

Account #	Service Description	Quantity	Unit Cost
171-792-1484059	Long Distance	N/A	\$ -
9411000000	ADI 200mbps (internet circuits)	2	\$ 1,890.62
9411000002	ADI 10mbps (internet circuits)	2	\$ 1,550.00
9411000024	ADI(2G)	1	\$10,452
9411000024	ADI(7G)	1	\$15,112
9411000024	Adi(1G)	1	\$2,207
9411000024	ASEoD(1G port , 500mbps CIR)	26	\$533
9411000024	ASeoD(10G port, 2G CIR)	1	\$1,308
9411000024	ASEoD(10G port, 10G CIR)	2	\$3,214
9411000011	ASE	15	\$2,048
9411000011	ASE	4	\$1,580
9411000011	ASE	12	\$429
9411000011	ASE	1	\$1,275
9411000011	ASE	1	\$2,162
9411000011	ASE	1	\$2,384
9411000011	ASE	1	\$2,053
9411000011	ASEoD	1	\$1,308

9411000017	Business Lines	280	\$29
9411000017	Centrex		
9411000017	PRI	20	\$552
404M88794894	Non GTA services - Remote Call Forwarding(measure d lines)	105	\$50.72
404M88794894	Non GTA services - Wavelength	2	\$15,993
404M88794894	Non GTA services - Enhanced 911 fees	1	\$4,373
404-M04-2356-001	ADE(AT&T Dedicated Ethernet)	4	\$ 750.00
831 001 3423 100	ESI-Net Services for 911 Center		

404 584-9175 001	Business Line	1	\$ 30.00
831-001-1811-954	Consulting		\$ -
831-000-7942-149	ADI(internet circuits)	1	\$ 2,306.00
831-001-1998-656	Helpdesk Support		\$ -
831-001-1271 372	Video Management Contract		
831-000-7944-787	ASEoD(AT&T Switched Ethernet on Demand		
8310014822876	IP-Flex Service		
404N160144144	ASE(AT&T Switched Ethernet)		
83100014855168	Consulting		\$ -
404M877332001	Hardware Maintenance		\$ 17,069.00

Monthly Total			
Annual Total			

Monthly Billing(recurring) Notes	
\$ 3,500.00	I would expect to this monthly cost decrease significantly now that Fulton has migrated to IP-Flex(SIP trunking). Long distance is included for all calls that are completed over the SIP.
\$ 3,781.24	Covered under GTA - Direct agreement. Two 200mbs ADI circuits at primary and backup data centers. Fulton needs to look at the necessity for these, as you have installed a 10G ADI at the same location. I suspect this was to replace to the two 200Mbps ADI circuits. Covered under GTA Direct pricing.
\$ 3,100.00	Covered under GTA Direct agreement. Two 10mpbs ADI circuit for FGTV. Shane will look at obtaining better pricing for this circuit. This is a long standing legacy internet circuit Fulton. Covered under GTA Direct pricing.
\$ 10,452.00	Covered under GTA Direct agreement. 7G and 2G ADI circuit(internet), and 30 ASEoD circuits(speeds vary). All of this is covered under the GTA Direct pricing.
\$ 15,112.00	
\$ 2,207.00	
\$ 13,858.00	
\$ 1,308.00	
\$ 6,428.00	
\$ 30,720.00	These are the remaining ASE circuits that Fulton opted to not disconnect. This also includes the 4 ASE circuits for the 911 center. We really need to look at converting these circuits to ASEoD, to provide you with greater control over your bandwidth needs.
\$ 6,320.00	
\$ 5,148.00	
\$ 1,275.00	
\$ 2,162.00	
\$ 2,384.00	
\$ 2,053.00	
\$ 1,308.00	

