

## **Contract Agreement**

This Agreement for network and wireless equipment to increase access to high speed internet and broadband services at the Fulton County Senior Centers for the Department of Information Technology is made and entered into by and between Fulton County, Georgia, a political subdivision of the State of Georgia, hereinafter referred to as "County" or "Owner" and Presidio Networked Solutions, LLC., hereinafter referred to as "Contractor."

### **Contract Documents**

County and Contractor, agree that the Agreement consists of the following contract documents:

- I. Form of this Contract Agreement
- II. Attachment A, State Contract SWC 99999-SPD-T20120501-0006 Amendment No. 10 Extension No. 4 between the State of Georgia and Cisco Systems, Inc.
- III. Attachment B, Equipment SWC - Approved Resellers List for Presidio Networked Solutions
- IV. Attachment C, Department Recommendation Letter with Scope of Work
- V. Attachment D, Presidio Networked Solutions Quote No. 2001721020157-05

This Agreement was approved by the Fulton County Board of Commissioners on August 4, 2021, BOC Item# 21-0567.

### **Scope of Work**

The Contractor will provide networking equipment, software and services, installation, engineering, site assessment, configuration, and training by the approved servicing. The scope of work will consists of network and wireless activities. Additionally, the work-effort for each activity will cover both the pre - installation and implementation services.

The Network Activities include:

- Network Discovery and Analysis – IP Addressing, Network Topology, Layer2/3 configuration, device hardening
- Rack Elevation Analysis
- Migration Plan Creation
- Equipment racking, cable connections, cable and device labeling, software upgrades
- Pre-go Live Testing
- Go-Live Testing and Day-1 support
- As-Built documentation

The Wireless Activities include:

- Pre-Install RF Design
- Wireless Configuration and Design Development
- FCG's cable vendor will unbox, Inventory, and Label Access Points
- Device Loading, Assignment, Portal Configuration
- Loading floor and building maps into Portal
- Pre-Go-Live Testing
- Go-Live Testing and Day 1 Support

- As-Built documentation

### **Compensation**

Compensation for work performed by Contractor on Project shall be in accordance with the payment provisions and compensation schedule, attached as Attachment D.

The total contract amount for the Project shall not exceed **\$283,789.24** (Two Hundred Eighty-Three Thousand Seven Hundred Eighty-Nine Dollars and Twenty-Four Cents), which is full payment for a complete scope of work.

### **Indemnification**

Contractor shall, to the fullest extent permit by law, indemnify the County and protect defend, indemnify and hold harmless the County, its officers, officials, employees and volunteers from and against all claims, actions, liabilities, losses (including economic losses), or costs arising out of any actual or alleged:

- a) Bodily injury, sickness, disease, or death; or injury to or destruction of tangible property including the loss of use resulting therefrom; or any other damage or loss or claims arising out of or resulting in whole or part from any actual or alleged act or omission of the Contractor, subcontractor, anyone directly or indirectly employed by any firm or subcontractor; or anyone for whose acts any of them may be liable in the performance of the Contract Services;
- b) Violation of any law, statute, ordinance, governmental administrative order, rule, regulation, or infringements of patent rights or other intellectual property rights by the Contractor in the performance of Contract services; or
- c) Liens, claims or actions made by the Contractor or other party performing the Contract Services, as approved by the County. The indemnification obligations herein shall not be limited by any limitation on the amount, type of damages, compensation, or benefits payable by or for the Contractor, or its subcontractor(s), as approved by the County, under workers' compensation acts, disability benefits acts, other employee benefit actor, or any statutory bar or insurance. The agreement to hold the County, its officer's, agents, and employees harmless shall not be limited to the limits of liability insurance requirements specified in this agreement.

### **Insurance**

Contractor agrees to obtain and maintain insurance coverage pursuant to and based upon the Terms and Conditions of the Department of Information Technology Statewide Contract Number 99999-SPD-T20120501-0006. Contractor agrees to maintain insurance coverage during the entire term of this Agreement. The cancellation of any policy of insurance required by this Agreement shall meet the requirements of notice

under the laws of the State of Georgia as presently set forth in the Georgia Code.

**Notices**

Notices concerning the termination of this Agreement, notices of alleged or actual violations of the terms or conditions of this Agreement, and other notices of similar importance shall be made:

By Department to: Chief Information Officer  
Department of Information Technology  
141 Pryor Street, Suite  
Atlanta, Georgia 30303  
Attn: Glenn Melendez  
Email: [Glenn.Melendez@FultonCountyGa.gov](mailto:Glenn.Melendez@FultonCountyGa.gov)

With a copy to: Chief Purchasing Agent  
Department of Purchasing & Contract Compliance  
130 Peachtree Street, S.W., Suite 1168  
Atlanta, Georgia 30303  
Attn: Felicia Strong-Whitaker  
Email: [Felicia.Strong-Whitaker@FultonCountyGa.gov](mailto:Felicia.Strong-Whitaker@FultonCountyGa.gov)

And by the County to: Presidio Networked Solutions  
3340 Peachtree Rd, Suite 2700  
Atlanta, GA 30326  
Attn: Luciann Rosado  
Email: [Irosado@PRESIDIO.com](mailto:Irosado@PRESIDIO.com)

The parties to this service agreement agree to the above referenced conditions:

**FULTON COUNTY, GEORGIA**

DocuSigned by:

*Robert L. Pitts*

14E1B4AA5F6A44A...

