

**Agenda Item Summary**

# 19-1137

BOC Meeting Date  
12/18/2019**Requesting Agency**

Real Estate and Asset Management

**Commission Districts Affected**

All Districts

**Requested Action** *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of the lowest responsible bidder- Department of Real Estate and Asset Management, Bid# 19ITB118788C-GS, Uninterrupted Power Supply System Maintenance Service in the amount of \$92,500 with Eola Power, LLC (formerly South Florida Critical Power, LLC) (Miami, FL), to provide on-site uninterrupted power supply maintenance service for Fulton County. Effective dates: January 1, 2020 through December 31, 2020, with two renewal options.

**Requirement for Board Action** *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-373, all competitive sealed bids of more than \$49,999.99 shall be forwarded to the Board of Commissioners for approval.

**Is this Item related to a Strategic Priority Area?** *(If yes, note strategic priority area below)*

Yes All People trust government is efficient, effective, and fiscally sound

**Is this a purchasing item?**

Yes

**Summary & Background***(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

**Scope of Work:** This contract furnishes all parts, labor, equipment, transportation and material necessary to provide on-site preventive maintenance of uninterrupted power supply (UPS) systems. Repair defective UPS systems immediately when the defects occur. Replacing the battery associated with the two UPS systems in the Data Center on the 9th floor, and the battery in one of the two UPS systems located in the 911 Center.

The scope of work also includes:

- Warranty Repairs on all of UPS systems listed in the specification
- Emergency Power System Repair and Maintenance Services
- Preventive Maintenance Services
- Converter Panel
- Battery Replacement
- Generator and UPS annual testing services

**Community Impact:** None that the Department is aware of.

**Department Recommendation:** The Department of Real Estate and Asset Management

**Agency Director Approval****County Manager's Approval**

Typed Name and Title

Felicia Strong-Whitaker, Director

Phone

(404) 612-5800

Signature

Date

recommends approval of the lowest responsible and responsive bidder to provide on-site uninterrupted power supply maintenance service for Fulton County facilities for fiscal year 2020.

The recommendation was based on the bidders' prices for semi-annual and annual preventive maintenance of UPS systems located at eight (8) designated County sites; turn-key prices for supply and replacement of batteries; and hourly labor costs for normal and after normal to include emergency maintenance services; and totaling up all costs for total Base Bid Amount to determine the lowest responsible bidder.

The County received and evaluated four (4) bid responses to the solicitation. Eola Power, LLC. submitted the overall lowest responsible and responsive bid to provide on-site uninterrupted power supply maintenance service for Fulton County facilities for fiscal year 2020.

The \$92,500 in spending authority is requested because this is a time and materials contract that requires covering the cost for replacement of all parts/UPS & computer hardware components/batteries/testings; and labor rates for tasks other than routine testing and maintenance repairs. The total base bid amount \$82,500 quoted by the bidder are only for a fixed cost. However, in most cases, because of the age of the systems there will be deficiencies. When such deficiencies are identified, Fulton County is liable to repair them and these repairs come at additional cost. The extra authority requested in the amount of \$10,000, over and above the base bid cost will be used to cover the cost of deferred maintenance. Therefore, we recommend the \$92,500 in total spending authority will be sufficient enough to allow the Department supports a critical service to the County in maintaining essential data keeping.

**Historical Expenditures:**

- FY2019: The County expenditures as of 10/31/2019, \$8,788.00
- FY2018: The County spent \$ 48,632.00
- FY2017: The County spent \$ 80,802.00

**Project Implications:** The UPS is critical to the operation of the data center in that in the event of a power failure, the UPS keeps the servers and other critical data management systems operating properly. In the lack of an effective UPS system this can cause serious loss of data; such as pay roll and purchasing information.

**Community Issues/Concerns:** None that the Department is aware of.

**Department Issues/Concerns:** If this contract is not approved, there will be a delay in the repair and maintenance services of the UPS systems located in the 911 Center and the Data Center on the 9th floor which could lead to loss of communication and /or critical data management systems functioning.

