

**DEPARTMENT OF PUBLIC WORKS
INTEROFFICE MEMORANDUM**



**FULTON
COUNTY**

TO: Felicia Strong-Whitaker, Purchasing
FROM: David Clark, Director *DC*
DATE: December 4, 2023
SUBJECT: 23ITB458876A-KM, Small Water Meter Installation

On August 17, 2023, the Department of Purchasing opened the subject Invitation to Bid (ITB). There were four (4) responses. The K&E Group provided the overall lowest bid, but was assessed to be not responsible as the references provided a lack of experience in small water meter installation. Jewel of the South Inc. provided the overall lowest responsive and responsible bid.

Therefore, the Department of Public Works is recommending an award to the overall lowest responsive and responsible bidder, Jewel of the South Inc., in the amount of \$620,000.00.

If you require additional information, please contact David Clark at 404-612-2804.

cc: *NA* Nick Ammons, Deputy Director, Public Works
Gerald Pace, Deputy Director, Administration, Public Works
Brian Jones, Chief Assistant Purchasing Agent, Purchasing

23ITB458876A-KM - Small Water Meter Installation			VENDOR NAME		VENDOR NAME		VENDOR NAME		VENDOR NAME	
			Wade Coots Company		The K&E Group USA		Metals & Materials Engineers		Jewel of the South	
			ADDRESS		ADDRESS		ADDRESS		ADDRESS	
			174 Duncan Circle Hiram Georgia 30141		3137 Daleview Way Atlanta Georgia 30331		2171 West Park Court Suite 1 Stone Mountain Georgia 30087		1540 Hwy 138, Ste 4B Conyers Georgia 30013	
			TELEPHONE:		TELEPHONE		TELEPHONE		TELEPHONE	
			CONTACT: Mark Sutton		CONTACT: Kemi Ineqbedion		CONTACT: Sandra Pierre		CONTACT: Valisa Shannon	
ITEM DESCRIPTION	UNIT	QTY	UNIT \$	TOTAL	UNIT \$	TOTAL	UNIT \$	TOTAL	UNIT \$	TOTAL
Installation of new 3/4" Service (Short Side)	Each	60	2700.00	\$ 162,000.00	550.00	\$ 33,000.00	2800.00	\$ 168,000.00	1,500.00	\$ 90,000.00
Installation of new 3/4" Service (Long Side)	Each	60	3000.00	\$ 180,000.00	1,250.00	\$ 75,000.00			1,800.00	\$ 108,000.00
Installation of new 1" Service (Short Side)	Each	15	3300.00	\$ 49,500.00	650.00	\$ 9,750.00	3300.00	\$ 49,500.00	1,750.00	\$ 26,250.00
Installation of new 1" Service (Long Side)	Each	15	3500.00	\$ 52,500.00	1,350.00	\$ 20,250.00	3800.00	\$ 57,000.00	2,050.00	\$ 30,750.00
Installation of new 1.5" Service (Short Side)	Each	10	6600.00	\$ 66,000.00	750.00	\$ 7,500.00	4200.00	\$ 42,000.00	2,500.00	\$ 25,000.00
Installation of new 1.5" Service (Long Side)	Each	10	7000.00	\$ 70,000.00	1,450.00	\$ 14,500.00			2,750.00	\$ 27,500.00
Installation of new 2" Service (Short Side)	Each	5	9000.00	\$ 45,000.00	850.00	\$ 4,250.00	4200.00	\$ 21,000.00	3,000.00	\$ 15,000.00
Installation of new 2" Service (Long Side)	Each	5	9800.00	\$ 49,000.00	1,650.00	\$ 8,250.00			3,500.00	\$ 17,500.00
Replacement of 3/4" Meter	Each	5	100.00	\$ 500.00	709.12	\$ 3,545.62	4800.00	\$ 24,000.00	850.00	\$ 4,250.00