Robert L. Pitts, Chairman  
Fulton County Board of Commissioners

DocuSigned by:

*Tonya R. Grier*

EEC476C4837648D...

Tonya R. Grier (Affix County Seal)  
Clerk to the Commissioners



Approved as to Content:

DocuSigned by:

*Glenn Melendez*

C1D2DAE5D90B488...

Glenn Melendez, Chief Information Officer  
Department of Information Technology

Approved as to Form:

DocuSigned by:

*Cheryl Ringer*

E6C34E63F54F407...

Office of the County Attorney

**Presidio Networked Solutions, LLC.**

DocuSigned by:

*Jackie Arnett*

E681680BF2D048C...

Jackie Arnett, Director Contracts Administration

Jackie Arnett

DocuSigned by:

Secretary/Assistant Secretary  
(Affix Corporate Seal)



Date: 08/19/2021

**Attachment A**

State Contract SWC 99999-SPD-T20120501-0006 Amendment No. 10 Extension  
No. 4 between the State of Georgia and Cisco Systems, Inc.



### CONTRACT AMENDMENT # 10 EXTENSION # 4

This amendment by and between the Contractor and State Entity defined below shall be effective as of the date this Amendment is fully executed.

STATE OF GEORGIA CONTRACT	
<b>State Entity's Name:</b>	Department of Administrative Services
<b>Contractor's Full Legal Name:</b>	Cisco Systems, Inc.
<b>Contract No.:</b>	99999-SPD-T20120501-0006
<b>Solicitation Title/Event Name:</b>	Networking Equipment and IT Infrastructure Products
<b>Contract Award Date:</b>	June 21, 2012
<b>Current Contract Term:</b>	10/1/2019 – 9/30/2020

**BACKGROUND AND PURPOSE.** The Contract is in effect through the Current Term provided above. The parties hereto now desire to amend the contract to extend for an additional term of twelve months.

For good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties do hereby agree as follows:

1. **CONTRACT EXTENSION.** The parties hereby agree that the contract will be extended for an additional period of time as follows:

NEW CONTRACT TERM	
<b>Beginning Date of New Contract Term:</b>	10/1/2020
<b>End Date of New Contract Term:</b>	09/30/2021


The parties agree the contract will expire at midnight on the date defined as the "End Date of the New Contract Term" unless the parties agree to extend the contract for an additional period of time.

CONTRACT NUMBER: 99999-SPD-T20120501-0006


2. **SUCCESSORS AND ASSIGNS.** This Amendment shall be binding upon and inure to the benefit of the successors and permitted assigns of the parties hereto.
3. **ENTIRE AGREEMENT.** Except as expressly modified by this Amendment, the contract shall be and remain in full force and effect in accordance with its terms and shall constitute the legal, valid, binding and enforceable obligations to the parties. This Amendment and the contract (including any written amendments thereto), collectively, are the complete agreement of the parties and supersede any prior agreements or representations, whether oral or written, with respect thereto. Should the State of Georgia (DOAS) enter into a new contract for these products and/or services, during the term of this Extension, the new contract shall supersede this Extension.

**IN WITNESS WHEREOF**, the parties have caused this Amendment to be duly executed by their authorized representatives.

**CONTRACTOR**

<b>Contractor's Full Legal Name: (PLEASE TYPE OR PRINT)</b>	Cisco Systems, Inc.
<b>Authorized Signature:</b>	
<b>Printed Name and Title of Person Signing:</b>	Jenn Pate Authorized Signatory
<b>Date:</b>	August 26, 2020
<b>Company Address:</b>	170 West Tasman Drive San Jose, CA 95134

**APPROVED BY LEGAL****STATE ENTITY**

<b>Authorized Signature:</b>	DocuSigned by: 
<b>Printed Name and Title of Person Signing:</b>	822808E06EBB41F... Lisa Eason Deputy Commissioner State Purchasing Division
<b>Date:</b>	9/2/2020
<b>Company Address:</b>	200 Piedmont Avenue, S.E., Suite 1302, West Tower Atlanta, Georgia 30334-9010