**History of BOC Agenda Item:** This is a new procurement.

## Continued

<b>Contract &amp; Compliance Information</b>	<i>(Provide Contractor and Subcontractor details.)</i>
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**Contract Value:** \$92,500.00  
**Prime Vendor:** Eola Power, LLC.  
**Prime Status:** Non-Minority  
**Location:** Miami, FL  
**County:** Miami-Dade County  
**Prime Value:** \$92,500.00 or 100.00%  
  
**Total Contract Value:** \$92,500.00 or 100.00%  
**Total M/FBE Value:** \$-0-

# # 19-1137

<b>Solicitation Information</b>	<b>NON-MFBE</b>	<b>MBE</b>	<b>FBE</b>	<b>TOTAL</b>
No. Bid Notices Sent:	21	20	10	51
No. Bids Received:	4	0	0	4

<b>Total Contract Value</b>	<b>\$92,500.00 or 100.00%</b>
<b>Total M/FBE Values</b>	<b>\$-0-</b>
<b>Total Prime Value</b>	<b>\$92,500.00 or 100.00%</b>

<b>Fiscal Impact / Funding Source</b>	<i>(Include projected cost, approved budget amount and account number, source of funds, and any future funding requirements.)</i>
100-520-5221-1116: General, Real Estate and Asset Management, Building Maintenance- \$61,560, and 100-220-2203-1118: General, Information and Technology, Computer Hardware Maintenance- \$30,940 "Subject to availability of funding adopted for FY2020 by BOC"	

<b>Exhibits Attached</b>	<i>(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)</i>
<b>Exhibit 1:</b> Bid Tabulation Sheet <b>Exhibit 2:</b> Contractors Performance Reports <b>Exhibit 3:</b> Department Recommendation Letter	

<b>Source of Additional Information</b>	<i>(Type Name, Title, Agency and Phone)</i>
Joseph N. Davis, Director, Department of Real Estate and Asset Management, (404) 612-3772	

<b>Agency Director Approval</b>		<b>County Manager's Approval</b>
<b>Typed Name and Title</b> Felicia Strong-Whitaker, Director	<b>Phone</b> (404) 612-5800	
<b>Signature</b>	<b>Date</b>	

Revised 03/12/09 (Previous versions are obsolete)

Continued

**Procurement****Contract Attached:**  
No**Previous Contracts:**  
No**Solicitation Number:**  
19ITB118788C-GS**Submitting Agency:**  
Department of Real  
Estate and Asset  
Management**Staff Contact:**  
Sang Gon Kim**Contact Phone:**  
404-612-6127**Description:** Approval of the lowest responsible bidders to provide on-site uninterrupted power supply maintenance for Fulton County FY2020**FINANCIAL SUMMARY****Total Contract Value:**

Original Approved Amount: .  
 Previous Adjustments: .  
 This Request: \$92,500.00  
 TOTAL: \$92,500.00

**MBE/FBE Participation:**

Amount: 0                      %: 0  
 Amount: .                      %: .  
 Amount: \$-0-                      0.00%: .  
 Amount: .                      %: .

**Grant Information Summary:**

Amount Requested: . ☐ Cash  
 Match Required: . ☐ In-Kind  
 Start Date: . ☐ Approval to Award  
 End Date: . ☐ Apply & Accept  
 Match Account \$: .

**Funding Line 1:**

100-520-5221-1116:  
 \$61,560.00, "Subject  
 to Availability of  
 Funding adopted for  
 FY2020 by BOC"

**Funding Line 2:**

100-220-2203-1118:  
 \$30,940.00, "Subject  
 to Availability of  
 Funding adopted for  
 FY2020 by BOC"

**Funding Line 3:**

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**Funding Line 4:**

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**KEY CONTRACT TERMS****Start Date:**

1/1/2020

**End Date:**

12/31/2020

**Cost Adjustment:**

Click here to enter  
 text.

**Renewal/Extension Terms:**

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**ROUTING & APPROVALS**

(Do not edit below this line)

XX	Originating Department:	Davis, Joseph	Date: 11/14/2019
X	County Attorney:	Stewart, Denval	Date: 12/10/2019
XX	Purchasing/Contract Compliance:	Strong-Whitaker, Felicia	Date: 12/10/2019
XX	Finance/Budget Analyst/Grants Admin:	Whitted, Ivan	Date: 11/20/2019
.	Grants Management:	.	Date: .
X	County Manager:	Anderson, Dick	Date: 12/11/2019

