




INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Director, Purchasing and Contract Compliance

FROM: Joseph Davis, Director, DREAM 

DATE: September 8, 2021

SUBJECT: Request Sole Source Procurement- Countywide Postage Services-FY2022

Requested Action: The Department of Real Estate and Asset Management is requesting approval to award contract without competition with the United States Postal Services (USPS) to provide Countywide postage services for Fulton County agencies for fiscal year 2022, in the total amount of \$2,100,000.00.

Discussion: This service is required to adhere to postage mandates for Fulton County agencies and to provide postage to various user departments for "time sensitive" mail such as tax information to include W-2 forms, tax bills, jury summons, absentee ballots, voter registration applications, head of household mailings and any notices mailed from Fulton County, which must arrive at their destinations in a timely manner. Postage stamps cannot be purchased from another source. The United States Postal Services is the sole proprietary provider for delivery of postal services.

Pursuant to Purchasing Code Section 102-384, this request meets the following category permitted as the basis for conditions allowing the award of a contract without competition:

(A) A governmental agency is the only provider of the service and/or services

Impact: If this sole source is not approved, this will jeopardize Fulton County's delivery of time sensitive mail to its citizens and patrons and may impact the timeliness of mailings to voters for the 2022 Gubernatorial Election.

The funding for this request is in account line #700-520-5201-1703 in the amount of \$2,100,000.00, subject to availability of funding adopted for FY2022 by BOC.

If you require additional information, please contact Harry Jordan at (404) 612-5933.

JD/AP/haj

ATTACHMENTS: Justification and Approval for Award of Contract W/O Competition
RQN# 090821-0138

C: Donna Jenkins, Deputy Director, Purchasing and Contract Compliance
Mark Hawks, CAPA, C Team, Purchasing and Contract Compliance
April Pye, Administrator, DREAM Administration

Harry Jordan, Contract Management Administrator, Purchasing/DREAM
Florene Thornton, Financial Administrator, DREAM