

**Agenda Item Summary**BOC Meeting Date
12/18/2019**Requesting Agency**

Real Estate and Asset Management

Commission Districts Affected

All Districts

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of the lowest responsible bidders- Department of Real Estate and Asset Management, 19ITB118742C-BKJ, Maintenance & Testing of Fire-Intrusion Alarm Systems in the total amount of \$110,000.00 with (A) VSC Fire & Security, Inc., (Norcross, GA) in the amount of \$60,000.00 and (B) Entec Systems, Inc. (Suwanee, GA) in the amount of \$50,000.00, to provide on-site maintenance & testing of fire-intrusion alarm systems for County facilities effective January 1, 2020 through December 31, 2020, with two renewal options.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-373, all competitive sealed bids of more than \$49,999.99 shall be forwarded to the Board of Commissioners for approval.

Is this Item related to a Strategic Priority Area? *(If yes, note strategic priority area below)*

Yes All People trust government is efficient, effective, and fiscally sound

Is this a purchasing item?

Yes

Summary & Background*(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

Scope of Work: These contracts furnish all materials, labor, tools, equipment and appurtenances necessary to provides preventive maintenance and testing tasks for all system components to include fire alarm main and sub panels including intrusion alarm connections, for all Fulton County facilities.

The scope of work also includes but not limited to:

- LED lamp & batteries
- Smoke and heat detectors
- Horns and strobes
- Duck smoke detector
- Pull stations
- Fireman phone jacks
- Override panels

Community Impact: This agenda item is directly related to two (2) of the BOC's key strategic focus areas: 1) All people trust that government is effective, efficient and fiscally sound as well as 2) all

Agency Director Approval**County Manager's Approval**

Typed Name and Title

Felicia Strong-Whitaker, Director

Phone

(404) 612-5800

Signature

Date

people are safe. These contracts cover the annual maintenance and inspection of the fire-intrusion alarm systems in the buildings. Any deficiency that may be observed that would put the building out of compliance. In addition any corrective repairs that needs to be conducted to maintain the systems in operation and ensure compliance with fire codes.

Department Recommendation: The Department of Real Estate and Asset Management recommends approval of the lowest responsible and responsive bidders to provide on-site maintenance and testing the of fire-intrusion alarm systems for Fulton County facilities for fiscal year 2020.

The recommendation was based on the bidders' prices for annual testing of fire intrusion alarm devices to include sub panels and smoke detectors located throughout each facility; per hourly labor rates for tasks other than testing and maintenance repairs cost & overtime; and totaling up all costs for Based Bid Amount to determine the lowest responsible bidder.

The recommendation also was based on the bidder's submittal of required professional certifications/licenses on fire alarm control systems such as: Notifier IFC 2020, Simplex Controls, Edwards Controls and Silent Knight.

The County received and evaluated eight (8) bid responses to the solicitation. VSC Fire & Security, Inc. submitted the lowest responsible bid and Entec Systems, Inc. submitted the next lowest responsible bid. After determining these factors, the Department requiring multiple fire intrusion alarm contractors to provide the County with maximum flexibility to service needs. Therefore, we recommend VSC Fire & Security, Inc. and Entec Systems, Inc. to provide fire sprinkler protection system maintenance services for County facilities for fiscal year 2020. Both contractors have current or previous contracts with Fulton County and have performed very good and highly competent as a fire alarm contractor for Fulton County as stated in their performance reports.

The \$110,000 in spending authority is requested because this is a time and materials contract that requires covering the cost for replacement of all parts/ components and labor for inspections, and maintenance repairs. The bid prices quoted by the bidders are only for a fixed cost, However, in most cases, because of the age of the systems there will be deficiencies. When such deficiencies are identified, Fulton County is liable to repair them and these repairs come at additional cost. The extra authority requested, over and above the base bid cost will be used to cover the cost of deferred maintenance.

Historical Expenditures:

- FY2019: The County expenditures as of 10/31/2019, \$88,766.09
- FY2018: The County spent \$154,536.54
- FY2017: The County spent \$130,000.00
- FY2016: The County spent \$234,000

Project Implications: County facilities which have undergone inspection indicated the need for maintenance and testing of fire-intrusion alarm systems to be fully functional and compliant with fire codes and regulations. These are activities mandated by the State Fire Marshal and a requirement for accreditation of law enforcement agencies like the Sheriff's and Marshall's Departments.

Community Issues/Concerns: None that the Department is aware of.

Department Issues/Concerns: If these contracts are not approved, the Department will not be able to provide the required maintenance and testing of fire- intrusion alarm systems in Fulton County facilities and without testing to determine deficiencies in the systems, it will increase the risk potential for the County.

History of BOC Agenda Item: This is a new procurement.

