

# ***2020 Proposed Budget Presentation***

Board of Commissioners

November 20, 2019



# 2020 Budget Process Timeline

**June 18,19,20**

- 2020 Budget Training

**July 19 to August 30**

- Departments Develop Offers

**August 30**

- BOC and Departments Budget Submissions

**October 8 -10**

- Budget Workshops

**October 25**

- Special Called Meeting – BOC Budget Workshop

**November 15 & 20**

- Submission and Presentation of 2020 Proposed Budget

**December 4**

- Regular BOC Meeting / Chance for Budget Revisions

**December 18**

- Recess BOC Meeting / Official Budget Hearing

**First or Second  
BOC Meeting in January 2020**

- Adoption of the 2020 Adopted Budget

# ***FY2020 Proposed Budget – All Funds***

In Mills \$

<b>Fund Name</b>	<b>2018 Amended Budget</b>	<b>2019 Amended Budget</b>	<b>2020 Proposed Budget</b>
General Fund	\$ 672.1	\$ 718.8	\$ 758.4
Water Revenue Fund	128.9	136.8	142.6
Water Renewal Fund	101.0	131.2	133.9
Risk Fund	45.4	47.9	53.7
Fulton Industrial	16.5	28.9	42.7
Special Revenue	13.7	16.7	16.7
G.O Bond Fund	15.4	15.5	15.5
911 Emergency Services Fund	6.5	7.7	7.8
Airport Fund	4.4	5.7	6.2
Wolf Creek Fund	0.2	0.9	1.1
Special Services District	2.9	0.1	0.1
<b>Grand Total</b>	<b>\$ 1,007</b>	<b>\$ 1,110</b>	<b>\$ 1,179</b>

# ***FY2020 Proposed Budget – All Funds by Priority Area***

In Mills \$

<b>Fund Name</b>	<b>Arts and Libraries</b>	<b>Health and Human Services</b>	<b>Infrastructure and Economic Development</b>	<b>Justice and Safety</b>	<b>Open and Responsible Government</b>	<b>Grand Total</b>
General Fund	\$ 42.0	\$ 153.2	\$ 113.5	\$ 342.5	\$ 107.3	\$ 758.4
Water Revenue Fund	-	72.0	66.5	-	4.1	142.6
Water Renewal Fund	-	-	133.9	-	-	133.9
Risk Fund	-	-	-	-	53.7	53.7
Fulton Industrial	-	-	28.6	8.7	5.3	42.7
Special Revenue	0.4	0.9	1.7	11.2	2.6	16.7
G.O Bond Fund	-	-	-	-	15.5	15.5
911 Emergency Services Fund	-	-	-	7.8	-	7.8
Airport Fund	-	-	4.7	1.5	-	6.2
Wolf Creek Fund	1.1	-	-	-	-	1.1
Special Services District	-	-	-	-	0.1	0.1
<b>Grand Total</b>	<b>\$ 43.4</b>	<b>\$ 226.0</b>	<b>\$ 348.9</b>	<b>\$ 371.7</b>	<b>\$ 188.6</b>	<b>\$ 1,179</b>

# ***2020 Proposed Budget: Changes Since October 25***

- ***The FY2020 Proposed Budget includes the following changes from the information presented on October 25<sup>th</sup>, 2019:***
  - ***Funding of \$200,000 was added to the Senior Services Department to conduct a feasibility study for additional multipurpose centers in North Fulton and South Fulton***
  - ***Additional funding of \$100,000 was added to the External Affairs Department to support outreach for the 2020 Census, Behavioral Health programs, and voting initiatives. This addition brings the total funding available for this purpose to \$600,000***
  - ***Funding of \$100,000 was added to the Strategy and Performance Office to engage in a project to evaluate the County's service delivery strategy. This initiative assumes collaboration with all Fulton cities to begin service delivery strategy discussions relative to the role of county government in a fully municipalized county***
  - ***The above mentioned changes were funded through the reallocation of resources that were originally planned for the Greenbriar Facility in the Tax Commissioner's Office. This additional funding won't be needed in FY20***

## ***2020 Proposed Budget: Follow Up to the October 25 Meeting***

***The County Manager and the Executive Team compiled and provided the Board of Commissioners with responses and supplementary information to a number of topics that were discussed during the October 25, 2019, BOC Workshop. Responses and supplementary information was provided to the Board of Commissioners for the following topics:***

