

**Agenda Item Summary**

# 19-1126

BOC Meeting Date  
12/18/2019**Requesting Agency**

Police

**Commission Districts Affected**

5, 6

**Requested Action** *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of lowest responsible bidder – Police Department, 19ITBC121596B-RD, Helicopter Transponder Upgrade in the amount of \$137,140.17 with Rotor Resources LLC (Hiram, GA) for the installation of the mandatory Automatic Dependent Surveillance Broadcast (ADS-B) transponder and upgraded equipment including the G500 TXI display for the Police Department helicopter. This is a one-time procurement.

**Requirement for Board Action** *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-373, all competitive sealed bids of more than \$49,999.99 shall be forwarded to the Board of Commissioners for approval.

**Is this Item related to a Strategic Priority Area?** *(If yes, note strategic priority area below)*

Yes All People are safe

**Is this a purchasing item?**

Yes

**Summary & Background***(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

Scope of Work: The Police Department's helicopter requires FAA-mandated avionics upgrades to include installation of the mandatory (ADS-B) Automatic Dependent Surveillance Broadcast transponder, equipment, and the G500 TXI display.

Sarasota Avionics submitted a lower bid but was not recommended because of the following reasons: Sarasota Avionics is located in Venice Florida and included no plans and no cost to transport the helicopter to them. Sarasota Avionics states that the price could increase once they actually see the helicopter (labor and equipment). Any warranty issues would again require transport of the helicopter to Venice Florida.

Community Impact: There is no community impact.

Department Recommendation: The Police Department recommends approval of this agenda item.

Project Implications: Without the upgrade, after December 31, 2019, the department must ground the aircraft and forfeit aerial capability until fully compliant.

Community Issues/Concerns: There are no community issues/concerns.

**Agency Director Approval****County Manager's Approval****Typed Name and Title**

Felicia Strong-Whitaker, Director

**Phone**

(404) 612-5800

**Signature****Date**

Department Issues/Concerns: There are no department issues/concerns.

History of BOC Agenda Item: No, this is a new procurement.

<b>Contract &amp; Compliance Information</b>	<i>(Provide Contractor and Subcontractor details.)</i>
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<b>Contract Value:</b>	<b>\$137,140.17</b>
<b>Prime Vendor:</b>	<b>Rotor Resources, LLC</b>
<b>Prime Status:</b>	<b>White Female Business Enterprise-Certified</b>
<b>Location:</b>	<b>Hiram, GA</b>
<b>County:</b>	<b>Paulding County</b>
<b>Prime Value:</b>	<b>\$137,140.17 or 100.00%</b>
<b>Total Contract Value:</b>	<b>\$137,140.17 or 100.00%</b>
<b>Total M/FBE Value:</b>	<b>\$137,140.17 or 100.00%</b>

<b>Solicitation Information</b>	<b>NON-MFBE</b>	<b>MBE</b>	<b>FBE</b>	<b>TOTAL</b>
No. Bid Notices Sent:				
No. Bids Received:				
<b>Total Contract Value</b>	<b>\$137,140.17 or 100.00%</b>			
<b>Total M/FBE Values</b>	<b>\$137,140.17 or 100.00%</b>			
<b>Total Prime Value</b>	<b>\$137,140.17 or 100.00%</b>			
<b>Fiscal Impact / Funding Source</b> <i>(Include projected cost, approved budget amount and account number, source of funds, and any future funding requirements.)</i> 301-320-3212-1449, South Fulton Sub-District, Police, Police Special Operations, Helicopter Maintenance & Repairs - \$137,140.17				
<b>Exhibits Attached</b> <i>(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)</i> Exhibit 1: Bid Tabulation Exhibit 2: Contractors Performance Report				
<b>Source of Additional Information</b> <i>(Type Name, Title, Agency and Phone)</i> Darryl Halbert, Chief of Police, Police Department, 404-613-5714				

<b>Agency Director Approval</b>		<b>County Manager's Approval</b>
<b>Typed Name and Title</b> Felicia Strong-Whitaker, Director	<b>Phone</b> (404) 612-5800	
<b>Signature</b>	<b>Date</b>	

Revised 03/12/09 (Previous versions are obsolete)

**Procurement****Contract Attached:**  
No**Previous Contracts:**  
No**Solicitation Number:**  
19ITB121596B-RD**Submitting Agency:**  
Police Department**Staff Contact:**  
Darryl Halbert**Contact Phone:**  
404-613-5714**Description: Helicopter Transponder Upgrade****FINANCIAL SUMMARY****Total Contract Value:**

Original Approved Amount: .

Previous Adjustments: .

This Request: \$137,140.17

TOTAL: \$137,140.17

**MBE/FBE Participation:**

Amount: . %: .

Amount: . %: .

Amount: . \$137,140.17 or 100.00%

Amount: . %: .

**Grant Information Summary:**

Amount Requested: .

Match Required: .

Start Date: .

End Date: .

Match Account \$: .

☐

Cash

☐

In-Kind

☐

Approval to Award

☐

Apply &amp; Accept

**Funding Line 1:**

301-320-3212-1449

**Funding Line 2:**

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**Funding Line 3:**

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**Funding Line 4:**

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**KEY CONTRACT TERMS****Start Date:**

One time procurement

**End Date:**

.

