

BOC Meeting Date
12/18/2019**Requesting Agency**

Information Technology

Commission Districts Affected

All Districts

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to extend existing contract - Information Technology, Bid# 17ITB104198B-BR, Wireless Services and Equipment, in the amount of \$250,000.00 with AT&T Mobility, LLC (Atlanta, GA) to provide County wide wireless communication services and equipment. Effective Dates: January 1, 2020 through March 31, 2020.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-420, contract modifications within the scope of the contract & necessary for contract completion of the contract, in the specifications, services, time of performance or terms and conditions of the contract shall be forwarded to the Board of Commissioners for approval.

Is this Item related to a Strategic Priority Area? *(If yes, note strategic priority area below)*

Yes All People trust government is efficient, effective, and fiscally sound

Is this a purchasing item?

Yes

Summary & Background*(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

Scope of Work: Fulton County Information Technology requests approval to extend the existing contract to provide wireless communication services and equipment to the County. Currently there is a solicitation that is out for proposal and will not close before the current agreement expires with AT&T.

This extension will provide continuity of services until a new agreement and vendor are in place.

Community Impact: Fulton County staff will be able to respond to customer needs, and provide communication to team members from remote locations, therefore being able to serve the public more efficiently.

Department Recommendation: FCIT recommends approval of this item.

Project Implications: County staff will not have the capability to communicate using wireless devices, since the current contract ends December 31st.

Community Issues/Concerns: There are no community concerns with this item.

Agency Director Approval**County Manager's Approval**

Typed Name and Title

Felicia Strong-Whitaker, Director

Phone

(404) 612-5800

Signature

Date

Department Issues/Concerns: Other than the aforementioned, there are no department concerns with this item.

History of BOC Agenda Item:

CURRENT CONTRACT HISTORY	BOC ITEM	DATE	DOLLAR AMOUNT
Original Award Amount	16-1123	12/07/16	\$790,567.86
Renewal No. 1	17-0865	10/18/17	\$1,176,867.00
Renewal No. 2	18-0822	11/7/18	\$995,910.00
Amendment No. 1	18-0947	12/19/18	\$0.00
Extension No. 1			\$250,000.00
Total Revised Amount			\$3,213,344.86

Contract & Compliance Information	(Provide Contractor and Subcontractor details.)
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Total Contract Value: \$250,000
Prime Vendor: AT&T Mobility, LLC
Prime Status: Non-Minority
Prime Value: \$250,000.00 or 100.00%
Location: Atlanta, GA
County: Fulton County
Prime Value: \$250,000.00 or 100.00%

Total Contract Total: \$250,000.00 or 100.00%
Total M/FBE Value: -0-

Solicitation Information	NON-MFBE	MBE	FBE	TOTAL
No. Bid Notices Sent:				
No. Bids Received:				

Total Contract Value	.\$250,000.00 or 100.00%
Total M/FBE Values	-0-
Total Prime Value	.\$250,000.00 or 100.00%

Fiscal Impact / Funding Source *(Include projected cost, approved budget amount and account number, source of funds, and any future funding requirements.)*
Each agency will utilize identified funds for wireless equipment and services, Object Code 1494.

Exhibits Attached *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*
Exhibit 1: Extension Agreement No.1
Exhibit 2: Contractor Performance Report

Source of Additional Information *(Type Name, Title, Agency and Phone)*
Sherri McNair, Assistant CIO (404) 612-5803

Agency Director Approval		County Manager's Approval
Typed Name and Title Felicia Strong-Whitaker, Director	Phone (404) 612-5800	
Signature	Date	

Revised 03/12/09 (Previous versions are obsolete)

Procurement

Contract Attached: No	Previous Contracts: Yes		
Solicitation Number: 17ITB104198B-BR	Submitting Agency: Information Technology	Staff Contact: Sherri McNair	Contact Phone: (404) 612-5803

Description: To provide wireless communication services and equipment to the County

FINANCIAL SUMMARY

Total Contract Value:	MBE/FBE Participation:
Original Approved Amount: \$790,567.86	Amount: . %: .
Previous Adjustments: \$2,172,777.00	Amount: . %: .
This Request: \$250,000.00	Amount: \$.00 0.00%: .
TOTAL: \$3,213,344.86	Amount: . %: .