Contract Compliance Information	<i>(Provide Contractor and Subcontractor details.)</i>
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Total Contract Value: \$110,000.00

(A)

Contract Value: \$60,000.00
Prime Vendor: VSC Fire & Security, Inc.
Prime Status: Non-Minority
Location: Norcross, GA
County: Gwinnett County
Prime Value: \$60,000.00 or 100.00%
Subcontractor: None

Total Contract Value: \$60,000.00 or 100.00%
Total M/FBE Value: \$-0-

(B)

Contract Value: \$50,000.00
Prime Vendor: Entec Systems, Inc.
Prime Status: Non-Minority
Location: Suwanee, GA
County: Gwinnett County
Prime Value: \$50,000.00 or 100.00%
Subcontractor: None

Total Contract Value: \$50,000.00 or 100.00%
Total M/FBE Value: \$-0-

Grand Contract Value: \$110,000.00 or 100.00%
Grand M/FBE Value: \$-0-

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Solicitation Information	NON-MFBE	MBE	FBE	TOTAL
No. Bid Notices Sent:	9	1	25	35
No. Bids Received:	7	0	1	8
Total Contract Value	\$110,000.00 or 100.00%			
Total M/FBE Values	\$-0-			
Total Prime Value	\$110,000.00 or 100.00%			
Fiscal Impact / Funding Source <i>(Include projected cost, approved budget amount and account number, source of funds, and any future funding requirements.)</i>				
100-520-5221-1116: General, Real Estate and Asset Management, Building Maintenance- \$110,000 "Subject to availability of funding adopted for FY2020 by BOC"				
Exhibits Attached <i>(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)</i>				
Exhibit 1: Bid Tabulation Sheet				
Exhibit 2: Contractor's Performance Reports				
Exhibit 3: Department Recommendation Memo				
Source of Additional Information <i>(Type Name, Title, Agency and Phone)</i>				
Joseph N. Davis, Director, Department of Real Estate and Asset Management, (404) 612-3772				

Agency Director Approval		County Manager's Approval
Typed Name and Title Felicia Strong-Whitaker, Director	Phone (404) 612-5800	
Signature	Date	

Revised 03/12/09 (Previous versions are obsolete)

Continued

Procurement**Contract Attached:**
No**Previous Contracts:**
No**Solicitation Number:**
19ITB118742C-BKJ**Submitting Agency:**
Department of Real
Estate and Asset
Management**Staff Contact:**
Harry Jordan**Contact Phone:**
(404) 612-5933**Description:** Approval of lowest bidders to provide on-site maintenance & testing of fire-intrusion alarm systems for County facilities for FY2020.**FINANCIAL SUMMARY****Total Contract Value:**

Original Approved Amount: .
 Previous Adjustments: .
 This Request: \$110,000.00
 TOTAL: \$110,000.00

MBE/FBE Participation:

Amount: . %: .
 Amount: . %: .
 Amount: \$-0- 0.00%: .
 Amount: . %: .

Grant Information Summary:

Amount Requested: . ☐ Cash
 Match Required: . ☐ In-Kind
 Start Date: . ☐ Approval to Award
 End Date: . ☐ Apply & Accept
 Match Account \$: .

Funding Line 1:

100-520-5221-1116:
 \$110,000.00 "Subject
 to availability of
 funding adopted for
 FY2020 by BOC"

Funding Line 2:

.

Funding Line 3:

.

Funding Line 4:

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KEY CONTRACT TERMS**Start Date:**

1/1/2020

End Date:

12/31/2020

Cost Adjustment:

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Renewal/Extension Terms:

Two one-year renewal options.

ROUTING & APPROVALS

(Do not edit below this line)

X	Originating Department:	Davis, Joseph	Date: 11/4/2019
X	County Attorney:	Stewart, Derval	Date: 12/10/2019
X	Purchasing/Contract Compliance:	Strong-Whitaker, Felicia	Date: 12/10/2019
X	Finance/Budget Analyst/Grants Admin:	Whitted, Ivan	Date: 11/4/2019
.	Grants Management:	.	Date: .
X	County Manager:	Anderson, Dick	Date: 12/11/2019

