

**TO:**  
 FCG - Fulton County Government  
 Terrence Slaton  
 141 Pryor St  
 Atlanta, GA 30303-3444  
  
 terrence.slaton@fultoncountyga.gov  
 (p) 404-612-0010  
 (f) (404) 612-3895

**FROM:**  
 Presidio Networked Solutions LLC  
 Paul Strangie  
 3340 Peachtree Rd  
 Suite 2700  
 Atlanta, GA 30326  
  
 pstrangie@presidio.com  
 (p) +1.407.284.6658

**Customer#:** FULTO008

**Contract Vehicle:** Georgia State Contract Palo Alto Networking Equipment and Related Services 99999-SPD-SPD0000219-0010

**Account Manager:** Catherine Bowen

**Inside Sales Rep:** Paul Strangie

**Title:** 3410 NGFW Refresh Phase 2

**Comments:** Presidio reserves the right to update any existing customer quote to reflect updated pricing in the event any Presidio vendor changes the price that Presidio must pay for any software, goods, or services resold, for any reason. In the event any such change is required after customer has accepted such quote, the customer's sole options are to accept the revised price or cancel the order.

#	Part #	Description	Unit Price	Qty	Ext Price
<b>PA-3410</b>					
1	PAN-PA-3410-BND-CORESEC-3YR	PA-3410, Precision AI Network Security Bundle (Adv Threat Prevention, Adv URL Filtering, Adv Wildfire, Adv DNS Security and Adv SD-WAN ), 3YR	\$50,288.37	7	\$352,018.59
2	PAN-SVC-PREM-3410-3YR	PREMIUM SUPPORT 3-YEAR PREPAID, PA-3410	\$17,065.69	7	\$119,459.83
3	PAN-PA-3410	PA-3410 with redundant AC power supplies	\$22,115.48	7	\$154,808.36
4	PAN-NGFW-SCM-PRO	Strata Cloud Manager - Pro (incl Strata Logging Service) for NGFW subscription capacity (30% of HW LP) for current entire firewall estate (per quote)	\$338,715.34	1	\$338,715.34
<b>Total (PA-3410):</b>					<b>\$965,002.12</b>
<b>Presidio PS</b>					
5	PS-SVC-MN-FF	Professional Services - Modern Networks - Fixed Fee  <b>Deliverable:</b> 100% Prepayment	\$282,591.92	1.0000	\$282,591.92
6	PAN-CONSULT-EE-DD-FW	EXTENDED EXPERTISE DEDICATED PA SERIES	\$527,702.82	1	\$527,702.82
<b>Total (Presidio PS):</b>					<b>\$810,294.74</b>

<b>Sub Total:</b>	<b>\$1,775,296.86</b>
<b>Grand Total:</b>	<b>\$1,775,296.86</b>

THE TERMS AND CONDITIONS OF #99999-SPD-SPD0000219-0010 SHALL GOVERN THIS QUOTE

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

\_\_\_\_\_  
 Customer Signature

\_\_\_\_\_  
 Date