



Fulton County Board of Commissioners  
**Agenda Item Summary**

# 18-0947

**BOC Meeting Date**

12-19-18

**Requesting Agency**

Information Technology

**Commission Districts Affected**

All Districts

**Requested Action** *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to amend existing contract – FCIT (Fulton County Information Technology), Bid# 17ITB104198B-BR, Wireless Communication Services and Devices at no additional cost with AT&T Mobility LLC (Atlanta, GA) to provide wireless communication services and equipment. Effective upon BOC approval.

**Requirement for Board Action** *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-420, contract modifications within the scope of the contract and necessary for contract completion of the contract, in the specifications, services, time of performance or terms and conditions of the contract shall be forwarded to the Board of Commissioners for approval.

**Is this Item related to a Strategic Priority Area?** *(If yes, note strategic priority area below)*

Yes All People trust government is efficient, effective, and fiscally sound

**Is this a purchasing item?**

Yes

**Summary & Background**

*(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

Scope of Work: FCIT requests approval to amend the existing contract to provide wireless communication services and equipment to the county. The amendment will add FirstNet services to revise the current Scope of Work agreement. AT&T FirstNet provides priority of service to mobile devices of public safety officials and other essential county employees in the event of an emergency. This critical service will help ensure priority of communication for first responders in a potential time of crisis.

Community Impact: Adding FirstNet capability will enhance first responder communication county wide.

Department Recommendation: Department recommends approval of this amendment request.

Project Implications: Approval of this request will provide enhanced communications for first responders in the event of an emergency.

Community Issues/Concerns: There are no community concerns with this item.

Department Issues/Concerns: There are no department concerns with this item.

<b>Agency Director Approval</b>		<b>County Manager's Approval</b>
<b>Typed Name and Title</b> Felicia Strong-Whitaker, Director	<b>Phone</b> (404) 612-5800	
<b>Signature</b>	<b>Date</b>	

Revised 03/12/09 (Previous versions are obsolete)

History of BOC Agenda Item: See chart below:

<b>CURRENT CONTRACT HISTORY</b>	<b>BOC ITEM</b>	<b>DATE</b>	<b>DOLLAR AMOUNT</b>
Original Award Amount	16-1123	12/07/16	\$790,567.86
1st Renewal	17-0865	10/18/17	\$1,176,867.00
2 <sup>nd</sup> Renewal			\$995,910.00
Amendment No. 1			<b>\$0.00</b>
Total Revised Amount			<b>\$2,963,344.86</b>

**Contract & Compliance Information** *(Provide Contractor and Subcontractor details.)*

**Contract Value:** \$0.00  
**Prime Vendor:** AT&T Mobility, LLC  
**Prime Status:** Non-Minority  
**Location:** Atlanta, GA  
**County:** Fulton County  
**Prime Value:** \$00.00  
**Subcontractor:** None

**Total Contract Value:** \$0.00  
**Total M/FBE Value:** \$0.00

[Click here to enter text.](#)

Solicitation Information	NON-MFBE	MBE	FBE	TOTAL
No. Bid Notices Sent:				
No. Bids Received:				

<b>Total Contract Value</b>	<b>\$0.00</b>
<b>Total M/FBE Values</b>	<b>\$0.00</b>
<b>Total Prime Value</b>	<b>\$0.00</b>

**Fiscal Impact / Funding Source** *(Include projected cost, approved budget amount and account number, source of funds, and any future funding requirements.)*

General Fund: No additional cost for this amendment.

**Exhibits Attached** *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Exhibit 1: Amendment No.1 to Form of Agreement  
 Exhibit 2: Contractor Performance Report

**Source of Additional Information** *(Type Name, Title, Agency and Phone)*

Kenneth Poinsette, Deputy CIO, 404.612.0015

Agency Director Approval		County Manager's Approval
Typed Name and Title Felicia Strong-Whitaker, Director	Phone (404) 612-5800	
Signature	Date	

Revised 03/12/09 (Previous versions are obsolete)

**Procurement**

<b>Contract Attached:</b> No	<b>Previous Contracts:</b> Yes		
<b>Solicitation Number:</b> 17ITB104198B-BR	<b>Submitting Agency:</b> Information Technology	<b>Staff Contact:</b> Kenneth Poinsette, Deputy CIO	<b>Contact Phone:</b> 404.612.0015

**Description:** To provide wireless communication services and equipment.

**FINANCIAL SUMMARY**

<b>Total Contract Value:</b>		<b>MBE/FBE Participation:</b>	
Original Approved Amount:	\$790,567.86	Amount: .	%: .
Previous Adjustments:	\$2,172,777.00	Amount: .	%: .
This Request:	\$0.00	Amount: . \$0.00	0%: .
<b>TOTAL:</b>	<b>\$2,963,344.86</b>	Amount: .	%: .

