

**FULTON COUNTY BOARD OF COMMISSIONERS
SECOND REGULAR MEETING**

September 18, 2024
10:00 AM



Fulton County Government Center
Assembly Hall
141 Pryor Street SW
Atlanta, Georgia 30303



A G E N D A

CALL TO ORDER: Chairman Robert L. Pitts

ROLL CALL: Tonya R. Grier, Clerk to the Commission

Robert L. Pitts, Chairman (At-Large)
Bridget Thorne, Commissioner (District 1)
Bob Ellis, Commissioner (District 2)
Dana Barrett, Commissioner (District 3)
Natalie Hall, Commissioner (District 4)
Marvin S. Arrington, Jr., Commissioner (District 5)
Khadijah Abdur-Rahman, Vice Chair (District 6)

INVOCATION: Reverend Clifton Dawkins, Jr., County Chaplain

PLEDGE OF ALLEGIANCE: Recite in unison

ANNOUNCEMENTS

PLEASE SWITCH ALL ELECTRONIC DEVICES (CELL PHONES, PAGERS, PDAs, ETC.) TO THE SILENT POSITION DURING THIS MEETING TO AVOID INTERRUPTIONS.

IF YOU NEED REASONABLE MODIFICATIONS DUE TO A DISABILITY, INCLUDING COMMUNICATIONS IN AN ALTERNATE FORMAT PLEASE CONTACT THE OFFICE OF THE CLERK TO THE COMMISSION. FOR TDD/TTY OR GEORGIA RELAY SERVICE ACCESS DIAL 711.

CONSENT AGENDA**24-0580 Board of Commissioners**

Adoption of the Consent Agenda - All matters listed on the Consent Agenda are considered routine by the County Commission and will be enacted by one motion. No separate discussion will take place on these items. If discussion of any Consent Agenda item is desired, the item will be moved to the Second Regular Meeting Agenda for separate consideration.

24-0581 Board of Commissioners

Proclamations for Spreading on the Minutes.

Proclamation recognizing "The American Cancer Fund for Children and Kids Cancer Connection Month." **(Pitts)**
Month of September

Proclamation recognizing "Grace Fricks Appreciation Day." **(Pitts)**
September 19, 2024

Proclamation recognizing "Rich Homie Quan Remembrance Day." **(Arrington)**
September 19, 2024

Commissioners' District Board Appointments**24-0582 Board of Commissioners**
FULTON COUNTY ARTS COUNCIL

The Arts Council shall be composed of fifteen (15) residents of the County. Initially, each member of the board of commissioners shall appoint two persons to serve on the council, one person to serve for a one-year term and one person to serve for a two-year term. No term of any member shall extend beyond the term of the District Commissioner who appointed the member to serve on the Arts Council Board; thereafter, each year, each member of the Board of Commissioners shall appoint one member for a two-year term. Each member may continue to serve beyond his/her term until replaced. The chairman of the arts council shall be appointed to a two-year term by a majority vote of the board of commissioners. The council shall elect a vice-chairman and a secretary from its membership.

Term = 2 years

Term below expired: 12/31/2022
Vacant (**District 3**)

Commissioner Barrett has nominated Gary Snyder for a District appointment to an unexpired term ending December 31, 2024.

24-0583 Board of Commissioners
DEVELOPMENT AUTHORITY OF FULTON COUNTY

At the Special Call Meeting, May 30, 1973, the Board of Commissioners appointed seven (7) members to serve on this Authority. In 1992, two more members were added to this board bringing the total to nine (9) members appointed by the Board of Commissioners of Fulton County. Historically, each Commissioner has appointed one person to serve on this board. In addition, two persons are appointed and confirmed by the full Board of Commissioners.

Term = 4 years staggered

Term below expires: 5/31/2025
Brandon Beach (**Resigned**) (**District 2**)

Commissioner Ellis has nominated David Belle Isle to replace Brandon Beach for a District appointment to an unexpired term ending May 31, 2025.

Open & Responsible Government**24-0584 Real Estate and Asset Management**

Request approval to accept a name change and authorizing the Department of Purchasing & Contract Compliance to reflect the name change of Full Circle Restoration and Construction Services, LLC to Cotton Commercial USA, Inc. d/b/a Full Circle Restoration. Effective upon BOC approval.

24-0585 Finance

No action is requested. This reporting is being provided to meet the quarterly reporting requirement for monetary transfers amount budget funds per Board Resolution #09-1262.

24-0586 Finance

Ratification of August 2024 Grants Activity Report.

SECOND REGULAR MEETING AGENDA**24-0587 Board of Commissioners**

Adoption of the Second Regular Meeting Agenda.

24-0588 Clerk to the Commission

Ratification of Minutes.

First Regular Meeting Post Agenda Minutes, September 4, 2024
Second Regular Meeting Minutes, August 21, 2024

24-0589 Board of Commissioners

Presentation of Proclamations and Certificates.

Proclamation recognizing "Ovarian Cancer Awareness Month."
(Barrett/Abdur-Rahman)

Proclamation recognizing "Pianos for Peace Appreciation Day." **(Hall/Arrington)**

Proclamation recognizing "Purple Heart Foundation Appreciation Day."
(Arrington/Hall)

PUBLIC HEARINGS**24-0590 Board of Commissioners**

Public Comment - Citizens are allowed to voice County related opinions, concerns, requests, etc. during the Public Comment portion of the Commission meeting.

Priority for public comment will be given to Fulton County citizens and those individuals representing businesses or organizations located within Fulton County, including their employees, whether such persons are commenting in-person, via emails or via Zoom or other electronic media (i.e., phone call). Non-Fulton County citizens will only be heard after all in-person Fulton County citizens, representatives of business and organizations located within Fulton County, including their employees, have been heard and the time allotted for public comment has not expired, except as otherwise provided in this code section. County staff shall verify the residency of each public speaker prior to such person being heard by the board. Speakers will be granted up to two minutes each. Members of the public will not be allowed to yield or donate time to other speakers. The Public Comment portion of the meeting will not exceed sixty (60) minutes at the First Regular Meeting, nor will this portion exceed sixty (60) minutes at the Second Regular Meeting. In the event the 60-minute time limit is reached prior to public comments being completed, public comment will be suspended and the business portion of the BOC meeting will commence. Public comment will resume at the end of the meeting. For more information or to arrange a speaking date, contact the Clerk's Office.

PRESENTATIONS TO THE BOARD**Metropolitan Atlanta Rapid Transit Authority****24-0591 Board of Commissioners**

MARTA Quarterly Update

Fulton-DeKalb Hospital Authority**24-0592 Board of Commissioners**

Fulton-DeKalb Hospital Authority Quarterly Update

COUNTY MANAGER'S ITEMS**Open & Responsible Government****24-0593 County Manager**

Presentation of the Fulton County Operational Report.

24-0594 Finance

Request approval of a recommended proposal - Finance Department, 24RFP050124C-MH, Employee Healthcare Benefits Plans with (A) Anthem Blue Cross Blue Shield (Atlanta, GA) to administer the self-insured Point of Service (POS), Health Maintenance Organization (HMO), HMO Medicare, Medicare Indemnity and PPO Plus (Closed) Plans and Consumer Driven Health Plan (CDHP) including pharmacy for all self-insured plans; (B) Metropolitan Life Insurance Company (MetLife) to administer the Health Savings Account (HSA); and, (C) Kaiser Permanente (Atlanta, GA) to administer the fully insured HMO Plan to provide Medical and Pharmacy coverage for eligible active employees, retirees (Under 65 and Over 65 (Kaiser Senior Advantage), beneficiaries and covered dependents. Effective date: January 1, 2025, through December 31, 2025 with four renewal options.

24-0595 Finance

Request approval to renew an existing contract - Finance Department, 21RFP071321C-MH, Voluntary Worksite Benefits with (A) Continental American Insurance Company, a wholly-owned subsidiary of Aflac Incorporated to provide Accident Insurance; Critical Illness Insurance; Hospital Indemnity Insurance; Whole Life with Long Term Care Rider for both high and low tiers of coverage and Flexible Spending Accounts (Ameriflex Administrator): Commuter/Transit, Dependent Care, Limited Purpose & Traditional Health; (B) Pre-Paid Legal Services, Inc. dba LegalShield to provide Identity Theft Protection for both high and low tiers of coverage and (C) Metropolitan Life Insurance Company to provide Short-term Disability Insurance & Legal Plans for both high and low tiers of coverage. Voluntary Benefit Plan Premiums/Contributions 100% employee paid. This action exercises the third of four renewal options. One renewal option remains. Effective dates: January 1, 2025, to December 31, 2025.

24-0596 Finance

Request approval to extend an existing contract - Finance Department, 19-RFP060519C-MH, Employee Healthcare Benefit Plan - Dental with Aetna Life Insurance Company (Atlanta, GA) to administer: [1] Dental PPO (DPPO) Plan on a self-funded basis and [2] Dental HMO (DHMO) Plan on an insured basis, to eligible employees, retirees, beneficiaries and their covered dependents for an additional 12-month period. Effective date: January 1, 2025, through December 31, 2025.

24-0597 Finance

Request approval to extend an existing contract - Finance Department, 19-RFP060519C-MH, Employee Healthcare Benefit Plan with Aetna Insurance Company Inc. (Atlanta, GA) to administer: (1) Basic Medicare Advantage Plan and (2) Enhanced Medicare Advantage Plan (*Buy-Up Option*) to provide medical and pharmacy benefits as a fully insured option to Medicare eligible retirees/beneficiaries and dependents for an additional 12-month period. Effective dates: January 1, 2025, through December 31, 2025.

24-0598 Finance

Request approval of 2025 premium rates for the Medical and Pharmacy, Dental and Vision Plans effective January 1, 2025 through December 31, 2025.

24-0599 Finance

Request approval of a recommended proposal - Finance Department, 24RFP050124C-MH (Vision), Employee Healthcare Benefit Plan with Metropolitan Life Insurance Company (MetLife), to administer vision benefits on a self-insured basis to eligible employees, retirees, beneficiaries and their covered dependents. Effective, January 1, 2025, through December 31, 2025, with four renewal options.

24-0600 Real Estate and Asset Management

Request approval of a recommended proposal - Fulton County Department of Real Estate and Asset Management, 23RFP120423K-JAJ, Design/Build Services for Developmental Disability Programming & Services in an amount not to exceed \$3,655,925.00 with Hogan Construction Group, LLC/The Collaborative Firm, LLC JV (Norcross, GA), to provide design/build services for the construction and renovation at the South Training Center located at 475 Fairburn Road, SW, Atlanta, GA 30331, for the Fulton County Department of Behavioral Health & Developmental Disabilities (BHDD). Effective upon issuance of Notice to Proceed (NTP) and shall substantially complete the work within 270 calendar days and achieve final completion within 300 calendar days.

24-0601 Real Estate and Asset Management

Request approval of a statewide contract - Department of Real Estate and Asset Management, SWC #99999-001-SPD000155-0003, Truck Chassis and Truck Bodies for Fulton County Animal Services in the total amount not to exceed \$162,696.64 with Hardy Chevrolet, Inc. (Dallas, GA), to purchase and deliver one (1) each (A) 2024 Chevrolet Silverado 2500HD, 2WD Crew Cab Pick-Up Truck and (B) 2024 Chevrolet Silverado 2500HD, 4WD Double Cab Pick-Up Truck, for Fulton County Animal Control. This is a one-time procurement.

24-0602 Real Estate and Asset Management

Request approval to utilize cooperative purchasing - Department of Real Estate and Asset Management, Sourcewell Contract #030421-SIE, Facility Security, Fire, and Building Automation Systems, in an amount not to exceed \$733,946.65 with Siemens Industry, Inc. (Norcross, GA), for Phase I, to upgrade the existing Siemens MXL fire alarm system that has exceeded its useful life and the installation of the Desigo Fire Safety Modular System at the Fulton County Jail Complex. Effective upon issuance of Notice to Proceed for 6 months.

24-0603 Real Estate and Asset Management

Request approval to increase the spending authority - Department of Real Estate and Asset Management, 22ITB134949C-GS, Tree Removal Services Countywide in the amount not to exceed \$100,000.00 with ArborServ, Inc. (Lithonia, GA), to cover the costs for additional tree removal services at five (5) Fulton County sites. Effective upon BOC approval.

24-0604 Real Estate and Asset Management

Request approval to renew an existing contract - Department of Real Estate and Asset Management, 22ITB135136C-MH, Testing and Repair of Backflow Devices in an amount not to exceed \$200,000.00 with B & W Mechanical Contractors, Inc. (Lawrenceville, GA), to provide on-site testing and repair of approximately 183 backflow preventive (BFP) devices for required maintenance on an “as-needed” basis for the County facilities. This action exercises the second of two renewal options. No renewal options remain. Effective dates: January 1, 2025, through December 31, 2025.

Health and Human Services**24-0605 Behavioral Health and Developmental Disabilities**

Request approval of a Resolution creating the Fulton County Opioid Abatement Regional Advisory Council (“Opioid Advisory Council”); defining membership of the Opioid Advisory Council; and for other purposes.

24-0606 Senior Services

Request approval to amend an existing contract, Senior Services, 21RFP000016A-CJC, Alternative Senior Transportation Services with Common Courtesy (Atlanta, GA) to modify the contract scope to include programmatic trip and cost share changes for transportation/ride sharing services for eligible Fulton County residents aged 60 and above at no additional cost. Effective upon BOC approval.

24-0607 Public Works

Request approval to renew an existing contract - Department of Public Works, 22ITB076A-JWT, Water Meter Testing and Repairs, in an amount not to exceed \$354,260.00 with Reed and Shows Meter Solutions (Carrollton, GA), to provide water meter testing and repairs. This action exercises the second of two renewal options. No renewal option remains. Effective dates: January 1, 2025, through December 31, 2025.

24-0608 Public Works

Request approval of an Intergovernmental Agreement (IGA) between Fulton County and the City of Johns Creek, Georgia for water main relocations associated with the trail improvement projects along Rogers Bridge Road and Bell Road in an estimated amount of \$175,000.00.

Justice and Safety**24-0609 Police**

Request approval to increase the spending authority - Police Department, 23ITB139979B-RT, Automobile Repair Services in an amount not to exceed \$60,000.00 with Moon's Service Center (Mableton, GA) to provide automobile repair services. Effective upon BOC approval.

COMMISSIONERS' ACTION ITEMS**24-0610 Board of Commissioners**

Request approval of a Resolution authorizing the creation of a Fulton County Juvenile Court Youth Services and Programs Fund to benefit court-involved youth in Fulton County. **(Barrett)**

24-0611 Board of Commissioners

Request approval of an Ordinance amending Part 1, Subpart B, Chapter 102 - Administration, Article I, Sec. 101-68 - Decorum, of the Code of Laws of Fulton County, Georgia Relating to Rules of Decorum Governing Meetings of the Board of Commissioners; and for other purposes. **(Pitts)**

Commissioners' Full Board Appointments**24-0612 Board of Commissioners**
HOSPITAL AUTHORITY OF FULTON COUNTY (NORTHSIDE)

The Board of Commissioners shall submit a slate of three (3) names, per position, to the Hospital Authority of Fulton County, for selection of one (1) person to be appointed by the Authority for each position.

Term = 4 years

FOR SPREADING UPON THE MINUTES: The Board of Trustees of the Hospital Authority of Fulton County (Northside), at its meeting on April 24, 2024, reappointed the following appointees for terms ending April 1, 2028, in accordance with a slate of names submitted by the Board of Commissioners at its April 17, 2024 Second Regular Meeting:

Anthony J. Salvatore (Position #1)
Kenneth Kupke, MD (Position #2)
Thomas Hills (BOC 3)

COMMISSIONERS' PRESENTATION AND DISCUSSION ITEMS**24-0613 Board of Commissioners**
Discussion: Open Records Requests **(Thorne)****24-0614 Board of Commissioners**
Discussion: Sheriff's Office Outstanding Invoices **(Pitts)****24-0615 Board of Commissioners**
Discussion: Inmate Phone Contract & Jail Commissary Contract **(Pitts)****24-0616 Board of Commissioners**
Discussion: September 5th Reparations Taskforce Meeting **(Pitts)****EXECUTIVE SESSION****24-0617 Board of Commissioners**
Executive **(CLOSED)** Sessions regarding litigation **(County Attorney)**, real estate **(County Manager)**, and personnel **(Pitts)**.**ADJOURNMENT**



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0581

Meeting Date: 9/18/2024

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Proclamations for Spreading on the Minutes.

Proclamation recognizing “American Cancer Fund for Children and Kids Cancer Connection Month.”
(Pitts)
Month of September

Proclamation recognizing “Grace Fricks Appreciation Day.” **(Pitts)**
September 19, 2024

Proclamation recognizing “Rich Homie Quan Remembrance Day.” **(Arrington)**
September 19, 2024



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0584

Meeting Date: 9/18/2024

Department

Real Estate and Asset Management

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to accept a name change and authorizing the Department of Purchasing & Contract Compliance to reflect the name change of Full Circle Restoration and Construction Services, LLC to Cotton Commercial USA, Inc. d/b/a Full Circle Restoration. Effective upon BOC approval.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-420, contract modifications within the scope of the contract and necessary for contract completion of the contract, in the specifications, services, time of performance or terms and conditions of the contract shall be forwarded to the Board of Commissioners for approval.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

Is this a purchasing item?

Yes

Summary & Background: On August 14, 2024, the County was notified by Fulton Circle of their recent merger and the need to change the company name to reflect the entity's correct name to Cotton Commercial USA, Inc. dba Full Circle Restoration.

Contract Agreement: 23RFP138801C-JNJ, Standby Emergency Repair and Restoration Services.

In order to be in compliance with the Fulton County Government policies and contract agreement terms and conditions, the name change has to be approved by the Fulton County Board of

Commissioners. There are no changes in terms and conditions, and services will continue to be provided at the same level required for the project.

Exhibits Attached

Exhibit 1: Name Change Notification Letter

Exhibit 2: Certificate of Merger from the Office of Secretary of State of Georgia

Exhibit 3: Certificate of Filing for Merger

Contact Information *(Type Name, Title, Agency and Phone)*

Felicia Strong-Whitaker, Chief Purchasing Agent, (404) 612-5800



January 12, 2024

Via Electronic Mail

Re: Full Circle Restoration and Construction Services, LLC Internal Reorganization

To Whom It May Concern:

I write to notify you of an internal reorganization that occurred recently involving Full Circle Restoration and Construction Services, LLC ("Full Circle Restoration"). Prior to January 1, 2024, Full Circle Restoration was a wholly owned subsidiary of Cotton Holdings, Inc. ("Cotton Holdings") and a sister company to Cotton Commercial USA, Inc. ("Cotton Commercial"), who was also (and remains) a wholly owned subsidiary of Cotton Holdings.

On January 1, 2024, Cotton Holdings contributed 100% of its equity interest in Full Circle Restoration to Cotton Commercial, and contemporaneously, Full Circle Restoration merged with and into Cotton, with Cotton being the surviving entity. Going forward, in addition to continuing to do business in its own name, Cotton Commercial will also do business as Full Circle Restoration.

The purpose of this reorganization is to enable Full Circle Restoration to leverage synergies within the Cotton family of companies, enhancing our ability to continue to provide you with unmatched customer service. I want to assure you that the ownership of Full Circle Restoration and the way in which you interact with the company will remain unchanged.

Full Circle Restoration and the entire Cotton family of companies highly value our partnership with you, and we look forward to much continued success together.

Regarding notices under any agreements between Full Circle Restoration and you, please continue to use the notice addresses specified in the relevant agreement for correspondence related to those agreements. For any billing matters, please use the following contact information moving forward:

Full Circle Restoration
c/o Cotton Commercial USA, Inc.
Attn: Accounts Payable Supervisor
5443 Katy Hockley Cutoff Road
Katy, Texas 77493

Should you have any questions surrounding this internal reorganization, please feel free to contact me. Thank you for your continued partnership.

Sincerely,

A handwritten signature in black ink, appearing to read "Dan Duke", enclosed within a simple rectangular box.

Dan Duke
CFO of Full Circle Restoration
Cotton Commercial USA, Inc.
d/b/a Full Circle Restoration

Signature Certificate

Reference number: G7YJ8-AXDS5-G9SWB-3SMRA

Signer

Timestamp

Signature

Dan Duke

Email: dan.duke@cottonteam.com

Sent:

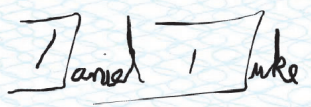
12 Jan 2024 23:51:02 UTC

Viewed:

13 Jan 2024 00:13:09 UTC

Signed:

13 Jan 2024 00:14:00 UTC



Recipient Verification:

✓ Email verified

13 Jan 2024 00:13:09 UTC

IP address: 107.77.235.26

Document completed by all parties on:

13 Jan 2024 00:14:00 UTC

Page 1 of 1



Signed with PandaDoc

PandaDoc is a document workflow and certified eSignature solution trusted by 50,000+ companies worldwide.



STATE OF GEORGIA

Secretary of State

Corporations Division

313 West Tower

2 Martin Luther King, Jr. Dr.

Atlanta, Georgia 30334-1530

CERTIFICATE OF MERGER

I, **Brad Raffensperger**, the Secretary of State and the Corporation Commissioner of the State of Georgia, do hereby issue this certificate pursuant to Title 14 of the Official Code of Georgia Annotated certifying that articles or a certificate of merger and fees have been filed regarding the merger of the below entities, effective as of **01/01/2024**. Attached is a true and correct copy of the said filing.

Surviving Entity:

COTTON COMMERCIAL USA, INC. (TX), a Foreign Profit Corporation

Nonsurviving Entity/Entities:

FULL CIRCLE RESTORATION AND CONSTRUCTION SERVICES, LLC, a Domestic Limited Liability Company

TRSI, LLC, a Foreign Limited Liability Company

Advance Catastrophe Technologies, LLC, a Foreign Limited Liability Company

WITNESS my hand and official seal in the City of Atlanta
and the State of Georgia on **12/22/2023**.



Brad Raffensperger

Brad Raffensperger
Secretary of State

ARTICLES OF MERGER
of
Full Circle Restoration and Construction Services, LLC and Advance Catastrophe Technologies, LLC and TRSI LLC
into
COTTON COMMERCIAL USA, INC. (TX)

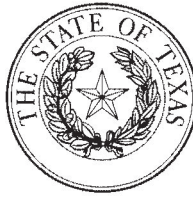
Pursuant to the provisions of Sec. 14-11-904 of the Georgia Limited Liability Company Act, the undersigned limited liability companies (or limited liability company and corporation) hereby execute the following articles of merger and set forth the following:

1. The name and jurisdiction of organization or formation of each constituent that is merging is: Full Circle Restoration and Construction Services, LLC; Georgia, Advance Catastrophe Technologies, LLC; Kansas and TRSI LLC; Texas
2. The name and jurisdiction of organization or formation of the survivor into which each other constituent is merging is: COTTON COMMERCIAL USA, INC. (TX)
3. The effective date and time of the merger is: 01/01/2024
5. The executed plan of merger is on file at the principal place of business of the survivor, which is located at 840 W. Sam Houston Pkwy N, 2nd Fl, Houston, TX 77024.
6. A copy of the plan of merger will be furnished by the survivor, on request and without cost, to any member of any constituent entity.
7. The plan of merger has been duly authorized and approved by each constituent business entity in accordance with Section 14-11-903 of the Georgia Limited Liability Company Act.
8. (Include if a foreign entity is the survivor) The Secretary of State is appointed as agent of Cotton Commercial USA, INC. on whom process in Georgia in any action, suit, or proceeding for the enforcement of an obligation of each limited liability company constituent to the merger may be served and the address to which a copy of the process is to be mailed is 840 W. Sam Houston Pkwy N, 2nd Fl, Houston, TX 77024.

Dated 12/18/2023

By: 
Sandra Zwijack - Manager

By: 
Sandra Zwijack - President



Office of the Secretary of State

January 03, 2024

Attn: CT CORPORATION SYSTEM

CT Corporation System
701 Brazos Street, Ste. 720
Austin, TX 78701 USA

RE: COTTON COMMERCIAL USA, INC.
File Number: 800885517

It has been our pleasure to file the Certificate of Correction for the referenced entity. Enclosed is the certificate evidencing filing. Payment of the filing fee is acknowledged by this letter.

If we may be of further service at any time, please let us know.

Sincerely,

Corporations Section
Business & Public Filings Division
(512) 463-5555

Enclosure



Office of the Secretary of State

CERTIFICATE OF FILING OF

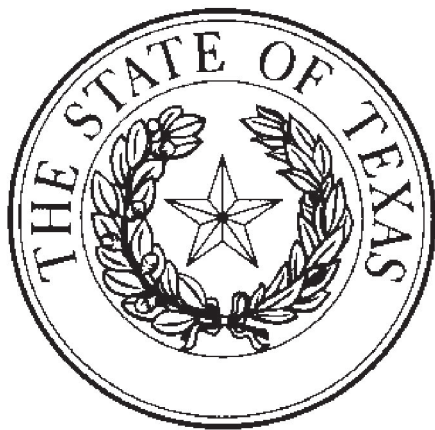
COTTON COMMERCIAL USA, INC.
800885517

The undersigned, as Secretary of State of Texas, hereby certifies that a Certificate of Correction relating to an instrument that has been filed by the Secretary for the above named entity has been received in this office and has been found to conform to the applicable provisions of law.

ACCORDINGLY the undersigned, as Secretary of State, and by virtue of the authority vested in the secretary by law, hereby issues this certificate evidencing filing.

Dated: 12/21/2023

Effective: 12/21/2023



A handwritten signature of Jane Nelson in black ink.

Jane Nelson
Secretary of State

**Form 403
(Revised 05/11)**

This space reserved for office use.

**Certificate of Correction**

Submit in duplicate to:
 Secretary of State
 P.O. Box 13697
 Austin, TX 78711-3697
 512 463-5555
 FAX: 512/463-5709
Filing Fee: \$15

Entity Information

1. The name of the filing entity is:

Cotton Commercial USA, INC.

State the name of the entity as currently shown in the records of the secretary of state. If the certificate of correction corrects the name of the entity, state the present name and not the name as it will be corrected.

The file number issued to the filing entity by the secretary of state is: 800885517**Filing Instrument to be Corrected**2. The filing instrument to be corrected is : Certificate of MergerThe date the filing instrument was filed with the secretary of state: 12/06/2023*mm/dd/yyyy***Identification of Errors and Corrections**

(Indicate the errors that have been made by checking the appropriate box or boxes; then provide the corrected text.)

☐ The entity name is inaccurate or erroneously stated. The corrected entity name is:

☐ The registered agent name is inaccurate or erroneously stated. The corrected registered agent name is:

Corrected Registered Agent
 (Complete either A or B, but not both.)

A. The registered agent is an organization (cannot be entity named above) by the name of:

OR

B. The registered agent is an individual resident of the state whose name is:

*First**Middle**Last Name**Suffix*

The person executing this certificate of correction affirms that the registered agent, whose name is being corrected by this certificate, consented to serve as registered agent at the time the filing instrument being corrected took effect.

☐ The registered office address is inaccurate or erroneously stated. The corrected registered office address is:

Corrected Registered Office Address

Street Address (No P.O. Box)	City	State	Zip Code
		TX	

☐ The purpose of the entity is inaccurate or erroneously stated. The purpose is corrected to read as follows:

☐ The period of duration of the entity is inaccurate or erroneously stated.
The period of duration is corrected to read as follows:

Identification of Other Errors and Corrections

(Indicate the other errors and corrections that have been made by checking and completing the appropriate box or boxes.)

☒ **Other errors and corrections.** The following inaccuracies and errors in the filing instrument are corrected as follows:

☐ **Add** Each of the following provisions was omitted and should be added to the filing instrument. The identification or reference of each added provision and the full text of the provision is set forth below.

☒ **Alter** The following identified provisions of the filing instrument contain inaccuracies or errors to be corrected. The full text of each corrected provision is set forth below:

Effective date: 01/01/2024

☐ **Delete** Each of the provisions identified below was included in error and should be deleted.

☐ **Defective Execution** The filing instrument was defectively or erroneously signed, sealed, acknowledged or verified. Attached is a correctly signed, sealed, acknowledged or verified instrument.

Statement Regarding Correction

The filing instrument identified in this certificate was an inaccurate record of the event or transaction evidenced in the instrument, contained an inaccurate or erroneous statement, or was defectively or erroneously signed, sealed, acknowledged or verified. This certificate of correction is submitted for the purpose of correcting the filing instrument.

Correction to Merger, Conversion or Exchange

The filing instrument identified in this certificate of correction is a merger, conversion or other instrument involving multiple entities. The name and file number of each entity that was a party to the transaction is set forth below. (If the space provided is not sufficient, include information as an attachment to this form.)

Advanced Catastrophe Technologies, LLC	801896121
<i>Entity name</i>	<i>SOS file number</i>
Full Circle Restoration and Construction Services, LLC	N/A
<i>Entity name</i>	<i>SOS file number</i>
TRSI LLC	706612222

Effectiveness of Filing

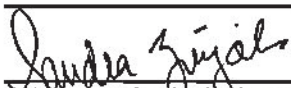
After the secretary of state files the certificate of correction, the filing instrument is considered to have been corrected on the date the filing instrument was originally filed except as to persons adversely affected. As to persons adversely affected by the correction, the filing instrument is considered to have been corrected on the date the certificate of correction is filed by the secretary of state.

Execution

The undersigned signs this document subject to the penalties imposed by law for the submission of a materially false or fraudulent instrument and certifies under penalty of perjury that the undersigned is authorized under the provisions of law governing the entity to execute the filing instrument.

Date: 12/19/2023

By: Cotton Commercial USA, INC.



Signature of authorized person

Sandra Zwijack

Printed or typed name of authorized person (see instructions)

Print

Reset



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0585

Meeting Date: 9/18/2024

Department

Finance

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

No action is requested. This reporting is being provided to meet the quarterly reporting requirement for monetary transfers amount budget funds per Board Resolution #09-1262.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

Board Resolution #09-1262

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Choose an item.

Commission Districts Affected

All Districts ☒

District 1 ☐

District 2 ☐

District 3 ☐

District 4 ☐

District 5 ☐

District 6 ☐

Is this a purchasing item?

No

Summary & Background

This reporting is being provided to meet the quarterly reporting requirement for monetary transfers among budget funds per Board Resolution #09-1262. The General Fund had no Intra Fund Borrowings outstanding from any other County Fund as of June 30, 2024. An Intra Fund borrowing occurs when the general fund balance goes negative utilizing a positive excess cash position from another fund at the County to cover operating cash flow needs. These borrowings are then tracked daily, interest is imputed daily, and principal and interest are paid back before the fiscal year close.

See attached reporting of all funds that had negative cash position as of 06-30-2024 and had a borrowing position from the County's general fund.

Agenda Item No.: 24-0585

Meeting Date: 9/18/2024

Scope of Work: NA

Community Impact: NA

Department Recommendation: NA

Project Implications: NA

Community Issues/Concerns: NA

Department Issues/Concerns: NA

INTEROFFICE MEMORANDUM



TO: Board of Commissioners

THROUGH: Dick Anderson, County Manager
Sharon Whitmore, CFO

FROM: Hakeem Oshikoya, Finance Director

DATE: August 19, 2024

SUBJECT: Intra Fund Borrowings

The General Fund had no Intra Fund Borrowings outstanding with any other County Fund as of June 30, 2024. An Intra Fund Borrowing occurs when the General Fund balance goes negative, utilizing a positive excess cash position from another fund, at the County to cover operating cash flow needs.

The below represents all funds that had negative cash positions as of 06/30/2024 and had a borrowing position from the County's General Fund.

06-30-2024 Negative Cash Positions

Contractual Services Animal Control #312*	(1,419,446.28)
Atl/Fulton Water Resource Comm #431*	(2,934,392.12)
2010 Library Project Fund #571*	(795.74)
Library Bonds Phase II #573*	(20,945.16)
Facilities Service Fund #700*	(529,427.69)
Total intra-fund borrowings from General Fund & other funds	(4,905,006.99)

*These funds are pending routine reimbursements.

Hakeem Oshikoya
Finance Director



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0586

Meeting Date: 9/18/2024

Department

Finance

Requested Action

Ratification of August 2024 Grants Activity Report.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

Grants Policy A(10): All grant applications and awards must be presented via the Grants Activity Report on the Consent Agenda during the Board of Commissioners' First and Second meetings. The Board of Commissioners shall utilize the Grants Activity Report to ratify the submission of all grant applications and acceptance of all grant funding.

Strategic Priority Area related to this item

Open and Responsible Government

Commission Districts Affected

All Districts ☒

District 1 ☐

District 2 ☐

District 3 ☐

District 4 ☐

District 5 ☐

District 6 ☐

Is this a purchasing item?

No

Summary & Background

The Fulton County August 2024 Grants Activity Report (GAR) Exhibit 1: BOARD GRANTS RATIFICATION SUMMARY summarizes grants submitted/pending and awarded for the period August 1, 2024 - August 31, 2024.

Fulton County departments report the following grants activity:

- Applications Submitted/Pending: 7 (\$89,318,508.00 + \$1,122,569.47 (Cash Match))

- Applications Awarded: 2 (\$741,313.00 + \$0 Cash Match)

The following Strategic Priority Areas are Impacted by August 2024 grant applications:

- Justice and Safety
- Health and Human Services
- Infrastructure and Economic Development

The Fulton County August 2024 Grants Activity Report (GAR) Exhibit 2: ALL GRANTS ACTIVITY summarizes cumulative grants activity through August 31, 2024. Fulton County departments report the following grants activity:

- Total Applications Submitted/Pending: 37 (\$134,054,248.16 + \$1,414,935.25 Cash Match)
- Total Applications Awarded: 19 (\$8,487,665.15 + \$275,046.60 Cash Match)
- Total Grant Applications Denied: 1 (\$45,330.48 + No Cash Match)

Department Recommendation: Department recommends ratification of the August 2024 Grants Activity Report (GAR).



FULTON COUNTY FY2024 GRANTS ACTIVITY REPORT August 2024

Presented to:
Fulton County Board of Commissioners
Wednesday, September 18, 2024
Second Meeting

Provided by: Fulton County Finance Department, Grants Administration Division



Exhibit 1: Board Grants Ratification Summary

Grants Submitted and/or Awarded August 1, 2024 - August 31, 2024

Exhibit 1 lists by Strategic Goal grants that require BOC ratification. Per the Fulton County Grants Policy approved 3/2/2016, Section A(10), "all grant applications and awards must be presented via the Grants Activity Report on the Consent Agenda during the Board of Commissioners second meetings. The Board of Commissioners shall utilize the Grants Activity Report to ratify the submission of all grant applications and acceptance of all grant funding."

EXHIBIT 1: BOARD GRANTS RATIFICATION SUMMARY

Fulton County FY2024 August Grants Activity Report

Exhibit 1 lists by Strategic Goal grant applications that require BOC ratification. Per the Fulton County Grants Policy approved 3/27/2016, Section A(10), "all grant applications and awards must be presented via the Grants Activity Report on the Consent Agenda during the Board of Commissioners second meetings of the month. The Board of Commissioners shall utilize the Grants Activity Report to ratify the submission of all grant applications and acceptance of all grant funding."

Grant Applications Submitted and/or Awarded August 1, 2024 Through August 31, 2024 Requiring BOC Ratification

Dept.	Grantor	Grant Title	Grant Description	Funds Requested	County Match	Status	Previous Award from Grantor
District Attorney	U.S. Department of Justice	FY24 National Sexual Assault Kit Initiative	Request approval to apply and accept a repeat grant from the U.S. Department of Justice in the amount of \$2,500,000.00 to support the department on investigating profiles in the DNA Index System (CODIS) database, for reports proving a crime occurred. The funding will assist with at least 500 kits being tested through private labs, including transportation of the kits, and training of law enforcement on how to work with trauma centered victims. The grant period is from October 1, 2024 through September 1, 2027.	\$ 2,500,000.00	-	Pending	\$ 2,500,000.00
Solicitor General	Criminal Justice Coordinating Council	Victim Witness Protection Program	Request approval to apply and accept a repeat grant from the Criminal Justice Coordinating Council in the amount of \$122,528.00 to fund salaries and benefits for four (4) victim advocates that work with the Victim Witness Protection Program recipients. The program provides direct services to crime victims with their emotional, psychological, and physical needs, including the implementation of stabilization strategies for victims following the traumatic incidents. The grant period is from October 1, 2024 through September 30, 2025.	\$ 122,528.00	-	Pending	\$ 122,528.00
Sheriff	U.S. Department of Justice	Second Chance Community Based Reentry Grant	Request approval to apply and accept a new grant from the U.S. Department of Justice in the amount of \$750,000.00 for services to individuals leaving the jail and re-entering the Fulton County community. The program tracks the release of formerly incarcerated individuals through intensive case management services that connects them to evidence-based programming to assist them with wrap around supportive services, and employment services. The department will partner with the Atlanta Police Foundation and the National Incarceration Association to provide these services. The grant period is from October 1, 2024 through September 30, 2027.	\$ 750,000.00	-	Pending	N/A
Sheriff	U.S. Department of Justice	Body Worn Camera Technology Upgrades	Request approval to accept a repeat grant from the U.S. Department of Justice in the amount of \$298,000.00 to expand the departments Body Worn Camera Program for officers in the Fulton County Jail. The grant period is from March 1, 2024 through February 28, 2026.	\$ 298,000.00	-	Awarded	\$ 1,575,395.00
Subtotal:				\$ 3,670,528.00	-		
HEALTH AND HUMAN SERVICES							
Behavioral Health and Developmental Disabilities	U.S. Department of Justice	FY24 Connect and Protect: Law Enforcement Behavioral Health Response Program	Request approval to apply and accept a new grant from the U.S. Department of Justice in the amount of \$1,650,000.00 to provide training and resources to assist first responders with FDA approved opioid overdose reversal medications, Naloxone, crisis intervention, crisis de-escalation, trauma informed training and warm handoffs of clients to community-based resources that provide timely and effective culturally competent treatment and wraparound services. There will be response teams to service all 14 Fulton County Municipalities. This will be a coordinated effort between Behavioral Health and Developmental Disabilities Department and the Sheriff Department. There is an in-kind match of \$103,460.10 that will be covered by staff time on the project and a required cash match of \$51,909.47 that is within the FY24 Department Budget. The grant contract period is from September 30, 2024 through September 29, 2028.	\$ 1,650,000.00	\$51,909.47	Pending	N/A

EXHIBIT 1: BOARD GRANTS RATIFICATION SUMMARY

Fulton County FY2024 August Grants Activity Report

Exhibit 1 lists by Strategic Goal grant applications that require BOC ratification. Per the Fulton County Grants Policy approved 3/2/2016, Section A(10), "all grant applications and awards must be presented via the Grants Activity Report on the Consent Agenda during the Board of Commissioners second meetings of the month. The Board of Commissioners shall utilize the Grants Activity Report to ratify the submission of all grant applications and acceptance of all grant funding."

Grant Applications Submitted and/or Awarded August 1, 2024 Through August 31, 2024 Requiring BOC Ratification

Dept.	Grantor	Grant Title	Grant Description	Funds Requested	County Match	Status	Previous Award
Behavioral Health and Disabilities	SAMHSA (Substance Abuse and Mental Health Services Administration	First Responders- Comprehensive Addiction and Recovery Act	Request approval to apply and accept a new grant in the amount of \$3,200,000.00 from SAMHSA (Substance Abuse and Mental Health Services Administration) to implement a crisis response program with a team consisting of one (1) behavioral health clinician and one (1) Fulton County Sheriff Deputy, who will coordinate with the 14 Fulton County Municipal Police Departments along with Fulton County 911 to assist individuals with mental health disorders or co-occurring mental health and substance use disorders to reduce crisis response times. This will be supported by the Fulton County Behavioral Health Crisis Center, Grady Hospital and community-based supportive services that will follow up with clients through peer support specialists. There is an in-kind match of \$155,369.47 that will be provided through staff time on the project. The grant period is from October 1, 2024 through September 30, 2027.	\$ 3,200,000.00	-	Pending	N/A
Behavioral Health and Disabilities	Georgia Department of Behavioral Health and Disabilities	Permanent Supportive Housing	Request approval to accept a repeat grant from Georgia Department of Behavioral Health and Developmental Disabilities in the amount of \$433,313.00 to provide Permanent Supportive Housing support for 550 units for Fulton County residents inclusive of primary tenant and family. The program will provide will assist participants with transition from homelessness to housing, develop a service plan to identify goals and objectives for a successful transition, provide weekly in-home visits and implement service plan for comprehensive services to ensure housing sustainability. The Department will assign 1 Master level clinician and 1 Peer Specialist for every 20 units. The contract period is June 30, 2024 through June 29, 2025.	\$ 443,313.00	-	Awarded	\$ 443,313.00
HIV Elimination	Health Resources & Administration Services	Ending the HIV Epidemic in the U.S. - Ryan White HIV/AIDS Program Parts A and B	Request approval to apply and accept a repeat grant from Health Resources & Services Administration in the amount \$75,000,000.00 to focus resources in Fulton, Cobb, Dekalb, and Gwinnet Counties to implement strategies, interventions, approaches and core medical and support services to reduce new HIV infections. Funding will also include organizational capacity, information dissemination and public outreach; community engagement; implementation of emerging practices, evidence-informed and/or evidenced-based interventions around linkages to care, retention in care, reengagement in care, and adherence to counseling and the provision of needed client services and data infrastructure development and systems linkages. The grant period is from March 1, 2025 through February 28, 2030.	\$75,000,000.00	-	Pending	\$ 5,086,379.00
Subtotal: \$ 80,293,313.00				\$ 80,293,313.00	\$ 51,909.47		
ARTS AND LIBRARIES							
INFRASTRUCTURE AND ECONOMIC DEVELOPMENT							
Georgia Department of Transportation (GDOT) and Federal Aviation Administration (FAA)	Georgia Department of Transportation and Customs and Border Protection Facility	Rehabilitation Runway 8/26 Facility. There is a required cash match in the amount \$1,070,660.00 that is within the FY24 Department Budget.	Request approval to apply and accept a new grant in the amount of \$6,095,980.00 from the Georgia Department of Transportation (\$2,611,980.00) for the runway rehabilitation and the Federal Aviation Administration (\$3,484,000.00) for construction of Phase I of the Customs and Border Protection Facility. There is a required cash match in the amount \$1,070,660.00	\$ 6,095,980.00	\$ 1,070,660.00	Pending	N/A
Subtotal: \$ 6,095,980.00				\$ 6,095,980.00	\$ 1,070,660.00		
OPEN AND RESPONSIBLE GOVERNMENT							
REGIONAL LEADERSHIP							
			TOTAL: \$ 90,059,821.00	\$ 1,122,569.47			

Exhibit 2: All Grants Activity

Cumulative Through August 31, 2024



Exhibit 2 shows, for all grant-active departments, the cumulative grants activity and the current period grants activity. Total grants broken out by grants still pending, grants awarded, and grants denied. Grants awarded broken out by new vs. renewal and competitive vs formula.



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0589

Meeting Date: 9/18/2024

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Presentation of Proclamations and Certificates.

