



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 22-0975

Meeting Date: 12/21/2022

Department

Information Technology

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to renew existing contracts - Department of Information Technology, 21ITB0101B-EC, Countywide Audio-Visual Services and Systems in a total amount not to exceed \$1,258,400.00 with (A) AVI-SPL LLC (Duluth, GA) in an amount not to exceed \$941,700.00 and (B) Basesix Systems, LLC (Marietta, GA) in an amount not to exceed \$316,700.00, to provide Countywide audio-visual systems, equipment, support and services. This action exercises the second of two renewal options. No renewal option remains. Effective January 1, 2023 through December 31, 2023.

(APPROVED)

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-394(6), the Purchasing Department shall present all renewal requests to the Board of Commissioners at least 90 days prior to the contract renewal date, 60 days if the contract term is six (6) months or less.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

Commission Districts Affected

- All Districts
- District 1
- District 2
- District 3
- District 4
- District 5
- District 6

Is this a purchasing item?

Yes

Summary & Background

BOC Item 21ITB0101B-EC (\$1,258,400.00) represents a 59% (\$518,000.00) increase in spending authority FY2023 over FY2022 due to the construction of a new Warehouse (Warehouse D Union City Project) with additional Audiovisual requirements exceeding \$700,000.00 for phase I in 2022 and \$600,000 in 2023 for Phase II. Phase I of the Warehouse D Project proposal attached. Proposal for

Phase II will occur in Q1 of 2023. The Scope of Work for the Warehouse D Project remains the same as existing libraries and county facilities.

The Elections Department, D.R.E.A.M., Clerk of Superior Courts, Sheriff's, Marshal's Department, FCPD, FCIT will occupy the new Warehouse.

Key Projects to be addressed:

1. Elections Shared Warehouse Spaces - Phases I & II - Impacting (8) Departments - Q1
2. District Attorney - Special Victims Division Conference Room, Grand Jury, and Conference Room AV Upgrades
3. Physical Upgrades and Maintenance - Replacement of End of Life/End of Service Newline and Mondo Hardware supporting significant AV components - Initiate in Q1

Scope of Work: Will provide products and services for the installation and maintenance of Fulton County audio visual systems. The work will include installation of products, wiring, cabinetry, electrical and sound systems associated with the audio-visual needs of the various County agencies.

Community Impact: This service will offer improved systems and provide better communication and visualization options for citizens utilizing libraries and County facilities.

Department Recommendation: FCIT recommends approval of this item.

Project Implications: The approval of this contract renewal will allow necessary audio-visual systems operational/maintenance support, modernizing and refreshing technology.

Community Issues/Concerns: There are no community concerns with this request.

Department Issues/Concerns: There are no departmental concerns with this request.

Contract Modification:

AVI-SPL LLC(A)

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	21-0272	04/14/2021	\$259,000.00
1 st Renewal	21-0905	11/17/2021	\$220,000.00
Amendment No. 1	22-0867	11/16/2022	\$700,817.74
2 nd Renewal			\$941,700.00
Total Revised Amount			\$2,121,517.74

Basesix Systems, LLC (B)

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	21-0272	04/14/2021	\$259,000.00
1 st Renewal	21-0905	11/17/2021	\$220,000.00
2 nd Renewal			\$316,700.00
Total Revised Amount			\$795,700.00

Contract Value: \$1,258,400.00

(A)

Contract Value: \$941,700.00
Prime Vendor: Audio Visual Innovations, Inc. (AVI-SPL, LLC)
Prime Status: Non-Minority
Location: Duluth, GA
County: Gwinnett County
Prime Value: \$941,700.00 or 100.00%
Total Contract Value: \$941,700.00 or 100.00%
Total M/FBE Value: \$0.00

(B)

Contract Value: \$316,700.00
Prime Vendor: Basesix
Prime Status: Non-Minority
Location: Marietta, GA
County: Cobb County
Prime Value: \$18,000.00 or 60.00%

Subcontractor: Anderson Technologies
Subcontractor Status: Hispanic Male Business - Non-Certified
Location: Lawrenceville, GA
County: Gwinnett County
Contract Value: \$12,000.00 or 40.00%

Total Contract Value: \$316,700.00 or 100.00%
Total M/FBE Value: \$12,000.00 or 40.00%

Grand Contract Total: \$1,258,400.00 or 100.00%
Grand M/FBE Value: \$12,000.00 or 0.95%

Exhibits Attached

- Exhibit 1: Contractor Performance Reports
- Exhibit 2: Contractor Renewal Evaluation Forms
- Exhibit 3: Contractor Renewal Agreements

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Exhibit 4: AVI 2023 Project List

Exhibit 5: AVI Warehouse Project D Phase II

Contact Information *(Type Name, Title, Agency and Phone)*

Lateef Ashekun, Interim CIO, Information Technology, 404-612-8503

Contract Attached

No

Previous Contracts

Yes

Total Contract Value

Original Approved Amount: \$518,000.00
Previous Adjustments: \$1,140,817.74
This Request: \$1,258,400.00
TOTAL: \$2,917,217.74

Grant Information Summary

Amount Requested: Cash
Match Required: In-Kind
Start Date: Approval to Award
End Date: Apply & Accept
Match Account \$:

Fiscal Impact / Funding Source

Funding Line 1:

Funding lines to be provided by agencies requesting systems and services (Pending approval of 2023 budget) \$633,400

Funding Line 2:

500-220-2200-C601 (Capital Project Warehouse D) \$625,000.00

Key Contract Terms	
Start Date: 1/1/2023	End Date: 12/31/2023

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Cost Adjustment:	Renewal/Extension Terms: N Renewal Option Remains
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Overall Contractor Performance Rating: 3.4

Would you select/recommend this vendor again?

Yes

Report Period Start:
1/1/2022

Report Period End:
12/31/2022