**Attachment B**

Equipment SWC - Approved Resellers List for Presidio Networked Solutions



**Network Equipment SWC - Approved Resellers List**  
**Attention: State of Georgia Procurement Groups**  
**Please utilize the Resellers/Serviceing Partners that are in "Approved" or Green Status - UPDATED Dec. 7, 2020**

Reseller/Serviceing Partner Name	PS Vendor ID FEI #	Status	Aerohive MFR Certified	Avaya MFR Certified <span style="color: red;">(only for Category 5 -Unified Communications Products)</span>	Cisco MFR Certified	Dell MFR Certified	Extreme MFR (Incl Legacy Enterasys, <span style="color: red;">Avaya and Brocade Resellers</span> ) Certified	F5 Networks MFR Certified	Fortinet/Meru MFR Certified	Hewlett Packard Enterprise MFR <span style="color: red;">(includes legacy Aruba's Resellers)</span> Certified	Juniper MFR Certified	Polycom MFR Certified	ShoreTel MFR Certified	Ruckus Wireless, Inc. <span style="color: red;">(includes legacy Brocade Resellers)</span>
A3 Communications	PS ID: 0000518676 FEI #: 571058226	Approved	Y											Y
Abacus Solutions	PS ID: 0000130472 FEI #: 582540189	Approved	Y							Y				Y
Adapture Technology Group	PS ID: FEI #: 352475714	Approved				Y								
Adcap Network Systems, Inc.	Strategic Products and Services (SPS) has completed its acquisition of Adcap Network Systems. Please see SPS vendor information below.													
Adtech Global Solutions, Inc.	PS ID: 0000131059 FEI #: 043140194	Approved											Y	
Advizex Technologies	PS ID: FEI #: 371504931	Approved								Y				
Aercor Wireless	PS ID: 0000547402 FEI #: 20-3375374	Approved								Y				
AGC Networks, Inc		Approved		Y										
Alterra Networks	PS ID: 0000482513 FEI #: 20-2502953	Approved	Y			Y							Y	
Applied Global Technologies (AGT)	PS ID: 0000165164 FEI #: 27-5254648	Approved										Y		
Arrow S3 (Shared Solution Services)	FEI #: 33-1009098	Approved		Y										
AT&T	PS ID: 0000004701 FEI #: 134924710	Approved									Y		Y	
Blue Ally Technology Solutions	FEI #: 37-1736155	Approved				Y	Y				Y			
Blue Door Networks	PS ID: 0000519777 FEI #: 453486151	Approved	Y				Y			Y	Y	Through 6/30/16	Y	
BorderLAN, Inc.	FEI #: 27-1887219	Approved							Y					
BridgeTek Solutions, LLC	FEI#: 46-1945709	Approved			Y									

Reseller/Servicing Partner Name	PS Vendor ID FEI #	Status	Aerohive MFR Certified	Avaya MFR Certified (only for Category 5 -Unified Communications Products)	Cisco MFR Certified	Dell MFR Certified	Extreme MFR (Incl Legacy Enterasys, Avaya and Brocade Resellers) Certified	F5 Networks MFR Certified	Fortinet/Meru MFR Certified	Hewlett Packard Enterprise MFR (includes legacy Aruba's Resellers) Certified	Juniper MFR Certified	Polycom MFR Certified	ShoreTel MFR Certified	Ruckus Wireless, Inc. (includes legacy Brocade Resellers)
Broadway Typewriter Company dba Arey Jones	FEI: 95-2660850	Approved				Y								
Brytech Inc.	PS ID: 0000573897 FEI #: 260035694	Approved								Y				
BYTEWorks, LLC	FEI#45-3555603	Approved			Y									
C-Pak Technology Solutions (C-Pak Corporation)	PS ID: 0000011966 FEI #: 581623505	Approved			Y					Y				
Cambridge Computer Services Inc.	PS ID: 0000314687 FEI #: 04-3124822	Approved				Y								
Carousel Industries of North America, Inc	PS ID: 0000500278 FEI #: 061502254	Approved		Y		Y	Y		Y	Y	Y	Y		
CDW Government LLC	PS ID: 0000008436 FEI #: 364230110	Approved	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y		Y
CentricsIT, LLC	PS ID: 0000517393 FEI #: 208150734	Approved						Y			Y			
CenturyLink (Qwest)	PS ID: 0000064205 FEI #: 046141739	Approved									Y		Y	
Champion Solutions Group, Inc.	PS ID: 0000459244 FEI #: 592347579	Approved												Y
Clear Choice Telephones, Inc.	PS ID: FEI #: 582168083	Approved											Y	
Clear Winds Technologies		Approved				Y								
CNP Technologies	PS ID: 0000565236 FEI #: 56-2183842	Approved											Y	
Converged Networks		Pending												
ConvergeOne (f/k/a NACR)	PS ID: 0000328713 FEI #: 411763228	Approved			Y		Y							
Corus Group d/b/a Corus360	FEI #: 26-1672660	Approved			Y	Y			Y	Y	Y			
Cumberland Group	PS ID: 0000562778 FEI #: 47-1194605	Approved	Y											
Data Network Solutions (DNS)	FEI #: 56-2113683	Approved					Y			Y				
Data Strategy, LLC	FEI#: 20-5947187	Approved			Y									
Davenport Group	FEI# 56-2361678	Approved				Y								