Proclamation recognizing "Ovarian Cancer Awareness Month." **(Barrett/Abdur-Rahman)**

Proclamation recognizing "Pianos for Peace Appreciation Day." **(Hall/Arrington)**

Proclamation recognizing "Purple Heart Foundation Appreciation Day." **(Arrington/Hall)**



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0591

Meeting Date: 9/18/2024

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

MARTA Quarterly Update



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0592

Meeting Date: 9/18/2024

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Fulton-DeKalb Hospital Authority Quarterly Update



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0593

Meeting Date: 9/18/2024

Department

County Manager

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Presentation of the Fulton County Operational Report.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

Commission Districts Affected

All Districts ☒

District 1 ☐

District 2 ☐

District 3 ☐

District 4 ☐

District 5 ☐

District 6 ☐

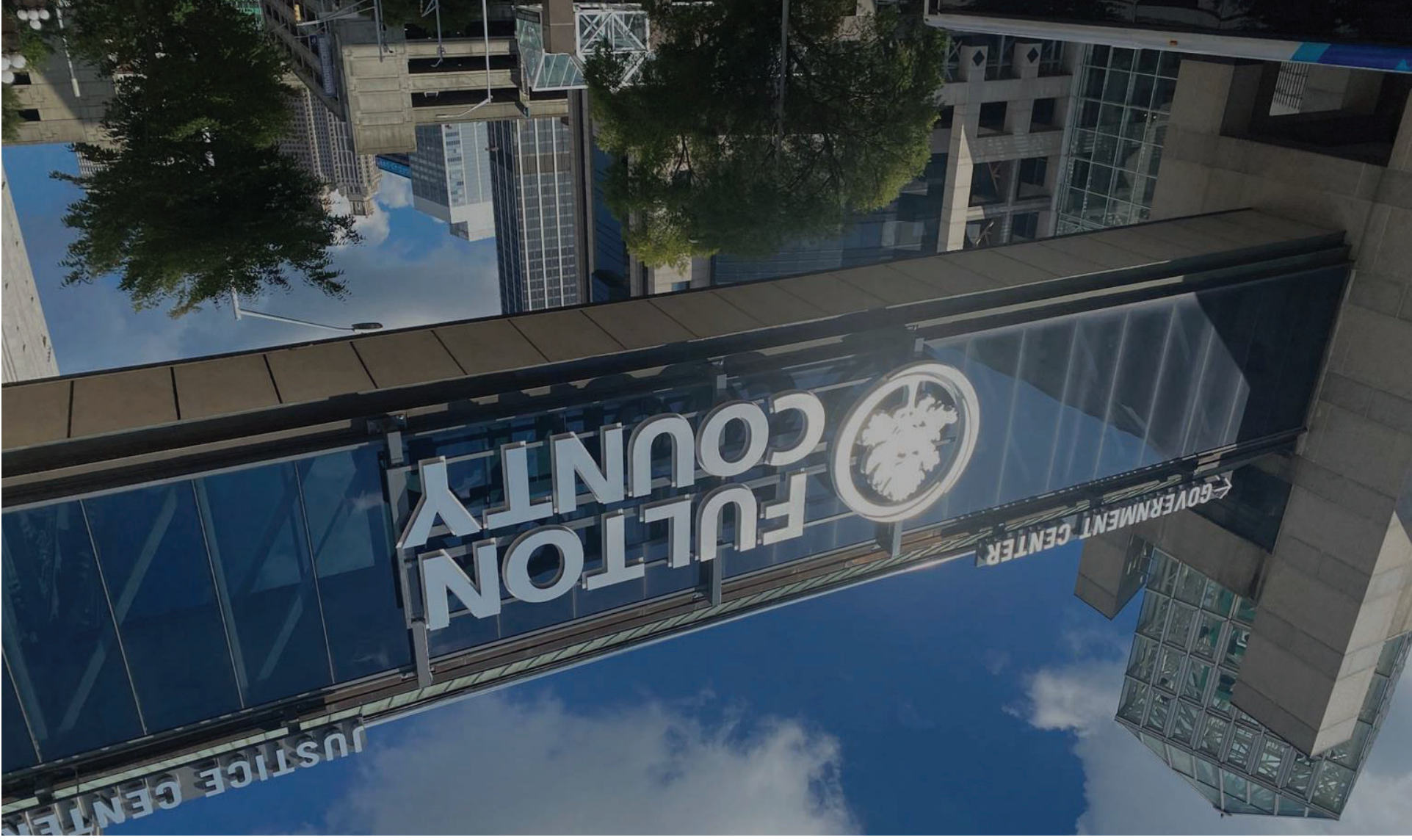
Is this a purchasing item?

No

Fulton County Operational Report

August 21, 2024

Board of Commissioners Meeting



AGENDA

- Justice
 - Project ORCA and Justice System
 - Superior Court
- Focus Area
 - Public Health
 - Developmental Disabilities South Facility
 - Animal Services
- Jail Blitz Plan
- Finance and Purchasing

Project ORCA & Justice System





SEPTEMBER 18, 2024

Project ORCA & Justice System Update

FULTON COUNTY GOVERNMENT

AGENDA

01

ORCA CASE REDUCTION

02

JAIL POPULATION UPDATE

PROJECT OVERVIEW

Since the beginning of COVID-19, the Fulton County Court System has amassed a significant and unprecedented level of cases. Project ORCA will address this challenge by utilizing a combination of capacity expansion and productivity enhancement initiatives to expedite the case adjudication process.

CASE ACCUMULATION DEFINED

All cases (hearings, filings, applications) that were initiated before and during the pandemic (including those currently awaiting formal charging or filing) that have been impacted due to current limitations at various stages of the case administration process.

The COVID-19 Case Resolution Project began on **December 6, 2021** with **148,209** open and active cases. As of **August 31, 2024**, **135,684** cases have been disposed. There are **12,525** pending open and active cases.



PROJECT ORCA CASE REDUCTION DISPOSITIONS BY OFFICE

135,684

cases disposed



PROJECT ORCA CASE REDUCTION CASE DISPOSITION SUMMARY

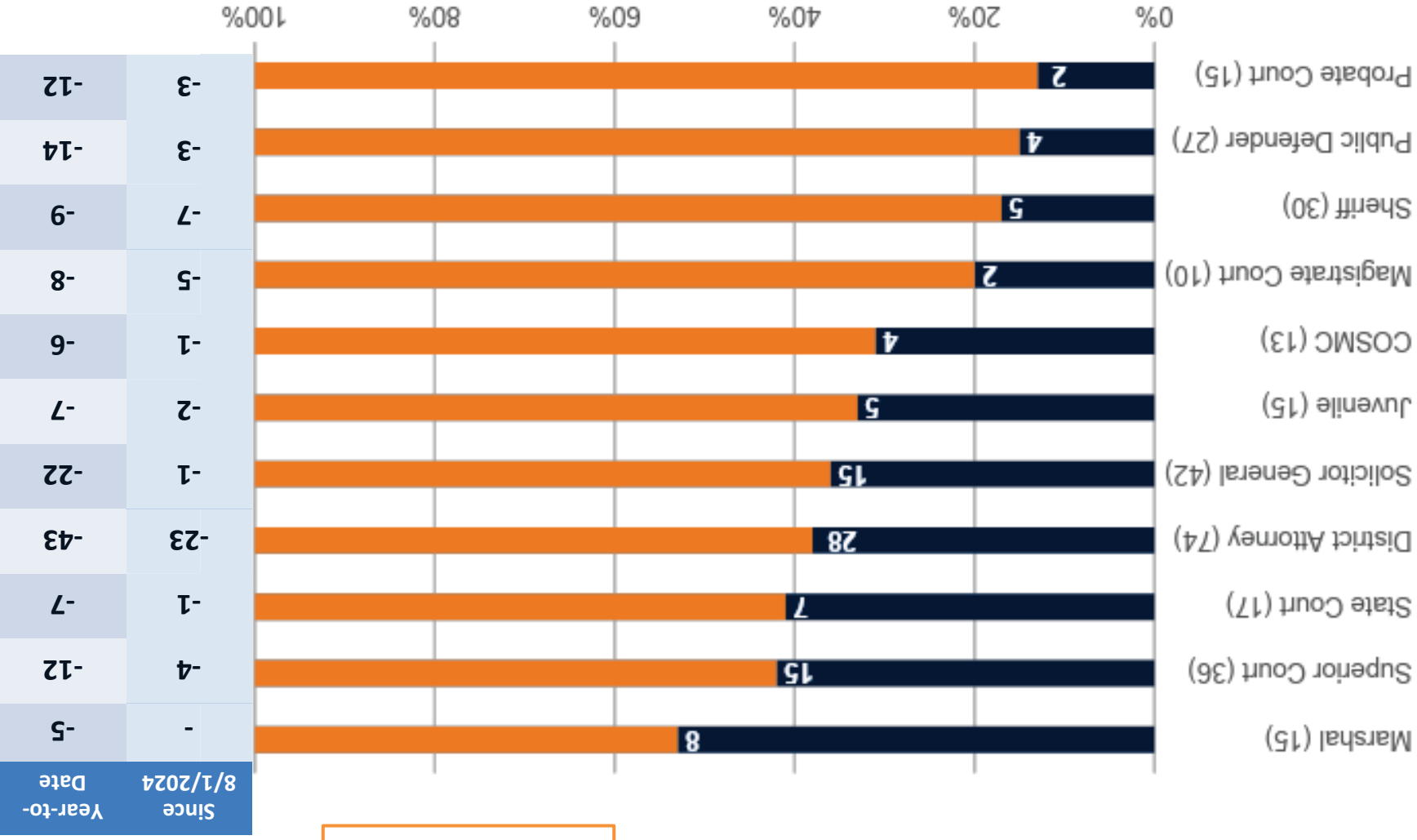


Office	August 2024 (Last full month)			Project To Date (12/6/2021 through 8/31/2024)		
	Target	Actual	Variance	Target	Actual	Variance
Superior	914	168	(746)	18,258	16,815	(1,443)
District Attorney	0	0	0	16,300	16,300	0
State	1098	231	(867)	20,864	19,003	(1,861)
Solicitor General	431	624	154	48,832	55,426	6,594
Magistrate	689	451	(238)	34,106	36,007	1,901
Overall	3,132	1,474	(1,657)	138,360	143,551	5,191

STAFFING RAMP DOWN PROGRESS BY DEPARTMENT

AS OF 9/1/2024

95 Active
ORCA Staff



CUMULATIVE CASE REDUCTION JUSTICE SYSTEM SCORECARD

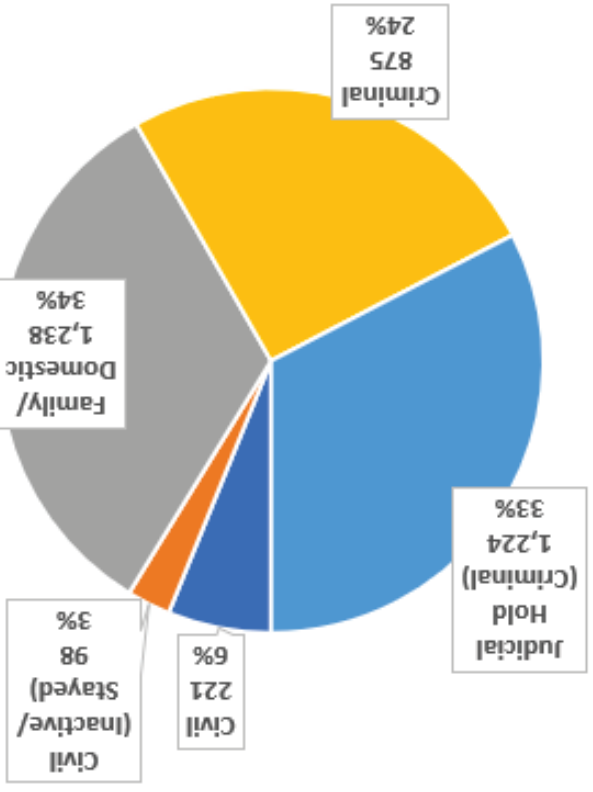


MEASURE	GOAL	MAY 2023 BASELINE	JULY 2024	AUGUST 2024	DELTA (previous month vs. current month)
Average Length of Stay	30 days	71 days	45 days	47 days	2 day increase
Jail Population Unindicted without other charges	10%	34%	21%	18%	3% decrease
Clearance Rate for Felony Criminal Cases	100%	72%	59%	58%	1% decrease
Felony Cases Disposed within 180 Days	90%	25%	28%	29%	1% increase
Felony Cases Disposed within 365 Days	98%	63%	64%	60%	4% decrease

PROJECT ORCA CASE REDUCTION

REMAINING CASE COMPOSITION – SUPERIOR COURT

AS OF 9/1/2024

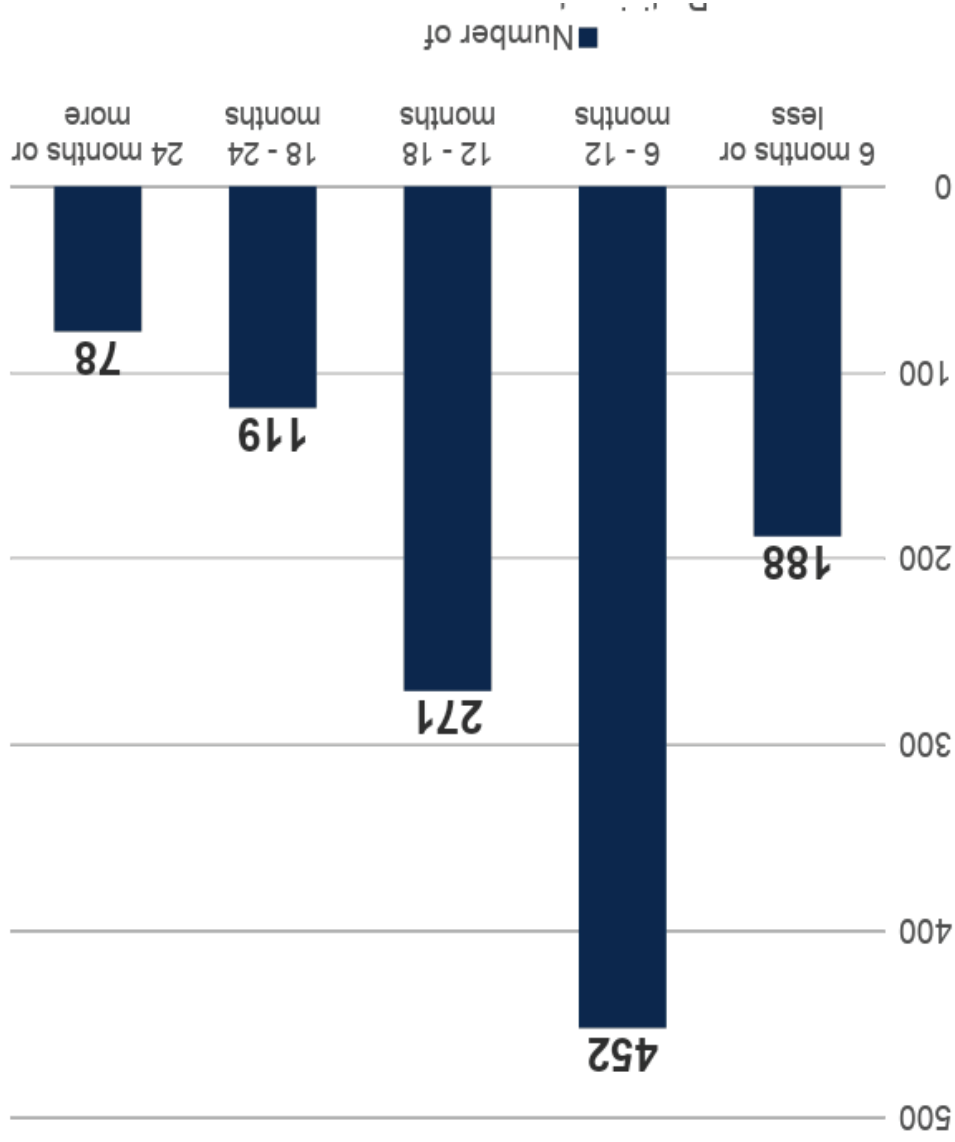


- Civil
- Civil (Inactive/ Stayed)
- Family/ Domestic
- Criminal
- Judicial Hold (Criminal)

Case Type/Status	Remaining Cases	Statutory/Special Requirements	Resolution Plan	Resolution Timeline
Civil	221	N/A	Continue to provide monthly reporting to Divisions to focus efforts and offer alternative resolution via ORCA track.	Q3 2025
Civil (Inactive/ Stayed)	98	Awaiting the parties' request for further action	Calendared upon request	Undetermined
Family/ Domestic	1,238	1,020 cases were triaged and processed by DHS for closure per 2019 statute change	Coordination with DHS to resolve 830 child support cases with a series of calendars beginning in September. 190 Name Change petitions to be addressed with a series of show cause calendars in October.	Q1 2025
Criminal	875	N/A	Continue to provide monthly reporting to Divisions to focus efforts and offer alternative resolution via ORCA track.	Q3 2025
Judicial Hold (Criminal)	1,224	Awaiting availability of defendants	Calendared upon availability	Undetermined
Total	3,656			
		Further Planning:	Once ORCA funding has been depleted, Superior Court will send remaining cases back to the Divisions for resolution.	

ELECTRONIC MONITORING UPDATE

AS OF 8/31/2024



Plan Overview

- Number of active monitors: **1,108**
- Review of older cases (>12 months or more) prioritized by length of time on monitor and severity of charge
- Superior Court is drafting a plan for 6-month default for monitor removal (begin 1/2025)
- Any extension would require written order from judge, to be reviewed again in 6 months
- Collaborative efforts with District Attorney and Public Defender to triage non-compliance cases and older cases are underway; these matters are scheduled twice monthly





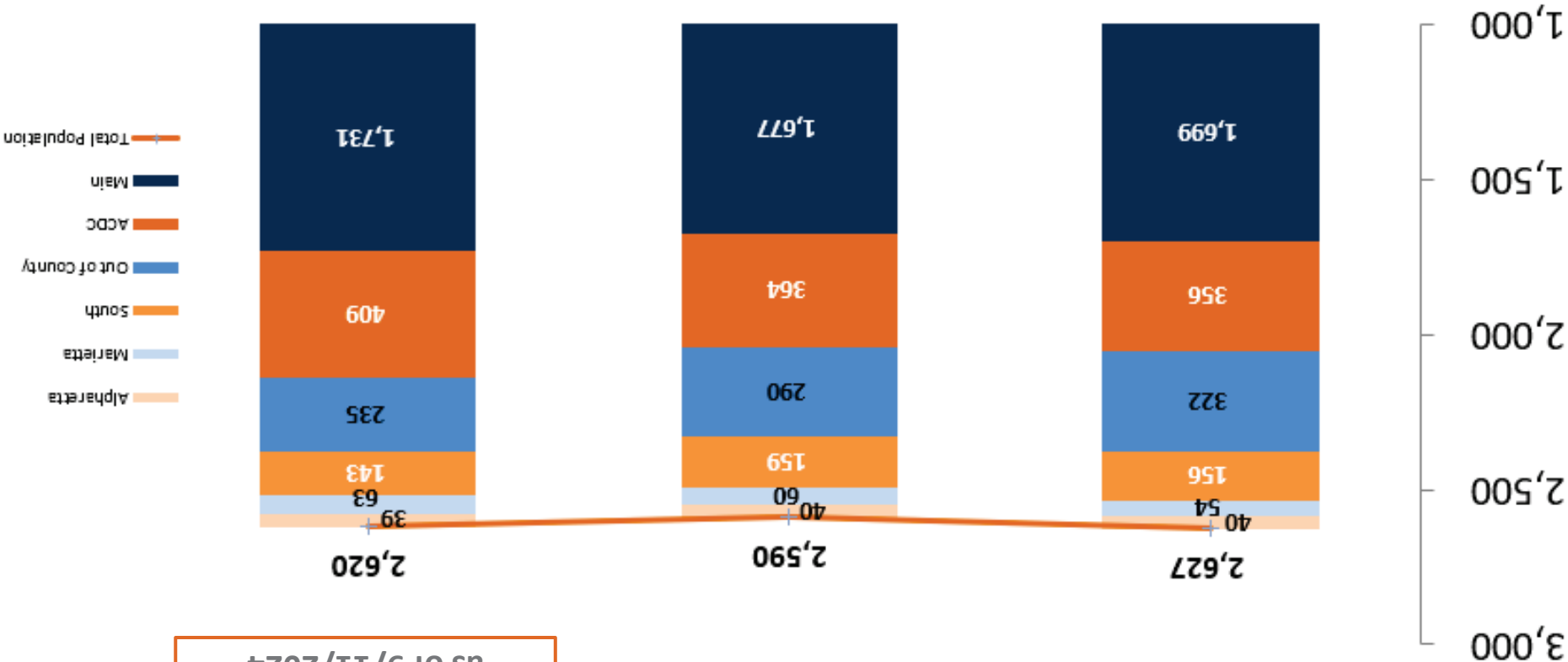
AGENDA

01 ORCA CASE REDUCTION

02 JAIL POPULATION UPDATE

AVERAGE MONTHLY POPULATION

2,568
as of 9/11/2024



Net	18	1	(0)
Book Out	451	457	441
Book In	433	456	441
	Jun	Jul	Aug

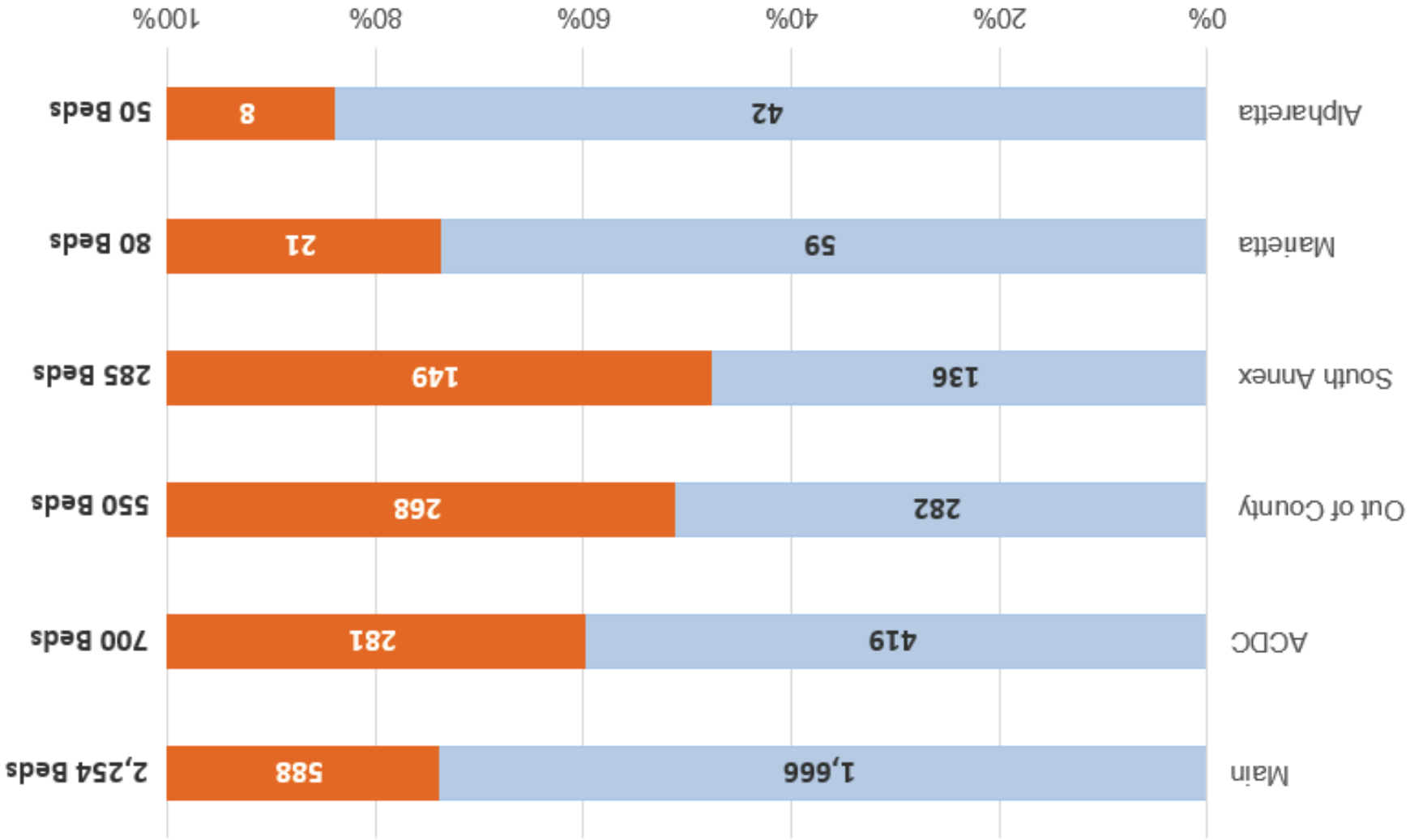
AVERAGE MONTHLY JAIL POPULATION POPULATION BY FACILITY



	JUNE	JULY	AUGUST	9/11/2024
Main	1,699	1,677	1,731	1,628
ACDC	356	364	409	424
Out of County	322	290	235	295
South Annex	156	159	143	132
Marietta	54	60	63	55
Alpharetta	40	40	39	34
TOTAL	2,627	2,590	2,620	2,568

JAIL POPULATION FACILITY UTILIZATION

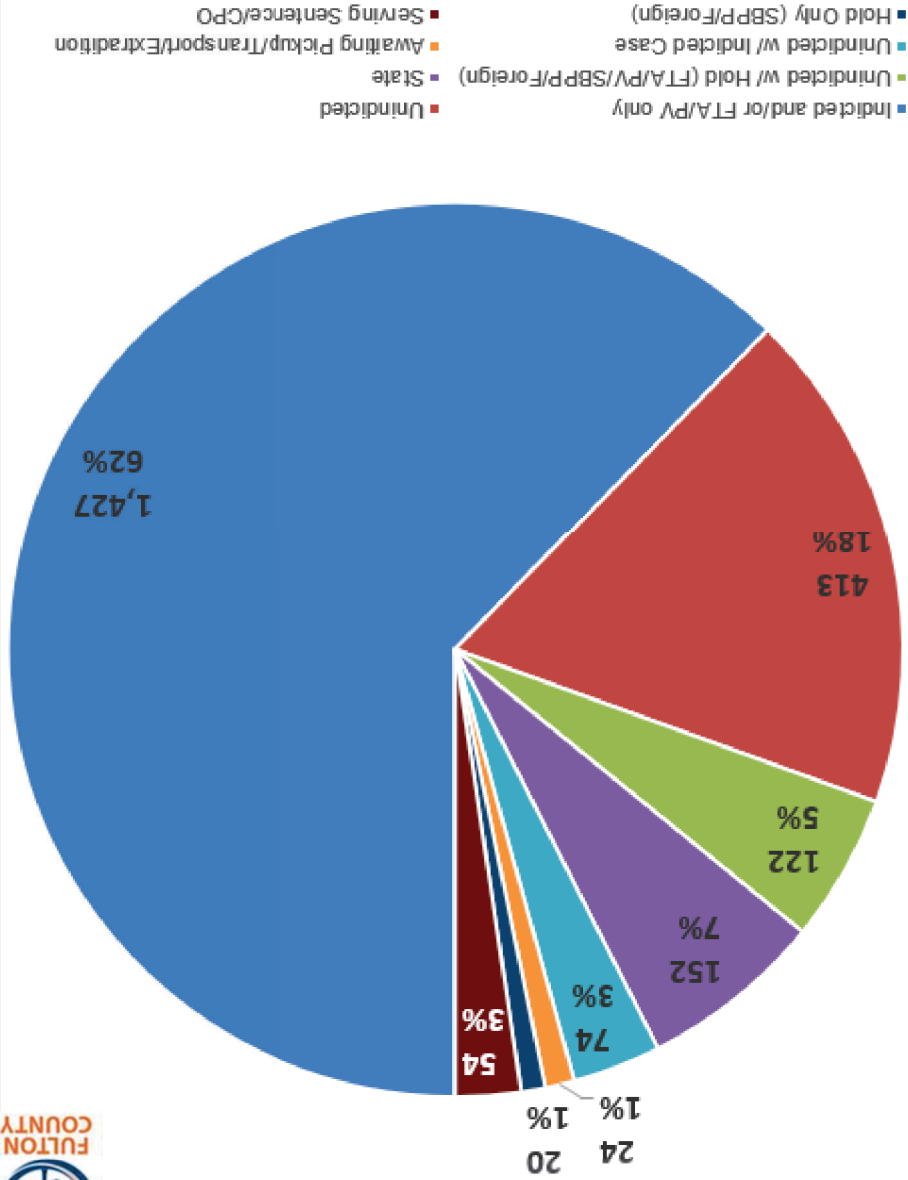
AS OF 8/31/2024



■ Beds in Use ■ Beds Available / Under Repair

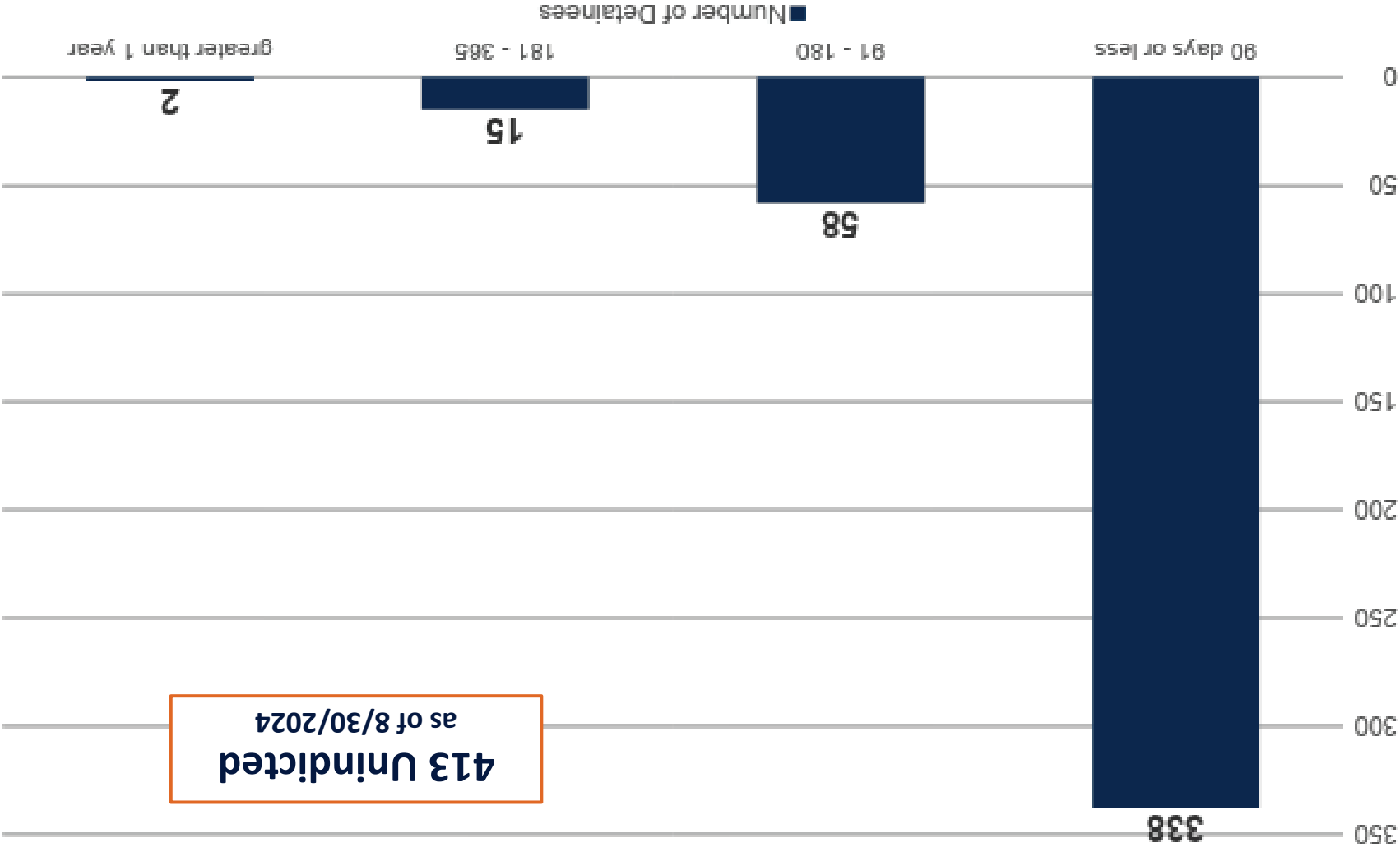
JAIL POPULATION FULL INMATE ANALYSIS AS OF 8/30/2024

Status	Number of Inmates		
Unindicted	413	18%	
Unindicted w/ Hold	122	5%	
Unindicted w/ Indicted Case	74	3%	
Indicted (DA)	1,427	62%	
Accused (SG)	152	7%	
Serving Sentence/CPO	54	3%	
Awaiting Pickup/Transport/Extradition	24	1%	
Hold Only (SBPP/Foreign)	20	1%	
TOTAL	2,286	100%	



UNINDICTED JAIL POPULATION

DAYS IN JAIL AS OF 8/30/2024



62 Excludes detainees with pending indicted cases and holds (Probation Violations, Failure to Appear and foreign and/or other agency holds).

PRIORITIES

- ✓ Implement multi-agency jail population reduction initiatives
- ✓ Develop post-ORCA reporting framework and measures
- ✓ Implement 2024 ORCA ramp down plan
- Monitor ORCA funding and staff reduction plan
- Continue ORCA & justice system tracking and reporting
- Shift primary discussion of performance to Justice Partners



QUESTIONS



Public Health





Epidemiology and Environmental Health Updates

Presented by

- Lynn A. Paxton, MD MPH, District Health Director
- Sasha Smith, Chief Epidemiologist
- Brandon Lettwich, Dr. PH, Environmental Health Director

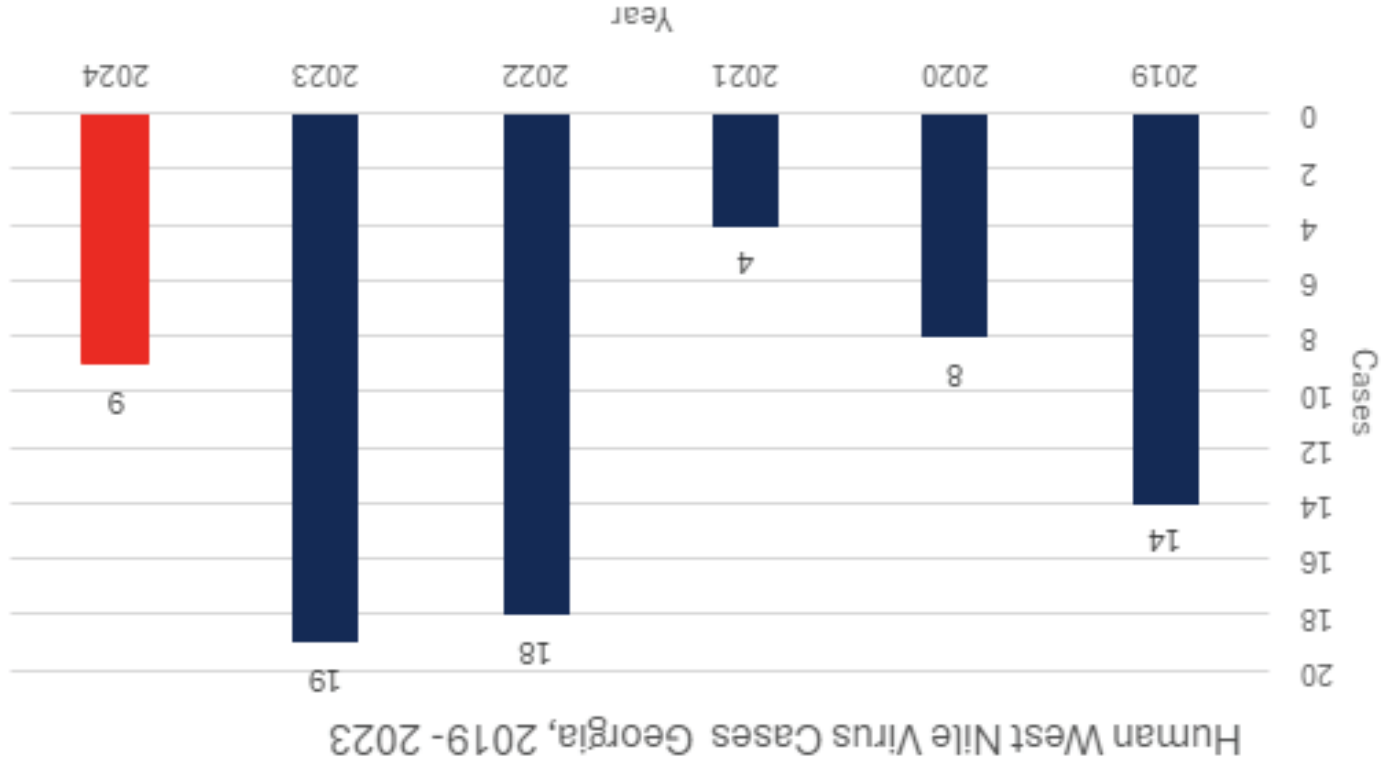
AGENDA

1. West Nile Update

2. Viral Respiratory Disease Update

3. Disease Outbreaks

West Nile Virus Update



Source: <https://www.cdc.gov/west-nile-virus/data-maps/index.html>

Probable and Confirmed Vector Borne Disease Cases

Human Disease Cases in Georgia Residents Reported Between 2018-2022	
Disease	Five-Year Total
(link to CDC Data)	(2018-2022)
Chikungunya	<5
Dengue	14
Eastern Equine Encephalitis	<5
Jamestown Canyon Virus	ND
La Crosse Encephalitis Virus	<5
Malaria	262
St. Louis Encephalitis	<5
West Nile virus	81
Zika virus	8
What is Case Surveillance? (CSTE) [external link]	

*Reported malaria cases are **NOT** local transmission, but instead represent imported cases.

Source: <https://dph.georgia.gov/mosquito-borne-diseases#:~:text=In%20public%20health%2C%20mosquito%2Dborne,where%20these%20diseases%20are%20common.>

Mosquito Control Program

The primary objectives of the mosquito control program is to reduce the incidence of WNV through:

- Surveillance
- Testing
- Larviciding
- Adult mosquito control
- Public education

Our ongoing control program includes:

- Monitoring 26 locations around Fulton county.
- Mosquito traps used to collect mosquito specimens.
- Mosquitos are tested weekly for WNV.

If West Nile is detected, FCBPH will initiate a virus response protocol that includes:

1. Notifying residents in the area.
2. Treating the area with spray.
3. Providing education/awareness on ways to prevent mosquito bites and breeding.

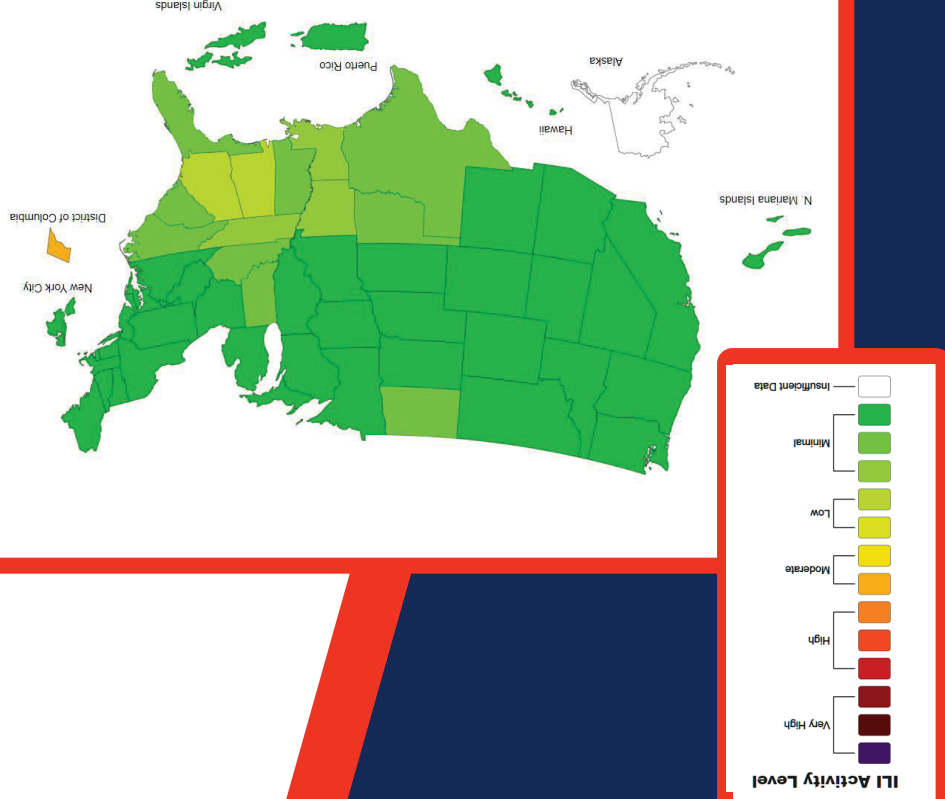
Representatives of the Board of Health will visit nearby neighborhoods (within a quarter mile radius of the testing location) with more information about nighttime spraying and mosquito prevention safety.

SEASONAL INFLUENZA UPDATE

The Influenza-like
Illness (ILI) Activity
Level for Georgia
during Week 35, ending
August 31, 2024 was

LOW

The 2024–2025
influenza season
begins on September
29, 2024

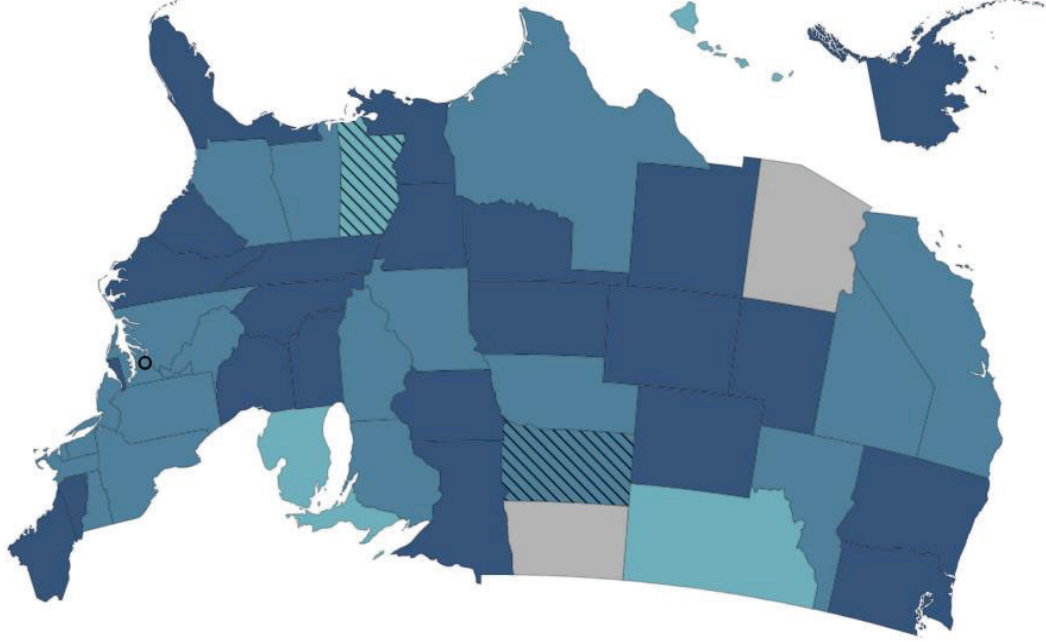


Source: <https://gis.cdc.gov/vgrasp/fluview/main.html>

COVID-19 Update

Individual COVID-19 cases are **no longer reportable** and thus wastewater data can be used as a surveillance tool to determine what is circulating in the community.

Source: https://www.cdc.gov/nwss/rv-currentlevels.html?utm_source=subscribe&utm_medium=email



SARS-CoV-2 Wastewater Viral Activity Level in Georgia is currently **HIGH with 8 total sites reporting**

SARS-CoV-2 Wastewater Viral Activity Levels

Select a level to add or remove from map.

● Very High ● High ● Moderate ● Low ● Minimal ● No Data ● *Limited Coverage

Flu, RSV and COVID-19 Vaccines

For the first time ever, vaccines are available to help protect against severe illness caused by all three of the major fall and winter respiratory viruses – **flu, COVID-19, and RSV** and can be **given at the same visit**. If you choose to get your vaccines at different visits, there is no minimum waiting period between vaccines.

COVID-19

- 2024- 2024 Moderna and Pfizer-bioNTech vaccines are recommended for everyone **ages 6 months and older**.
- The current Novavax Vaccine is recommended for everyone **ages 12 years and older**.
- COVID-19 vaccination provides **40-60% ADDITIONAL effectiveness against severe disease**. Get it at anytime to protect against severe infection.

Flu, RSV and COVID-19 Vaccines... *Continued*

For the first time ever, vaccines are available to help protect against severe illness caused by all three of the major fall and winter respiratory viruses – **flu, COVID-19, and RSV** and can be **given at the same visit**.
If you choose to get your vaccines at different visits, there is no minimum waiting period between vaccines.

FLU

- There are many flu vaccine options to choose from, but the most important thing is for **all people 6 months and older to get a flu vaccine every year**.
- The CDC recommends that most people **get the flu shot ideally before the flu starts** spreading in the community (between September and October)

Flu, RSV and COVID-19 Vaccines... *Continued*

For the first time ever, vaccines are available to help protect against severe illness caused by all three of the major fall and winter respiratory viruses – **flu, COVID-19, and RSV** and can be **given at the same visit.** If you choose to get your vaccines at different visits, there is no minimum waiting period between vaccines.

