

# Contract Renewal Evaluation Form

<b>Date:</b>	07/14/2021
<b>Department:</b>	Public Works
<b>Contract Number:</b>	20ITBC124898A-YJ
<b>Contract Title:</b>	Precision Fill Two-Component Structural Polyurethane Foam and Materials for Filling Voids

**Instructions:**

It is extremely important that every contract be rigidly scrutinized to determine if the contract provides the County with value. Each renewal shall be reviewed and answers provided to determine whether services should be maintained, services/scope reduced, services brought in-house or if the contract should be terminated. Please submit a completed copy of this form with all renewal requests.

**1. Describe what efforts were made to reduce the scope and cost of this contract.**

The scope and cost reduction efforts of this contract are limited since this contract is to renew existing contract for Precision Fill Two- Component Structural Polyurethane Foam and Materials for Filling Voids. The Precision Fill Foam and Materials are essential for maintenance and repair of the new installations of pipe within the Water Distribution System. The Precision Fill Foam and Materials are manufactured items which cannot be produced by the department or county.

**2. Describe the analysis you made to determine if the current prices for this good or service is reflective of the current market. Check all applicable statements and provide documentation:**

**Internet search of pricing for same product or service:**

	Date of search: 07/14/2021
	Price found: Pricing varies due to different types, styles, and sizes of Precision Fill Foam and Material.
Different features / Conditions:	
Percent difference between internet price and renewal price:	

**Explanation / Notes:**

Sample Materials: Items 1, 2, 3, 4, of the contract pricing sheet, Precision Fill- Part A and Part B- 5 gal - Prime Plug 3-50lb Pails of Hydraulic Cement-, Prime Resins- Oakum, and Prime Resins- Manual Quick Gun 750.

Samples of the internet pricing of material out of the group of materials are covered in this contract.

Internet's pricing of sampled items are listed below. Private commercial pricing are significantly higher than contracted municipal pricing. The internet price which is 20% - 25% higher because it is quoting gross prices, however the County purchases several different types of Precision Fill Foam, therefore, the prices are lower.

For Example	Our Price	Compared Price
Line#1- Precision Fill Part A and Part B	\$417.05	\$521.31
Line #2-Prime Plug 3-50lb Pails Hydraulic Cement	\$47.50	\$57.00
Line# 3- Prime Resins- Oakum	\$88.35	\$110.43
Line#4- Prime Resins- Manual Quick Mix Gun	\$97.56	\$117.07

**Market Survey of other jurisdictions:**

Date contacted:	See Attached Market Survey
Jurisdiction Name / Contact name:	See Attached Market Survey
Date of last purchase:	N/A
Price paid:	N/A
Inflation rate:	N/A
Adjusted price:	N/A
Percent difference between past purchase price and renewal price:	N/A
Are they aware of any new vendors?	<input type="checkbox"/> Yes      X <input type="checkbox"/> No
Are they aware of a reduction in pricing in this industry?	<input type="checkbox"/> Yes      X <input type="checkbox"/> No
How does pricing compare to Fulton County's award contract?	

**Explanation / Notes:**

Surrounding jurisdiction such as Gwinnett County, City of Atlanta, Cobb County, and Dekalb County may or may not employ the use of Precision Fill Foam and Materials but it has been determined that this practice is beneficial to Fulton County's Water Distribution Services.

**Other (Describe in detail the analysis conducted and the outcome):**

**3. What was the actual expenditure (from the AMS system) spent for this contract for previous fiscal year?**

\$37,287.42

**4. Does the renewal option include an adjustment for inflation?**       Yes      X  No  
(Information can be obtained from CPI index)

**Was it part of the initial contract?**       Yes      X  No

Date of last purchase:	N/A
Price paid:	N/A
Inflation rate:	N/A
Adjusted price:	N/A
Percent difference between past purchase price and renewal price:	N/A

**Explanation / Notes:**

5. Is this a seasonal item or service?  Yes  No

6. Has an analysis been conducted to determine if this service can be performed in-house?  Yes  No If yes, attach the analysis. A service contract for Precision Fill Foam and Materials is needed by the Public Works on a year round basis for water service installations, repairs, and maintenance. This contract is essential to the on-going operations of the Public Works Department.

7. What would be the impact on your department if this contract was not approved?

Approval by the Board of Commissioners in the renewal of this contract is critical for the Public Works Department to effectively complete the process of installing new and repairing existing water service installations within the Water Distribution System. If this contract is not renewed it could delay the department's response for water service installations, repairs, and maintenance within the Water Distribution System which are essential to the on-going operations of the Public Works Department.

Bennies Willis

07/20/2021

Prepared by

Date



8/23/2021

Department Head

Date

## MARKET SURVEY

**Date:** 7/22/2021

**Department:** Public Works

**Contract Number:** 20ITBC124898A-YJ

**Contract Title:** Precision Fill Two-Component Structural Polyurethane Foam and Materials for Filling Voids

**Prepared by:** Bennis Willis

I have completed a telephone market survey of the following organizations and received the comments noted.

<b>Organization:</b>	<b>Cobb County</b>	<b>Clayton County</b>	<b>Dekalb County</b>	<b>Gwinnett County</b>	<b>City of Atlanta</b>
<b>Person:</b>	Julie Vittum	Angie Gilbert	Angela Frazier	Kelsie Kruskol	Margie Telfair
<b>Phone No.:</b>	(770) 528-8424	770 477-3587	404)371-0814	(770) 822-8720	(404) 330-6204
<b>Position:</b>	Buyer	Contracts	Procurement Technician	Purchasing Associate 1	Procurement Specialist Senior
<b>Are you aware of any new vendors?</b>	No	No	No	No	No
<b>Are you aware of a reduction in pricing in this industry?</b>	No	No	No	No	No
<b>How does pricing compare to FC's current contract?</b>	Not determined	Prices vary per type, size, style, and length of restraining gaskets, manhole frames, and precision fill	Prices vary per type, size, style, and length of restraining gaskets, manhole frames, and precision fill	Prices vary per type, size, style, and length of restraining gaskets, manhole frames, and precision fill	Prices vary per type, size, style, and length of restraining gaskets, manhole frames, and precision fill
<b>Considering all factors, would you renew or re-bid now?</b>	Renew	Renew	Renew	Renew	Renew
<b>Term of contract.</b>	1 Yr contract with 2-1 yr extensions	1 Yr with 2-1 yr extensions	Annual contact with 2 renewal opt	Four (4)- One year renewals	3 Year Contract with 2-1yr ext