Packet Page -653-	Bid Tabulation													
	BID DESCRIPTION:		Uninterrupted Power Supply (UPS) Systems Maintenance Services											
	Bid Nmber:		19ITB118788C-GS			Bid Close Date:		8/30/2019					Page Number:	1
	REQUESTING DEPARTMENT:		Department of Real Estate and Asset Management											
					VENDOR CODE		VENDOR CODE		VENDOR CODE		VENDOR CODE		NON RESPONSIVE VENDORS AND OTHER	
					VENDOR NAME		VENDOR NAME		VENDOR NAME		VENDOR NAME			
					AC & DC Power Technologies, LLC.		Eola Power, LLC.		Fakouri Electrical Engineering, Inc.		Power and Energy Services, Inc			
					ADDRESS		ADDRESS		ADDRESS		ADDRESS			
					5195 Southridge Pkwy, Suite 120, College Park, GA 30349		66 W. Flagler ST, Suite 905 Miami, FL 33130		30001 Comercio Rancho Santa Margarita, CA 92688		P.O.Box 637 Powder Spring, GA 30127			
TELEPHONE					TELEPHONE		TELEPHONE		TELEPHONE					
404-361-3788					305-407-5232		949-888-2400 Ext. 206		770-739-9112					
CONTACT:					CONTACT:		CONTACT:		CONTACT:					
John Carney		Mateo Arias		Charles W. Ewalt		Brancon Cummings								
N	Building Name		Mfg.	Model#	Serial #:	Cost of Semi-Annual PM	Cost of Year Annual PM	Cost of Semi-Annual PM	Cost of Year Annual PM	Cost of Semi-Annual PM	Cost of Year Annual PM	Cost of Semi-Annual PM	Cost of Year Annual PM	# 19-1
1	Justice Tower, 85 Central Avenue		MITSUBISHI	UP9833A-E754DU-4	09-7M72830-03	\$1,185.00	\$1,810.00	\$2,300.00	\$2,300.00	\$983.00	\$1,454.00	\$2,000.00	\$2,000.00	
2	Government Center-Public Safety Building, 130 Peachtree Street		PowerWare	9315-80	EV503ABA05	\$1,100.00	\$1,690.00	\$1,650.00	\$1,650.00	\$732.00	\$1,108.00	\$2,000.00	\$2,000.00	
3	Government Center-Public Safety Building, 130 Peachtree Street		PowerWare	9315-80	EV503ABA07	\$1,100.00	\$1,690.00	\$1,650.00	\$1,650.00	\$652.00	\$940.00	\$2,000.00	\$2,000.00	
4	Government Center-Tower Building, 141 Pryor Street, SW		GE	SG Series	PO225-0508-B043N	\$1,140.00	\$1,770.00	\$2,200.00	\$2,200.00	\$840.00	\$1,152.00	\$2,000.00	\$2,000.00	
5	Government Center-Tower Building, 141 Pryor Street, SW		GE	SG Series	PO225-0508-B043N	\$1,140.00	\$1,770.00	\$2,200.00	\$2,200.00	\$735.00	\$1,044.00	\$2,000.00	\$2,000.00	
6	Judge Romae T Powell Juvenile Justice Center, 395 Pryor Street		BESTPOWER	FE 5.3 KVA	FE5-3K06961	\$540.00	\$905.00	\$700.00	\$700.00	\$288.00	\$360.00	\$2,000.00	\$2,000.00	
7	Airport – Fire Headquarters, 3977 Aviation Circle		SYMMETRA	LX 1600	QD0824260197	\$540.00	\$905.00	\$800.00	\$800.00	\$288.00	\$360.00	\$2,000.00	\$2,000.00	
8	Airport – Fire Headquarters, 3977 Aviation Circle		SYMMETRA	LX 1600	QD0922260067	\$540.00	\$905.00	\$800.00	\$800.00	\$288.00	\$360.00	\$2,000.00	\$2,000.00	
9	TOTAL COST OF PM FOR ALL SITES (TOTAL OF NUMBERS LINE 1-8 ABOVE)					\$7,285.00	\$11,445.00		\$24,600.00	\$4,806.00	\$6,778.00	\$16,000.00	\$16,000.00	

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Bid Tabulation

BID DESCRIPTION:	Uninterrupted Power Supply (UPS) Systems Maintenance Services										
Bid Nmber:	19ITB118788C-GS		Bid Close Date:	8/30/2019							Page Number:
REQUESTING DEPARTMENT:	Department of Real Estate and Asset Management										

	VENDOR CODE	VENDOR CODE	VENDOR CODE	VENDOR CODE
	VENDOR NAME	VENDOR NAME	VENDOR NAME	VENDOR NAME
	AC & DC Power Technologies, LLC.	Eola Power, LLC.	Fakouri Electrical Engineering, Inc.	Power and Energy Services, Inc
	ADDRESS	ADDRESS	ADDRESS	ADDRESS
	5195 Southridge Pkwy, Suite 120, College Park, GA 30349	66 W. Flagler ST, Suite 905 Miami, FL 33130	30001 Comercio Rancho Santa Margarita, CA 92688	P.O.Box 637 Powder Spring, GA 30127
	TELEPHONE	TELEPHONE	TELEPHONE	TELEPHONE
	404-361-3788	305-407-5232	949-888-2400 Ext. 206	770-739-9112
	CONTACT:	CONTACT:	CONTACT:	CONTACT:
	John Carney	Mateo Arias	Charles W. Ewalt	Brancon Cummings

