



COOPERATIVE PURCHASING JUSTIFICATION AND APPROVAL FORM

In accordance with Division 12 of the Fulton County Purchasing Code the Purchasing Agent may enter into an agreement with any public procurement unit for the cooperative use of supplies or services; and, may procure supplies, services or construction items through contracts established by the purchasing division of the state where such contract and contractors substantially meet the requirements of the Purchasing Code. Complete the form below to request the Department of Purchasing review the request to engage in cooperative purchasing.

Requesting Department/Agency Department Of Real Estate & Asset Management

Department/Agency Contact Information: Joseph N. Davis, Director, (404) 612-3772

Cooperative Contract Number and Title: OMNIA Partners Contract #EV2516, Elevator and Escalator Maintenance and Services

Estimated Spending Request: 1,612,050.00

Contract Source (Identify the source of the cooperative contract by checking the appropriate box):

☒ Public Cooperative Entity (EX: Omnia Partners, NASPO) List Cooperative Entity: KONE, Inc.	☐ State of Georgia Statewide Contracts (Department of Administrative Services)
☐ Federal Government (GSA Contract)	☐ Other Governmental Entity (Ex: City of Atlanta, Dekalb County) List Government Entity:

Verification Requirements

In order to utilize the cooperative purchasing, statewide or GSA contract, the User Department/Agency must provide justification for the use of the cooperative purchase and why the particular cooperative contract is most advantageous to the County as it relates to price and other factors.

1. Provide justification for the use of the cooperative purchase. By utilizing OMNIA Partners Contract #EV2516, a nationally recognized cooperative contract, the County immediately leverages the purchasing power of a nationwide cooperative to secure discounted billing rates, pre-set fixed price adjustments, and volume discounts. This strategic procurement delivers the advanced KONE HydroMod DX electrification system—featuring microprocessor controls, 1.5-hour fire-rated doors, 3-D passenger safety curtains, and smooth hydraulic power leveling—alongside long-term benefits like KONE 24/7 Connected Services powered by IBM Watson for predictive maintenance, comprehensive lifecycle asset management, and multi-brand service expertise. For these reasons, a contract with KONE, Inc. is recommended to provide a turnkey elevator modernization for the 7 hydraulic elevators at the Judge Romae T. Powell Juvenile Justice Center (395 Pryor Street, SW, Atlanta, GA 30312), ensuring continued reliable operations and supporting essential county services by replacing critical, aging equipment.

2. Provide an explanation regarding the cost analysis conducted and why utilizing this contract is best value and advantageous to the County. This may include but is limited to:
 - a. Leveraging benefits of volume purchasing and Volume Discounts.
 Pre-Negotiated, Stable Pricing: Leverages the purchasing power of a nationwide cooperative to secure discounted billing rates, pre-set fixed price adjustments, and volume discounts.
 - b. Service delivery requirement advantages. Turnkey Modernization: Replaces critical, aging equipment according to precise technical specifications to eliminate operational vulnerabilities.
 - i. Supplier shall offer a complete range of repairs and upgrade solutions ranging from any improvement, modification, renovation or additional equipment or features added or made to existing elevators, escalators, walkway, wheelchair lift, chair lift, platform lift and dumbwaiter equipment to better the performance, safety, cosmetic appearance or to meet any new code (building or equipment) requirements, local jurisdiction requirements, insurance requirements or to repair any equipment that may need to be modified or replaced due to obsolescence, flood, fire, any damage done to equipment for any reason, part failure, misuse or age.
 - ii. Supplier shall examine the existing equipment, determine condition of any retained components; space conditions, power supply, mainline disconnect, and make any surveys necessary to repair and/or upgrade and modernize equipment.
 - c. Predictive Maintenance & 24/7 Support: Integrates KONE 24/7 Connected Services (powered by IBM Watson) for real-time monitoring, identifying and resolving equipment anomalies before they cause building disruptions.
 - d. Comprehensive Asset Management: Includes long-term lifecycle asset management plans to track equipment conditions, upcoming code updates, and technological advancements.
 - e. Multi-Brand Expertise: Ensures seamless integration and ongoing service capability across vertical transportation equipment from all major manufacturers.
3. Provide documentation verifying that the cooperative, statewide or GSA contract is current and awarded through a competitive process.
4. Provide a copy of the cost proposal/quote received.

TO BE COMPLETED BY THE DEPARTMENT OF PURCHASING REPRESENTATIVE:

DOES THE SOLICITATION MEET THE REQUIREMENTS	YES	NO
Reviewed the justification provided by the requesting department/agency and determined that the use of the cooperative purchase/statewide/GSA Contract is justified.		
Reviewed the cost analysis provided and determined that the use of the cooperative purchase/statewide/GSA Contract is best value and/or advantageous to the County:		
Reviewed the documentation provided and obtained a copy of the contract, solicitation documents, award letters, etc., to verify that the cooperative, statewide or GSA contract is current and was awarded through a competitive process.		

The use of the contract meets the needs of the requesting department/agency.		
The proposed contracting entity is authorized to conduct business in the State of Georgia.		
If applicable, the contracting entity must comply with the Georgia Security and Immigration Act (E-Verify). A copy of the Georgia Immigration and Security Contractor Affidavit is obtained from the contracting entity.		
If federal funded, documented that the contracting entity is not on the Excluded Parties List System (EPLS) that identifies those parties debarred, suspended, proposed for debarment, excluded or disqualified under the non-procurement rule, or otherwise declared ineligible from receiving federal contracts, certain subcontracts, and certain federal assistance and benefits.		
Obtain Certificate Insurance requirements based on the coverage and limits included in the cooperative purchase/statewide/GSA contract. The County must be the Certificate Holder, Add'l Insured and Subrogation boxes should be marked.		

Purchasing Representative Recommendation:

I have reviewed the items on the above checklist for this solicitation and the request

_____ meets the requirements _____ does not meet the requirements

(Ensure that backup documentation has been scanned/saved into folder for this request)

(CAPA/APA) Purchasing Agent _____ Date _____

Chief Purchasing Agent _____ Date _____