RSV

Respiratory Syncytial Virus

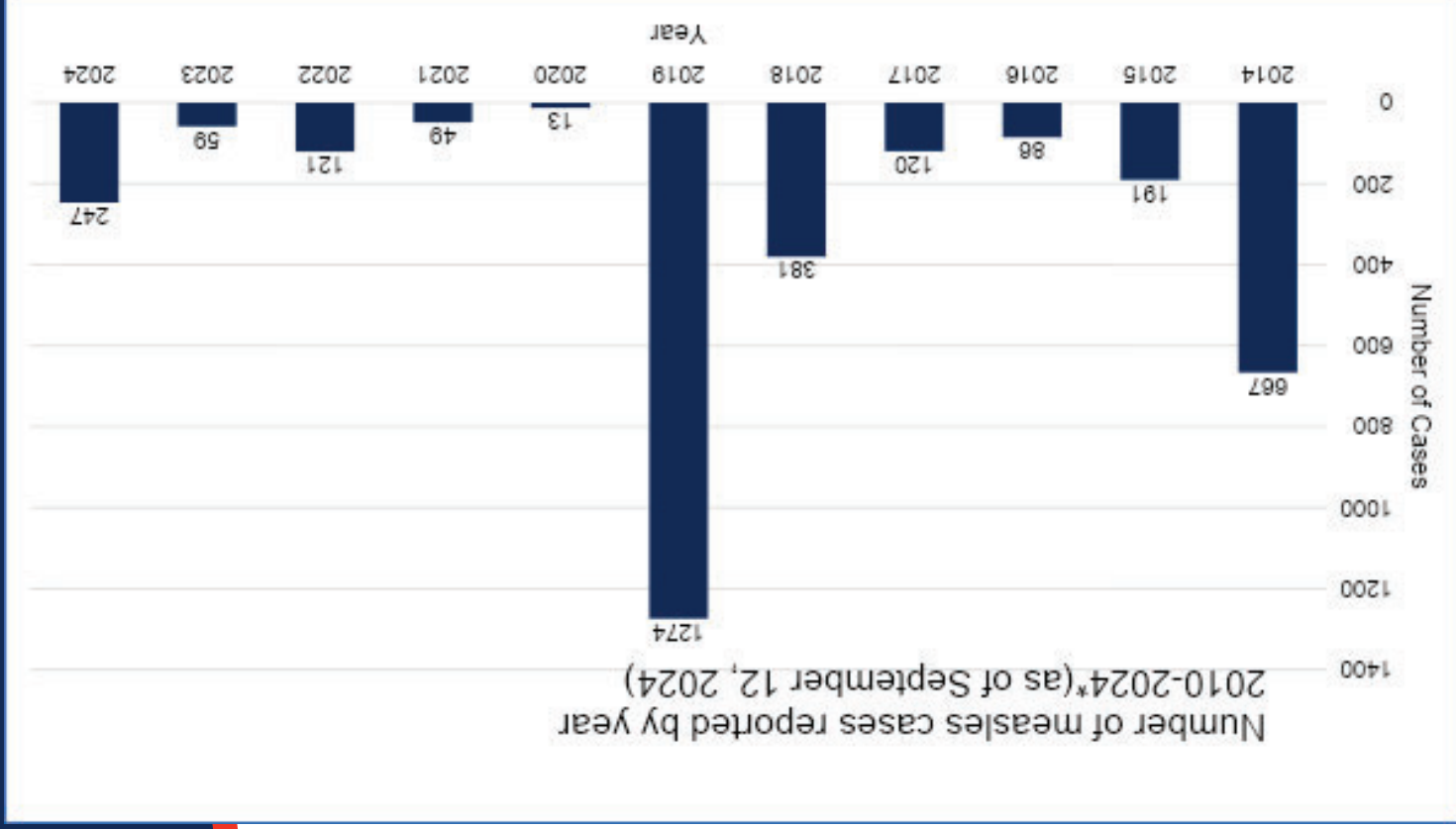
- On June 26, 2024, a committee at the CDC voted to update these recommendations as follows: all adults aged ≥75 years and adults aged 60–74 years who are at increased risk for severe RSV disease should receive a single dose of RSV vaccine.
- **An RSV antibody is available for babies** and some young children to protect them from severe RSV.
- An RSV maternal vaccine (Pfizer Abrysvo) is also **available for pregnant mothers** at weeks 32-36 of pregnancy to pass on protection to their baby.

Measles Update: Georgia Data



Source: <https://dph.georgia.gov/epidemiology/acute-disease-epidemiology/vaccine-preventable-diseases/measles>

Measles Update: National Data



Source: <https://www.cdc.gov/mmwr/volumes/73/wr/mm7314a1.htm>

MMR Vaccination

Vaccination is highly effective!

- Measles can be prevented with the MMR (measles, mumps, and rubella) vaccine.
- Two-dose series that begins just after a baby turns 1 year old. The second dose is administered when the child is ages 4 to 6
- One dose of MMR vaccine is about 93% effective at preventing measles if exposed to the virus, and two doses are about 98% effective.
- Georgia's measles vaccination rate among kindergarten students **is 88%**, according to recent data. The state's **vaccination rate among children is declining.**

Source:

https://immunizationstudyreports.s3.amazonaws.com/Child+Report/Child_Report_2023Q3.html

QUESTIONS



Developmental Disabilities South Facility



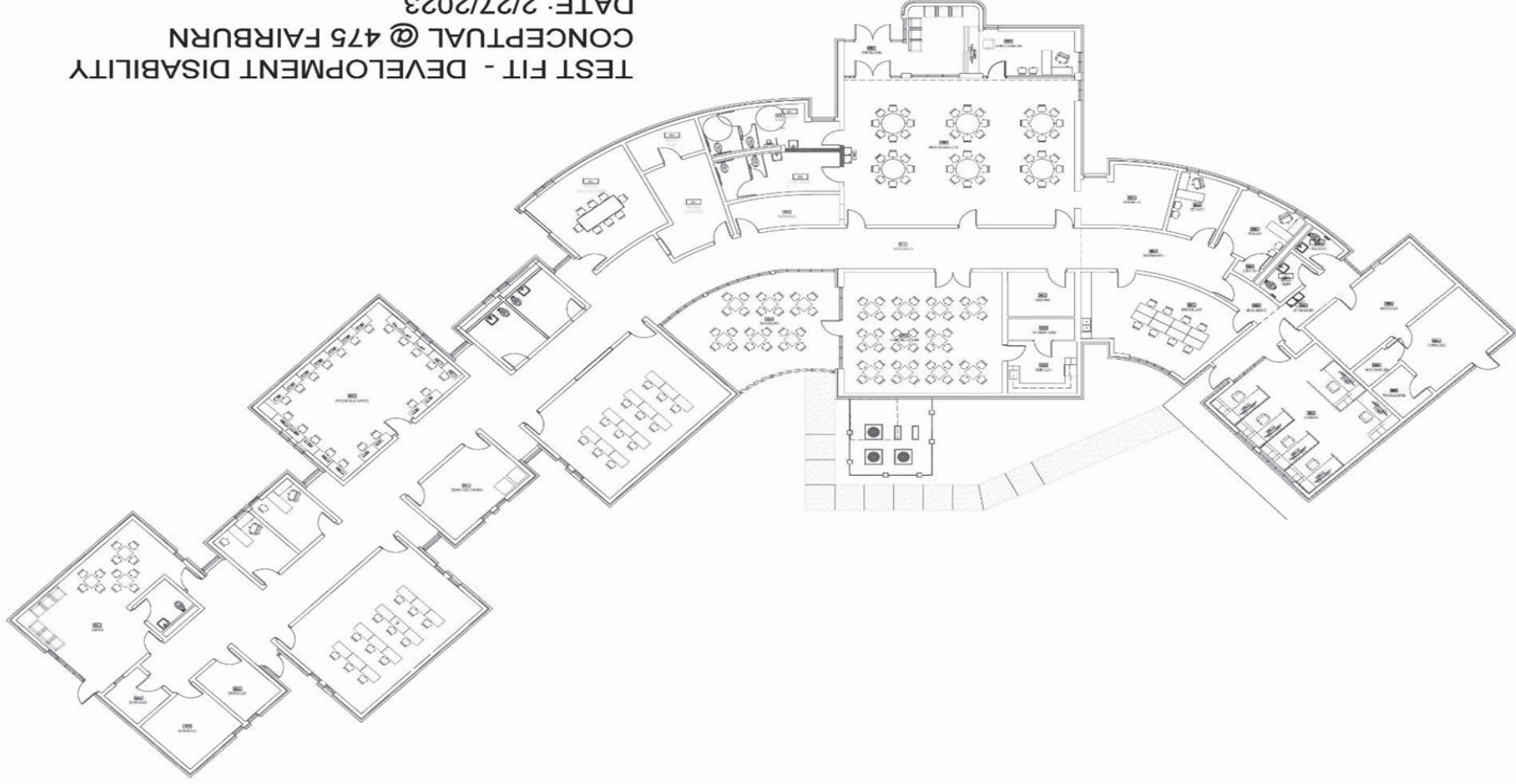
Developmental Disabilities - South

- Renovating former 12,600 square ft West Fulton Mental Health facility located at 475 Fairburn Road SW
- Will replace the previous program located at 2605 Fairburn Rd SW (South Training Center)
- Will service adult clients with Intellectual and/or Developmental Disabilities.
- Will provide outpatient day programs & services for clients ages 18 & older.



Developmental Disabilities - South

TEST FIT - DEVELOPMENT DISABILITY
CONCEPTUAL @ 475 FAIRBURN
DATE: 2/27/2023



Next Steps...

- Board Approval - September 18, 2024
- Contract Value - \$3.7M *(does not include FFE and IT related costs)*
- Notice to Proceed (NTP) - October 18, 2024
- Project Kick Off Meeting - Week of October 28, 2024
- Groundbreaking: Hold in October (TBA)
- Project Duration: 275 days from NTP or, July 2025



QUESTIONS



Animal Services

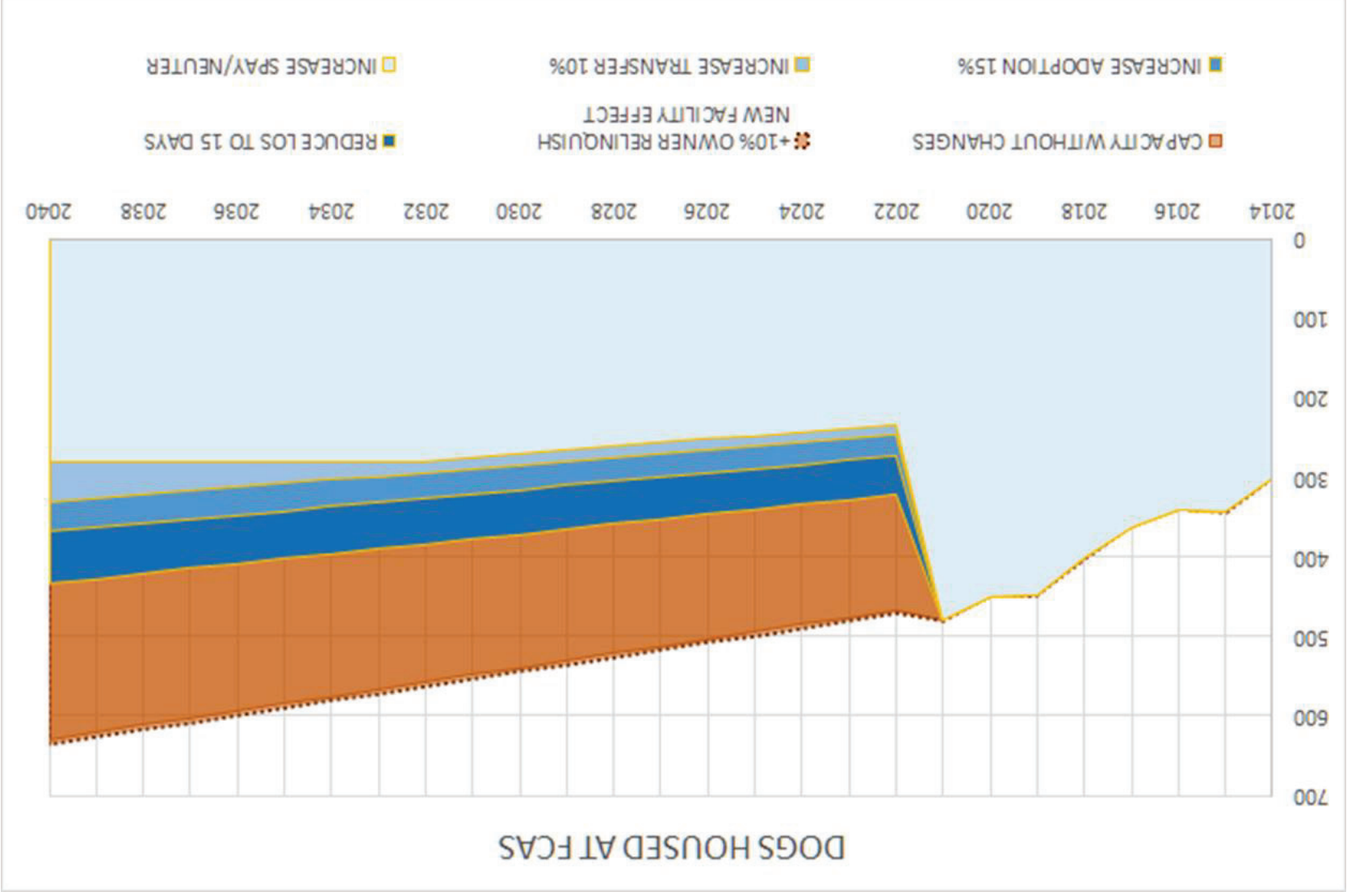


Animal Shelter Assumptions from Needs Assessment from 2019

1. **Ten percent growth in intakes due to a new facility.**
2. Countering this growth, the team believes with proactive adoption and transfer programs, **the average length of stay for dogs can be reduced to 10 days.**
3. Those same adoption programs and a better adoption experience in appropriate meet and greet rooms and yards can **increase adoptions by 15 percent.**
4. Focused effort on increasing transfers, with appropriate kennels for temporary quarantine and easy loading into vehicles could **increase transfers by 10 percent.**
5. However, with all these efforts, the dog population is still increasing, based on observed trends over the last five years. To counter this growth, **a spay/neuter program is critical to achieving a level dog population.**



Animal Shelter Needs Projections (from 2019)



National Shelter Animal Count 2023 Report

1.2 Million More Animals Linger in Shelters

2023: “Shelters across the country are full, and are now entering their fourth year of having too many animals and not enough adoptions—especially for dogs.. Many shelters and rescues are operating at- or over-capacity...”



“A total of 900,000 additional animals have entered and lingered in our nation’s shelters since January of 2021. That’s nearly a million more dogs and cats on top of the population already residing within organizations.”

2024: “Animals are staying longer in shelters, leading to an increase of 75,000 dogs and 247,000 cats in our care so far in 2024. Across the nation, we’ve heard from shelters who are struggling to maintain capacity for care ...”



National Shelter Animal Count 2023 Report

ADOPTIONS:

- The total number of dogs adopted in 2023 is still nearly 108,000 fewer (-5%) than in 2019.

TRANSFER RATES HAVE DECREASED:

- The transfer rate has decreased from 16% in 2019 to 12% in 2023.

RETURN TO OWNER:

- Return to owner rates (of total dog intakes) have decreased from 18% in 2019 to 16% in 2023

2023 DOG TRENDS

- In 2023, 3% more dogs entered shelters than left, resulting in an additional 107,000 dogs in shelters at the end the year.

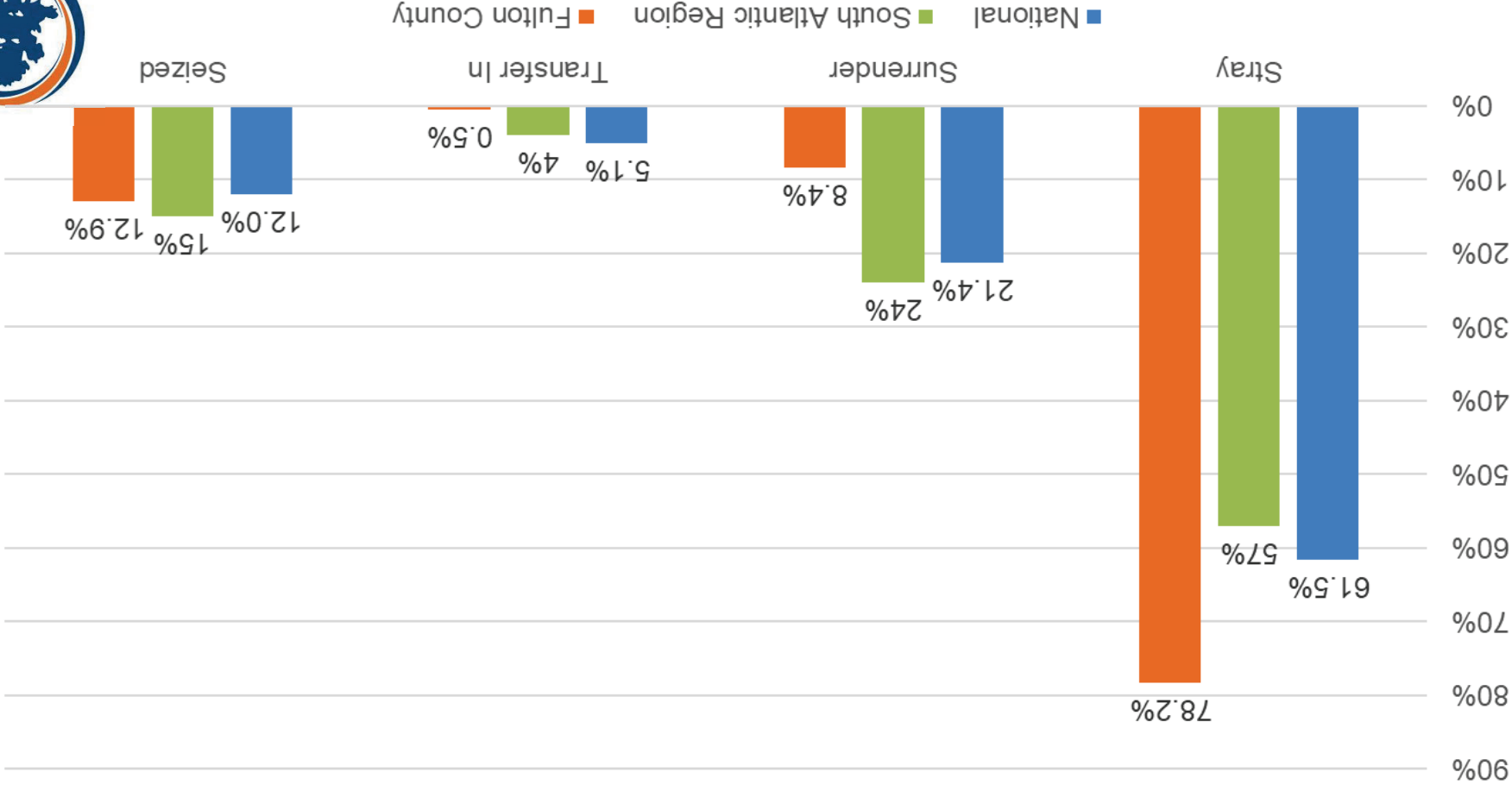


Current Population Statistics (as of 9/11/24)

- **Total Animal Population: 1162 (Shelter and Fosters)**
 - **Animals in Shelter(s): 610 (Target of 475)**
 - **478 Dogs (Target of 376)**
 - **132 Cats (Target of 99)**
 - **Animals in Foster Care: 552**
- **Average Length of Stay:**
 - **26.2 days for dogs (Target of 10 Days)**
 - **8.4 days for cats (Target of 10 Days)**
- **Intake: 6038**
 - **4244 Dogs**
 - **1692 Cats**
- **Live Outcomes: 5010**
- **Non-Live Outcomes: 668**
- **Save Rate: 89%**

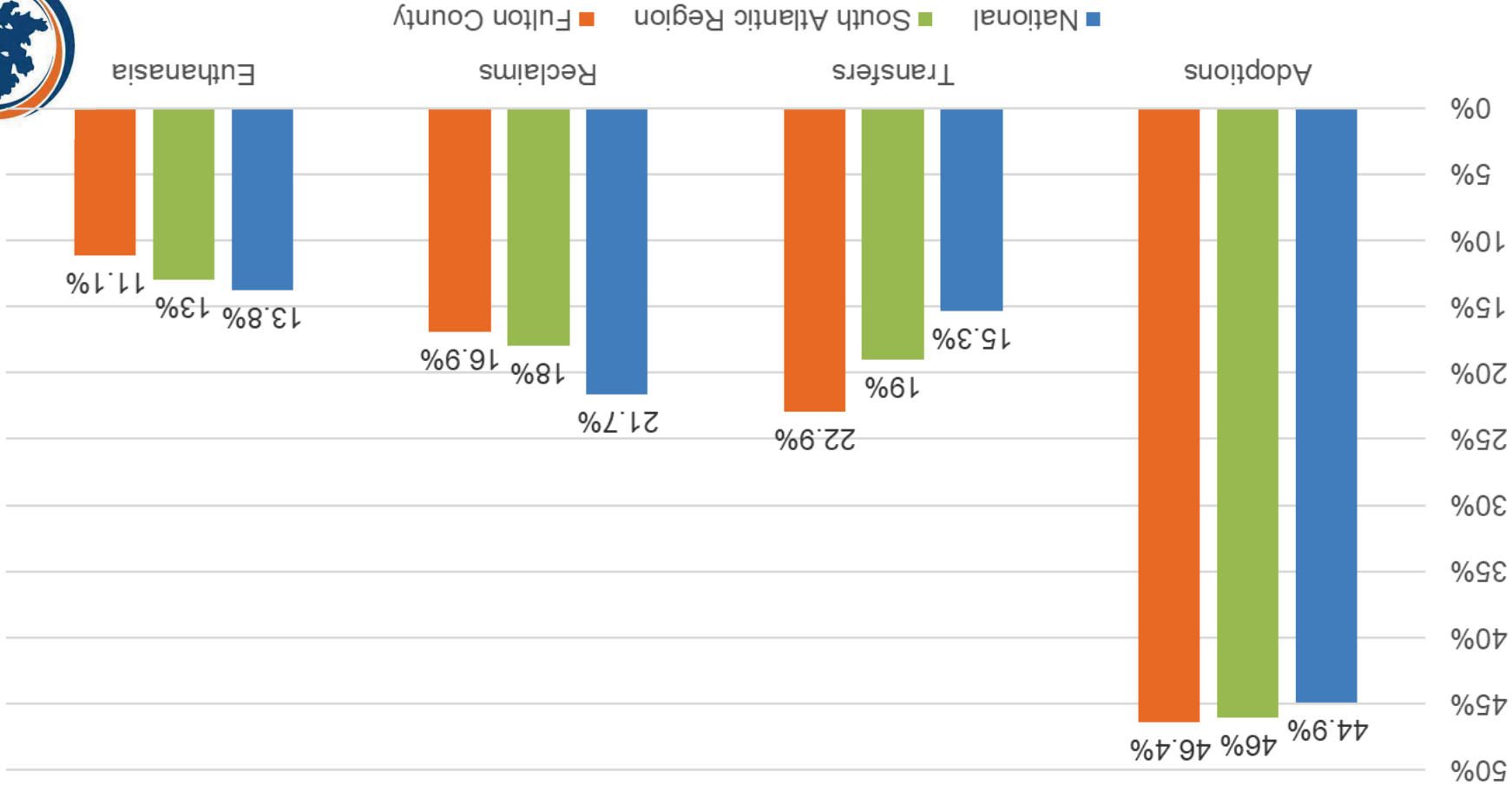


National & Regional Comparison - Dog Intake (January to July 2024)



Source: Shelter Animals Count <https://www.shelteranimalscount.org/intake-and-outcome-database-jod/> and Fulton County data

National & Regional Comparison - Dog Outcomes (January to July 2024)



Source: Shelter Animals Count <https://www.shelteranimalscount.org/intake-and-outcome-database-jod/> and Fulton County data



Key Performance Options Considered

Top Performance –
2024 YTD

Outcomes	% of Dog Intake
Adoptions	50%
Transfers	22%
Reclaims (RTH)	20%
Euthanasia/Died in Care	12%
Dogs in Foster	41%

Best Case
90% Save Rate

Outcomes	% of Dog Intake
Adoptions	57%
Transfers	25%
Reclaims (RTH)	18%
Euthanasia/Died in Care	10%
Dogs in Foster	41%

Worst Case
80% Save Rate

Outcomes	% of Dog Intake
Adoptions	50%
Transfers	22%
Reclaims (RTH)	18%
Euthanasia/Died in Care	20%
Dogs in Foster	41%



Focused Population Control Plan

Target Dog Population: 400 by November

1. Intake and outcome statistics are analyzed to determine net shelter intake each week (total number of dog shelter intakes minus total number of dog shelter outcomes).
2. Shelter and placement teams use the net shelter intake number to determine how many dogs should be designated and marketed as “urgent.” The “urgent” dog list is published every Wednesday morning with a deadline for placement set the following Tuesday COB.
3. Individual urgent dogs are marketed throughout the week.
4. Daily updates on the number of dogs in the shelter are posted to the website.



Focused Population Control Plan (cont.)

Target Dog Population: 400 by November

5. The objective is to reduce the in-

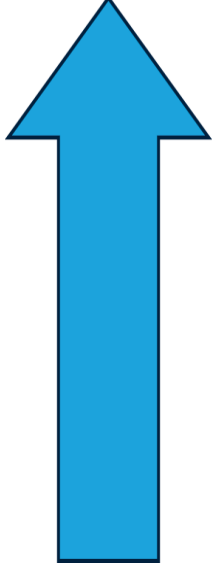
shelter population by 5-10 dogs each week, depending upon intake.

6. The sense of urgency drives placement for specific dogs, but any dog leaving the shelter reduces capacity.

7. If the overall population is not reduced by 5-10 dogs each week through live outcomes, urgent dogs remaining in the shelter will be subject to *euthanasia*.

Target by Week

Sept 4	475
Sept 11	465
Sept 18	455
Sept 25	445
Oct 2	435
Oct 9	425
Oct 16	415
Oct 23	405
Oct 30	400



Animal Shelter/Services - Next Steps

- **Establishment of weekly meetings to implement a consistent review of action steps and procedures to ensure standards and targets can be maintained**
- **Finalization of dashboards for shelter population (intake, outcomes, fosters, etc.) to review**
- **Development of a Action Policies and Procedures if population targets are exceeded, to include but not limited to:**
 - Increase Marketing for Adoptions
 - Trigger Lifeline and County staff to hold meetings to return population to target levels
 - Discussion on the increase of euthanasia, as a last resort
 - Other actions needed
- **Review and updates of facility related issues**



Communications Plan

RAISE AWARENESS OF PET ADOPTION OPPORTUNITIES	
Fulton County Owned Channels	Highlight adoptable pets each week on Fulton County owned communication channels
Fulton County Community Outreach	Increase presence of Fulton Animal Services in community engagement opportunities
Cities & Other Key Partners	Connect with key partners to identify & strengthen communication and community engagement partnership opportunities
STRATEGIC OUTREACH - PET ADOPTION	
Discover additional insights about pet adopters & barriers to adoption	Collaborate with Lifeline to review 24 months of pet adoption by ZIP Code & other available insights to identify gaps & opportunities
Benchmark Successful Campaigns in Other Jurisdictions	Research and benchmark successful adoption campaigns in other jurisdiction
Develop tailored messaging for potential adopters	Identify barriers to adoption and develop tailored messaging to address those barriers
Develop & execute outreach strategies based on insights & tailored messaging	Seek opportunities to overcome barriers and connect pet adoption opportunities with most likely adopters



Communications Plan, cont'd

REDUCE SHELTER POPULATION (Strays/Surrenders)	
Develop Messaging to Promote Spay/Neuter Programs and Reduce Strays	Develop communication toolkit to communicate about spay & neuter resources
Develop Messaging to Promote Resources for Pet Owners in Need	Identify available safety net resources for pet owners in need and develop communication tools to highlight these resources
OVERARCHING	
PSA Campaign	Collaborate with partners to identify influential residents to develop social media and/or PSA messages highlighting pet adoption and/or responsible pet ownership
Digital Presence	Staff will evaluate opportunities to elevate Animal Services and relevant key messages within all Fulton County Digital Communication Channels as well as key partner channels.



Animal Shelter Donation for Improvements

- Home Depot Foundation Proposal

- Laying loop path behind outdoor kennels (total ~1200 feet by 3 feet wide), lined with ~30 crepe myrtle trees
- Building gazebo by barn for shade (path will surround the gazebo)
- Building 30 benches that will go inside the outside runs for volunteers/meet and greets
- Inside activity - making enrichment and toys



QUESTIONS



Jail Blitz Plan



Jail Maintenance and Repairs



● Overall Blitz Project Update

- 6 housing units completed or 55% rehabbed
- 7th Blitz Unit (5 South) began on 8/22 and is 44% complete

● Project Progress

- 9 of 11 Jail Units will be completed by end of year
- Overall completion by Jan/Feb 2025

● Non-Blitz work orders (Aug. 2024)

- Corrective Maintenance:
958 completed of 1442 submitted = 66.4%
- Preventive Maintenance:
240 completed of 380 scheduled = 63.1%

Jail Maintenance and Repairs

● 414 beds currently unavailable @ Rice St.

- 34% reduction from August report
- 6 zones unoccupied (216 beds)
- unoccupied due to ongoing jail blitz on 5 South.
- 6 housing zones (198 beds) unoccupied due to fire restoration or awaiting repairs to critical safety feature.

● Unused Beds Systemwide

- Rice St: 90% of unused cells due to blitz project or other long-term repairs - 10% held for inmate classification
- Out of County: Empty space is due to inmate classification acceptance
- ACDC & South Annex: Empty cells due to staffing availability



Immediate Repairs Update

- BOC approved \$3.2M at 8/21 BOC meeting for several critical repairs/upgrades
- DREAM will present items for BOC approval beginning with the Fire Alarm Upgrade

DESCRIPTION	COST	STATUS
Fire Alarm Upgrade	\$723,865	Item on 9/18 BOC agenda
Padded Cells @ South Annex	\$260,000	Preparing contract amendment for 10/16 BOC agenda
Kitchen Equipment Replacement	\$212,302	Cooperative purchasing proposal being developed for 10/16 BOC agenda
Laundry Equipment Replacement	\$346,657	Statewide Contract proposal being developed for 10/16 BOC agenda
Elevator Modernization	\$1,652,000	Pending execution of emergency contract with elevator consultant for assessment.
TOTAL	\$3,194,824	

QUESTIONS



Finance and Purchasing



COVID 19 Reserve & ARPA Spend Update



ARPA Reporting

American Rescue Plan Report as of 08/31/2024

Project/Initiative	Budget Amount	Approved by the BOC	Contracted (Y/N)	Encumbrance	Expenditure	Difference	Comment	Active or Completed
Behavioral Health Crisis Center	16.0	Yes	Yes	0.5	14.8	0.7	Pending Change Order 4 and 5 to BOC	Active
Developmental Disabilities Training Center	5.4	Yes	No	-	-	5.4	*Proposed use of interest earnings -2.8 million to re-fund contingency that was reallocated to ORCA. Funding increases/Developmental Disabilities Training Center	Active
Health Infrastructure Project Contingency (BHCC, DTTC, etc.)	-	Yes				-	.5 Unencumbered is for project management; contract approval pending	Active
Infrastructure Modernization (141 Pryor)	29.0	Yes	Yes-28.3	28.3	0.2	0.5	No funding for employees and contractors after 12/31; jail related costs unallowable	Active
Court Backlog Project - ORCA	80.9	Yes	Yes	1.0	75.5	4.4		Active
General Administration	0.6	Yes	Yes	0.1	0.5	(0.0)		Active
Fulton Fresh 2024	0.3	Yes	Yes-3	-	0.1	0.2	Pay as you go program; Unencumbered amount will be spent (groceries, etc.)	Active
Living Assistance	0.5	Yes	Yes	0.5	-	-		Active
Summer Youth Training Program 2024	0.5	Yes	Yes	0.0	0.4	0.0	\$225k will be awarded from this amount per BOC direction	Active
Safety Net Services - Community Services Programs	7.8	Yes	Yes-7.7	0.2	7.5	-	Plan is for balance to be awarded to MicroLife as a subrecipient	Active
Tiny Homes	1.0	Yes	Yes-3	0.2	0.1	0.7	Held as a reserve due to FEMA unallowable costs; current reconciliation concluding and amounts will be charged to ARPA	Active
Vaccine and Testing	2.8	Yes	FEMA Recon	1.6	1.0	0.3		Active
IT Virtual Support - External Website	0.4	Yes	Yes-4	0.1	0.2	-		Active
IT Virtual Support - Cloud Based ERP	11.3	Yes	Yes	9.5	0.7	1.1	Unencumbered balance represents project contingency-pending change order	Active
Vaccine and Testing - FEMA 10%	0.4	Yes		0.1	0.3	(0.0)	Held as a reserve due to FEMA unallowable costs; current reconciliation concluding and amounts will be charged to ARPA	Active
Emergency Rental Assistance Administrative Costs	8.8	Yes	Yes	-	8.8	-		Completed
Child Care	0.4	Yes	Yes	-	0.4	0.0		Completed
Day Porters / Cleaning	1.6	Yes	Yes	-	1.6	0.0		Completed
Emergency Rental Assistance	4.0	Yes	Yes	-	4.0	-		Completed
Food Insecurity	4.1	Yes	Yes	-	4.1	(0.0)		Completed
Fulton Fresh 2022	0.3	Yes	Yes	-	0.3	-		Completed
Fulton Fresh 2023	0.2	Yes	Yes	-	0.2	-		Completed
Grady Hospital	11.0	Yes	Yes	-	11.0	-		Completed
Employees Covid Healthcare	4.0	Yes	N/A	-	4.0	(0.0)		Completed
Pandemic Proof County Facilities	0.5	Yes	Yes		0.5	0.0		Completed



ARPA Reporting

American Rescue Plan Report as of 08/31/2024

Project/Initiative	Budget Amount	Approved by the BOC	Contracted (Y/N)	Encumbrance	Expenditure	Difference	Active or Completed
Air Handling Units - County Buildings	1.3	Yes	Yes		1.3	-	Completed
Vaccine Incentive Program	0.5	Yes	Yes	-	0.5	0.0	Completed
Job Training	0.7	Yes	Yes	-	0.7	0.0	Completed
Lifeline Animal Control	0.5	Yes	Yes	-	0.5	-	Completed
Long Term Revolving Loan Program	3.9	Yes	Yes	-	3.9	-	Completed
Medical Examiner-Forensic Pathology/Transport	0.8	Yes	Yes		0.8	-	Completed
COVID Marketing and Outreach	0.3	Yes	Yes		0.3	-	Completed
Project Care	0.6	Yes	Yes		0.6	0.0	Completed
PPE- County Employees	1.6	Yes	Yes	-	1.6	0.0	Completed
Premium Pay for Employees	3.4	Yes	Yes	-	3.4	0.0	Completed
Summer Youth Training Program 2022	0.5	Yes	Yes	-	0.5	-	Completed
IT Virtual Support -Broadband/Communications (Zoom/Docusign)	0.7	Yes	Yes	-	0.7	-	Completed
Infrastructure Modernization (Tax Assessor Relocation)	-	No	No	-	-	-	Proposed
Medical Debt Extinction Program	-	No	No	-	-	-	Proposed
Federally Qualified Health Center Assistance	-	No	No	-	-	-	Proposed
Diversion Center	-			-	-	-	Proposed
206.2							
				42.2	150.7	13.3	

ARPA Interest Revenue Received
As of August 31, 2024
\$10,121,862



FULTON
COUNTY

QUESTIONS



Financial/Performance Measures Update



Monthly Financial Report

General Fund Expenditure Analysis 2023 vs 2024 - August

Department	2023			2024		
	A	B	A/B	C	D	C/D
	YTD 2023 Exp	YTD 2024 Exp	%	YTD 2024 Exp	2024 Budget	%
Arts & Culture	\$ 2,586,940	\$ 9,685,272	27%	\$ 2,826,401	\$ 7,831,278	36%
Behavioral Health	\$ 6,837,262	\$ 18,465,916	37%	\$ 6,089,542	\$ 18,607,401	33%
Board of Health	\$ 7,356,924	\$ 11,150,587	66%	\$ 7,264,653	\$ 11,150,587	65%
Child Attorney	\$ 2,508,438	\$ 3,680,718	68%	\$ 2,499,938	\$ 3,736,104	67%
Commission Districts	2,285,901	4,477,947	51%	2,429,405	4,245,631	57%
Community Development	5,453,129	14,654,332	37%	4,306,387	11,306,990	38%
County Attorney	3,319,996	5,069,994	65%	3,379,996	5,069,994	67%
County Comm Clerk	681,828	1,323,704	52%	910,002	1,354,894	67%
County Manager	2,242,388	3,827,658	59%	2,296,299	4,058,114	57%
County Marshal	4,439,422	7,425,060	60%	4,549,595	7,769,055	59%
District Attorney	23,222,283	41,643,241	56%	22,682,727	36,646,261	62%
Diversity and Civil Rights	682,639	1,514,230	45%	961,433	1,677,587	57%
DREAM	24,393,423	39,514,605	62%	25,556,339	41,474,580	62%
Economic Development	517,725	871,850	59%	698,977	1,410,872	50%
Emergency Management	2,803,527	5,664,486	49%	809,351	1,561,655	52%
Emergency Services	2,406,580	3,516,628	68%	2,403,615	3,418,235	70%
External Affairs	1,716,742	2,926,775	59%	1,677,553	2,821,515	59%
Family & Children's Services	526,777	1,684,840	31%	863,367	1,684,840	51%
Finance	4,350,342	7,706,489	56%	4,162,705	7,916,858	53%
Grady Hospital	33,173,512	49,813,841	67%	33,606,547	50,601,313	66%
HIV Elimination	70,242	190,432	37%	70,190	139,459	50%
Human Resources	3,144,951	5,832,639	59%	3,565,537	6,340,229	56%
Information Technology	20,914,297	35,149,309	60%	24,388,580	38,309,838	64%
Juvenile Court	10,340,846	16,927,218	61%	10,501,172	16,845,058	62%
Library	17,839,410	30,496,143	58%	18,669,601	30,554,505	61%
Magistrate Court	3,901,110	4,978,110	66%	2,936,169	4,645,677	63%
Medical Examiner	3,895,281	6,457,310	60%	3,885,841	6,608,673	59%
Non-Agency	90,662,771	209,909,472	43%	93,622,484	234,470,117	40%
Office of the County Auditor	873,672	1,410,358	62%	892,862	1,410,358	63%
Police	6,774,503	11,435,513	59%	7,588,432	12,975,507	58%
Probate Court	2,697,062	6,318,377	43%	3,370,180	5,683,601	59%
Public Defender	16,003,909	25,377,575	63%	17,577,594	26,410,527	67%
Public Works	333,333	500,000	67%	333,333	500,000	67%
Purchasing	2,842,422	4,959,943	57%	2,712,126	4,871,926	56%
Regis & Elect	4,785,915	8,553,165	56%	18,816,373	39,181,842	48%
Senior Services	16,173,255	27,669,727	58%	16,367,352	28,408,575	58%
Sheriff	89,331,912	142,706,567	63%	98,475,144	146,384,724	67%
State Court-All Judges	4,140,280	6,893,734	60%	4,155,116	6,900,659	60%
State Court-General	4,838,537	8,809,769	55%	5,298,646	8,700,422	61%
State Court-Solicitor	6,889,013	12,516,397	55%	7,740,092	13,040,495	59%
Superior Court-All Judges	6,196,196	9,720,397	64%	6,437,435	9,824,079	66%
Superior Court-Clerk	13,263,214	21,820,092	61%	14,367,816	21,942,346	65%
Superior Court-General	14,055,958	23,398,655	60%	15,305,471	24,420,117	63%
Tax Assessor	11,599,782	22,146,677	52%	11,719,799	21,943,164	53%
Tax Commissioner	12,187,465	18,747,272	65%	12,159,569	19,253,694	63%
Grand Total	\$ 494,331,911	\$ 897,543,024	55%	\$ 530,931,746	\$954,110,157	56%

(C/D)-(A/B)
% Change

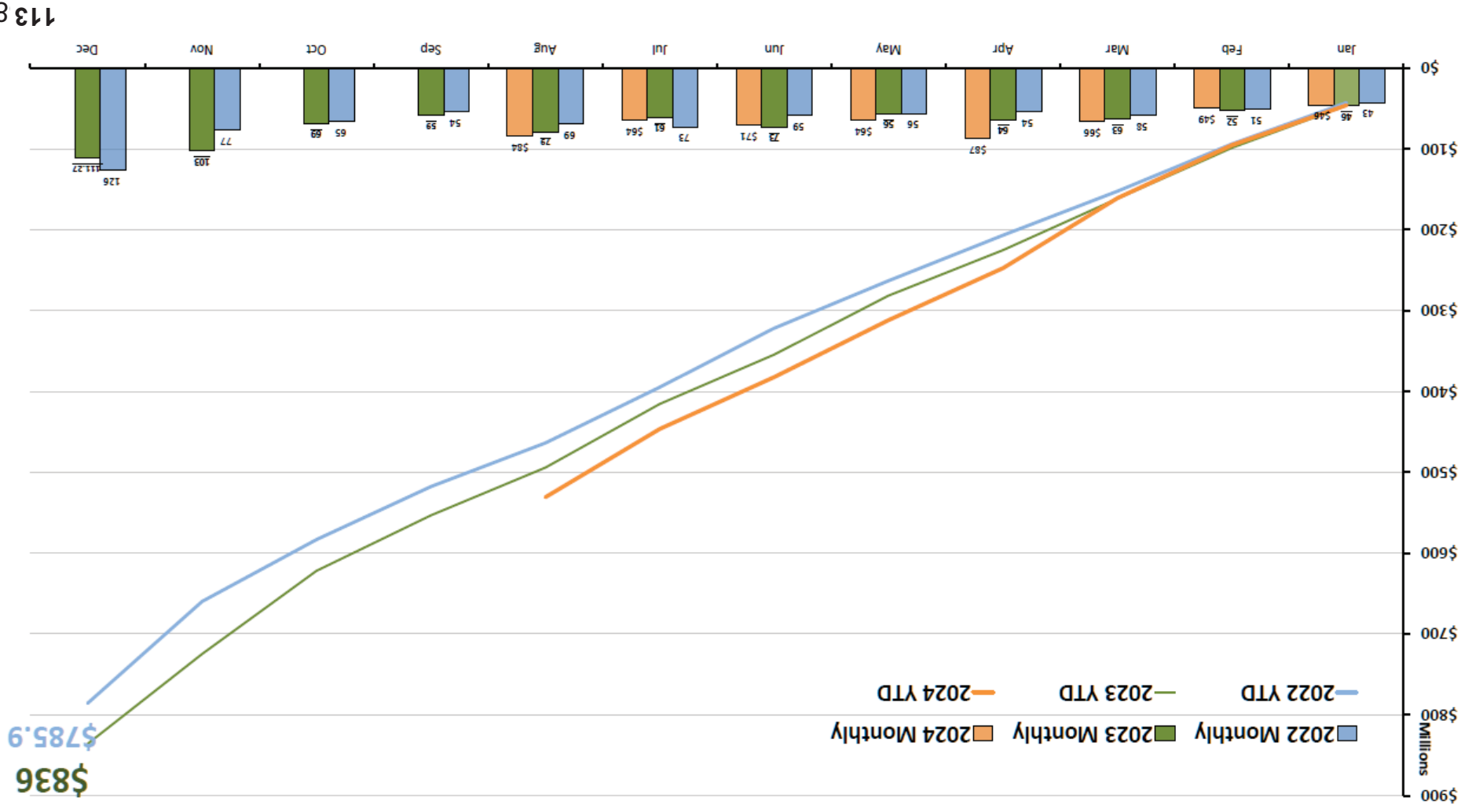
C/D Color Legend
67% of the Year (Aug)



FULTON
COUNTY

Monthly Financial Report

Monthly and Cumulative Expenditures for
the General Fund 2022 2023 and 2024



Monthly Financial Report

Personnel Vacancy Analysis 2024 - August - Full Time Permanent Positions

Personnel Count and Vacancies / Full Time Permanent	2024
---	------

*Vacant positions in the County's HR system as of 9/02/2024. Does not include an internal department reconciliation of positions which may include active job offers, FMLA, military leave and other off-payroll

QUESTIONS



Monthly Emergency Purchase Orders & Monthly CM Contract Approval



EMERGENCY PURCHASE ORDERS AND CONTRACTS

FULTON COUNTY EMERGENCY PROCUREMENTS 8/13/2024 – 9/12/2024				
Date	Description of Emergency	Department/ User Agency	Contractor/Vendor Name	Amount
8/29/2024	Emergency procurement for the replacement of Tax Bill Printer. During the process of printing 2024 tax bills, the current tax bill printer failed and could not be repaired, and a replacement had to be ordered to ensure tax bills could be printed and mailed.	Tax Commissioner	Xerox Corporation	\$24,473.00

County Manager Contract Approvals Less Than

\$100K

DATE	CONTRACTOR/VENDOR NAME	CONTRACT PURPOSE	DEPARTMENT	AMOUNT
7/25/2024	Shaga Consulting & Recruiting, Inc.	Temporary Staffing Services for Senior Services (CAN/LPN)	Senior Services	\$33,875.12
8/12/2024	Taylor Enterprises, Inc.	Vehicle Lubricants and Antifreeze	DREAM	\$40,000.00
8/20/2024	Applied Technical Services Corporation	Laboratory Equipment Maintenance and Calibration	Public Works	\$38,555.28
8/21/2024	Kenneth Sheppard, Attorney	C-3 Attorney Amendment	Superior Court Administration	\$20,000.00
8/30/2024	Leab Abbasi, Attorney	C-3 Attorney Amendment	Superior Court Administration	\$25,000.00
8/30/2024	Brandon Lewis, Attorney	C-3 Attorney Amendment to correct Law Firm affiliation	Superior Court Administration	No Additional Cost



QUESTIONS



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0594

Meeting Date: 9/18/2024

Department

Finance

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of a recommended proposal - Finance Department, 24RFP050124C-MH, Employee Healthcare Benefits Plans with (A) Anthem Blue Cross Blue Shield (Atlanta, GA) to administer the self-insured Point of Service (POS), Health Maintenance Organization (HMO), HMO Medicare, Medicare Indemnity and PPO Plus (Closed) Plans and Consumer Driven Health Plan (CDHP) including pharmacy for all self-insured plans; (B) Metropolitan Life Insurance Company (MetLife) to administer the Health Savings Account (HSA); and, (C) Kaiser Permanente (Atlanta, GA) to administer the fully insured HMO Plan to provide Medical and Pharmacy coverage for eligible active employees, retirees (Under 65 and Over 65 (Kaiser Senior Advantage), beneficiaries and covered dependents. Effective date: January 1, 2025, through December 31, 2025 with four renewal options.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-375, all competitive sealed proposals shall be forwarded to the Board of Commissioners for approval.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

Is this a purchasing item?