- Budget Request List Including Amounts Funded in the Proposed Budget***
- HIV/AIDS: Explanation regarding the desire to allocate HIV/AIDS funding in the General Fund***
- Senior Surge 2: List of resources to be allocated by facility and projects to be funded***
- Court Room of the Future: Additional information about our investment in this initiative during FY20***
- G.O. Bond Fund: Explanation of what type of investments can be funded through the G.O. Bond Fund***
- Greenbriar Facility: Information regarding volume of visitors to the facility is still pending from the Tax Commissioner's Office***

# **FY2020 Other Funds Highlights**

## ***Fulton Industrial (FID)***

- ***Provide residents and businesses of the FID with municipal-type services***
- ***Budget includes additional funding to launch a street re-pavement program, for blight remediation and for economic development efforts***

## ***Airport***

- ***Includes funding to be used in the re-development of the Airport***
  - ***Seed funding for the demolition/reconstruction of the ARFF building***
  - ***Funding to cover a potential debt service obligation for the issue of a revenue bond***

## ***Water Revenue and Renewal***

- ***Includes additional funding for debt service. The debt service is the result of a projected new issuance of Water and Sewer Revenue Bonds for approximately \$300 million in early 2020***

## **Next Steps**

- ***On December 4, 2019, the Board has the option to request changes/revisions to the 2020 Proposed Budget. Any changes will be revenue and expenditure neutral***
- ***District Community Engagement Sessions can now take place. Dates and times for these meetings are still open to be determined***
- ***The official 2020 Budget Hearing is scheduled for December 18, 2019***
- ***Final Adoption of the 2020 Budget will take place during the first or second meeting in January 2020***



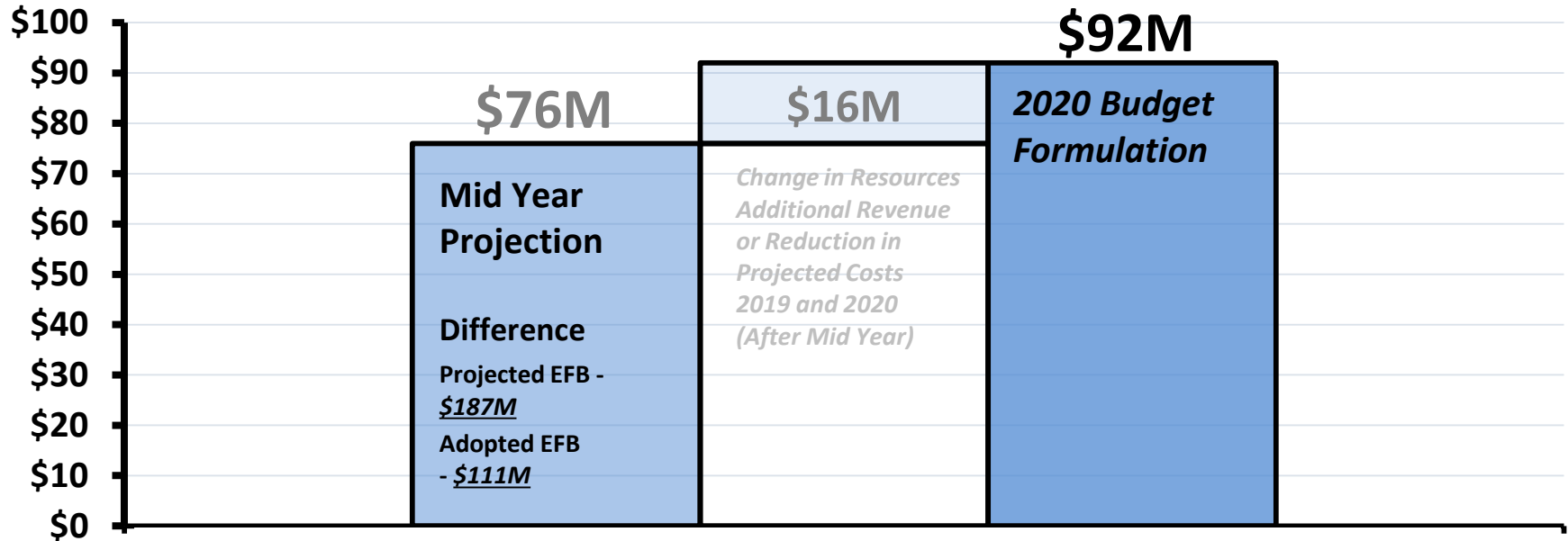
# ***Appendix***

# ***2020 Budget Process and Development***

- ***Departments and Commissioners submitted over \$160 Million in General Fund budget enhancement requests and commitments by November 14, 2019***
- ***The County Manager's Senior Executive Team reviewed all requests in the preparation of the Proposed Budget. This Proposed Budget takes into consideration the following assumptions to ensure financial stability:***
  - ***The proposed budget is balanced, through a combination of revenues and the use of fund balance***
  - ***The fund balance reserve is 16.7% of total budgeted expenditures (as stipulated in the County's Fund Balance Reserve Policy)***
  - ***The budget assumes a reduction in the millage rate in 2020 consistent with our multi-year plan***
- ***After accounting for known commitments totaling \$78 million, approximately \$14.4 million in funding was available to address the remaining \$82 million in enhancements for 2020***

