



# INTEROFFICE MEMORANDUM

**TO:** Felicia Strong-Whitaker, Chief Purchasing Agent  
Department of Purchasing & Contract Compliance

**FROM:** Evaluation Committee Recommendation Letter

**DATE:** February 8<sup>th</sup>, 2021

**PROJECT:** #20RFP127341K-DB; Judge Romae T. Powell-Fulton County Juvenile Justice Facility Building Automation System Upgrades, Air Handling Unit Repairs & Chiller Replacements

In accordance with the Purchasing Code, a duly appointed Evaluation Committee has reviewed the proposals submitted in response to the above-reference project on behalf of the Department of Real Estate and Asset Management.

Four (4) qualified firms submitted proposals for evaluation and consideration for award of this project:

1. Johnson Controls, Inc.
2. TRANE U.S., Inc.
3. Schadsons Holding Group C/O SC Construction LLC.
4. Capital City Mechanical Services

After review and scoring of the Technical Proposal, only two (2) of the four (4) firms were found to be reasonably susceptible for award. Oral Interviews were continued with Johnson Controls Inc. and TRANE U.S., Inc.

1. Johnson Controls Inc.
2. TRANE U.S., Inc.

Oral Interviews were held with TRANE U.S., Inc. and Johnson Controls Inc. TRANE scored the overall highest and Negotiations were conducted between the Evaluation Committee and TRANE U.S., Inc. The evaluation of the Negotiation and consideration of all available information related to the requirements set forth in the evaluation criteria of the RFP has determined that the proposal submitted by **TRANE U.S., INC.**, with a **total score of 88.43%**, is the recommended vendor for the award of #20RFP127341K-DB; Judge Romae T. Powell – Fulton County Juvenile Justice Facility Building Automation System Upgrades, Air Handling Unit Repairs & Chiller Replacement.

## Evaluation Committee Recommendation Letter

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The Evaluation Committee members attest that each member scored each proposal independently in accordance with the evaluation criteria set forth in the Request for Proposal and that their individual score is a part of the final scores in the attached Evaluation Matrix.

### ***SELECTION COMMITTEE MEMBERS:***

DocuSigned by:

*Bill Mason*

Bill Mason

Facilities Program Manager,  
Department of Real Estate and Asset Management

DocuSigned by:

*Caren Cloud*

Caren Cloud,

Director, Administration and Court Support Services  
Juvenile Court

DocuSigned by:

*Michael Ross*

Michael Ross,

Administrator – Buildings and Grounds,  
Department of Real Estate and Asset Management

EVALUATION CRITERIA	WEIGHT	Johnson Controls, Inc.	TRANE U.S., Inc.
Executive Summary	2	1.83	2
Project Approach	37	30.42	33.75
Project Team Qualifications	15	13.75	13.75
Relevant Project Experience	15	12.50	15
Availability	2	1.50	1.67
Safety Qualifications	5	3.75	4.17
Employee Training	2	1.50	1.67
Local Preference	5	5	5
Service Disabled Veterans Preference	2	0	0
Cost Proposal	15	15	11.43
TOTAL SCORE:	100.00	85.25	88.44