\$ 8,120.00	Covered under GTA Direct agreement. You can expect to see this account be reduced by at least \$15k per month, once you have disconnected the PRI's. The PRI's were replaced by IP-Flex-Sip trunking. We need look at Centrex. This is another "legacy" service that we are phasing out, similar to the PRI's. Once this service reaches its contract term, it will incur significant price increases. We have several alternatives that will not only "future proof" your network, but also improve mean time to repair on maintenance dispatches. You will will also realize cost savings as compared to what the prices will yield by remaining with Centrex.
	Submitted disconnects in July 2025 for 3099 lines at \$32 monthly charge per line
\$ 11,040.00	40 lines have been disconnected. Remaining 20 lines will be disconnected by October 2025
\$ 5,325.60	When Fulton originally transitioned to GTA back in 2018, not all of of the services were included in the catalogue that could be contracted. There we established a separate account that contained those services. There is no contracting mechanism for these services. The only option is to migrate them to a carry forward service, or disconnect them. We have replaced your wavelength circuits with ADE(AT&T Dedicated Ethernet) circuits. Fulton needs to verify traffic and issue a disconnect request if in fact you are no longer using that connection. That will garner a savings of approximately \$31k per month. As for the remaining services, Fulton needs to determine if the lines with those services/features are in need. Once upon a time, this account represented over \$600k in legacy services. Since that time, you have disconnected much of it. A physical inventory of of these services have been provided to Fulton and have been diligently worked through.
\$ 31,986.00	
\$ 4,373.00	
\$ 3,000.00	Two point to point 100G ADE circuits that interconnect Fulton's primary and backup data centers. These circuits were purchased by Fulton and installed with the purpose of replacing the 4 legacy wavelength circuits. Futlon needs to confirm that al traffic is traversing the ADE connection as opposed to the Wavelength circuit, and then request the Wavelength Circuit to be disconnected.These circuits are not inlcuded in the GTA contract, however, we were able to secure best in class pricing.
\$ 17,800.00	Not under GTA Direct. Service for 911 Center.

\$ 30.00	A single business line. Do not know service location. This account should be moved to the account that contains Fulton's other business lines. Line is receiving the GTA Direct pricing.
	One-time resource for getting BGP failover established. Christian Vaughn (Done & \$0 balance)
\$ 2,306.00	Library 4G ADI circuit. Not under GTA Direct Agreement.
	Annual billing for the Helpdesk Support Resource. Paid for 5 months in 2025 and cancellation effective May 3rd, 2025.
\$ 15,119.18	Annual billing one-time \$181,430.2 for the 2025 Townhall/Video Management Contract.
\$ 10,300.00	Library WAN circuits. Standalone contract. Not under GTA Direct
\$ 13,600.00	Billing for the IP-Flex or SIP Trunking. Now that the numbers have been ported over, Fulton needs to start looking at issuing disconnects for the PRI's that the SIP trunking replaced.
\$ 30,000.00	ASE circuits that the library did not want to disconnect, post migration to ASEoD. Amount represents the total past due.
\$ -	One-time Billing \$19,468 for the local portability resource that Fulton contracted in relation to the SIP trunking migration
\$ 17,069.00	Hardware Maintenance for Viper equipment at 911 center.

\$ 281,185.02
\$ 3,374,220.24

Comments

Any long distance calls placed over the SIP, will not incur long distance. But there will be long distance charges for any LD calls that are place outside of the SIP trunks.

It is 2 internet circuits. Each billing \$1890.62. If Fulton determines that these circuits are still of need, we can look at submitting for better pricing on your behalf.

There are 2 circuits. \$1500 per circuit. We can revisit pricing on this.

This account has an ADI circuit, 7G at 141 Pryor, and a 2G at 375 Riverside. Per the notes in column E, there are also 30 ASEoD circuits on this account. Fulton can alter the bandwidth on the ASEoD circuits as they deem necessary, which will also make the cost fuctuate. See attached inventory listing, in addition to the price schedule associated with this sevice.

35 total ASE circuits, billing at \$881 per circuit. Cost varies based upon speed. See assoiated ASE Price schedule.

See attached PRI(\$538), Centrex(\$425 each), and Business Line inventory and the associated costs.

See attached legacy non-GTA inventory. There are two wavelength circuits, billing at \$15k each. See attached inventory for remaining services.

There is no quantity. This is the monthly charge for the ESI-Net Service.

it is just one business line. I'm not finding it on the inventory.
Cannot speak to location or use.

