

 <p>Fulton County Board of Commissioners <b>Agenda Item Summary</b></p>	<p><b>BOC Meeting Date</b> 12/4/2019</p>
<p><b>Requesting Agency</b> Public Works</p>	<p><b>Commission Districts Affected</b> 1, 2, 3, 5, 6</p>
<p><b>Requested Action</b> <i>(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)</i> Request approval of lowest responsible bidder - Department of Public Works, 19ITB120723A-FB, Sewer System Chemical Root Services in the amount of \$200,000.00 with Dukes Root Controls Inc. (Syracuse, NY), to provide sewer system chemical root services. Effective dates: January 1, 2020 through December 31, 2020 with two renewal options.</p>	
<p><b>Requirement for Board Action</b> <i>(Cite specific Board policy, statute or code requirement)</i> In accordance with Purchasing Code Section 102-373, all competitive sealed bids of more than \$49,999.99 shall be forwarded to the Board of Commissioners for approval.</p>	
<p><b>Is this Item related to a Strategic Priority Area?</b> <i>(If yes, note strategic priority area below)</i>  Yes                      All People are healthy</p>	
<p><b>Is this a purchasing item?</b> Yes</p>	
<p><b>Summary &amp; Background</b></p>	<p><i>(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)</i></p>
<p><b>Scope of Work:</b> The contract provides sewer system chemical root services for the Department of Public Works in the North and South Fulton sanitary sewer service areas. Approximately 4 million linear feet of sewer pipeline have been treated for roots intrusion from 2014 thru 2019.</p> <p><b>Community Impact:</b> Root intrusion into the sanitary sewer system can result in sewer system spills that can create odorous conditions and if significant could result in fish kill and may have an adverse impact to human health and the environment if a body of water is impacted.</p> <p><b>Department Recommendation:</b> The Department of Public Works recommends approval of lowest responsible bidder to Dukes Root Controls Inc. with two renewal options.</p> <p><b>Project Implications:</b> If root intrusion is not managed and corrected by Public Works, the frequency of sewer system overflows would likely increase and result in fines and penalties.</p> <p><b>Community Issues/Concerns:</b> No community issues/concerns have been raised to Public Works staff.</p>	

<p><b>Agency Director Approval</b></p>		<p><b>County Manager's Approval</b></p>
<p><b>Typed Name and Title</b> Felicia Strong-Whitaker, Director</p>	<p><b>Phone</b> (404) 612-5800</p>	
<p><b>Signature</b></p>	<p><b>Date</b></p>	

<b>Department Issues/Concerns:</b> No issues/concerns are known to Public Works staff.	
<b>History of BOC Agenda Item:</b> This is a new procurement.	
<b>Contract &amp; Compliance Information</b>	<i>(Provide Contractor and Subcontractor details.)</i>

**Contract Value:** \$200,000.00

**Prime Vendor:** Duke’s Root Control Inc.  
**Prime Status:** Non-Minority  
**Location:** Syracuse, NY  
**County:** Onondaga County  
**Prime Value:** \$180,000.00 or 90.00%

**Subcontractor:** Graham & Associates, Inc.  
**Subcontractor Status:** African American Business Enterprise – Non-Certified  
**Location:** Tucker, GA  
**County:** DeKalb County  
**Contract Value:** \$20,000.00 or 10.00%

**Total Contract Value:** \$200,000.00 or 100.00%  
**Total M/FBE Value:** \$20,000.00 or 10.00%

.

<b>Solicitation Information</b>	<b>NON-MFBE</b>	<b>MBE</b>	<b>FBE</b>	<b>TOTAL</b>
No. Bid Notices Sent:	14	11	10	35
No. Bids Received:	1	0	0	1
<b>Total Contract Value</b>	<b>\$200,000.00 or 100.00%</b>			
<b>Total M/FBE Values</b>	<b>\$20,000.00 or 10.00%</b>			
<b>Total Prime Value</b>	<b>\$180,000.00 or 90.00%</b>			
<b>Fiscal Impact / Funding Source</b> <i>(Include projected cost, approved budget amount and account number, source of funds, and any future funding requirements.)</i> 201-540-5459-1160: Water & Sewer Revenue, Public Works, Professional Services - \$100,000.00 201-540-5469-1160: Water & Sewer Revenue, Public Works, Professional Services - \$100,000.00				
<b>Exhibits Attached</b> <i>(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)</i> Exhibit 1: Bid Tabulation Sheet Exhibit 2: Contractor Performance Report Exhibit 3: Recommendation for Award Exhibit 4: Single Bid Analysis Form				
<b>Source of Additional Information</b> <i>(Type Name, Title, Agency and Phone)</i> Roy Barnes, Deputy Director, Public Works, 404-612-6317				

