

**Agenda Item Summary**BOC Meeting Date  
12/4//2019**Requesting Agency**

Police

**Commission Districts Affected**

5, 6

**Requested Action** *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to award contract without competition – Police Department, GCIC Software Package Upgrades Across All Clients and Server in the amount of \$6,999 with Datamaxx to upgrade the existing GCIC software. Effective upon BOC approval.

**Requirement for Board Action** *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-384, after conducting a good faith review, and the Purchasing Department has determined that there is only one source available for the required supply, service, or construction item, the request shall be forwarded to the Board of Commissioners for approval.

**Is this Item related to a Strategic Priority Area?** *(If yes, note strategic priority area below)*

Yes All People are safe

**Is this a purchasing item?**

Yes

**Summary & Background***(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

Scope of Work: Datamaxx provides software that has allowed FCPD-GCIC technicians to perform their critical job functions of TX/RX transmissions to GCIC, NCIC, INTERPOL, etc.

Community Impact: There is no community impact.

Department Recommendation: The Fulton County Police Department recommends approval of this item.

Project Implications: None.

Community Issues/Concerns: None

Department Issues/Concerns: Datamaxx is our primary interface for the aforementioned inter-agency transmissions. If this software upgrade is NOT approved FCPD-GCIC technicians workflow can potentially be negatively impacted in areas of productivity and timely response to time sensitive inter-agency HITS.

History of BOC Agenda Item: This is a new request

**Agency Director Approval****County Manager's  
Approval****Typed Name and Title**

Felicia Strong-Whitaker, Director

**Phone**

(404) 612-5800

**Signature****Date**

Contract & Compliance Information	(Provide Contractor and Subcontractor details.)
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Not Applicable

<b>Solicitation Information</b>	<b>NON-MFBE</b>	<b>MBE</b>	<b>FBE</b>	<b>TOTAL</b>
No. Bid Notices Sent:				
No. Bids Received:				

  

<b>Total Contract Value</b>	Click here to enter text.
<b>Total M/FBE Values</b>	Click here to enter text.
<b>Total Prime Value</b>	Click here to enter text.

  

<b>Fiscal Impact / Funding Source</b>	<i>(Include projected cost, approved budget amount and account number, source of funds, and any future funding requirements.)</i>
100-320-3202-1113: General Fund, Police, Software - \$6,999	

  

<b>Exhibits Attached</b>	<i>(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)</i>
Exhibit 1: Justification Form	
Exhibit 2: Contractor Performance Report	

  

<b>Source of Additional Information</b>	<i>(Type Name, Title, Agency and Phone)</i>
Darryl Halbert, Chief of Police, Police Department, 404-613-5714	

<b>Agency Director Approval</b>		<b>County Manager's Approval</b>
<b>Typed Name and Title</b> Felicia Strong-Whitaker, Director	<b>Phone</b> (404) 612-5800	
<b>Signature</b>	<b>Date</b>	

Revised 03/12/09 (Previous versions are obsolete)

**Procurement****Contract Attached:**  
No**Previous Contracts:**  
No**Solicitation Number:**  
19SS120609B-RD**Submitting Agency:**  
Police Department**Staff Contact:**  
Darryl Halbert**Contact Phone:**  
404-613-5714**Description:** Current GCIC Software Package Upgrades Across All Clients and Server**FINANCIAL SUMMARY****Total Contract Value:**

Original Approved Amount: .

Previous Adjustments: .

This Request: \$6,999.00

TOTAL: \$6,999.00

**MBE/FBE Participation:**

Amount: . %: .

Amount: . %: .

Amount: . %: .

Amount: . %: .

**Grant Information Summary:**

Amount Requested: .

☐

Cash

Match Required: .

☐

In-Kind

Start Date: .

☐

Approval to Award

End Date: .

☐

Apply &amp; Accept

Match Account \$: .

**Funding Line 1:**

100-320-3202-1113

**Funding Line 2:**

.

**Funding Line 3:**

.

**Funding Line 4:**

.

**KEY CONTRACT TERMS****Start Date:**

Upon Approval

**End Date:****Cost Adjustment:**

.

**Renewal/Extension Terms:**

.

**ROUTING & APPROVALS**

(Do not edit below this line)

X	Originating Department:	Halbert, Darryl	Date: 9/19/2019
X	County Attorney:	Palmer, Ashley	Date: 10/30/2019
X	Purchasing/Contract Compliance:	Strong-Whitaker, Felicia	Date: 10/30/2019
X	Finance/Budget Analyst/Grants Admin:	Jones, Monica	Date: 9/20/2019
.	Grants Management:	.	Date: .
X	County Manager:	Anderson, Dick	Date: 10/30/2019



**JUSTIFICATION AND APPROVAL FOR ALLOWING AWARD OF CONTRACT  
WITHOUT COMPETITION**

*(Section A must be completed by the User Department and then submitted to the Department of Purchasing & Contract Compliance)*

**SECTION A**

**Department:** *POLICE*

**Department Contact:** *Roderick Franklin*

**Description of Supplies/Services:** *Upgrading current GCIC software package across all clients and server.*

**Demonstration of Contractor's Unique Qualifications:**

*Datamaxx and its software - has allowed FCPD-GCIC technicians to perform their critical job functions of TX/RX transmissions to GCIC, NCIC, INTERPOL, etc.*

