

# GOVERNMENT- PRICE QUOTATION



Granicus at Carahsoft



11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190  
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 66CARAH  
WWW.CARAHSOFT.COM | GRANICUS@CARAHSOFT.COM

TO: Donna Jenkins  
Purchasing  
Fulton County  
140 Pryor St  
Atlanta, GA 30303 USA

FROM: John Deker  
Granicus at Carahsoft  
11493 Sunset Hills Road  
Suite 100  
Reston, Virginia 20190

EMAIL: donna.jenkins@fultoncountyga.gov

EMAIL: John.Deker@carahsoft.com

PHONE: (404) 612-4213

PHONE: (571) 662-3053

FAX: (703) 871-8505

TERMS: FTIN: 52-2189693  
Shipping Point: FOB Destination  
Remit To: Same as Above  
Payment Terms: Net 30 (On Approved Credit)  
Cage Code: 1P3C5  
DUNS No: 088365767  
UEI: DT8KJHZXVJH5  
Credit Cards: VISA/MasterCard/AMEX  
Sales Tax May Apply

QUOTE NO: 40652262  
QUOTE DATE: 08/28/2023  
QUOTE EXPIRES: 10/23/2023  
RFQ NO:  
SHIPPING: GROUND  
TOTAL PRICE: \$267,200.35

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LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
ONE TIME FEES						
1	GOVM-ONM-AAS-OTF-2	OneMeeting Agenda Automation - Configuration and Training- Pricing to be scoped each One Time Fee Granicus - GOVM-ONM-AAS-OTF		\$2,604.17 OM	1	\$2,604.17
2	GOVM-ONM-MMS-OTF-2	OneMeeting Meeting Manager - Configuration and Training- Pricing to be scoped each One Time Fee Granicus - GOVM-ONM-MMS-OTF		\$2,604.17 OM	1	\$2,604.17
3	GOVM-SWG-CSF-OTF-2	Captioning Software Only - One Time Fee Granicus - GOVM-SWG-CSF-OTF		\$3,220.00 OM	1	\$3,220.00
4	GOVM-SWG-ESH-OTF-2	EASE™ H Streaming Appliance - One Time Fee Granicus - GOVM-SWG-ESH-OTF		\$6,490.00 OM	1	\$6,490.00
5	GOVM-SWG-ECP-OTF-2	EASEâ„¢ or CaptionPrime Setup and Deployment - One Time Fee Granicus - GOVM-SWG-ECP-OTF		\$1,280.00 OM	1	\$1,280.00
ONE TIME FEES SUBTOTAL:						\$16,198.34
ONE TIME FEES						
6	GOVM-ONM-DMS-OTF-2	OneMeeting Data Migration Services - One Time Fee Data migration includes meeting content dating from 1901-2023 Granicus - GOVM-ONM-DMS-OTF		\$68,697.92 OM	1	\$68,697.92
ONE TIME FEES SUBTOTAL:						\$68,697.92
ONE TIME FEES						
7	GOVM-SWG-ACE-OTF-2	Advanced Caption Encoder/Decoder - One Time Fee Granicus - GOVM-SWG-ACE-OTF		\$9,990.00 OM	1	\$9,990.00
8	GOVM-ONM-CMS-OTF-2	OneMeeting Committee Manager - Configuration and Training- Pricing to be scoped each One Time Fee Granicus - GOVM-ONM-CMS-OTF		\$2,604.17 OM	1	\$2,604.17