Reseller/Servicing Partner Name	PS Vendor ID FEI #	Status	Aerohive MFR Certified	Avaya MFR Certified (only for Category 5 -Unified Communications Products)	Cisco MFR Certified	Dell MFR Certified	Extreme MFR (Incl Legacy Enterasys, Avaya and Brocade Resellers) Certified	F5 Networks MFR Certified	Fortinet/Meru MFR Certified	Hewlett Packard Enterprise MFR (includes legacy Aruba's Resellers) Certified	Juniper MFR Certified	Polycom MFR Certified	ShoreTel MFR Certified	Ruckus Wireless, Inc. (includes legacy Brocade Resellers)
Dell Marketing L.P.	PS ID: 0000015689 FEI #: 742616805	Approved				Y		Y						
Digitel Corporation	PS ID: 0000017648 FEI #: 58-1536788	Approved												
Dimension Data	PS ID: 0000184597 FEI #: 562057571	Approved			Y						Y			
Direct Technology Group	FEI# 33-1162400	Approved								Y				
DISYS Solutions, Inc	PS ID: 0000009419 FEI #: 272586114	Approved			Y					Y				
Diversified Computer	PS ID: 0000230352 FEI #: 582054559	Approved												
Driven Technologies of MSA, LLC/MSA, Inc.	FEI#: 81-2903654; 62-0914997	Approved								Y				
Edge Solutions, LLC	PS ID: 0000519778 FEI #: 262049414	Approved				Y		Y		Y				
Emtec, Inc.	FEI#22-3386933	Approved							Y					
Encore Technology Group	FEI #: 461594391	Approved	Y			Y	Y				Y			Y
EnterEdge Technology	PS ID: 0000117967 FEI #: 582543506	Approved						Y			Y			Y
GovConnection	PS ID: 0000199490 FEI #: 521837891	Approved	Y			Y				Y				
GTS Solutions, LLC	FEI #: 35-2464076	Approved			Y									
Hayes eGovernment Resources	FEI #: 59-3633709	Approved					Y						Y	
Hewlett-Packard Company	PS ID: 0000015988 FEI #: 941081436	Approved						Y						
Howard Technology Solutions	PS ID: 0000018811 FEI #: 640466143	Approved	Y			Y	Y		Y					Y
IBM Corporation	PS ID: 0000004543 FEI #: 130871985	Approved					Y	Y			Y			
Infinity Network Solutions	PS ID: 0000128328 FEI #: 582525348	Approved	Y											
Information Transport Solutions	PS ID: 0000285158 FEI #: 631200720	Approved												
Insight Public Sector	PS ID: 0000017172 FEI #: 36-3949000	Approved	Y			Y				Y	Y			

Reseller/Servicing Partner Name	PS Vendor ID FEI #	Status	Aerohive MFR Certified	Avaya MFR Certified (only for Category 5 -Unified Communications Products)	Cisco MFR Certified	Dell MFR Certified	Extreme MFR (Incl Legacy Enterasys, Avaya and Brocade Resellers) Certified	F5 Networks MFR Certified	Fortinet/Meru MFR Certified	Hewlett Packard Enterprise MFR (includes legacy Aruba's Resellers) Certified	Juniper MFR Certified	Polycom MFR Certified	ShoreTel MFR Certified	Ruckus Wireless, Inc. (includes legacy Brocade Resellers)
InterDev, LLC	FEI#58-2553449	Approved							Y					
Integral Federal Solutions, Inc.	PS ID: 0000474244 FEI #: 753247147	Approved	Y											
Intellispring	FEI #:80-0040359	Approved			Y					Y				
Integration Partners Corporation	FEI #: 04-3467289	Approved									Y			
Internetwork Services	FEI #: 56-2081930	Approved												
IPC Technologies	PS ID: FEI #: 54-1171799	Approved											Y	
iVision, Inc.	PS ID: FEI #: 200732041	Approved			Y									
Layer 3 Communications	PS ID: 0000100551 FEI #: 522114334	Approved	Y				Y	Y	Y	Y	Y			Y
Liberty Technology	PS ID: 0000458531 FEI #: 26-2605036	Approved												
Light Networks, LLC	FEI#: 68-0635378	Approved			Y									
Lockstep Technology Group	PS ID: 0000522935 FEI #: 262991351	Approved				Y	Y	Y	Y	Y				
Logicalis, Inc	FEI #: 13-4000122	Approved								Y				
Mach3 Technologies	FEI #:47-3263237	Approved		Y			Y							
Management Data Systems Inc.	PS ID: 0000505939 FEI #: 58-1959336	Approved		Y	Y						Y			
Meridian IT	PS ID: FEI #:	Approved		Y										
Micro Technology Consultants, Inc. (MTC)	PS ID: 0000015791 FEI #: 582155106	Approved					Y	Y	Y					Y
Milner Voice and Data, Inc	PS ID: 0000012097 FEI #: 581681588	Approved											Y	
Milestone Systems, Inc.	PS ID: 0000397125 FEI #: 411961338	Approved	Y					Y			Y			
Mission Critical Systems	PS ID: 0000152497 FEI #: 650736750	Approved							Y	Y				
MSA Inc.	FEI #: 62-0914997	Approved							Y					