**Cost Adjustment:**

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**Renewal/Extension Terms:**

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**ROUTING & APPROVALS**

(Do not edit below this line)

X	Originating Department:	Halbert, Darryl	Date: 10/21/2019
X	County Attorney:	Palmer, Ashley	Date: 12/11/2019
X	Purchasing/Contract Compliance:	Strong-Whitaker, Felicia	Date: 12/11/2019
X	Finance/Budget Analyst/Grants Admin:	Jones, Monica	Date: 10/23/2019
.	Grants Management:	.	Date: .
X	County Manager:	Anderson, Dick	Date: 12/11/2019

## DEPARTMENT OF PURCHASING &amp; CONTRACT COMPLIANCE

CONTRACTORS PERFORMANCE REPORT  
OTHER SERVICES

Report Period Start	Report Period End	Contract Period Start	Contract Period End
1/1/2019	9/30/2019	1/1/2019	12/31/2019
PO Number			PO Date
19SC117248B-VF			
Department	<u>Police</u>		
Bid Number			
Service Commodity	Helicopter Maintenance and Repair		
Contractor	Rotor Resources		

<b>= Unsatisfactory</b>	<i>Achieves contract requirements less than 50% of the time, not responsive, effective and/or efficient, unacceptable delay, incompetence, high degree of customer dissatisfaction.</i>
<b>= Poor</b>	<i>Achieves contract requirements 70% of the time. Marginally responsive, effective and/or efficient; delays require significant adjustments to programs; key employees marginally capable; customers somewhat satisfied.</i>
<b>= Satisfactory</b>	<i>Achieves contract requirements 80% of the time; generally responsive, effective and/or efficient; delays are excusable and/or results in minor programs adjustments; employees are capable and satisfactorily providing service without intervention; customers indicate satisfaction.</i>
<b>= Good</b>	<i>Achieves contract requirements 90% of the time. Usually responsive; effective and/or efficient; delays have not impact on programs/mission; key employees are highly competent and seldom require guidance; customers are highly satisfied.</i>
<b>= Excellent</b>	<i>Achieves contract requirements 100% of the time. Immediately responsive; highly efficient and/or effective; no delays; key employees are experts and require minimal directions; customers expectations are exceeded.</i>

. Quality of Goods/Services (-Specification Compliance - Technical Excellence - Reports/Administration - Personnel Qualification)

☐ 0

☐ 1

☐ 2

☐ 3

☒ 4

**Comments:**

Repairs are always done correctly, within the promised timeframe, with follow up visits to ensure the work is still satisfactory.

. Timeliness of Performance (-Were Milestones Met Per Contract - Response Time (per agreement, if applicable) - Responsiveness to Direction/Change - On time Completion Per Contract)

☐ 0

☐ 1

☐ 2

☐ 3

☒ 4

**Comments:**

Repairs are consistently made on time or ahead of schedule.

. Business Relations (-Responsiveness to Inquiries - Prompt Problem Notifications)

☐ 0

☐ 1

**Comments:**



# 19-1126

ce quickly resolves any issues.

☒ 4

. Customer Satisfaction (-Met User Quality Expectations - Met Specification - Within Budget - Proper Invoicing - No Substitutions)

☐ 0

Comments:

Vendor consistently delivers as promised.

☐ 1

☐ 2

☐ 3

☒ 4

. Contractors Key Personnel (-Credentials/Experience Appropriate - Effective Supervision/Management - Available as Needed)

☐ 0

Comments:

All mechanics are A&P certified.

☐ 1

☐ 2

☐ 3

☒ 4

Overall Performance Rating: 4.0

Would you select/recommend this vendor again?  
Check box for Yes. Leave Blank for No)

☒ Yes ☐ No

Rating completed by:

william.yates

Department Head Name

Department Head Signature

Date

Darryl Halbert

*Darryl Halbert*

10/21/2019



## DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE

### BID TABULATION SHEET Helicopter Transponder Upgrade

PROJECT NUMBER: 19ITB121596B-RD

DATE: October 18, 2019

TOTAL NUMBER OF BIDDERS: 6

Rodney E. Dority, APA

* CONTRACTOR'S NAME	BID BOND YES/NO	TOTAL BASE BID AMOUNT	GA UTILITY LICENSE YES/NO	E-verify Number
Sarasota Avionics Inc.	NO	\$119,186.29	NO	
Thoroughbred Aviation Maintenance, Inc.	NO	\$120,001.00	NO	
ROTOR RESOURCES LLC	NO	\$137,140.17	NO	
Wysong Enterprises, Inc.	NO	\$162,080.00	NO	
Gardner Aviation Services	NO	\$211,547.40	NO	
Bell Textron Inc.	NO	\$255,199.00	NO	

\*INDICATES BUSINESS IS LOCATED IN FULTON COUNTY

THE RESULTS RECEIVED IN RESPONSE TO THIS SOLICITATION DOES NOT REFLECT AWARD OF THIS CONTRACT. RESPONSES WILL BE FURTHER EVALUATED BY FULTON COUNTY REPRESENTATIVES.