Building Name	Mfg.	Model#	Serial #:	Cost of Semi-Annual PM	Cost of Year Annual PM	Cost of Semi-Annual PM	Cost of Year Annual PM	Cost of Semi-Annual PM	Cost of Year Annual PM	Cost of Semi-Annual PM	Cost of Year Annual PM
Turn Key price for Supply and Replacement of Battery in the GE UPS System 1 and System 2, o the 11th floor IR Data Center. There are Eighty (80) cells for each UPS unit, total of 160 battery. Existing battery model: DATA SAFE 12HX-330					\$33,832.00		\$30,940.00		\$17,848.00		\$35,818.80
Turn Key price for Supply and Replacement of Battery in the PowerWare UPS # 1 and # 2, in the 911 Center on the 3rd floor Public Safety Building. There are forty (40) for each UPS, total of 80 cells. Existing Battery model: C & D UPS12-300MR					\$15,704.00		\$14,760.00		\$16,640.00		\$20,717.04
Turn Key price for Supply and Replacement of Battery in the Mitsubishi UPS, in Justice Center Tower. There are four strings, each consisting of forty (40) jars. Existing Battery model: Jupiter AGM High Rate battery, JB12-140HR					\$19,868.00		\$12,200.00		\$49,832.00		\$62,432.00
Please quote Labor hour rates for any work outside the normal tasks of maintenance shown in the Scope of Work: Labor Charges for work during NORMAL HOURS:					\$138.00		\$145.00		\$118.00		\$155.00
Please quote Labor hour rates for any work outside the normal tasks of maintenance shown in the Scope of Work: Labor Charges for work <i>after</i> NORMAL HOURS and on weekends and Holidays:					\$207.00		\$185.00		\$155.00		\$205.00
TOTAL COST OF ALL MAINTENANCE OPERATIONS (TOTAL OF NUMBERS IN 9,10,11, AND 12)					\$88,134.00		\$82,500.00		\$95,904.00		\$150,967.84

Evaluation Notes				
BIDS MAILED				
BIDS RECEIVED: 4	Gertis Strozier			

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Overhead Doors	Type of Doors	Qty
Charles L. Carnes Justice Center Building of FC	6 (A), 1 (C)	7
Fulton County Courthouse	6 (A)	6
Government Center - Assembly Building	1 (C )	1
Government Center - Atrium Building	4 (A) (large glass)	4
Government Center - Midrise Building	4 (A ) large	4
Government Center - Public Safety Building	2 (C), 2(A) large, 1(F)	5
Government Center - Tower Building	1(A), H(1)	2
Justice Tower - Was Justice Center Tower	3 (C), 2(B), 4(A), 4(F), 2 (H)	15
Central Library	2 (B), 1(A), 1(C)	4
Helene S Mills Senior Center	2 (B)	2
Ponce De Leon Library	1 F	1
Southeast Neighborhood Senior Center	1(D), 1(F)	2
Auburn Neighborhood Senior Center	2 (F)	2
Airport - Administration Building	1(A)	1
Roswell Neighborhood Senior Center	2(A)	2
Camp Truitt Neighborhood Senior Center	1(A)	1
Central Training Center	2(A)	2
Fire Station #9, Rico	2(A)	2
H.J.C Bowden Senior Multipurpose Facility	1(A)	1
Southwest Regional Library	1(A)	1
Abernathy Arts Center Annex	F	1
Abernathy Parks Tennis Court	1 (F)	1
Fire Station # 8	4 (C)	4
Airport-FAA, Fire Department	1 (A)	1
Alpharetta Library	1 (F)	1
Animal Control Center	1 (F)	1
Animal Control Clinic	1 (D)	1
Belle Isle	1 (D)	1
Buckhead Library	2 (F)	1
Central Maintenance Facility Sign	1 (C)	1
Clifondale Recreation Center	1 (F)	1
College Park Library	1 (A)	1
D.A. Pearson Maint. Storage, Pest	1 (C)	1

