

INTEROFFICE MEMORANDUM



TO: Kevin Kerrigan, Chief Information Officer

FROM: Lateef Ashekun, Deputy Chief Information Officer

DATE: March 4, 2024

SUBJECT: BOC Agenda Item – TMP-4632

This memorandum is required for BOC item number TMP-4632 on the March 21, 2024, Meeting Agenda.

FCIT estimated a FY24 expenditure of \$1,865,887 for Fulton County’s AT&T Wireless Service needs. The FY24 ask represents a 10% year-over-year increase from FY23 actual expenditures. We are requesting BOC approval to utilize a Cooperative Agreement; this cooperative agreement expires on June 30, 2024. As a result, we request board approval for six (6) months at a total amount of \$932,943.50 (50% of the \$1,865,887).

Upon amendment of the mobility services Cooperative Agreement by the vendor “AT&T”, FCIT will submit a second request to extend Fulton County from July 2024 through December 2024. At the end of FY24, FCIT will have completed a procurement solicitation for a new contract via an ITB for FY25.

Thank you in advance for your support. Please reference the trending data below for operational expenditures and end of year device counts:

AT&T Mobility National Accounts, LLC (“AT&T”)	BOC Item	Date	BOC Approved Amount	Total Expended Amount	Notes
Current Contract Original Award Amount	20-0969	12/16/2020	\$1,674,240.00	\$1,279,959.38	As of 9/17/2021
1 ST Renewal	21-0867	11/3/2021	\$1,613,959.91	\$1,722,694.88	As of 10/13/2022
2 nd Renewal	22-0863	11/16/2022	\$1,870,743.93	\$1,696,260.97	0 Renewals

Devices	2021	2022	2023
Cell Phone Devices	1766	2033	2308
Data Devices (Hotspots, Cradlepoints, Gobi, etc.)	464	590	857

cc: Bill Clemon, Chief Technology Officer
 Sherri McNair, Financial Administrator