

# Single Bid/Quote Analysis Form

**Date:** December 8, 2023

**Requesting Department:** Public Works

**Solicitation Number:** 23ITBC100523A-KM

**Title:** Water Meters

**Bid / Proposal Due Date:** November 21, 2023

**Brief Description:** Fulton County, Georgia ("County") is soliciting proposals for new service connection water meters, repair, and replacement of current locations.

**Number of Notifications:** 1

**RANDOM CANVASSING OF OTHER VENDORS:**

(1) Lack competency   (2) Poor timing   (3) Lack resources   (4) Short response due date   (5) Other

<b>1. Vendor:</b>	Claude Paul Chemicals
<b>Contact Person:</b>	Claude Paul
<b>Phone Number:</b>	404-478-9374
<b>Reason for not responding:</b>	<input type="checkbox"/> 1 <input type="checkbox"/> 2 <input checked="" type="checkbox"/> 3 <input type="checkbox"/> 4 <input checked="" type="checkbox"/> 5 <input type="checkbox"/> No Response
<b>Comments</b>	The vendor only reads and repairs water meters. Unable to provide the items and does not perform any maintenance or service on these types of equipment(s).
<b>2.Vendor:</b>	Atlanta Rubber & Hydraulics, Inc.
<b>Contact Person:</b>	Delano Dryden
<b>Phone Number:</b>	770-955-5225
<b>Reason for not responding:</b>	<input checked="" type="checkbox"/> 1 <input type="checkbox"/> 2 <input checked="" type="checkbox"/> 3 <input type="checkbox"/> 4 <input checked="" type="checkbox"/> 5 <input type="checkbox"/> No Response
<b>Comments</b>	The vendor is capable of providing service but they would have to outsource this solicitation to another company and do a joint venture.
<b>3.Vendor:</b>	CMES,Inc.
<b>Contact Person:</b>	Chet
<b>Phone Number:</b>	770-982-1905

<b>Reason for not responding:</b>	<input checked="" type="checkbox"/> 1 <input type="checkbox"/> 2 <input checked="" type="checkbox"/> 3 <input type="checkbox"/> 4 <input checked="" type="checkbox"/> 5 <input type="checkbox"/> No Response
<b>Comments</b>	The vendor would have to outsource this solicitation to another company.
<b>4. Vendor:</b>	Kendall Supply, Inc.
<b>Contact Person:</b>	Kevin Purcell
<b>Phone Number:</b>	706-255-4273
<b>Reason for not responding:</b>	<input type="checkbox"/> 1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input checked="" type="checkbox"/> 5 <input type="checkbox"/> No Response
<b>Comments</b>	The vendor is knowledgeable and capable of providing the service but does not participate or respond to public competitiveness. They do not list their prices for the public to view because of their private licenses.
<b>5. Vendor:</b>	
<b>Contact Person:</b>	
<b>Phone Number:</b>	
<b>Reason for not responding:</b>	<input type="checkbox"/> 1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input type="checkbox"/> 5 <input type="checkbox"/> No Response
<b>Comments</b>	

Additional vendors can be added if needed.

#### RECOMMENDATION AND SUGGESTIVE COURSE OF ACTION:

There were 167 vendors notified via Bidnet. 38 of the vendors download parts of the ITBC, with 10 vendors downloading the ITBC in full. Based on the feedback from the vendors we do not believe re-bidding this ITBC will provide additional bids and recommend moving forward with the single bid received.

☒ **Award Contract Basis:** Click here to enter text.

☐ **Re-solicit**

☐ **Other**

Click here to enter text.

Keisha Massey

**Purchasing Representative  
(CAPA/APA/PO Completing Form)**

Assistant Purchasing Agent

**Title**

December 8, 2023

**Date**

\_\_\_\_\_  
**Purchasing Director**

\_\_\_\_\_  
**Date**