DH Security	Type of Doors	Qty
Judge Romae T Powell Juvenile Justice	2(B), 4 (D), 2(H), 2(C)	10
Parking Lot : 135 Peachtree Street	1 (D)	1
Medical Examiner's Office	4 (D),	4
Main (Aldredge) Health Center	1(A)	1
Central Maintenance Facility	28 (C)	1
D.A. Pearson Maint. Complex, Bldg.B	10 (C)	1
Harriett G Darnell Senior	4( D) 2(A)	6
Fire Station #11, Fulton Industrial	(C) 4	1
Fire Station #17, Cedar Grove	(C) 4	1
Fire Station #5, Pine Ridge	(C) 4	1
Fire Station #9, Rico	(C) 4	1
Facilities and Transportation Services, South Zonal Maint.	(C) 6	1



Overhead Doors	Type of Doors	Qty
Charles L. Carnes Justice Center Building of FC	6 (A), 1 (C)	7
Fulton County Courthouse	6 (A)	6
Government Center - Assembly Building	1 (C )	1
Government Center - Atrium Building	4 (A) (large glass)	4
Government Center - Midrise Building	4 (A ) large	4
Government Center - Public Safety Building	2 (C), 2(A) large, 1(F)	5
Government Center - Tower Building	1(A), H(1)	2
Justice Tower - Was Justice Center Tower	3 (C), 2(B), 4(A), 4(F), 2 (H)	15
Central Library	2 (B), 1(A), 1(C)	4
Helene S Mills Senior Center	2 (B)	2
Ponce De Leon Library	1 F	1
Southeast Neighborhood Senior Center	1(D), 1(F)	2
Auburn Neighborhood Senior Center	2 (F)	2
Airport - Administration Building	1(A)	1
Dorothy C. Benson Senior Multi.	6 (F)	1
Dr. Robert E. Fulton Regional Library	1 (F)	1
FCPD Tactical Operation and Planning Center	3 (C)	1
Fire Station # 10, Fulton Industrial	2 (C)	1
Fire Station # 12 Warsaw/Police	4 (C)	1
Fire Station # 13Cascade	4 (C)	1
Fire Station # 19, Charlie Brown Airport	4 (C)	1
Facilities and Transportation Services, Electronics Division Bldg A	3(C)	1
Facilities and Transportation Services, Material Management Bldg D	2( C )	1
New Horizons Neighborhood Senior Center	2(A)	2
Northside Library	1A	1
Northeast/Spruill oaks Regional Library	1 F	1
Roswell Library	2 F	1
Sandy springs Library	A 1	1
Adams Park library	F2	1
Adamsville/ Collier Heights Library	A 2	1
Camp Creek House Admin. Bldg	D 1	1
Central Training Center	F 2	1
Cleveland Avenue Roy Lyndell Yancy, Sr. Library	2 (F)	1

DH Security	Type of Doors	Qty
Judge Romae T Powell Juvenile Justice	2(B), 4 (D), 2(H), 2(C)	10
Parking Lot : 135 Peachtree Street	1 (D)	1
Medical Examiner's Office	4 (D),	4
Main (Aldredge) Health Center	1(A)	1
Central Maintenance Facility	28 (C)	1
D.A. Pearson Maint. Complex, Bldg.B	10 (C)	1
Harriett G Darnell Senior	4( D) 2(A)	6
Fire Station #11, Fulton Industrial	(C) 4	1
Fire Station #17, Cedar Grove	(C) 4	1
Fire Station #5, Pine Ridge	(C) 4	1
Fire Station #9, Rico	(C) 4	1
Facilities and Transportation Services, South Zonal Maint.	(C) 6	1



Overhead Doors	Type of Doors	Qty
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Government Center - Tower Building	1(A), H(1)	2
Justice Tower - Was Justice Center Tower	3 (C), 2(B), 4(A), 4(F), 2 (H)	15
Central Library	2 (B), 1(A), 1(C)	4
Helene S Mills Senior Center	2 (B)	2
Ponce De Leon Library	1 F	1
Southeast Neighborhood Senior Center	1(D), 1(F)	2
Auburn Neighborhood Senior Center	2 (F)	2
Airport - Administration Building	1(A)	1
Cliftondale Recreation Center	1 (F)	1
College Park Library	2 (F)	1
College Park Regional Health Center	1F	1
East Atlanta Library	(F) 2	1
East Point Library	1 (A)	1
Fire Station #15, Palmetto	(C) 2	1
Fire Station #21, Fairburn	(C) 2	1
Facilities and Transportation Services, Purchasing	(C) (D) 2	1
Facilities and Transportation Services South Zone, Crestview Storage	(C) 4	1
H J C Bowden Senior Multipurpose Facility	(A) (F) 2	1
Hapeville Senior Center	(F) 2	1
Oak Hill Homes Administration	(D) 1	1
Palmetto Neighborhood Senior	(F) 2	1
South Fulton Regional Library	(F) 2	1
Southwest Art Center	1F	1
Southwest Regional Library	1F	1

