



Fulton County Board of Commissioners  
**Agenda Item Summary**

# 19-0963

BOC Meeting Date  
 11/20/2019

**Requesting Agency**  
 Police

**Commission Districts Affected**  
 5, 6,

**Requested Action** *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*  
 Request approval of statewide contract - Police Department, SWC 99999-SPD-ES40199409-001, Police Pursuit Vehicles in the amount of \$117,853.75 with Akins Ford Corp (Winder, GA) to provide 5 police pursuit vehicles. This is a one-time procurement.

**Requirement for Board Action** *(Cite specific Board policy, statute or code requirement)*  
 In accordance with Purchasing Code Section 102-459, requests for approval of statewide contracts of more than \$49,999.99 shall be forwarded to the Board of Commissioners for approval.

**Is this Item related to a Strategic Priority Area?** *(If yes, note strategic priority area below)*  
 Yes All People are safe

**Is this a purchasing item?**  
 Yes

**Summary & Background** *(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

Scope of Work: This request is for the purchase of 5 police pursuit vehicles for the Fulton County Police Department.

The cost per vehicle includes 3 year/36,000 mile maintenance warranty which covers the following vehicle components: engine, transmission, rear-wheel drive, front wheel drive, steering, brakes, front suspension, electrical, air conditioning and heating, high tech components, emission system components, audio and safety system components. Everyday maintenance, fluids, lubrication, brake pads, wiper blades, etc., are not covered under the warranty.

Community Impact: Procurement will provide the department with an inventory of reliable vehicles for use in responding to 911 calls for service.

Department Recommendation: Recommend approval of this agenda item.

Project Implications: There are no project implications

Community Issues/Concerns: There are no community issues/concerns.

Department Issues/Concerns: There are no department issues/concerns.

History of BOC Agenda Item: This is a new procurement.

Agency Director Approval		County Manager's Approval
<b>Typed Name and Title</b> Felicia Strong-Whitaker, Director	<b>Phone</b> (404) 612-5800	
<b>Signature</b>	<b>Date</b>	

Revised 03/12/09 (Previous versions are obsolete)

<b>Contract &amp; Compliance Information</b>	<i>(Provide Contractor and Subcontractor details.)</i>

Agency Director Approval		County Manager's Approval
<b>Typed Name and Title</b> Felicia Strong-Whitaker, Director	<b>Phone</b> (404) 612-5800	
<b>Signature</b>	<b>Date</b>	

Revised 03/12/09 (Previous versions are obsolete)

# # 19-0963

Solicitation Information	NON-MFBE	MBE	FBE	TOTAL
No. Bid Notices Sent:				
No. Bids Received:				

<b>Total Contract Value</b>	.
<b>Total M/FBE Values</b>	.
<b>Total Prime Value</b>	.

**Fiscal Impact / Funding Source** *(Include projected cost, approved budget amount and account number, source of funds, and any future funding requirements.)*  
 504-320-3200-1410: South Fulton Capital Improvements, Police, Police Multi-Year, Equipment - \$117,853.75

**Exhibits Attached** *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*  
 Exhibit 1 – Statewide Information Sheet  
 Exhibit 2 – Contractors Performance Report

**Source of Additional Information** *(Type Name, Title, Agency and Phone)*  
 Darryl Halbert, Chief of Police, Police Department, 404-613-5714

Agency Director Approval		County Manager's Approval
Typed Name and Title Felicia Strong-Whitaker, Director	Phone (404) 612-5800	
Signature	Date	

Revised 03/12/09 (Previous versions are obsolete)

Continued

**Procurement**

<b>Contract Attached:</b> No	<b>Previous Contracts:</b> Yes		
<b>Solicitation Number:</b> 99999-SPD- ES40199409-001	<b>Submitting Agency:</b> Police	<b>Staff Contact:</b> Darryl Halbert	<b>Contact Phone:</b> 404-613-5714

**Description: Police Pursuit Vehicles**

**FINANCIAL SUMMARY**

<b>Total Contract Value:</b>	<b>MBE/FBE Participation:</b>
Original Approved Amount: .	Amount: .                   %: .
Previous Adjustments: .	Amount: .                   %: .
This Request:                   \$117,853.75	Amount: .                   %: .
TOTAL: .	Amount: .                   %: .

**Grant Information Summary:**

Amount Requested: .	<input type="checkbox"/>	Cash
Match Required: .	<input type="checkbox"/>	In-Kind
Start Date: .	<input type="checkbox"/>	Approval to Award
End Date: .	<input type="checkbox"/>	Apply & Accept
Match Account \$: .		