Replacement of 1" Meter	Each	5	140.00	\$ 700.00	709.12	\$ 3,545.62	4800.00	\$ 24,000.00	1,000.00	\$ 5,000.00
Replacement of 1.5" Meter	Each	5	560.00	\$ 2,800.00	709.12	\$ 3,545.62	5200.00	\$ 26,000.00	1,250.00	\$ 6,250.00
Replacement of 2" Meter	Each	5	600.00	\$ 3,000.00	709.12	\$ 3,545.62	325.00	\$ 1,625.00	1,500.00	\$ 7,500.00
Replace 3/4" Short Service	Each	5	2700.00	\$ 13,500.00	529.16	\$ 2,645.82	575.00	\$ 2,875.00	1,350.00	\$ 6,750.00
Replace 3/4" Long Service	Each	5	3000.00	\$ 15,000.00	925.00	\$ 4,625.00	750.00	\$ 3,750.00	1,650.00	\$ 8,250.00
Replace 1" Short Service	Each	5	3300.00	\$ 16,500.00	547.27	\$ 2,736.34	900.00	\$ 4,500.00	1,650.00	\$ 8,250.00
Replace 1" Long Service	Each	5	3500.00	\$ 17,500.00	975.00	\$ 4,875.00	1250.00	\$ 6,250.00	1,850.00	\$ 9,250.00
Replace 1.5" Short Service	Each	5	6600.00	\$ 33,000.00	604.43	\$ 3,022.13	1525.00	\$ 7,625.00	2,300.00	\$ 11,500.00
Replace 1.5" Long Service	Each	5	7000.00	\$ 35,000.00	1,150.00	\$ 5,750.00	1525.00	\$ 7,625.00	2,550.00	\$ 12,750.00
Replace 2" Short Service	Each	5	9000.00	\$ 45,000.00	620.99	\$ 3,104.93	1800.00	\$ 9,000.00	2,800.00	\$ 14,000.00
Replace 2" Long Service	Each	5	9800.00	\$ 49,000.00	1,150.00	\$ 5,750.00	2100.00	\$ 10,500.00	3,300.00	\$ 16,500.00
Replace 3/4 & 1 Meter Box	Each	5	375.00	\$ 1,875.00	251.73	\$ 1,258.66	2400.00	\$ 12,000.00	1,050.00	\$ 5,250.00
Replace 1.5" and 2" Meter Box	Each	5	750.00	\$ 3,750.00	438.09	\$ 2,190.46	2400.00	\$ 12,000.00	1250.00	\$ 6,250.00
Additional 3/4" copper service in excess of 15 short side	Linear Foot/Feet	50	38.00	\$ 1,900.00	33.97	\$ 1,698.72	2800.00	\$ 140,000.00	55.00	\$ 2,750.00
Additional 3/4" copper service in excess of 45' long side	Linear Foot/Feet	50	43.00	\$ 2,150.00	52.92	\$ 2,645.82	325.00	\$ 16,250.00	60.00	\$ 3,000.00
Additional 1" copper service in excess of 15' short side	Linear Foot/Feet	250	40.00	\$ 10,000.00	35.78	\$ 8,946.21	750.00	\$ 187,500.00	65.00	\$ 16,250.00
Additional 1" copper service in excess of 45' long side	Linear Foot/Feet	500	45.00	\$ 22,500.00	54.71	\$ 27,354.15	28.00	\$ 14,000.00	70.00	\$ 35,000.00
Additional 1.5" copper service in excess of 15' short side	Linear Foot/Feet	50	56.00	\$ 2,800.00	43.16	\$ 2,158.00	32.00	\$ 1,600.00	80.00	\$ 4,000.00
Additional 1.5" copper service in excess of 45' long side	Linear Foot/Feet	100	65.00	\$ 6,500.00	60.44	\$ 6,044.27	38.00	\$ 3,800.00	85.00	\$ 8,500.00
Additional 2" copper service in excess of 15' short side	Linear Foot/Feet	50	60.00	\$ 3,000.00	43.16	\$ 2,157.83	38.00	\$ 1,900.00	90.00	\$ 4,500.00
Additional 2" copper service in excess of 45' long side	Linear Foot/Feet	100	75.00	\$ 7,500.00	62.06	\$ 6,206.16	42.00	\$ 4,200.00	95.00	\$ 9,500.00
Additional payment for Road cut vs Moling	Linear Foot/Feet	100	200.00	\$ 20,000.00	66.72	\$ 6,672.44			24.00	\$ 2,400.00
DirectConn 3/4" & 1" meter	Each	5	300.00	\$ 1,500.00	177.58	\$ 887.91	45.00	\$ 225.00	1750.00	\$ 8,750.00