Yes

Summary & Background

Scope of Work: The recommended proposals will provide medical and pharmacy coverage to

eligible active employees and retirees. Fulton County currently offers and is recommending to continue to offer (A) a self-insured Point of Service (POS), Consumer Driven Health Plan (CDHP), and the following Medicare Supplement Plans (HMO Medicare, Medicare Indemnity and PPO Plus [closed]) administered by Anthem; a continued (B) Health Savings Account (HSA) that would now be administered by MetLife, (C) Kaiser Permanente (Atlanta, GA) to continue to administer the fully insured HMO Plan for both actives and retirees (Under 65 and Over 65 Kaiser Senior Advantage).

Community Impact: This contract provides medical and pharmacy as well as vision benefit coverage to eligible Fulton County active employees, retirees, beneficiaries and covered dependents.

Department Recommendation: All the benefit administrators went through a formal procurement process to ensure that Fulton partners with the highest quality vendors at the most effective price. The Finance Department recommends approval of the above options.

Project Implications: Approval is needed immediately to begin premium rate development, implementation and communication to employees, retirees and beneficiaries for planning of open enrollment.

Community Issues/Concerns: None

Department Issues/Concerns: None

Contract Modification: This is a new procurement.

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)*

Contract Value: Medical plans with Anthem administration fee are paid from the health care stabilization fund and are separate from the "premium" cost to employees. Below are the 2025 administrative fees by vendor, with a comparison the 2024 rates.

Administration fees, (per member, per month)			
	2024	2025	% ch
Anthem medical	\$ 38.30	\$ 41.07	107%
Anthem - COBRA administration	\$ 132.28	\$ 140.00	106%
Anthem - EAP	\$ 2.04	\$ 2.17	106.4%
MetLife - Health Savings Account	\$ 1.00	\$ 1.00	
*Kaiser fully insured admin fees included in p			
(1) previously included in Anthem admin fees			

(A) Contract Value: \$52.82 Administrative fees per employee/retiree per month Anthem Blue Cross/Blue Shield

Prime Vendor: Anthem Blue Cross/Blue Shield
Prime Status: Non-Minority
Location: Atlanta, GA

County:	Fulton County
Prime Value:	\$52.82 per employee/retiree per month
Subcontractor:	Brown Financial Group, LLC
Subcontractor Status:	African American Male Business Enterprise
Location:	Conyers, GA
County:	Rockdale County
Contract Value:	TBD (Employee Engagement and Wellness)
Subcontractor:	SCR Consulting
Subcontractor Status:	African American Male Business Enterprise
Location:	Smyrna, GA
County:	Cobb County
Contract Value:	TBD (Actuarial Consulting/Overnight Management of Wellness Fund)
Subcontractor:	Resurgens Risk Management
Subcontractor Status:	African American Male Business Enterprise- Non-Certified
Location:	Atlanta, GA
County:	Fulton County
Contract Value:	TBD (Cobra Administration)
Subcontractor:	Aegias Corporation
Subcontractor Status:	African American Male Business Enterprise- Certified
Location:	Atlanta, GA
County:	Fulton County
Contract Value:	TBD (New Hire Orientation, Open Enrollment Support & Wellness Program Support)
Total Contract Value:	\$52.82 per employee/retiree per month
Total Certified Value:	TBD
(B) Contract Value:	\$0.00 Administrative fee per employee/retiree per month MetLife
Prime Vendor:	Metropolitan Life Insurance Company (MetLife)
Prime Status:	Non-Minority
Location:	New York, NY
County:	New York County
Prime Value:	\$0.00 per employee/retiree per month
(C)	
Contract Value:	\$0.00 Administrative fee per employee/retiree per month
Prime Vendor:	Kaiser Permanente
Prime Status:	Non-Minority
Location:	Atlanta, GA
County:	Fulton County
Prime Value:	\$0.00 (per insured admin fees included in premiums)

Subcontractor: All Supply Company
Subcontractor Status: African American Female Business Enterprise
Location: Atlanta, GA
County: Fulton County
Contract Value: TBD (Copiers, Fax, Printers, Sales and Services)

Subcontractor: Fuentes Enterprise dba Interprint Communications
Subcontractor Status: Hispanic Female Business Enterprise
Location: Decatur, GA
County: DeKalb County
Contract Value: TBD (Copiers, Fax, Printers, Sales and Services)

Subcontractor: Union Latina, Inc.
Subcontractor Status: Non-Minority
Location: Lawrenceville, GA
County: Gwinnett County
Contract Value: TBD (Translation & Interpretation)

Subcontractor: Americare
Subcontractor Status: African American Male Business Enterprise
Location: Suwanee, GA
County: Gwinnett County
Contract Value: TBD (Medical Supplies)

Total Contract Value: \$0.00 per employee/retiree per month
Total Certified Value: TBD

Exhibits Attached *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Contact Information *(Type Name, Title, Agency and Phone)*

Hakeem Oshikoya, Director, Department of Finance, (404)

Contract Attached

No

Previous Contracts

Yes

Total Contract Value

Original Approved Amount:
Previous Adjustments:

Agenda Item No.: 24-0594

Meeting Date: 9/18/2024

This Request:
TOTAL:

Grant Information Summary

Amount Requested:	☐ Cash
Match Required:	☐ In-Kind
Start Date:	☐ Approval to Award
End Date:	☐ Apply & Accept
Match Account \$:	

Fiscal Impact / Funding Source

Funding Line 1:

426-999-P003-1560: Group Insurance Stabilization, Non-Agency, Administrative

Key Contract Terms	
Start Date: 1/1/2025	End Date: 12/31/2025
Cost Adjustment: Click here to enter text.	Renewal/Extension Terms: renewal options

Overall Contractor Performance Rating:

Kaiser Permanente	85
Anthem	85
MetLife	85

Would you select/recommend this vendor again?

Yes

Report Period Start:	Report Period End:
4/1/2024	6/30/2024

Performance Evaluation Details

ID	E9
Project	Employee Healthcare Benefit Plan
Project Number	19RFP060519C-MH
Supplier	Kaiser Permanente
Supplier Project Contact	Lorrie Harrison-Amis (preferred language: English)
Performance Program	Professional Services
Evaluation Period	04/01/2024 to 06/30/2024
Effective Date	07/16/2024
Evaluation Type	Formal
Interview Date	07/16/2024
Expectations Meeting Date	Not Specified
Status	Completed
Publication Date	07/16/2024 10:44 AM EDT
Completion Date	07/16/2024 10:44 AM EDT
Evaluation Score	85

Related Documents

There are no documents associated with this Performance Evaluation

OVERALL RATING GUIDE - PROFESSIONAL SERVICES

Evaluation Score Range

Outstanding = 90-100%

Excellent = 80-89%

Satisfactory = 70-79%

Needs Improvement = 50-69%

Unsatisfactory = -50%

PROJECT MANAGEMENT

17/20

Rating

Excellent: Project Management that exceeds in some areas. Understanding of project objectives, risks and Contract requirements was above average and required little direction from the User Department.

Comments

Not Specified

SCHEDULE

17/20

Rating

Excellent: Delivered ahead of original completion date with some effort by Consultant to meet or exceed project milestone dates, or on original schedule with increased scope. At times, proactive approach to monitoring and forecasting of project schedule.

Comments

Not Specified

QUALITY OF DESIGN, REPORTS AND DELIVERABLES

17/20

Rating

Excellent: Deliverables exceed requirements in some areas and remainder of items delivered are high quality.

Comments

Not Specified

COMMUNICATIONS AND CO-OPERATION

17/20

Rating

Excellent: Co-operative and timely response to the User Department concerns.

Comments

Not Specified

OVERSIGHT OF CONTRACTOR COMPLIANCE WITH CONTRACT DOCUMENTS

17/20

Rating

Excellent: Proactive approach to oversight of Contract compliance. Compliance issues are resolved in a timely manner to the User Department's satisfaction and exceeds expectations in some areas.

Comments

Not Specified

GENERAL COMMENTS

Comments

Not Specified

Performance Evaluation Details

ID	E9
Project	Employee Healthcare Benefit Plan
Project Number	19RFP060519C-MH
Supplier	Anthem Inc
Supplier Project Contact	Jake Jacobson (preferred language: English)
Performance Program	Professional Services
Evaluation Period	04/01/2024 to 06/30/2024
Effective Date	07/16/2024
Evaluation Type	Formal
Interview Date	07/16/2024
Expectations Meeting Date	Not Specified
Status	Completed
Publication Date	07/16/2024 10:40 AM EDT
Completion Date	07/16/2024 10:40 AM EDT
Evaluation Score	85

Related Documents

There are no documents associated with this Performance Evaluation

OVERALL RATING GUIDE - PROFESSIONAL SERVICES

Evaluation Score Range

Outstanding = 90-100%

Excellent = 80-89%

Satisfactory = 70-79%

Needs Improvement = 50-69%

Unsatisfactory = -50%

PROJECT MANAGEMENT

17/20

Rating

Excellent: Project Management that exceeds in some areas. Understanding of project objectives, risks and Contract requirements was above average and required little direction from the User Department.

Comments

Not Specified

SCHEDULE

17/20

Rating

Excellent: Delivered ahead of original completion date with some effort by Consultant to meet or exceed project milestone dates, or on original schedule with increased scope. At times, proactive approach to monitoring and forecasting of project schedule.

Comments

Not Specified

QUALITY OF DESIGN, REPORTS AND DELIVERABLES

17/20

Rating

Excellent: Deliverables exceed requirements in some areas and remainder of items delivered are high quality.

Comments

Not Specified

COMMUNICATIONS AND CO-OPERATION

17/20

Rating

Excellent: Co-operative and timely response to the User Department concerns.

Comments

Not Specified

OVERSIGHT OF CONTRACTOR COMPLIANCE WITH CONTRACT DOCUMENTS

17/20

Rating

Excellent: Proactive approach to oversight of Contract compliance. Compliance issues are resolved in a timely manner to the User Department's satisfaction and exceeds expectations in some areas.

Comments

Not Specified

GENERAL COMMENTS

Comments

Not Specified

Performance Evaluation Details

ID	E9
Project	Voluntary Worksite Benefits
Project Number	21RFP071321C-MH
Supplier	MetLife
Supplier Project Contact	Cynthia Adler (preferred language: English)
Performance Program	Professional Services
Evaluation Period	04/01/2024 to 06/30/2024
Effective Date	07/16/2024
Evaluation Type	Formal
Interview Date	07/16/2024
Expectations Meeting Date	Not Specified
Status	Completed
Publication Date	07/16/2024 10:48 AM EDT
Completion Date	07/16/2024 10:48 AM EDT
Evaluation Score	85

Related Documents

There are no documents associated with this Performance Evaluation

OVERALL RATING GUIDE - PROFESSIONAL SERVICES

Evaluation Score Range

Outstanding = 90-100%

Excellent = 80-89%

Satisfactory = 70-79%

Needs Improvement = 50-69%

Unsatisfactory = -50%

PROJECT MANAGEMENT

17/20

Rating

Excellent: Project Management that exceeds in some areas. Understanding of project objectives, risks and Contract requirements was above average and required little direction from the User Department.

Comments

Not Specified

SCHEDULE

17/20

Rating

Excellent: Delivered ahead of original completion date with some effort by Consultant to meet or exceed project milestone dates, or on original schedule with increased scope. At times, proactive approach to monitoring and forecasting of project schedule.

Comments

Not Specified

QUALITY OF DESIGN, REPORTS AND DELIVERABLES

17/20

Rating

Excellent: Deliverables exceed requirements in some areas and remainder of items delivered are high quality.

Comments

Not Specified

COMMUNICATIONS AND CO-OPERATION

17/20

Rating

Excellent: Co-operative and timely response to the User Department concerns.

Comments

Not Specified

OVERSIGHT OF CONTRACTOR COMPLIANCE WITH CONTRACT DOCUMENTS

17/20

Rating

Excellent: Proactive approach to oversight of Contract compliance. Compliance issues are resolved in a timely manner to the User Department's satisfaction and exceeds expectations in some areas.

Comments

Not Specified

GENERAL COMMENTS

Comments

Not Specified



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Chief Purchasing Agent
Department of Purchasing & Contract Compliance ^{DS} *FSW*

FROM: Evaluation Committee Recommendation Letter

DATE: August 7, 2024

PROJECT: 24RFP050124C-MH Employee Healthcare Benefits Plan Services (EAP)

In accordance with the Purchasing Code, a duly appointed Evaluation Committee has reviewed the proposals submitted in response to the above-reference project on behalf of the Finance Department.

Four (4) qualified firms submitted proposals for evaluation and consideration for award of the Account Based Plan section of this project:

1. Aetna Life Insurance Company
2. Cigna Health and Life Insurance Company
3. Blue Cross Blue Shield Healthcare Plan of Georgia, Inc.
4. Metropolitan Life Insurance Company/MetLife Consumer

After review, evaluation and consideration of all available information related to the requirements and evaluation criteria of the RFP, the Evaluation Committee has determined that the proposal submitted by **Blue Cross Blue Shield Healthcare Plan of Georgia, Inc.** with a total score of **87.90**, is the recommended vendor for the award of **24RFP050124C-MH, Employee Healthcare Benefits Plan Services (EAP)**.

Evaluation Committee Recommendation Letter

August 7, 2024

Page | 2

The Evaluation Committee members attest that each member scored each proposal independently in accordance with the evaluation criteria set forth in the Request for Proposal and that their individual score is a part of the final scores in the attached Evaluation Matrix.

SELECTION COMMITTEE MEMBERS:

Signed by:

Shameka Porter

3AEAF2C070D41D

Shameka Porter, Assistant Benefits Manager
Finance

DocuSigned by:

Telka Christian

408DE20CF8B34F3...

Telka Christian, , Staff operations officer
Human Resources

Signed by:

Stacey Jones

1A1A420BF1549485

Stacey Jones, Deputy Chief Human Resources Officer
Human Resources

DocuSigned by:

Verna Thomas

03F1408B231G410...

Verna Thomas, Employee Benefits Manager
Finance

Signed by:

Ray Turner

43EAB45F355E400...

Ray Turner, Deputy Director
Finance

Evaluation Committee Recommendation Letter

August 7, 2024

Page | 3

EVALUATION CRITERIA	WEIGHT	Blue Cross Blue Shield Healthcare Plan of Georgia, Inc.	Cigna Health and Life Insurance Company	Aetna Life Insurance Company	Metropolitan Life Insurance Company/ MetLife Consumer
Experience and Account Management	15	13.5	13.5	14.25	0
Plan Administration	15	12.75	12.75	12	0
Plan Services Capabilities – Wellness Programs	20	16	17	16	0
Network - Access	8	6.4	7.2	6.4	0
Quality of Proposal	5	4.25	4.25	4.5	0
Local Preference	5	5	0	0	0
Service Disabled Veterans Preference	2	0	0	0	0
Cost Proposal	30	30	22.52	23.90	0
TOTAL SCORE:	100.00	87.90	77.22	77.05	0



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Chief Purchasing Agent
Department of Purchasing & Contract Compliance ^{DS} 

FROM: Evaluation Committee Recommendation Letter

DATE: August 7, 2024

PROJECT: 24RFP050124C-MH, Employee Healthcare Benefits Plan Services (HSA)

In accordance with the Purchasing Code, a duly appointed Evaluation Committee has reviewed the proposals submitted in response to the above-reference project on behalf of the Finance Department.

Four (4) qualified firms submitted proposals for evaluation and consideration for award of the Account Based Plan section of this project:

1. Aetna Life Insurance Company
2. Cigna Health and Life Insurance Company
3. Blue Cross Blue Shield Healthcare Plan of Georgia, Inc.
4. Metropolitan Life Insurance Company/MetLife Consumer

After review, evaluation and consideration of all available information related to the requirements and evaluation criteria of the RFP, the Evaluation Committee has determined that the proposal submitted by **Metropolitan Life Insurance Company/MetLife Consumer** with a total score of **78.5**, is the recommended vendor for the award of **24RFP050124C-MH, Employee Healthcare Benefits Plan Services (HSA)**.

Evaluation Committee Recommendation Letter
August 7, 2024
Page | 2

The Evaluation Committee members attest that each member scored each proposal independently in accordance with the evaluation criteria set forth in the Request for Proposal and that their individual score is a part of the final scores in the attached Evaluation Matrix.

SELECTION COMMITTEE MEMBERS:

Signed by:

3AFAFE2C070D41D...
Shameka Porter, Assistant Benefits Manager
Finance

DocuSigned by:

498DE29CF8B34F3...
Teika Christian, , Staff Operations Officer
Human Resources

Signed by:

A1A429BF154948F...
Stacey Jones, Deputy Chief Human Resources Officer
Human Resources

DocuSigned by:

03F1108D231C410...
Verna Thomas, Employee Benefits Manager
Finance

Signed by:

43EAB45F3E5E409...
Ray Turner, deputy Director
Finance

Evaluation Committee Recommendation Letter

August 7, 2024

Page | 3

EVALUATION CRITERIA	WEIGHT	Metropolitan Life Insurance Company/Met Life Consumer	Cigna Health and Life Insurance Company	Blue Cross Blue Shield Healthcare Plan of Georgia, Inc.	Aetna Life Insurance Company
Experience and Account Management	15	9.75	12.75	14.25	12.75
Plan Administration	20	16	15	17	16
Plan Services Capabilities – Wellness Programs	18	13.5	12.6	13.5	13.5
Quality of Proposal	5	4.25	4.25	4.25	4
Local Preference	5	0	0	5	0
Service Disabled Veterans Preference	2	0	0	0	0
Cost Proposal	35	35	.09	.09	.46
TOTAL SCORE:	100.00	78.5	44.69	54.09	46.71



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Chief Purchasing Agent
Department of Purchasing & Contract Compliance ^{DS} *FSW*

FROM: Evaluation Committee Recommendation Letter

DATE: August 12, 2024

PROJECT: 24RFP050124C-MH, Employee Healthcare Benefits Plan Services
(Medical Rx)

In accordance with the Purchasing Code, a duly appointed Evaluation Committee has reviewed the proposals submitted in response to the above-reference project on behalf of the Finance Department.

Four (4) qualified firms submitted proposals for evaluation and consideration for award of the Account Based Plan section of this project:

1. Aetna Life Insurance Company
2. Cigna Health and Life Insurance Company
3. Blue Cross Blue Shield Healthcare Plan of Georgia, Inc.
4. Kaiser Foundation Healthcare Plan of Georgia Permanente

After review, evaluation and consideration of all available information related to the requirements and evaluation criteria of the RFP, the Evaluation Committee has determined that the proposal submitted by Blue Cross Blue Shield Healthcare Plan of Georgia, Inc. with a total score of 81.82, is the recommended self-insured vendor for the award of 24RFP050124C-MH, Employee Healthcare Benefits Plan Services (Medical Rx). The Evaluation Committee has also determined that the proposal submitted by Kaiser Foundation Healthcare Plan of Georgia Permanente with a total score of 78.95, is the recommended fully insured vendor for the award of 24RFP050124C-MH, Employee Healthcare Benefits Plan Services (Medical Rx).

Evaluation Committee Recommendation Letter

August 12, 2024

Page | 2

The Evaluation Committee members attest that each member scored each proposal independently in accordance with the evaluation criteria set forth in the Request for Proposal and that their individual score is a part of the final scores in the attached Evaluation Matrix.

SELECTION COMMITTEE MEMBERS:

Signed by:

Shameka Porter

3AFAFE2C070D41D...

Shameka Porter, Assistant Benefits Manager
Finance

DocuSigned by:

Telka Christian

498DE29CF8B34F3...

Telka Christian, , Staff operations officer
Human Resources

Signed by:

Stacey Jones

A1A429BF154948F...

Stacey Jones, Deputy Chief Human Resources officer
Human Resources

DocuSigned by:

Verna Thomas

03F1108D231C410...

Verna Thomas, Employee Benefits Manager
Finance

Signed by:

Ray Turner

43EAB45F3E5E409...

Ray Turner, Deputy Director
Finance

Evaluation Committee Recommendation Letter

August 12, 2024

Page | 3

EVALUATION CRITERIA	WEIGHT	Blue Cross Blue Shield Healthcare Plan of Georgia, Inc.	Kaiser Foundation Healthcare Plan of Georgia	Aetna Life Insurance Company	Cigna Health and Life Insurance
Experience and Account Management	15	14.25	12.75	14.25	12.75
Plan Administration	20	18	16	17	16
Plan Services Capabilities – Wellness Programs	20	16	16	17	18
Network - Access	8	7.6	5.2	6.8	6.4
Quality of Proposal	5	4.25	4	4.25	4.5
Local Preference	5	5	0	0	0
Service Disabled Veterans Preference	2	0	0	0	0
Cost Proposal	25	16.72	25	16.48	16.26
TOTAL SCORE:	100.00	81.82	78.95	75.78	73.91



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Chief Purchasing Agent
Department of Purchasing & Contract Compliance ^{DS} *FSW*

FROM: Evaluation Committee Recommendation Letter

DATE: August 7, 2024

PROJECT: 24RFP050124C-MH Employee Healthcare Benefits Plan Services
(Cobra Administration)

In accordance with the Purchasing Code, a duly appointed Evaluation Committee has reviewed the proposals submitted in response to the above-reference project on behalf of the Finance Department.

Three (3) qualified firms submitted proposals for evaluation and consideration for award of the Account Based Plan section of this project:

1. Aetna Life Insurance Company
2. Cigna Health and Life Insurance
3. Blue Cross Blue Shield Healthcare Plan of Georgia, Inc.

After review, evaluation and consideration of all available information related to the requirements and evaluation criteria of the RFP, the Evaluation Committee has determined that the proposal submitted by **Blue Cross Blue Shield Healthcare Plan of Georgia, Inc.** with a total score of **89.25**, is the recommended vendor for the award of **24RFP050124C-MH, Employee Healthcare Benefits Plan Services (Cobra Administration)**.

Evaluation Committee Recommendation Letter

August 7, 2024

Page | 2

The Evaluation Committee members attest that each member scored each proposal independently in accordance with the evaluation criteria set forth in the Request for Proposal and that their individual score is a part of the final scores in the attached Evaluation Matrix.

SELECTION COMMITTEE MEMBERS:

Signed by:

Shameka Porter

3AFAFE2C070D41D...

Shameka Porter, Assistant Benefits Manager
Finance

DocuSigned by:

Telka Christian

498DE29CF8B34F3...

Telka Christian, , Staff Operations Officer
Human Resources

Signed by:

Stacey Jones

A1A429BF154948F...

Stacey Jones, Deputy Chief Human Resources Officer
Human Resources

DocuSigned by:

Verna Thomas

03F1108D231C410...

Verna Thomas, Employee Benefits Manager
Finance

Signed by:

Ray Turner

43EAB45F3E5E409...

Ray Turner, Deputy Director
Finance

Evaluation Committee Recommendation Letter

August 7, 2024

Page | 3

EVALUATION CRITERIA	WEIGHT	Blue Cross Blue Shield Healthcare Plan of Georgia, Inc.	Aetna Life Insurance Company	Cigna Health and Life Insurance Company
Experience and Account Management	15	13.5	12	12
Plan Administration	20	18	16	18
Plan Services Capabilities – Wellness Programs	18	13.5	13.5	14.4
Quality of Proposal	5	4.25	4	4.25
Local Preference	5	5	0	0
Service Disabled Veterans Preference	2	0	0	0
Cost Proposal	25	35	9.8	3.54
TOTAL SCORE:	100.00	89.25	55.3	52.19



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Chief Purchasing Agent
Department of Purchasing & Contract Compliance ^{DS} FSW

FROM: Evaluation Committee Recommendation Letter

DATE: August 7, 2024

PROJECT: 24RFP050124C-MH, Employee Healthcare Benefits Plan Services (Vision)

In accordance with the Purchasing Code, a duly appointed Evaluation Committee has reviewed the proposals submitted in response to the above-reference project on behalf of the Finance Department.

Six (6) qualified firms submitted proposals for evaluation and consideration for award of the Account Based Plan section of this project:

1. Aetna Life Insurance Company
2. Cigna Health and Life Insurance Company
3. Blue Cross Blue Shield Healthcare Plan of Georgia, Inc.
4. Metropolitan Life Insurance Company/MetLife Consumer
5. Eyemed Vision Care, LLC
6. Vision Service Plan VSP

After review, evaluation and consideration of all available information related to the requirements and evaluation criteria of the RFP, the Evaluation Committee has determined that the proposal submitted by **Metropolitan Life Insurance Company/MetLife Consumer** with a total score of **79.3**, is the recommended vendor for the award of **24RFP050124C-MH, Employee Healthcare Benefits Plan Services (Vision)**.

Evaluation Committee Recommendation Letter
August 7, 2024
Page | 2

The Evaluation Committee members attest that each member scored each proposal independently in accordance with the evaluation criteria set forth in the Request for Proposal and that their individual score is a part of the final scores in the attached Evaluation Matrix.

SELECTION COMMITTEE MEMBERS:

Signed by:

3AFAFE2C070D41D...
Shameka Porter, Assistant Benefits Manager
Finance

DocuSigned by:

498DE29CF8B34F3...
Telka Christian, , Staff operations officer
Human Resources

Signed by:

A1A429BF154948F...
Stacy Jones, Deputy Chief Human Resources Officer
Human Resources

DocuSigned by:

03F1108D231C410...
verna thomas, Employee Benefits Manager
Finance

Signed by:

43EAB45F3E5E409...
Ray Turner, Deputy Director
Finance

Evaluation Committee Recommendation Letter

August 7, 2024

Page | 3

EVALUATION CRITERIA	WEIGHT	Metropolitan Life Insurance Company/ MetLife Consumer	Eyemed Vision Care, LLC	Blue Cross Blue Shield Healthcare Plan of Georgia, Inc.	Cigna Health and Life Insurance Company	Aetna Life Insurance Company	Vision Service Plan
Experience and Account Management	15	11.25	14.25	12.75	12.75	12	9
Plan Administration	20	15	16	17	16	16	17
Plan Services Capabilities – Wellness Programs	20	17	17	15	16	16	17
Network - Access	8	6.8	7.2	5.2	6.8	5.6	6.4
Quality of Proposal	5	4.25	4.25	4.25	4.25	4	4.25
Local Preference	5	0	0	5	0	0	0
Service Disabled Veterans Preference	2	0	0	0	0	0	0
Cost Proposal	25	25	19.92	14.98	18.33	11.40	6.80
TOTAL SCORE:	100.00	79.3	78.62	74.18	74.13	65	60.45



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0595

Meeting Date: 9/18/2024

Department

Finance

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to renew an existing contract - Finance Department, 21RFP071321C-MH, Voluntary Worksite Benefits with (A) Continental American Insurance Company, a wholly-owned subsidiary of Aflac Incorporated to provide Accident Insurance; Critical Illness Insurance; Hospital Indemnity Insurance; Whole Life with Long Term Care Rider for both high and low tiers of coverage and Flexible Spending Accounts (Ameriflex Administrator): Commuter/Transit, Dependent Care, Limited Purpose & Traditional Health; (B) Pre-Paid Legal Services, Inc. dba LegalShield to provide Identity Theft Protection for both high and low tiers of coverage and (C) Metropolitan Life Insurance Company to provide Short-term Disability Insurance & Legal Plans for both high and low tiers of coverage. Voluntary Benefit Plan Premiums/Contributions 100% employee paid. This action exercises the third of four renewal options. One renewal option remains. Effective dates: January 1, 2025, to December 31, 2025.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-394(6), the Purchasing Department shall present all renewal requests to the Board of Commissioners at least 90 days prior to the contract renewal date, 60 days if the contract term is six (6) months or less.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

Is this a purchasing item?

Yes

Summary & Background: This contract provides administration of the voluntary benefits

programs for active employees. Full-time employees are eligible for all plan offerings. Temporary employees are limited to post-tax plan options only. Voluntary benefits premiums are paid with 100% employee contributions. There is no premium cost impact to the County. Administration by vendor are as follows:

Plans	Vendor	Premium Tax Basis
Critical Illness insurance	Aflac	Pre-tax
Hospital Indemnity insurance	Aflac	Pre-tax
Accident insurance	Aflac	Pre-tax
Whole Life with Long Term Care Rider	Aflac	Post-tax
Flexible Spending Accounts	Aflac (Ameriflex Administrator)	Pre-tax
Identity Theft Protection	Pre-paid Legal Services	Post-tax
Legal Insurance	Metlife	Post-tax
Short Term Disability insurance	Metlife	Post-tax

Community Impact: None.

Department Recommendation: The Finance Department recommends renewal of existing contracts with Aflac, Prepaid Legal and Metlife to provide voluntary benefits coverage to active employees for the 2025 plan year. There are no changes to the plan designs from 2024 to 2025. There is a 20% rate reduction for the Short-Term Disability premiums for the 2025 plan year. There are no premium changes for the remaining products for the 2025 plan year.

Project Implications: None.

Community Issues/Concerns: None.

Department Issues/Concerns: None.

Contract Modification

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	21-0658	9-1-21	100% employee paid
1 st Renewal	22-0608	9-7-22	100% employee paid
2 nd Renewal	23-0549	8-16-23	100% employee paid
3 rd Renewal		9-4-24	100% employee paid

Total Revised Amount			
----------------------	--	--	--

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)***Total Contract Value: 100.00% Employee Funded****(A)**

Contract Value: 100.00% Employee Funded
Prime Vendor: Continental American Insurance Co. dba Aflac Group
Prime Status: Non-Minority
Location: Columbia, SC
County: Richland County
Prime Value: 100.00% Employee Funded
Subcontractor: None
Total Contract Value: 100.00% Employee Funded
Total M/FBE Value: \$-0-

(B)

Contract Value: 100.00% Employee Funded
Prime Vendor: Pre-Paid Legal Services dba Legal Shield
Prime Status: Non-Minority
Location: Ada, OK
County: Pontotoc County
Prime Value: 100.00% Employee Funded
Subcontractor: None

Total Contract Value: 100.00% Employee Funded
Total M/FBE Value: \$-0-

(C)

Contract Value: 100.00% Employee Funded
Prime Vendor: MetLife Consumer Services & MetLife Legal Plans, Inc.
Prime Status: Non-Minority
Location: New York, NY
County: New York County
Prime Value: 100.00% Employee Funded
Subcontractor: None

Total Contract Value: 100.00% Employee Funded
Total Certified Value: \$-0-

Exhibits Attached:

Exhibit 1: Contract Renewal Agreements
Exhibit 2: Performance Evaluation Reports
Exhibit 3: Voluntary Benefit Plan Designs
Exhibit 4: Voluntary Benefits Premium Rates
Exhibit 5: Short Term Disability Rates for 2025

Exhibit 6: Voluntary Benefits Communication Credit

Exhibit 7: Contract Renewal Evaluation Form

Contact Information *(Type Name, Title, Agency and Phone)*

Ray Turner, Deputy Finance Director (404) 612-7737

Verna Thomas, Benefits Manager (404) 612-7639

Contract Attached

Yes

Previous Contracts

Yes

Total Contract Value

Original Approved Amount: 100% employee paid
based on approved
premium rates.

Previous Adjustments:

This Request:

TOTAL:

Grant Information Summary

Amount Requested:

Match Required:

Start Date:

End Date:

Match Account \$:

- ☐ Cash
- ☐ In-Kind
- ☐ Approval to Award
- ☐ Apply & Accept

Fiscal Impact / Funding Source**Funding Line 1:**

100% Employee Paid Premiums

Key Contract Terms	
Start Date: 1/1/2025	End Date: 12/31/2025

Agenda Item No.: 24-0595

Meeting Date: 9/18/2024

Cost Adjustment:	Renewal/Extension Terms: of 4 Renewals
-------------------------	--

Overall Contractor Performance Rating:

AFLAC	85%
MetLife	85%
Atlanta Legal Aid Society, Inc.	85%

Would you select/recommend this vendor again?

Yes

Report Period Start:
1/1/2024

Report Period End:
6/30/2024



CONTRACT RENEWAL AGREEMENT

DEPARTMENT: Finance

BID/RFP# NUMBER: 21RFP071321C-MH

BID/RFP# TITLE: Employee Voluntary Benefits

ORIGINAL APPROVAL DATE: September 1, 2021

RENEWAL EFFECTIVE DATES: January 1, 2025 THROUGH December 31, 2025

RENEWAL OPTION #: 3 OF 4

NUMBER OF RENEWAL OPTIONS: 4

RENEWAL AMOUNT: 100% employee paid premiums based on approved rates.

COMPANY'S NAME: Pre-Paid Legal Services, Inc. dba Legal Shield

ADDRESS: One Pre-Paid Way

CITY: Ada

STATE: Oklahoma

ZIP: 74820

This Renewal Agreement No. ____ was approved by the Fulton County Board of

Commissioners on BOC DATE:

BOC NUMBER:

CERTIFICATE OF INSURANCE: The Contractor/Vendor is required to maintain insurance during the entire term of this Agreement, including any contract renewals. Upon request, the Contractor/Vendor must furnish the County a Certificate of Insurance showing the required coverage as specified in the Contract Agreement and any renewals. A current COI must be provided before the commencement of work on this project under this Contract Renewal. The cancellation of any policy of insurance required by this Agreement shall meet the requirements of notice under the laws of the State of Georgia as presently set forth in the Georgia Code.

SIGNATURES: SEE NEXT PAGE

SIGNATURES:

Vendor agrees to accept the renewal option and abide by the terms and conditions set forth in the contract and specifications as referenced herein:

FULTON COUNTY, GEORGIA

**PREPAID LEGAL SERVICES DBA
LEGAL SHIELD**

**Robert L. Pitts, Chairman
Fulton County Board of Commissioners**

[Insert name]
[Insert title]

ATTEST:

ATTEST:

**Tonya R. Grier
Clerk to the Commission**

**Secretary/
Assistant Secretary**

(Affix County Seal)

(Affix Corporate Seal)

AUTHORIZATION OF RENEWAL:

ATTEST:

**Hakeem Oshikoya, Finance Director
Finance Department**

Notary Public

County:_____

Commission Expires: _____

(Affix Notary Seal)

ITEM#: _____ RCS: _____	ITEM#: _____ RM: _____
REGULAR MEETING	SECOND REGULAR MEETING

CERTIFICATE OF INSURANCE



CONTRACT RENEWAL AGREEMENT

DEPARTMENT: Finance

BID/RFP# NUMBER: 21RFP071321C-MH

BID/RFP# TITLE: Employee Voluntary Benefits

ORIGINAL APPROVAL DATE: September 1, 2021

RENEWAL EFFECTIVE DATES: January 1, 2025 THROUGH December 31, 2025

RENEWAL OPTION #: 3 OF 4

NUMBER OF RENEWAL OPTIONS: 4

RENEWAL AMOUNT: 100% employee paid premiums based on approved rates.

COMPANY'S NAME: Metropolitan Life Insurance Company (MetLife)

ADDRESS: 1200 Abernathy Road NE, Building 600, Suite 1450

CITY: Atlanta

STATE: GA

ZIP: 30328

This Renewal Agreement No. ____ was approved by the Fulton County Board of

Commissioners on BOC DATE:

BOC NUMBER:

CERTIFICATE OF INSURANCE: The Contractor/Vendor is required to maintain insurance during the entire term of this Agreement, including any contract renewals. Upon request, the Contractor/Vendor must furnish the County a Certificate of Insurance showing the required coverage as specified in the Contract Agreement and any renewals. A current COI must be provided before the commencement of work on this project under this Contract Renewal. The cancellation of any policy of insurance required by this Agreement shall meet the requirements of notice under the laws of the State of Georgia as presently set forth in the Georgia Code.

SIGNATURES: SEE NEXT PAGE

SIGNATURES:

Vendor agrees to accept the renewal option and abide by the terms and conditions set forth in the contract and specifications as referenced herein:

FULTON COUNTY, GEORGIA

**METROPOLITAN LIFE INSURANCE
COMPANY (METLIFE)**

**Robert L. Pitts, Chairman
Fulton County Board of Commissioners**

[Insert name]
[Insert title]

ATTEST:

ATTEST:

**Tonya R. Grier
Clerk to the Commission**

**Secretary/
Assistant Secretary**

(Affix County Seal)

(Affix Corporate Seal)

AUTHORIZATION OF RENEWAL:

ATTEST:

**Hakeem Oshikoya, Finance Director
Finance Department**

Notary Public

County:_____

Commission Expires: _____

(Affix Notary Seal)

ITEM#: _____ RCS: _____	ITEM#: _____ RM: _____
REGULAR MEETING	SECOND REGULAR MEETING

CERTIFICATE OF INSURANCE



CONTRACT RENEWAL AGREEMENT

DEPARTMENT: Finance

BID/RFP# NUMBER: 21RFP071321C-MH

BID/RFP# TITLE: Employee Voluntary Benefits

ORIGINAL APPROVAL DATE: September 1, 2021

RENEWAL EFFECTIVE DATES: January 1, 2025 THROUGH December 31, 2025

RENEWAL OPTION #: 3 OF 4

NUMBER OF RENEWAL OPTIONS: 4

RENEWAL AMOUNT: 100% employee paid premiums based on approved rates.

COMPANY'S NAME: Continental American Insurance Company, a wholly-owned subsidiary of Aflac Incorporated

ADDRESS: 100 Galleria Parkway, 7th Floor

CITY: Atlanta

STATE: GA

ZIP: 30339

This Renewal Agreement No. ____ was approved by the Fulton County Board of

Commissioners on BOC DATE:

BOC NUMBER:

CERTIFICATE OF INSURANCE: The Contractor/Vendor is required to maintain insurance during the entire term of this Agreement, including any contract renewals. Upon request, the Contractor/Vendor must furnish the County a Certificate of Insurance showing the required coverage as specified in the Contract Agreement and any renewals. A current COI must be provided before the commencement of work on this project under this Contract Renewal. The cancellation of any policy of insurance required by this Agreement shall meet the requirements of notice under the laws of the State of Georgia as presently set forth in the Georgia Code.

SIGNATURES: SEE NEXT PAGE

SIGNATURES:

Vendor agrees to accept the renewal option and abide by the terms and conditions set forth in the contract and specifications as referenced herein:

FULTON COUNTY, GEORGIA

**CONTINENTAL AMERICAN
INSURANCE COMPANY, A WHOLLY
OWNED SUBSIDIARY OF AFLAC,
INC.**

**Robert L. Pitts, Chairman
Fulton County Board of Commissioners**

[Insert name]
[Insert title]

ATTEST:

ATTEST:

**Tonya R. Grier
Clerk to the Commission**

**Secretary/
Assistant Secretary**

(Affix County Seal)

(Affix Corporate Seal)

AUTHORIZATION OF RENEWAL:

ATTEST:

**Hakeem Oshikoya, Finance Director
Finance Department**

Notary Public

County:_____

Commission Expires: _____

(Affix Notary Seal)

ITEM#: _____ RCS: _____	ITEM#: _____ RM: _____
REGULAR MEETING	SECOND REGULAR MEETING

CERTIFICATE OF INSURANCE

Performance Evaluation Details

ID	E9
Project	Voluntary Worksite Benefits
Project Number	21RFP071321C-MH
Supplier	Atlanta Legal Aid Society, Inc.
Supplier Project Contact	Michelle J Fleetwood (preferred language: English)
Performance Program	Professional Services
Evaluation Period	04/01/2024 to 06/30/2024
Effective Date	07/16/2024
Evaluation Type	Formal
Interview Date	07/16/2024
Expectations Meeting Date	Not Specified
Status	Completed
Publication Date	07/16/2024 10:49 AM EDT
Completion Date	07/16/2024 10:49 AM EDT
Evaluation Score	85

Related Documents

There are no documents associated with this Performance Evaluation

OVERALL RATING GUIDE - PROFESSIONAL SERVICES

Evaluation Score Range

Outstanding = 90-100%

Excellent = 80-89%

Satisfactory = 70-79%

Needs Improvement = 50-69%

Unsatisfactory = -50%

PROJECT MANAGEMENT

17/20

Rating

Excellent: Project Management that exceeds in some areas. Understanding of project objectives, risks and Contract requirements was above average and required little direction from the User Department.

Comments

Not Specified

SCHEDULE

17/20

Rating

Excellent: Delivered ahead of original completion date with some effort by Consultant to meet or exceed project milestone dates, or on original schedule with increased scope. At times, proactive approach to monitoring and forecasting of project schedule.

Comments

Not Specified

QUALITY OF DESIGN, REPORTS AND DELIVERABLES

17/20

Rating

Excellent: Deliverables exceed requirements in some areas and remainder of items delivered are high quality.

Comments

Not Specified

COMMUNICATIONS AND CO-OPERATION

17/20

Rating

Excellent: Co-operative and timely response to the User Department concerns.

Comments

Not Specified

OVERSIGHT OF CONTRACTOR COMPLIANCE WITH CONTRACT DOCUMENTS

17/20

Rating

Excellent: Proactive approach to oversight of Contract compliance. Compliance issues are resolved in a timely manner to the User Department's satisfaction and exceeds expectations in some areas.

Comments

Not Specified

GENERAL COMMENTS

Comments

Not Specified

Performance Evaluation Details

ID	E9
Project	Voluntary Worksite Benefits
Project Number	21RFP071321C-MH
Supplier	MetLife
Supplier Project Contact	Cynthia Adler (preferred language: English)
Performance Program	Professional Services
Evaluation Period	04/01/2024 to 06/30/2024
Effective Date	07/16/2024
Evaluation Type	Formal
Interview Date	07/16/2024
Expectations Meeting Date	Not Specified
Status	Completed
Publication Date	07/16/2024 10:48 AM EDT
Completion Date	07/16/2024 10:48 AM EDT
Evaluation Score	85

Related Documents

There are no documents associated with this Performance Evaluation

OVERALL RATING GUIDE - PROFESSIONAL SERVICES

Evaluation Score Range

Outstanding = 90-100%

Excellent = 80-89%

Satisfactory = 70-79%

Needs Improvement = 50-69%

Unsatisfactory = -50%

PROJECT MANAGEMENT

17/20

Rating

Excellent: Project Management that exceeds in some areas. Understanding of project objectives, risks and Contract requirements was above average and required little direction from the User Department.

Comments

Not Specified

SCHEDULE

17/20

Rating

Excellent: Delivered ahead of original completion date with some effort by Consultant to meet or exceed project milestone dates, or on original schedule with increased scope. At times, proactive approach to monitoring and forecasting of project schedule.

Comments

Not Specified

QUALITY OF DESIGN, REPORTS AND DELIVERABLES

17/20

Rating

Excellent: Deliverables exceed requirements in some areas and remainder of items delivered are high quality.

Comments

Not Specified

COMMUNICATIONS AND CO-OPERATION

17/20

Rating

Excellent: Co-operative and timely response to the User Department concerns.

Comments

Not Specified

OVERSIGHT OF CONTRACTOR COMPLIANCE WITH CONTRACT DOCUMENTS

17/20

Rating

Excellent: Proactive approach to oversight of Contract compliance. Compliance issues are resolved in a timely manner to the User Department's satisfaction and exceeds expectations in some areas.