<b>Funding Line 1:</b> 504-320-3200-1410	<b>Funding Line 2:</b> .	<b>Funding Line 3:</b> .	<b>Funding Line 4:</b> .
---	-----------------------------	-----------------------------	-----------------------------

**KEY CONTRACT TERMS**

<b>Start Date:</b> One time procurement	<b>End Date:</b> .
<b>Cost Adjustment:</b> .	<b>Renewal/Extension Terms:</b> .

**ROUTING & APPROVALS**  
(Do not edit below this line)

X	Originating Department:	Halbert, Darryl	Date: 10/11/2019
X	County Attorney:	Palmer, Ashley	Date: 11/14/2019
X	Purchasing/Contract Compliance:	Strong-Whitaker, Felicia	Date: 11/14/2019
X	Finance/Budget Analyst/Grants Admin:	Jones, Monica	Date: 10/16/2019
.	Grants Management:	.	Date: .
X	County Manager:	Anderson, Dick	Date: 11/14/2019

Statewide Information Sheet

Statewide Contract Number	<b>99999-SPD-ES40199409</b>	NIGP Code	<b>07105</b>
Name of Contract	<b>Police Pursuit and Special Services Vehicles</b>		
Effective Date	<b>9/1/2014</b>	Expiration Date	<b>8/31/2020</b>
Contract Table of Contents			
Vendors Awarded	<b>3</b>	Contract Information:	<b>Mandatory Contract</b>
Contract Information for Vendor			
<b>Contract Summary Page</b>			<b>1</b>
<b>Akins Ford-Dodge-Chrysler-Jeep</b>			<b>2</b>
<b>Hardy Chevrolet</b>			<b>3</b>
<b>Wade Ford</b>			<b>4</b>
Additional Contract Information			
<b>Contract Renewals/ Extensions/ Changes</b>			<b>5</b>
<b>Table of Contents</b>			<b>6</b>
<b>Ordering Instructions</b>			<b>6</b>
<b>Line Item Listing</b>			<b>6</b>
<b>Pricing</b>			<b>6</b>
<b>Specifications</b>			<b>6</b>
<b>Contract Administrator</b>			<b>6</b>

# # 19-0963

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	<b>99999-ES40199409-0001</b>		
<b>PeopleSoft Vendor Number</b>	<b>0000060486</b>	<b>Location Code</b>	<b>002</b>
<b>Vendor Name &amp; Address</b>			
<b>Akins Ford-Dodge-Chrysler-Jeep 220 West May Street Winder, Georgia 30680</b>			
<b>TIN: 58-0961275</b>			
<b>Contract Administrator</b>			
<b><u>Roz Icenhour</u> RIcenhour@akinsonline.com Telephone: 770-868-5271 Fax: 770-307-1952</b>			
<b>Contact Details</b>			
<b>Ordering Information</b>	<b>220 West May Street Winder, Georgia 30680 ATTN: Roz Icenhour</b>		
<b>Remitting Information</b>	<b>220 West May Street Winder, Georgia 30680 ATTN: Roz Icenhour</b>		
<b>Delivery Days</b>	<b>Orders will be shipped within 60-90 days after receipt of Purchase Order</b>		
<b>Discounts</b>	<b>3% Net 20 days</b>		
<b>Payment Terms</b>	<b>Net 30 days</b>		
<b>Bid Offer includes</b>	<b>State and Local Governments</b>		
<b>Acceptable payment method</b>	<b>Purchase Orders</b>		





**CONTRACT AMENDMENT EXTENSION #3  
Police Pursuit and Special Services Vehicles  
Akin Ford Corp**

This amendment by and between the Contractor and State Entity defined below shall be effective as of the date this Amendment is fully executed.

STATE OF GEORGIA CONTRACT	
<b>State Entity's Name:</b>	Department of Administrative Services
<b>Contractor's Full Legal Name:</b>	Akin Ford Corp
<b>Contract No.:</b>	SWC 99999-SPD-40199409-001
<b>Solicitation Title/Event Name:</b>	N/A
<b>Contract Award Date:</b>	September 3, 2013
<b>Current Contract Term:</b>	9/3/2017 Through 8/15/19

**BACKGROUND AND PURPOSE.** The Contract is in effect through the Current Term provided above. The parties hereto now desire to amend the contract to extend for an additional term of twelve months.