*Datamaxx is our primary interface for the aforementioned inter-agency transmissions. If this software upgrade is NOT approved FCPD-GCIC technicians workflow can potentially be negatively impacted in areas of productivity and timely response to time sensitive inter-agency HITS!*

*Datamaxx is Uniquely qualified—This software should be sole source because it is an upgrade to our current system what we've been using for over 16 years. And the Vendor is the only one that can "upgrade" its software.*

*(Section B must be completed by the Department of Purchasing & Contract Compliance)*

**SECTION B**

**MARKET SURVEY**

**Results of Market Survey**

**Date Public Notice posted on website:** *Friday, July 26, 2019*

**Date Public Notice closed:** *Friday, August 2, 2019*

**REVIEW OF OFFER(S)**

**Were any offers received (Y/N):**

**Number of offers received:**

**Respondents:**

**Date Offers submitted to User Department for review:**

**User Department review and recommendation:**

**Purchasing Agent review and recommendation:**

**CERTIFICATION**

Having conducted a good faith review of source availability regarding the materials, goods and or services stipulated herein, subsequent to consultation with the County Manager and the recommendation of the User Department, it has been determined that there is only one source available for the required work, labor or service to be done or the supplies, materials, or equipment to be furnished, per the Fulton County Code of Ordinances §102-384, Award without competition.

I, Felicia Strong-Whitaker, Purchasing Director, certify that the facts and representations under my cognizance which are included in this justification and its supporting documentation which form the basis for this justification are complete and accurate.

\_\_\_\_\_  
Felicia Strong-Whitaker  
Purchasing Director

\_\_\_\_\_  
Date

I, Dick Anderson, County Manager, certify that the facts and representations under my cognizance which are included in this justification and its supporting documentation which form the basis for this justification are complete and accurate.

\_\_\_\_\_  
Dick Anderson  
County Manager

\_\_\_\_\_  
Date

## DEPARTMENT OF PURCHASING &amp; CONTRACT COMPLIANCE

CONTRACTORS PERFORMANCE REPORT  
OTHER SERVICES

Report Period Start	Report Period End	Contract Period Start	Contract Period End
9/1/2018	8/31/2019	9/1/2018	8/31/2019
PO Number			PO Date
Department	<u>Police</u>		
Bid Number			
Service Commodity	GCIC software support		
Contractor	Datamaxx		

= Unsatisfactory	<i>Achieves contract requirements less than 50% of the time, not responsive, effective and/or efficient, unacceptable delay, incompetence, high degree of customer dissatisfaction.</i>
= Poor	<i>Achieves contract requirements 70% of the time. Marginally responsive, effective and/or efficient; delays require significant adjustments to programs; key employees marginally capable; customers somewhat satisfied.</i>
= Satisfactory	<i>Achieves contract requirements 80% of the time; generally responsive, effective and/or efficient; delays are excusable and/or results in minor programs adjustments; employees are capable and satisfactorily providing service without intervention; customers indicate satisfaction.</i>
= Good	<i>Achieves contract requirements 90% of the time. Usually responsive; effective and/or efficient; delays have not impact on programs/mission; key employees are highly competent and seldom require guidance; customers are highly satisfied.</i>
= Excellent	<i>Achieves contract requirements 100% of the time. Immediately responsive; highly efficient and/or effective; no delays; key employees are experts and require minimal directions; customers expectations are exceeded.</i>

. Quality of Goods/Services (-Specification Compliance - Technical Excellence - Reports/Administration - Personnel Qualification)

Comments:

☐ 0

☐ 1

☐ 2

☐ 3

☒ 4

I love the product. The both Server and Client administration is seamless. user GUI is non-cumbersome and easy to use. Product is superior to the web-based rivals use by GBI.

. Timeliness of Performance (-Were Milestones Met Per Contract - Response Time (per agreement, if applicable) - Responsiveness to Direction/Change - On time Completion Per Contract)

Comments:

☐ 0

☐ 1

☐ 2

☐ 3

☒ 4

Customer support is exceptional. The response time is exceptional as well. Their customer service personnel respond back in a timely fashion knowing the critical aspect of what we do with their software.

. Business Relations (-Responsiveness to Inquiries - Prompt Problem Notifications)

Comments:

☐ 0

☐ 1

Customer support personnel are very knowledgeable with their product and very kind and patient on the phone.

# 19-1008

☒ 4

Customer Satisfaction (-Met User Quality Expectations - Met Specification - Within Budget - Proper Invoicing - No Substitutions)

☐ 0

☐ 1

☐ 2

☐ 3

☒ 4

Comments:

They constantly exceed my expectation.  
It is my opinion that we are getting a quality product for the price.  
I'm extremely satisfied with this product & vendor.

☐ 0

☐ 1

☐ 2

☐ 3

☒ 4

Comments:

Mr. Ardneý Boland & his support staff are patient, kind and knowledgeable importance of the data which is transmitted and received via this product.  
They are very knowledgeable of Police terms and culture. which helps with troubleshooting the program.

Overall Performance Rating: 4.0

Would you select/recommend this vendor again?  
Check box for Yes. Leave Blank for No)

☒ Yes ☐ No

Rating completed by:

roderick.franklin

Department Head Name

Department Head Signature

Date

Darryl Halbert

*Darryl Halbert*

9/17/2019