BID NUMBER#19ITB118742C-BKJ														
BID DESCRIPTION: Maintenance and Testing of Fire-Intrusion Alarm Systems														
REQUESTING DEPARTMENT: Department of Real Estate and Asset Management												Due Date: 10/10/2019		
				VENDOR CODE	VENDOR CODE	VENDOR CODE	VENDOR CODE	VENDOR CODE	VENDOR CODE	VENDOR CODE	VENDOR CODE	VENDOR CODE		
				VENDOR NAME	VENDOR NAME	VENDOR NAME	VENDOR NAME	VENDOR NAME	VENDOR NAME	VENDOR NAME	VENDOR NAME	VENDOR NAME		
				Johnson Controls Fire Protection, LP	Centry Fire Protection, LLC.	VSC Fire & Security, Inc.	M.C. Dean, Inc.	Entec Systems Inc.	All-Star Fire, LLC.	Basesix	Place Services, Inc.			
				ADDRESS	ADDRESS	ADDRESS	ADDRESS	ADDRESS	ADDRESS	ADDRESS	ADDRESS			
				1350 Northmeadow Pkwy, Suite 100 Roswell, GA 30075	2450 Meadowbrook Pkwy Duluth, GA 30096	1780 Corporate Dr, Suite 425 Nocross, GA 30093	3435 Martin Farm Road Suwanee, GA 30024	450 Satlllite Blvd NE Suite P, Suwanee, GA 30024	3284 Medlock Bridge Rd Ste 300 Norcross, GA 30092	2053 Franklin Way Marietta, GA 30067	201 Gateway Drive Canton, GA 30115			
				TELEPHONE	TELEPHONE	TELEPHONE	TELEPHONE	TELEPHONE	TELEPHONE	TELEPHONE	TELEPHONE			
				(303) 503-8640	(770) 506-2388 Ext 180	(678) 252-0600	(678) 546-6400	(770) 931-0800	(678) 691-0011	(678) 833-8351	(678) 880-4777			
				CONTACT:	CONTACT:	CONTACT:	CONTACT:	CONTACT:	CONTACT:	CONTACT:	CONTACT:			
				Wesley Hales	Tiffany Konenkamp	William R. Nixon	Ahmed Gokturk	Josh Britt	Tricia Biando	Angela Williams	Mike Kipp			
No	ding Name	Type of System	# of Devices	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing		
CENTRAL FULTON														
1	e Center Complex	Notifier /1 FC 2020	761	\$ 15,409.00	\$ 4,500.00	\$ 3,425.00	\$ 13,987.00	\$ 6,000.00	\$ 5,491.00	\$ 7,586.00	\$ 27,411.33			
2	ile Justice Center	Notifier NFS 3030	400	\$ 8,406.00	\$ 5,050.00	\$ 1,800.00	\$ 8,742.00	\$ 4,000.00	\$ 7,616.00	\$ 10,130.00	\$ 14,792.67			
3	cal Examiner	SK5207	22	\$ 1,066.00	\$ 105.00	\$ 175.00	\$ 769.00	\$ 140.00	\$ 338.00	\$ 314.00	\$ 1,567.33			
4	rn Research Library	Notifier NF52	130	\$ 1,797.00	\$ 600.00	\$ 845.00	\$ 4,546.00	\$ 750.00	\$ 397.00	\$ 588.00	\$ 2,884.67			
5	tree Branch Library	SK 4720	24	\$ 719.00	\$ 65.00	\$ 175.00	\$ 839.00	\$ 165.00	\$ 298.00	\$ 289.00	\$ 943.33			
6	Ponce de Leon Branch	SK4720	16	\$ 565.00	\$ 65.00	\$ 150.00	\$ 559.00	\$ 165.00	\$ 217.00	\$ 153.00	\$ 667.30			
7	East Atlanta	SK 5700	27	\$ 719.00	\$ 100.00	\$ 150.00	\$ 944.00	\$ 165.00	\$ 239.00	\$ 157.00	\$ 943.33			
8	Helene S. Mills Senior MP Center	SK5208	43	\$ 1,172.00	\$ 150.00	\$ 250.00	\$ 1,504.00	\$ 260.00	\$ 310.00	\$ 260.00	\$ 1,758.00			
9	Southeast Senior Center	SK5207	40	\$ 873.00	\$ 250.00	\$ 250.00	\$ 1,399.00	\$ 265.00	\$ 340.00	\$ 340.00	\$ 1,220.67			
10	Auburn Senior Center	SK2820	25	\$ 700.00	\$ 100.00	\$ 150.00	\$ 874.00	\$ 190.00	\$ 256.00	\$ 212.00	\$ 908.67			
11	Center for Rehabilitation	SKIFF 1000	155	\$ 2,268.00	\$ 600.00	\$ 950.00	\$ 5,420.00	\$ 925.00	\$ 718.00	\$ 854.00	\$ 3,734.00			
12	Health/Human Services	SK 5820 XL	80	\$ 1,239.00	\$ 519.00	\$ 350.00	\$ 2,797.00	\$ 500.00	\$ 411.00	\$ 423.00	\$ 1,879.33			
GREATER FULTON-NORTH														
13	Robert Fulton Library	SK5207	35	\$ 777.00	\$ 200.00	\$ 200.00	\$ 1,224.00	\$ 190.00	\$ 281.00	\$ 275.00	\$ 1,047.33			
14	Buckhead Branch Library	SK4720	11	\$ 537.00	\$ 55.00	\$ 150.00	\$ 385.00	\$ 140.00	\$ 178.00	\$ 108.00	\$ 614.00			
15	Northeast Regional	SK5207	31	\$ 691.00	\$ 100.00	\$ 175.00	\$ 1,084.00	\$ 190.00	\$ 190.00	\$ 134.00	\$ 891.33			
16	Northside Branch	SK4720	11	\$ 556.00	\$ 55.00	\$ 150.00	\$ 385.00	\$ 140.00	\$ 190.00	\$ 117.00	\$ 648.67			
17	Alpharetta Library	Firelite 9200 UD	30	\$ 1,027.00	\$ 65.00	\$ 175.00	\$ 1,049.00	\$ 190.00	\$ 344.00	\$ 304.00	\$ 1,498.00			
18	Milton Library	Firelite 9200UDLS	33	\$ 1,075.00	\$ 65.00	\$ 175.00	\$ 1,154.00	\$ 190.00	\$ 347.00	\$ 298.00				
19	East Roswell Library	Siemens FC2025/2050	35	\$ 931.00	\$ 65.00	\$ 175.00	\$ 1,224.00	\$ 190.00	\$ 303.00	\$ 274.00	\$ 1,324.67			