<b>Agency Director Approval</b>		<b>County Manager's Approval</b>
<b>Typed Name and Title</b> Felicia Strong-Whitaker, Director	<b>Phone</b> (404) 612-5800	
<b>Signature</b>	<b>Date</b>	

Revised 03/12/09 (Previous versions are obsolete)

**Procurement****Contract Attached:**  
No**Previous Contracts:**  
Yes**Solicitation Number:**  
19ITB120723A-FB**Submitting Agency:**  
Public Works**Staff Contact:**  
Roy Barnes**Contact Phone:**  
404-612-6317**Description:** To provide sewer system chemical root services in the North and South Fulton sanitary sewer service areas.**FINANCIAL SUMMARY****Total Contract Value:**

Original Approved Amount: .

Previous Adjustments: .

This Request: \$200,000.00

TOTAL: \$200,000.00

**MBE/FBE Participation:**

Amount: . %: .

Amount: . %: .

Amount: **\$20,000.00 or 10.00%** . %: .

Amount: . %: .

**Grant Information Summary:**

Amount Requested: .

Match Required: .

Start Date: .

End Date: .

Match Account \$: .

☐

Cash

☐

In-Kind

☐

Approval to Award

☐

Apply &amp; Accept

**Funding Line 1:**201-540-5459-1160:  
\$100,000.00 (pending  
approval 2020 budget)**Funding Line 2:**201-540-5469-1160:  
\$100,000.00  
(pending approval  
2020 budget)**Funding Line 3:**

.

**Funding Line 4:**

.

**KEY CONTRACT TERMS****Start Date:**

1/1/2020

**End Date:**

12/31/2020

**Cost Adjustment:**

.

**Renewal/Extension Terms:**

Two renewal options

**ROUTING & APPROVALS**

(Do not edit below this line)

X	Originating Department:	Clark, David	Date: 10/30/2019
X	County Attorney:	Stewart, Derval	Date: 11/21/2019
X	Purchasing/Contract Compliance:	Strong-Whitaker, Felicia	Date: 11/22/2019
X	Finance/Budget Analyst/Grants Admin:	Freeman, Ashley	Date: 10/31/2019
.	Grants Management:	.	Date: .
X	County Manager:	Anderson, Dick	Date: 11/22/2019

19ITB120723A-FB Sewer System Chemical Root Services			VENDOR NAME	
			Dukes Root Controls Inc.	
			ADDRESS	
			1020 Hiawatha Blvd. West Syracuse, NY 13204	
			TELEPHONE:	
			315-472-4781	
			CONTACT: William Anderson	
	UNIT	QTY	UNIT \$	TOTAL
1. 6 inch pipe	Linear Feet	500.00	\$ 1.39	\$ 695.00
2. 8 inch pipe	Linear Feet	410,000.00	\$ 1.39	\$ 569,900.00
3. 10 inch pipe	Linear Feet	50,000.00	\$ 1.49	\$ 74,500.00
4. 12 inch pipe	Linear Feet	20,000.00	\$ 1.59	\$ 31,800.00
5. 15 inch pipe	Linear Feet	20,000.00	\$ 2.50	\$ 50,000.00
6. 18 inch pipe	Linear Feet	500.00	\$ 3.50	\$ 1,750.00
7. 21 inch pipe	Linear Feet	500.00	\$ 4.00	\$ 2,000.00
8. 24 inch pipe	Linear Feet	500.00	\$ 5.50	\$ 2,750.00
9. 30 inch pipe	Linear Feet	500.00	\$ 5.50	\$ 2,750.00
10. 36 inch pipe	Linear Feet	500.00	\$ 5.50	\$ 2,750.00
11. 42 inch pipe	Linear Feet	500.00	\$ 5.50	\$ 2,750.00
12. 48 inch pipe	Linear Feet	500.00	\$ 5.50	\$ 2,750.00
13. 54 inch pipe	Linear Feet	500.00	\$ 5.50	\$ 2,750.00
14. 60 inch pipe	Linear Feet	500.00	\$ 5.50	\$ 2,750.00
15. Additional Manholes *	per MH	100.00	\$ 125.00	\$ 12,500.00