Reseller/Servicing Partner Name	PS Vendor ID FEI #	Status	Aerohive MFR Certified	Avaya MFR Certified (only for Category 5 -Unified Communications Products)	Cisco MFR Certified	Dell MFR Certified	Extreme MFR (Incl Legacy Enterasys, Avaya and Brocade Resellers) Certified	F5 Networks MFR Certified	Fortinet/Meru MFR Certified	Hewlett Packard Enterprise MFR (includes legacy Aruba's Resellers) Certified	Juniper MFR Certified	Polycom MFR Certified	ShoreTel MFR Certified	Ruckus Wireless, Inc. (includes legacy Brocade Resellers)
MXN Corporation	PS ID: 0000081527 FEI #: 582487694	Approved							Y	Y				
Needle Solutions, LLC	PS ID: FEI #: 263818202	Approved							Y	Y				
NetPlanner Systems	PS ID: 0000189272 FEI #: 58-1766857	Approved	Y		Y		Y							Y
Network Technology Solutions, LLC	PS ID: 0000014213 FEI #: 58-2439531	Approved									Y		Y	Y
North American Communications Resource, Inc. (NACR)	See ConvergeOne information above													
NWN Corporation		Approved												
Office Management Systems dba Logista	FEI# 64-0679888	Approved								Y				
Omega Technology Group	PS ID: 0000496272 FEI #: 270659249	Approved								Y				
PC Mall - Government	PS ID: 0000016158 FEI #: 954108644	Approved								Y				
PC Solutions & Integration, Inc.	FEI #: 65-0798706	Approved	Y		Y		Y	Y	Y	Y				
PC Specialists, Inc.	FEI #95-2815596 PS ID: 0000222215	Approved			Y				Y					
Philotek LLC	FEI# 71-1013234	Approved							Y					
Presidio Networked Solutions, Inc.	PS ID: 0000032678 FEI #: 411254123	Approved			Y		Y	Y		Y	Y			
Progressive Communications, Inc.	PS ID: 0000017953 FEI #: 582431088	Approved			Y		Y							
Prosys Information	PS ID: 0000076325 FEI #: 582302467	Approved			Y	Y			Y		Y			
Realmconnect Services LLC	PS ID: FEI #:	Approved		Y										
Safari Micro	PS ID: 0000381365 FEI #: 95-4639517	Approved					Y		Y					Y
Seegee Technologies	PS ID: 0000339569 FEI #: 20-1141192	Approved	Y											

Reseller/Servicing Partner Name	PS Vendor ID FEI #	Status	Aerohive MFR Certified	Avaya MFR Certified (only for Category 5 -Unified Communications Products)	Cisco MFR Certified	Dell MFR Certified	Extreme MFR (Incl Legacy Enterasys, Avaya and Brocade Resellers) Certified	F5 Networks MFR Certified	Fortinet/Meru MFR Certified	Hewlett Packard Enterprise MFR (includes legacy Aruba's Resellers) Certified	Juniper MFR Certified	Polycom MFR Certified	ShoreTel MFR Certified	Ruckus Wireless, Inc. (includes legacy Brocade Resellers)
Serene IT, Inc.	FEI: 82-2031532	Approved								Y				
SHI International	PS ID: 0000004975 FEI #: 223009648	Approved	Y			Y			Y					
Smart Wave Technologies	PS ID: FEI #: 364605723	Approved	Y											Y
Softchoice Corp.	PS ID: 0000167704 FEI #: 133827773	Approved			Y									
Southern Computer Warehouse	PS ID: 0000013755 FEI #: 582214685	Approved				Y				Y				
Strategic Products and Services (SPS)	PS ID: 0000538967 FEI #: 45-3077538	Approved			Y		Y							
Summit Systems Inc	FEI #: 58-2206138	Approved											Y	
Syscom Technologies	PS ID: 00000519790 FEI #: 26-4332594	Approved				Y								
Systems & Solutions, Inc	PS ID: 0000217986 FEI #: 582630289	Approved												
Systems Alliance	PS ID: 0000478593 FEI #: 52-1811163	Approved						Y						
Technical & Scientific Application (TSA)	PS ID: FEI #: 760200990	Approved								Y				
Technology Integration Group (TIG)	PS ID: 0000222215 FEI #: 953825596	Approved	Y			Y			Y	Y				Y
Tiverity Consulting, Inc.		Approved												
Virtucom, Inc.	FEI-58-2161360	Approved				Y								
VistaOne LLC	PS ID: 0000445864 FEI #: 47-3238092	Approved	Y											
VeriStor Systems	PS ID: 0000210365 FEI #: 582666393	Approved				Y				Y				
Walker & Associates	PS ID: 0000052749 FEI: 54-0982503	Approved									Y			
Wescott Technologies Corp. dba Lockstep Technology Group	FEI#26-2991351	Approved							Y					
Windstream Georgia Telephone, Inc.	PS ID: FEI #: 571072836	Approved		Y			Y						Y	
World Wide Technology, Inc.		Approved												

