

Aging Services Contracts

Department of Senior Services

Request Approval of Recommended Proposals

#22-0988



December 21, 2022

Executive Summary

Contract proposals for Aging Services are recommended for Board approval and will support:

- Neighborhood Senior Centers (14 centers)
 - management structure has been a contracted service since inception of the Office of Aging in 1991 (32 years)
- Volunteer Services (NSC support)
- Case Management in Central, North and South Fulton
- 4-year Renewals

Services and Performance Monitoring

Program	Definition	Services Provided	Performance Measurement
Case Management	Connects seniors to community services, supportive services and resource referrals	Home visits to evaluate needs to determine appropriate services; Continuous follow up provided to ensure needs are being met	Monitoring of monthly reports and Quarterly Contract Performance Reports
Senior Center Management	Supports the County's 14 centers by providing seniors with nutritious meals and activities in a group setting	Daily congregate meal, fitness, life enrichment and health education classes; socialization	
Volunteer Services	Augments senior center staff support, addresses social isolation and increases access to community services	Home meal delivery, senior companionship, special interest class instruction at the NSC's, meal delivery for animals	

Cost Proposals

	South Fulton Senior Services	Senior Services North Fulton	Visiting Nurse Health Systems	Totals
Case Management	\$ 583,691.12	\$ 533,686.50	\$ 1,238,640.33	\$2,356,017.95
Senior Center Management	\$ 713,564.34	\$ 1,131,013.80		\$1,844,578.14
Volunteer Services	\$ 171,916.17	\$ 115,144.20	<i>Costs not Recommended</i>	\$287,060.37
Total Combined Costs	\$ 1,469,171.63	\$ 1,779,844.50	\$ 1,238,640.33	\$ 4,487,656.46
<i>FY22 Contract costs</i>	<i>\$1,286,641.68</i>	<i>\$1,465,431.66</i>	<i>\$1,166,436.00</i>	
<i>% Increase from FY22</i>	<i>14%</i>	<i>18%</i>	<i>6%</i>	

Cost Proposals

Program	FY22 Contract (BOC Agenda Item #21-0907)	2023 Revised Cost Proposals	# of Seniors to be Served in FY23
Case Management	\$1,322,275.00	\$ 2,356,017.95	1,500 seniors
Senior Center Management	\$521,223.00	\$ 1,844,578.14	420 seniors daily
Volunteer Services	\$312,062.00	\$ 287,060.37	17,300 hours
<i>Grant Amount reflected in FY22 contract renewal</i>	\$1,762,949.32		
Total Cost Proposal	\$3,918,509.32	\$ 4,487,656.46	

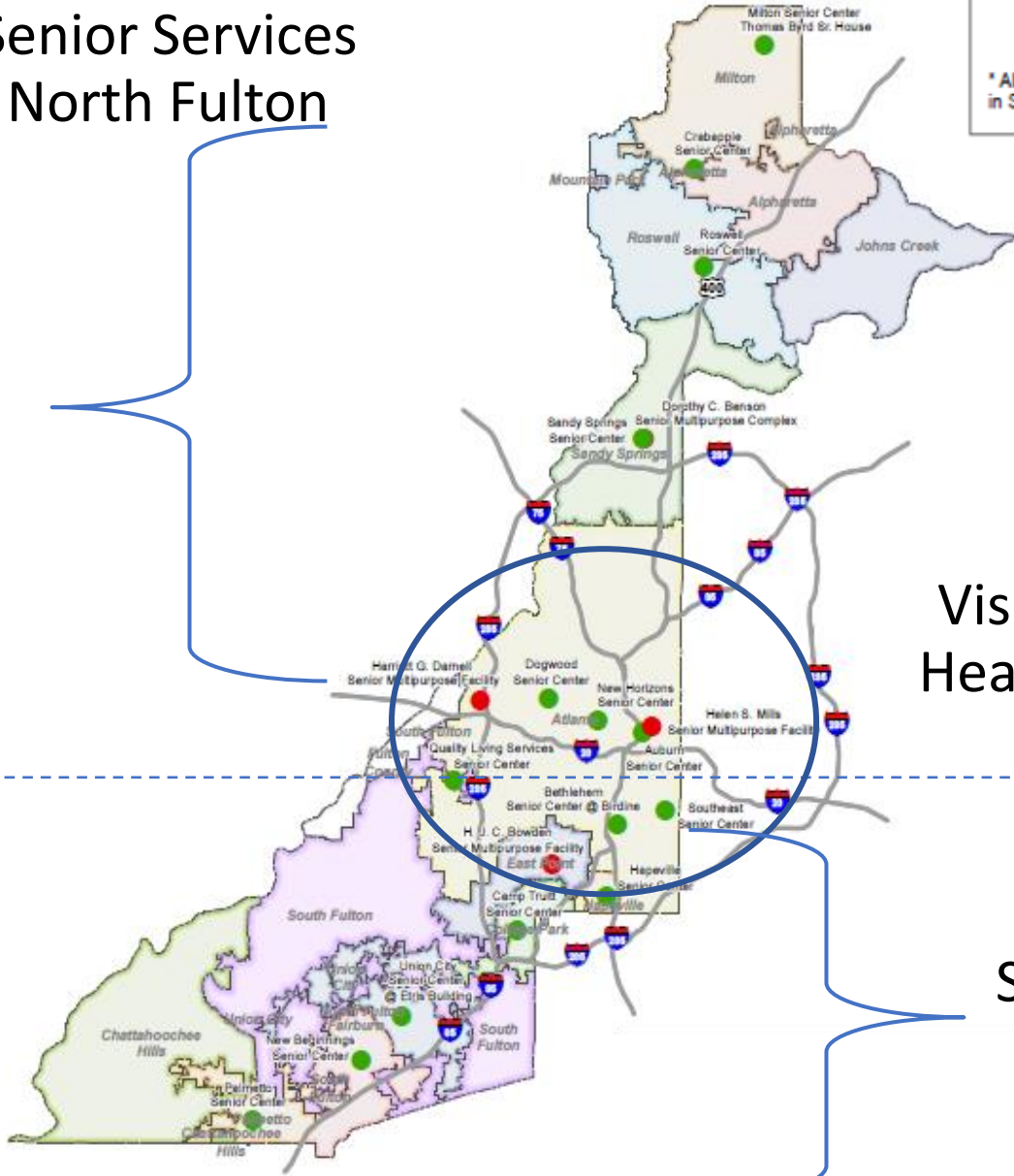


Labor

13% contract increase

Senior Services North Fulton

● Neighborhood Senior Centers
● Senior Multipurpose Facilities
 * All Adult Day Health Programs are co-located in Senior Multipurpose Facilities



Visiting Nurse Health Systems

South Fulton Senior Services



14 Neighborhood Senior Centers		
Senior Services North Fulton	South Fulton Senior Services	
Milton	Bethlehem @ Birdine	
Crabapple	Hapeville	
Roswell	Camp Truitt	
Sandy Springs	Palmetto	
Dogwood	New Beginnings	
Auburn	Southeast	
New Horizons	Union City	

Case Management		
Senior Services North Fulton	VNHS	South Fulton Senior Services
Milton	Bethlehem	Hapeville
Crabapple	Auburn	Camp Truitt
Roswell	Dogwood	Palmetto
Sandy Springs	New Horizon	Union City
	Southeast	New Beginnings

Department Recommendation

The Department of Senior Services requests approval of recommended Aging Services proposals submitted by North Fulton Senior Services, Senior Services South Fulton and Visiting Nurse Health Systems in the total amount of \$4,487,656.46 with four-year renewal.

Aging Services

Q & A