Per the notes in column E, 1 ADI circuit.

The library has 37 ASEoD circuits.

Fulton is paying for 2 SIP trunks, with 300 concurrent call capacity.

Validate need with Library leadership? Validate 7 ASE circuits.

Done. (One-time)

Contract Detail

The majority of Fulton's services are under the GTA - Direct Contract. However there are some exceptions, as some services are not included in the catalog of services: These would include: 1)all of the services in "non-GTA" account - 404M887948948 2)Helpdesk and Video Management Services, 3)AT&T Dedicated Ethernet(wasn't available at the time of ordering/install, 4)E-911 services, 5)all services for the library. All of these have standalone contracts.

The GTA has extended AT&T's contract for another year, leaving 2 more renewal options. As information, if the GTA opted to not extend beyond June 2025, the CPA(Customer Purchasing Agreement) that Fulton signed in 2022, would remain effective and carry the term provisions stated within the CPA(which reflects 2 remaining years). Once the CPA is executed, GTA clarifies that services that fall under that agreement remain valid for the duration of that term within the CPA, not the MSA(GTA agreement). The GTA indicates that existing services are not impacted, should MSA be discontinued. I've attached the excerpts that speak to this, and also attached the link to the entire GTA agreement. It will be the first document listed, once you click on it. Let me know if you have any questions. Included an excerpt from the GTA agreement that speaks to this:

Page 1, Section 1.1 Framework (D): (d) A form of a Customer Purchase Agreement is set forth in Exhibit 3 (Form of Customer Purchase Agreement). This is a standard agreement to be proposed by Service Provider and approved by GTA. Each Customer Purchase Agreement will describe the particular services being purchased by the applicable Customer from Service Provider, including corresponding service levels and pricing.

Page 2, Section 2.1 Term. The term of this MSA shall begin on the Effective Date and shall expire June 30, 2023, unless earlier terminated by GTA in accordance with this MSA.

2.2 Renewal. No later than sixty (60) days prior to the end of the then current term, GTA may renew this MSA by providing written notice to Service Provider. GTA shall have four (4) such consecutive renewal options, each for up to twelve (12) months at GTA's sole discretion.

(Translate: for up to four optional years beyond June 30, 2023. GTA just sent AT&T the third optional year for June 30, 2026.)

Page 3, 2.6 Effect of Termination. No new Customer Purchase Agreement may be executed after the termination or expiration of this MSA. However, the termination or expiration of this MSA shall not cause the termination or expiration of any Customer Purchase Agreement, which shall continue in force and effect (and the provisions of this MSA will be deemed to remain in effect with respect to such Customer Purchase Agreement) until such Customer Purchase Agreement terminates or expires in accordance with its terms; provided, however, that no new Change Orders may be executed under such Customer Purchase Agreement unless expressly approved by GTA in writing. For the avoidance of doubt, unless GTA has stipulated that this MSA will terminate with respect to any outstanding Customer Purchase Agreement, the Fee will remain due for any Customer Purchase Agreement that survives the termination or expiration of this MSA.

The other services not covered under the GTA agreement are either on a month to month pricing arrangement, or it's a annual contract with a one time renewal fee(as in the case of the helpdesk and video management agreement.

Potential Cost Savings

Disconnect Wavelength circuits after confirming traffic has been moved to ADE connections:
MRC - \$31k / \$372k annually

Determine if two 200Mbps internet circuits are being used and potentially disconnect them, if not. MRC - \$3966/ \$47,592 annually

Services in Need of Migration

Business Lines and Centrex: We need to look at a fiber based solution to replace all copper services

3. AT&T, and the marketplace in general is no longer investing in copper. The price of copper service:

s is also going to continue continue to increase. These services also carry the lowest in priority from a

a time to repair standpoint - averaging upwards of over a week. With a fiber based voice solution, Fult

on can "future proof" its network, get the same priority as fiber services on maintenance calls, and miti

igate the severe impact of any price increases. AT&T's voice alternatives leverage the customer's exit

sting voice infrastructure, thus obviating the need to "rip and replace" for new service.