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LINE NO.	PART NO.	DESCRIPTION	QUOTE PRICE	QTY	EXTENDED PRICE
ONE TIME FEES SUBTOTAL:					\$28,792.51
NEW SUBSCRIPTION FEES					
9	GOVM-ONM-AG3-SUB-2	Agenda Automation - Tier 3 - Annual Subscription Granicus - GOVM-ONM-AG3-SUB	\$26,041.66 OM	1	\$26,041.66
10	GOVM-ONM-MM3-SUB-2	Meeting Management - Tier 3 - Annual Subscription Granicus - GOVM-ONM-MM3-SUB	\$18,749.98 OM	1	\$18,749.98
11	GOVM-ONM-MV3-SUB-2	Member Voting - Tier 3 - Annual Subscription Granicus - GOVM-ONM-MV3-SUB	\$10,416.68 OM	1	\$10,416.68
12	GOVM-ONM-ET2-SUB-2	Community Engagement - Tier 2 - Annual Subscription Granicus - GOVM-ONM-ET2-SUB	\$11,458.34 OM	1	\$11,458.34
13	GOVM-SWG-ACE-SUB-2	Annual Support for Advanced Caption Encoder/Decoder - Annual Subscription Granicus - GOVM-SWG-ACE-SUB	\$1,723.28 OM	1	\$1,723.28
14	GOVM-SWG-HSA-SUB-2	Annual Support for EASE™ H Streaming Appliance - Annual Subscription Granicus - GOVM-SWG-HSA-SUB	\$1,119.53 OM	1	\$1,119.53
15	GOVM-SWG-ES1-SUB-2	EASE™ 100 - Annual Subscription Granicus - GOVM-SWG-ES1-SUB	\$22,395.81 OM	1	\$22,395.81
16	GOVM-SWG-CPE-SUB-2	CaptionLive Premium ESP - Annual Subscription Granicus - GOVM-SWG-CPE-SUB	\$1,034.0843 OM	55	\$56,874.64
17	GOVM-ONM-MT3-SUB-2	Committee Management - Tier 3 - Annual Subscription Granicus - GOVM-ONM-MT3-SUB	\$20,930.00 OM	1	\$20,930.00
NEW SUBSCRIPTION FEES SUBTOTAL:					\$169,709.92
SUBTOTAL:					\$267,200.35
TOTAL PRICE:					\$267,200.35
TOTAL QUOTE:					\$267,200.35

Note: \*This quote is an Upgrade\*

Granicus contact for this quote is: Michelle Cooper, Enterprise, GovM, Michelle.Cooper@granicus.com

Upon the signing of this Agreement, annual fees for the terminating subscription(s) shall cease. Any pre-paid fees for the terminating subscription(s) after the signing of this Agreement will be prorated from the signing of this Agreement to the end of the Client's then-current billing term, credited, and such credit applied to the annual fees for new subscriptions.

Client will continue to have access to and use the terminating solution until the new subscription(s) is/are deployed.

Upon the deployment of Client's new solution as determined at Granicus' sole discretion, Granicus shall remove access to the Client's terminating subscription(s).

For govDelivery Customers Only:

Potential Users are based on the greater of quarterly website visits to the domains covered by a license or the subscriber base multiplied by 12, less 20% to account for inactive subscribers.

The Granicus Master Subscription Agreement can be found at [www.granicus.com/Master\\_Subscription\\_Agreement](http://www.granicus.com/Master_Subscription_Agreement)

## PRODUCT SUMMARY

The specifications and terms within this Order Form are specific to the products and volumes contained herein.

**NOTE: Fees for the below Products will be as set forth in the quote from an authorized reseller.**

One-Time Services		
Solution	Billing Frequency	Quantity/Unit
OneMeeting Agenda Automation - Configuration and Training	Upon Delivery	1 Each
OneMeeting Meeting Manager - Configuration and Training	Upon Delivery	1 Each
Captioning Software Only	Upon Delivery	1 Each
EASE™ H Streaming Appliance	Upon Delivery	1 Each
EASE™ or CaptionPrime Setup and Deployment	Upon Delivery	1 Each
OneMeeting Data Migration Services	Upon Delivery	1 Units
Advanced Caption Encoder/Decoder	Upon Delivery	1 Each
OneMeeting Committee Manager - Configuration and Training	Upon Delivery	1 Each

New Subscriptions		
Solution	Billing Frequency	Quantity/Unit
Agenda Automation - Tier 3	Annual	1 Each
Meeting Management - Tier 3	Annual	1 Each
Member Voting - Tier 3	Annual	1 Each
Community Engagement - Tier 2	Annual	1 Each
Annual Support for Advanced Caption Encoder/Decoder	Annual	1 Each
Annual Support for EASE™ H Streaming Appliance	Annual	1 Each
EASE™ Custom 60	Annual	1 Each
CaptionLive Premium ESP	Annual	55 Hours
Committee Management - Tier 3	Annual	1 Each

- Please note, annual fees for new subscriptions will be prorated to align to Client's then-current billing term. Exceptions include Recurring Captioning Services, SMS, and Targeted Messages.

