



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Director, Purchasing and Contract Compliance

FROM: Joseph Davis, Director, DREAM *JD*

DATE: September 9, 2026

SUBJECT: Recommendation Award – ITB #25ITB1393416C-GS, Tree Removal Services Countywide-FY2026

Recommendation: We are recommending approval of the lowest bidder for, ITB #25ITB1393416C-GS Tree Removal Services Tree Removal Services Countywide in the amount of \$225,000.00 with ArborServ (Lithonia, GA), to provide on-site tree removal services countywide under emergency/storm related situation on an “as-needed” basis Fulton County. Effective dates: January 1, 2026 through December 31, 2026, with two renewal options.

DISCUSSION: The recommendation for the award was based on the bidders’ prices for labor rates (during regular, after, weekends, holidays & emergency hours), stump grinding and service equipment (bucket trucks, chippers, log loaders, chipper trucks, pick-up trucks, etc.) for hourly rates for each type; to determine the lowest bidder for each of the three (3) geographical areas (Groups: North, Central & South) of Fulton County. The County intends to select one Bidder for each zone contained in this ITB.

The County received and evaluated ten (10) bid responses to the solicitation. ArborServ submitted the overall lowest bid in the total amount of \$264.75; Q Postell Enterprise Inc dba Quint's Tree Service submitted the next lowest bid at \$351.50; Relmage General Contractors, LLC submitted the 3rd lowest bid at \$468.50; Good Choice X-pert Tree Service submitted the 4th lowest bid at \$682.00; Boutte Tree submitted the 5th lowest bid at \$929.00; Richmond Tree Experts GA, LLC submitted the 6th lowest bid at \$931.00; Gunnison Tree Service the 7th lowest bid at \$1,198.00; Smiley Tree Services submitted the 8th lowest bid at \$1,245.50; Casey Tree Experts submitted the 9th lowest bid at \$1,474.00 and Carter 1 Enterprises submitted the 10th lowest bid at \$2,965.00. Therefore, after careful review, we recommend ArborServ as the lowest responsible and responsive bidder for the award, to provide on-site tree removal services countywide under emergency/storm related situation on an “as-needed” basis for Fulton County for FY2026.

Recommended Bidder	Base Bid Amount	Award Authority
ArborServ	\$264.75	\$225,000.00

ArborServ has a current contract with Fulton County and have performed very good as a Tree Removal Contractor for Fulton County as stated in their performance report.

The \$225,000 in spending authority is requested because this is a time and materials contract that requires covering the costs for labor/hourly rates and equipment for tree removal services for FY2026.

Authorized Signature: *Joseph Davis*
Joseph N. Davis Date: 9/9/2025
(By Director/Deputy Director)

If you require additional information, contact Khandi Flowers at (404) 612-7944.

Cc. Tim Dimond, Deputy Director, DREAM
Anthony Spencer, Administrator, DREAM
Shaista Begum, Senior Engineer, DREAM
Mark Hawks, CAPA, Team C, Purchasing & Contract Compliance
Gertis Strozier, APA, Team C, Purchasing & Contract Compliance
Harry Jordan, Contract Management Administrator, DREAM
Khandi Flowers, Contract Administrator, Purchasing/DREAM