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			Wade Coots Company		The K&E Group USA		Metals & Materials Engineers		Jewel of the South	
			ADDRESS		ADDRESS		ADDRESS		ADDRESS	
			174 Duncan Circle Hiram Georgia 30141		3137 Daleview Way Atlanta Georgia 30331		2171 West Park Court Suite 1 Stone Mountain Georgia 30087		1540 Hwy 138, Ste 4B Conyers Georgia 30013	
			TELEPHONE:		TELEPHONE		TELEPHONE		TELEPHONE	
			CONTACT: Mark Sutton		CONTACT: Kemi Ineqbedion		CONTACT: Sandra Pierre		CONTACT: Valisa Shannon	
R & R Curb and Gutter	Linear Foot/Feet	200	60.00	\$ 12,000.00	15.00	\$ 3,000.00	45.00	\$ 9,000.00	60.00	\$ 12,000.00
R & R Conc Driveway	Square Foot/Feet	500	12.00	\$ 6,000.00	25.00	\$ 12,500.00	105.00	\$ 52,500.00	80.00	\$ 40,000.00
R & R Conc. Sidewalk	Square Foot/Feet	1000	12.00	\$ 12,000.00	20.00	\$ 20,000.00	750.00	\$ 750,000.00	70.00	\$ 70,000.00
Pavement Repair per Fulton County Standard	Square Foot/Feet	500	15.00	\$ 7,500.00	25.00	\$ 12,500.00	85.00	\$ 42,500.00	60.00	\$ 30,000.00
Milling & Paving	Square Foot/Feet	2000	12.00	\$ 24,000.00	20.00	\$ 40,000.00	38.00	\$ 76,000.00	75.00	\$ 150,000.00
Three Man Crew	Hourly Rate	200	450.00	\$ 90,000.00	140.00	\$ 28,000.00	45.00	\$ 9,000.00	365.00	\$ 73,000.00
Three Man Crew-Holiday	Hourly Rate	100	700.00	\$ 70,000.00	200.00	\$ 20,000.00	48.00	\$ 4,800.00	550.00	\$ 55,000.00
Traffic Control-Std. DOT Barrier	Linear Foot/Feet	100	40.00	\$ 4,000.00	100.00	\$ 10,000.00	65.00	\$ 6,500.00	150.00	\$ 15,000.00
Traffic Control-MUTCD Std. Safety Barrel	Each	20	40.00	\$ 800.00	15.00	\$ 300.00	325.00	\$ 6,500.00	125.00	\$ 2,500.00
Traffic Control-Police Cruiser	Hourly Rate	10	150.00	\$ 1,500.00	75.00	\$ 750.00	45.00	\$ 450.00	125.00	\$ 1,250.00
Traffic Control-Certified Flagman	Hourly Rate	40	140.00	\$ 5,600.00	26.00	\$ 1,040.00	20.00	\$ 800.00	50.00	\$ 2,000.00
Traffic Control-Light Plant	Hourly Rate	40	100.00	\$ 4,000.00	100.00	\$ 4,000.00	175.00	\$ 7,000.00	50.00	\$ 2,000.00
Traffic Control-Electronic Message Board	Hourly Rate	40	180.00	\$ 7,200.00	20.00	\$ 800.00	75.00	\$ 3,000.00	75.00	\$ 3,000.00
Soft Dig-Equipment and Operator	Hourly Rate	20	700.00	\$ 14,000.00	250.00	\$ 5,000.00	900.00	\$ 18,000.00	525.00	\$ 10,500.00
Soft Dig-Trip Fee	Each	5	750.00	\$ 3,750.00	1,500.00	\$ 7,500.00	15.00	\$ 75.00	1800.00	\$ 9,000.00
SOD Replacement	Square Foot/Feet	1000	3.00	\$ 3,000.00	3.50	\$ 3,500.00			6.00	\$ 6,000.00
GRAND TOTAL:			\$1,254,325.00		\$456,302.32		\$1,844,850.00		\$1,037,650.00	
BIDS MAILED			NO RESPONSE:		ASSISTANT PURCHASING AGENT:					
BIDS RECEIVED:			NO-BIDS:		CHIEF ASSISTANT:					
					DEPT. AUTHORIZATION:					

**DEPARTMENT OF PUBLIC WORKS
INTEROFFICE MEMORANDUM**



TO: Felicia Strong-Whitaker, Purchasing
FROM: David Clark, Director *DC*
DATE: November 22, 2023
SUBJECT: Contractor Performance Memo – 23ITB458876A-KM

The Contractor listed below has not provided this commodity to the Fulton County Public Works Department. We haven't had the opportunity to evaluate this vendor on their performance.

Project: Small Water Meter Installation

Project #: 23ITB458876A-KM

Contractor: Jewel of the South Inc.
1540 Hwy 138 SE, Ste 4B
Conyers, GA 30013
(770) 679-5481

If you require additional information, please contact David Clark at 404-612-2804.

cc: *A* Nick Ammons, Deputy Director, Public Works
Gerald Pace, Deputy Director, Administration, Public Works
Andrenette Whitlow, Material Management Manager, Public Works
Brian Jones, Chief Assistant Purchasing Agent, Purchasing