Grant Information Summary:

Amount Requested: .	<input type="checkbox"/>	Cash
Match Required: .	<input type="checkbox"/>	In-Kind
Start Date: .	<input type="checkbox"/>	Approval to Award
End Date: .	<input type="checkbox"/>	Apply & Accept
Match Account \$: .		

Funding Line 1: General Fund: Each agency will utilize funds for wireless equipment and services, Object Code 1494. (Pending approval of the 2020 budget).	Funding Line 2: .	Funding Line 3: .	Funding Line 4: .
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KEY CONTRACT TERMS

Start Date: 1/1/2020	End Date: 3/31/2020
Cost Adjustment: .	Renewal/Extension Terms: .

ROUTING & APPROVALS

(Do not edit below this line)

X	Originating Department:	Melendez, Glenn	Date: 12/7/2019
X	County Attorney:	Ringer, Cheryl	Date: 12/12/2019
X	Purchasing/Contract Compliance:	Strong-Whitaker, Felicia	Date: 12/12/2019
X	Finance/Budget Analyst/Grants Admin:	Stewart, Hugh	Date: 12/9/2019
.	Grants Management:	.	Date: .
X	County Manager:	Anderson, Dick	Date: 12/12/2019

EXTENSION NO. 1 TO FORM OF CONTRACT

Contractor: AT&T Mobility, LLC

Contract No. 17ITB104198B-BR, WIRELESS COMMUNICATION SERVICES AND DEVICES

Address: 1280 Lake Boulevard, 4th Floor
City, State Atlanta, GA 30319

Telephone: 404-281-9206

E-mail: markp.roberts@att.com

Contact: Mark Roberts
Sales Director

W I T N E S S E T H

WHEREAS, Fulton County ("County") entered into a Contract with AT&T Mobility to provide/perform WIRELESS COMMUNICATION SERVICES AND DEVICES, dated January 1, 2017 on behalf of the Department of Information Technology and

WHEREAS, the County wishes to extend the subject contract, with all terms and conditions unchanged, for an additional *three month period*.

WHEREAS, the *scope of work on the existing contract shall remain the same and;*

WHEREAS, the Contractor has performed satisfactorily over the period of the contract; and

WHEREAS, this Extension was approved by the Fulton County Board of Commissioners on [Insert Board of Commissioners approval date and item number].

NOW, THEREFORE, the County and the Contractor agree as follows:

This Extension No. 1 to Form of Contract is effective as of the 1st day of January 2020, between the County and AT&T Mobility, LLC, who agree that all Services specified will be performed by in accordance with this Extension No. 1 to Form of Contract and the Contract Documents for an additional three month period, with the contract ending as of 31st day March of 2020..

1. **COMPENSATION:** The services herein shall be performed by Contractor for a total amount not to exceed \$250,000.00.

3. **LIABILITY OF COUNTY:** This Extension No. 1 to Form of Contract shall not become binding on the County and the County shall incur no liability upon same until such agreement has been executed by the Chair to the Commission, attested to by the Clerk to the Commission and delivered to Contractor.
4. **EFFECT OF EXTENSION NO. ___ TO FORM OF CONTRACT:** Except as modified by this Extension No. 1 to Form of Contract, the Contract, and all Contract Documents, remain in full force and effect.

[INTENTIONALLY LEFT BLANK]

IN WITNESS THEREOF, the Parties hereto have caused this Contract to be executed by their duly authorized representatives as attested and witnessed and their corporate seals to be hereunto affixed as of the day and year date first above written.