## **Attachment C**

Department Recommendation Letter with Scope of Work

## INTEROFFICE MEMORANDUM



**TO:** Felicia Strong-Whitaker, Director,  
Purchasing and Contract Compliance

**THROUGH:** Glenn Melendez, CIO,  
Information Technology

**FROM:** Ed Johnson, Cybersecurity Program Manager,  
Information Technology

**DATE:** July 12, 2021

**SUBJECT:** Department Recommendation Letter,  
SWC 99999-SPD-T20120501-0006

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The Department of Information Technology recommends the use of SWC 99999-SPD-T20120501-0006 as a contract vehicle to provide networking equipment, software and services, installation, engineering, site assessment, configuration, and training by the approved servicing partner:

**Presidio Networked Solutions  
3340 Peachtree Rd  
Suite 2700  
Atlanta, GA 30326**

The scope of work will consists of network and wireless activities. Additionally, the work-effort for each activity will cover both the pre - installation and implementation services.

The Network Activities include:

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**Attachment D**

Presidio Networked Solutions Quote No. 2001721020157-05

**QUOTE:**

2001721020157-05

DATE:

06/29/2021

PAGE:

1 of 3

**TO:** FCG - Fulton County Government  
Glenn Melendez  
141 Pryor St  
Atlanta, GA 30303-3444  
  
glenn.melendez@fultoncountyga.gov  
(p) (404) 612-0010

**FROM:** Presidio Networked Solutions  
Luciann Rosado  
3340 Peachtree Rd  
Suite 2700  
Atlanta, GA 30326  
  
lrosado@PRESIDIO.com  
(p) 678.291.1885

**Customer#:** FULTO008

**Contract Vehicle:** Georgia State Contract Cisco Networking Equipment and IT Infrastructure Products 99999-SPD-T20120501-0006

**Account Manager:** Charlie Pierce

**Inside Sales Rep:** Luciann Rosado

**Title:** FCG - Meraki Switches and APs for Senior Centers

#	Part #	Description	Unit Price	Qty	Ext Price
<b>Auburn</b>					
1	MS350-48FP-HW	Meraki MS350-48FP L3 Stck Cld-Mngd 48x GigE 740W PoE Switch	\$3,852.99	2	\$7,705.98
2	LIC-MS350-48FP-3YR	Meraki MS350-48FP Enterprise License and Support, 3YR	\$453.68	2	\$907.36
3	MR46-HW	Meraki MR46 Wi-Fi 6 Indoor AP	\$479.84	3	\$1,439.52
4	LIC-ENT-3YR	Meraki MR Enterprise License, 3YR	\$99.35	3	\$298.05
5	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$6,750.00	1.0000	\$6,750.00
<b>Deliverable:</b> Auburn Senior Center Execution					
<b>Total (Auburn):</b>					<b>\$17,100.91</b>
<b>Camp Truitt</b>					
6	MS350-48FP-HW	Meraki MS350-48FP L3 Stck Cld-Mngd 48x GigE 740W PoE Switch	\$3,852.99	2	\$7,705.98
7	LIC-MS350-48FP-3YR	Meraki MS350-48FP Enterprise License and Support, 3YR	\$453.68	2	\$907.36
8	MR46-HW	Meraki MR46 Wi-Fi 6 Indoor AP	\$479.84	4	\$1,919.36
9	LIC-ENT-3YR	Meraki MR Enterprise License, 3YR	\$99.35	4	\$397.40
10	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$8,100.00	1.0000	\$8,100.00
<b>Deliverable:</b> Camp Truitt Senior Center Execution					
<b>Total (Camp Truitt):</b>					<b>\$19,030.10</b>
<b>Darnell</b>					
11	MS350-48FP-HW	Meraki MS350-48FP L3 Stck Cld-Mngd 48x GigE 740W PoE Switch	\$3,852.99	5	\$19,264.95
12	LIC-MS350-48FP-3YR	Meraki MS350-48FP Enterprise License and Support, 3YR	\$453.68	5	\$2,268.40
13	MR46-HW	Meraki MR46 Wi-Fi 6 Indoor AP	\$479.84	23	\$11,036.32
14	LIC-ENT-3YR	Meraki MR Enterprise License, 3YR	\$99.35	23	\$2,285.05
15	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$40,500.00	1.0000	\$40,500.00
<b>Deliverable:</b> Darnell Senior Center Execution					
<b>Total (Darnell):</b>					<b>\$75,354.72</b>
<b>Dogwood</b>					