For good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties do hereby agree as follows:

- CONTRACT EXTENSION.** The parties hereby agree that the contract will be extended for an additional period of time as follows:

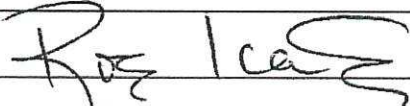
NEW CONTRACT TERM	
<b>Beginning Date of New Contract Term:</b>	9/3/2019
<b>End Date of New Contract Term:</b>	8/15/2020



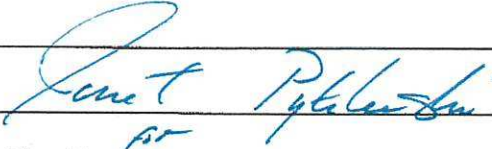
- 2. The parties agree the contract will expire at midnight on the date defined as the "End Date of the New Contract Term" unless the parties agree to extend the contract for an additional period of time.
- 3. **SUCCESSORS AND ASSIGNS.** This Amendment shall be binding upon and inure to the benefit of the successors and permitted assigns of the parties hereto.
- 4. **ENTIRE AGREEMENT.** Except as expressly modified by this Amendment, the contract shall be and remain in full force and effect in accordance with its terms and shall constitute the legal, valid, binding and enforceable obligations to the parties. This Amendment and the contract (including any written amendments thereto), collectively, are the complete agreement of the parties and supersede any prior agreements or representations, whether oral or written, with respect thereto. Should the State of Georgia (DOAS) enter into a new contract for these products and/or services, during the term of this Extension, the new contract shall supersede this Extension.

IN WITNESS WHEREOF, the parties have caused this Amendment to be duly executed by their authorized representatives.

**CONTRACTOR**

<b>Contractor's Full Legal Name: (PLEASE TYPE OR PRINT)</b>	AKIN FORD LLC
<b>Authorized Signature:</b>	
<b>Printed Name and Title of Person Signing:</b>	ROZ ICENHOUR GOVERNMENT SALES MANAGER
<b>Date:</b>	AUGUST 5, 2019
<b>Company Address:</b>	220 W. MAY STREET WINDER GA 30680

**STATE ENTITY**

<b>Authorized Signature:</b>	
<b>Printed Name and Title of Person Signing:</b>	Lisa Eason Deputy Commissioner State Purchasing Division
<b>Date:</b>	August 21, 2019
<b>Company Address:</b>	200 Piedmont Avenue, S.E., Suite 1302, West Tower Atlanta, Georgia 30334-9010

DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE

CONTRACTORS PERFORMANCE REPORT  
GOODS AND COMMODITIES SERVICES

Report Period Start	Report Period End	Contract Period Start	Contract Period End
3/1/2019	10/9/2019	3/1/2019	12/31/2019
PO Number			PO Date
32019118194D-RD			
Department	<b>Police</b>		
Bid Number			
Service Commodity	<b>Police Patrol and Administrative Vehicles</b>		
Contractor	<b>AKINS FORD DODGE CHRYSLER JEEP</b>		

<b>= Unsatisfactory</b>	<i>Achieves contract requirements less than 50% of the time, not responsive, effective and/or efficient, unacceptable delay, incompetence, high degree of customer dissatisfaction.</i>
<b>= Poor</b>	<i>Achieves contract requirements 70% of the time. Marginally responsive, effective and/or efficient; delays require significant adjustments to programs; key employees marginally capable; customers somewhat satisfied.</i>
<b>= Satisfactory</b>	<i>Achieves contract requirements 80% of the time; generally responsive, effective and/or efficient; delays are excusable and/or results in minor programs adjustments; employees are capable and satisfactorily providing service without intervention; customers indicate satisfaction.</i>
<b>= Good</b>	<i>Achieves contract requirements 90% of the time. Usually responsive; effective and/or efficient; delays have not impact on programs/mission; key employees are highly competent and seldom require guidance; customers are highly satisfied.</i>
<b>= Excellent</b>	<i>Achieves contract requirements 100% of the time. Immediately responsive; highly efficient and/or effective; no delays; key employees are experts and require minimal directions; customers expectations are exceeded.</i>

. Quality of Goods/Services (-Specification Compliance - Technical Excellence - Reports/Administration - Personnel Qualification)

**Comments:**

0  
 1  
 2  
 3  
 4

New vehicles arrived in good order.

. Timeliness of Performance (-Were Milestones Met Per Contract - Response Time (per agreement, if applicable) - Responsiveness to Direction/Change - On time Completion Per Contract)

**Comments:**

0  
 1  
 2  
 3  
 4

New vehicles delivered within the estimated time frame.

. Business Relations (-Responsiveness to Inquiries - Prompt Problem Notifications)

**Comments:**

0  
 1  
 2  
 3  
 4

Responds to questions and concerns in a timely manner.



# 19-0963

met User Quality Expectations - met specification - within budget - proper invoicing - no substitutions

- 1
- 2
- 3
- 4

very satisfied with the new vehicle purchase and delivery.

Contractors Key Personnel (-Credentials/Experience Appropriate - Effective Supervision/Management - Available as Needed)

- 0
- 1
- 2
- 3
- 4

Comments:

Personnel readily available at all times


Overall Performance Rating: 4.0

Would you select/recommend this vendor again?  
Check box for Yes. Leave Blank for No

- Yes
- No

Rating completed by:

johna.cross

Department Head Name	Department Head Signature	Date
Darryl Halbert		10/9/2019