

Fulton County Board of Commissioners

Agenda Item Summary

BOC Meeting Date

10/15/2014

Requesting Agency

Commission Districts AffectedAll Districts

Facilities and Transportation Services Department

Requested Action (Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)

Request approval to renew existing contracts – Facilities and Transportation Services Department, RFP# 13RFP90030K-DB - Standby Professional Services for Facilities Related Planning, Design, Engineering and Assessments - Mechanical, Electrical, Plumbing and Fire Protection Design, Services and Facility Assessments, in the total amount of \$750,000 with (A) KHAFRA Engineering Consultants, Inc. (Atlanta, GA) in the amount of \$250,000; (B) SL King & Associates, Inc. (Atlanta, GA) in the amount of \$250,000; and (C) Wiley|Wilson (Atlanta, GA) in the amount of \$250,000 to provide standby professional services for mechanical, electrical, plumbing and fire protection services. This action exercises the first of two renewal options. One renewal option remains. Effective dates: January 1, 2015 through December 31, 2015.

Requirement for Board Action (Cite specific Board policy, statute or code requirement)

In accordance with Purchasing Code Section 102-394(6), the Purchasing Department shall present all renewal requests to the Board of Commissioners at least 90 days prior to the contract renewal date or 60 days if the contract term is six (6) months or less.

Is this Item Goal Related? (If yes, describe how this action meets the specific Board Focus Area or Goal)

No

Is this a purchasing item?

Yes

Summary & Background

(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)

The Facilities and Transportation Services Department requests approval to renew existing contracts to provide standby professional services for mechanical, electrical, plumbing and fire protection services.

The intent of this service is for one or more firms to provide some, all or any combination of the various and diverse technical, professional, mechanical, electrical, plumbing and fire protection services and related projects for the County on an "task need basis". The services includes various professional services as mechanical, electrical, plumbing, and fire protection expertise, resources and personnel experienced in the various phases of planning, design and engineering.

The County has not expended any funds under this contract for FY2013, but has spent \$151,972 as of August 2014.

Agency Director App	County Manager's	
Typed Name and Title	Approval	
Felicia Strong-Whitaker, Interim Director	(404) 612-5800	
Signature	Date	

Revised 03/12/09 (Previous versions are obsolete)

Continued

KHAFRA Engineering Consultants, Inc.

CURRENT CONTRACT HISTORY	BOC ITEM	DATE	DOLLAR AMOUNT
Original Award Amount	14-0287	4/16/2014	\$250,.00000
1st Renewal			\$250,000.00
Total Revised Amount			\$500,000.00

S. L. King & Associates, Inc.

CURRENT CONTRACT HISTORY	BOC ITEM	DATE	DOLLAR AMOUNT
Original Award Amount	14-0287	4/16/2014	\$250,.00000
1st Renewal			\$250,000.00
Total Revised Amount			\$500,000.00

Wiley|Wilson

CURRENT CONTRACT HISTORY	BOC ITEM	DATE	DOLLAR AMOUNT
Original Award Amount	14-0287	4/16/2014	\$250,.00000
1st Renewal			\$250,000.00
Total Revised Amount			\$500,000.00

Contract & Compliance Information	(Provide Contractor and Subcontractor details.)

(A)

Contract Value: \$250,000.00

Prime Vendor: KHAFRA Engineering Consultants, Inc.

Prime Status: African American Male Business Enterprise - Certified

Location: Atlanta, Georgia **County:** Fulton County

Prime Value: \$175,000.00 or 70.00%

Subcontractor: Engineered Systems & Services

Subcontractor Status: African American Male Business Enterprise Certified

Location:Suwanee, GACounty:Gwinnett CountySubcontractor Value:\$50,000.00 or 20%

Subcontractor: 2M Design Consultants

Subcontractor Status: African American Male Business Enterprise Certified

Location:Johns Creek, GACounty:Fulton CountySubcontractor Value:\$25,000.00 or 10%

Total Contract Value: \$250,000.00 or 100% Total M/FE Value: \$250,000.00 or 100%

Continued

(B)

Contract Value: \$250,000.00

Prime Vendor: S. L. King & Associates, Inc.