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BID NUMBER#19ITB118742C-BKJ																			
BID DESCRIPTION: Maintenance and Testing of Fire-Intrusion Alarm Systems																			
REQUESTING DEPARTMENT: Department of Real Estate and Asset Management												Due Date: 10/10/2019							
				VENDOR CODE		VENDOR CODE		VENDOR CODE		VENDOR CODE		VENDOR CODE		VENDOR CODE		VENDOR CODE			
				VENDOR NAME		VENDOR NAME		VENDOR NAME		VENDOR NAME		VENDOR NAME		VENDOR NAME		VENDOR NAME			
				Johnson Controls Fire Protection, LP		Centry Fire Protection, LLC.		VSC Fire & Security, Inc.		M.C. Dean, Inc.		Entec Systems Inc.		All-Star Fire, LLC.		Basesix		Place Services, Inc.	
				ADDRESS		ADDRESS		ADDRESS		ADDRESS		ADDRESS		ADDRESS		ADDRESS		ADDRESS	
				1350 Northmeadow Pkwy, Suite 100 Roswell, GA 30075		2450 Meadowbrook Pkwy Duluth, GA 30096		1780 Corporate Dr, Suite 425 Nocross, GA 30093		3435 Martin Farm Road Suwanee, GA 30024		450 Satllilite Blvd NE Suite P, Suwanee, GA 30024		3284 Medlock Bridge Rd Ste 300 Norcross, GA 30092		2053 Franklin Way Marietta, GA 30067		201 Gateway Drive Canton, GA 30115	
				TELEPHONE		TELEPHONE		TELEPHONE		TELEPHONE		TELEPHONE		TELEPHONE		TELEPHONE		TELEPHONE	
				(303) 503-8640		(770) 506-2388 Ext 180		(678) 252-0600		(678) 546-6400		(770) 931-0800		(678) 691-0011		(678) 833-8351		(678) 880-4777	
				CONTACT:		CONTACT:		CONTACT:		CONTACT:		CONTACT:		CONTACT:		CONTACT:		CONTACT:	
				Wesley Hales		Tiffany Konenkamp		William R. Nixon		Ahmed Gokturk		Josh Britt		Tricia Biando		Angela Williams		Mike Kipp	
No	ding Name	Type of System	# of Devices	Cost for Annual Testing		Cost for Annual Testing		Cost for Annual Testing		Cost for Annual Testing		Cost for Annual Testing		Cost for Annual Testing		Cost for Annual Testing		Cost for Annual Testing	
41	ge Park Branch	SK5207	28	\$	671.00	\$	182.00	\$	175.00	\$	979.00	\$	190.00	\$	252.00	\$	208.00	\$	856.67
42	ville Branch	SK4720	22	\$	662.00	\$	192.00	\$	175.00	\$	769.00	\$	165.00	\$	231.00	\$	176.00	\$	839.33
43	i Fulton Branch	SK5808	17	\$	912.00	\$	182.00	\$	175.00	\$	594.00	\$	140.00	\$	330.00	\$	308.00	\$	1,290.00
44	opolitan Library	ESL IO 64	26	\$	921.00	\$	65.00	\$	175.00	\$	909.00	\$	190.00	\$	305.00	\$	267.00	\$	1,307.33
45	Creek Library	Notifier	27	\$	969.00	\$	65.00	\$	175.00	\$	944.00	\$	190.00	\$	299.00	\$	237.00	\$	1,394.00
46	etto Library	Firelite	24	\$	748.00	\$	65.00	\$	175.00	\$	839.00	\$	180.00	\$	256.00	\$	200.00	\$	995.33
47	east Library	SK IFP 2000	15	\$	796.00	\$	65.00	\$	150.00	\$	525.00	\$	150.00	\$	243.00	\$	177.00	\$	1,082.00
48	Bowden Senior Center	SK5207	43	\$	835.00	\$	300.00	\$	350.00	\$	1,504.00	\$	425.00	\$	289.00	\$	192.00	\$	1,151.33
49	o Truitt	SK5207	20	\$	710.00	\$	130.00	\$	150.00	\$	699.00	\$	190.00	\$	263.00	\$	212.00	\$	926.00
50	ew Beginnings	SK5820	48	\$	902.00	\$	300.00	\$	275.00	\$	1,678.00	\$	310.00	\$	292.00	\$	244.00	\$	1,272.67
51	Quality Living Services	SK4720	42	\$	893.00	\$	250.00	\$	250.00	\$	1,469.00	\$	240.00	\$	348.00	\$	328.00	\$	1,255.33
52	Palmetto	SK5207	30	\$	739.00	\$	150.00	\$	175.00	\$	1,049.00	\$	190.00	\$	244.00	\$	182.00	\$	978.00
53	Hapeville	SK5208	52	\$	998.00	\$	300.00	\$	300.00	\$	1,818.00	\$	325.00	\$	380.00	\$	363.00	\$	1,446.00
54	Coop. Extension Service Office	SK4720	20	\$	623.00	\$	150.00	\$	150.00	\$	699.00	\$	160.00	\$	217.00	\$	150.00	\$	770.00
55	Central Training Ctr.	SK5207	45	\$	864.00	\$	300.00	\$	250.00	\$	1,574.00	\$	285.00	\$	318.00	\$	262.00	\$	1,203.33
56	South Training Ctr.	SK5207	45	\$	835.00	\$	300.00	\$	250.00	\$	1,574.00	\$	285.00	\$	343.00	\$	312.00	\$	1,151.33
57	Oak Hill Homes Complex	Firelite MS-9600UDLS		\$	2,355.00	\$	600.00	\$	900.00	\$	1,923.00	\$	475.00	\$	696.00	\$	568.00	\$	3,890.00
58	Adamsville Regional Health Ctr	SKIFP1000	82	\$	1,450.00	\$	500.00	\$	500.00	\$	2,867.00	\$	310.00	\$	685.00	\$	797.00	\$	2,260.67
59	South Fulton Mental Health	SK5208	56	\$	1,018.00	\$	300.00	\$	326.00	\$	1,958.00	\$	325.00	\$	413.00	\$	424.00	\$	1,480.67
60	West Mental Health	SK4720	30	\$	729.00	\$	150.00	\$	150.00	\$	1,049.00	\$	190.00	\$	285.00	\$	203.00	\$	960.67
61	College Park Health Ctr.	SK5207	106	\$	1,508.00	\$	500.00	\$	550.00	\$	3,707.00	\$	625.00	\$	557.00	\$	642.00	\$	2,364.67
62	Neighborhood Union Health Ctr.	SK 5207	58	\$	1,181.00	\$	468.00	\$	325.00	\$	2,028.00	\$	325.00	\$	469.00	\$	515.00	\$	1,775.33
63	Fire St 11	Firelite MS-9600UDLS	14	\$	950.00	\$	150.00	\$	150.00	\$	490.00	\$	140.00	\$	361.00	\$	330.00	\$	1,359.33
64	David Hagins Shooting Range - Trailer	SK4720	9	\$	508.00	\$	130.00	\$	150.00	\$	315.00	\$	140.00	\$	186.00	\$	120.00	\$	562.00
65	Public Safety Training (Wolf Creek)	SK5207	68	\$	883.00	\$	300.00	\$	425.00	\$	2,378.00	\$	425.00	\$	311.00	\$	278.00	\$	1,238.00