**Grant Information Summary:**

Amount Requested: .	<input type="checkbox"/>	Cash
Match Required: .	<input type="checkbox"/>	In-Kind
Start Date: .	<input type="checkbox"/>	Approval to Award
End Date: .	<input type="checkbox"/>	Apply & Accept
Match Account \$: .		

<b>Funding Line 1:</b> General Fund: No additional cost for this amendment.	<b>Funding Line 2:</b> .	<b>Funding Line 3:</b> .	<b>Funding Line 4:</b> .
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**KEY CONTRACT TERMS**

<b>Start Date:</b> Upon BOC approval	<b>End Date:</b> .
<b>Cost Adjustment:</b> .	<b>Renewal/Extension Terms:</b> .

**ROUTING & APPROVALS**

(Do not edit below this line)

X	Originating Department:	Whitmore, Sharon	Date: 10/26/2018
X	County Attorney:	Ringer, Cheryl	Date: 11/28/2018
X	Purchasing/Contract Compliance:	Strong-Whitaker, Felicia	Date: 11/28/2018
X	Finance/Budget Analyst/Grants Admin:	Stewart, Hugh	Date: 10/29/2018
.	Grants Management:	.	Date: .
X	County Manager:	Anderson, Dick	Date: 11/29/2018

**AMENDMENT NO. 1 TO FORM OF CONTRACT**

Contractor: AT&T Mobility, LLC

Contract No. 17ITB104198B-BR, Wireless Services and Equipment

Address: 1280 Lake Boulevard, 4<sup>th</sup> Floor  
City, State Atlanta, GA 30319

Telephone: 423-903-4117

E-mail: ld9107@att.com

Contact: Leslie L. Daniel  
423-903-4117

**W I T N E S S E T H**

WHEREAS, Fulton County (“County”) entered into a Contract with AT&T Mobility, LLC, to provide wireless communication services and equipment, effective the 1<sup>st</sup> day of January 2017, on behalf of the Information Technology Department.

WHEREAS, the existing contract is being amended to add FirstNet services to the current agreement. AT&T FirstNet provides priority of service to mobile devices of public safety officials and other essential county employees in the event of an emergency. This critical service will help ensure priority of communication for first responders in a potential time of crisis.

WHEREAS, the Contractor has performed satisfactorily over the period of the contract; and

WHEREAS, this amendment was approved by the Fulton County Board of Commissioners on [Insert Board of Commissioners approval date and item number].

**NOW, THEREFORE**, the County and the Contractor agree as follows:

This Amendment No. 1 to Form of Contract is effective as of the \_\_\_\_ day of \_\_\_\_\_, 2018, between the County and AT&T Mobility, LLC., who agree that all Services specified will be performed in accordance with this Amendment No. 1 to Form of Contract and the Contract Documents.

1. **SCOPE OF WORK TO BE PERFORMED:** To provide wireless communication services and equipment to the county. The amendment will add FirstNet services to the current agreement. AT&T FirstNet provides priority of service to mobile devices of public safety officials and other essential county employees in the event of an emergency. This critical service will help ensure priority of communication for first

responders in a potential time of crisis.

2. **COMPENSATION:** The services described under Scope of Work herein shall be performed by Contractor for no additional cost for this amendment.
3. **LIABILITY OF COUNTY:** This Amendment No. 1 to Form of Contract shall not become binding on the County and the County shall incur no liability upon same until such agreement has been executed by the Chair to the Commission, attested to by the Clerk to the Commission and delivered to Contractor.
4. **EFFECT OF AMENDMENT NO. 1 TO FORM OF CONTRACT:** Except as modified by this Amendment No. 1 to Form of Contract, the Contract, and all Contract Documents, remain in full force and effect.

**[INTENTIONALLY LEFT BLANK]**

**IN WITNESS THEREOF**, the Parties hereto have caused this Contract to be executed by their duly authorized representatives as attested and witnessed and their corporate seals to be hereunto affixed as of the day and year date first above written.

