS MEETING</b>	<b>REGULAR MEETING</b>