Prime Status: African American Male Business Enterprise - Certified

Location: Atlanta, Georgia **County:** Fulton County

Prime Value: \$225,000.00 or 90.00%

Subcontractor: Working Building, LLC

Subcontractor Status:Non-MinorityLocation:Atlanta, GACounty:Fulton County

Contract Value: \$12,500.00 or 5.00%

Subcontractor: Delon Hampton & Associates, Inc.

Subcontractor Status: African American Male Business Enterprise Certified

Location: Atlanta, GA **County:** Fulton County

Contract Value: \$12,500.00 or 5.00%

Total Contract Value: \$250,000.00 or 100% Total M/FBE Value: \$237,500.00 or 95.00%

(C)

Contract Value: \$250,000.00
Prime Vendor: Wiley|Wilson
Prime Status: Non-Minority
Location: Atlanta, Georgia
County: Fulton County

Prime Value: \$237,500.00 or 95.00%

Subcontractor: The Protection Engineering Group

Subcontractor Status:

Location:

County:

Contract Value:

Non-Minority

Duluth, GA

Gwinnett County

\$12,250.00 or 5.00%

Total Contract Value: \$250,000.00 or 100%

Total M/FBE Value: -0-

Grand Total: \$750,000.00 or 100% Grand Total M/FBE Value: \$487,500.00 or 65.00% Packet Page -682-

Contractor	Contractor Status	Contractor Name	Address	City	State	Zip Code	Contact Name		Contact Email	Upon Approval		Percentage	Prime/Contra
Type Prime	M/FBE	KHAFRA Engineering Consultants, Inc.	225 Peachtree Street, NW, Suite 1600	Atlanta	GA	30303- 1730	Valentino T. Bates	404-525- 2120		Approval	\$250,000.00	70.00%	Prime/Contra Value \$175,000.00
Sub	M/FBE	Engineered Systems & Services		Suwanee	GA						\$50,000.00	20.00%	
Sub	M/FBE	2M Design Consultants		John Creek	GA						\$25,000.00	10.00%	
Prime	M/FBE	S. L. King & Associates, Inc.	270 Peachtree Street, NE, Suite 1600		GA	30303	Stanley L. King	404-524- 5800			\$250,000.00	90.00%	\$225,000.00
Sub	Non-M/FBE	Working Buildings, LLC			GA						\$12,500.00	5.00%	
Sub	M/FBE	Delon Hampton & Associates, Inc.		Atlanta	GA						\$12,500.00	5.00%	
Prime	Non-M/FBE	Wiley Wilson	7000 Central Parkway, Suite 1475		GA	30328	Neil McSweeney	678-320- 1844			\$250,000.00	95.00%	\$237,500.00
Prime	Non-M/FBE	The Protection Engineering Group		Duluth	GA						\$12,500.00	5.00%	

Agency Director Approval	County Manager's	
Typed Name and Title	Approval	
Felicia Strong-Whitaker, Interim Director	(404) 612-5800	
Signature	Date	

Revised 03/12/09 (Previous versions are obsolete)

14-0843

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	Solicitation Information	NON-MFBE	MBE	FBE	TOTAL
	No. Bid Notices Sent:				
	No. Bids Received:				

Total Contract Value	\$750,000.00 or 100%
Total M/FBE Values	\$487,500 or 65%
Total Prime Value	\$637,500 or 85%

Fiscal Impact / Funding Source

(Include projected cost, approved budget amount and account number, source of funds, and any future funding requirements.)

100-TBD-TBD-1160: General, To Be Determined, Professional Services - \$750,000.00. Funding is contingent upon availablity per Capital project and pending approval of the FY 2015 Budget by the BOC.