OWNER:

CONSULTANT:

**FULTON COUNTY, GEORGIA**

**AT&T MOBILITY, LLC.**

\_\_\_\_\_  
Robert L. Pitts  
Chairman

\_\_\_\_\_  
Linda Cottingham  
Senior Solutions Architect

ATTEST:

ATTEST:

\_\_\_\_\_  
Jesse A. Harris  
Clerk to the Commission

\_\_\_\_\_  
Secretary/  
Assistant Secretary

(Affix County Seal)

(Affix Corporate Seal)

APPROVED AS TO FORM:

ATTEST:

\_\_\_\_\_  
Office of the County Attorney

\_\_\_\_\_  
Notary Public

APPROVED AS TO CONTENT:

County: \_\_\_\_\_

\_\_\_\_\_  
Sharon L. Whitmore  
Chief Financial Officer

Commission Expires: \_\_\_\_\_

(Affix Notary Seal)

ITEM#: _____ RCS: _____	ITEM#: _____ RM: _____
<b>RECESS MEETING</b>	<b>REGULAR MEETING</b>

DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE

CONTRACTORS PERFORMANCE REPORT  
OTHER SERVICES

Report Period Start	Report Period End	Contract Period Start	Contract Period End
1/1/2018	9/30/2018	1/1/2018	12/31/2018
Order Number			PO Date
7ITB104198B-BR			
Department	<u>Information Technology</u>		
Order Number	17ITB104198B-BR		
Service Commodity	Wireless Communication		
Contractor	AT&T Mobility		

= Unsatisfactory	<i>Achieves contract requirements less than 50% of the time, not responsive, effective and/or efficient, unacceptable delay, incompetence, high degree of customer dissatisfaction.</i>
= Poor	<i>Achieves contract requirements 70% of the time. Marginally responsive, effective and/or efficient; delays require significant adjustments to programs; key employees marginally capable; customers somewhat satisfied.</i>
= Satisfactory	<i>Achieves contract requirements 80% of the time; generally responsive, effective and/or efficient; delays are excusable and/or results in minor programs adjustments; employees are capable and satisfactorily providing service without intervention; customers indicate satisfaction.</i>
= Good	<i>Achieves contract requirements 90% of the time. Usually responsive; effective and/or efficient; delays have not impact on programs/mission; key employees are highly competent and seldom require guidance; customers are highly satisfied.</i>
= Excellent	<i>Achieves contract requirements 100% of the time. Immediately responsive; highly efficient and/or effective; no delays; key employees are experts and require minimal directions; customers expectations are exceeded.</i>

Quality of Goods/Services (-Specification Compliance - Technical Excellence - Reports/Administration - Personnel Qualification)

0  
1  
2  
3  
4

Comments:

ATT during the current reporting period has provided excellent services to include equipment and service support. The team provides reports as needed in a timely manner.

Timeliness of Performance (-Were Milestones Met Per Contract - Response Time (per agreement, if applicable) - Responsiveness to Direction/Change - On-time Completion Per Contract)

0  
1  
2  
3  
4

Comments:

AT&T continuously processes requests for service and repair within their SLA. The vendor is proactive in notifying the County when equipment has reached its end of life and promptly provides replacement options. The vendor also responds in a timely manner to requests for new technology strategies.

Business Relations (-Responsiveness to Inquiries - Prompt Problem Notifications)

0  
1

Comments:



# # 18-0947

4

## Customer Satisfaction (-Met User Quality Expectations - Met Specification - Within Budget - Proper Invoicing - No Substitutions)

Comments:

0  
1  
2  
3  
4

AT&T provides invoices as requested per the contract. If there are any discrepancies the vendor is quick to respond with resolution or corrections.

## Contractors Key Personnel (-Credentials/Experience Appropriate - Effective Supervision/Management - Available as Needed)

Comments:

0  
1  
2  
3  
4

AT&T provides Fulton County with dedicated support staff in the areas of Service, Account Support and innovation. Staff are properly experienced and provide great support.

Overall Performance Rating: 3.6

Would you select/recommend this vendor again?  
(Check box for Yes. Leave Blank for No)

Yes  No

Rating completed by:

nadine.outlaw

Department Head Name	Department Head Signature	Date
Sharon Whitmore	Sharon Whitmore	9/7/2018