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BID NUMBER#19ITB118742C-BKJ											
BID DESCRIPTION: Maintenance and Testing of Fire-Intrusion Alarm Systems											
REQUESTING DEPARTMENT: Department of Real Estate and Asset Management										Due Date: 10/10/2019	
				VENDOR CODE	VENDOR CODE	VENDOR CODE	VENDOR CODE	VENDOR CODE	VENDOR CODE	VENDOR CODE	VENDOR CODE
				VENDOR NAME	VENDOR NAME	VENDOR NAME	VENDOR NAME	VENDOR NAME	VENDOR NAME	VENDOR NAME	VENDOR NAME
				Johnson Controls Fire Protection, LP	Centry Fire Protection, LLC.	VSC Fire & Security, Inc.	M.C. Dean, Inc.	Entec Systems Inc.	All-Star Fire, LLC.	Basesix	Place Services, Inc.
				ADDRESS	ADDRESS	ADDRESS	ADDRESS	ADDRESS	ADDRESS	ADDRESS	ADDRESS
				1350 Northmeadow Pkwy, Suite 100 Roswell, GA 30075	2450 Meadowbrook Pkwy Duluth, GA 30096	1780 Corporate Dr, Suite 425 Nocross, GA 30093	3435 Martin Farm Road Suwanee, GA 30024	450 Satlllite Blvd NE Suite P, Suwanee, GA 30024	3284 Medlock Bridge Rd Ste 300 Norcross, GA 30092	2053 Franklin Way Marietta, GA 30067	201 Gateway Drive Canton, GA 30115
				TELEPHONE	TELEPHONE	TELEPHONE	TELEPHONE	TELEPHONE	TELEPHONE	TELEPHONE	TELEPHONE
				(303) 503-8640	(770) 506-2388 Ext 180	(678) 252-0600	(678) 546-6400	(770) 931-0800	(678) 691-0011	(678) 833-8351	(678) 880-4777
				CONTACT:	CONTACT:	CONTACT:	CONTACT:	CONTACT:	CONTACT:	CONTACT:	CONTACT:
				Wesley Hales	Tiffany Konenkamp	William R. Nixon	Ahmed Gokturk	Josh Britt	Tricia Biando	Angela Williams	Mike Kipp
No	Building Name	Type of System	# of Devices	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing
66	Record Center	SK4720	11	\$ 710.00	\$ 150.00	\$ 150.00	\$ 385.00	\$ 140.00	\$ 241.00	\$ 189.00	\$ 926.00
67	Club House For Youth	SK5808	19	\$ 729.00	\$ 190.00	\$ 150.00	\$ 664.00	\$ 140.00	\$ 262.00	\$ 212.00	\$ 960.67
68	Lowee Shooting Clubhouse	SK4720	6	\$ 883.00	\$ 65.00	\$ 150.00	\$ 210.00	\$ 140.00	\$ 311.00	\$ 206.00	\$ 1,238.00
69	End Arts Center	SK4720	14	\$ 546.00	\$ 142.00	\$ 150.00	\$ 490.00	\$ 140.00	\$ 197.00	\$ 130.00	\$ 631.33
70	Nonnd House	SK4720	5	\$ 979.00	\$ 120.00	\$ 150.00	\$ 175.00	\$ 140.00	\$ 685.00	\$ 800.00	\$ 1,411.33
71	Creek Amphitheater	SK5808	13	\$ 652.00	\$ 75.00	\$ 150.00	\$ 455.00	\$ 140.00	\$ 234.00	\$ 202.00	\$ 822.00
72	Low Arts Center	SK5207 SK5820XL	63	\$ 960.00	\$ 300.00	\$ 400.00	\$ 2,203.00	\$ 425.00	\$ 252.00	\$ 183.00	\$ 1,376.67
73	Camp Truitt Education	SK5207	14	\$ 594.00	\$ 75.00	\$ 150.00	\$ 490.00	\$ 140.00	\$ 204.00	\$ 137.00	\$ 718.00
74	South Service Center	SIMPLEX	45	\$ 854.00	\$ 200.00	\$ 289.00	\$ 1,574.00	\$ 200.00	\$ 272.00	\$ 208.00	\$ 1,186.00
75	Grounds Division Office	SK4720	23	\$ 633.00	\$ 100.00	\$ 150.00	\$ 804.00	\$ 160.00	\$ 264.00	\$ 236.00	\$ 787.33
76	South Zone Maintenance	SK 4720	9	\$ 604.00	\$ 55.00	\$ 150.00	\$ 315.00	\$ 140.00	\$ 231.00	\$ 166.00	\$ 735.33
77	TOTAL FOR ALL BUILDINGS			\$ 89,447.00	\$ 31,906.00	\$ 23,449.00	\$ 115,815.00	\$ 28,185.00	\$ 36,366.00	\$ 38,254.00	\$ 134,654.63
78	Labor Rate for tasks other than testing and maintenance			\$ 174.00	\$ 74.00	\$ 85.00	\$ 79.00	\$ 100.00	\$ 65.00	\$ 115.00	\$ 85.00
79	Overtime labor rate for other tasks than testing and maintenance (shall not exceed 1.5 times the labor rate indicated in Special Conditions/Instruction, Section Parts Pricing, Paragraph B.			\$ 260.00	\$ 112.00	\$ 127.50	\$ 125.00	\$ 150.00	\$ 142.50	\$ 172.00	\$ 127.50
80	Indicate any other charges that will apply, in addition to the above. Please describe each item. Charhes not mentioned in the bid will not be approved is a contract is awarded.			NA	1 year	NA	N/A		N/A	\$230.00/hr Holiday Rate	350.00 Cancelation trip charge
	Base Bid Amount			\$89,447.00	\$ 29,825.00	\$ 23,449.00	\$ 115,815.00	\$ 28,185.00	\$ 36,366.00	\$ 38,254.00	\$ 134,354.63
	BIDS MAILED										

