

COOPERATIVE PURCHASING/STATEWIDE/GSA

USE JUSTIFICATION FORM

Department Name: Department of Real Estate and Asset Management

Contract # and Title: **Facility Security, Fire, and Building Automation Systems, Sourcewell Contract RFP #030421-SIE**

Date: **August 22, 2024**

In order to utilize the use of cooperative purchasing, statewide or a GSA contract the User Department is responsible for providing the following justification information:

1. Provide justification for the use of the cooperative purchasing/ statewide/ GSA contract your department would like to utilize:

This cooperative purchasing contract will allow the County to Phase I upgrade/replacement of the existing Siemens MXL fire alarm system that have reached the end of its life expectancy and the installation of a new Desigo Fire Safety Modular System at the Fulton County Jail Complex located at 901 Rice Street NW, Atlanta, GA 30318.

The County can save money and time by participating in volume buying.

The benefits of this contract are as follows:

- Super competitive pricing.
- Siemens offers MSRPL/List Price per following:
 - Products
 - Building Automation- 20.17% to 81.14%
 - Fire- 46.84% tom 80.28%
 - Security- 7.14% to 86.35%
 - Labor- average discount is 40.04%
- Best value on expended options listings.

2. Attach a copy of the cooperative purchasing/statewide/GSA contract document or the contract information.

See Attached

3. Provide an explanation regarding the cost analysis conducted and why utilizing this contract is best value. Costs must be analyzed to ensure that the use is best value for the County. (check all appropriate)

X leveraging benefits of volume purchasing

X volume discounts

X service delivery requirement advantages

X reduction of cycle times

X enhanced service specification

Additional information: