



Fulton County Board of Commissioners
Agenda Item Summary

17-0525

BOC Meeting Date
 6/21/2017

Requesting Agency
 Fire Rescue

Commission Districts Affected
 6, 7,

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of lowest responsible bidder – Fire Department, Bid# 17ITBC106764B-BR – Fire Fighter’s Turn Out Gear in the amount of \$92,790 with NAFECO (Norcross, Georgia) to provide firefighter turnout gear and accessories. This is a one-time procurement.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-373, all competitive sealed bids of more than \$49,999.99 shall be forwarded to the Board of Commissioners for approval.

Is this Item related to a Strategic Priority Area? *(If yes, note strategic priority area below)*

Yes All People are safe

Is this a purchasing item?

Yes

Summary & Background

(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)

Scope of Work: Award of this procurement will provide complete turnout gear for thirty (30) new fire recruits.

Community Impact: Award of this procurement will provide firefighters with vital safety equipment that will allow them to respond to emergencies effectively.

Department Recommendation: The Fire Rescue Department recommends NAFECO as the most responsive bidder to provide turnout gear and accessories. The apparent low bidder was deemed non-responsive, the bidder did not comply with the specifications as requested in the solicitation document.

Community Issues/Concerns: None

Department Issues/Concerns: None

History of BOC Agenda Item: This is a new procurement.

Contract & Compliance Information

(Provide Contractor and Subcontractor details.)

Contract Value: \$92,790.00
Prime Vendor: North America fire Equipment Co., Inc. (NAFECO)
Prime Status: Non-Minority

Agency Director Approval		County Manager's Approval
Typed Name and Title Felicia Strong-Whitaker, Director	Phone 404-612-5800	
Signature	Date	

Revised 03/12/09 (Previous versions are obsolete)

17-0525

Continued

Location: Decatur, GA
County: DeKalb County
Prime Value: \$92,790.00 or 100%
Subcontractor: **None**

Total Contract Value: **\$92,790.00 or 100%**
Total M/FBE Value: **-0-**

Solicitation Information	NON-MFBE	MBE	FBE	TOTAL
No. Bid Notices Sent:	13	7	0	20
No. Bids Received:	3	0	0	3

Total Contract Value	\$92,790.00 or 100%
Total M/FBE Values	-0-
Total Prime Value	\$92,790.00 or 100%

Fiscal Impact / Funding Source *(Include projected cost, approved budget amount and account number, source of funds, and any future funding requirements.)*
 301/310/3101/1455

Exhibits Attached *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*
 Exhibit 1: Tabulation Sheet
 Exhibit 2: Contractor Performance Report
 Exhibit 3: Vendor Justification Letter

Source of Additional Information *(Type Name, Title, Agency and Phone)*
 Larry Few, Chief, Fulton County Fire Department, (404) 612-5704

Agency Director Approval		County Manager's Approval
Typed Name and Title Felicia Strong-Whitaker, Director	Phone 404-612-5800	
Signature	Date	

Revised 03/12/09 (Previous versions are obsolete)

Procurement

Contract Attached: No	Previous Contracts: No		
Solicitation Number: 17ITBC106764B-BR	Submitting Agency: Fire Department	Staff Contact: Natalie Riggs	Contact Phone: 404-612-5704

Description: Fire Fighter's Turn Out Gear

FINANCIAL SUMMARY

Total Contract Value:		MBE/FBE Participation:	
Original Approved Amount:	Click here to enter text.	Amount: .	%: .
Previous Adjustments:	.	Amount: .	%: .
This Request:	\$92,790.00	Amount: -0-	%: .
TOTAL:	\$92,790.00	Amount: .	%: .

Grant Information Summary:

Amount Requested: .	<input type="checkbox"/>	Cash
Match Required: .	<input type="checkbox"/>	In-Kind
Start Date: .	<input type="checkbox"/>	Approval to Award
End Date: .	<input type="checkbox"/>	Apply & Accept
Match Account \$: .		

Funding Line 1: 301/310/3101/1455	Funding Line 2: .	Funding Line 3: .	Funding Line 4: .
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KEY CONTRACT TERMS

Start Date: 6/21/2017	End Date: 12/31/2017
Cost Adjustment: .	Renewal/Extension Terms: .

