

INTEROFFICE MEMORANDUM



TO: Felicia Strong-Whitaker, Director,
Purchasing and Contract Compliance

THROUGH: Glenn Melendez, CIO, *Glenn Melendez*
Information Technology

FROM: Omotade Adeniyi, Technical Operations Manager
Systems Engineering, Information Technology

DATE: March 16, 2022

SUBJECT: Department Recommendation Letter,
Dell Marketing L.P.

The Department of Information Technology recommends the use of Dell Marketing L.P., to provide Server Compute Upgrade for the County's Server Infrastructure. Dell Marketing L.P. is an approved vendor, 99999-001-SPD0000139-0001.

DELL TECHNOLOGIES, LLC
1 DELL WAY
ROUND ROCK, TX 78682

The Fulton County IT strategic plan includes a server upgrade that will modernize the County's end-of-life server infrastructure resulting in improved processing and system performance. The County's current legacy server infrastructure has not been upgraded in over a decade and lacks adequate support – placing the County at an elevated risk for business continuity. In addition, as County systems are upgraded and/or added to the application portfolio, modern-day systems require a greater demand for processing power including CPU, memory, and the like. The County's server infrastructure is currently constrained with greater than 90% of computing resources allocated to run existing systems. This constraint impedes our ability to scale and enable optimal system performance.

Scope of Work:

- Acquisition, installation, and configuration of all hardware and software systems
- Partner consultancy engagement to ensure seamless project execution and closeout based on defined scope and requirements
- Knowledge Transfer and Training for FCIT