19ITB120723A-FB Sewer System Chemical Root Services	VENDOR NAME	
	Dukes Root Controls Inc.	
	ADDRESS	
	1020 Hiawatha Blvd. West Syracuse, NY 13204	
	TELEPHONE:	
	315-472-4781	
		CONTACT:
		William Anderson
GRAND TOTAL:		\$762,395.00
BIDS MAILED		NO RESPONSE:
BIDS RECEIVED:		NO-BIDS:



## DEPARTMENT OF PURCHASING &amp; CONTRACT COMPLIANCE

CONTRACTORS PERFORMANCE REPORT  
PROFESSIONAL SERVICES

Report Period Start	Report Period End	Contract Period Start	Contract Period End
4/1/2019	6/30/2019	1/1/2019	12/31/2019
PO Number			PO Date
PO 54017ITB104874A-MH-R2			3/12/2019
Department	<b>Public Works</b>		
Bid Number	17ITB104874A-MH		
Service Commodity	Sewer Systems Chemical Root Service		
Contractor	Duke's Root Control, Inc.		

<b>= Unsatisfactory</b>	<i>Achieves contract requirements less than 50% of the time, not responsive, effective and/or efficient, unacceptable delay, incompetence, high degree of customer dissatisfaction.</i>
<b>= Poor</b>	<i>Achieves contract requirements 70% of the time. Marginally responsive, effective and/or efficient; delays require significant adjustments to programs; key employees marginally capable; customers somewhat satisfied.</i>
<b>= Satisfactory</b>	<i>Achieves contract requirements 80% of the time; generally responsive, effective and/or efficient; delays are excusable and/or results in minor programs adjustments; employees are capable and satisfactorily providing service without intervention; customers indicate satisfaction.</i>
<b>= Good</b>	<i>Achieves contract requirements 90% of the time. Usually responsive; effective and/or efficient; delays have not impact on programs/mission; key employees are highly competent and seldom require guidance; customers are highly satisfied.</i>
<b>= Excellent</b>	<i>Achieves contract requirements 100% of the time. Immediately responsive; highly efficient and/or effective; no delays; key employees are experts and require minimal directions; customers expectations are exceeded.</i>

Quality of Goods/Services (-Specification Compliance - Technical Excellence - Reports/Administration - Personnel Qualification)

Comments:

Duke's quality of work is good.

0  
1  
2  
3  
4

Timeliness of Performance (-Were Milestones Met Per Contract - Response Time (per agreement, if applicable) - Responsiveness to Direction/Change - On Time Completion Per Contract)

Comments:

Duke's performance of required project meets the contract requirements.

0  
1  
2  
3  
4

Business Relations (-Responsiveness to Inquiries - Prompt Problem Notifications)

Comments:

0  
1



# 19-1005

4

Customer Satisfaction (-Met User Quality Expectations - Met Specification - Within Budget - Proper Invoicing - No Substitutions)

Comments:

Duke's contract performance is satisfactory and meets customer needs.

- 0  
1  
2  
3  
4

Contractors Key Personnel (-Credentials/Experience Appropriate - Effective Supervision/Management - Available as Needed)

Comments:

Duke's key staff has the appropriate experience in performing assigned tasks.

- 0  
1  
2  
3  
4

Overall Performance Rating:

3.4

Would you select/recommend this vendor again?  
Check box for Yes. Leave Blank for No)

Yes No

Rating completed by:

Charles.Nezianya

Department Head Name

Department Head Signature

Date

David Clark

7/11/2019



DEPARTMENT OF PUBLIC WORKS  
INTEROFFICE MEMORANDUM



TO: Felicia Strong-Whitaker, Purchasing  
FROM: David Clark, Director *DC*  
DATE: October 24, 2019  
SUBJECT: 19ITB120723A-FB, Sewer System Chemical Root Services

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On October 12, 2019, the Department of Purchasing opened the subject Invitation to Bid (ITB). There was one (1) response. Dukes Root Controls Inc. provided the overall lowest responsive and responsible bid.