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BID NUMBER#19ITB118742C-BKJ																								
BID DESCRIPTION: Maintenance and Testing of Fire-Intrusion Alarm Systems																								
REQUESTING DEPARTMENT: Department of Real Estate and Asset Management												Due Date: 10/10/2019												
	VENDOR CODE			VENDOR CODE			VENDOR CODE			VENDOR CODE			VENDOR CODE			VENDOR CODE			VENDOR CODE					
	VENDOR NAME			VENDOR NAME			VENDOR NAME			VENDOR NAME			VENDOR NAME			VENDOR NAME								
	Johnson Controls Fire Protection, LP			Centry Fire Protection, LLC.			VSC Fire & Security, Inc.			M.C. Dean, Inc.			Entec Systems Inc.			All-Star Fire, LLC.			Basesix			Place Services, Inc.		
	ADDRESS			ADDRESS			ADDRESS			ADDRESS			ADDRESS			ADDRESS			ADDRESS					
	1350 Northmeadow Pkwy, Suite 100 Roswell, GA 30075			2450 Meadowbrook Pkwy Duluth, GA 30096			1780 Corporate Dr, Suite 425 Nocross, GA 30093			3435 Martin Farm Road Suwanee, GA 30024			450 Satlllite Blvd NE Suite P, Suwanee, GA 30024			3284 Medlock Bridge Rd Ste 300 Norcross, GA 30092			2053 Franklin Way Marietta, GA 30067			201 Gateway Drive Canton, GA 30115		
	TELEPHONE			TELEPHONE			TELEPHONE			TELEPHONE			TELEPHONE			TELEPHONE			TELEPHONE					
	(303) 503-8640			(770) 506-2388 Ext 180			(678) 252-0600			(678) 546-6400			(770) 931-0800			(678) 691-0011			(678) 833-8351			(678) 880-4777		
	CONTACT:			CONTACT:			CONTACT:			CONTACT:			CONTACT:			CONTACT:			CONTACT:					
	Wesley Hales			Tiffany Konenkamp			William R. Nixon			Ahmed Gokturk			Josh Britt			Tricia Biando			Angela Williams			Mike Kipp		
No	Building Name		Type of System	# of Devics	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing	Cost for Annual Testing											
BIDS RECEIVED:					8																			
					CONTACT: Brian Jones																			

DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE

CONTRACTORS PERFORMANCE REPORT
OTHER SERVICES

Report Period Start	Report Period End	Contract Period Start	Contract Period End
7/1/2019	9/30/2019	2/11/2019	12/31/2019
PO Number			PO Date
DO 021119000*151			2/11/2019
Department	Real Estate and Asset Management		
Bid Number	17ITB104045C-BKJ		
Service Commodity	FIRE AND INTRUSION ALARM TESTING AND MAINTENANCE		
Contractor	VSC FIRE AND SECURITY		

= Unsatisfactory	<i>Achieves contract requirements less than 50% of the time, not responsive, effective and/or efficient, unacceptable delay, incompetence, high degree of customer dissatisfaction.</i>
= Poor	<i>Achieves contract requirements 70% of the time. Marginally responsive, effective and/or efficient; delays require significant adjustments to programs; key employees marginally capable; customers somewhat satisfied.</i>
= Satisfactory	<i>Achieves contract requirements 80% of the time; generally responsive, effective and/or efficient; delays are excusable and/or results in minor programs adjustments; employees are capable and satisfactorily providing service without intervention; customers indicate satisfaction.</i>
= Good	<i>Achieves contract requirements 90% of the time. Usually responsive; effective and/or efficient; delays have not impact on programs/mission; key employees are highly competent and seldom require guidance; customers are highly satisfied.</i>
= Excellent	<i>Achieves contract requirements 100% of the time. Immediately responsive; highly efficient and/or effective; no delays; key employees are experts and require minimal directions; customers expectations are exceeded.</i>

. Quality of Goods/Services (-Specification Compliance - Technical Excellence - Reports/Administration - Personnel Qualification)

Comments:

QUALITY GOODS AND SERVICES. TECHNICALLY SOUND IN PRATICE. PERSONNEL QUILIFIED. SLOW IN REPORTING ON ISSUES AT FACILITIES.