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Fire Station #11, Fulton Industrial	(C) 4	1
Fire Station #17, Cedar Grove	(C) 4	1
Fire Station #5, Pine Ridge	(C) 4	1
Fire Station #9, Rico	(C) 4	1
Facilities and Transportation Services, South Zonal Maint.	(C) 6	1




## INTEROFFICE MEMORANDUM

**TO:** Felicia Strong-Whitaker, Director, Purchasing and Contract Compliance

**FROM:** Joseph Davis, Director, DREAM 

**DATE:** November 5, 2019

**SUBJECT:** Contractor's Performance Report – Uninterrupted Power Supply (UPS) Systems Maintenance Services

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The Contractor listed below has never provided any professional goods or services to Fulton County's Department of Real Estate and Asset Management and contract was recently executed, therefore there is no Contractor's Performance Report in the current database:

**PROJECT:** Uninterrupted Power Supply (UPS) Systems Maintenance Services

**PROJECT NO.:** 19ITB118788C-GS

**CONTRACTOR:** Eola Power, LLC..  
66 W. Flagler ST, Suite 905  
Miami, FL 33130

**POC:** Mr. Mateo Arias

**PHONE:** (305) 407-5232



## INTEROFFICE MEMORANDUM

**TO:** Felicia Strong-Whitaker, Director of Purchasing and Contract Compliance

**FROM:** Joseph Davis, Director, DREAM 

**DATE:** November 5, 2019

**SUBJECT:** **Recommendation Award -** #19ITB118788C-GS  
Uninterrupted Power Supply (UPS) Systems  
Maintenance Services

**RECOMMENDATION:** We are requesting approval of the lowest responsible bidders- Department of Real Estate and Asset Management, Bid# 19ITB118788C-GS, Uninterrupted Power Supply System Maintenance Service in the amount of \$92,500 with Eola Power, LLC.(formerly South Florida Critical Power LLC. (Miami, FL) to provide on-site uninterrupted power supply maintenance service for Fulton County. Effective dates: January 1, 2020 through December 31, 2020, with two renewal options.

**DISCUSSION:** The Department of Real Estate and Asset Management recommends approval of the lowest responsible and responsive bidder to provide on-site uninterrupted power supply maintenance service for Fulton County facilities for fiscal year 2020.

The recommendation was based on the bidders' prices for semi-annual and annual preventive maintenance of UPS systems located at eight (8) designated County sites; turn-key prices for supply and replacement of batteries; and hourly labor costs for normal and after normal to include emergency maintenance services; and totaling up all costs for total Base Bid Amount to determine the lowest responsible bidder.

The County received and evaluated four (4) bid responses to the solicitation. Eola Power, LLC. submitted the overall lowest responsible and responsive bid to provide on-site uninterrupted power supply maintenance service for Fulton County facilities for fiscal year 2020.

The \$92,500 in spending authority is requested because this is a time and materials contract that requires covering the cost for replacement of all parts/UPS & computer hardware components/ batteries/testing's; and labor rates for tasks other than routine testing and maintenance repairs. The total base bid amount \$82,500 quoted by the bidder are only for a fixed cost, However, in most cases, because of the age of the systems there will be deficiencies. When such deficiencies are identified, Fulton County is liable to repair them and these repairs come at additional cost. The extra authority requested in the amount of \$10,000, over and above the base bid cost will be used to cover the cost of deferred maintenance. Therefore, we recommend the \$92,500 in total spending authority will be sufficient enough to allow the Department supports a critical service to the County in maintaining essential data keeping.

## Historical Expenditures:

- FY2019: The County expenditures as of 10/31/2019, \$8,788.00
- FY2018: The County spent \$ 48,632.00
- FY2017: The County spent \$ 80,802.00

If you require additional information, contact Sang Kim, Contracting Officer at ext. 26127.

ATTACHMENT: Bid Tabulation Sheet

cc: Mark Hawks, CAPA, Team C, Purchasing & Contract Compliance  
Gertis Strozier, APA, Purchasing & Contract Compliance  
Harry Jordan, Contract Management Administrator, DREAM/Purchasing