Comments

Not Specified

GENERAL COMMENTS

Comments

Not Specified

Performance Evaluation Details

ID	E9
Project	Voluntary Worksite Benefits
Project Number	21RFP071321C-MH
Supplier	Aflac
Supplier Project Contact	Amy OShields (preferred language: English)
Performance Program	Professional Services
Evaluation Period	04/01/2024 to 06/30/2024
Effective Date	07/16/2024
Evaluation Type	Formal
Interview Date	07/16/2024
Expectations Meeting Date	Not Specified
Status	Completed
Publication Date	07/16/2024 10:44 AM EDT
Completion Date	07/16/2024 10:44 AM EDT
Evaluation Score	85

Related Documents

There are no documents associated with this Performance Evaluation

OVERALL RATING GUIDE - PROFESSIONAL SERVICES

Evaluation Score Range

Outstanding = 90-100%

Excellent = 80-89%

Satisfactory = 70-79%

Needs Improvement = 50-69%

Unsatisfactory = -50%

PROJECT MANAGEMENT

17/20

Rating

Excellent: Project Management that exceeds in some areas. Understanding of project objectives, risks and Contract requirements was above average and required little direction from the User Department.

Comments

Not Specified

SCHEDULE

17/20

Rating

Excellent: Delivered ahead of original completion date with some effort by Consultant to meet or exceed project milestone dates, or on original schedule with increased scope. At times, proactive approach to monitoring and forecasting of project schedule.

Comments

Not Specified

QUALITY OF DESIGN, REPORTS AND DELIVERABLES

17/20

Rating

Excellent: Deliverables exceed requirements in some areas and remainder of items delivered are high quality.

Comments

Not Specified

COMMUNICATIONS AND CO-OPERATION

17/20

Rating

Excellent: Co-operative and timely response to the User Department concerns.

Comments

Not Specified

OVERSIGHT OF CONTRACTOR COMPLIANCE WITH CONTRACT DOCUMENTS

17/20

Rating

Excellent: Proactive approach to oversight of Contract compliance. Compliance issues are resolved in a timely manner to the User Department's satisfaction and exceeds expectations in some areas.

Comments

Not Specified

GENERAL COMMENTS

Comments

Not Specified

VOLUNTARY BENEFITS BENEFIT PLAN DESIGN PROVISIONS

Aflac, Accident Plans

Benefit Provisions	Low Plan	High Plan
Type of Plan	24 Hour Coverage	24 Hour Coverage
Family Coverage Options	Employee, Spouse, Child	Employee, Spouse, Child
Wellness Benefit	\$25 Per insured per calendar year	\$50 Per insured per calendar year
Additional Riders	Accidental Death Rider	Accidental Death Rider
Ambulance (Ground/Air)	\$200/\$600	\$300/\$900
Emergency Treatment PCP/UC	\$50/\$100	\$75/\$150
Emergency Room Observation	\$50	\$70
Hospitalization - Admission	\$625	\$900
Hospitalization - ICU Admission	\$625	\$900
Hospitalization - Confinement	\$150 per day	\$225 per day
Hospitalization - ICU Confinement	\$200 per day	\$300 per day
Medical Imaging Test	\$100	\$150
X-Ray Benefit	\$25	\$25/\$50
Physician Follow-up Visit	\$25 (Max 6 visits)	\$35 (Max 6 visits)
ADDITIONAL PROVISIONS		
Group Coverage	Yes	Yes
Pre-Tax?	Yes	Yes
Guarantee Issue	All Guarantee Issue	All Guarantee Issue
Portability	Permanent Portability	Permanent Portability
Participation Requirement	None	None

Aflac, Critical Illness Plans

Benefit Provisions	\$5,000 Benefit	\$20,000 Benefit
Spouse Coverage	50% of Coverage Amount	50% of Coverage Amount
Child(ren) Coverage	50% of Coverage Amount	50% of Coverage Amount
Wellness Benefit	\$50 Per insured per calendar year	\$50 Per insured per calendar year
Additional Riders	Cancer Rider	Cancer Rider
Covered Conditions		
Heart Attack	100%	100%
Heart Transplant	100%	100%
Stroke	100%	100%
Aneurysm	n/a	n/a
Angioplasty/Stent	n/a	n/a
Coronary Bypass Graft	25%	25%
Coma	100%	100%
ESRD	100%	100%
Loss of Hearing	100%	100%
Loss of Speech	100%	100%
Loss of Vision	100%	100%
Major Organ Transplant	100%	100%
Paralysis	100%	100%
Bone Marrow Transplant	100%	100%
Advanced Multiple Sclerosis	100%	100%
Advanced Parkinson's	100%	100%
ALS/Lou Gehrig's	100%	100%
Advanced Alzheimer	100%	100%
Cancer Conditions		
Benign Brain Tumor	100%	100%
Invasive Cancer	100%	100%
Non-Invasive Cancer	25%	25%
Child Conditions		
Cerebral Palsy	100%	100%
Congenital Heart Disease	n/a	n/a
Cystic Fibrosis	100%	100%
Muscular Dystrophy	n/a	n/a
Spina Bifida	100%	100%
ADDITIONAL PROVISIONS		
Recurrence	100% of Original Benefit	100% of Original Benefit
Coverage Maximum EE or SP	No Benefit Maximum	No Benefit Maximum
Coverage Maximum Child(ren)	No Benefit Maximum	No Benefit Maximum
Group Coverage	Yes	Yes
Pre-Tax?	Yes	Yes
Guarantee Issue	All Guarantee Issue	All Guarantee Issue
Portability	Permanent Portability	Permanent Portability
Participation Requirement	None	None

Aflac, Hospital Indemnity Plans

Benefit Provisions	Option 1 - HSA Compatible	Option 2 - Non HSA
Coverage Type	24 Hour Coverage	24 Hour Coverage
Covered Events	Illness And Injury	Illness And Injury
1st Day Hospital Confine. - Frequency	1 Per Accident/Sickness	1 Per Accident/Sickness
1st Day Hospital Confine. - Benefit	\$2,000	\$2,000
Daily Hospital Confine. - Frequency	10 Days Per Year	10 Days Per Year
Daily Hospital Confine. - Benefit	\$50	\$50
OP Surgery/Hospital - Frequency	-	1 Per Year
OP Surgery/Hospital - Benefit	-	\$500
Emergency Room - Frequency	-	1 Per Year
Emergency Room - Benefit	-	\$250
Medical Travel- Frequency	-	n/a
Medical Travel- Benefit	-	n/a
ADDITIONAL PROVISIONS		
Group Coverage?	Yes	Yes
Pre-Tax?	Yes	Yes
Guarantee Issue	All	All
Participation Requirement	None	None

Aflac, Group Whole Life

Benefit Provisions		Example
Benefit Amount	\$300k Maximum	\$300k Maximum
Benefit Increments	\$5,000	\$10,000
Accelerated Benefit	50% of Face Value	50% of Face Value
Guaranteed Issue	\$150,000 EE \$25,000 SP	\$100,000
Waiver of Premium	To Age 60	To Age 60
Accelerated Death Benefit	100% of Face Value	100% of Face Value
Tobacco/Non-Tobacco Rate Different?	Yes	No
Issue Ages	To Age 70	To Age 70
ADDITIONAL PROVISIONS		
Group Coverage?	Yes	Yes
Pre-Tax?	Yes	Yes
Guarantee Issue	\$150,000 EE \$25,000 SP	All
Participation Requirement	None	None
Rate Guarantee	3 Years	3 Years

EMPLOYEE MONTHLY RATES - Composite		
Rate per \$1,000	n/a	\$0.40
EMPLOYEE MONTHLY RATES - AGE BANDED EXAMPLES		
Rate For \$5K Benefit: Age 25	\$6.560	\$6.560
Rate For \$5K Benefit: Age 35	\$8.070	\$8.080
Rate For \$5K Benefit: Age 45	\$12.110	\$12.100
Rate For \$5K Benefit: Age 55	\$21.290	\$21.280
Rate For \$5K Benefit: Age 65	\$31.880	\$31.880

Prepaid Legal, Group Identity Theft

Benefit Provisions		Example
Credit Monitoring, Alerts & Score	One Bureau (TransUnion) or 3 Bureau (TransUnion, Experian, Equifax) plans available	Three Bureaus
Annual Report	Three Bureaus; Also provide three bureau report pre- and post- restoration	One Bureau
GENERAL DESIGN		
Group Coverage	Yes	Yes
Pre-Tax?	No- Post tax	Yes
Who will family plan cover?	<u>Legal Plan</u>: The participant (employee); participant's spouse; dependent children up to the age of 26. <u>IDShield Plan</u>: Individual Plan: The participant only. Family Plan: The participant, their spouse/partner, dependent parents and up to 10 dependent children under the age of 26. Dependent children ages 18-26 and dependent parents of the participant or participant's spouse are eligible for consultation and restoration services only. Monitoring services are not available for dependent parents and dependent children ages 18-26.	Family coverage is defined as under house or under wallet. College-age children and elderly parents can be included in family pricing. No age limits on family members or enforce the number of family members added.
Pre-existing thefts as of effective date?	Covered	Covered
Restoration for pre-ex thefts?	Yes	Yes
Fee for pre-ex thefts?	No additional fee	No additional fee
Minimum Participation Requirements	None	None
PREVENTATIVE SERVICES		
Reduce unwanted solicitations such as pre-approved credit offers, junk mail, solicitation calls	Yes	Yes
Newsletters	Yes- eNewsletters	Yes
Website	Yes	Yes
Benefit Fair Attendance	Yes	Yes
MONITORING, DETECTION, AND REPORTING		
Credit Bureau Monitoring and Searches		
TransUnion	Yes	Yes
Experian	Yes	Yes
Equifax	Yes	Yes
Daily monitoring	Yes	Yes
Notifies participant of changes	Yes	Yes
Monthly Credit Score	Yes- TransUnion	Yes
Free Annual Credit Report	Yes	Yes
Black Market Website Surveillance	Yes	Yes
REMEDATION AND RESTORATION SERVICES		
Fully managed remediation?	Yes- By Licensed Private Investigators	Yes
Fraud alert placement?	Yes	Assistance
Dedicated ID remediation advisor?	Yes	Yes
Limited power of attorney?	Yes	Yes
Other languages services	English, Spanish, and French	English and native Spanish speaking Privacy Advocates; language line for other non-English speaking languages.
Will a remediation specialist assist with claims?	Yes	Yes
Insurance policy amount to recoup out-of-pocket losses?	\$1M Protection Policy- \$2M for family (member/spouse)	\$1M
Limitations and exclusions to reimbursement policy	The following items are not covered under the insurance: Personal Property (Jewelry, Silverware, documents, coins, stamps, etc.), - Property damage, Bodily/ personal injury, Gambling, Professional fees noted above in excess of \$125 per hr., Losses while membership is Inactive, Financial performance losses, Business pursuits, Pre-existing losses prior to effective date, Fraudulent acts by member, Errors and omissions, Unintentional clerical errors, Loss of potential income. Additional exclusions apply. See Insurance policy for more information.	Remediation Insurance covers expenses such as travel, legal, notary, child care, lost wages, Electronic Fund Transfers, CPA fees, and postage costs.
Participant Reimbursable Expenses - define limits below		
Lost wages	Yes; No sublimit	Yes, \$1,500 per week for 5 weeks limit
Legal fees	Yes- Up to \$125 per hour	Yes, \$1M limit
Notaries	Yes	Yes, \$1M limit
Mailing costs	Yes	Yes, \$1M limit
Phones charges	Yes	Yes, \$1M limit
Document Replacement	Yes	Yes, \$1M limit
Travel Expenses	Yes	Yes, \$1,000 limit
Child / Elder Care	Yes	Yes, \$1,000 limit
EMPLOYEE MONTHLY RATES		
Employee Only	1 Bureau: \$7.25 or 3 Bureau: \$9.50	\$9.95
Employee + Spouse	1 Bureau: \$13.95 or 3 Bureau: \$18.45	\$17.95
Employee + Child(ren)	1 Bureau: \$13.95 or 3 Bureau: \$18.45	\$17.95
Employee + Family	1 Bureau: \$13.95 or 3 Bureau: \$18.45	\$17.95
Rate Guarantee Period	5 years with contract of equal length	3 Years

Metlife, Group Legal

Benefit Provisions		Example
Group Coverage	Yes	Yes
Pre-Tax?	Post Tax*	Yes
Attorney Network	Yes	Yes
Out of Network Attorney Coverage	Yes	Yes
Covered Legal Services		
Will Prep	Yes	Yes
Real Estate Matters	Yes	Yes
Debt Matters	Yes	Yes
Consumer Protection	Yes	Yes
Traffic Matters	Yes	Yes
Family Law	Yes	Yes
EMPLOYEE MONTHLY RATES		
Employee Only	Employee Only High Plan: \$12.80 (\$15.75 Composite Rate) Low Plan: \$8.25 (Composite Rate)	
Employee + Spouse	High Plan: \$18.80 (\$15.75 Composite Rate) Low Plan: \$8.25 (Composite Rate)	
Employee + Child(ren)	High Plan: \$18.80 (\$15.75 Composite Rate) Low Plan: \$8.25 (Composite Rate)	
Employee + Family	High Plan: \$18.80 (\$15.75 Composite Rate) Low Plan: \$8.25 (Composite Rate)	
Rate Guarantee Period	3 Years	3 Years

Metlife, Short Term Disability

Benefit Provisions	Option 1	Option 2	Example
Benefit Percentage	60%	60%	60%
Weekly Benefit Maximum	\$2,000	\$2,000	\$2,000
Accident/Illness Waiting Period	7/7	29/29	8/8
Benefit Duration	25 Weeks	22 Weeks	25 Weeks
Pre-existing Condition	3/12	3/12	3/12
ADDITIONAL PROVISIONS			
Group Coverage?	Yes	Yes	Yes
Pre-Tax?	Yes*	Yes*	Yes
Guarantee Issue	All Guarantee Issue	All Guarantee Issue	All Guarantee Issue
Participation Requirement	25%	25%	25%
Rate Guarantee	3 Years	3 Years	3 Years

EMPLOYEE MONTHLY RATES - COMPOSITE (Preferred)			
Rate Per \$10 of Benefit			\$0.200
EMPLOYEE MONTHLY RATES - AGE BANDED			
Rate per \$10 Benefit: Under 25	\$0.649	\$0.359	\$0.676
Rate per \$10 Benefit: 25-29	\$0.863	\$0.468	\$0.899
Rate per \$10 Benefit: 30-34	\$0.950	\$0.519	\$0.990
Rate per \$10 Benefit: 35-39	\$0.743	\$0.417	\$0.774
Rate per \$10 Benefit: 40-44	\$0.600	\$0.349	\$0.625
Rate per \$10 Benefit: 45-49	\$0.613	\$0.360	\$0.639
Rate per \$10 Benefit: 50-54	\$0.739	\$0.434	\$0.770
Rate per \$10 Benefit: 55-59	\$0.914	\$0.538	\$0.953
Rate per \$10 Benefit: 60-64	\$1.099	\$0.647	\$1.145
Rate per \$10 Benefit: 65-69	\$1.180	\$0.694	\$1.230
Rate per \$10 Benefit: 70-74	\$1.180	\$0.694	\$1.230
Rate Per \$10 Benefit: 75+	\$1.180	\$0.694	\$1.230

2025 VOLUNTARY BENEFITS PREMIUM RATES (No Changes from 2024)

Attachment 1 – Critical Illness Rates

	Aflac Plan 1 – Approved Rates \$5,000 Benefit	Aflac Plan 2 – Approved Rates \$20,000 Benefit
Under 25		
Employee Only	\$1.42	\$3.93
Employee + Spouse	\$2.31	\$5.73
Employee + Child(ren)	\$1.42	\$3.93
Family	\$2.31	\$5.73
25-29		
Employee Only	\$1.69	\$4.90
Employee + Spouse	\$2.72	\$7.16
Employee + Child(ren)	\$1.69	\$4.90
Family	\$2.72	\$7.16
30-34		
Employee Only	\$1.87	\$5.57
Employee + Spouse	\$2.29	\$8.15
Employee + Child(ren)	\$1.87	\$5.57
Family	\$2.29	\$8.15
35-39		
Employee Only	\$2.29	\$7.20
Employee + Spouse	\$3.60	\$10.49
Employee + Child(ren)	\$2.29	\$7.20
Family	\$3.60	\$10.49
40-44		
Employee Only	\$3.07	\$10.19
Employee + Spouse	\$4.75	\$14.79
Employee + Child(ren)	\$3.07	\$10.19
Family	\$4.75	\$14.79
45-49		
Employee Only	\$4.53	\$15.94
Employee + Spouse	\$6.83	\$22.95
Employee + Child(ren)	\$4.53	\$15.94
Family	\$6.83	\$22.95
50-54		
Employee Only	\$6.13	\$22.31
Employee + Spouse	\$9.16	\$32.20
Employee + Child(ren)	\$6.13	\$22.31
Family	\$9.16	\$32.20
55-59		
Employee Only	\$8.21	\$30.61
Employee + Spouse	\$12.11	\$43.99
Employee + Child(ren)	\$8.21	\$30.61
Family	\$12.11	\$43.99
60-64		
Employee Only	\$11.36	\$43.24
Employee + Spouse	\$16.65	\$62.21
Employee + Child(ren)	\$11.36	\$43.24
Family	\$16.65	\$62.21

65-69		
Employee Only	\$15.41	\$59.41
Employee + Spouse	\$22.51	\$85.59
Employee + Child(ren)	\$15.41	\$59.41
Family	\$22.51	\$85.59
70-74		
Employee Only	\$15.41	\$59.41
Employee + Spouse	\$22.51	\$85.59
Employee + Child(ren)	\$15.41	\$59.41
Family	\$22.51	\$85.59
75+		
Employee Only	\$15.41	\$59.41
Employee + Spouse	\$22.51	\$85.59
Employee + Child(ren)	\$15.41	\$59.41
Family	\$22.51	\$85.59

Attachment 2 – Accident Rates

	Aflac Plan 1 – Approved Rates Low Option	Aflac Plan 2 – Approved Rates High Option
Monthly Rates		
Employee Only	\$7.13	\$10.45
Employee + Spouse	\$11.79	\$17.61
Employee + Child(ren)	\$15.10	\$22.95
Family	\$19.76	\$30.11

Attachment 3 – Hospital Indemnity Rates

	Aflac Plan 1 – Approved Rates Option 1	Aflac Plan 2 – Approved Rates Option 2
Monthly Rates		
Employee Only	\$14.42	\$23.18
Employee + Spouse	\$30.04	\$47.48
Employee + Child(ren)	\$26.46	\$41.76
Family	\$42.08	\$66.06

Attachment 4– Legal Plan Rates

	MetLife Legal Plan – Approved Rates	
	Low Plan	High Plan
Monthly Rates		
Employee Only	\$8.25	\$15.75
Employee + Spouse	\$8.25	\$15.75
Employee + Child(ren)	\$8.25	\$15.75
Family	\$8.25	\$15.75

Attachment 5 – Identity Theft Rates

	3 Credit Bureaus
Monthly Rates	
Employee Only	\$9.50
Employee + Spouse	\$18.45
Employee + Child(ren)	\$18.45
Family	\$18.45

Attachment 6 – Whole Life Rates **Please see below for full table rates

EMPLOYEE MONTHLY RATES - AGE BANDED EXAMPLES	Aflac Approved Rates
Rate For \$5K Benefit: Age 25	\$6.560
Rate For \$5K Benefit: Age 35	\$8.070
Rate For \$5K Benefit: Age 45	\$12.110
Rate For \$5K Benefit: Age 55	\$21.290
Rate For \$5K Benefit: Age 65	\$31.880

Georgia - Employee - Non-Tobacco - Face Purchase - Semimonthly (24pp/yr) Rates

Issue Age	\$5,000	\$10,000	\$15,000	\$20,000	\$25,000	\$30,000	\$35,000	\$40,000	\$45,000	\$50,000
18	\$ 2.88	\$ 4.26	\$ 5.66	\$ 7.04	\$ 8.42	\$ 9.80	\$ 11.18	\$ 12.56	\$ 13.96	\$ 15.34
19	\$ 2.94	\$ 4.37	\$ 5.82	\$ 7.25	\$ 8.69	\$ 10.12	\$ 11.56	\$ 13.00	\$ 14.44	\$ 15.88
20	\$ 2.99	\$ 4.48	\$ 5.98	\$ 7.47	\$ 8.96	\$ 10.45	\$ 11.94	\$ 13.43	\$ 14.93	\$ 16.42
21	\$ 3.06	\$ 4.60	\$ 6.16	\$ 7.71	\$ 9.26	\$ 10.81	\$ 12.36	\$ 13.92	\$ 15.47	\$ 17.02
22	\$ 3.11	\$ 4.71	\$ 6.32	\$ 7.92	\$ 9.53	\$ 11.13	\$ 12.74	\$ 14.35	\$ 15.95	\$ 17.56
23	\$ 3.17	\$ 4.83	\$ 6.50	\$ 8.17	\$ 9.83	\$ 11.50	\$ 13.17	\$ 14.83	\$ 16.50	\$ 18.17
24	\$ 3.22	\$ 4.94	\$ 6.66	\$ 8.38	\$ 10.10	\$ 11.82	\$ 13.55	\$ 15.27	\$ 16.99	\$ 18.71
25	\$ 3.28	\$ 5.06	\$ 6.84	\$ 8.62	\$ 10.40	\$ 12.18	\$ 13.96	\$ 15.73	\$ 17.52	\$ 19.29
26	\$ 3.36	\$ 5.23	\$ 7.08	\$ 8.95	\$ 10.81	\$ 12.68	\$ 14.54	\$ 16.40	\$ 18.26	\$ 20.12
27	\$ 3.42	\$ 5.35	\$ 7.26	\$ 9.18	\$ 11.10	\$ 13.03	\$ 14.95	\$ 16.87	\$ 18.78	\$ 20.71
28	\$ 3.51	\$ 5.51	\$ 7.51	\$ 9.51	\$ 11.52	\$ 13.52	\$ 15.53	\$ 17.54	\$ 19.53	\$ 21.54
29	\$ 3.56	\$ 5.63	\$ 7.69	\$ 9.75	\$ 11.81	\$ 13.88	\$ 15.94	\$ 18.00	\$ 20.06	\$ 22.13
30	\$ 3.65	\$ 5.80	\$ 7.95	\$ 10.10	\$ 12.25	\$ 14.40	\$ 16.55	\$ 18.70	\$ 20.85	\$ 23.00
31	\$ 3.74	\$ 5.97	\$ 8.21	\$ 10.45	\$ 12.68	\$ 14.92	\$ 17.17	\$ 19.40	\$ 21.64	\$ 23.88
32	\$ 3.80	\$ 6.09	\$ 8.39	\$ 10.68	\$ 12.98	\$ 15.27	\$ 17.58	\$ 19.87	\$ 22.17	\$ 24.46
33	\$ 3.88	\$ 6.27	\$ 8.65	\$ 11.04	\$ 13.42	\$ 15.81	\$ 18.18	\$ 20.56	\$ 22.95	\$ 25.33
34	\$ 3.95	\$ 6.40	\$ 8.83	\$ 11.28	\$ 13.73	\$ 16.18	\$ 18.62	\$ 21.07	\$ 23.51	\$ 25.96
35	\$ 4.04	\$ 6.57	\$ 9.12	\$ 11.65	\$ 14.19	\$ 16.72	\$ 19.26	\$ 21.80	\$ 24.34	\$ 26.88
36	\$ 4.23	\$ 6.98	\$ 9.71	\$ 12.45	\$ 15.19	\$ 17.93	\$ 20.66	\$ 23.40	\$ 26.14	\$ 28.87
37	\$ 4.42	\$ 7.33	\$ 10.24	\$ 13.16	\$ 16.07	\$ 18.99	\$ 21.91	\$ 24.81	\$ 27.73	\$ 30.65
38	\$ 4.62	\$ 7.74	\$ 10.87	\$ 13.99	\$ 17.11	\$ 20.23	\$ 23.34	\$ 26.46	\$ 29.59	\$ 32.71
39	\$ 4.82	\$ 8.15	\$ 11.48	\$ 14.80	\$ 18.13	\$ 21.45	\$ 24.77	\$ 28.10	\$ 31.43	\$ 34.75
40	\$ 5.03	\$ 8.56	\$ 12.09	\$ 15.62	\$ 19.15	\$ 22.68	\$ 26.21	\$ 29.73	\$ 33.27	\$ 36.79
41	\$ 5.21	\$ 8.92	\$ 12.64	\$ 16.35	\$ 20.06	\$ 23.77	\$ 27.49	\$ 31.20	\$ 34.92	\$ 38.63
42	\$ 5.42	\$ 9.35	\$ 13.28	\$ 17.20	\$ 21.13	\$ 25.05	\$ 28.97	\$ 32.90	\$ 36.83	\$ 40.75
43	\$ 5.65	\$ 9.78	\$ 13.93	\$ 18.07	\$ 22.21	\$ 26.35	\$ 30.50	\$ 34.63	\$ 38.78	\$ 42.92
44	\$ 5.83	\$ 10.16	\$ 14.51	\$ 18.84	\$ 23.17	\$ 27.50	\$ 31.83	\$ 36.16	\$ 40.51	\$ 44.84
45	\$ 6.05	\$ 10.61	\$ 15.16	\$ 19.71	\$ 24.27	\$ 28.82	\$ 33.38	\$ 37.94	\$ 42.49	\$ 47.04
46	\$ 6.45	\$ 11.40	\$ 16.35	\$ 21.30	\$ 26.25	\$ 31.20	\$ 36.15	\$ 41.10	\$ 46.05	\$ 51.00
47	\$ 6.86	\$ 12.22	\$ 17.56	\$ 22.92	\$ 28.28	\$ 33.64	\$ 39.00	\$ 44.35	\$ 49.70	\$ 55.06
48	\$ 7.26	\$ 13.01	\$ 18.77	\$ 24.52	\$ 30.28	\$ 36.03	\$ 41.78	\$ 47.53	\$ 53.29	\$ 59.04
49	\$ 7.70	\$ 13.89	\$ 20.08	\$ 26.27	\$ 32.47	\$ 38.66	\$ 44.86	\$ 51.05	\$ 57.24	\$ 63.43
50	\$ 8.14	\$ 14.80	\$ 21.44	\$ 28.10	\$ 34.74	\$ 41.39	\$ 48.04	\$ 54.68	\$ 61.33	\$ 67.98
51	\$ 8.62	\$ 15.74	\$ 22.86	\$ 29.98	\$ 37.10	\$ 44.22	\$ 51.35	\$ 58.47	\$ 65.59	\$ 72.71
52	\$ 9.13	\$ 16.75	\$ 24.37	\$ 32.00	\$ 39.62	\$ 47.25	\$ 54.88	\$ 62.50	\$ 70.12	\$ 77.75
53	\$ 9.63	\$ 17.76	\$ 25.89	\$ 34.02	\$ 42.15	\$ 50.28	\$ 58.40	\$ 66.53	\$ 74.67	\$ 82.80
54	\$ 10.20	\$ 18.89	\$ 27.59	\$ 36.28	\$ 44.98	\$ 53.67	\$ 62.37	\$ 71.07	\$ 79.76	\$ 88.46
55	\$ 10.64	\$ 19.79	\$ 28.92	\$ 38.07	\$ 47.21	\$ 56.36	\$ 65.49	\$ 74.63	\$ 83.78	\$ 92.92
56	\$ 9.99	\$ 18.48	\$ 26.98	\$ 35.47	\$ 43.96	\$ 52.45	\$ 60.94	\$ 69.43	\$ 77.93	\$ 86.42
57	\$ 10.68	\$ 19.86	\$ 29.04	\$ 38.22	\$ 47.40	\$ 56.58	\$ 65.75	\$ 74.93	\$ 84.11	\$ 93.29
58	\$ 11.37	\$ 21.23	\$ 31.10	\$ 40.97	\$ 50.83	\$ 60.70	\$ 70.57	\$ 80.43	\$ 90.30	\$ 100.17
59	\$ 12.05	\$ 22.61	\$ 33.16	\$ 43.72	\$ 54.27	\$ 64.83	\$ 75.38	\$ 85.93	\$ 96.49	\$ 107.04
60	\$ 12.74	\$ 23.98	\$ 35.23	\$ 46.47	\$ 57.71	\$ 68.95	\$ 80.19	\$ 91.43	\$ 102.68	\$ 113.92
61	\$ 13.08	\$ 24.66	\$ 36.24	\$ 47.82	\$ 59.40	\$ 70.98	\$ 82.55	\$ 94.13	\$ 105.71	\$ 117.29
62	\$ 13.77	\$ 26.03	\$ 38.30	\$ 50.57	\$ 62.83	\$ 75.10	\$ 87.37	\$ 99.63	\$ 111.90	\$ 124.17
63	\$ 14.45	\$ 27.41	\$ 40.36	\$ 53.32	\$ 66.27	\$ 79.23	\$ 92.18	\$ 105.13	\$ 118.09	\$ 131.04
64	\$ 15.14	\$ 28.78	\$ 42.43	\$ 56.07	\$ 69.71	\$ 83.35	\$ 96.99	\$ 110.63	\$ 124.28	\$ 137.92
65	\$ 15.94	\$ 30.38	\$ 44.81	\$ 59.25	\$ 73.69	\$ 88.13	\$ 102.56	\$ 117.00	\$ 131.44	\$ 145.88
66	\$ 16.74	\$ 31.97	\$ 47.21	\$ 62.44	\$ 77.68	\$ 92.91	\$ 108.15	\$ 123.38	\$ 138.62	\$ 153.85
67	\$ 17.53	\$ 33.57	\$ 49.60	\$ 65.63	\$ 81.67	\$ 97.70	\$ 113.73	\$ 129.77	\$ 145.80	\$ 161.83
68	\$ 18.33	\$ 35.16	\$ 51.99	\$ 68.83	\$ 85.66	\$ 102.49	\$ 119.32	\$ 136.15	\$ 152.98	\$ 169.81
69	\$ 19.13	\$ 36.76	\$ 54.39	\$ 72.02	\$ 89.65	\$ 107.28	\$ 124.90	\$ 142.53	\$ 160.16	\$ 177.79
70	\$ 19.93	\$ 38.35	\$ 56.78	\$ 75.20	\$ 93.63	\$ 112.05	\$ 130.48	\$ 148.90	\$ 167.33	\$ 185.75

Georgia - Employee - Non-Tobacco - Face Purchase - Semimonthly (24pp/yr) Rates

Issue Age	\$55,000	\$60,000	\$65,000	\$70,000	\$75,000	\$80,000	\$85,000	\$90,000	\$95,000	\$100,000
18	\$ 16.72	\$ 18.10	\$ 19.48	\$ 20.86	\$ 22.26	\$ 23.64	\$ 25.02	\$ 26.40	\$ 27.78	\$ 29.16
19	\$ 17.31	\$ 18.75	\$ 20.19	\$ 21.62	\$ 23.07	\$ 24.50	\$ 25.94	\$ 27.37	\$ 28.81	\$ 30.25
20	\$ 17.91	\$ 19.40	\$ 20.89	\$ 22.38	\$ 23.88	\$ 25.37	\$ 26.86	\$ 28.35	\$ 29.84	\$ 31.33
21	\$ 18.57	\$ 20.13	\$ 21.68	\$ 23.23	\$ 24.78	\$ 26.33	\$ 27.89	\$ 29.43	\$ 30.99	\$ 32.55
22	\$ 19.16	\$ 20.78	\$ 22.39	\$ 23.99	\$ 25.60	\$ 27.20	\$ 28.81	\$ 30.41	\$ 32.02	\$ 33.63
23	\$ 19.83	\$ 21.50	\$ 23.17	\$ 24.83	\$ 26.50	\$ 28.17	\$ 29.83	\$ 31.50	\$ 33.17	\$ 34.83
24	\$ 20.43	\$ 22.15	\$ 23.87	\$ 25.59	\$ 27.31	\$ 29.03	\$ 30.75	\$ 32.47	\$ 34.20	\$ 35.92
25	\$ 21.08	\$ 22.85	\$ 24.63	\$ 26.41	\$ 28.19	\$ 29.97	\$ 31.75	\$ 33.53	\$ 35.31	\$ 37.08
26	\$ 21.99	\$ 23.85	\$ 25.71	\$ 27.58	\$ 29.43	\$ 31.30	\$ 33.16	\$ 35.03	\$ 36.89	\$ 38.75
27	\$ 22.63	\$ 24.55	\$ 26.47	\$ 28.40	\$ 30.31	\$ 32.23	\$ 34.15	\$ 36.08	\$ 38.00	\$ 39.92
28	\$ 23.54	\$ 25.55	\$ 27.56	\$ 29.56	\$ 31.56	\$ 33.56	\$ 35.57	\$ 37.57	\$ 39.58	\$ 41.59
29	\$ 24.19	\$ 26.25	\$ 28.31	\$ 30.38	\$ 32.44	\$ 34.50	\$ 36.56	\$ 38.63	\$ 40.69	\$ 42.75
30	\$ 25.15	\$ 27.30	\$ 29.45	\$ 31.60	\$ 33.75	\$ 35.90	\$ 38.05	\$ 40.20	\$ 42.35	\$ 44.50
31	\$ 26.11	\$ 28.35	\$ 30.59	\$ 32.82	\$ 35.06	\$ 37.30	\$ 39.53	\$ 41.77	\$ 44.02	\$ 46.25
32	\$ 26.76	\$ 29.05	\$ 31.35	\$ 33.64	\$ 35.94	\$ 38.23	\$ 40.53	\$ 42.82	\$ 45.13	\$ 47.42
33	\$ 27.72	\$ 30.10	\$ 32.48	\$ 34.87	\$ 37.25	\$ 39.64	\$ 42.02	\$ 44.41	\$ 46.78	\$ 49.16
34	\$ 28.40	\$ 30.85	\$ 33.30	\$ 35.75	\$ 38.18	\$ 40.63	\$ 43.08	\$ 45.53	\$ 47.97	\$ 50.42
35	\$ 29.41	\$ 31.95	\$ 34.49	\$ 37.02	\$ 39.57	\$ 42.10	\$ 44.64	\$ 47.17	\$ 49.71	\$ 52.25
36	\$ 31.62	\$ 34.35	\$ 37.08	\$ 39.83	\$ 42.56	\$ 45.30	\$ 48.04	\$ 50.78	\$ 53.51	\$ 56.25
37	\$ 33.56	\$ 36.48	\$ 39.39	\$ 42.30	\$ 45.22	\$ 48.14	\$ 51.04	\$ 53.96	\$ 56.88	\$ 59.79
38	\$ 35.83	\$ 38.95	\$ 42.07	\$ 45.19	\$ 48.32	\$ 51.44	\$ 54.56	\$ 57.68	\$ 60.79	\$ 63.91
39	\$ 38.08	\$ 41.40	\$ 44.72	\$ 48.05	\$ 51.38	\$ 54.70	\$ 58.03	\$ 61.35	\$ 64.67	\$ 68.00
40	\$ 40.33	\$ 43.85	\$ 47.38	\$ 50.91	\$ 54.44	\$ 57.97	\$ 61.50	\$ 65.03	\$ 68.56	\$ 72.08
41	\$ 42.34	\$ 46.05	\$ 49.76	\$ 53.47	\$ 57.19	\$ 60.90	\$ 64.61	\$ 68.32	\$ 72.04	\$ 75.75
42	\$ 44.68	\$ 48.60	\$ 52.52	\$ 56.45	\$ 60.38	\$ 64.30	\$ 68.23	\$ 72.15	\$ 76.07	\$ 80.00
43	\$ 47.06	\$ 51.20	\$ 55.35	\$ 59.48	\$ 63.63	\$ 67.77	\$ 71.91	\$ 76.05	\$ 80.20	\$ 84.33
44	\$ 49.17	\$ 53.50	\$ 57.83	\$ 62.16	\$ 66.51	\$ 70.84	\$ 75.17	\$ 79.50	\$ 83.83	\$ 88.16
45	\$ 51.60	\$ 56.15	\$ 60.70	\$ 65.26	\$ 69.81	\$ 74.36	\$ 78.92	\$ 83.47	\$ 88.03	\$ 92.59
46	\$ 55.95	\$ 60.90	\$ 65.85	\$ 70.80	\$ 75.75	\$ 80.70	\$ 85.65	\$ 90.60	\$ 95.55	\$ 100.50
47	\$ 60.42	\$ 65.78	\$ 71.13	\$ 76.49	\$ 81.84	\$ 87.20	\$ 92.55	\$ 97.91	\$ 103.27	\$ 108.63
48	\$ 64.80	\$ 70.55	\$ 76.31	\$ 82.06	\$ 87.82	\$ 93.57	\$ 99.33	\$ 105.08	\$ 110.83	\$ 116.58
49	\$ 69.63	\$ 75.83	\$ 82.02	\$ 88.22	\$ 94.40	\$ 100.60	\$ 106.79	\$ 112.99	\$ 119.18	\$ 125.38
50	\$ 74.63	\$ 81.28	\$ 87.92	\$ 94.57	\$ 101.22	\$ 107.87	\$ 114.51	\$ 121.17	\$ 127.81	\$ 134.46
51	\$ 79.83	\$ 86.95	\$ 94.07	\$ 101.19	\$ 108.31	\$ 115.43	\$ 122.55	\$ 129.67	\$ 136.80	\$ 143.92
52	\$ 85.37	\$ 93.00	\$ 100.63	\$ 108.25	\$ 115.87	\$ 123.50	\$ 131.12	\$ 138.75	\$ 146.38	\$ 154.00
53	\$ 90.92	\$ 99.05	\$ 107.18	\$ 115.31	\$ 123.44	\$ 131.57	\$ 139.70	\$ 147.83	\$ 155.95	\$ 164.08
54	\$ 97.15	\$ 105.85	\$ 114.55	\$ 123.24	\$ 131.94	\$ 140.63	\$ 149.33	\$ 158.02	\$ 166.72	\$ 175.42
55	\$ 102.06	\$ 111.20	\$ 120.34	\$ 129.49	\$ 138.62	\$ 147.77	\$ 156.91	\$ 166.06	\$ 175.19	\$ 184.33
56	\$ 94.91	\$ 103.40	\$ 111.89	\$ 120.38	\$ 128.88	\$ 137.37	\$ 145.86	\$ 154.35	\$ 162.84	\$ 171.33
57	\$ 102.47	\$ 111.65	\$ 120.83	\$ 130.01	\$ 139.19	\$ 148.37	\$ 157.55	\$ 166.73	\$ 175.90	\$ 185.08
58	\$ 110.03	\$ 119.90	\$ 129.77	\$ 139.63	\$ 149.50	\$ 159.37	\$ 169.23	\$ 179.10	\$ 188.97	\$ 198.83
59	\$ 117.60	\$ 128.15	\$ 138.70	\$ 149.26	\$ 159.81	\$ 170.37	\$ 180.92	\$ 191.48	\$ 202.03	\$ 212.58
60	\$ 125.16	\$ 136.40	\$ 147.64	\$ 158.88	\$ 170.13	\$ 181.37	\$ 192.61	\$ 203.85	\$ 215.09	\$ 226.33
61	\$ 128.87	\$ 140.45	\$ 152.03	\$ 163.61	\$ 175.19	\$ 186.77	\$ 198.35	\$ 209.93	\$ 221.50	\$ 233.08
62	\$ 136.43	\$ 148.70	\$ 160.97	\$ 173.23	\$ 185.50	\$ 197.77	\$ 210.03	\$ 222.30	\$ 234.57	\$ 246.83
63	\$ 144.00	\$ 156.95	\$ 169.90	\$ 182.86	\$ 195.81	\$ 208.77	\$ 221.72	\$ 234.68	\$ 247.63	\$ 260.58
64	\$ 151.56	\$ 165.20	\$ 178.84	\$ 192.48	\$ 206.13	\$ 219.77	\$ 233.41	\$ 247.05	\$ 260.69	\$ 274.33
65	\$ 160.31	\$ 174.75	\$ 189.19	\$ 203.63	\$ 218.06	\$ 232.50	\$ 246.94	\$ 261.38	\$ 275.81	\$ 290.25
66	\$ 169.09	\$ 184.33	\$ 199.56	\$ 214.80	\$ 230.03	\$ 245.27	\$ 260.50	\$ 275.74	\$ 290.97	\$ 306.21
67	\$ 177.87	\$ 193.90	\$ 209.93	\$ 225.97	\$ 242.00	\$ 258.03	\$ 274.07	\$ 290.10	\$ 306.13	\$ 322.17
68	\$ 186.64	\$ 203.48	\$ 220.31	\$ 237.14	\$ 253.97	\$ 270.80	\$ 287.63	\$ 304.46	\$ 321.29	\$ 338.13
69	\$ 195.42	\$ 213.05	\$ 230.68	\$ 248.31	\$ 265.94	\$ 283.57	\$ 301.20	\$ 318.83	\$ 336.45	\$ 354.08
70	\$ 204.18	\$ 222.60	\$ 241.03	\$ 259.45	\$ 277.88	\$ 296.30	\$ 314.73	\$ 333.15	\$ 351.58	\$ 370.00