ROUTING & APPROVALS
(Do not edit below this line)

X	Originating Department:	Few, Larry	Date: 5/16/2017
.	County Attorney:	.	Date: .
X	Purchasing/Contract Compliance:	Strong-Whitaker, Felicia	Date: 6/14/2017
X	Finance/Budget Analyst/Grants Admin:	Jones, Monica	Date: 5/17/2017
.	Grants Management:	.	Date: .
X	County Manager:	Anderson, Dick	Date: 6/14/2017

[Submit Form](#)

DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE				
CONTRACTORS PERFORMANCE REPORT GOODS AND COMMODITIES SERVICES				
Report Period Start	Report Period End		Contract Period Start	Contract Period End
4/1/2015	12/31/2015		4/1/2015	12/31/2015
PO Number				PO Date
15SC97580RD				4/17/2015
Department	FIRE			
Bid Number	15RD96937B			
Service Commodity	Personal Protective Clothing/Uniforms			
Contractor	NAFECO			Reset

- 0 = Unsatisfactory *Achieves contract requirements less than 50% of the time, not responsive, effective and/or efficient, unacceptable delay, incompetence, high degree of customer dissatisfaction.*
- 1 = Poor *Achieves contract requirements 70% of the time. Marginally responsive, effective and/or efficient; delays require significant adjustments to programs; key employees marginally capable; customers somewhat satisfied.*
- 2 = Satisfactory *Achieves contract requirements 80% of the time; generally responsive, effective and/or efficient; delays are excusable and/or results in minor programs adjustments; employees are capable and satisfactorily providing service without intervention; customers indicate satisfaction.*
- 3 = Good *Achieves contract requirements 90% of the time. Usually responsive; effective and/or efficient; delays have not impact on programs/mission; key employees are highly competent and seldom require guidance; customers are highly satisfied.*
- 4 = Excellent *Achieves contract requirements 100% of the time. Immediately responsive; highly efficient and/or effective; no delays; key employees are experts and require minimal directions; customers expectations are exceeded.*

1. Quality of Goods/Services (-Specification Compliance - Technical Excellence - Reports/Administration - Personnel Qualification)

Comments:

0

1

2

3

4

All goods delivered met contract specifications.

2. Timeliness of Performance (-Were Milestones Met Per Contract - Response Time (per agreement, if applicable) - Responsiveness to Direction/Change - On Time Completion Per Contract)

Comments:

0

1

2

3

4

All goods were delivered on time per contract requirements.

3. Business Relations (-Responsiveness to Inquiries - Prompt Problem Notifications)

Comments:

0

1

2

3

4

Reliable and excellent customer service.

4. Customer Satisfaction (-Met User Quality Expectations - Met Specification - Within Budget - Proper Invoicing - No Substitutions)

Comments:

0

1

2

17-0525

- 3
- 4

All goods provided meet the expectation of the end user, and billing and invoices were submitted on time.

5. Contractors Key Personnel (-Credentials/Experience Appropriate - Effective Supervision/Management - Available as Needed)

- 0
- 1
- 2
- 3
- 4

Comments:
Personnel assigned to this project was very knowledgeable and always available to assist the department in accomplishing our goals.

Overall Performance Rating:	4.0		
Would you select/recommend this vendor again? (Check box for Yes. Leave Blank for No)		Rating completed by:	Wayne.Gilliard
		<input checked="" type="radio"/> Yes <input type="radio"/> No	
Department Head Name	Department Head Signature		Date
			4/4/2017

Submit Form



Fulton County Public Bid Opening

17-0525

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Bid: RFB 310 17ITBC106764B-BR

Close Date/Time: 2017-05-01 11:00:00

Commodity Group	Code	Description	Bid Amount
Vendor Code	Legal Name		
1	Default Commodity Group	34574 Personal Protective Equipment (PPE), (Blood borne Pathogen)	
NAFE880297A	NAFECO		\$40,710.00
VS0000064967	Defense Equipment Company, Inc.		\$39,506.40
2	Default Commodity Group	34574 Personal Protective Equipment (PPE), (Blood borne Pathogen)	
NAFE880297A	NAFECO		\$27,450.00
VS0000064967	Defense Equipment Company, Inc.		\$27,955.80
3	Default Commodity Group	34574 Personal Protective Equipment (PPE), (Blood borne Pathogen)	
NAFE880297A	NAFECO		\$8,940.00
VS0000064967	Defense Equipment Company, Inc.		\$9,430.20
4	Default Commodity Group	34574 Personal Protective Equipment (PPE), (Blood borne Pathogen)	
NAFE880297A	NAFECO		\$1,590.00
VS0000064967	Defense Equipment Company, Inc.		\$1,370.40
5	Default Commodity Group	34574 Personal Protective Equipment (PPE), (Blood borne Pathogen)	
NAFE880297A	NAFECO		\$2,580.00
VS0000064967	Defense Equipment Company, Inc.		\$2,759.10
6	Default Commodity Group	34574 Personal Protective Equipment (PPE), (Blood borne Pathogen)	
NAFE880297A	NAFECO		\$1,950.00
VS0000064967	Defense Equipment Company, Inc.		\$2,869.50
7	Default Commodity Group	34574 Personal Protective Equipment (PPE), (Blood borne Pathogen)	
NAFE880297A	NAFECO		\$9,570.00
VS0000064967	Defense Equipment Company, Inc.		\$10,439.40