




INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Chief Purchasing Agent,
Purchasing and Contract Compliance

FROM: Joseph Davis, Director, DREAM 

DATE: June 5, 2025

SUBJECT: Recommendation Award – ITB #25ITB1319064C-GS,
Uninterrupted Power Supply (UPS) System
Maintenance Services –FY2025

Recommendation: We are recommending approval of the lowest responsible bidder for Bid #25ITB1319064C-GS, Bid #25ITB1319064C-GS, Uninterrupted Power Supply (UPS) System Maintenance Services in the total amount not to exceed \$112,900.00 with Levonne Industries, LLC (Atlanta, GA), to provide standby on-site uninterrupted power supply (UPS) preventative and full-service maintenance services for Fulton County. Effective upon execution of contracts through December 31, 2025, with two (2) renewal options.

Discussion:

Procedure for Recommendation for Basis of Award:

The recommendation was based on the bidders' prices for semi-annual and annual preventive maintenance of UPS systems located at six (6) designated County sites; turn-key prices for supply and replacement of batteries; and hourly labor costs for normal and after normal to include emergency maintenance services; and totaling up all costs for total Base Bid Amount to determine the lowest responsible bidder complying with the provisions of this ITB.

Also, bidders must provide proof of required professional Electrician's license which is a requirement to be considered for an award with Fulton County.

Evaluation Process:

The County received and evaluated five (5) bid responses to the solicitation. The apparent lowest bidder, Facility Gateway Corporation (Madison, WI) submitted a total base bid cost of \$68,787.81, however Purchasing deemed them Non-Responsive (due to failure to provide required documentation in response to the bid). The second (2nd) lowest bidder, Levonne Industries, LLC (Atlanta, GA), submitted a total base bid cost of \$95,700.00; and the third (3rd) lowest bidder, EOLA Power (Miami, FL) submitted a submitted a total base bid cost of \$118,943.00, and the fourth (4th) lowest bidder, ORE Power, LLC (Califon, NJ) submitted a total base bid cost \$123,072.50, however Purchasing deemed them Non-Responsive (due

to failure to provide required documentation in response to the bid); and the fifth (5th) lowest bidder, ACCO Brands USA LLC (Lake Zurich, IL) submitted a No Bid.

Conclusion:

After careful review, DREAM recommends Levonne Industries, LLC as the 2nd and most responsive and responsible bidder, to provide standby on-site uninterrupted power supply (UPS) preventative and full-service maintenance services for Fulton for Fulton County in FY2025.

	Recommended Bidder	Base Bid Amount	Award Authority
1	Levonne Industries, LLC	\$95,700.00	\$112,000.00
2	EOLA Power	\$118,943.00	Not Recommended
Not Considered			
3	Facility Gateway Corporation	\$68,787.81	Deemed Non-Responsive
4	ORE Power, LLC	\$123,072.50	Deemed Non-Responsive
5	ACCO Brands USA LLC	No Bid	No Bid

This is a time and material contract and the requested spending authority in the total amount of \$112,900.00 for Fulton County for FY2025, in which \$79,900.00 cover the costs for any situation that may arise for replacement of parts/UPS and computer hardware components/ batteries/testing's, and labor rates for tasks other than routine testing and preventive maintenance service repairs; and the remaining portion is an additional \$33,000.00 that was requested by IT, will cover the costs for replacement of existing batteries which is imminent due to life expectancy.

Funding for this recommendation: #100-520-5225-1116 in the amount of \$79,900.00 and 100-220-2203-1113 in the amount of \$33,000.00, for total amount of \$112,900.00 for FY2025.

Authorized Signature: Joseph N. Davis Date: 6.5.2025
(By Director/Deputy Director)

If you require additional information, contact Harry Jordan at (404) 612-5933.

Cc. Tim Dimond, Deputy Director, DREAM
John W. Adams, Administrator, DREAM
Vijay Nair, Building Maintenance Manager, DREAM
Mark Hawks, CAPA, Team C, Purchasing & Contract Compliance
Gertis Strozier, APA, Team C, Purchasing & Contract Compliance
Harry Jordan, Contract Administrator, DREAM
Khandi Flowers, Contract Administrator, Purchasing & Contract Compliance