# Resources Available to Cover Incremental Changes to the 2020 Budget

In Millions \$

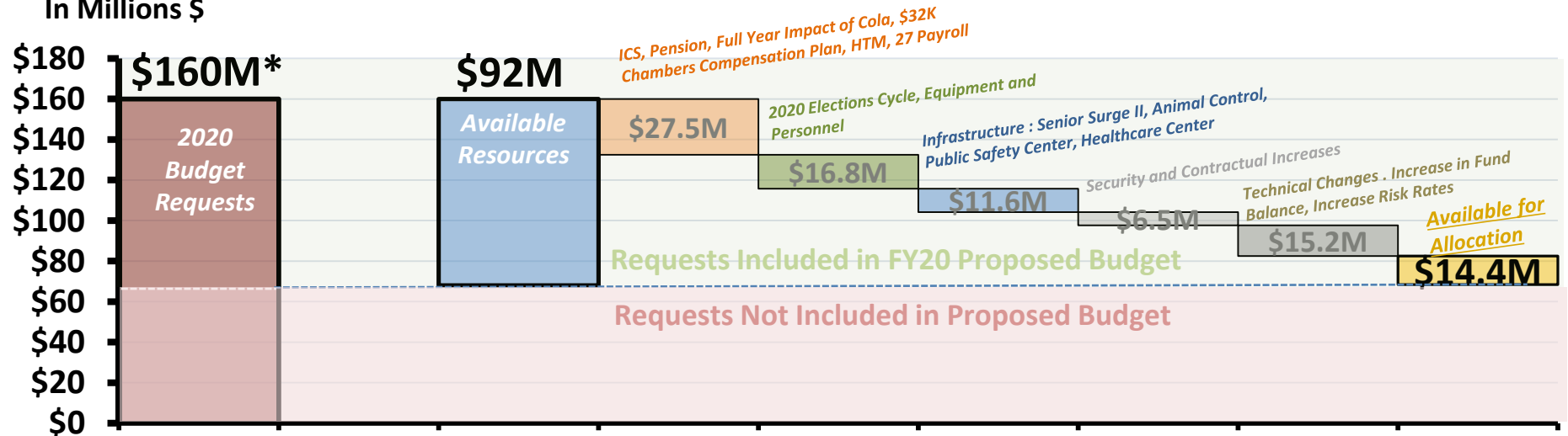


## Assumptions 2020

- Revenue Growth of 3% (Combination of Change in Assessment and New Construction)
- Provision of \$5M for Potential Reimbursement Associated with Appeals Notifications Not Being Provided to Tax Payers on Time
- 96% Collection Rate in Year 1 of 2020 Digest / \$22M Prior Year Digest Collections

# 2020 Budget Requests, Funded Commitments and Funding Available for Incremental Changes

In Millions \$



\*Excludes Vehicles, Capital Set Aside and Expenditure Neutral Requests

<b>2019 Mid Year Investments</b>		<b>2019</b> Election Equipment and Personnel - \$4M	<b>2019</b> Senior Surge II - \$2.9M			
	<b>2020 Commitments</b>	<b>2020</b> ICS& Chamber \$5M \$32K Floor & HTM Reserve \$900K Pension -\$4M 27 Payroll - \$13.5M Effect 2019 Cola in 2020-\$4M	<b>2020</b> Regular Election Cycle -\$12M Additional Election Personnel - \$800K	<b>2020</b> Animal Cont., Health Cent., PS Facility, Assess. Hall Debt -\$6M Grady New Clinic Debt Service - \$1.3M PC Refresh - \$1.4M	<b>2020</b> Inmate Health -\$1.5M Security - \$1M Tax Assessor - \$1M Purchasing \$500K DREAM -1.5M Other -\$1M	<b>2020</b> Increase in Risk Rates to Offset 2019 Decline - \$2.5M Projected Increase in Fund Balance Reserve Requirement - \$12.7M