Exhibits Attached

(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)

Exhibit 1: Contractor Performance Reports
Exhibit 2: Contract Renewal Evaluation Form
Exhibit 3: Contract Renewal Agreements

Source of Additional Information (Type Name, Title, Agency and Phone)

Michael A. Ross, Assistant Director, Building Construction & Jail Maintenance – (404) 612-3772

Agency Director Approval	County Manager's	
Typed Name and Title	Phone	Approval
Felicia Strong-Whitaker, Interim Director	(404) 612-5800	
Signature	Date	

Revised 03/12/09 (Previous versions are obsolete)

Continued

Proc	Procurement						
Contrac Yes	ct Attached:	Previous Contracts: Yes					
RFP# 1 DB	tion Number: 3RFP90030K-	Submitting Agency: Facilities and Transportation Services	Staff Contact: Trudie E. Carmichael	Contact Phone: 404-612-5929			
Descrip	otion: Renew ex	xisting contracts for S	tandby MEP				
		FINANCI	IAL SUMMARY				
Origina Previo	ontract Value: al Approved Amous Adjustments: equest: -:	sount: \$750,000.00 \$750,000.00 \$750,000.00	MBE/FBE Participation: Amount: \$500,000.00 %: 66.66% Amount: %: Amount: %: Amount: %:				
Grant Information Summary: Amount Requested: Match Required: Start Date: End Date: Match Account \$:			Cash In-Kind Approval to Award Apply & Accept				
		Funding Line 2:	Funding Line 3:	Funding Line 4:			
		KEY CON	ITRACT TERMS				
Start Da 1/1/201		End Date: 12/31/2015 Renewal/Extension To	erms:				
	.,	One (1) renewal option					
		ROUTING	& APPROVALS				
X Originating Department:			Pye, April	Date: 9/29/2014			
	County Attorney			Date:			
Χ	>	ntract Compliance:	Strong-Whitaker, Fe				
Χ		t Analyst/Grants Admin:	Whitted, Ivan	Date: 9/30/2014			
	Grants Manage			Date:			
Χ	County Manage	er:	O'Connor, Patrick	Date: 10/9/2014			



INTEROFFICE MEMORANDUM

Dwight Ferrell, County Manager
Facilities & Transportation Services Department

Phone: (404) 612-5900 Fax: (404) 730-5897

TO:

Felicia Strong-Whitaker, Interim Director, Purchasing and Contract

Compliance

FROM:

Michael Ross, Assistant Director, Building Construction and Jail Services

DATE:

August 26, 2014

SUBJECT: Contractor Performance Report (CPR)

We have not had an opportunity to fully evaluate the Contractor's work performance. The Contract Agreement, #13RFP90030K-DB, is to provide Standby Professional Services for Facilities Related Planning, Design, Engineering Assessments – MEPFP was executed on June 6, 2014, and the Notice to Proceed (NTP) was issued on June 17, 2014, (see attached NTP letter). The Contractor has not been assigned any work to-date. We will evaluate their performance during the fourth quarter.

Project:

Standby Professional Services for Facilities Related Planning, Design,

Engineering Assessments - MEPFP

Project

No:

#13RFP90030K-DB

Contractor: Wiley|Wilson

7000 Central Parkway, Suite 1475

Atlanta, GA 30328

POC: Neil McSweeney, PE, Sr. Vice-President

Telephone #: 678-320-1844

If you require any additional information, please contract Trudie E. Carmichael at (404) 612-5929.

MR/tec

Enclosure



INTEROFFICE MEMORANDUM

Dwight Ferrell, County Manager Facilities & Transportation Services Department

Phone: (404) 612-5900 Fax: (404) 730-5897

TO:

Felicia Strong-Whitaker, Interim Director, Purchasing and Contract

Compliance

FROM:

Michael Ross, Assistant Director, Building Construction and Jail Services

DATE:

August 26, 2014

SUBJECT: Contractor Performance Report (CPR)

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Project:

Standby Professional Services for Facilities Related Planning, Design,

Engineering Assessments - MEPFP

Project

No:

#13RFP90030K-DB

Contractor: Khafra Engineering Consultants, Inc.

