

Contract Renewal Evaluation Form

Date:	7/12/2021
Department:	Public Works
Contract Number:	20ITBC1320A-FB
Contract Title:	Rip Rap Crushed Stones

Instructions:

It is extremely important that every contract be rigidly scrutinized to determine if the contract provides the County with value. Each renewal shall be reviewed and answers provided to determine whether services should be maintained, services/scope reduced, services brought in-house or if the contract should be terminated. Please submit a completed copy of this form with all renewal requests.

1. Describe what efforts were made to reduce the scope and cost of this contract.

The scope and cost reduction efforts of this contract are limited since this contract is for Rip Rap, and other Crushed Stones. This material must be purchased, and is used to effectively maintain the existing sanitary sewer easements in Fulton County. If this contract was reduced it could delay the department's response time in responding to any sanitary sewer overflows, located on, or around the sanitary sewer easements. It could also impact the department in making repairs to our existing sanitary sewer easements and sewer lines.

2. Describe the analysis you made to determine if the current prices for this good or service is reflective of the current market. Check all applicable statements and provide documentation:

Internet search of pricing for same product or service:

	Date of search:	7/12/2021
	Price found:	Pricing Varies due to the different types of aggregates / Rocks offered per ton.
	Different features / Conditions:	Rip Rap Type I Stone, Baby Surge Stone, #57 Crushed Stone, 89 Crushed Stone, and #34 Stone (Railroad Rock)
	Percent difference between internet price and renewal price:	21% Increase

Explanation / Notes:

Sample Materials: Items 1, 3, 4, 5, and 7 of the contract pricing sheet, Rip Rap Type I, Surge Stone (Baby), #57 Crushed Stone, #89 Crushed Stone, and #34 Railroad Rock.

Samples of the internet pricing of material out of the group of materials covered in this contract. Internet's pricing of sampled items are listed below. Private commercial pricing are significantly higher than contracted municipal pricing. The internet price which is 21% higher because it is quoting gross prices, however the County purchases several different types of aggregates, therefore the prices are lower.

For Example	Fulton County Price	Compared Price
Line #1 – Rip Rap Type I	\$23.00 Per Ton	\$27.83 Per Ton
Line #3 – Surge Stone (Baby)	\$18.00 Per Ton	\$21.78 Per Ton
Line #4 - #57 Crushed Stone	\$18.50 Per Ton	\$22.38 Per Ton
Line #5 –#89 Crushed Stone	\$21.00 Per Ton	\$25.41 Per Ton
Line#7 - #34 Railroad Rock	\$18.25 Per Ton	\$22.08 Per Ton

Market Survey of other jurisdictions:

Date contacted:	See Attached Market Survey
Jurisdiction Name / Contact name:	See Attached Market Survey
Date of last purchase:	See Attached Market Survey
Price paid:	
Inflation rate:	
Adjusted price:	
Percent difference between past purchase price and renewal price:	N/A
Are they aware of any new vendors?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Are they aware of a reduction in pricing in this industry?	<input type="checkbox"/> Yes <input type="checkbox"/> No
How does pricing compare to Fulton County's award contract?	

Explanation / Notes:

Surrounding jurisdictions such as Cobb County Government, Clayton County Water and Sewer Authority, DeKalb County Government, City of Atlanta Watershed Management, Gwinnett County Department of Water Resources and the Douglasville Douglas County Water Department all use Crushed Stone and Aggregates.

Other (Describe in detail the analysis conducted and the outcome):

3. **What was the actual expenditure (from the AMS system) spent for this contract for previous fiscal year?**

\$49,388.80

4. **Does the renewal option include an adjustment for inflation?** X Yes No
 (Information can be obtained from CPI index)

Was it part of the initial contract? X Yes No

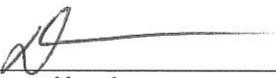
Date of last purchase:	4/15/2021
Price paid:	\$18.50 Per Ton - #57 Crushed Stone
Inflation rate:	
Adjusted price:	
Percent difference between past purchase price and renewal price:	

Explanation / Notes:

5. Is this a seasonal item or service? Yes No
6. Has an analysis been conducted to determine if this service can be performed in-house? Yes No If yes, attach the analysis.

7. What would be the impact on your department if this contract was not approved?

Approval by the Board of Commissioners in the renewal of this contract is critical for the Public Works Department to effectively complete the process of installing new water and sewer service connections, and repairs to the existing water and sanitary sewer lines. Performing routine maintenance when necessary to restore the condition of sewer outfalls, creek banks, sidewalks, driveways, etc. If this contract is not renewed it could delay the department’s response time in responding to any sanitary sewer overflows located on, or around the sanitary sewer easement. It could also impact the department in making repairs to our existing sanitary sewer lines, and sewer easements within a timely manner.

Khalid Ahmad	7/12/2021
_____	_____
Prepared by	Date
	9/8/2021
_____	_____
Department Head	Date

MARKET SURVEY

Date: 7/12/2021

Department: Public Works

Contract Number: 20ITBC1320A-FB

Contract Title: Rip Rap Crushed Stones

Prepared by: Khalid Ahmad

I have completed a telephone market survey of the following organizations and received the comments noted.

Organization:	Cobb County	Clayton County	Dekalb County	Gwinnett County	Douglas County
Person:	Julie Vittum	Angie Gilbert	Angela Frazier	Kelsie Kruskol	Joseph Morency
Phone No.:	(770) 528-8424	770 477-3587	(404)-371-0814	(770)-822-8720	(770)-949-7517
Position:	Buyer	Contracts	Procurement Technician	Purchasing Associate I	Senior Procurement Specialist (No Return Call)
Are you aware of any new vendors?	No	No	No	No	
Are you aware of a reduction in pricing in this industry?	No	No	Increase in Pricing	No	
How does pricing compare to FC's current contract?	Prices vary per item, and per ton. Depends on the cost of each specific item	Prices vary per item, and per ton. Depends on the cost of each specific item	Prices vary per item, and per ton. Depends on the cost of each specific item	Prices vary per item, and per ton. Depends on the cost of each specific item	
Considering all factors, would you renew or re-bid now?	Renew	Renew	Renew	Renew	
Term of contract.	1Yr contract with 2-1 yr extensions	Annual Contract with 2-1 year renewal options	Annual Contract with 2 renewal options	Four (4)- One year renewals	