**QUOTE:**

DATE:

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16	MS350-48FP-HW	Meraki MS350-48FP L3 Stck Cld-Mngd 48x GigE 740W PoE Switch	\$3,852.99	3	\$11,558.97
17	LIC-MS350-48FP-3YR	Meraki MS350-48FP Enterprise License and Support, 3YR	\$453.68	3	\$1,361.04
18	MR46-HW	Meraki MR46 Wi-Fi 6 Indoor AP	\$479.84	4	\$1,919.36
19	LIC-ENT-3YR	Meraki MR Enterprise License, 3YR	\$99.35	4	\$397.40
20	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$8,100.00	1.0000	\$8,100.00
<b>Deliverable:</b> Dogwood Senior Center Execution					
<b>Total (Dogwood):</b>					<b>\$23,336.77</b>
<b>New Horizons</b>					
21	MS350-48FP-HW	Meraki MS350-48FP L3 Stck Cld-Mngd 48x GigE 740W PoE Switch	\$3,852.99	2	\$7,705.98
22	LIC-MS350-48FP-3YR	Meraki MS350-48FP Enterprise License and Support, 3YR	\$453.68	2	\$907.36
23	MR46-HW	Meraki MR46 Wi-Fi 6 Indoor AP	\$479.84	5	\$2,399.20
24	LIC-ENT-3YR	Meraki MR Enterprise License, 3YR	\$99.35	5	\$496.75
25	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$9,450.00	1.0000	\$9,450.00
<b>Deliverable:</b> New Horizons Senior Center Execution					
<b>Total (New Horizons):</b>					<b>\$20,959.29</b>
<b>Palmetto</b>					
26	MS350-48FP-HW	Meraki MS350-48FP L3 Stck Cld-Mngd 48x GigE 740W PoE Switch	\$3,852.99	3	\$11,558.97
27	LIC-MS350-48FP-3YR	Meraki MS350-48FP Enterprise License and Support, 3YR	\$453.68	3	\$1,361.04
28	MR46-HW	Meraki MR46 Wi-Fi 6 Indoor AP	\$479.84	7	\$3,358.88
29	LIC-ENT-3YR	Meraki MR Enterprise License, 3YR	\$99.35	7	\$695.45
30	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$12,150.00	1.0000	\$12,150.00
<b>Deliverable:</b> Palmetto Senior Center Execution					
<b>Total (Palmetto):</b>					<b>\$29,124.34</b>
<b>Roswell</b>					
31	MS350-48FP-HW	Meraki MS350-48FP L3 Stck Cld-Mngd 48x GigE 740W PoE Switch	\$3,852.99	2	\$7,705.98
32	LIC-MS350-48FP-3YR	Meraki MS350-48FP Enterprise License and Support, 3YR	\$453.68	2	\$907.36
33	MR46-HW	Meraki MR46 Wi-Fi 6 Indoor AP	\$479.84	6	\$2,879.04
34	LIC-ENT-3YR	Meraki MR Enterprise License, 3YR	\$99.35	6	\$596.10
35	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$9,450.00	1.0000	\$9,450.00
<b>Deliverable:</b> Roswell Senior Center Execution					
<b>Total (Roswell):</b>					<b>\$21,538.48</b>
<b>Southeast</b>					
36	MS350-48FP-HW	Meraki MS350-48FP L3 Stck Cld-Mngd 48x GigE 740W PoE Switch	\$3,852.99	2	\$7,705.98
37	LIC-MS350-48FP-3YR	Meraki MS350-48FP Enterprise License and Support, 3YR	\$453.68	2	\$907.36



