



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Director, Purchasing and Contract Compliance

FROM: Joseph Davis, Director, DREAM *JD*

DATE: July 30, 2026

SUBJECT: Recommendation Award – ITB #25ITB1406667C-JNJ - GS, Maintenance and Testing of Fire Intrusion Alarm Systems-FY2026

RECOMMENDATION: We are recommending approval of the lowest bidder for, ITB#25ITB1406667C-JNJ, Maintenance and Testing of Fire Intrusion Alarm Systems in the total amount not to exceed \$220,000.00 with (A) Acom Integrated Solutions (Stockbridge, GA), in the amount not to exceed \$150,000.00 and (B) Twelve & Associates, Inc. (Marietta, GA) in the amount not to exceed \$75,000.00, to provide on-site maintenance and testing of fire-intrusion alarm systems on annual/or an “as-needed” basis for Fulton County facilities. Effective dates: January 1, 2026, through December 31, 2026, with two renewal options

SCOPE OF WORK: This contract furnishes all materials, parts, labor, equipment, and appurtenances necessary to provide on-site preventive maintenance and testing of fire-intrusion alarm systems tasks for all system components to include fire alarm main and sub panels including intrusion alarm connections for Fulton County facilities.

The scope of work also includes, but not limited to:

- LED lamp & batteries
- Smoke and heat detectors
- Horns and strobes
- Duck smoke detector
- Pull stations
- Fireman phone jacks
- Override panels

DISCUSSION:

Procedure for Basis of Award:

The recommendation for the award was based on the bidders' prices for annual testing of fire intrusion alarm devices to include sub panels and smoke detectors located throughout each facility; per hourly labor rates for tasks other than testing and maintenance repairs cost

and overtime; and totaling up all costs for Based Bid Amount to determine the lowest responsible bidder(s) complying with the provisions of this ITB.

The recommendation was also based on the bidder's submittal of required professional certifications/licenses on fire alarm control systems such as: Notifier IFC 2020, Simplex Controls, Edwards Controls and Silent Knight which is a requirement to be considered for an award with Fulton County.

Award Recommendation:

The County received and evaluated three (3) bid responses to the solicitation. Acom Integrated Solutions submitted the overall lowest base bid in the total amount of \$89,217.00 and Twelve & Associates, Inc. submitted the next lowest base bid amount at \$131,129.00 (see Exhibit 1, Bid Tabulation Sheet). The third bidder, Sales@ Alliance Fire was deemed non-responsive by Purchasing for failure to provide required bid documents at the time of submission prior to time for bid opening (see Exhibit 3, Non-Responsive Letter).

Therefore, after careful review, we recommend awards to Acom Integrated Solutions and Twelve & Associates, Inc. as the lowest and next responsible and responsive bidders, to provide on-site maintenance and testing of fire-intrusion alarm systems on annual/or an "as-needed" basis for Fulton County, in the total amount not to exceed \$225,000.00 for FY2026. The additional total authority for FY2026 is an increase of \$95,000.00 compared to 2025 (\$130,000.00). This is due largely from the impact of new base amount costs for annual testing services for FY2026. Also, we have identified additional projects such as the replacement of malfunctioning fire alarms that are beyond repair in several County facilities.

Recommended Bidder	Base Bid Amount	Award Authority
Acom Integrated Solutions	\$89,217.00	\$150,000.00-Lowest Bidder
Twelve & Associates, Inc.	\$130,544.00	\$75,000.00- Next Lowest Bidder
Sales@ Alliance Fire	N/A	Deemed Non-Responsive

These are time and material contracts. The requested total spending authority of \$225,000.00 is sufficient to cover the costs for replacement of all parts/components and labor costs for annual inspections and required maintenance repairs mandated by the State Fire Marshal for FY2026.

Authorized Signature: *Joseph Davis*
Joseph N. Davis Date: 7-30-2025
(By Director/Deputy Director)

If you require additional information, contact Khandi Flowers at (404) 612-7944.

ATTACHMENT: Bid Tabulation Sheet

Cc. Tim Dimond, Deputy Director, DREAM
John W. Adams, Administrator, DREAM
Ben Wright, Trades Supervisor, DREAM
Mark Hawks, CAPA, Team C, Purchasing & Contract Compliance
Jakeiah Johnson, APA, Team C, Purchasing & Contract Compliance
Harry Jordan, Contract Administrator, DREAM
Khandi Flowers, Contract Administrator, Purchasing/DREAM
Florene Thornton, Financial Administrator, DREAM
April Pye, Administrator, DREAM Administration Division