. Timeliness of Performance (-Were Milestones Met Per Contract - Response Time (per agreement, if applicable) - Responsiveness to Direction/Change - On time Completion Per Contract)

Comments:

SOME PMS ARE BEING DONE WITHOUT REGARD TO DUE DATE. PERFORMANCE ON REPAIRS GOOD. RESPONSIVE TO CHANGE.

. Business Relations (-Responsiveness to Inquiries - Prompt Problem Notifications)

Comments:

☐ 0
☐ 1

19-1146

☒ 4

Customer Satisfaction (-Met User Quality Expectations - Met Specification - Within Budget - Proper Invoicing - No Substitutions)

☐ 0☐ 1☐ 2☒ 3☐ 4

Comments:

ISSUES WITH INVOICING. NO LINE ITEM DETAILS OF SOME REPAIRS AND CHARGES.

Contractors Key Personnel (-Credentials/Experience Appropriate - Effective Supervision/Management - Available as Needed)

☐ 0☐ 1☐ 2☐ 3☒ 4

Comments:

EXPERIENCE APPROPRIATE. SUPERVISION IS EFFECTIVE. HAVE FOUND SUPERVISORS AND MANAGEMENT AVAILABLE.

Overall Performance Rating: 3.4

Would you select/recommend this vendor again?
Check box for Yes. Leave Blank for No)☒ Yes ☐ No

Rating completed by:

norris.callier

Department Head Name

Department Head Signature

Date

JOSEPH N. DAVIS



9/20/2019

for J. Davis

DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE

CONTRACTORS PERFORMANCE REPORT
PROFESSIONAL SERVICES

Report Period Start	Report Period End	Contract Period Start	Contract Period End
7/1/2014	10/1/2014	5/20/2014	12/31/2014
PO Number			PO Date
14SC91702DW			5/20/2014
Department	FACILITIES AND TRANSPORTATION SERVICES		
Bid Number	14ITB94171C-MT		
Service Commodity	Fire and Intrusion Alarm Testing and Maintenance		
Contractor	Entec Systems, Inc.		

= Unsatisfactory	<i>Achieves contract requirements less than 50% of the time, not responsive, effective and/or efficient, unacceptable delay, incompetence, high degree of customer dissatisfaction.</i>
= Poor	<i>Achieves contract requirements 70% of the time. Marginally responsive, effective and/or efficient; delays require significant adjustments to programs; key employees marginally capable; customers somewhat satisfied.</i>
= Satisfactory	<i>Achieves contract requirements 80% of the time; generally responsive, effective and/or efficient; delays are excusable and/or results in minor programs adjustments; employees are capable and satisfactorily providing service without intervention; customers indicate satisfaction.</i>
= Good	<i>Achieves contract requirements 90% of the time. Usually responsive; effective and/or efficient; delays have not impact on programs/mission; key employees are highly competent and seldom require guidance; customers are highly satisfied.</i>
= Excellent	<i>Achieves contract requirements 100% of the time. Immediately responsive; highly efficient and/or effective; no delays; key employees are experts and require minimal directions; customers expectations are exceeded.</i>

. Quality of Goods/Services (-Specification Compliance - Technical Excellence - Reports/Administration - Personnel Qualification)

Comments:

☐ 0
☐ 1
☐ 2
☒ 3
☐ 4

Vendor provided goods and services of very high quality. Vendor always complied with specifications.

. Timeliness of Performance (-Were Milestones Met Per Contract - Response Time (per agreement, if applicable) - Responsiveness to Direction/Change - On Time Completion Per Contract)

Comments:

☐ 0
☐ 1
☐ 2
☐ 3
☒ 4

Vendor was very responsive and always met milestones. Vendor's response time was better than expected even in emergency situations.

. Business Relations (-Responsiveness to Inquiries - Prompt Problem Notifications)

Comments:

☐ 0
☐ 1

19-1146

4

Customer Satisfaction (-Met User Quality Expectations - Met Specification - Within Budget - Proper Invoicing - No Substitutions)

Comments:

0

1

2

3

4

Meets quality expectations most of the time. Products and services met specifications and remained within budget. Very timely and accurate invoicing

Contractors Key Personnel (-Credentials/Experience Appropriate - Effective Supervision/Management - Available as Needed)

Comments:

0

1

2

3

4

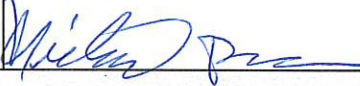
Contractor's personnel were very informative and were familiar with Fulton County buildings and systems. Technicians were effectively supervised by the vendor.

Overall Performance Rating: 3.4

Would you select/recommend this vendor again?
Check box for Yes. Leave Blank for No)

Yes No

Rating completed by: Vijaya.Nair

Department Head Name	Department Head Signature	Date
JOSEPH N. DAVIS	 FOR J. DAVIS	10/23/2014



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Director of Purchasing and Contract Compliance

FROM: Joseph Davis, Director, DREAM *JD*

DATE: October 31, 2019

SUBJECT: **Recommendation Award - #19ITB118742C-BKJ**
Maintenance and Testing of Fire-Intrusion Alarm Systems

RECOMMENDATION: We are requesting approval of the lowest responsible bidders for Bid# 19ITB118742C-BKJ, Maintenance and Testing of Fire-Intrusion Alarm Systems in the total amount of \$110,000 with (A) VSC Fire & Security, Inc., Inc. (Norcross, GA) in the amount of \$60,000 and (B) Entec Systems, Inc. (Suwanee, GA) in the amount of \$50,000 to provide maintenance and testing of fire-intrusion alarm systems services for County facilities. Effective dates: January 1, 2020 through December 31, 2020, with two renewal options.