Georgia - Employee - Non-Tobacco - Face Purchase - Semimonthly (24pp/yr) Rates

Issue Age	\$105,000	\$110,000	\$115,000	\$120,000	\$125,000	\$130,000	\$135,000	\$140,000	\$145,000	\$150,000
18	\$ 30.56	\$ 31.94	\$ 33.32	\$ 34.70	\$ 36.08	\$ 37.46	\$ 38.86	\$ 40.24	\$ 41.62	\$ 43.00
19	\$ 31.69	\$ 33.13	\$ 34.56	\$ 36.00	\$ 37.44	\$ 38.87	\$ 40.32	\$ 41.75	\$ 43.19	\$ 44.62
20	\$ 32.83	\$ 34.32	\$ 35.81	\$ 37.30	\$ 38.79	\$ 40.28	\$ 41.78	\$ 43.27	\$ 44.76	\$ 46.25
21	\$ 34.09	\$ 35.65	\$ 37.19	\$ 38.75	\$ 40.31	\$ 41.85	\$ 43.41	\$ 44.96	\$ 46.51	\$ 48.06
22	\$ 35.23	\$ 36.84	\$ 38.44	\$ 40.05	\$ 41.66	\$ 43.26	\$ 44.87	\$ 46.47	\$ 48.08	\$ 49.68
23	\$ 36.50	\$ 38.17	\$ 39.83	\$ 41.50	\$ 43.17	\$ 44.83	\$ 46.50	\$ 48.17	\$ 49.83	\$ 51.50
24	\$ 37.64	\$ 39.36	\$ 41.08	\$ 42.80	\$ 44.52	\$ 46.24	\$ 47.96	\$ 49.68	\$ 51.40	\$ 53.12
25	\$ 38.87	\$ 40.64	\$ 42.43	\$ 44.20	\$ 45.98	\$ 47.76	\$ 49.54	\$ 51.32	\$ 53.10	\$ 54.88
26	\$ 40.61	\$ 42.47	\$ 44.34	\$ 46.20	\$ 48.06	\$ 49.93	\$ 51.78	\$ 53.65	\$ 55.51	\$ 57.38
27	\$ 41.83	\$ 43.76	\$ 45.68	\$ 47.60	\$ 49.52	\$ 51.45	\$ 53.36	\$ 55.28	\$ 57.20	\$ 59.13
28	\$ 43.58	\$ 45.59	\$ 47.59	\$ 49.60	\$ 51.61	\$ 53.61	\$ 55.61	\$ 57.61	\$ 59.62	\$ 61.62
29	\$ 44.81	\$ 46.88	\$ 48.94	\$ 51.00	\$ 53.06	\$ 55.13	\$ 57.19	\$ 59.25	\$ 61.31	\$ 63.38
30	\$ 46.65	\$ 48.80	\$ 50.95	\$ 53.10	\$ 55.25	\$ 57.40	\$ 59.55	\$ 61.70	\$ 63.85	\$ 66.00
31	\$ 48.49	\$ 50.73	\$ 52.96	\$ 55.20	\$ 57.44	\$ 59.67	\$ 61.91	\$ 64.15	\$ 66.38	\$ 68.62
32	\$ 49.72	\$ 52.01	\$ 54.31	\$ 56.60	\$ 58.90	\$ 61.19	\$ 63.49	\$ 65.78	\$ 68.08	\$ 70.37
33	\$ 51.55	\$ 53.93	\$ 56.32	\$ 58.70	\$ 61.08	\$ 63.47	\$ 65.85	\$ 68.24	\$ 70.62	\$ 73.01
34	\$ 52.86	\$ 55.31	\$ 57.75	\$ 60.20	\$ 62.65	\$ 65.10	\$ 67.53	\$ 69.98	\$ 72.43	\$ 74.88
35	\$ 54.79	\$ 57.33	\$ 59.86	\$ 62.40	\$ 64.94	\$ 67.47	\$ 70.02	\$ 72.55	\$ 75.09	\$ 77.62
36	\$ 58.99	\$ 61.72	\$ 64.47	\$ 67.20	\$ 69.93	\$ 72.68	\$ 75.41	\$ 78.15	\$ 80.89	\$ 83.63
37	\$ 62.71	\$ 65.62	\$ 68.53	\$ 71.45	\$ 74.37	\$ 77.28	\$ 80.19	\$ 83.11	\$ 86.02	\$ 88.94
38	\$ 67.04	\$ 70.16	\$ 73.28	\$ 76.40	\$ 79.52	\$ 82.64	\$ 85.77	\$ 88.89	\$ 92.01	\$ 95.13
39	\$ 71.33	\$ 74.65	\$ 77.98	\$ 81.30	\$ 84.62	\$ 87.95	\$ 91.28	\$ 94.60	\$ 97.93	\$ 101.25
40	\$ 75.62	\$ 79.14	\$ 82.68	\$ 86.20	\$ 89.73	\$ 93.26	\$ 96.79	\$ 100.32	\$ 103.85	\$ 107.38
41	\$ 79.47	\$ 83.18	\$ 86.89	\$ 90.60	\$ 94.31	\$ 98.02	\$ 101.74	\$ 105.45	\$ 109.16	\$ 112.87
42	\$ 83.93	\$ 87.85	\$ 91.78	\$ 95.70	\$ 99.62	\$ 103.55	\$ 107.48	\$ 111.40	\$ 115.33	\$ 119.25
43	\$ 88.48	\$ 92.62	\$ 96.76	\$ 100.90	\$ 105.05	\$ 109.18	\$ 113.33	\$ 117.47	\$ 121.61	\$ 125.75
44	\$ 92.51	\$ 96.84	\$ 101.17	\$ 105.50	\$ 109.83	\$ 114.16	\$ 118.51	\$ 122.84	\$ 127.17	\$ 131.50
45	\$ 97.14	\$ 101.69	\$ 106.25	\$ 110.80	\$ 115.35	\$ 119.91	\$ 124.46	\$ 129.01	\$ 133.57	\$ 138.12
46	\$ 105.45	\$ 110.40	\$ 115.35	\$ 120.30	\$ 125.25	\$ 130.20	\$ 135.15	\$ 140.10	\$ 145.05	\$ 150.00
47	\$ 113.98	\$ 119.33	\$ 124.69	\$ 130.05	\$ 135.41	\$ 140.77	\$ 146.11	\$ 151.47	\$ 156.83	\$ 162.19
48	\$ 122.34	\$ 128.09	\$ 133.85	\$ 139.60	\$ 145.36	\$ 151.11	\$ 156.87	\$ 162.62	\$ 168.38	\$ 174.13
49	\$ 131.56	\$ 137.76	\$ 143.95	\$ 150.15	\$ 156.35	\$ 162.54	\$ 168.73	\$ 174.92	\$ 181.12	\$ 187.31
50	\$ 141.11	\$ 147.75	\$ 154.41	\$ 161.05	\$ 167.69	\$ 174.35	\$ 180.99	\$ 187.65	\$ 194.29	\$ 200.94
51	\$ 151.04	\$ 158.16	\$ 165.28	\$ 172.40	\$ 179.52	\$ 186.64	\$ 193.76	\$ 200.88	\$ 208.00	\$ 215.12
52	\$ 161.62	\$ 169.25	\$ 176.87	\$ 184.50	\$ 192.13	\$ 199.75	\$ 207.37	\$ 215.00	\$ 222.62	\$ 230.25
53	\$ 172.22	\$ 180.35	\$ 188.47	\$ 196.60	\$ 204.73	\$ 212.86	\$ 220.99	\$ 229.12	\$ 237.25	\$ 245.38
54	\$ 184.11	\$ 192.81	\$ 201.50	\$ 210.20	\$ 218.90	\$ 227.59	\$ 236.29	\$ 244.98	\$ 253.68	\$ 262.37
55	\$ 193.48	\$ 202.62	\$ 211.76	\$ 220.90	\$ 230.04	\$ 239.19	\$ 248.32	\$ 257.47	\$ 266.61	\$ 275.76
56	\$ 179.83	\$ 188.32	\$ 196.81	\$ 205.30	\$ 213.79	\$ 222.28	\$ 230.78	\$ 239.27	\$ 247.76	\$ 256.25
57	\$ 194.26	\$ 203.44	\$ 212.62	\$ 221.80	\$ 230.98	\$ 240.16	\$ 249.34	\$ 258.52	\$ 267.70	\$ 276.88
58	\$ 208.70	\$ 218.57	\$ 228.43	\$ 238.30	\$ 248.17	\$ 258.03	\$ 267.90	\$ 277.77	\$ 287.63	\$ 297.50
59	\$ 223.14	\$ 233.69	\$ 244.25	\$ 254.80	\$ 265.35	\$ 275.91	\$ 286.46	\$ 297.02	\$ 307.57	\$ 318.13
60	\$ 237.58	\$ 248.82	\$ 260.06	\$ 271.30	\$ 282.54	\$ 293.78	\$ 305.03	\$ 316.27	\$ 327.51	\$ 338.75
61	\$ 244.66	\$ 256.24	\$ 267.82	\$ 279.40	\$ 290.98	\$ 302.56	\$ 314.14	\$ 325.72	\$ 337.30	\$ 348.88
62	\$ 259.10	\$ 271.37	\$ 283.63	\$ 295.90	\$ 308.17	\$ 320.43	\$ 332.70	\$ 344.97	\$ 357.23	\$ 369.50
63	\$ 273.54	\$ 286.49	\$ 299.45	\$ 312.40	\$ 325.35	\$ 338.31	\$ 351.26	\$ 364.22	\$ 377.17	\$ 390.13
64	\$ 287.98	\$ 301.62	\$ 315.26	\$ 328.90	\$ 342.54	\$ 356.18	\$ 369.83	\$ 383.47	\$ 397.11	\$ 410.75
65	\$ 304.69	\$ 319.13	\$ 333.56	\$ 348.00	\$ 362.44	\$ 376.88	\$ 391.31	\$ 405.75	\$ 420.19	\$ 434.63
66	\$ 321.44	\$ 336.68	\$ 351.91	\$ 367.15	\$ 382.39	\$ 397.62	\$ 412.86	\$ 428.09	\$ 443.33	\$ 458.56
67	\$ 338.20	\$ 354.23	\$ 370.27	\$ 386.30	\$ 402.33	\$ 418.37	\$ 434.40	\$ 450.43	\$ 466.47	\$ 482.50
68	\$ 354.96	\$ 371.79	\$ 388.62	\$ 405.45	\$ 422.28	\$ 439.11	\$ 455.94	\$ 472.78	\$ 489.61	\$ 506.44
69	\$ 371.71	\$ 389.34	\$ 406.97	\$ 424.60	\$ 442.23	\$ 459.86	\$ 477.49	\$ 495.12	\$ 512.75	\$ 530.38
70	\$ 388.43	\$ 406.85	\$ 425.28	\$ 443.70	\$ 462.13	\$ 480.55	\$ 498.98	\$ 517.40	\$ 535.83	\$ 554.25

Georgia - Employee - Non-Tobacco - Face Purchase - Semimonthly (24pp/yr) Rates

Issue Age	\$155,000	\$160,000	\$165,000	\$170,000	\$175,000	\$180,000	\$185,000	\$190,000	\$195,000	\$200,000
18	\$ 44.38	\$ 45.76	\$ 47.16	\$ 48.54	\$ 49.92	\$ 51.30	\$ 52.68	\$ 54.06	\$ 55.46	\$ 56.84
19	\$ 46.06	\$ 47.50	\$ 48.94	\$ 50.38	\$ 51.81	\$ 53.25	\$ 54.69	\$ 56.12	\$ 57.57	\$ 59.00
20	\$ 47.74	\$ 49.23	\$ 50.73	\$ 52.22	\$ 53.71	\$ 55.20	\$ 56.69	\$ 58.18	\$ 59.68	\$ 61.17
21	\$ 49.61	\$ 51.17	\$ 52.72	\$ 54.27	\$ 55.82	\$ 57.38	\$ 58.93	\$ 60.48	\$ 62.03	\$ 63.58
22	\$ 51.29	\$ 52.90	\$ 54.50	\$ 56.11	\$ 57.71	\$ 59.33	\$ 60.94	\$ 62.54	\$ 64.15	\$ 65.75
23	\$ 53.17	\$ 54.83	\$ 56.50	\$ 58.17	\$ 59.83	\$ 61.50	\$ 63.17	\$ 64.83	\$ 66.50	\$ 68.17
24	\$ 54.85	\$ 56.57	\$ 58.29	\$ 60.01	\$ 61.73	\$ 63.45	\$ 65.17	\$ 66.89	\$ 68.61	\$ 70.33
25	\$ 56.66	\$ 58.43	\$ 60.22	\$ 61.99	\$ 63.78	\$ 65.55	\$ 67.33	\$ 69.11	\$ 70.89	\$ 72.67
26	\$ 59.24	\$ 61.10	\$ 62.96	\$ 64.82	\$ 66.69	\$ 68.55	\$ 70.41	\$ 72.28	\$ 74.13	\$ 76.00
27	\$ 61.05	\$ 62.97	\$ 64.88	\$ 66.81	\$ 68.73	\$ 70.65	\$ 72.57	\$ 74.50	\$ 76.41	\$ 78.33
28	\$ 63.63	\$ 65.64	\$ 67.63	\$ 69.64	\$ 71.64	\$ 73.65	\$ 75.66	\$ 77.66	\$ 79.66	\$ 81.66
29	\$ 65.44	\$ 67.50	\$ 69.56	\$ 71.63	\$ 73.69	\$ 75.75	\$ 77.81	\$ 79.88	\$ 81.94	\$ 84.00
30	\$ 68.15	\$ 70.30	\$ 72.45	\$ 74.60	\$ 76.75	\$ 78.90	\$ 81.05	\$ 83.20	\$ 85.35	\$ 87.50
31	\$ 70.87	\$ 73.10	\$ 75.34	\$ 77.58	\$ 79.81	\$ 82.05	\$ 84.29	\$ 86.52	\$ 88.76	\$ 91.00
32	\$ 72.68	\$ 74.97	\$ 77.27	\$ 79.56	\$ 81.86	\$ 84.15	\$ 86.45	\$ 88.74	\$ 91.04	\$ 93.33
33	\$ 75.38	\$ 77.76	\$ 80.15	\$ 82.53	\$ 84.92	\$ 87.30	\$ 89.68	\$ 92.07	\$ 94.45	\$ 96.84
34	\$ 77.32	\$ 79.77	\$ 82.21	\$ 84.66	\$ 87.10	\$ 89.55	\$ 92.00	\$ 94.45	\$ 96.88	\$ 99.33
35	\$ 80.16	\$ 82.70	\$ 85.24	\$ 87.78	\$ 90.31	\$ 92.85	\$ 95.39	\$ 97.92	\$ 100.47	\$ 103.00
36	\$ 86.36	\$ 89.10	\$ 91.84	\$ 94.57	\$ 97.32	\$ 100.05	\$ 102.78	\$ 105.53	\$ 108.26	\$ 111.00
37	\$ 91.86	\$ 94.76	\$ 97.68	\$ 100.60	\$ 103.51	\$ 106.43	\$ 109.34	\$ 112.25	\$ 115.17	\$ 118.09
38	\$ 98.24	\$ 101.36	\$ 104.49	\$ 107.61	\$ 110.73	\$ 113.85	\$ 116.97	\$ 120.09	\$ 123.22	\$ 126.34
39	\$ 104.57	\$ 107.90	\$ 111.23	\$ 114.55	\$ 117.88	\$ 121.20	\$ 124.52	\$ 127.85	\$ 131.18	\$ 134.50
40	\$ 110.91	\$ 114.43	\$ 117.97	\$ 121.49	\$ 125.03	\$ 128.55	\$ 132.08	\$ 135.61	\$ 139.14	\$ 142.67
41	\$ 116.59	\$ 120.30	\$ 124.02	\$ 127.73	\$ 131.44	\$ 135.15	\$ 138.86	\$ 142.57	\$ 146.29	\$ 150.00
42	\$ 123.17	\$ 127.10	\$ 131.03	\$ 134.95	\$ 138.88	\$ 142.80	\$ 146.72	\$ 150.65	\$ 154.58	\$ 158.50
43	\$ 129.90	\$ 134.03	\$ 138.18	\$ 142.32	\$ 146.46	\$ 150.60	\$ 154.75	\$ 158.88	\$ 163.03	\$ 167.17
44	\$ 135.83	\$ 140.16	\$ 144.51	\$ 148.84	\$ 153.17	\$ 157.50	\$ 161.83	\$ 166.16	\$ 170.51	\$ 174.84
45	\$ 142.68	\$ 147.24	\$ 151.79	\$ 156.34	\$ 160.90	\$ 165.45	\$ 170.00	\$ 174.56	\$ 179.11	\$ 183.66
46	\$ 154.95	\$ 159.90	\$ 164.85	\$ 169.80	\$ 174.75	\$ 179.70	\$ 184.65	\$ 189.60	\$ 194.55	\$ 199.50
47	\$ 167.55	\$ 172.90	\$ 178.25	\$ 183.61	\$ 188.97	\$ 194.33	\$ 199.68	\$ 205.04	\$ 210.39	\$ 215.75
48	\$ 179.88	\$ 185.63	\$ 191.39	\$ 197.14	\$ 202.90	\$ 208.65	\$ 214.41	\$ 220.16	\$ 225.92	\$ 231.67
49	\$ 193.51	\$ 199.70	\$ 205.89	\$ 212.08	\$ 218.28	\$ 224.48	\$ 230.67	\$ 236.87	\$ 243.05	\$ 249.25
50	\$ 207.59	\$ 214.23	\$ 220.88	\$ 227.53	\$ 234.18	\$ 240.83	\$ 247.47	\$ 254.12	\$ 260.77	\$ 267.42
51	\$ 222.25	\$ 229.37	\$ 236.49	\$ 243.61	\$ 250.73	\$ 257.85	\$ 264.97	\$ 272.09	\$ 279.21	\$ 286.33
52	\$ 237.88	\$ 245.50	\$ 253.12	\$ 260.75	\$ 268.37	\$ 276.00	\$ 283.63	\$ 291.25	\$ 298.87	\$ 306.50
53	\$ 253.50	\$ 261.63	\$ 269.77	\$ 277.90	\$ 286.02	\$ 294.15	\$ 302.28	\$ 310.41	\$ 318.54	\$ 326.67
54	\$ 271.07	\$ 279.77	\$ 288.46	\$ 297.16	\$ 305.85	\$ 314.55	\$ 323.25	\$ 331.94	\$ 340.64	\$ 349.33
55	\$ 284.89	\$ 294.03	\$ 303.18	\$ 312.32	\$ 321.46	\$ 330.60	\$ 339.74	\$ 348.89	\$ 358.02	\$ 367.17
56	\$ 264.74	\$ 273.23	\$ 281.73	\$ 290.22	\$ 298.71	\$ 307.20	\$ 315.69	\$ 324.18	\$ 332.68	\$ 341.17
57	\$ 286.05	\$ 295.23	\$ 304.41	\$ 313.59	\$ 322.77	\$ 331.95	\$ 341.13	\$ 350.31	\$ 359.49	\$ 368.67
58	\$ 307.37	\$ 317.23	\$ 327.10	\$ 336.97	\$ 346.83	\$ 356.70	\$ 366.57	\$ 376.43	\$ 386.30	\$ 396.17
59	\$ 328.68	\$ 339.23	\$ 349.79	\$ 360.34	\$ 370.90	\$ 381.45	\$ 392.00	\$ 402.56	\$ 413.11	\$ 423.67
60	\$ 349.99	\$ 361.23	\$ 372.48	\$ 383.72	\$ 394.96	\$ 406.20	\$ 417.44	\$ 428.68	\$ 439.93	\$ 451.17
61	\$ 360.45	\$ 372.03	\$ 383.61	\$ 395.19	\$ 406.77	\$ 418.35	\$ 429.93	\$ 441.51	\$ 453.09	\$ 464.67
62	\$ 381.77	\$ 394.03	\$ 406.30	\$ 418.57	\$ 430.83	\$ 443.10	\$ 455.37	\$ 467.63	\$ 479.90	\$ 492.17
63	\$ 403.08	\$ 416.03	\$ 428.99	\$ 441.94	\$ 454.90	\$ 467.85	\$ 480.80	\$ 493.76	\$ 506.71	\$ 519.67
64	\$ 424.39	\$ 438.03	\$ 451.68	\$ 465.32	\$ 478.96	\$ 492.60	\$ 506.24	\$ 519.88	\$ 533.53	\$ 547.17
65	\$ 449.06	\$ 463.50	\$ 477.94	\$ 492.38	\$ 506.81	\$ 521.25	\$ 535.69	\$ 550.13	\$ 564.56	\$ 579.00
66	\$ 473.80	\$ 489.03	\$ 504.27	\$ 519.50	\$ 534.74	\$ 549.98	\$ 565.21	\$ 580.45	\$ 595.68	\$ 610.92
67	\$ 498.53	\$ 514.57	\$ 530.60	\$ 546.63	\$ 562.67	\$ 578.70	\$ 594.73	\$ 610.77	\$ 626.80	\$ 642.83
68	\$ 523.27	\$ 540.10	\$ 556.93	\$ 573.76	\$ 590.59	\$ 607.43	\$ 624.26	\$ 641.09	\$ 657.92	\$ 674.75
69	\$ 548.00	\$ 565.63	\$ 583.26	\$ 600.89	\$ 618.52	\$ 636.15	\$ 653.78	\$ 671.41	\$ 689.04	\$ 706.67
70	\$ 572.68	\$ 591.10	\$ 609.53	\$ 627.95	\$ 646.38	\$ 664.80	\$ 683.23	\$ 701.65	\$ 720.08	\$ 738.50

Georgia - Employee - Non-Tobacco - Face Purchase - Semimonthly (24pp/yr) Rates

Issue Age	\$205,000	\$210,000	\$215,000	\$220,000	\$225,000	\$230,000	\$235,000	\$240,000	\$245,000	\$250,000
18	\$ 58.22	\$ 59.60	\$ 60.98	\$ 62.36	\$ 63.76	\$ 65.14	\$ 66.52	\$ 67.90	\$ 69.28	\$ 70.66
19	\$ 60.44	\$ 61.87	\$ 63.31	\$ 64.75	\$ 66.19	\$ 67.63	\$ 69.06	\$ 70.50	\$ 71.94	\$ 73.37
20	\$ 62.66	\$ 64.15	\$ 65.64	\$ 67.13	\$ 68.63	\$ 70.12	\$ 71.61	\$ 73.10	\$ 74.59	\$ 76.08
21	\$ 65.14	\$ 66.68	\$ 68.24	\$ 69.80	\$ 71.34	\$ 72.90	\$ 74.44	\$ 76.00	\$ 77.56	\$ 79.10
22	\$ 67.36	\$ 68.96	\$ 70.57	\$ 72.18	\$ 73.78	\$ 75.39	\$ 76.99	\$ 78.60	\$ 80.21	\$ 81.81
23	\$ 69.83	\$ 71.50	\$ 73.17	\$ 74.83	\$ 76.50	\$ 78.17	\$ 79.83	\$ 81.50	\$ 83.17	\$ 84.83
24	\$ 72.05	\$ 73.77	\$ 75.50	\$ 77.22	\$ 78.94	\$ 80.66	\$ 82.38	\$ 84.10	\$ 85.82	\$ 87.54
25	\$ 74.45	\$ 76.23	\$ 78.01	\$ 79.78	\$ 81.57	\$ 83.34	\$ 85.13	\$ 86.90	\$ 88.68	\$ 90.46
26	\$ 77.86	\$ 79.73	\$ 81.59	\$ 83.45	\$ 85.31	\$ 87.17	\$ 89.04	\$ 90.90	\$ 92.76	\$ 94.63
27	\$ 80.25	\$ 82.18	\$ 84.10	\$ 86.02	\$ 87.93	\$ 89.86	\$ 91.78	\$ 93.70	\$ 95.62	\$ 97.55
28	\$ 83.67	\$ 85.67	\$ 87.68	\$ 89.69	\$ 91.68	\$ 93.69	\$ 95.69	\$ 97.70	\$ 99.71	\$ 101.71
29	\$ 86.06	\$ 88.13	\$ 90.19	\$ 92.25	\$ 94.31	\$ 96.38	\$ 98.44	\$ 100.50	\$ 102.56	\$ 104.63
30	\$ 89.65	\$ 91.80	\$ 93.95	\$ 96.10	\$ 98.25	\$ 100.40	\$ 102.55	\$ 104.70	\$ 106.85	\$ 109.00
31	\$ 93.23	\$ 95.47	\$ 97.72	\$ 99.95	\$ 102.19	\$ 104.43	\$ 106.66	\$ 108.90	\$ 111.14	\$ 113.37
32	\$ 95.63	\$ 97.92	\$ 100.23	\$ 102.52	\$ 104.82	\$ 107.11	\$ 109.41	\$ 111.70	\$ 114.00	\$ 116.29
33	\$ 99.22	\$ 101.61	\$ 103.98	\$ 106.36	\$ 108.75	\$ 111.13	\$ 113.52	\$ 115.90	\$ 118.28	\$ 120.67
34	\$ 101.78	\$ 104.23	\$ 106.67	\$ 109.12	\$ 111.56	\$ 114.01	\$ 116.45	\$ 118.90	\$ 121.35	\$ 123.80
35	\$ 105.54	\$ 108.07	\$ 110.61	\$ 113.15	\$ 115.69	\$ 118.23	\$ 120.76	\$ 123.30	\$ 125.84	\$ 128.37
36	\$ 113.74	\$ 116.48	\$ 119.21	\$ 121.95	\$ 124.69	\$ 127.42	\$ 130.17	\$ 132.90	\$ 135.63	\$ 138.38
37	\$ 120.99	\$ 123.91	\$ 126.83	\$ 129.74	\$ 132.66	\$ 135.57	\$ 138.48	\$ 141.40	\$ 144.32	\$ 147.23
38	\$ 129.46	\$ 132.58	\$ 135.69	\$ 138.81	\$ 141.94	\$ 145.06	\$ 148.18	\$ 151.30	\$ 154.42	\$ 157.54
39	\$ 137.83	\$ 141.15	\$ 144.47	\$ 147.80	\$ 151.13	\$ 154.45	\$ 157.78	\$ 161.10	\$ 164.42	\$ 167.75
40	\$ 146.20	\$ 149.73	\$ 153.26	\$ 156.78	\$ 160.32	\$ 163.84	\$ 167.38	\$ 170.90	\$ 174.43	\$ 177.96
41	\$ 153.71	\$ 157.42	\$ 161.14	\$ 164.85	\$ 168.57	\$ 172.28	\$ 175.99	\$ 179.70	\$ 183.41	\$ 187.12
42	\$ 162.43	\$ 166.35	\$ 170.27	\$ 174.20	\$ 178.13	\$ 182.05	\$ 185.98	\$ 189.90	\$ 193.82	\$ 197.75
43	\$ 171.31	\$ 175.45	\$ 179.60	\$ 183.73	\$ 187.88	\$ 192.02	\$ 196.16	\$ 200.30	\$ 204.45	\$ 208.58
44	\$ 179.17	\$ 183.50	\$ 187.83	\$ 192.16	\$ 196.51	\$ 200.84	\$ 205.17	\$ 209.50	\$ 213.83	\$ 218.16
45	\$ 188.22	\$ 192.77	\$ 197.33	\$ 201.89	\$ 206.44	\$ 210.99	\$ 215.55	\$ 220.10	\$ 224.65	\$ 229.21
46	\$ 204.45	\$ 209.40	\$ 214.35	\$ 219.30	\$ 224.25	\$ 229.20	\$ 234.15	\$ 239.10	\$ 244.05	\$ 249.00
47	\$ 221.10	\$ 226.46	\$ 231.82	\$ 237.18	\$ 242.53	\$ 247.88	\$ 253.24	\$ 258.60	\$ 263.96	\$ 269.32
48	\$ 237.43	\$ 243.18	\$ 248.93	\$ 254.68	\$ 260.44	\$ 266.19	\$ 271.95	\$ 277.70	\$ 283.46	\$ 289.21
49	\$ 255.44	\$ 261.64	\$ 267.83	\$ 274.03	\$ 280.21	\$ 286.41	\$ 292.60	\$ 298.80	\$ 305.00	\$ 311.19
50	\$ 274.06	\$ 280.72	\$ 287.36	\$ 294.01	\$ 300.66	\$ 307.30	\$ 313.96	\$ 320.60	\$ 327.24	\$ 333.90
51	\$ 293.45	\$ 300.57	\$ 307.70	\$ 314.82	\$ 321.94	\$ 329.06	\$ 336.18	\$ 343.30	\$ 350.42	\$ 357.54
52	\$ 314.12	\$ 321.75	\$ 329.38	\$ 337.00	\$ 344.62	\$ 352.25	\$ 359.87	\$ 367.50	\$ 375.13	\$ 382.75
53	\$ 334.80	\$ 342.93	\$ 351.05	\$ 359.18	\$ 367.32	\$ 375.45	\$ 383.57	\$ 391.70	\$ 399.83	\$ 407.96
54	\$ 358.03	\$ 366.72	\$ 375.42	\$ 384.12	\$ 392.81	\$ 401.51	\$ 410.20	\$ 418.90	\$ 427.60	\$ 436.29
55	\$ 376.31	\$ 385.46	\$ 394.59	\$ 403.73	\$ 412.88	\$ 422.02	\$ 431.16	\$ 440.30	\$ 449.44	\$ 458.59
56	\$ 349.66	\$ 358.15	\$ 366.64	\$ 375.13	\$ 383.63	\$ 392.12	\$ 400.61	\$ 409.10	\$ 417.59	\$ 426.08
57	\$ 377.85	\$ 387.03	\$ 396.20	\$ 405.38	\$ 414.56	\$ 423.74	\$ 432.92	\$ 442.10	\$ 451.28	\$ 460.46
58	\$ 406.03	\$ 415.90	\$ 425.77	\$ 435.63	\$ 445.50	\$ 455.37	\$ 465.23	\$ 475.10	\$ 484.97	\$ 494.83
59	\$ 434.22	\$ 444.78	\$ 455.33	\$ 465.88	\$ 476.44	\$ 486.99	\$ 497.55	\$ 508.10	\$ 518.65	\$ 529.21
60	\$ 462.41	\$ 473.65	\$ 484.89	\$ 496.13	\$ 507.38	\$ 518.62	\$ 529.86	\$ 541.10	\$ 552.34	\$ 563.58
61	\$ 476.25	\$ 487.83	\$ 499.40	\$ 510.98	\$ 522.56	\$ 534.14	\$ 545.72	\$ 557.30	\$ 568.88	\$ 580.46
62	\$ 504.43	\$ 516.70	\$ 528.97	\$ 541.23	\$ 553.50	\$ 565.77	\$ 578.03	\$ 590.30	\$ 602.57	\$ 614.83
63	\$ 532.62	\$ 545.58	\$ 558.53	\$ 571.48	\$ 584.44	\$ 597.39	\$ 610.35	\$ 623.30	\$ 636.25	\$ 649.21
64	\$ 560.81	\$ 574.45	\$ 588.09	\$ 601.73	\$ 615.38	\$ 629.02	\$ 642.66	\$ 656.30	\$ 669.94	\$ 683.58
65	\$ 593.44	\$ 607.88	\$ 622.31	\$ 636.75	\$ 651.19	\$ 665.63	\$ 680.06	\$ 694.50	\$ 708.94	\$ 723.38
66	\$ 626.15	\$ 641.39	\$ 656.62	\$ 671.86	\$ 687.09	\$ 702.33	\$ 717.56	\$ 732.80	\$ 748.04	\$ 763.27
67	\$ 658.87	\$ 674.90	\$ 690.93	\$ 706.97	\$ 723.00	\$ 739.03	\$ 755.07	\$ 771.10	\$ 787.13	\$ 803.17
68	\$ 691.58	\$ 708.41	\$ 725.24	\$ 742.08	\$ 758.91	\$ 775.74	\$ 792.57	\$ 809.40	\$ 826.23	\$ 843.06
69	\$ 724.30	\$ 741.93	\$ 759.55	\$ 777.18	\$ 794.81	\$ 812.44	\$ 830.07	\$ 847.70	\$ 865.33	\$ 882.96
70	\$ 756.93	\$ 775.35	\$ 793.78	\$ 812.20	\$ 830.63	\$ 849.05	\$ 867.48	\$ 885.90	\$ 904.33	\$ 922.75

Georgia - Employee - Non-Tobacco - Face Purchase - Semimonthly (24pp/yr) Rates

Issue Age	\$255,000	\$260,000	\$265,000	\$270,000	\$275,000	\$280,000	\$285,000	\$290,000	\$295,000	\$300,000
18	\$ 72.06	\$ 73.44	\$ 74.82	\$ 76.20	\$ 77.58	\$ 78.96	\$ 80.36	\$ 81.74	\$ 83.12	\$ 84.50
19	\$ 74.82	\$ 76.25	\$ 77.69	\$ 79.12	\$ 80.56	\$ 82.00	\$ 83.44	\$ 84.88	\$ 86.31	\$ 87.75
20	\$ 77.58	\$ 79.07	\$ 80.56	\$ 82.05	\$ 83.54	\$ 85.03	\$ 86.53	\$ 88.02	\$ 89.51	\$ 91.00
21	\$ 80.66	\$ 82.21	\$ 83.76	\$ 85.31	\$ 86.86	\$ 88.42	\$ 89.97	\$ 91.52	\$ 93.07	\$ 94.63
22	\$ 83.42	\$ 85.02	\$ 86.63	\$ 88.23	\$ 89.84	\$ 91.45	\$ 93.05	\$ 94.66	\$ 96.27	\$ 97.88
23	\$ 86.50	\$ 88.17	\$ 89.83	\$ 91.50	\$ 93.17	\$ 94.83	\$ 96.50	\$ 98.17	\$ 99.83	\$ 101.50
24	\$ 89.26	\$ 90.98	\$ 92.70	\$ 94.42	\$ 96.15	\$ 97.87	\$ 99.59	\$ 101.31	\$ 103.03	\$ 104.75
25	\$ 92.24	\$ 94.02	\$ 95.80	\$ 97.58	\$ 99.36	\$ 101.13	\$ 102.92	\$ 104.69	\$ 106.48	\$ 108.25
26	\$ 96.48	\$ 98.35	\$ 100.21	\$ 102.08	\$ 103.94	\$ 105.80	\$ 107.66	\$ 109.52	\$ 111.39	\$ 113.25
27	\$ 99.46	\$ 101.38	\$ 103.30	\$ 105.23	\$ 107.15	\$ 109.07	\$ 110.98	\$ 112.91	\$ 114.83	\$ 116.75
28	\$ 103.71	\$ 105.71	\$ 107.72	\$ 109.72	\$ 111.73	\$ 113.74	\$ 115.73	\$ 117.74	\$ 119.74	\$ 121.75
29	\$ 106.69	\$ 108.75	\$ 110.81	\$ 112.88	\$ 114.94	\$ 117.00	\$ 119.06	\$ 121.13	\$ 123.19	\$ 125.25
30	\$ 111.15	\$ 113.30	\$ 115.45	\$ 117.60	\$ 119.75	\$ 121.90	\$ 124.05	\$ 126.20	\$ 128.35	\$ 130.50
31	\$ 115.61	\$ 117.85	\$ 120.08	\$ 122.32	\$ 124.57	\$ 126.80	\$ 129.04	\$ 131.28	\$ 133.51	\$ 135.75
32	\$ 118.59	\$ 120.88	\$ 123.18	\$ 125.47	\$ 127.78	\$ 130.07	\$ 132.37	\$ 134.66	\$ 136.96	\$ 139.25
33	\$ 123.05	\$ 125.44	\$ 127.82	\$ 130.21	\$ 132.58	\$ 134.96	\$ 137.35	\$ 139.73	\$ 142.12	\$ 144.50
34	\$ 126.23	\$ 128.68	\$ 131.13	\$ 133.58	\$ 136.02	\$ 138.47	\$ 140.91	\$ 143.36	\$ 145.80	\$ 148.25
35	\$ 130.92	\$ 133.45	\$ 135.99	\$ 138.52	\$ 141.06	\$ 143.60	\$ 146.14	\$ 148.68	\$ 151.21	\$ 153.75
36	\$ 141.11	\$ 143.85	\$ 146.59	\$ 149.33	\$ 152.06	\$ 154.80	\$ 157.54	\$ 160.27	\$ 163.02	\$ 165.75
37	\$ 150.14	\$ 153.06	\$ 155.97	\$ 158.89	\$ 161.81	\$ 164.71	\$ 167.63	\$ 170.55	\$ 173.46	\$ 176.38
38	\$ 160.67	\$ 163.79	\$ 166.91	\$ 170.03	\$ 173.14	\$ 176.26	\$ 179.39	\$ 182.51	\$ 185.63	\$ 188.75
39	\$ 171.08	\$ 174.40	\$ 177.73	\$ 181.05	\$ 184.37	\$ 187.70	\$ 191.03	\$ 194.35	\$ 197.68	\$ 201.00
40	\$ 181.49	\$ 185.02	\$ 188.55	\$ 192.08	\$ 195.61	\$ 199.13	\$ 202.67	\$ 206.19	\$ 209.73	\$ 213.25
41	\$ 190.84	\$ 194.55	\$ 198.26	\$ 201.97	\$ 205.69	\$ 209.40	\$ 213.12	\$ 216.83	\$ 220.54	\$ 224.25
42	\$ 201.68	\$ 205.60	\$ 209.53	\$ 213.45	\$ 217.37	\$ 221.30	\$ 225.23	\$ 229.15	\$ 233.08	\$ 237.00
43	\$ 212.73	\$ 216.87	\$ 221.01	\$ 225.15	\$ 229.30	\$ 233.43	\$ 237.58	\$ 241.72	\$ 245.86	\$ 250.00
44	\$ 222.51	\$ 226.84	\$ 231.17	\$ 235.50	\$ 239.83	\$ 244.16	\$ 248.51	\$ 252.84	\$ 257.17	\$ 261.50
45	\$ 233.76	\$ 238.31	\$ 242.87	\$ 247.42	\$ 251.98	\$ 256.54	\$ 261.09	\$ 265.64	\$ 270.20	\$ 274.75
46	\$ 253.95	\$ 258.90	\$ 263.85	\$ 268.80	\$ 273.75	\$ 278.70	\$ 283.65	\$ 288.60	\$ 293.55	\$ 298.50
47	\$ 274.66	\$ 280.02	\$ 285.38	\$ 290.74	\$ 296.10	\$ 301.45	\$ 306.80	\$ 312.16	\$ 317.52	\$ 322.88
48	\$ 294.97	\$ 300.72	\$ 306.48	\$ 312.23	\$ 317.98	\$ 323.73	\$ 329.49	\$ 335.24	\$ 341.00	\$ 346.75
49	\$ 317.38	\$ 323.57	\$ 329.77	\$ 335.96	\$ 342.16	\$ 348.35	\$ 354.54	\$ 360.73	\$ 366.93	\$ 373.13
50	\$ 340.54	\$ 347.20	\$ 353.84	\$ 360.49	\$ 367.14	\$ 373.78	\$ 380.43	\$ 387.08	\$ 393.73	\$ 400.38
51	\$ 364.66	\$ 371.78	\$ 378.90	\$ 386.02	\$ 393.15	\$ 400.27	\$ 407.39	\$ 414.51	\$ 421.63	\$ 428.75
52	\$ 390.37	\$ 398.00	\$ 405.62	\$ 413.25	\$ 420.88	\$ 428.50	\$ 436.12	\$ 443.75	\$ 451.37	\$ 459.00
53	\$ 416.09	\$ 424.22	\$ 432.35	\$ 440.48	\$ 448.60	\$ 456.73	\$ 464.87	\$ 473.00	\$ 481.12	\$ 489.25
54	\$ 444.99	\$ 453.68	\$ 462.38	\$ 471.07	\$ 479.77	\$ 488.47	\$ 497.16	\$ 505.86	\$ 514.55	\$ 523.25
55	\$ 467.72	\$ 476.87	\$ 486.01	\$ 495.16	\$ 504.29	\$ 513.43	\$ 522.58	\$ 531.72	\$ 540.86	\$ 550.00
56	\$ 434.58	\$ 443.07	\$ 451.56	\$ 460.05	\$ 468.54	\$ 477.03	\$ 485.53	\$ 494.02	\$ 502.51	\$ 511.00
57	\$ 469.64	\$ 478.82	\$ 488.00	\$ 497.18	\$ 506.35	\$ 515.53	\$ 524.71	\$ 533.89	\$ 543.07	\$ 552.25
58	\$ 504.70	\$ 514.57	\$ 524.43	\$ 534.30	\$ 544.17	\$ 554.03	\$ 563.90	\$ 573.77	\$ 583.63	\$ 593.50
59	\$ 539.76	\$ 550.32	\$ 560.87	\$ 571.43	\$ 581.98	\$ 592.53	\$ 603.09	\$ 613.64	\$ 624.20	\$ 634.75
60	\$ 574.83	\$ 586.07	\$ 597.31	\$ 608.55	\$ 619.79	\$ 631.03	\$ 642.28	\$ 653.52	\$ 664.76	\$ 676.00
61	\$ 592.04	\$ 603.62	\$ 615.20	\$ 626.78	\$ 638.35	\$ 649.93	\$ 661.51	\$ 673.09	\$ 684.67	\$ 696.25
62	\$ 627.10	\$ 639.37	\$ 651.63	\$ 663.90	\$ 676.17	\$ 688.43	\$ 700.70	\$ 712.97	\$ 725.23	\$ 737.50
63	\$ 662.16	\$ 675.12	\$ 688.07	\$ 701.03	\$ 713.98	\$ 726.93	\$ 739.89	\$ 752.84	\$ 765.80	\$ 778.75
64	\$ 697.23	\$ 710.87	\$ 724.51	\$ 738.15	\$ 751.79	\$ 765.43	\$ 779.08	\$ 792.72	\$ 806.36	\$ 820.00
65	\$ 737.81	\$ 752.25	\$ 766.69	\$ 781.13	\$ 795.56	\$ 810.00	\$ 824.44	\$ 838.88	\$ 853.31	\$ 867.75
66	\$ 778.51	\$ 793.74	\$ 808.98	\$ 824.21	\$ 839.45	\$ 854.68	\$ 869.92	\$ 885.15	\$ 900.39	\$ 915.63
67	\$ 819.20	\$ 835.23	\$ 851.27	\$ 867.30	\$ 883.33	\$ 899.37	\$ 915.40	\$ 931.43	\$ 947.47	\$ 963.50
68	\$ 859.89	\$ 876.73	\$ 893.56	\$ 910.39	\$ 927.22	\$ 944.05	\$ 960.88	\$ 977.71	\$ 994.54	\$ 1,011.38
69	\$ 900.59	\$ 918.22	\$ 935.85	\$ 953.48	\$ 971.10	\$ 988.73	\$ 1,006.36	\$ 1,023.99	\$ 1,041.62	\$ 1,059.25
70	\$ 941.18	\$ 959.60	\$ 978.03	\$ 996.45	\$ 1,014.88	\$ 1,033.30	\$ 1,051.73	\$ 1,070.15	\$ 1,088.58	\$ 1,107.00

Georgia - Employee - Tobacco - Face Purchase - Semimonthly (24pp/yr) Rates

Issue Age	\$5,000	\$10,000	\$15,000	\$20,000	\$25,000	\$30,000	\$35,000	\$40,000	\$45,000	\$50,000
18	\$ 3.76	\$ 6.02	\$ 8.29	\$ 10.55	\$ 12.81	\$ 15.07	\$ 17.34	\$ 19.60	\$ 21.87	\$ 24.13
19	\$ 3.82	\$ 6.13	\$ 8.46	\$ 10.77	\$ 13.09	\$ 15.40	\$ 17.72	\$ 20.03	\$ 22.36	\$ 24.67
20	\$ 3.87	\$ 6.24	\$ 8.62	\$ 11.00	\$ 13.37	\$ 15.74	\$ 18.11	\$ 20.48	\$ 22.86	\$ 25.23
21	\$ 3.91	\$ 6.31	\$ 8.71	\$ 11.11	\$ 13.52	\$ 15.92	\$ 18.33	\$ 20.74	\$ 23.13	\$ 25.54
22	\$ 3.96	\$ 6.42	\$ 8.88	\$ 11.33	\$ 13.79	\$ 16.25	\$ 18.71	\$ 21.17	\$ 23.62	\$ 26.09
23	\$ 4.02	\$ 6.54	\$ 9.06	\$ 11.58	\$ 14.09	\$ 16.61	\$ 19.13	\$ 21.65	\$ 24.17	\$ 26.69
24	\$ 4.07	\$ 6.65	\$ 9.22	\$ 11.79	\$ 14.36	\$ 16.94	\$ 19.51	\$ 22.08	\$ 24.66	\$ 27.23
25	\$ 4.16	\$ 6.82	\$ 9.48	\$ 12.15	\$ 14.80	\$ 17.47	\$ 20.12	\$ 22.78	\$ 25.45	\$ 28.10
26	\$ 4.28	\$ 7.05	\$ 9.82	\$ 12.60	\$ 15.37	\$ 18.15	\$ 20.93	\$ 23.70	\$ 26.47	\$ 29.25
27	\$ 4.40	\$ 7.28	\$ 10.18	\$ 13.07	\$ 15.96	\$ 18.85	\$ 21.75	\$ 24.63	\$ 27.53	\$ 30.42
28	\$ 4.52	\$ 7.53	\$ 10.55	\$ 13.56	\$ 16.58	\$ 19.59	\$ 22.60	\$ 25.61	\$ 28.63	\$ 31.64
29	\$ 4.65	\$ 7.78	\$ 10.93	\$ 14.06	\$ 17.21	\$ 20.34	\$ 23.49	\$ 26.64	\$ 29.77	\$ 32.92
30	\$ 4.78	\$ 8.05	\$ 11.33	\$ 14.61	\$ 17.88	\$ 21.16	\$ 24.44	\$ 27.72	\$ 31.00	\$ 34.27
31	\$ 4.92	\$ 8.34	\$ 11.76	\$ 15.19	\$ 18.60	\$ 22.03	\$ 25.45	\$ 28.86	\$ 32.29	\$ 35.71
32	\$ 5.07	\$ 8.63	\$ 12.21	\$ 15.77	\$ 19.34	\$ 22.90	\$ 26.47	\$ 30.03	\$ 33.61	\$ 37.17
33	\$ 5.22	\$ 8.93	\$ 12.65	\$ 16.36	\$ 20.08	\$ 23.79	\$ 27.50	\$ 31.21	\$ 34.93	\$ 38.64
34	\$ 5.37	\$ 9.22	\$ 13.09	\$ 16.95	\$ 20.81	\$ 24.67	\$ 28.54	\$ 32.40	\$ 36.26	\$ 40.13
35	\$ 5.51	\$ 9.52	\$ 13.53	\$ 17.55	\$ 21.55	\$ 25.57	\$ 29.57	\$ 33.58	\$ 37.60	\$ 41.60
36	\$ 5.82	\$ 10.14	\$ 14.47	\$ 18.80	\$ 23.12	\$ 27.44	\$ 31.76	\$ 36.08	\$ 40.41	\$ 44.73
37	\$ 6.11	\$ 10.72	\$ 15.33	\$ 19.94	\$ 24.55	\$ 29.16	\$ 33.75	\$ 38.36	\$ 42.97	\$ 47.58
38	\$ 6.42	\$ 11.34	\$ 16.26	\$ 21.19	\$ 26.10	\$ 31.03	\$ 35.95	\$ 40.86	\$ 45.79	\$ 50.71
39	\$ 6.70	\$ 11.91	\$ 17.11	\$ 22.32	\$ 27.52	\$ 32.73	\$ 37.93	\$ 43.13	\$ 48.34	\$ 53.54
40	\$ 7.02	\$ 12.53	\$ 18.06	\$ 23.57	\$ 29.09	\$ 34.60	\$ 40.12	\$ 45.63	\$ 51.16	\$ 56.67
41	\$ 7.33	\$ 13.16	\$ 18.99	\$ 24.82	\$ 30.65	\$ 36.48	\$ 42.30	\$ 48.13	\$ 53.96	\$ 59.79
42	\$ 7.62	\$ 13.73	\$ 19.84	\$ 25.96	\$ 32.07	\$ 38.19	\$ 44.31	\$ 50.41	\$ 56.53	\$ 62.65
43	\$ 7.92	\$ 14.36	\$ 20.78	\$ 27.21	\$ 33.63	\$ 40.07	\$ 46.49	\$ 52.91	\$ 59.35	\$ 65.77
44	\$ 8.21	\$ 14.92	\$ 21.64	\$ 28.35	\$ 35.06	\$ 41.77	\$ 48.49	\$ 55.20	\$ 61.92	\$ 68.63
45	\$ 8.53	\$ 15.55	\$ 22.58	\$ 29.60	\$ 36.63	\$ 43.65	\$ 50.67	\$ 57.70	\$ 64.72	\$ 71.75
46	\$ 9.09	\$ 16.68	\$ 24.27	\$ 31.86	\$ 39.44	\$ 47.03	\$ 54.63	\$ 62.22	\$ 69.81	\$ 77.40
47	\$ 9.63	\$ 17.76	\$ 25.89	\$ 34.02	\$ 42.14	\$ 50.28	\$ 58.41	\$ 66.53	\$ 74.66	\$ 82.80
48	\$ 10.21	\$ 18.90	\$ 27.61	\$ 36.31	\$ 45.01	\$ 53.71	\$ 62.42	\$ 71.11	\$ 79.82	\$ 88.52
49	\$ 10.80	\$ 20.09	\$ 29.39	\$ 38.70	\$ 47.99	\$ 57.29	\$ 66.59	\$ 75.88	\$ 85.18	\$ 94.48
50	\$ 11.38	\$ 21.27	\$ 31.15	\$ 41.04	\$ 50.92	\$ 60.81	\$ 70.68	\$ 80.56	\$ 90.45	\$ 100.33
51	\$ 11.94	\$ 22.38	\$ 32.82	\$ 43.26	\$ 53.70	\$ 64.14	\$ 74.58	\$ 85.01	\$ 95.46	\$ 105.90
52	\$ 12.52	\$ 23.55	\$ 34.57	\$ 45.60	\$ 56.62	\$ 67.65	\$ 78.68	\$ 89.70	\$ 100.73	\$ 111.75
53	\$ 13.09	\$ 24.66	\$ 36.25	\$ 47.84	\$ 59.41	\$ 71.00	\$ 82.59	\$ 94.16	\$ 105.75	\$ 117.34
54	\$ 13.69	\$ 25.88	\$ 38.06	\$ 50.25	\$ 62.44	\$ 74.63	\$ 86.81	\$ 99.00	\$ 111.19	\$ 123.38
55	\$ 14.27	\$ 27.05	\$ 39.81	\$ 52.58	\$ 65.36	\$ 78.13	\$ 90.89	\$ 103.67	\$ 116.44	\$ 129.21
56	\$ 13.95	\$ 26.40	\$ 38.85	\$ 51.30	\$ 63.75	\$ 76.20	\$ 88.65	\$ 101.10	\$ 113.55	\$ 126.00
57	\$ 14.97	\$ 28.44	\$ 41.91	\$ 55.38	\$ 68.84	\$ 82.31	\$ 95.78	\$ 109.25	\$ 122.72	\$ 136.19
58	\$ 15.99	\$ 30.47	\$ 44.96	\$ 59.44	\$ 73.93	\$ 88.41	\$ 102.90	\$ 117.38	\$ 131.87	\$ 146.35
59	\$ 17.00	\$ 32.51	\$ 48.01	\$ 63.52	\$ 79.02	\$ 94.53	\$ 110.03	\$ 125.53	\$ 141.04	\$ 156.54
60	\$ 18.02	\$ 34.54	\$ 51.06	\$ 67.58	\$ 84.10	\$ 100.62	\$ 117.15	\$ 133.67	\$ 150.19	\$ 166.71
61	\$ 18.69	\$ 35.88	\$ 53.06	\$ 70.25	\$ 87.44	\$ 104.63	\$ 121.81	\$ 139.00	\$ 156.19	\$ 173.38
62	\$ 19.71	\$ 37.91	\$ 56.12	\$ 74.33	\$ 92.53	\$ 110.74	\$ 128.94	\$ 147.15	\$ 165.36	\$ 183.56
63	\$ 20.72	\$ 39.95	\$ 59.17	\$ 78.39	\$ 97.61	\$ 116.84	\$ 136.06	\$ 155.28	\$ 174.51	\$ 193.73
64	\$ 21.74	\$ 41.98	\$ 62.23	\$ 82.47	\$ 102.71	\$ 122.95	\$ 143.19	\$ 163.43	\$ 183.68	\$ 203.92
65	\$ 22.81	\$ 44.13	\$ 65.44	\$ 86.75	\$ 108.06	\$ 129.38	\$ 150.69	\$ 172.00	\$ 193.31	\$ 214.63
66	\$ 23.89	\$ 46.27	\$ 68.66	\$ 91.04	\$ 113.43	\$ 135.81	\$ 158.20	\$ 180.58	\$ 202.97	\$ 225.35
67	\$ 24.96	\$ 48.42	\$ 71.87	\$ 95.33	\$ 118.79	\$ 142.25	\$ 165.71	\$ 189.17	\$ 212.62	\$ 236.08
68	\$ 26.03	\$ 50.56	\$ 75.09	\$ 99.63	\$ 124.16	\$ 148.69	\$ 173.22	\$ 197.75	\$ 222.28	\$ 246.81
69	\$ 27.10	\$ 52.71	\$ 78.31	\$ 103.92	\$ 129.52	\$ 155.13	\$ 180.73	\$ 206.33	\$ 231.94	\$ 257.54
70	\$ 28.18	\$ 54.85	\$ 81.53	\$ 108.20	\$ 134.88	\$ 161.55	\$ 188.23	\$ 214.90	\$ 241.58	\$ 268.25

