

5. Is this a seasonal item or service? Yes No

6. Has an analysis been conducted to determine if this service can be performed in-house? Yes
 No If yes, attach the analysis.

7. What would be the impact on your department if this contract was not approved?

The County would not be able to perform laboratory work and analyses associated with its water and wastewater permits. As a result, there could be fines, consent orders, and penalties levied against the County by the Georgia's Environmental Protection Division or the U.S Environmental Protection Agency.

Patrick Person

10/19/2021

Prepared by

Date



10/20/2021

Department Head

Date

MARKET SURVEY

Date: October 18, 2021

Department: Public Works

Contract Number: 99999-001-SPD0000156-0003

Contract Title: Biological Supplies and Lab Equipment & Supplies

Prepared by: Patrick Person

I have completed a telephone market survey of the following organizations and received the comments noted.

Organization:	Cobb County	Clayton County	Dekalb County	Atlanta (City)	Gwinnett County
Person:	Trimanda Williams	Kendra Staniel	Pinkiben Shah	Thomas Bourne	Barbara Seal
Phone No.:	770-528-1488	770-603-5611 ext. 13	770-808-2942	404-982-1468	678-376-6826
Position:	Laboratory Superintendent	Director of Wastewater	Laboratory Supervisor	Laboratory Manager	Manager, Stormwater
Are you aware of any new vendors?	No. No new vendors	No. No new vendors	Yes	Yes	No
Are you aware of a reduction in pricing in this industry?	No. Not aware of any price reduction	No. Not aware of any price reduction	No. Unaware of any price changes in the industry	No	No
How does pricing compare to FC's current contract?	Pricing is comparable to the Fulton County	Pricing is comparable to the Fulton County	Yes, pricing is comparable to Fulton County	Comparable	Comparable
Considering all factors, would you renew or re-bid now?	Yes, would renew	Yes, would renew	Yes, would renew	Yes	Yes, would renew
Term of contract.	1 year	1 year	1 year	1 year	1 year