Numbers may not add due to rounding

## ***2020 Budget Allocation of Remaining Resources***

- ***Remaining available resources of \$14.4 million were allocated in the Proposed Budget as follows;***
  - ***Health and Human Services : Approximately 51% of available funding was allocated to this area with a special emphasis towards Behavioral Health and Senior Services***
  - ***Justice System and Public Safety: Approximately 21% of available funding was allocated to this area. This investment will provide seed funding for the development of the Court Room of the future***
  - ***Arts and Libraries : Approximately 12% of available funding was allocated to this area including funding for e-books for the library, contract for services for the Arts and additional funding for the Vibrant Communities initiative***
  - ***Open and Responsible Government : Approximately 11% was allocated to this priority area. Includes funding for census, voting and Behavioral Health outreach activities, funding for new cash management hardware, and a County-wide service delivery assessment***

# Proposed Budget Allocation of \$14.4M in Remaining Available Funding

Priority Areas				
Health and Human Services	Justice and Safety	Arts and Libraries	Infra. and Econ. Development	Open and Responsible
Included in Proposed Budget	Court Room of the Future	Electronic Materials - Library and Fulton Fresh	Economic Development and Select Fulton Programming	Outreach Campaigns for Census, Voting and Behavioral Health
		Project Level Up		Arts Contracts for Services Expansion & Vibrant Communities Initiative
	Misdemeanor Mental Health Court - Solicitor Positions			Maintain Work Experience Internship
	Coop Plan and Software and Annual Costs			P- Card Coordinator-
	Sheriff - RFID and Lease			Service Delivery Assessment
	Expediter			BOC Sal. Clerk Operations & Other
	Misd. Mental Health Software			
	Juvenile Court Prof Services			
	Bookkeeper Probate Court			
	Maintain and Expand Beh. Health Services (Includes Feasibility Study for Crisis Stabilization facility)			
Maintain PY Enhancements for Senior Services Transportation, Case Management, Congregated Meals, QLS, Feasibility Study Multipurpose Center				
Summer Internship Comm. Dev				
HIV / Aids Staffing				
<b>\$6.4 Million</b>	<b>\$2.5 Million</b>	<b>\$1.5 Million</b>	<b>\$500,000</b>	<b>\$1.4 Million</b>

# 2020 Proposed Budget - Summary of All Funded Commitments and Requests 11.15.2019

Department	Short Description	Year	Comp	Elections	Infrastructure	Contracts / Security	Technical Changes	\$14.4 Million
Non Agency	Chamber Compensation Strategy	2020	500,000					
Non Agency	ICS	2020	4,500,000					
Non Agency	32K Pay Floor Limit	2020	400,000					
Non Agency	HTM Reserve	2020	500,000					
Non Agency	Defined Benefit Pension	2020	4,100,000					
Non Agency	27 Payroll	2020	13,500,000					
Non Agency	2019 Cola Impact in 2020	2020	4,000,000					
Registration and Elections	Elections Equipment	2019		4,000,000				
Registration and Elections	Funding for 2020 Elections	2020		12,000,000				
Registration and Elections	Elections Positions	2019		800,000				
Senior Services	Senior Surge 2 -2019	2019						
IT	Technology Infrastructure Investment Program: PC refresh	2020			2,900,000			
Grady	Incremental Debt Service - Clinic	2020			1,378,252			
Non Agency	Animal Control, Health Cent, Public Saf. Facility, Assem. Hall Debt Service	2020			1,300,000			
Tax Assessor	Tax; On site support	2020			6,000,000			
Non Agency	Inmate Health Stabilization and Naphcare Contract	2020				350,000		
Police	Security Allocation	2020				1,500,000		
County Comm Clerk	Clerk's Certification and continued mandated training for Clerk staff	2020				1,000,000		
Non Agency	Socrata Cost to Maintain	2020				5,000		
Human Resources	Success Factors	2020				60,000		
Purchasing	Disparity Study Recommendation - Positions and Software	2020				91,000		
Tax Assessor	Positions to comply consent order GDR	2020				437,223		
Tax Commissioner	Document Scanners for DRIVES	2020				601,740		
Sheriff	Inmate Food Services	2020				300,000		
State Court-All Judges	Judicial Officers / Pro Hac (Senate Bill 250)	2020				206,437		
Non Agency	Pharmacy/Medical Supplies	2020				251,500		
Real Estate and Asset Management	Janitorial Services	2020				100,000		
Real Estate and Asset Management	Solid Waste Disposal	2020				549,737		
Real Estate and Asset Management	Maintenance	2020				497,442		
Real Estate and Asset Management	Bus & Shuttle Services	2020				375,818		
Real Estate and Asset Management	Landscaping and Pest Control	2020				55,452		
Real Estate and Asset Management	Lease Monthly Rent Increase	2020				50,000		
Library	Co-op Extension MOU increase	2020				43,923		
BBHealth	Behavioral Health / Housing Programs with local partners	2020				4,717		
Information Technology	Justice: Court Room of the Future	2020						1,500,000
Senior Services	Cost to Maintain Services Transportation Services	2020						1,000,000
BBHealth	Emerging Adult Re-entry Team	2020						750,000
BBHealth	Children, Adolescent, & Emerging Adult Homeless Engagement	2020						520,644
BBHealth	Adult Re-entry Team (Union City Jail)	2020						519,445
External Affairs	Outreach Plan - Census 2020 and Other Outreach Initiatives	2020						519,363
Select Fulton	Select Fulton - Economic Development	2020						600,000
Library	Library System - Digital books and media	2020						500,000
Arts	Vibrant Communities and Municipalities/Capacity-Building Initiative	2020						500,000
BBHealth	Adult Homeless Engagement	2020						440,000

