

## Performance Evaluation Details

ID	E1
Project	Office 365 Implementation Service
Project Number	20RFP894152K-BKJ
Supplier	B2B Technologies
Supplier Project Contact	Tonya Smith (preferred language: English)
Performance Program	Professional Services
Evaluation Period	10/01/2024 to 12/31/2024
Effective Date	03/19/2025
Evaluation Type	Formal
Interview Date	02/07/2025
Expectations Meeting Date	02/07/2025
Status	Completed
Publication Date	03/19/2025 10:31 AM EDT
Completion Date	03/19/2025 10:31 AM EDT
Evaluation Score	100

### Related Documents

There are no documents associated with this Performance Evaluation

## OVERALL RATING GUIDE - PROFESSIONAL SERVICES

Evaluation Score Range

Outstanding = 90-100%

Excellent = 80-89%

Satisfactory = 70-79%

Needs Improvement = 50-69%

Unsatisfactory = -50%

### PROJECT MANAGEMENT

20/20

Rating

**Outstanding:** Project Management practices that exceed in the areas of scope, schedule, budget, quality of work and risk/issue management. Complete understanding of project objectives, risks and Contract requirements.

Comments

B2B has provided excellent project management. Shane Severy from BlueAlly has provided timely and detailed project management.

### SCHEDULE

20/20

Rating

**Outstanding:** Delivered ahead of original completion date with significant effort by Consultant to exceed project milestone dates or ahead of schedule with increased scope. Proactive approach to monitoring and forecasting of project schedule.

Comments

B2B has shown skilled and flexible scheduling. County resource constraints have been proactively addressed in project scheduling.

### QUALITY OF DESIGN, REPORTS AND DELIVERABLES

20/20

Rating

**Outstanding:** Extraordinary quality of deliverables that exceeds requirements in all areas and finished product presents a degree of innovation in work.

Comments

B2B has followed all FCIT guidelines regarding change request submission, communications, and delivery of error-free services.

### COMMUNICATIONS AND CO-OPERATION

20/20

Rating

**Outstanding:** Co-operative and proactive response to User Department concerns at all times. Innovative communication approaches with the User Department's team.

Comments

B2B has scheduled additional status meetings (at no further cost) to provide management with concise status overview.

### OVERSIGHT OF CONTRACTOR COMPLIANCE WITH CONTRACT DOCUMENTS

20/20

Rating

**Outstanding:** Outstanding oversight of the Contractor and ability to bring the Contractor into compliance in an expedited manner.

Comments

B2B has provided documentation and status meetings with notes to support billing and compliance.

### GENERAL COMMENTS

Comments

B2B is one the best vendors I have encountered in my 23 years of project management at Fulton County.