225 Peachtree Street NE Ste. 1600

Atlanta, GA 30303-1730

POC: Valentino T. Bates, President

Telephone #: 404-525-2120

If you require any additional information, please contract Trudie E. Carmichael at (404) 612-5929.

MR/tec

Enclosure



INTEROFFICE MEMORANDUM

Dwight Ferrell, County Manager Facilities & Transportation Services Department

Phone: (404) 612-5900 Fax: (404) 730-5897

TO:

Felicia Strong-Whitaker, Interim Director, Purchasing and Contract

Compliance

FROM:

Michael Ross, Assistant Director, Building Construction and Jail Services

DATE:

August 26, 2014

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Project:

Standby Professional Services for Facilities Related Planning, Design,

Engineering Assessments - MEPFP

Project

No:

#13RFP90030K-DB

Contractor: S. L. King & Associates, Inc.

270 Peachtree Street NE Suite 1600

Atlanta, GA 30303

POC: Stanley L. King, President & CEO

Telephone #: 404-524-5800

If you require any additional information, please contract Trudie E. Carmichael at (404) 612-5929.

MR/tec

Enclosure

Contract Renewal Evaluation Form

Date:	August 27, 2014
Department:	FACILITIES AND TRANPORTATION SERVICES
Contract Number:	13RFP90030K-DB
Contract Title:	Professional Services for Facilities Related Planning, Design, Engineering and Assessments - Mechanical, Electrical, Plumbing and Fire Protection

Instructions:

It is extremely important that every contract be rigidly scrutinized to determine if the contract provides the County with value. Each renewal shall be reviewed and answers provided to determine whether services should be maintained, services/scope reduced, services brought in-house or if the contract should be terminated. Please submit a completed copy of this form with all renewal requests.

Describe what efforts were made to reduce the scope and cost of this contract.
 Increased in-house review and scope preparation for contracts to reduce the number of hours needed by consultants.

Describe the analysis you made to determine if the current prices for this good or service is reflective of the current market. Check all applicable statements and provide documentation:

□ Internet search of pricing for same product or service:

Date of search: Click here to enter a date.

Price found: Click here to enter text.

Different features / Conditions: Click here to enter text.

Percent difference between internet price and renewal price: Click here to enter text.

Explanation / Notes:

Cobb County, City of Atlanta, and Dekalb County do not utilize stand-by contracts. There are no municipalities in the Metro Atlanta area to use for benchmarks or comparison purposes.

Market Survey of other jurisdictions:			
Date contacted:	August 26, 2		
Jurisdiction Name / Contact name:	Dekalb Cou	ınty	
Date of last purchase: Contract awarded in June 2014. Not us to date	4. Not used Click here to enter a date.		
Price paid:	Click here to	Click here to enter text.	
Inflation rate:	Click here to	Click here to enter text.	
Adjusted price:	Click here to	Click here to enter text.	
Percent difference between past purchase price and renewal price:	Click here to	Click here to enter text.	
Are they aware of any new vendors?	□ Yes	□ No	
Are they aware of a reduction in pricing in this industry?	☐ Yes	□ No	
How does pricing compare to Fulton County's award contract	? Click here to	Click here to enter text.	
 ☐ Other (Describe in detail the analysis conducted and the outcome): Click here to enter text. What was the actual expenditure (from the AMS system) spent for this contract for previous fiscal year? 			
Zero dollars			
4. Does the renewal option include an adjustment for inflation? (Information can be obtained from CPI index)	☐ Yes	⊠ No	
Was it part of the initial contract?	☐ Yes	⊠ No	
Date of last purchase:	Click here to enter a	date.	
Price paid:	Click here to enter text.		
Inflation rate:	Click here to enter text.		
Adjusted price:	Click here to enter text.		
	Click here to enter text.		

Explanation / Notes:

Click here to enter text.

