



## JUSTIFICATION AND APPROVAL FOR ALLOWING AWARD OF CONTRACT WITHOUT COMPETITION

*(Section A must be completed by the User Department and then submitted to the Department of Purchasing & Contract Compliance)*

### SECTION A

**Department:** Public Works

**Department Contact:** Patrick Person

**Description of Supplies/Services:** Colilert Reagent and Colilert 18 Reagent Supplies

#### **Demonstration of Contractor's Unique Qualifications:**

To provide Colilert -24 and Colilert-18 reagent products. Colilert reagent is the EPA approved product for Standard Method 9223, which is used in the detection of total coliforms and E.coli. The County is required, under its drinking water permit, to collect and analyze samples each month for total coliforms and E.coli, or be subject to fines and penalties. In addition, this method is used to analyze fecal coliform samples, which is required under the County's National Pollutant Discharge Elimination System (NPDES) permit. Colilert reagents are not procured through a competitive process.

*(Section B must be completed by the Department of Purchasing & Contract Compliance)*

### SECTION B

#### **MARKET SURVEY**

**Results of Market Survey:** Market survey turns up as IDEXX is the only vendor that is capable of providing these products to the County

**Date Public Notice posted on website:** October 26, 2021

**Date Public Notice closed:** November 1, 2021

#### **REVIEW OF OFFER(S)**

**Were any offers received (Y/N):** N

**Number of offers received:** None

**Respondents:** N/A

**Date Offers submitted to User Department for review:** November 1, 2021

**User Department review and recommendation:** Award without competition

**Purchasing Agent review and recommendation:** I concur with the user department recommendation to award without competition.

**DEPARTMENT OF PUBLIC WORKS  
INTEROFFICE MEMORANDUM**



**FULTON  
COUNTY**

**TO:** Felicia Strong-Whitaker, Purchasing  
**FROM:** David Clark, Director *DC*  
**DATE:** October 21, 2021  
**SUBJECT:** Sole Source – Colilert Reagent/Colilert 18 Reagent.

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This letter is to confirm that IDEXX Distribution, Inc. is the exclusive manufacturer and supplier of the Colilert reagent & Colilert 18 reagent supplies in the United States. IDEXX Distribution, Inc. is also the sole authorized supplier of genuine parts, supplies, service and support for the Colilert reagent & Colilert 18 reagent supplies in the United States.

cc: Roy Barnes, Deputy Director, Public Works  
Gerald Pace, Deputy Director, Administration, Public Works *GP*  
*JD* Janice Dickenson, Material Management Manager, Public Works  
Charlie Crockett, Chief Assistant Purchasing Agent, Purchasing



ISO 9001:2008 CERTIFIED

10/15/21

Fulton County Public Works  
1030 Marietta Highway  
Roswell, GA 30075

Dear Patrick,

Please accept this letter as confirmation that IDEXX Distribution, Inc. (FEIN # 35-2186625) is a wholly owned subsidiary of IDEXX Laboratories, Inc. and is the *sole supplier* of the following products to the Water Market:

<b>Product</b>	<b>Sole Manufacturer</b>	<b>Sole Supplier in US Water Testing Market</b>
Colilert* reagent	Yes	Yes
Colilert* Comparator	Yes	Yes
Colilert*-18 reagent	Yes	Yes
Colisure* reagent	Yes	Yes
Enterolert* reagent	Yes	Yes
IDEXX Vessel	Yes	Yes
Quanti-Tray* Sealer PLUS	Yes	Yes
Quanti-Tray*	Yes	Yes
All Colilert* Starter Kits	Yes	Yes
All 20-pack, 100-pack, and 200-pack Combo Packs	Yes	Yes
IDEXX-QC		Yes
Colilert* Quanti-Cult™ QC kit	Yes	Yes
SimPlate* for HPC test kit	Yes	Yes
	Yes	Yes

Please note that IDEXX Distribution, Inc. was formed as a wholly owned subsidiary of IDEXX Laboratories, Inc. because our shipping location moved from Westbrook, Maine to Memphis, Tennessee.

I hope this information is of assistance. If you have any questions, please call Christina Lee at 1-800-321-0207 ext. 64919.

Sincerely,

*Christina Lee*

Christina Lee  
IDEXX Water Division

\*Colilert, Colilert-18, Colisure, Enterolert, Quanti-Tray, SimPlate, IDEXX-QC and Filta-Max are trademarks or registered trademarks of IDEXX Laboratories, Inc. or its affiliates in the United States and/or other countries.