Georgia - Employee - Tobacco - Face Purchase - Semimonthly (24pp/yr) Rates

Issue Age	\$55,000	\$60,000	\$65,000	\$70,000	\$75,000	\$80,000	\$85,000	\$90,000	\$95,000	\$100,000
18	\$ 26.39	\$ 28.65	\$ 30.91	\$ 33.17	\$ 35.44	\$ 37.70	\$ 39.96	\$ 42.22	\$ 44.49	\$ 46.75
19	\$ 26.99	\$ 29.30	\$ 31.62	\$ 33.93	\$ 36.26	\$ 38.57	\$ 40.89	\$ 43.20	\$ 45.52	\$ 47.83
20	\$ 27.60	\$ 29.98	\$ 32.35	\$ 34.72	\$ 37.10	\$ 39.47	\$ 41.84	\$ 44.21	\$ 46.58	\$ 48.96
21	\$ 27.94	\$ 30.35	\$ 32.76	\$ 35.16	\$ 37.56	\$ 39.96	\$ 42.37	\$ 44.77	\$ 47.18	\$ 49.59
22	\$ 28.54	\$ 31.00	\$ 33.46	\$ 35.92	\$ 38.38	\$ 40.83	\$ 43.29	\$ 45.75	\$ 48.21	\$ 50.67
23	\$ 29.21	\$ 31.73	\$ 34.24	\$ 36.76	\$ 39.28	\$ 41.80	\$ 44.32	\$ 46.84	\$ 49.36	\$ 51.88
24	\$ 29.80	\$ 32.38	\$ 34.95	\$ 37.52	\$ 40.09	\$ 42.67	\$ 45.24	\$ 47.81	\$ 50.39	\$ 52.96
25	\$ 30.77	\$ 33.43	\$ 36.08	\$ 38.75	\$ 41.40	\$ 44.07	\$ 46.73	\$ 49.39	\$ 52.05	\$ 54.71
26	\$ 32.02	\$ 34.80	\$ 37.58	\$ 40.35	\$ 43.12	\$ 45.90	\$ 48.67	\$ 51.45	\$ 54.23	\$ 57.00
27	\$ 33.31	\$ 36.20	\$ 39.10	\$ 41.98	\$ 44.88	\$ 47.77	\$ 50.66	\$ 53.55	\$ 56.45	\$ 59.33
28	\$ 34.66	\$ 37.68	\$ 40.69	\$ 43.71	\$ 46.72	\$ 49.74	\$ 52.75	\$ 55.77	\$ 58.77	\$ 61.79
29	\$ 36.05	\$ 39.20	\$ 42.35	\$ 45.48	\$ 48.63	\$ 51.76	\$ 54.91	\$ 58.04	\$ 61.19	\$ 64.34
30	\$ 37.55	\$ 40.83	\$ 44.10	\$ 47.38	\$ 50.65	\$ 53.93	\$ 57.21	\$ 60.48	\$ 63.77	\$ 67.05
31	\$ 39.13	\$ 42.55	\$ 45.97	\$ 49.39	\$ 52.81	\$ 56.24	\$ 59.65	\$ 63.08	\$ 66.50	\$ 69.91
32	\$ 40.74	\$ 44.30	\$ 47.87	\$ 51.43	\$ 55.01	\$ 58.57	\$ 62.14	\$ 65.70	\$ 69.27	\$ 72.83
33	\$ 42.36	\$ 46.08	\$ 49.79	\$ 53.51	\$ 57.22	\$ 60.94	\$ 64.65	\$ 68.37	\$ 72.07	\$ 75.79
34	\$ 43.98	\$ 47.85	\$ 51.72	\$ 55.57	\$ 59.44	\$ 63.30	\$ 67.16	\$ 71.02	\$ 74.89	\$ 78.75
35	\$ 45.62	\$ 49.63	\$ 53.63	\$ 57.65	\$ 61.65	\$ 65.67	\$ 69.68	\$ 73.69	\$ 77.70	\$ 81.71
36	\$ 49.05	\$ 53.38	\$ 57.70	\$ 62.02	\$ 66.35	\$ 70.67	\$ 74.99	\$ 79.31	\$ 83.63	\$ 87.96
37	\$ 52.19	\$ 56.80	\$ 61.41	\$ 66.02	\$ 70.63	\$ 75.24	\$ 79.85	\$ 84.46	\$ 89.05	\$ 93.66
38	\$ 55.63	\$ 60.55	\$ 65.47	\$ 70.39	\$ 75.31	\$ 80.24	\$ 85.15	\$ 90.08	\$ 95.00	\$ 99.91
39	\$ 58.75	\$ 63.95	\$ 69.15	\$ 74.36	\$ 79.56	\$ 84.77	\$ 89.97	\$ 95.18	\$ 100.38	\$ 105.58
40	\$ 62.19	\$ 67.70	\$ 73.22	\$ 78.73	\$ 84.26	\$ 89.77	\$ 95.29	\$ 100.80	\$ 106.32	\$ 111.83
41	\$ 65.62	\$ 71.45	\$ 77.28	\$ 83.11	\$ 88.94	\$ 94.77	\$ 100.60	\$ 106.43	\$ 112.25	\$ 118.08
42	\$ 68.76	\$ 74.88	\$ 80.99	\$ 87.10	\$ 93.22	\$ 99.34	\$ 105.44	\$ 111.56	\$ 117.68	\$ 123.79
43	\$ 72.20	\$ 78.63	\$ 85.05	\$ 91.48	\$ 97.90	\$ 104.34	\$ 110.76	\$ 117.19	\$ 123.62	\$ 130.04
44	\$ 75.34	\$ 82.05	\$ 88.76	\$ 95.47	\$ 102.19	\$ 108.90	\$ 115.61	\$ 122.32	\$ 129.04	\$ 135.75
45	\$ 78.77	\$ 85.80	\$ 92.83	\$ 99.85	\$ 106.88	\$ 113.90	\$ 120.93	\$ 127.95	\$ 134.97	\$ 142.00
46	\$ 84.99	\$ 92.58	\$ 100.16	\$ 107.75	\$ 115.34	\$ 122.93	\$ 130.52	\$ 138.11	\$ 145.71	\$ 153.30
47	\$ 90.92	\$ 99.05	\$ 107.18	\$ 115.31	\$ 123.44	\$ 131.57	\$ 139.69	\$ 147.83	\$ 155.96	\$ 164.08
48	\$ 97.22	\$ 105.93	\$ 114.63	\$ 123.33	\$ 132.03	\$ 140.74	\$ 149.43	\$ 158.14	\$ 166.84	\$ 175.54
49	\$ 103.77	\$ 113.08	\$ 122.38	\$ 131.67	\$ 140.97	\$ 150.27	\$ 159.56	\$ 168.86	\$ 178.16	\$ 187.46
50	\$ 110.22	\$ 120.10	\$ 129.98	\$ 139.87	\$ 149.75	\$ 159.64	\$ 169.52	\$ 179.41	\$ 189.28	\$ 199.16
51	\$ 116.34	\$ 126.78	\$ 137.21	\$ 147.65	\$ 158.10	\$ 168.54	\$ 178.97	\$ 189.41	\$ 199.85	\$ 210.29
52	\$ 122.78	\$ 133.80	\$ 144.82	\$ 155.85	\$ 166.87	\$ 177.90	\$ 188.92	\$ 199.95	\$ 210.98	\$ 222.00
53	\$ 128.91	\$ 140.50	\$ 152.09	\$ 163.66	\$ 175.25	\$ 186.84	\$ 198.41	\$ 210.00	\$ 221.59	\$ 233.16
54	\$ 135.56	\$ 147.75	\$ 159.94	\$ 172.13	\$ 184.31	\$ 196.50	\$ 208.69	\$ 220.88	\$ 233.06	\$ 245.25
55	\$ 141.98	\$ 154.75	\$ 167.52	\$ 180.30	\$ 193.06	\$ 205.83	\$ 218.61	\$ 231.38	\$ 244.14	\$ 256.92
56	\$ 138.45	\$ 150.90	\$ 163.35	\$ 175.80	\$ 188.25	\$ 200.70	\$ 213.15	\$ 225.60	\$ 238.05	\$ 250.50
57	\$ 149.66	\$ 163.13	\$ 176.59	\$ 190.06	\$ 203.53	\$ 217.00	\$ 230.47	\$ 243.94	\$ 257.41	\$ 270.88
58	\$ 160.84	\$ 175.33	\$ 189.81	\$ 204.30	\$ 218.78	\$ 233.27	\$ 247.75	\$ 262.24	\$ 276.72	\$ 291.21
59	\$ 172.05	\$ 187.55	\$ 203.05	\$ 218.56	\$ 234.06	\$ 249.57	\$ 265.07	\$ 280.58	\$ 296.08	\$ 311.58
60	\$ 183.23	\$ 199.75	\$ 216.27	\$ 232.79	\$ 249.31	\$ 265.83	\$ 282.35	\$ 298.87	\$ 315.40	\$ 331.92
61	\$ 190.56	\$ 207.75	\$ 224.94	\$ 242.13	\$ 259.31	\$ 276.50	\$ 293.69	\$ 310.88	\$ 328.06	\$ 345.25
62	\$ 201.77	\$ 219.98	\$ 238.18	\$ 256.39	\$ 274.59	\$ 292.80	\$ 311.01	\$ 329.21	\$ 347.42	\$ 365.63
63	\$ 212.95	\$ 232.18	\$ 251.40	\$ 270.62	\$ 289.84	\$ 309.07	\$ 328.29	\$ 347.51	\$ 366.74	\$ 385.96
64	\$ 224.16	\$ 244.40	\$ 264.64	\$ 284.88	\$ 305.13	\$ 325.37	\$ 345.61	\$ 365.85	\$ 386.09	\$ 406.33
65	\$ 235.94	\$ 257.25	\$ 278.56	\$ 299.88	\$ 321.19	\$ 342.50	\$ 363.81	\$ 385.13	\$ 406.44	\$ 427.75
66	\$ 247.74	\$ 270.13	\$ 292.51	\$ 314.90	\$ 337.28	\$ 359.67	\$ 382.05	\$ 404.44	\$ 426.82	\$ 449.21
67	\$ 259.54	\$ 283.00	\$ 306.46	\$ 329.92	\$ 353.37	\$ 376.83	\$ 400.29	\$ 423.75	\$ 447.21	\$ 470.67
68	\$ 271.34	\$ 295.88	\$ 320.41	\$ 344.94	\$ 369.47	\$ 394.00	\$ 418.53	\$ 443.06	\$ 467.59	\$ 492.13
69	\$ 283.15	\$ 308.75	\$ 334.35	\$ 359.96	\$ 385.56	\$ 411.17	\$ 436.77	\$ 462.38	\$ 487.98	\$ 513.58
70	\$ 294.93	\$ 321.60	\$ 348.28	\$ 374.95	\$ 401.63	\$ 428.30	\$ 454.98	\$ 481.65	\$ 508.33	\$ 535.00

Georgia - Employee - Tobacco - Face Purchase - Semimonthly (24pp/yr) Rates

Issue Age	\$105,000	\$110,000	\$115,000	\$120,000	\$125,000	\$130,000	\$135,000	\$140,000	\$145,000	\$150,000
18	\$ 49.02	\$ 51.28	\$ 53.54	\$ 55.80	\$ 58.06	\$ 60.32	\$ 62.59	\$ 64.85	\$ 67.11	\$ 69.37
19	\$ 50.16	\$ 52.47	\$ 54.79	\$ 57.10	\$ 59.42	\$ 61.73	\$ 64.06	\$ 66.37	\$ 68.69	\$ 71.00
20	\$ 51.34	\$ 53.71	\$ 56.08	\$ 58.45	\$ 60.82	\$ 63.19	\$ 65.57	\$ 67.95	\$ 70.32	\$ 72.69
21	\$ 51.98	\$ 54.39	\$ 56.79	\$ 59.20	\$ 61.61	\$ 64.01	\$ 66.41	\$ 68.81	\$ 71.22	\$ 73.62
22	\$ 53.12	\$ 55.59	\$ 58.04	\$ 60.50	\$ 62.96	\$ 65.42	\$ 67.88	\$ 70.33	\$ 72.79	\$ 75.25
23	\$ 54.39	\$ 56.91	\$ 59.43	\$ 61.95	\$ 64.47	\$ 66.99	\$ 69.51	\$ 72.03	\$ 74.54	\$ 77.06
24	\$ 55.53	\$ 58.10	\$ 60.68	\$ 63.25	\$ 65.82	\$ 68.40	\$ 70.97	\$ 73.54	\$ 76.11	\$ 78.69
25	\$ 57.37	\$ 60.03	\$ 62.69	\$ 65.35	\$ 68.01	\$ 70.67	\$ 73.33	\$ 76.00	\$ 78.65	\$ 81.32
26	\$ 59.77	\$ 62.55	\$ 65.32	\$ 68.10	\$ 70.88	\$ 73.65	\$ 76.42	\$ 79.20	\$ 81.97	\$ 84.75
27	\$ 62.23	\$ 65.12	\$ 68.01	\$ 70.90	\$ 73.80	\$ 76.68	\$ 79.58	\$ 82.47	\$ 85.36	\$ 88.25
28	\$ 64.80	\$ 67.82	\$ 70.83	\$ 73.85	\$ 76.87	\$ 79.88	\$ 82.90	\$ 85.91	\$ 88.93	\$ 91.94
29	\$ 67.47	\$ 70.62	\$ 73.75	\$ 76.90	\$ 80.05	\$ 83.18	\$ 86.33	\$ 89.46	\$ 92.61	\$ 95.74
30	\$ 70.32	\$ 73.60	\$ 76.87	\$ 80.15	\$ 83.43	\$ 86.70	\$ 89.98	\$ 93.26	\$ 96.53	\$ 99.81
31	\$ 73.34	\$ 76.76	\$ 80.18	\$ 83.60	\$ 87.02	\$ 90.44	\$ 93.86	\$ 97.29	\$ 100.70	\$ 104.13
32	\$ 76.41	\$ 79.97	\$ 83.54	\$ 87.10	\$ 90.67	\$ 94.23	\$ 97.81	\$ 101.37	\$ 104.94	\$ 108.50
33	\$ 79.50	\$ 83.22	\$ 86.93	\$ 90.65	\$ 94.37	\$ 98.08	\$ 101.80	\$ 105.51	\$ 109.23	\$ 112.94
34	\$ 82.61	\$ 86.48	\$ 90.33	\$ 94.20	\$ 98.07	\$ 101.92	\$ 105.79	\$ 109.65	\$ 113.51	\$ 117.37
35	\$ 85.72	\$ 89.73	\$ 93.74	\$ 97.75	\$ 101.76	\$ 105.77	\$ 109.78	\$ 113.80	\$ 117.80	\$ 121.82
36	\$ 92.29	\$ 96.61	\$ 100.93	\$ 105.25	\$ 109.57	\$ 113.89	\$ 118.22	\$ 122.55	\$ 126.87	\$ 131.19
37	\$ 98.27	\$ 102.88	\$ 107.49	\$ 112.10	\$ 116.71	\$ 121.32	\$ 125.93	\$ 130.54	\$ 135.15	\$ 139.76
38	\$ 104.84	\$ 109.76	\$ 114.68	\$ 119.60	\$ 124.52	\$ 129.44	\$ 134.36	\$ 139.29	\$ 144.20	\$ 149.13
39	\$ 110.79	\$ 115.99	\$ 121.20	\$ 126.40	\$ 131.60	\$ 136.81	\$ 142.01	\$ 147.22	\$ 152.42	\$ 157.63
40	\$ 117.36	\$ 122.87	\$ 128.39	\$ 133.90	\$ 139.42	\$ 144.93	\$ 150.46	\$ 155.97	\$ 161.49	\$ 167.00
41	\$ 123.91	\$ 129.74	\$ 135.57	\$ 141.40	\$ 147.23	\$ 153.06	\$ 158.89	\$ 164.72	\$ 170.55	\$ 176.38
42	\$ 129.91	\$ 136.02	\$ 142.13	\$ 148.25	\$ 154.37	\$ 160.48	\$ 166.59	\$ 172.71	\$ 178.82	\$ 184.94
43	\$ 136.47	\$ 142.89	\$ 149.33	\$ 155.75	\$ 162.17	\$ 168.61	\$ 175.03	\$ 181.46	\$ 187.88	\$ 194.32
44	\$ 142.47	\$ 149.18	\$ 155.89	\$ 162.60	\$ 169.31	\$ 176.02	\$ 182.74	\$ 189.45	\$ 196.16	\$ 202.87
45	\$ 149.02	\$ 156.05	\$ 163.07	\$ 170.10	\$ 177.13	\$ 184.15	\$ 191.18	\$ 198.20	\$ 205.23	\$ 212.25
46	\$ 160.88	\$ 168.47	\$ 176.06	\$ 183.65	\$ 191.24	\$ 198.83	\$ 206.42	\$ 214.01	\$ 221.59	\$ 229.18
47	\$ 172.21	\$ 180.35	\$ 188.47	\$ 196.60	\$ 204.73	\$ 212.86	\$ 220.99	\$ 229.12	\$ 237.24	\$ 245.38
48	\$ 184.24	\$ 192.95	\$ 201.64	\$ 210.35	\$ 219.06	\$ 227.75	\$ 236.46	\$ 245.16	\$ 253.86	\$ 262.56
49	\$ 196.76	\$ 206.06	\$ 215.35	\$ 224.65	\$ 233.95	\$ 243.24	\$ 252.54	\$ 261.85	\$ 271.14	\$ 280.44
50	\$ 209.05	\$ 218.93	\$ 228.82	\$ 238.70	\$ 248.58	\$ 258.47	\$ 268.35	\$ 278.24	\$ 288.12	\$ 298.01
51	\$ 220.74	\$ 231.17	\$ 241.61	\$ 252.05	\$ 262.49	\$ 272.93	\$ 283.37	\$ 293.81	\$ 304.25	\$ 314.69
52	\$ 233.03	\$ 244.05	\$ 255.08	\$ 266.10	\$ 277.12	\$ 288.15	\$ 299.17	\$ 310.20	\$ 321.22	\$ 332.25
53	\$ 244.75	\$ 256.34	\$ 267.91	\$ 279.50	\$ 291.09	\$ 302.66	\$ 314.25	\$ 325.84	\$ 337.41	\$ 349.00
54	\$ 257.44	\$ 269.63	\$ 281.81	\$ 294.00	\$ 306.19	\$ 318.38	\$ 330.56	\$ 342.75	\$ 354.94	\$ 367.13
55	\$ 269.69	\$ 282.46	\$ 295.23	\$ 308.00	\$ 320.77	\$ 333.55	\$ 346.31	\$ 359.08	\$ 371.86	\$ 384.63
56	\$ 262.95	\$ 275.40	\$ 287.85	\$ 300.30	\$ 312.75	\$ 325.20	\$ 337.65	\$ 350.10	\$ 362.55	\$ 375.00
57	\$ 284.34	\$ 297.81	\$ 311.28	\$ 324.75	\$ 338.22	\$ 351.69	\$ 365.16	\$ 378.63	\$ 392.09	\$ 405.56
58	\$ 305.69	\$ 320.18	\$ 334.66	\$ 349.15	\$ 363.64	\$ 378.12	\$ 392.61	\$ 407.09	\$ 421.58	\$ 436.06
59	\$ 327.09	\$ 342.59	\$ 358.10	\$ 373.60	\$ 389.10	\$ 404.61	\$ 420.11	\$ 435.62	\$ 451.12	\$ 466.63
60	\$ 348.44	\$ 364.96	\$ 381.48	\$ 398.00	\$ 414.52	\$ 431.04	\$ 447.56	\$ 464.08	\$ 480.60	\$ 497.12
61	\$ 362.44	\$ 379.63	\$ 396.81	\$ 414.00	\$ 431.19	\$ 448.38	\$ 465.56	\$ 482.75	\$ 499.94	\$ 517.13
62	\$ 383.83	\$ 402.04	\$ 420.24	\$ 438.45	\$ 456.66	\$ 474.86	\$ 493.07	\$ 511.28	\$ 529.48	\$ 547.69
63	\$ 405.18	\$ 424.40	\$ 443.63	\$ 462.85	\$ 482.07	\$ 501.30	\$ 520.52	\$ 539.74	\$ 558.96	\$ 578.19
64	\$ 426.58	\$ 446.82	\$ 467.06	\$ 487.30	\$ 507.54	\$ 527.78	\$ 548.03	\$ 568.27	\$ 588.51	\$ 608.75
65	\$ 449.06	\$ 470.38	\$ 491.69	\$ 513.00	\$ 534.31	\$ 555.63	\$ 576.94	\$ 598.25	\$ 619.56	\$ 640.88
66	\$ 471.59	\$ 493.98	\$ 516.36	\$ 538.75	\$ 561.14	\$ 583.52	\$ 605.91	\$ 628.29	\$ 650.68	\$ 673.06
67	\$ 494.12	\$ 517.58	\$ 541.04	\$ 564.50	\$ 587.96	\$ 611.42	\$ 634.87	\$ 658.33	\$ 681.79	\$ 705.25
68	\$ 516.66	\$ 541.19	\$ 565.72	\$ 590.25	\$ 614.78	\$ 639.31	\$ 663.84	\$ 688.38	\$ 712.91	\$ 737.44
69	\$ 539.19	\$ 564.79	\$ 590.40	\$ 616.00	\$ 641.60	\$ 667.21	\$ 692.81	\$ 718.42	\$ 744.02	\$ 769.63
70	\$ 561.68	\$ 588.35	\$ 615.03	\$ 641.70	\$ 668.38	\$ 695.05	\$ 721.73	\$ 748.40	\$ 775.08	\$ 801.75

Georgia - Employee - Tobacco - Face Purchase - Semimonthly (24pp/yr) Rates

Issue Age	\$155,000	\$160,000	\$165,000	\$170,000	\$175,000	\$180,000	\$185,000	\$190,000	\$195,000	\$200,000
18	\$ 71.64	\$ 73.90	\$ 76.17	\$ 78.43	\$ 80.69	\$ 82.95	\$ 85.21	\$ 87.47	\$ 89.74	\$ 92.00
19	\$ 73.32	\$ 75.63	\$ 77.96	\$ 80.27	\$ 82.59	\$ 84.90	\$ 87.22	\$ 89.53	\$ 91.86	\$ 94.17
20	\$ 75.06	\$ 77.43	\$ 79.81	\$ 82.18	\$ 84.55	\$ 86.93	\$ 89.30	\$ 91.67	\$ 94.05	\$ 96.42
21	\$ 76.03	\$ 78.44	\$ 80.83	\$ 83.24	\$ 85.64	\$ 88.05	\$ 90.46	\$ 92.86	\$ 95.26	\$ 97.66
22	\$ 77.71	\$ 80.17	\$ 82.62	\$ 85.09	\$ 87.54	\$ 90.00	\$ 92.46	\$ 94.92	\$ 97.38	\$ 99.83
23	\$ 79.58	\$ 82.10	\$ 84.62	\$ 87.14	\$ 89.66	\$ 92.18	\$ 94.69	\$ 97.21	\$ 99.73	\$ 102.25
24	\$ 81.26	\$ 83.83	\$ 86.41	\$ 88.98	\$ 91.55	\$ 94.13	\$ 96.70	\$ 99.27	\$ 101.84	\$ 104.42
25	\$ 83.97	\$ 86.63	\$ 89.30	\$ 91.95	\$ 94.62	\$ 97.28	\$ 99.93	\$ 102.60	\$ 105.25	\$ 107.92
26	\$ 87.53	\$ 90.30	\$ 93.07	\$ 95.85	\$ 98.62	\$ 101.40	\$ 104.18	\$ 106.95	\$ 109.72	\$ 112.50
27	\$ 91.15	\$ 94.03	\$ 96.93	\$ 99.82	\$ 102.71	\$ 105.60	\$ 108.50	\$ 111.38	\$ 114.28	\$ 117.17
28	\$ 94.95	\$ 97.96	\$ 100.98	\$ 103.99	\$ 107.01	\$ 110.03	\$ 113.04	\$ 116.06	\$ 119.07	\$ 122.09
29	\$ 98.89	\$ 102.04	\$ 105.17	\$ 108.32	\$ 111.45	\$ 114.60	\$ 117.75	\$ 120.88	\$ 124.03	\$ 127.16
30	\$ 103.09	\$ 106.37	\$ 109.65	\$ 112.92	\$ 116.20	\$ 119.48	\$ 122.75	\$ 126.03	\$ 129.30	\$ 132.58
31	\$ 107.55	\$ 110.96	\$ 114.39	\$ 117.81	\$ 121.23	\$ 124.65	\$ 128.07	\$ 131.49	\$ 134.91	\$ 138.34
32	\$ 112.07	\$ 115.63	\$ 119.21	\$ 122.77	\$ 126.34	\$ 129.90	\$ 133.47	\$ 137.03	\$ 140.61	\$ 144.17
33	\$ 116.65	\$ 120.36	\$ 124.08	\$ 127.79	\$ 131.51	\$ 135.23	\$ 138.94	\$ 142.66	\$ 146.37	\$ 150.09
34	\$ 121.24	\$ 125.10	\$ 128.96	\$ 132.83	\$ 136.68	\$ 140.55	\$ 144.42	\$ 148.27	\$ 152.14	\$ 156.00
35	\$ 125.82	\$ 129.83	\$ 133.85	\$ 137.85	\$ 141.87	\$ 145.88	\$ 149.88	\$ 153.90	\$ 157.90	\$ 161.92
36	\$ 135.51	\$ 139.83	\$ 144.16	\$ 148.48	\$ 152.80	\$ 157.13	\$ 161.45	\$ 165.77	\$ 170.10	\$ 174.42
37	\$ 144.35	\$ 148.96	\$ 153.57	\$ 158.18	\$ 162.79	\$ 167.40	\$ 172.01	\$ 176.62	\$ 181.23	\$ 185.84
38	\$ 154.05	\$ 158.96	\$ 163.89	\$ 168.81	\$ 173.73	\$ 178.65	\$ 183.57	\$ 188.49	\$ 193.41	\$ 198.34
39	\$ 162.83	\$ 168.03	\$ 173.24	\$ 178.44	\$ 183.65	\$ 188.85	\$ 194.05	\$ 199.26	\$ 204.46	\$ 209.67
40	\$ 172.52	\$ 178.03	\$ 183.56	\$ 189.07	\$ 194.59	\$ 200.10	\$ 205.62	\$ 211.13	\$ 216.66	\$ 222.17
41	\$ 182.20	\$ 188.03	\$ 193.86	\$ 199.69	\$ 205.52	\$ 211.35	\$ 217.18	\$ 223.01	\$ 228.84	\$ 234.67
42	\$ 191.06	\$ 197.16	\$ 203.28	\$ 209.40	\$ 215.51	\$ 221.63	\$ 227.74	\$ 233.85	\$ 239.97	\$ 246.09
43	\$ 200.74	\$ 207.16	\$ 213.60	\$ 220.02	\$ 226.45	\$ 232.88	\$ 239.30	\$ 245.73	\$ 252.15	\$ 258.59
44	\$ 209.59	\$ 216.30	\$ 223.02	\$ 229.73	\$ 236.44	\$ 243.15	\$ 249.86	\$ 256.57	\$ 263.29	\$ 270.00
45	\$ 219.27	\$ 226.30	\$ 233.32	\$ 240.35	\$ 247.37	\$ 254.40	\$ 261.43	\$ 268.45	\$ 275.48	\$ 282.50
46	\$ 236.78	\$ 244.37	\$ 251.96	\$ 259.55	\$ 267.14	\$ 274.73	\$ 282.31	\$ 289.90	\$ 297.49	\$ 305.08
47	\$ 253.51	\$ 261.63	\$ 269.76	\$ 277.90	\$ 286.02	\$ 294.15	\$ 302.28	\$ 310.41	\$ 318.54	\$ 326.67
48	\$ 271.27	\$ 279.96	\$ 288.67	\$ 297.37	\$ 306.07	\$ 314.78	\$ 323.48	\$ 332.18	\$ 340.88	\$ 349.59
49	\$ 289.74	\$ 299.03	\$ 308.33	\$ 317.63	\$ 326.92	\$ 336.23	\$ 345.53	\$ 354.82	\$ 364.12	\$ 373.42
50	\$ 307.88	\$ 317.76	\$ 327.65	\$ 337.53	\$ 347.42	\$ 357.30	\$ 367.18	\$ 377.07	\$ 386.95	\$ 396.84
51	\$ 325.13	\$ 335.56	\$ 346.01	\$ 356.45	\$ 366.89	\$ 377.33	\$ 387.76	\$ 398.20	\$ 408.65	\$ 419.09
52	\$ 343.28	\$ 354.30	\$ 365.33	\$ 376.35	\$ 387.38	\$ 398.40	\$ 409.42	\$ 420.45	\$ 431.47	\$ 442.50
53	\$ 360.59	\$ 372.16	\$ 383.75	\$ 395.34	\$ 406.91	\$ 418.50	\$ 430.09	\$ 441.66	\$ 453.25	\$ 464.84
54	\$ 379.31	\$ 391.50	\$ 403.69	\$ 415.88	\$ 428.06	\$ 440.25	\$ 452.44	\$ 464.63	\$ 476.81	\$ 489.00
55	\$ 397.39	\$ 410.17	\$ 422.94	\$ 435.71	\$ 448.48	\$ 461.25	\$ 474.02	\$ 486.80	\$ 499.56	\$ 512.33
56	\$ 387.45	\$ 399.90	\$ 412.35	\$ 424.80	\$ 437.25	\$ 449.70	\$ 462.15	\$ 474.60	\$ 487.05	\$ 499.50
57	\$ 419.03	\$ 432.50	\$ 445.97	\$ 459.44	\$ 472.91	\$ 486.38	\$ 499.84	\$ 513.31	\$ 526.78	\$ 540.25
58	\$ 450.55	\$ 465.03	\$ 479.52	\$ 494.00	\$ 508.49	\$ 522.98	\$ 537.46	\$ 551.95	\$ 566.43	\$ 580.92
59	\$ 482.13	\$ 497.63	\$ 513.14	\$ 528.64	\$ 544.15	\$ 559.65	\$ 575.15	\$ 590.66	\$ 606.16	\$ 621.67
60	\$ 513.65	\$ 530.17	\$ 546.69	\$ 563.21	\$ 579.73	\$ 596.25	\$ 612.77	\$ 629.29	\$ 645.81	\$ 662.33
61	\$ 534.31	\$ 551.50	\$ 568.69	\$ 585.88	\$ 603.06	\$ 620.25	\$ 637.44	\$ 654.63	\$ 671.81	\$ 689.00
62	\$ 565.89	\$ 584.10	\$ 602.31	\$ 620.51	\$ 638.72	\$ 656.93	\$ 675.13	\$ 693.34	\$ 711.54	\$ 729.75
63	\$ 597.41	\$ 616.63	\$ 635.86	\$ 655.08	\$ 674.30	\$ 693.53	\$ 712.75	\$ 731.97	\$ 751.19	\$ 770.42
64	\$ 628.99	\$ 649.23	\$ 669.48	\$ 689.72	\$ 709.96	\$ 730.20	\$ 750.44	\$ 770.68	\$ 790.93	\$ 811.17
65	\$ 662.19	\$ 683.50	\$ 704.81	\$ 726.13	\$ 747.44	\$ 768.75	\$ 790.06	\$ 811.38	\$ 832.69	\$ 854.00
66	\$ 695.45	\$ 717.83	\$ 740.22	\$ 762.60	\$ 784.99	\$ 807.38	\$ 829.76	\$ 852.15	\$ 874.53	\$ 896.92
67	\$ 728.71	\$ 752.17	\$ 775.62	\$ 799.08	\$ 822.54	\$ 846.00	\$ 869.46	\$ 892.92	\$ 916.37	\$ 939.83
68	\$ 761.97	\$ 786.50	\$ 811.03	\$ 835.56	\$ 860.09	\$ 884.63	\$ 909.16	\$ 933.69	\$ 958.22	\$ 982.75
69	\$ 795.23	\$ 820.83	\$ 846.44	\$ 872.04	\$ 897.65	\$ 923.25	\$ 948.85	\$ 974.46	\$ 1,000.06	\$ 1,025.67
70	\$ 828.43	\$ 855.10	\$ 881.78	\$ 908.45	\$ 935.13	\$ 961.80	\$ 988.48	\$ 1,015.15	\$ 1,041.83	\$ 1,068.50

Georgia - Employee - Tobacco - Face Purchase - Semimonthly (24pp/yr) Rates

Issue Age	\$205,000	\$210,000	\$215,000	\$220,000	\$225,000	\$230,000	\$235,000	\$240,000	\$245,000	\$250,000
18	\$ 94.26	\$ 96.52	\$ 98.79	\$ 101.05	\$ 103.32	\$ 105.58	\$ 107.84	\$ 110.10	\$ 112.36	\$ 114.62
19	\$ 96.49	\$ 98.80	\$ 101.12	\$ 103.43	\$ 105.76	\$ 108.07	\$ 110.39	\$ 112.70	\$ 115.02	\$ 117.33
20	\$ 98.79	\$ 101.16	\$ 103.53	\$ 105.91	\$ 108.29	\$ 110.66	\$ 113.03	\$ 115.40	\$ 117.77	\$ 120.14
21	\$ 100.07	\$ 102.47	\$ 104.88	\$ 107.29	\$ 109.68	\$ 112.09	\$ 114.49	\$ 116.90	\$ 119.31	\$ 121.71
22	\$ 102.29	\$ 104.75	\$ 107.21	\$ 109.67	\$ 112.12	\$ 114.59	\$ 117.04	\$ 119.50	\$ 121.96	\$ 124.42
23	\$ 104.77	\$ 107.29	\$ 109.81	\$ 112.33	\$ 114.84	\$ 117.36	\$ 119.88	\$ 122.40	\$ 124.92	\$ 127.44
24	\$ 106.99	\$ 109.56	\$ 112.14	\$ 114.71	\$ 117.28	\$ 119.85	\$ 122.43	\$ 125.00	\$ 127.57	\$ 130.15
25	\$ 110.58	\$ 113.24	\$ 115.90	\$ 118.56	\$ 121.22	\$ 123.88	\$ 126.54	\$ 129.20	\$ 131.86	\$ 134.52
26	\$ 115.27	\$ 118.05	\$ 120.83	\$ 123.60	\$ 126.37	\$ 129.15	\$ 131.92	\$ 134.70	\$ 137.48	\$ 140.25
27	\$ 120.06	\$ 122.95	\$ 125.85	\$ 128.73	\$ 131.63	\$ 134.52	\$ 137.41	\$ 140.30	\$ 143.20	\$ 146.08
28	\$ 125.10	\$ 128.12	\$ 131.12	\$ 134.14	\$ 137.15	\$ 140.17	\$ 143.18	\$ 146.20	\$ 149.22	\$ 152.23
29	\$ 130.31	\$ 133.44	\$ 136.59	\$ 139.74	\$ 142.87	\$ 146.02	\$ 149.15	\$ 152.30	\$ 155.45	\$ 158.58
30	\$ 135.86	\$ 139.13	\$ 142.42	\$ 145.70	\$ 148.97	\$ 152.25	\$ 155.52	\$ 158.80	\$ 162.08	\$ 165.35
31	\$ 141.75	\$ 145.18	\$ 148.60	\$ 152.01	\$ 155.44	\$ 158.86	\$ 162.28	\$ 165.70	\$ 169.12	\$ 172.54
32	\$ 147.74	\$ 151.30	\$ 154.87	\$ 158.43	\$ 162.01	\$ 165.57	\$ 169.14	\$ 172.70	\$ 176.27	\$ 179.83
33	\$ 153.80	\$ 157.52	\$ 161.22	\$ 164.94	\$ 168.65	\$ 172.37	\$ 176.08	\$ 179.80	\$ 183.52	\$ 187.23
34	\$ 159.86	\$ 163.72	\$ 167.59	\$ 171.45	\$ 175.31	\$ 179.18	\$ 183.03	\$ 186.90	\$ 190.77	\$ 194.62
35	\$ 165.93	\$ 169.94	\$ 173.95	\$ 177.96	\$ 181.97	\$ 185.98	\$ 189.99	\$ 194.00	\$ 198.01	\$ 202.02
36	\$ 178.74	\$ 183.06	\$ 187.38	\$ 191.71	\$ 196.04	\$ 200.36	\$ 204.68	\$ 209.00	\$ 213.32	\$ 217.64
37	\$ 190.45	\$ 195.06	\$ 199.65	\$ 204.26	\$ 208.87	\$ 213.48	\$ 218.09	\$ 222.70	\$ 227.31	\$ 231.92
38	\$ 203.25	\$ 208.18	\$ 213.10	\$ 218.01	\$ 222.94	\$ 227.86	\$ 232.78	\$ 237.70	\$ 242.62	\$ 247.54
39	\$ 214.87	\$ 220.08	\$ 225.28	\$ 230.48	\$ 235.69	\$ 240.89	\$ 246.10	\$ 251.30	\$ 256.50	\$ 261.71
40	\$ 227.69	\$ 233.20	\$ 238.72	\$ 244.23	\$ 249.76	\$ 255.27	\$ 260.79	\$ 266.30	\$ 271.82	\$ 277.33
41	\$ 240.50	\$ 246.33	\$ 252.15	\$ 257.98	\$ 263.81	\$ 269.64	\$ 275.47	\$ 281.30	\$ 287.13	\$ 292.96
42	\$ 252.19	\$ 258.31	\$ 264.43	\$ 270.54	\$ 276.66	\$ 282.77	\$ 288.88	\$ 295.00	\$ 301.12	\$ 307.23
43	\$ 265.01	\$ 271.44	\$ 277.87	\$ 284.29	\$ 290.72	\$ 297.14	\$ 303.58	\$ 310.00	\$ 316.42	\$ 322.86
44	\$ 276.71	\$ 283.42	\$ 290.14	\$ 296.85	\$ 303.57	\$ 310.28	\$ 316.99	\$ 323.70	\$ 330.41	\$ 337.12
45	\$ 289.53	\$ 296.55	\$ 303.57	\$ 310.60	\$ 317.62	\$ 324.65	\$ 331.67	\$ 338.70	\$ 345.73	\$ 352.75
46	\$ 312.67	\$ 320.26	\$ 327.86	\$ 335.45	\$ 343.03	\$ 350.62	\$ 358.21	\$ 365.80	\$ 373.39	\$ 380.98
47	\$ 334.79	\$ 342.93	\$ 351.06	\$ 359.18	\$ 367.31	\$ 375.45	\$ 383.57	\$ 391.70	\$ 399.83	\$ 407.96
48	\$ 358.28	\$ 366.99	\$ 375.69	\$ 384.39	\$ 393.09	\$ 401.80	\$ 410.49	\$ 419.20	\$ 427.91	\$ 436.60
49	\$ 382.71	\$ 392.01	\$ 401.31	\$ 410.61	\$ 419.91	\$ 429.21	\$ 438.50	\$ 447.80	\$ 457.10	\$ 466.39
50	\$ 406.72	\$ 416.61	\$ 426.48	\$ 436.36	\$ 446.25	\$ 456.13	\$ 466.02	\$ 475.90	\$ 485.78	\$ 495.67
51	\$ 429.52	\$ 439.96	\$ 450.40	\$ 460.84	\$ 471.29	\$ 481.72	\$ 492.16	\$ 502.60	\$ 513.04	\$ 523.48
52	\$ 453.52	\$ 464.55	\$ 475.58	\$ 486.60	\$ 497.63	\$ 508.65	\$ 519.68	\$ 530.70	\$ 541.72	\$ 552.75
53	\$ 476.41	\$ 488.00	\$ 499.59	\$ 511.16	\$ 522.75	\$ 534.34	\$ 545.91	\$ 557.50	\$ 569.09	\$ 580.66
54	\$ 501.19	\$ 513.38	\$ 525.56	\$ 537.75	\$ 549.94	\$ 562.13	\$ 574.31	\$ 586.50	\$ 598.69	\$ 610.88
55	\$ 525.11	\$ 537.88	\$ 550.64	\$ 563.42	\$ 576.19	\$ 588.96	\$ 601.73	\$ 614.50	\$ 627.27	\$ 640.05
56	\$ 511.95	\$ 524.40	\$ 536.85	\$ 549.30	\$ 561.75	\$ 574.20	\$ 586.65	\$ 599.10	\$ 611.55	\$ 624.00
57	\$ 553.72	\$ 567.19	\$ 580.66	\$ 594.13	\$ 607.59	\$ 621.06	\$ 634.53	\$ 648.00	\$ 661.47	\$ 674.94
58	\$ 595.40	\$ 609.89	\$ 624.37	\$ 638.86	\$ 653.34	\$ 667.83	\$ 682.31	\$ 696.80	\$ 711.29	\$ 725.77
59	\$ 637.17	\$ 652.68	\$ 668.18	\$ 683.68	\$ 699.19	\$ 714.69	\$ 730.20	\$ 745.70	\$ 761.20	\$ 776.71
60	\$ 678.85	\$ 695.37	\$ 711.90	\$ 728.42	\$ 744.94	\$ 761.46	\$ 777.98	\$ 794.50	\$ 811.02	\$ 827.54
61	\$ 706.19	\$ 723.38	\$ 740.56	\$ 757.75	\$ 774.94	\$ 792.13	\$ 809.31	\$ 826.50	\$ 843.69	\$ 860.88
62	\$ 747.96	\$ 766.16	\$ 784.37	\$ 802.58	\$ 820.78	\$ 838.99	\$ 857.19	\$ 875.40	\$ 893.61	\$ 911.81
63	\$ 789.64	\$ 808.86	\$ 828.09	\$ 847.31	\$ 866.53	\$ 885.75	\$ 904.98	\$ 924.20	\$ 943.42	\$ 962.65
64	\$ 831.41	\$ 851.65	\$ 871.89	\$ 892.13	\$ 912.38	\$ 932.62	\$ 952.86	\$ 973.10	\$ 993.34	\$ 1,013.58
65	\$ 875.31	\$ 896.63	\$ 917.94	\$ 939.25	\$ 960.56	\$ 981.88	\$ 1,003.19	\$ 1,024.50	\$ 1,045.81	\$ 1,067.13
66	\$ 919.30	\$ 941.69	\$ 964.07	\$ 986.46	\$ 1,008.84	\$ 1,031.23	\$ 1,053.61	\$ 1,076.00	\$ 1,098.39	\$ 1,120.77
67	\$ 963.29	\$ 986.75	\$ 1,010.21	\$ 1,033.67	\$ 1,057.12	\$ 1,080.58	\$ 1,104.04	\$ 1,127.50	\$ 1,150.96	\$ 1,174.42
68	\$ 1,007.28	\$ 1,031.81	\$ 1,056.34	\$ 1,080.88	\$ 1,105.41	\$ 1,129.94	\$ 1,154.47	\$ 1,179.00	\$ 1,203.53	\$ 1,228.06
69	\$ 1,051.27	\$ 1,076.88	\$ 1,102.48	\$ 1,128.08	\$ 1,153.69	\$ 1,179.29	\$ 1,204.90	\$ 1,230.50	\$ 1,256.10	\$ 1,281.71
70	\$ 1,095.18	\$ 1,121.85	\$ 1,148.53	\$ 1,175.20	\$ 1,201.88	\$ 1,228.55	\$ 1,255.23	\$ 1,281.90	\$ 1,308.58	\$ 1,335.25