5.	Is this a seasonal item or service?	☐ Yes	⊠ No
6.	Has an analysis been conducted to o ☑ No If yes, attach the analysis.	determine i	if this service can be performed in-house? ☐ Yes
7.	What would be the impact on your de	epartment i	if this contract was not approved?
	We do not have staff with the profess this work.	sional licer	nses and designations required by code to perform
A	my m		September 16, 2014
	Prepared by		Date
V	Prepared by 1 [CHASE ROSS ASSISTATION	PIREC	Tuesday, September 16, 2014
	Department Head		Date



DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE

CONTRACT RENEWAL

DEPARTMENT: FACILITIES & TRANSPORTATION SERVICES

BID/RFP# DESCRIPTION: STANDBY PROFESSIONAL SERVICES FOR

FACILITIES RELATED PLANNING, DESIGN, ENGINEERING AND ASSESSMENTS - MECHANICAL, ELECTRICAL, PLUMBING AND

FIRE PROTECTION DESIGN, SERVICES AND FACILITY ASSESSMENTS

BID/RFP# NUMBER: 13RFP90030K-DB

ORIGINAL APPROVAL

DATE: APRIL 16, 2014

RENEWAL PERIOD: FROM: JANUARY 1, 2015, THROUGH DECEMBER 31, 2015

RENEWAL OPTION # 1 OF 3

NUMBER OF RENEWAL

OPTIONS: 3

RENEWAL AMOUNT: \$250,000.00

COMPANY'S NAME: KHAFRA ENGINEERING CONSULTANTS, INC.

ADDRESS: 225 PEACHTREE STREET, NE, SUITE 1600

CITY: ATLANTA

STATE: GEORGIA

ZIP: 30303-1730

SIGNATURES: SEE NEXT PAGE

SIGNATURES:

Vendor agrees to accept the renewal option and abide by the terms and conditions set forth in the contract and specifications for Bid/RFP# (Person signing must have signature authority for the company/corporation) _____(Print) NAME: _____ (CEO, President, Vice President) VENDOR'S SIGNATURE: _____ DATE ____ ATTEST: _____ NOTARY PUBLIC: _____ TITLE: _____ COUNTY: _____ MY COMMISSION EXPIRES: ____ SEAL (Affix) ATTEST: **FULTON COUNTY, GEORGIA** DATE: _____ JOHN H. EAVES. CHAIRMAN **BOARD OF COMMISSIONERS** DATE: MARK MASSEY **CLERK TO THE COMMISSION** DEPARTMENT AUTHORIZES RENEWAL OPTION ON THE AFOREMENTIONED BID/RFP: DEPARTMENT HEAD: _____ (Print) DEPARTMENT HEAD SIGNATURE: _____ DATE _____ Please indicate if the following are provided: BOC Chairperson's signature required on renewals \$ 50,000.00 or more or any Bid/RFP previously approved by the Board of Commissioners of Fulton County. A copy of the current Certificate of Insurance must be attached to all renewals. Current Performance and Payment Bonds attached (If required) Minimum of four (4) signature pages required.



DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE

CONTRACT RENEWAL

DEPARTMENT: FACILITIES & TRANSPORTATION SERVICES

BID/RFP# DESCRIPTION: STANDBY PROFESSIONAL SERVICES FOR

FACILITIES RELATED PLANNING, DESIGN, ENGINEERING AND ASSESSMENTS -

MECHANICAL, ELECTRICAL, PLUMBING AND FIRE PROTECTION DESIGN, SERVICES AND

FACILITY ASSESSMENTS

BID/RFP# NUMBER: 13RFP90030K-DB

ORIGINAL APPROVAL

DATE: APRIL 16, 2014

RENEWAL PERIOD: FROM: JANUARY 1, 2015, THROUGH DECEMBER 31, 2015

RENEWAL OPTION # 1 OF 3

NUMBER OF RENEWAL

OPTIONS: 3

RENEWAL AMOUNT: \$250,000.00

COMPANY'S NAME: S. L. KING & ASSOCIATES, INC.

