

FULTON COUNTY, GEORGIA  
SUMMARY OF BUDGET SOUNDINGS FACT SHEET  
May 21, 2025 Sounding

**GENERAL FUND**

**Strategic Priority Area: Open and Responsible Government**

**Action Required:**

Modify the 2025 Annual Hardware and Software Maintenance and Support List with a vendor name change.

Annual Hardware and Software Maintenance and Support List - 2025							
Type	Vendor Name	Product Name	Description	User Agency	2025 Expenditure	Funding Source	Comments
Software/Hardware	Dell EMC, Inc.	EMC Disk / Data Storage	EMC Systems Maintenance & Support Services	Information Technology	\$ 1,400,000	Information Technology	Name change from Dell EMC, Inc. to The [re]Design Group

**Purpose (Justification):**

The following item was vetted and approved by the Purchasing Department.

FCIT requests BOC approval to make a change to the Annual Hardware and Software Maintenance List (AML), number 188. The approval for the disk storage, PowerStore, and Isilon, maintenance and support services were provided by Dell, EMC. As a part of Dell's channel-first strategy, the renewal has been executed through one of their partners, The [re]Design Group. FCIT requires AML 188 to be changed from Dell EMC to The [re]Design Group to continue support for Fulton County