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38	MR46-HW	Meraki MR46 Wi-Fi 6 Indoor AP	\$479.84	5	\$2,399.20
39	LIC-ENT-3YR	Meraki MR Enterprise License, 3YR	\$99.35	5	\$496.75
40	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$27,000.00	1.0000	\$27,000.00
Deliverable: Southeast Senior Center Execution					
Total (Southeast):					\$38,509.29
Quality Living Svcs					
41	MS350-48FP-HW	Meraki MS350-48FP L3 Stck Cld-Mngd 48x GigE 740W PoE Switch	\$3,852.99	4	\$15,411.96
42	LIC-MS350-48FP-3YR	Meraki MS350-48FP Enterprise License and Support, 3YR	\$453.68	4	\$1,814.72
43	MR46-HW	Meraki MR46 Wi-Fi 6 Indoor AP	\$479.84	14	\$6,717.76
44	LIC-ENT-3YR	Meraki MR Enterprise License, 3YR	\$99.35	14	\$1,390.90
45	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$13,500.00	1.0000	\$13,500.00
Deliverable: Quality Living Center Execution					
Total (Quality Living Svcs):					\$38,835.34
Professional Services					
46	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$0.00	1.0000	\$0.00
Deliverable: Project Closure					
Total (Professional Services):					\$0.00
			Sub Total:	\$283,789.24	
			Grand Total:	\$283,789.24	

TERMS AND CONDITIONS OF THE REFERENCED CONTRACT APPLY TO THIS QUOTE

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Customer Signature

Date

**FULTON COUNTY BOARD OF COMMISSIONERS  
REGULAR MEETING**

August 4, 2021  
10:00 AM



Fulton County Government Center  
Assembly Hall  
141 Pryor Street SW  
Atlanta, Georgia 30303



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## **A G E N D A**

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**CALL TO ORDER:** Chairman Robert L. Pitts

**ROLL CALL:** Tonya R. Grier, Clerk to the Commission

Robert L. Pitts, Chairman (At-Large)  
Liz Hausmann, Commissioner (District 1)  
Bob Ellis, Commissioner (District 2)  
Lee Morris, Commissioner (District 3)  
Natalie Hall, Vice Chair (District 4)  
Marvin S. Arrington, Jr., Commissioner (District 5)  
Khadijah Abdur-Rahman, Commissioner (District 6)

**INVOCATION:** Reverend Clifton Dawkins, Jr., County Chaplain

**PLEDGE OF ALLEGIANCE:** Recite in unison

### **ANNOUNCEMENTS**

PLEASE SWITCH ALL ELECTRONIC DEVICES (CELL PHONES, PAGERS, PDAs, ETC.) TO THE SILENT POSITION DURING THIS MEETING TO AVOID INTERRUPTIONS.

IF YOU NEED REASONABLE MODIFICATIONS DUE TO A DISABILITY, INCLUDING COMMUNICATIONS IN AN ALTERNATE FORMAT PLEASE CONTACT THE OFFICE OF THE CLERK TO THE COMMISSION. FOR TDD/TTY OR GEORGIA RELAY SERVICE ACCESS DIAL 711.

**21-0564 Purchasing and Contract Compliance**

Request ratification of emergency procurements - County Manager, Countywide Emergency Procurements.

**21-0565 Finance**

Presentation, review and approval of August 4, 2021 Budget Soundings

**21-0449 Registration & Elections**

Request approval to award a contract without competition - Registration and Elections in the amount of \$398,258.75 with KNOWiNK, LLC (St Louis, MO) to provide additional Poll Pads and accessories for the increase in poll locations on Election Day. Effective upon BOC approval. **(MOTION TO APPROVE FAILED ON 6/16/21)**

**21-0566 Registration & Elections**

Request approval of a statewide contract - Department of Registration and Elections, SWC#99999-SPD-ES40199376IS-02, In-State Car Rental in an amount not to exceed \$300,000.00 with Enterprise Leasing of Georgia, LLC (Atlanta, GA) for the rental of box trucks and cargo vans for the 2021 elections. Effective upon BOC approval.

**21-0567 Information Technology**

Request approval of a statewide contract - Department of Information Technology (FCIT), SWC 99999-SPD-T20120501-0006, Network Equipment, in the amount of \$283,789.24 with Presidio Networked Solutions (Norcross, GA) to provide network and wireless equipment to increase access to high speed internet and broadband services at the Fulton County Senior Centers. Effective upon BOC approval.

**21-0568 Real Estate and Asset Management**

Request approval of recommended proposals - Department of Real Estate and Asset Management, RFP#21RFP120820K-CRB, Standby Professional Services for Environmental Engineering and Testing Services in the total amount of \$90,000.00 with (A) Wood Environmental & Infrastructure Solutions, Inc. (Atlanta, GA), in the amount of \$30,000.00; (B) Atlas Technical Consultants, Inc. (Austin, TX), in the amount of \$30,000.00; and (C) United Consulting Group, Ltd. (Norcross, GA), in the amount of \$30,000.00, to provide standby environmental engineering and testing services on an "as needed-task order assignment" basis for a variety of professional services projects in support of the Department of Real Estate and Asset Management. Effective upon execution of contract through December 31, 2021, with two renewal options.