DISCUSSION: The recommendation was based on the bidders' prices for annual testing of fire intrusion alarm devices to include sub panels and smoke detectors located throughout each facility; per hourly labor rates for tasks other than testing and maintenance repairs cost & overtime; and totaling up all costs for Based Bid Amount to determine the lowest responsible bidder.

The recommendation also was based on the bidder's submittal of required professional certifications/licenses on fire alarm control systems such as: Notifier IFC 2020, Simplex Controls, Edwards Controls and Silent Knight.

The County received and evaluated eight (8) bid responses to the solicitation.

Recommended Bidder	Award Amount	Notes
VSC Fire & Security, Inc.	\$60,000.00	Lowest responsible Bidder with a Base Bid Amount of \$23,449.00
Entec Systems, Inc.	\$50,000.00	2 nd Lowest responsible Bidder with a Base Bid Amount of \$28,185.00
Total Authority Amount	\$110,000.00	

VSC Fire & Security, Inc. (current contractor) submitted the lowest responsible bid and Entec Systems, Inc. submitted the next lowest responsible bid. After determining these

factors, the Department requiring multiple fire intrusion alarm contractors to provide the County with maximum flexibility to service needs. Therefore, we recommend VSC Fire & Security, Inc. and Entec Systems, Inc. to provide fire sprinkler protection system maintenance services for County facilities for fiscal year 2020.

The \$110,000 in spending authority is requested because this is a time and materials contract that requires covering the cost for replacement of all parts/ components and labor for inspections, and maintenance repairs. The bid prices quoted by the bidders are only for a fixed cost. However, in most cases, because of the age of the systems there will be deficiencies. When such deficiencies are identified, Fulton County is liable to repair them and these repairs come at additional cost. The extra authority requested, over and above the base bid cost will be used to cover the cost of deferred maintenance.

If you require additional information, contact Harry Jordan, Contract Management Administrator at ext. 25933.

ATTACHMENT: Bid Evaluation Form

cc: Mark Hawks, CAPA, Team C, Purchasing & Contract Compliance
Brian Jones, APA, Team C, Purchasing & Contract Compliance



INTEROFFICE MEMORANDUM

Joseph N. Davis, Director
 Department of Real Estate and Asset Management
 Phone: (404) 612-3772
 Fax: (404) 612-1002

TO: Joseph N. Davis, Director

THROUGH: Michael Ross, Administrator, DREAM *MR*

FROM: Vijay Nair, Building Maintenance Manager- Central, DREAM

DATE: October 15, 2019

SUBJECT: ITB #19ITB118742C-BKJ- Maintenance & Testing of Fire-Intrusion Alarm Systems

The above mentioned ITB are being submitted for your evaluation. Please reviews attached Bid Responses and make your recommendation for award. Annotate your recommendation below:

Total Award Authority Requested: \$ 110,000 (FY2020)

Funding Line(s): 100-520-5221-1116 = \$ 110,000 (Central 5221)

RECOMMENDATION/JUSTIFICATION:

Recommended Bidder	Award Amount	Notes
VSC Fire and Security	\$ 60,000	Lowest bidder. One of the current vendors
ENTEC Systems	\$ 50,000	Second lowest bidder. Was a vendor in 2014-2017

Recommend splitting the contract between VSC Fire And Security being the lowest bidder, and ENTEC Systems, the second lowest bidder. It is necessary to have a second bidder since VSC Fire and Security is on a performance improvement plan.

Department Approval Authorization:

Authorized Signature:  Date: 10/28/19
(DREAM Financial Administrator)

Authorized Signature:  Date: 10/28/19
(By Director/Deputy Director)

Attachments:

1. Tab Sheet #19ITB118742C-BKJ
2. Bid Responses: 8 (VSC Fire, ENTEC, All-Star Fire, Central Fire, Johnson Control, Basesix, McDean & Place Services)

C: Harry Jordan, Contract Management Administrator, Purchasing/DREAM
Sang Gon Kim, Contracting Officer, Purchasing/DREAM
Brian Jones, APA, C Team, Purchasing & Contract Compliance
Florene Thornton, Financial Administrator, DREAM



Department of Purchasing & Contract Compliance

BID TABULATION SHEET MAINTENANCE & TESTING OF FIRE-INTRUSION ALARM SYSTEMS

PROJECT NUMBER: 19ITB118742C-BKJ

DATE: October 10, 2019

Brian K. Jones, APA

TOTAL NUMBER OF BIDDERS: 8

* CONTRACTOR'S NAME	BID BOND YES/NO	TOTAL BASE BID AMOUNT	EVERIFY
VSC FIRE & SECURITY	N/A	\$23,449.00	301243
ENTEC SYSTEMS	N/A	\$28,185.00	124414
CENTURY FIRE PROTECTION	N/A	\$29,825.00	137581
ALL STAR FIRE	N/A	\$36,366.00	430393
BASESIX	N/A	\$38,254.00	1324609
JOHNSON CONTROL FIRE PROTECTION	N/A	\$89,447.00	1221371
MCDEAN	N/A	\$115,815.00	267985
PLACE SERVICES, INC.	N/A	\$134,354.63	612333

*INDICATES BUSINESS IS LOCATED IN FULTON COUNTY

THE RESULTS RECEIVED IN RESPONSE TO THIS SOLICITATION DOES NOT REFLECT AWARD OF THIS CONTRACT. RESPONSES WILL BE FURTHER EVALUATED BY FULTON COUNTY REPRESENTATIVES.