

BID TABULATION SHEET						
BID NUMBER:		#25ITB1366580C-GS				
BID DESCRIPTION:		MODULAR WORKSTATIONS AND FREE STANDING FURNITURE - COUNTYWIDE				
REQUESTING DEPARTMENT:		Department of Real Estate and Asset Management				
		VENDOR CODE	VENDOR CODE	VENDOR CODE	VENDOR CODE	VENDOR CODE
		VENDOR NAME	VENDOR NAME	VENDOR NAME	VENDOR NAME	VENDOR NAME
		Beltmann Relocation	Bright Interiors Group	Corporate Environments	Hyer Office Furniture, Inc.	Office Design Concept GA, LLC
		ADDRESS	ADDRESS	ADDRESS	ADDRESS	ADDRESS
		4897 Lewis Road Stone Mountain, GA 30083	2555 McGlynn Drive, Decatur, GA 30034	1636 NE Expressway NE, Atlanta, GA 30329	Suite 101 Peachtree Corners, Georgia, 30360	3355 Lenox Road # 750 Atlanta Georgia 30326
		TELEPHONE	TELEPHONE	TELEPHONE	TELEPHONE	TELEPHONE
		678-328-2520	404-558-6050	404-679-8999	678-904-6844	281-924-851
		CONTACT:	CONTACT:	CONTACT:	CONTACT:	CONTACT:
		Charlie Shockley Account Executive	Shannon Bright Owner	Marcus Tate President/Owner	Mark Filbey President	Joseph Sylvan, Vice President
No	Desription of Cost	Cost	Cost	Cost	Cost	Cost
1	Typical A as diagramed (Exhibit A) as a single workstation;	\$ -	\$ 2,822.50	\$ 3,172.84	\$ 3,712.98	\$ 2,682.22
2	Typical B as diagramed (Exhibit A) as a single workstation;	\$ -	\$ 5,814.75	\$ 5,684.35	\$ 6,478.24	\$ 3,219.52
3	Typical C as diagramed (Exhibit A) as a single workstation;	\$ -	\$ 6,123.50	\$ 5,569.14	\$ 7,817.36	\$ 4,604.00
4	Price for a cluster of (4) workstations for Typical A;	\$ -	\$ 9,579.75	\$ 10,396.84	\$ 11,745.80	\$ 11,194.00
5	Price for a cluster of (4) workstations for Typical B;	\$ -	\$ 19,736.00	\$ 20,330.42	\$ 22,327.28	\$ 13,572.02
6	Price for a cluster of (4) workstations for Typical C;	\$ -	\$ 10,881.25	\$ 10,008.22	\$ 13,567.52	\$ 7,739.57
7	Design and project management cost per hour, per project:		\$ 80.00	\$ 65.00	\$ 45.00	\$ 55.00
	Group A Base Bid		\$ 55,037.75	\$ 55,226.81	\$ 65,694.18	\$ 43,066.33
8	Discount from AIS list price:	0%	77.50%	0%	0%	77.5%
9	Discount from TEKNION list price:	0%	57.00%	0%	0%	55%
10	Discount from Knoll list price:	0%	0.00%	72%	0%	50%
11	Discount from AllSteel list price:	0%	0.00%	0%	0%	55%
	Discount from similar equal quality system list price:	0%	50.00%	0%	62%	78.5%
13	Discount from DMI list price:	0%	0.00%	0%	0%	55%
14	Discounts from ARTOPEX list price:	0%	0.00%	63%	0%	58%
15	Discount from Hon list price:	0%	74.00%	75%	0%	55%
16	Discount from NATIONAL list price:	0%	50.00%	55%	0%	55%
17	Discount from approved "equal" list price:	0%	50.00%	0%	0%	65%
	Average Discount %	0.00%	32.59%	24.05%	5.64%	54.91%
19	Labor, flat rate for tearing down and rebuilding existing workstations: /hr.	\$ 39.00	\$ 45.00	\$ 50.00	\$ 45.00	\$ 40.00
20	Miscellaneous labor, unit cost per hour (rate must include all related costs such as truck, insurance, equipment, etc. as well as handling and transportation):	\$ 65.00	\$ 45.00	\$ 50.00	\$ 45.00	\$ 40.00
21	Pre-approved overtime/weekend hourly rate (Reimbursed by Fulton County) /hr.	\$ 58.50	\$ 65.00	\$ 75.00	\$ 67.50	\$ 46.50
22	Furniture inventory (labor): /hr.	\$ 55.00	\$ 45.00	\$ 50.00	\$ 45.00	\$ 25.00
23	Warehouse space cost per sq. ft. /month, beginning with the second month. Space must be secured and environmentally sound. /hr.	\$ 1.00	\$ 2.95	\$ 1.95	\$ 1.85	\$ 0.65
	Group B Base Bid	\$218.50	\$202.95	\$226.95	\$204.35	\$152.15
	Base Bid Amount					
	BIDS MAILED					
	BIDS RECEIVED:5	CONTACT: Gertis Strozier				