# 2020 Proposed Budget - Summary of All Funded Commitments and Requests 11.15.2019 (Continued)

Department	Short Description	Year	Comp	Elections	Infrastructure	Contracts / Security	Technical Changes	\$14.4 Million
District Attorney	Juvenile repeat offender reduction program titled "PROJECT LEVEL UP"	2020						420,748
State Court-Solicitor	Misdemeanor Mental Health Court - 4 New Positions and Collateral Costs	2020						347,188
BBHealth	Pre-Arrest Diversion Initiative (PAD)	2020						300,000
Tax Commissioner	Smart Safes	2020						280,000
Arts	Contracts for Services Awards	2020						250,000
Library	Fulton Fresh	2020						250,000
BBHealth	DUI Treatment Court	2020						232,181
Senior Services	Case Management- Cost to Maintain Services	2020						220,000
Community Development	Summer Internship Program Funding	2020						200,000
Human Resources	FulCo Work Experience and Enrichment Program	2020						200,000
Emergency Management	COOP roll over 2019 enhancement	2020						183,233
Magistrate Court	Continuing Monitoring Service for Misdemeanor Mental Health Court participa	2020						146,000
HIV	Staffing for Fulton County HIV Initiatives	2020						139,000
Purchasing	Internal Audit Purchasing Card Audit Report and EFT Implementation	2020						131,872
Senior Services	Home Delivered Meal Services- Cost to Maintain	2020						130,000
Senior Services	In-Home Services- Cost to Maintain	2020						130,000
BBHealth	Psychotropic Medication for Children, Adolescents, & Emerging Adults	2020						101,837
Juvenile Court	FCJC is requesting \$100,000 to increase funding for 1160 - Professional Servi	2020						100,000
Senior Services	Maintain Quality Living Services	2020						100,000
Sheriff	Tracking Software for the Jail	2020						100,000
Superior Court Clerk	Jail Expediter	2020						100,000
Emergency Management	COOP yearly maintenance	2020						82,000
BBHealth	Feasibility Study For Services and Crisis Facility	2020						275,000
Probate Court	Staff person to bookkeeping	2020						70,856
Sheriff	Leasing Agreement/Building Renovation & Expansion Old National	2020						61,738
Senior Services	Congregate Meal Services	2020						56,734
Diversity and Civil Rights	ADA Assessment for the County's Emergency	2020						30,000
External Affairs	Continuation of 2019 Enhancement for the Joan P. Garner Walk	2020						25,000
Commission District 5	Salary increase for Chief of Staff / Separate Email 8.29.2019	2020						27,000
County Comm Clerk	Non-Recurring Operational Resources provided in 2019	2020						16,327
Office of the County Auditor	Office Supplies, Travel, Membership Dues, PC	2020						5,000
Senior Services	Multipurpose Center Feasibility Study in South Fulton	2020						200,000
Strategic Office	Service Delivery Assessment	2020						100,000
Department Wide	Increase Contribution to Risk Fund to correct amount	2020					2,500,000	
Fund Balance	Fund Balance at 16.67% of Expenditures - Increase Needed	2020					12,677,693	2,064,315
<b>Sub -Total</b>			<b>\$27,500,000</b>	<b>\$16,800,000</b>	<b>\$ 11,578,252</b>	<b>\$ 6,479,989</b>	<b>\$ 15,177,693</b>	<b>\$ 14,425,481</b>
<b>Total Uses of Resources</b>								<b>\$ 91,961,415</b>