## PRODUCT DESCRIPTIONS

Solution	Description
Agenda Automation - Tier 3	Agenda Automation - Tier 3Includes: 10 workflows, 5 post workflow, 8 forms and up to 8 meeting types
Meeting Management - Tier 3	Meeting Management - Tier 3Includes: 10 workflows, 5 post workflow
Member Voting - Tier 3	Member Voting - Tier 3Includes: up to 12 voting members
OneMeeting Agenda Automation - Configuration and Training	Agenda Automation - Analysis, Setup and Configuration ServicesThese services focus on the analysis of your agenda item approval process and the designing of the forms and workflows to facilitate the submittal and approval of agenda items.
OneMeeting Meeting Manager - Configuration and Training	Meeting Manager - Analysis, Setup and Configuration ServicesThese services focus on the analysis of your agenda, minutes and miscellaneous output templates; and your live meeting process. They also include the setup and configuration of the templates, motions and votes, public speaking and comment options (if purchased) and live meeting display.
Community Engagement - Tier 2	Community Engagement - Tier 2
Captioning Software Only	Captioning Software Only (EASE™ H or EASE™ 2D Appliance Upgrade)
EASE™ H Streaming Appliance	Standard streaming encoder with EASE™ software and optional analog distribution: 1U Configuration - SDI, HDMI, DVI, VGA, Component, Composite, S-video Video, Osprey 827e Capture Card, Embedded SDI, AES, SPDIF, HDMI, Balanced (mini XLR), Unbalanced Audio
EASE™ or CaptionPrime Setup and Deployment	Standard EASE™ encoder setup and remote deployment
Annual Support for Advanced Caption Encoder/Decoder	Annual Support for Advanced Caption Encoder/Decoder

Solution	Description
Annual Support for EASE™ H Streaming Appliance	Annual Support for EASE™ H Streaming Appliance
OneMeeting Data Migration Services	Meeting Data Migration ServicesOur data migration engineers will migrate your historic meeting data. We will migrate meetings, items, item attachments. When items are not available, we will migrate pdfs only.
EASE™ Custom	EASE™ Custom Managed Service SaaS: Up To A Custom Amount of Indexed Meetings per year (EASE™) - Includes Media On- Demand, 24/7 LIVE Stream and up to 120 hours of additional specialty content per year (No staff involvement—Hands Free).
CaptionLive Premium ESP	CaptionLive Premium ESP - Human Transcription Service in English with Automated Spanish, per hour. Live and Video On-Demand Closed Captioning.
Advanced Caption Encoder/Decoder	Advanced Caption Encoder/Decoder for IP-based handoff to captioners: HD492 is a three gigabits level B, high definition, serial digital interface closed caption encoder with audio and captions over IP. Synchronization of live captions and program video/audio with CCMATCH technology. Unit has an additional built-in SDI decoder output to show on-screen caption burn-in. Simultaneous support for two languages.
Committee Management - Tier 3	Committee Management - Tier 3Includes: up to 4 Unique Applications/Forms
OneMeeting Committee Manager - Configuration and Training	Committee Manager - Analysis, Setup and Configuration ServicesThese services focus on the analysis of your application submittal and application approval processes as well as the setup, configuration and design of these processes.

## TERMS & CONDITIONS

- This quote, and all products and services delivered hereunder are governed by the terms located at <https://granicus.com/legal/licensing>, including any product-specific terms included therein (the "License Agreement"). If your organization and Granicus has entered into a separate agreement or is utilizing a contract vehicle for this transaction, the terms of the License Agreement are incorporated into such separate agreement or contract vehicle by reference, with any directly conflicting terms and conditions being resolved in favor of the separate agreement or contract vehicle to the extent applicable.
- If submitting a Purchase Order, please include the following language: The pricing, terms and conditions of quote Q-301249 dated 14 Sep 2023 are incorporated into this Purchase Order by reference and shall take precedence over any terms and conditions included in this Purchase Order.
- This quote is exclusive of applicable state, local, and federal taxes, which, if any, will be included in the invoice. It is the responsibility of Fulton County GA to provide applicable exemption certificate(s).
- Any lapse in payment may result in suspension of service and will require the payment of a setup fee to reinstate the subscription.
- Upon the effective date, this Agreement shall supersede and replace any previous agreement between the parties for the Terminating and/or Existing Subscriptions listed herein. All such prior agreements between the parties are hereby void and of no force and effect.
- The attached End User Licensing Agreement must be signed and returned with all necessary order documents.