



## INTEROFFICE MEMORANDUM

**TO:** Felicia Strong-Whitaker, Chief Purchasing Agent,  
Purchasing and Contract Compliance

**FROM:** Joseph Davis, Director, DREAM

**DATE:** December 15, 2025

**SUBJECT:** Recommendation Award – ITB #25ITB082825K-JA New  
US Custom and Border Control Building Project at Fulton  
County Executive Airport

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**Recommendation:** We are recommending approval of the lowest bidder for, ITB #25ITB082825K-JA New US Custom and Border Control Building Project at Fulton County Executive Airport, in the amount of \$5,117,347.18 with Ward Humphrey, Inc. (Marietta, GA), to provide new construction of the United States Customs Facility at the Fulton County Airport. This Customs and Border Protection Facility (CBP) will be located on the northern border of the East/West Runway, on Sandy Creek Road, Atlanta, GA 30336. Effective for a period of 300 calendar days upon issuance of Notice to proceed or until final completion as determined by Fulton County.

**DISCUSSION:** The recommendation for the award is based on the bidders' abilities to provide complete cost for construction services according to the Invitation to Bid scope of work, specifications and drawings documents provided for the approximately 5,000 sq ft New US Custom and Border Control Building Project at Fulton County Executive Airport project. The detailed scope of work from site development to new building construction includes grading and drainage improvements, erosion control, fencing, installation of utilities, namely; water-domestic and fire, sanitary sewer, gas, electric and telecommunication systems. Including associated asphalt and concrete paving. The Total Base Bid Amount determined the lowest responsible and responsive bidder recommended for this award.

The Department received and evaluated eight (8) bids to the solicitation. JNB Services submitted the apparent lowest bid in the amount of \$5,100,000.00. However, they did not submit the requisite bond required to be responsive to this bid and Purchasing deemed them non-responsive.; Ward Humphrey Inc. submitted 2nd overall lowest bid in the amount of \$5,117,347.18. ; The M Mitchell Group submitted the third lowest bid in the amount of \$5,624,000.00; Visionary Construction submitted the fourth lowest bid in the amount of \$5,629,242.00; Eastern Builders submitted the fifth lowest bid in the amount of \$5,816,470.00; Sovereign Cooper, Inc. submitted the sixth lowest bid in the amount of \$5,894,900.00; R. K. Redding Redding Construction, Inc. submitted the seventh lowest bid in the amount of \$6,211,062.00 and Brad Construction Company II submitted the eighth lowest bid in the amount of \$7,150,000.00.

Recommendation:

After careful review, we recommend Ward Humphrey, Inc. as the lowest responsive and responsible bidder to provide construction services for the New US Custom and Border Control Building Project at Fulton County Executive Airport.

<i>Recommended Bidder</i>	<i>Total Base Bid Amount</i>	<i>Owner Controlled Contingency (10%)</i>	<i>Total Requested Approval</i>
Ward Humphrey, Inc.	\$5,117,347.18	\$463,000.00	\$5,117,347.18

To our knowledge Ward Humphrey, Inc. has not previously performed services for DREAM and therefore has no performance history to provide.

This is a one- time capital construction project. The requested spending authority in the amount of \$5,117,347.18 (includes an Owner Controlled Contingency of \$463,000.00) furnishing all materials, labor, tools, equipment, and appurtenances necessary to perform all construction of the approximately 5000 square feet US Custom Building. The recommended Contractor will work in collaboration with the Department of Real Estate and Asset Management Construction Team, Public Works, the Department of Homeland Security and other stakeholders.

*Joseph Davis*

Authorized Signature: \_\_\_\_\_ Joseph N. Davis \_\_\_\_\_ Date: 12-15-25  
**(By Director/Deputy Director)**

If you require additional information, contact Khandi Flowers at (404) 612-7944.

- Cc. Tim Dimond, Deputy Director, DREAM
- David Clark, Director, Public Works
- Sam Bakare, Administrator, DREAM
- Hilary Ndulue, Construction Project Manager, DREAM
- Florene Thornton, Financial Administrator, DREAM
- Darlene Banks, CAPA, Team K, Purchasing & Contract Compliance
- Janett Adams, Team K, Purchasing & Contract Compliance
- Harry Jordan, Contract Management Administrator, DREAM
- Khandi Flowers, Contract Management Administrator, Purchasing/DREAM