Date:	October 12, 2023
Department:	LIBRARY
Contract Number:	21RFP0210B-EC
Contract Title:	Shelf Ready Adult, Teens and Children Books and Lease Books

Instructions:

It is extremely important that every contract be rigidly scrutinized to determine if the contract provides the County with value. Each renewal shall be reviewed and answers provided to determine whether services should be maintained, services/scope reduced, services brought in-house or if the contract should be terminated. Please submit a completed copy of this form with all renewal requests.

1. Describe what efforts were made to reduce the scope and cost of this contract.

The cost of this contract has remained neutral as the Library continues to purchase physical books based on demand.

2. Describe the analysis you made to determine if the current prices for this good or service is reflective of the current market. Check all applicable statements and provide documentation:

□ Internet search of pricing for same product or service: Not an appropriate source of information for this contract. Vendors do not list prices and services on the internet. There are only three vendors (Ingram, Brodart, Baker and Taylor) that have responded to our solicitation in the past 20 years. We checked with several library systems comparable to AFPL and they use one or a combination of the aforementioned vendors.

Date of search:	September 1, 2023
Price found:	Amounts are comparable to our current vendors'
Different features / Conditions:	Click here to enter text.
Percent difference between internet price and renewal price:	Click here to enter text.

Explanation / Notes:

Click here to enter text.

□ Market Survey of other jurisdictions:

Date contacted:	September 1, 2023	
Jurisdiction Name / Contact name: Jackie Kimbro	Dekalb County	
Date of last purchase:	N/A	
Price paid:	N/A	
Inflation rate:	Click here to enter text.	
Adjusted price:	N/A	
Percent difference between past purchase price and renewal price:	N/A	
Are they aware of any new vendors?	🗆 Yes 🛛 🖾 No	
Are they aware of a reduction in pricing in this industry?	🗆 Yes 🛛 🖾 No	
How does pricing compare to Fulton County's award contract?	Prices are comparable	

Explanation / Notes:

Click here to enter text.

□ Other (Describe in detail the analysis conducted and the outcome):

Click here to enter text.

3. What was the actual expenditure (from the AMS system) spent for this contract for previous fiscal year?

(\$572,391.74) This amount includes two categories. Shelf Ready and Lease. These two categories were separate requests in years past.

4. Does the renewal option include an adjustment for inflation? (Information can be obtained from CPI index)	□ Yes	⊠ No
Was it part of the initial contract?	□ Yes	⊠ No
Date of last purchase:	Click here to enter a date.	
Price paid:	Click here to enter text.	
Inflation rate: Click here to enter text.		er text.
Adjusted price:	Click here to enter text.	
Percent difference between past purchase price and renewal price:	Click here to ente	er text.

Explanation / Notes:

Click here to enter text.

5. Is this a seasonal item or service? \Box Yes \boxtimes No

- 6. Has an analysis been conducted to determine if this service can be performed in-house? □ Yes ☑ No If yes, attach the analysis.
- 7. What would be the impact on your department if this contract was not approved?

Fulton County would not be able to provide patrons with best-selling material throughout the year. We would also lose the ability to provide leased titles as well.

Click here to enter text.

Jamar Parker

Prepared by

Gayle Holloman

Department Head

September 22, 2023

Date

September 22, 2023

Date