OWNER:

FULTON COUNTY, GEORGIA

CONSULTANT:

AT&T MOBILITY, LLC

Robert L. Pitts, Chairman
Fulton County Board of Commissioners

ATTEST:

Mark Roberts
AT&T State of Georgia Account
Team
ATTEST:

Tonya R. Grier
Interim Clerk to the Commission

(Affix County Seal)

APPROVED AS TO FORM:

Secretary/
Assistant Secretary

(Affix Corporate Seal)

ATTEST:

Office of the County Attorney

APPROVED AS TO CONTENT:

Notary Public

County: _____

Nicole Keaton- Hart, CIO
Information Technology

Commission Expires: _____

(Affix Notary Seal)

ITEM#: _____ RCS: _____ RECESS MEETING	ITEM#: _____ RM: _____ REGULAR MEETING
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DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE

CONTRACTORS PERFORMANCE REPORT
OTHER SERVICES

Report Period Start	Report Period End	Contract Period Start	Contract Period End
1/1/2019	11/26/2019	1/1/2019	12/31/2019
PO Number			PO Date
17ITB104198B-BR			
Department	Information Technology		
Bid Number	17ITB104198B-BR		
Service Commodity	Wireless Communication		
Contractor	AT&T Mobility		

= Unsatisfactory	<i>Achieves contract requirements less than 50% of the time, not responsive, effective and/or efficient, unacceptable delay, incompetence, high degree of customer dissatisfaction.</i>
= Poor	<i>Achieves contract requirements 70% of the time. Marginally responsive, effective and/or efficient; delays require significant adjustments to programs; key employees marginally capable; customers somewhat satisfied.</i>
= Satisfactory	<i>Achieves contract requirements 80% of the time; generally responsive, effective and/or efficient; delays are excusable and/or results in minor programs adjustments; employees are capable and satisfactorily providing service without intervention; customers indicate satisfaction.</i>
= Good	<i>Achieves contract requirements 90% of the time. Usually responsive; effective and/or efficient; delays have not impact on programs/mission; key employees are highly competent and seldom require guidance; customers are highly satisfied.</i>
= Excellent	<i>Achieves contract requirements 100% of the time. Immediately responsive; highly efficient and/or effective; no delays; key employees are experts and require minimal directions; customers expectations are exceeded.</i>

. Quality of Goods/Services (-Specification Compliance - Technical Excellence - Reports/Administration - Personnel Qualification)

☐ 0
☐ 1
☐ 2
☐ 3
☒ 4

Comments:

AT&T continues to provide quality goods and services related to equipment and services. AT&T remains in compliance with Fulton County needs and provides reports and administrative support in a timely manner.

. Timeliness of Performance (-Were Milestones Met Per Contract - Response Time (per agreement, if applicable) - Responsiveness to Direction/Change - On time Completion Per Contract)

☐ 0
☐ 1
☐ 2
☐ 3
☒ 4

Comments:

The vendor is proactive in notifying the County when equipment has reached its end of life and promptly provides replacement options. The vendor also provides the County with strategies and solutions for the County's business needs.

. Business Relations (-Responsiveness to Inquiries - Prompt Problem Notifications)

☐ 0
☐ 1

Comments:

19-1130

AT&T provide prompt responses to Fulton County inquiries in expeditious manner. Issues and Challenges are promptly addressed and resolutions to only provided to the County but premier support is extended.

☒ 4

Customer Satisfaction (-Met User Quality Expectations - Met Specification - Within Budget - Proper Invoicing - No Substitutions)

Comments:

AT&T provides invoices as requested per the contract. Problems and discrepancies are promptly addressed and corrections are made in a satisfactory manner.

☐ 0

☐ 1

☐ 2

☒ 3

☐ 4

Contractors Key Personnel (-Credentials/Experience Appropriate - Effective Supervision/Management - Available as Needed)

Comments:

AT&T provides Fulton County with dedicated support staff in the areas of Service, Account Support and technological solutions. The staff assigned to the Fulton County account are knowledgeable and innovative. The current assigned Account staff have assisted with several major implementations to include Superbowl and FirstNet.

☐ 0

☐ 1

☐ 2

☐ 3

☒ 4

Overall Performance Rating: 3.8

Would you select/recommend this vendor again?
Check box for Yes. Leave Blank for No)

☒ Yes ☐ No

Rating completed by:

Chiquita BARNESWELL

Department Head Name

Department Head Signature

Date

Nicole Keston-HART

[Signature] PPD

11/27/19