ADDRESS: 270 PEACHTREE STREET, NW

SUITE 1600

CITY: ATLANTA
STATE: GEORGIA

ZIP: 30303-1701

SIGNATURES: SEE NEXT PAGE

SIGNATURES:

Vendor agrees to accept the renewal option and abide by the terms and conditions set forth in the contract and specifications for Bid/RFP# (Person signing must have signature authority for the company/corporation) NAME: _____ _____(Print) (CEO, President, Vice President) VENDOR'S SIGNATURE: _____ DATE ____ ATTEST: _____ NOTARY PUBLIC: _____ TITLE: _____ COUNTY: _____ MY COMMISSION EXPIRES: ____ SEAL (Affix) ATTEST: **FULTON COUNTY, GEORGIA** DATE: _____ JOHN H. EAVES, CHAIRMAN **BOARD OF COMMISSIONERS** DATE: MARK MASSEY **CLERK TO THE COMMISSION** DEPARTMENT AUTHORIZES RENEWAL OPTION ON THE AFOREMENTIONED BID/RFP: DEPARTMENT HEAD: _____ (Print) DEPARTMENT HEAD SIGNATURE: _____ DATE _____ Please indicate if the following are provided: BOC Chairperson's signature required on renewals \$ 50,000.00 or more or any Bid/RFP previously approved by the Board of Commissioners of Fulton County. A copy of the current Certificate of Insurance must be attached to all renewals. Current Performance and Payment Bonds attached (If required) Minimum of four (4) signature pages required.



DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE

CONTRACT RENEWAL

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BID/RFP# DESCRIPTION: STANDBY PROFESSIONAL SERVICES FOR

FACILITIES RELATED PLANNING, DESIGN, ENGINEERING AND ASSESSMENTS - MECHANICAL, ELECTRICAL, PLUMBING AND

FIRE PROTECTION DESIGN, SERVICES AND

FACILITY ASSESSMENTS

BID/RFP# NUMBER: 13RFP90030K-DB

ORIGINAL APPROVAL

DATE: APRIL 16, 2014

RENEWAL PERIOD: FROM: JANUARY 1, 2015, THROUGH DECEMBER 31, 2015

RENEWAL OPTION # 1 OF 3

NUMBER OF RENEWAL

OPTIONS: 3

RENEWAL AMOUNT: \$250,000.00

COMPANY'S NAME: WILEY|WILSON

ADDRESS: 7000 CENTRAL PARKWAY, SUITE 1475

CITY: ATLANTA
STATE: GEORGIA

ZIP: 30328-6055

SIGNATURES: SEE NEXT PAGE

SIGNATURES:

Vendor agrees to accept the renewal option and abide by the terms and conditions set forth in the contract and specifications for Bid/RFP# (Person signing must have signature authority for the company/corporation) NAME: _____ _____(Print) (CEO, President, Vice President) VENDOR'S SIGNATURE: _____ DATE ____ ATTEST: _____ NOTARY PUBLIC: _____ TITLE: _____ COUNTY: _____ MY COMMISSION EXPIRES: ____ SEAL (Affix) ATTEST: **FULTON COUNTY, GEORGIA** DATE: _____ JOHN H. EAVES, CHAIRMAN **BOARD OF COMMISSIONERS** DATE: MARK MASSEY **CLERK TO THE COMMISSION** DEPARTMENT AUTHORIZES RENEWAL OPTION ON THE AFOREMENTIONED BID/RFP: DEPARTMENT HEAD: _____ (Print) DEPARTMENT HEAD SIGNATURE: _____ DATE _____ Please indicate if the following are provided: BOC Chairperson's signature required on renewals \$ 50,000.00 or more or any Bid/RFP previously approved by the Board of Commissioners of Fulton County. A copy of the current Certificate of Insurance must be attached to all renewals. Current Performance and Payment Bonds attached (If required) Minimum of four (4) signature pages required.