Therefore, the Department of Public Works is recommending award to the overall lowest responsive and responsible bidder, Dukes Root Controls Inc. in the amount of \$200,000.00

Funding is available in the following account:

201-540-5459-1160: \$100,000.00

201-540-5469-1160: \$100,000.00

If you require additional information, please contact David Clark 404-612-2804.

*10/29/2019*  
*Chandrasekhar*  
cc: Roy Barnes, Deputy Director, Public Works  
Tony Moore, Deputy Director, Administration, Public Works  
*P* Janice Dickenson, Material Management Manager, Public Works  
Charlie Crockett, Chief Assistant Purchasing Agent, Purchasing

*FD-B*  
*10-29-19.*

## Single Bid/Quote Analysis Form

**Date:** November 1, 2019

**Requesting Department:** Public Works

**Solicitation Number:** 19ITB120723A-FB

**Title:** Sewer Line Chemical Root Control Services

**Bid/Proposal Due Date:** October 17, 2019

**Brief Description:** Sewer line chemical root control services.

**Number of Notifications:** 35

**RANDOM CANVASSING OF OTHER VENODRS:**

(1) Lack competency   (2) Poor timing   (3) Lack resources   (4) Short response due date   (5) Other

<b>1. Vendor:</b>	Woolpert, Inc.
<b>Contact Person:</b>	Eric MacDonald
<b>Phone Number:</b>	Eric.MacDonald@woolpert.com
<b>Reason for not responding:</b>	<input type="checkbox"/> 1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input checked="" type="checkbox"/> 5 <input type="checkbox"/> No Response
<b>Comments</b>	Vendor does not offer these services.
<b>2. Vendor:</b>	Metals & Materials Engineers, LLC
<b>Contact Person:</b>	Sandra Pierre
<b>Phone Number:</b>	spierre@mmelab.com
<b>Reason for not responding:</b>	<input type="checkbox"/> 1 <input type="checkbox"/> 2 <input checked="" type="checkbox"/> 3 <input type="checkbox"/> 4 <input type="checkbox"/> 5 <input type="checkbox"/> No Response
<b>Comments</b>	Vendor does not hold licensing as herbicide contractor with GA Department of Agriculture as requested.
<b>3. Vendor:</b>	ARS Mechanical, LLC
<b>Contact Person:</b>	Sadat Nichols
<b>Phone Number:</b>	snichols@arsmechanical.com
<b>Reason for not responding:</b>	<input type="checkbox"/> 1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input checked="" type="checkbox"/> 5 <input type="checkbox"/> No Response
<b>Comments</b>	Vendor does not offer these services.

<b>4.Vendor:</b>	Video Industrial Services, Inc.
<b>Contact Person:</b>	Drew Mahan
<b>Phone Number:</b>	dmahan@videoindustrial.co
<b>Reason for not responding:</b>	<input type="checkbox"/> 1 <input type="checkbox"/> 2 <input checked="" type="checkbox"/> 3 <input type="checkbox"/> 4 <input type="checkbox"/> 5 <input type="checkbox"/> No Response
<b>Comments</b>	Vendor does not have the required USEPA and State of GA registrations as requested.
<b>5.Vendor:</b>	South Fulton Sand and Supply, LLC
<b>Contact Person:</b>	Rosemary McIntire
<b>Phone Number:</b>	rsmc@bellsouth.net
<b>Reason for not responding:</b>	<input type="checkbox"/> 1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input checked="" type="checkbox"/> 5 <input type="checkbox"/> No Response
<b>Comments</b>	Vendor does not offer these services.

Additional vendors can be added if needed.

**RECOMMENDATION AND SUGGESTIVE COURSE OF ACTION:**

Click here to enter text.

☒ **Award Contract Basis:** After conducting a market survey I learned that there were only a few firms that provided this service initially and they have been purchased by the recommended vendor over time.

☐ **Re-solicit**☐ **Other**

**Department would like to review the proposal received before determining to re-solicit.**

Felicia Brooks  
**Purchasing Representative**

Assistant Purchasing Agent  
**Title**

November 1, 2019  
**Date**

**Purchasing Director**

Date \_\_\_\_\_