Georgia – Employee – Tobacco – Face Purchase – Semimonthly (24pp/yr) Rates

Issue Age	\$255,000	\$260,000	\$265,000	\$270,000	\$275,000	\$280,000	\$285,000	\$290,000	\$295,000	\$300,000
18	\$ 116.89	\$ 119.15	\$ 121.41	\$ 123.67	\$ 125.94	\$ 128.20	\$ 130.47	\$ 132.73	\$ 134.99	\$ 137.25
19	\$ 119.66	\$ 121.97	\$ 124.29	\$ 126.60	\$ 128.92	\$ 131.23	\$ 133.56	\$ 135.87	\$ 138.19	\$ 140.50
20	\$ 122.52	\$ 124.90	\$ 127.27	\$ 129.64	\$ 132.01	\$ 134.38	\$ 136.76	\$ 139.13	\$ 141.50	\$ 143.88
21	\$ 124.11	\$ 126.51	\$ 128.92	\$ 131.32	\$ 133.73	\$ 136.14	\$ 138.53	\$ 140.94	\$ 143.34	\$ 145.75
22	\$ 126.88	\$ 129.33	\$ 131.79	\$ 134.25	\$ 136.71	\$ 139.17	\$ 141.62	\$ 144.09	\$ 146.54	\$ 149.00
23	\$ 129.96	\$ 132.48	\$ 134.99	\$ 137.51	\$ 140.03	\$ 142.55	\$ 145.07	\$ 147.59	\$ 150.11	\$ 152.63
24	\$ 132.72	\$ 135.29	\$ 137.87	\$ 140.44	\$ 143.01	\$ 145.58	\$ 148.16	\$ 150.73	\$ 153.30	\$ 155.88
25	\$ 137.18	\$ 139.85	\$ 142.50	\$ 145.17	\$ 147.82	\$ 150.48	\$ 153.15	\$ 155.80	\$ 158.47	\$ 161.13
26	\$ 143.02	\$ 145.80	\$ 148.57	\$ 151.35	\$ 154.13	\$ 156.90	\$ 159.67	\$ 162.45	\$ 165.22	\$ 168.00
27	\$ 148.98	\$ 151.87	\$ 154.76	\$ 157.65	\$ 160.55	\$ 163.43	\$ 166.33	\$ 169.22	\$ 172.11	\$ 175.00
28	\$ 155.25	\$ 158.26	\$ 161.28	\$ 164.29	\$ 167.30	\$ 170.31	\$ 173.33	\$ 176.34	\$ 179.36	\$ 182.38
29	\$ 161.73	\$ 164.86	\$ 168.01	\$ 171.14	\$ 174.29	\$ 177.44	\$ 180.57	\$ 183.72	\$ 186.85	\$ 190.00
30	\$ 168.63	\$ 171.91	\$ 175.18	\$ 178.46	\$ 181.74	\$ 185.02	\$ 188.30	\$ 191.57	\$ 194.85	\$ 198.13
31	\$ 175.96	\$ 179.39	\$ 182.80	\$ 186.23	\$ 189.65	\$ 193.06	\$ 196.49	\$ 199.91	\$ 203.33	\$ 206.75
32	\$ 183.41	\$ 186.97	\$ 190.54	\$ 194.10	\$ 197.67	\$ 201.23	\$ 204.81	\$ 208.37	\$ 211.94	\$ 215.50
33	\$ 190.95	\$ 194.66	\$ 198.38	\$ 202.09	\$ 205.80	\$ 209.51	\$ 213.23	\$ 216.94	\$ 220.66	\$ 224.38
34	\$ 198.49	\$ 202.35	\$ 206.21	\$ 210.07	\$ 213.94	\$ 217.80	\$ 221.66	\$ 225.53	\$ 229.38	\$ 233.25
35	\$ 206.03	\$ 210.05	\$ 214.05	\$ 218.07	\$ 222.07	\$ 226.08	\$ 230.10	\$ 234.10	\$ 238.12	\$ 242.13
36	\$ 221.97	\$ 226.30	\$ 230.62	\$ 234.94	\$ 239.26	\$ 243.58	\$ 247.91	\$ 252.23	\$ 256.55	\$ 260.88
37	\$ 236.53	\$ 241.14	\$ 245.75	\$ 250.36	\$ 254.95	\$ 259.56	\$ 264.17	\$ 268.78	\$ 273.39	\$ 278.00
38	\$ 252.46	\$ 257.39	\$ 262.30	\$ 267.23	\$ 272.15	\$ 277.06	\$ 281.99	\$ 286.91	\$ 291.83	\$ 296.75
39	\$ 266.91	\$ 272.12	\$ 277.32	\$ 282.53	\$ 287.73	\$ 292.93	\$ 298.14	\$ 303.34	\$ 308.55	\$ 313.75
40	\$ 282.86	\$ 288.37	\$ 293.89	\$ 299.40	\$ 304.92	\$ 310.43	\$ 315.96	\$ 321.47	\$ 326.99	\$ 332.50
41	\$ 298.79	\$ 304.62	\$ 310.45	\$ 316.28	\$ 322.10	\$ 327.93	\$ 333.76	\$ 339.59	\$ 345.42	\$ 351.25
42	\$ 313.34	\$ 319.46	\$ 325.57	\$ 331.69	\$ 337.81	\$ 343.91	\$ 350.03	\$ 356.15	\$ 362.26	\$ 368.38
43	\$ 329.28	\$ 335.71	\$ 342.14	\$ 348.57	\$ 354.99	\$ 361.41	\$ 367.85	\$ 374.27	\$ 380.70	\$ 387.13
44	\$ 343.84	\$ 350.55	\$ 357.26	\$ 363.97	\$ 370.69	\$ 377.40	\$ 384.12	\$ 390.83	\$ 397.54	\$ 404.25
45	\$ 359.78	\$ 366.80	\$ 373.83	\$ 380.85	\$ 387.87	\$ 394.90	\$ 401.92	\$ 408.95	\$ 415.97	\$ 423.00
46	\$ 388.57	\$ 396.16	\$ 403.74	\$ 411.33	\$ 418.93	\$ 426.52	\$ 434.11	\$ 441.70	\$ 449.29	\$ 456.88
47	\$ 416.09	\$ 424.22	\$ 432.34	\$ 440.48	\$ 448.61	\$ 456.73	\$ 464.86	\$ 473.00	\$ 481.12	\$ 489.25
48	\$ 445.31	\$ 454.01	\$ 462.71	\$ 471.41	\$ 480.12	\$ 488.81	\$ 497.52	\$ 506.22	\$ 514.92	\$ 523.63
49	\$ 475.69	\$ 485.00	\$ 494.29	\$ 503.59	\$ 512.89	\$ 522.18	\$ 531.48	\$ 540.78	\$ 550.07	\$ 559.38
50	\$ 505.55	\$ 515.44	\$ 525.32	\$ 535.21	\$ 545.08	\$ 554.96	\$ 564.85	\$ 574.73	\$ 584.62	\$ 594.50
51	\$ 533.92	\$ 544.36	\$ 554.80	\$ 565.24	\$ 575.68	\$ 586.11	\$ 596.56	\$ 607.00	\$ 617.44	\$ 627.88
52	\$ 563.77	\$ 574.80	\$ 585.82	\$ 596.85	\$ 607.88	\$ 618.90	\$ 629.93	\$ 640.95	\$ 651.98	\$ 663.00
53	\$ 592.25	\$ 603.84	\$ 615.41	\$ 627.00	\$ 638.59	\$ 650.16	\$ 661.75	\$ 673.34	\$ 684.91	\$ 696.50
54	\$ 623.06	\$ 635.25	\$ 647.44	\$ 659.63	\$ 671.81	\$ 684.00	\$ 696.19	\$ 708.38	\$ 720.56	\$ 732.75
55	\$ 652.81	\$ 665.58	\$ 678.36	\$ 691.13	\$ 703.89	\$ 716.67	\$ 729.44	\$ 742.21	\$ 754.98	\$ 767.75
56	\$ 636.45	\$ 648.90	\$ 661.35	\$ 673.80	\$ 686.25	\$ 698.70	\$ 711.15	\$ 723.60	\$ 736.05	\$ 748.50
57	\$ 688.41	\$ 701.88	\$ 715.34	\$ 728.81	\$ 742.28	\$ 755.75	\$ 769.22	\$ 782.69	\$ 796.16	\$ 809.63
58	\$ 740.26	\$ 754.74	\$ 769.23	\$ 783.71	\$ 798.20	\$ 812.68	\$ 827.17	\$ 841.65	\$ 856.14	\$ 870.63
59	\$ 792.21	\$ 807.72	\$ 823.22	\$ 838.73	\$ 854.23	\$ 869.73	\$ 885.24	\$ 900.74	\$ 916.25	\$ 931.75
60	\$ 844.06	\$ 860.58	\$ 877.10	\$ 893.62	\$ 910.15	\$ 926.67	\$ 943.19	\$ 959.71	\$ 976.23	\$ 992.75
61	\$ 878.06	\$ 895.25	\$ 912.44	\$ 929.63	\$ 946.81	\$ 964.00	\$ 981.19	\$ 998.38	\$ 1,015.56	\$ 1,032.75
62	\$ 930.02	\$ 948.23	\$ 966.43	\$ 984.64	\$ 1,002.84	\$ 1,021.05	\$ 1,039.26	\$ 1,057.46	\$ 1,075.67	\$ 1,093.88
63	\$ 981.87	\$ 1,001.09	\$ 1,020.32	\$ 1,039.54	\$ 1,058.76	\$ 1,077.98	\$ 1,097.21	\$ 1,116.43	\$ 1,135.65	\$ 1,154.88
64	\$ 1,033.83	\$ 1,054.07	\$ 1,074.31	\$ 1,094.55	\$ 1,114.79	\$ 1,135.03	\$ 1,155.28	\$ 1,175.52	\$ 1,195.76	\$ 1,216.00
65	\$ 1,088.44	\$ 1,109.75	\$ 1,131.06	\$ 1,152.38	\$ 1,173.69	\$ 1,195.00	\$ 1,216.31	\$ 1,237.63	\$ 1,258.94	\$ 1,280.25
66	\$ 1,143.16	\$ 1,165.54	\$ 1,187.93	\$ 1,210.31	\$ 1,232.70	\$ 1,255.08	\$ 1,277.47	\$ 1,299.85	\$ 1,322.24	\$ 1,344.63
67	\$ 1,197.87	\$ 1,221.33	\$ 1,244.79	\$ 1,268.25	\$ 1,291.71	\$ 1,315.17	\$ 1,338.62	\$ 1,362.08	\$ 1,385.54	\$ 1,409.00
68	\$ 1,252.59	\$ 1,277.13	\$ 1,301.66	\$ 1,326.19	\$ 1,350.72	\$ 1,375.25	\$ 1,399.78	\$ 1,424.31	\$ 1,448.84	\$ 1,473.38
69	\$ 1,307.31	\$ 1,332.92	\$ 1,358.52	\$ 1,384.13	\$ 1,409.73	\$ 1,435.33	\$ 1,460.94	\$ 1,486.54	\$ 1,512.15	\$ 1,537.75
70	\$ 1,361.93	\$ 1,388.60	\$ 1,415.28	\$ 1,441.95	\$ 1,468.63	\$ 1,495.30	\$ 1,521.98	\$ 1,548.65	\$ 1,575.33	\$ 1,602.00

Georgia - Spouse - Non-Tobacco - Face Purchase - Semimonthly (24pp/yr) Rates

Issue Age	\$5,000	\$10,000	\$15,000	\$20,000	\$25,000	\$30,000	\$35,000	\$40,000	\$45,000	\$50,000
18	\$ 2.88	\$ 4.26	\$ 5.66	\$ 7.04	\$ 8.42	\$ 9.80	\$ 11.18	\$ 12.56	\$ 13.96	\$ 15.34
19	\$ 2.94	\$ 4.37	\$ 5.82	\$ 7.25	\$ 8.69	\$ 10.12	\$ 11.56	\$ 13.00	\$ 14.44	\$ 15.88
20	\$ 2.99	\$ 4.48	\$ 5.98	\$ 7.47	\$ 8.96	\$ 10.45	\$ 11.94	\$ 13.43	\$ 14.93	\$ 16.42
21	\$ 3.06	\$ 4.60	\$ 6.16	\$ 7.71	\$ 9.26	\$ 10.81	\$ 12.36	\$ 13.92	\$ 15.47	\$ 17.02
22	\$ 3.11	\$ 4.71	\$ 6.32	\$ 7.92	\$ 9.53	\$ 11.13	\$ 12.74	\$ 14.35	\$ 15.95	\$ 17.56
23	\$ 3.17	\$ 4.83	\$ 6.50	\$ 8.17	\$ 9.83	\$ 11.50	\$ 13.17	\$ 14.83	\$ 16.50	\$ 18.17
24	\$ 3.22	\$ 4.94	\$ 6.66	\$ 8.38	\$ 10.10	\$ 11.82	\$ 13.55	\$ 15.27	\$ 16.99	\$ 18.71
25	\$ 3.28	\$ 5.06	\$ 6.84	\$ 8.62	\$ 10.40	\$ 12.18	\$ 13.96	\$ 15.73	\$ 17.52	\$ 19.29
26	\$ 3.36	\$ 5.23	\$ 7.08	\$ 8.95	\$ 10.81	\$ 12.68	\$ 14.54	\$ 16.40	\$ 18.26	\$ 20.12
27	\$ 3.42	\$ 5.35	\$ 7.26	\$ 9.18	\$ 11.10	\$ 13.03	\$ 14.95	\$ 16.87	\$ 18.78	\$ 20.71
28	\$ 3.51	\$ 5.51	\$ 7.51	\$ 9.51	\$ 11.52	\$ 13.52	\$ 15.53	\$ 17.54	\$ 19.53	\$ 21.54
29	\$ 3.56	\$ 5.63	\$ 7.69	\$ 9.75	\$ 11.81	\$ 13.88	\$ 15.94	\$ 18.00	\$ 20.06	\$ 22.13
30	\$ 3.65	\$ 5.80	\$ 7.95	\$ 10.10	\$ 12.25	\$ 14.40	\$ 16.55	\$ 18.70	\$ 20.85	\$ 23.00
31	\$ 3.74	\$ 5.97	\$ 8.21	\$ 10.45	\$ 12.68	\$ 14.92	\$ 17.17	\$ 19.40	\$ 21.64	\$ 23.88
32	\$ 3.80	\$ 6.09	\$ 8.39	\$ 10.68	\$ 12.98	\$ 15.27	\$ 17.58	\$ 19.87	\$ 22.17	\$ 24.46
33	\$ 3.88	\$ 6.27	\$ 8.65	\$ 11.04	\$ 13.42	\$ 15.81	\$ 18.18	\$ 20.56	\$ 22.95	\$ 25.33
34	\$ 3.95	\$ 6.40	\$ 8.83	\$ 11.28	\$ 13.73	\$ 16.18	\$ 18.62	\$ 21.07	\$ 23.51	\$ 25.96
35	\$ 4.04	\$ 6.57	\$ 9.12	\$ 11.65	\$ 14.19	\$ 16.72	\$ 19.26	\$ 21.80	\$ 24.34	\$ 26.88
36	\$ 4.23	\$ 6.98	\$ 9.71	\$ 12.45	\$ 15.19	\$ 17.93	\$ 20.66	\$ 23.40	\$ 26.14	\$ 28.87
37	\$ 4.42	\$ 7.33	\$ 10.24	\$ 13.16	\$ 16.07	\$ 18.99	\$ 21.91	\$ 24.81	\$ 27.73	\$ 30.65
38	\$ 4.62	\$ 7.74	\$ 10.87	\$ 13.99	\$ 17.11	\$ 20.23	\$ 23.34	\$ 26.46	\$ 29.59	\$ 32.71
39	\$ 4.82	\$ 8.15	\$ 11.48	\$ 14.80	\$ 18.13	\$ 21.45	\$ 24.77	\$ 28.10	\$ 31.43	\$ 34.75
40	\$ 5.03	\$ 8.56	\$ 12.09	\$ 15.62	\$ 19.15	\$ 22.68	\$ 26.21	\$ 29.73	\$ 33.27	\$ 36.79
41	\$ 5.21	\$ 8.92	\$ 12.64	\$ 16.35	\$ 20.06	\$ 23.77	\$ 27.49	\$ 31.20	\$ 34.92	\$ 38.63
42	\$ 5.42	\$ 9.35	\$ 13.28	\$ 17.20	\$ 21.13	\$ 25.05	\$ 28.97	\$ 32.90	\$ 36.83	\$ 40.75
43	\$ 5.65	\$ 9.78	\$ 13.93	\$ 18.07	\$ 22.21	\$ 26.35	\$ 30.50	\$ 34.63	\$ 38.78	\$ 42.92
44	\$ 5.83	\$ 10.16	\$ 14.51	\$ 18.84	\$ 23.17	\$ 27.50	\$ 31.83	\$ 36.16	\$ 40.51	\$ 44.84
45	\$ 6.05	\$ 10.61	\$ 15.16	\$ 19.71	\$ 24.27	\$ 28.82	\$ 33.38	\$ 37.94	\$ 42.49	\$ 47.04
46	\$ 6.45	\$ 11.40	\$ 16.35	\$ 21.30	\$ 26.25	\$ 31.20	\$ 36.15	\$ 41.10	\$ 46.05	\$ 51.00
47	\$ 6.86	\$ 12.22	\$ 17.56	\$ 22.92	\$ 28.28	\$ 33.64	\$ 39.00	\$ 44.35	\$ 49.70	\$ 55.06
48	\$ 7.26	\$ 13.01	\$ 18.77	\$ 24.52	\$ 30.28	\$ 36.03	\$ 41.78	\$ 47.53	\$ 53.29	\$ 59.04
49	\$ 7.70	\$ 13.89	\$ 20.08	\$ 26.27	\$ 32.47	\$ 38.66	\$ 44.86	\$ 51.05	\$ 57.24	\$ 63.43
50	\$ 8.14	\$ 14.80	\$ 21.44	\$ 28.10	\$ 34.74	\$ 41.39	\$ 48.04	\$ 54.68	\$ 61.33	\$ 67.98
51	\$ 8.62	\$ 15.74	\$ 22.86	\$ 29.98	\$ 37.10	\$ 44.22	\$ 51.35	\$ 58.47	\$ 65.59	\$ 72.71
52	\$ 9.13	\$ 16.75	\$ 24.37	\$ 32.00	\$ 39.62	\$ 47.25	\$ 54.88	\$ 62.50	\$ 70.12	\$ 77.75
53	\$ 9.63	\$ 17.76	\$ 25.89	\$ 34.02	\$ 42.15	\$ 50.28	\$ 58.40	\$ 66.53	\$ 74.67	\$ 82.80
54	\$ 10.20	\$ 18.89	\$ 27.59	\$ 36.28	\$ 44.98	\$ 53.67	\$ 62.37	\$ 71.07	\$ 79.76	\$ 88.46
55	\$ 10.64	\$ 19.79	\$ 28.92	\$ 38.07	\$ 47.21	\$ 56.36	\$ 65.49	\$ 74.63	\$ 83.78	\$ 92.92
56	\$ 9.99	\$ 18.48	\$ 26.98	\$ 35.47	\$ 43.96	\$ 52.45	\$ 60.94	\$ 69.43	\$ 77.93	\$ 86.42
57	\$ 10.68	\$ 19.86	\$ 29.04	\$ 38.22	\$ 47.40	\$ 56.58	\$ 65.75	\$ 74.93	\$ 84.11	\$ 93.29
58	\$ 11.37	\$ 21.23	\$ 31.10	\$ 40.97	\$ 50.83	\$ 60.70	\$ 70.57	\$ 80.43	\$ 90.30	\$ 100.17
59	\$ 12.05	\$ 22.61	\$ 33.16	\$ 43.72	\$ 54.27	\$ 64.83	\$ 75.38	\$ 85.93	\$ 96.49	\$ 107.04
60	\$ 12.74	\$ 23.98	\$ 35.23	\$ 46.47	\$ 57.71	\$ 68.95	\$ 80.19	\$ 91.43	\$ 102.68	\$ 113.92
61	\$ 13.08	\$ 24.66	\$ 36.24	\$ 47.82	\$ 59.40	\$ 70.98	\$ 82.55	\$ 94.13	\$ 105.71	\$ 117.29
62	\$ 13.77	\$ 26.03	\$ 38.30	\$ 50.57	\$ 62.83	\$ 75.10	\$ 87.37	\$ 99.63	\$ 111.90	\$ 124.17
63	\$ 14.45	\$ 27.41	\$ 40.36	\$ 53.32	\$ 66.27	\$ 79.23	\$ 92.18	\$ 105.13	\$ 118.09	\$ 131.04
64	\$ 15.14	\$ 28.78	\$ 42.43	\$ 56.07	\$ 69.71	\$ 83.35	\$ 96.99	\$ 110.63	\$ 124.28	\$ 137.92
65	\$ 15.94	\$ 30.38	\$ 44.81	\$ 59.25	\$ 73.69	\$ 88.13	\$ 102.56	\$ 117.00	\$ 131.44	\$ 145.88
66	\$ 16.74	\$ 31.97	\$ 47.21	\$ 62.44	\$ 77.68	\$ 92.91	\$ 108.15	\$ 123.38	\$ 138.62	\$ 153.85
67	\$ 17.53	\$ 33.57	\$ 49.60	\$ 65.63	\$ 81.67	\$ 97.70	\$ 113.73	\$ 129.77	\$ 145.80	\$ 161.83
68	\$ 18.33	\$ 35.16	\$ 51.99	\$ 68.83	\$ 85.66	\$ 102.49	\$ 119.32	\$ 136.15	\$ 152.98	\$ 169.81
69	\$ 19.13	\$ 36.76	\$ 54.39	\$ 72.02	\$ 89.65	\$ 107.28	\$ 124.90	\$ 142.53	\$ 160.16	\$ 177.79
70	\$ 19.93	\$ 38.35	\$ 56.78	\$ 75.20	\$ 93.63	\$ 112.05	\$ 130.48	\$ 148.90	\$ 167.33	\$ 185.75

Georgia - Spouse - Non-Tobacco - Face Purchase - Semimonthly (24pp/yr) Rates

Issue Age	\$55,000	\$60,000	\$65,000	\$70,000	\$75,000	\$80,000	\$85,000	\$90,000	\$95,000	\$100,000
18	\$ 16.72	\$ 18.10	\$ 19.48	\$ 20.86	\$ 22.26	\$ 23.64	\$ 25.02	\$ 26.40	\$ 27.78	\$ 29.16
19	\$ 17.31	\$ 18.75	\$ 20.19	\$ 21.62	\$ 23.07	\$ 24.50	\$ 25.94	\$ 27.37	\$ 28.81	\$ 30.25
20	\$ 17.91	\$ 19.40	\$ 20.89	\$ 22.38	\$ 23.88	\$ 25.37	\$ 26.86	\$ 28.35	\$ 29.84	\$ 31.33
21	\$ 18.57	\$ 20.13	\$ 21.68	\$ 23.23	\$ 24.78	\$ 26.33	\$ 27.89	\$ 29.43	\$ 30.99	\$ 32.55
22	\$ 19.16	\$ 20.78	\$ 22.39	\$ 23.99	\$ 25.60	\$ 27.20	\$ 28.81	\$ 30.41	\$ 32.02	\$ 33.63
23	\$ 19.83	\$ 21.50	\$ 23.17	\$ 24.83	\$ 26.50	\$ 28.17	\$ 29.83	\$ 31.50	\$ 33.17	\$ 34.83
24	\$ 20.43	\$ 22.15	\$ 23.87	\$ 25.59	\$ 27.31	\$ 29.03	\$ 30.75	\$ 32.47	\$ 34.20	\$ 35.92
25	\$ 21.08	\$ 22.85	\$ 24.63	\$ 26.41	\$ 28.19	\$ 29.97	\$ 31.75	\$ 33.53	\$ 35.31	\$ 37.08
26	\$ 21.99	\$ 23.85	\$ 25.71	\$ 27.58	\$ 29.43	\$ 31.30	\$ 33.16	\$ 35.03	\$ 36.89	\$ 38.75
27	\$ 22.63	\$ 24.55	\$ 26.47	\$ 28.40	\$ 30.31	\$ 32.23	\$ 34.15	\$ 36.08	\$ 38.00	\$ 39.92
28	\$ 23.54	\$ 25.55	\$ 27.56	\$ 29.56	\$ 31.56	\$ 33.56	\$ 35.57	\$ 37.57	\$ 39.58	\$ 41.59
29	\$ 24.19	\$ 26.25	\$ 28.31	\$ 30.38	\$ 32.44	\$ 34.50	\$ 36.56	\$ 38.63	\$ 40.69	\$ 42.75
30	\$ 25.15	\$ 27.30	\$ 29.45	\$ 31.60	\$ 33.75	\$ 35.90	\$ 38.05	\$ 40.20	\$ 42.35	\$ 44.50
31	\$ 26.11	\$ 28.35	\$ 30.59	\$ 32.82	\$ 35.06	\$ 37.30	\$ 39.53	\$ 41.77	\$ 44.02	\$ 46.25
32	\$ 26.76	\$ 29.05	\$ 31.35	\$ 33.64	\$ 35.94	\$ 38.23	\$ 40.53	\$ 42.82	\$ 45.13	\$ 47.42
33	\$ 27.72	\$ 30.10	\$ 32.48	\$ 34.87	\$ 37.25	\$ 39.64	\$ 42.02	\$ 44.41	\$ 46.78	\$ 49.16
34	\$ 28.40	\$ 30.85	\$ 33.30	\$ 35.75	\$ 38.18	\$ 40.63	\$ 43.08	\$ 45.53	\$ 47.97	\$ 50.42
35	\$ 29.41	\$ 31.95	\$ 34.49	\$ 37.02	\$ 39.57	\$ 42.10	\$ 44.64	\$ 47.17	\$ 49.71	\$ 52.25
36	\$ 31.62	\$ 34.35	\$ 37.08	\$ 39.83	\$ 42.56	\$ 45.30	\$ 48.04	\$ 50.78	\$ 53.51	\$ 56.25
37	\$ 33.56	\$ 36.48	\$ 39.39	\$ 42.30	\$ 45.22	\$ 48.14	\$ 51.04	\$ 53.96	\$ 56.88	\$ 59.79
38	\$ 35.83	\$ 38.95	\$ 42.07	\$ 45.19	\$ 48.32	\$ 51.44	\$ 54.56	\$ 57.68	\$ 60.79	\$ 63.91
39	\$ 38.08	\$ 41.40	\$ 44.72	\$ 48.05	\$ 51.38	\$ 54.70	\$ 58.03	\$ 61.35	\$ 64.67	\$ 68.00
40	\$ 40.33	\$ 43.85	\$ 47.38	\$ 50.91	\$ 54.44	\$ 57.97	\$ 61.50	\$ 65.03	\$ 68.56	\$ 72.08
41	\$ 42.34	\$ 46.05	\$ 49.76	\$ 53.47	\$ 57.19	\$ 60.90	\$ 64.61	\$ 68.32	\$ 72.04	\$ 75.75
42	\$ 44.68	\$ 48.60	\$ 52.52	\$ 56.45	\$ 60.38	\$ 64.30	\$ 68.23	\$ 72.15	\$ 76.07	\$ 80.00
43	\$ 47.06	\$ 51.20	\$ 55.35	\$ 59.48	\$ 63.63	\$ 67.77	\$ 71.91	\$ 76.05	\$ 80.20	\$ 84.33
44	\$ 49.17	\$ 53.50	\$ 57.83	\$ 62.16	\$ 66.51	\$ 70.84	\$ 75.17	\$ 79.50	\$ 83.83	\$ 88.16
45	\$ 51.60	\$ 56.15	\$ 60.70	\$ 65.26	\$ 69.81	\$ 74.36	\$ 78.92	\$ 83.47	\$ 88.03	\$ 92.59
46	\$ 55.95	\$ 60.90	\$ 65.85	\$ 70.80	\$ 75.75	\$ 80.70	\$ 85.65	\$ 90.60	\$ 95.55	\$ 100.50
47	\$ 60.42	\$ 65.78	\$ 71.13	\$ 76.49	\$ 81.84	\$ 87.20	\$ 92.55	\$ 97.91	\$ 103.27	\$ 108.63
48	\$ 64.80	\$ 70.55	\$ 76.31	\$ 82.06	\$ 87.82	\$ 93.57	\$ 99.33	\$ 105.08	\$ 110.83	\$ 116.58
49	\$ 69.63	\$ 75.83	\$ 82.02	\$ 88.22	\$ 94.40	\$ 100.60	\$ 106.79	\$ 112.99	\$ 119.18	\$ 125.38
50	\$ 74.63	\$ 81.28	\$ 87.92	\$ 94.57	\$ 101.22	\$ 107.87	\$ 114.51	\$ 121.17	\$ 127.81	\$ 134.46
51	\$ 79.83	\$ 86.95	\$ 94.07	\$ 101.19	\$ 108.31	\$ 115.43	\$ 122.55	\$ 129.67	\$ 136.80	\$ 143.92
52	\$ 85.37	\$ 93.00	\$ 100.63	\$ 108.25	\$ 115.87	\$ 123.50	\$ 131.12	\$ 138.75	\$ 146.38	\$ 154.00
53	\$ 90.92	\$ 99.05	\$ 107.18	\$ 115.31	\$ 123.44	\$ 131.57	\$ 139.70	\$ 147.83	\$ 155.95	\$ 164.08
54	\$ 97.15	\$ 105.85	\$ 114.55	\$ 123.24	\$ 131.94	\$ 140.63	\$ 149.33	\$ 158.02	\$ 166.72	\$ 175.42
55	\$ 102.06	\$ 111.20	\$ 120.34	\$ 129.49	\$ 138.62	\$ 147.77	\$ 156.91	\$ 166.06	\$ 175.19	\$ 184.33
56	\$ 94.91	\$ 103.40	\$ 111.89	\$ 120.38	\$ 128.88	\$ 137.37	\$ 145.86	\$ 154.35	\$ 162.84	\$ 171.33
57	\$ 102.47	\$ 111.65	\$ 120.83	\$ 130.01	\$ 139.19	\$ 148.37	\$ 157.55	\$ 166.73	\$ 175.90	\$ 185.08
58	\$ 110.03	\$ 119.90	\$ 129.77	\$ 139.63	\$ 149.50	\$ 159.37	\$ 169.23	\$ 179.10	\$ 188.97	\$ 198.83
59	\$ 117.60	\$ 128.15	\$ 138.70	\$ 149.26	\$ 159.81	\$ 170.37	\$ 180.92	\$ 191.48	\$ 202.03	\$ 212.58
60	\$ 125.16	\$ 136.40	\$ 147.64	\$ 158.88	\$ 170.13	\$ 181.37	\$ 192.61	\$ 203.85	\$ 215.09	\$ 226.33
61	\$ 128.87	\$ 140.45	\$ 152.03	\$ 163.61	\$ 175.19	\$ 186.77	\$ 198.35	\$ 209.93	\$ 221.50	\$ 233.08
62	\$ 136.43	\$ 148.70	\$ 160.97	\$ 173.23	\$ 185.50	\$ 197.77	\$ 210.03	\$ 222.30	\$ 234.57	\$ 246.83
63	\$ 144.00	\$ 156.95	\$ 169.90	\$ 182.86	\$ 195.81	\$ 208.77	\$ 221.72	\$ 234.68	\$ 247.63	\$ 260.58
64	\$ 151.56	\$ 165.20	\$ 178.84	\$ 192.48	\$ 206.13	\$ 219.77	\$ 233.41	\$ 247.05	\$ 260.69	\$ 274.33
65	\$ 160.31	\$ 174.75	\$ 189.19	\$ 203.63	\$ 218.06	\$ 232.50	\$ 246.94	\$ 261.38	\$ 275.81	\$ 290.25
66	\$ 169.09	\$ 184.33	\$ 199.56	\$ 214.80	\$ 230.03	\$ 245.27	\$ 260.50	\$ 275.74	\$ 290.97	\$ 306.21
67	\$ 177.87	\$ 193.90	\$ 209.93	\$ 225.97	\$ 242.00	\$ 258.03	\$ 274.07	\$ 290.10	\$ 306.13	\$ 322.17
68	\$ 186.64	\$ 203.48	\$ 220.31	\$ 237.14	\$ 253.97	\$ 270.80	\$ 287.63	\$ 304.46	\$ 321.29	\$ 338.13
69	\$ 195.42	\$ 213.05	\$ 230.68	\$ 248.31	\$ 265.94	\$ 283.57	\$ 301.20	\$ 318.83	\$ 336.45	\$ 354.08
70	\$ 204.18	\$ 222.60	\$ 241.03	\$ 259.45	\$ 277.88	\$ 296.30	\$ 314.73	\$ 333.15	\$ 351.58	\$ 370.00

Georgia - Spouse - Tobacco - Face Purchase - Semimonthly (24pp/yr) Rates

Issue Age	\$5,000	\$10,000	\$15,000	\$20,000	\$25,000	\$30,000	\$35,000	\$40,000	\$45,000	\$50,000
18	\$ 3.76	\$ 6.02	\$ 8.29	\$ 10.55	\$ 12.81	\$ 15.07	\$ 17.34	\$ 19.60	\$ 21.87	\$ 24.13
19	\$ 3.82	\$ 6.13	\$ 8.46	\$ 10.77	\$ 13.09	\$ 15.40	\$ 17.72	\$ 20.03	\$ 22.36	\$ 24.67
20	\$ 3.87	\$ 6.24	\$ 8.62	\$ 11.00	\$ 13.37	\$ 15.74	\$ 18.11	\$ 20.48	\$ 22.86	\$ 25.23
21	\$ 3.91	\$ 6.31	\$ 8.71	\$ 11.11	\$ 13.52	\$ 15.92	\$ 18.33	\$ 20.74	\$ 23.13	\$ 25.54
22	\$ 3.96	\$ 6.42	\$ 8.88	\$ 11.33	\$ 13.79	\$ 16.25	\$ 18.71	\$ 21.17	\$ 23.62	\$ 26.09
23	\$ 4.02	\$ 6.54	\$ 9.06	\$ 11.58	\$ 14.09	\$ 16.61	\$ 19.13	\$ 21.65	\$ 24.17	\$ 26.69
24	\$ 4.07	\$ 6.65	\$ 9.22	\$ 11.79	\$ 14.36	\$ 16.94	\$ 19.51	\$ 22.08	\$ 24.66	\$ 27.23
25	\$ 4.16	\$ 6.82	\$ 9.48	\$ 12.15	\$ 14.80	\$ 17.47	\$ 20.12	\$ 22.78	\$ 25.45	\$ 28.10
26	\$ 4.28	\$ 7.05	\$ 9.82	\$ 12.60	\$ 15.37	\$ 18.15	\$ 20.93	\$ 23.70	\$ 26.47	\$ 29.25
27	\$ 4.40	\$ 7.28	\$ 10.18	\$ 13.07	\$ 15.96	\$ 18.85	\$ 21.75	\$ 24.63	\$ 27.53	\$ 30.42
28	\$ 4.52	\$ 7.53	\$ 10.55	\$ 13.56	\$ 16.58	\$ 19.59	\$ 22.60	\$ 25.61	\$ 28.63	\$ 31.64
29	\$ 4.65	\$ 7.78	\$ 10.93	\$ 14.06	\$ 17.21	\$ 20.34	\$ 23.49	\$ 26.64	\$ 29.77	\$ 32.92
30	\$ 4.78	\$ 8.05	\$ 11.33	\$ 14.61	\$ 17.88	\$ 21.16	\$ 24.44	\$ 27.72	\$ 31.00	\$ 34.27
31	\$ 4.92	\$ 8.34	\$ 11.76	\$ 15.19	\$ 18.60	\$ 22.03	\$ 25.45	\$ 28.86	\$ 32.29	\$ 35.71
32	\$ 5.07	\$ 8.63	\$ 12.21	\$ 15.77	\$ 19.34	\$ 22.90	\$ 26.47	\$ 30.03	\$ 33.61	\$ 37.17
33	\$ 5.22	\$ 8.93	\$ 12.65	\$ 16.36	\$ 20.08	\$ 23.79	\$ 27.50	\$ 31.21	\$ 34.93	\$ 38.64
34	\$ 5.37	\$ 9.22	\$ 13.09	\$ 16.95	\$ 20.81	\$ 24.67	\$ 28.54	\$ 32.40	\$ 36.26	\$ 40.13
35	\$ 5.51	\$ 9.52	\$ 13.53	\$ 17.55	\$ 21.55	\$ 25.57	\$ 29.57	\$ 33.58	\$ 37.60	\$ 41.60
36	\$ 5.82	\$ 10.14	\$ 14.47	\$ 18.80	\$ 23.12	\$ 27.44	\$ 31.76	\$ 36.08	\$ 40.41	\$ 44.73
37	\$ 6.11	\$ 10.72	\$ 15.33	\$ 19.94	\$ 24.55	\$ 29.16	\$ 33.75	\$ 38.36	\$ 42.97	\$ 47.58
38	\$ 6.42	\$ 11.34	\$ 16.26	\$ 21.19	\$ 26.10	\$ 31.03	\$ 35.95	\$ 40.86	\$ 45.79	\$ 50.71
39	\$ 6.70	\$ 11.91	\$ 17.11	\$ 22.32	\$ 27.52	\$ 32.73	\$ 37.93	\$ 43.13	\$ 48.34	\$ 53.54
40	\$ 7.02	\$ 12.53	\$ 18.06	\$ 23.57	\$ 29.09	\$ 34.60	\$ 40.12	\$ 45.63	\$ 51.16	\$ 56.67
41	\$ 7.33	\$ 13.16	\$ 18.99	\$ 24.82	\$ 30.65	\$ 36.48	\$ 42.30	\$ 48.13	\$ 53.96	\$ 59.79
42	\$ 7.62	\$ 13.73	\$ 19.84	\$ 25.96	\$ 32.07	\$ 38.19	\$ 44.31	\$ 50.41	\$ 56.53	\$ 62.65
43	\$ 7.92	\$ 14.36	\$ 20.78	\$ 27.21	\$ 33.63	\$ 40.07	\$ 46.49	\$ 52.91	\$ 59.35	\$ 65.77
44	\$ 8.21	\$ 14.92	\$ 21.64	\$ 28.35	\$ 35.06	\$ 41.77	\$ 48.49	\$ 55.20	\$ 61.92	\$ 68.63
45	\$ 8.53	\$ 15.55	\$ 22.58	\$ 29.60	\$ 36.63	\$ 43.65	\$ 50.67	\$ 57.70	\$ 64.72	\$ 71.75
46	\$ 9.09	\$ 16.68	\$ 24.27	\$ 31.86	\$ 39.44	\$ 47.03	\$ 54.63	\$ 62.22	\$ 69.81	\$ 77.40
47	\$ 9.63	\$ 17.76	\$ 25.89	\$ 34.02	\$ 42.14	\$ 50.28	\$ 58.41	\$ 66.53	\$ 74.66	\$ 82.80
48	\$ 10.21	\$ 18.90	\$ 27.61	\$ 36.31	\$ 45.01	\$ 53.71	\$ 62.42	\$ 71.11	\$ 79.82	\$ 88.52
49	\$ 10.80	\$ 20.09	\$ 29.39	\$ 38.70	\$ 47.99	\$ 57.29	\$ 66.59	\$ 75.88	\$ 85.18	\$ 94.48
50	\$ 11.38	\$ 21.27	\$ 31.15	\$ 41.04	\$ 50.92	\$ 60.81	\$ 70.68	\$ 80.56	\$ 90.45	\$ 100.33
51	\$ 11.94	\$ 22.38	\$ 32.82	\$ 43.26	\$ 53.70	\$ 64.14	\$ 74.58	\$ 85.01	\$ 95.46	\$ 105.90
52	\$ 12.52	\$ 23.55	\$ 34.57	\$ 45.60	\$ 56.62	\$ 67.65	\$ 78.68	\$ 89.70	\$ 100.73	\$ 111.75
53	\$ 13.09	\$ 24.66	\$ 36.25	\$ 47.84	\$ 59.41	\$ 71.00	\$ 82.59	\$ 94.16	\$ 105.75	\$ 117.34
54	\$ 13.69	\$ 25.88	\$ 38.06	\$ 50.25	\$ 62.44	\$ 74.63	\$ 86.81	\$ 99.00	\$ 111.19	\$ 123.38
55	\$ 14.27	\$ 27.05	\$ 39.81	\$ 52.58	\$ 65.36	\$ 78.13	\$ 90.89	\$ 103.67	\$ 116.44	\$ 129.21
56	\$ 13.95	\$ 26.40	\$ 38.85	\$ 51.30	\$ 63.75	\$ 76.20	\$ 88.65	\$ 101.10	\$ 113.55	\$ 126.00
57	\$ 14.97	\$ 28.44	\$ 41.91	\$ 55.38	\$ 68.84	\$ 82.31	\$ 95.78	\$ 109.25	\$ 122.72	\$ 136.19
58	\$ 15.99	\$ 30.47	\$ 44.96	\$ 59.44	\$ 73.93	\$ 88.41	\$ 102.90	\$ 117.38	\$ 131.87	\$ 146.35
59	\$ 17.00	\$ 32.51	\$ 48.01	\$ 63.52	\$ 79.02	\$ 94.53	\$ 110.03	\$ 125.53	\$ 141.04	\$ 156.54
60	\$ 18.02	\$ 34.54	\$ 51.06	\$ 67.58	\$ 84.10	\$ 100.62	\$ 117.15	\$ 133.67	\$ 150.19	\$ 166.71
61	\$ 18.69	\$ 35.88	\$ 53.06	\$ 70.25	\$ 87.44	\$ 104.63	\$ 121.81	\$ 139.00	\$ 156.19	\$ 173.38
62	\$ 19.71	\$ 37.91	\$ 56.12	\$ 74.33	\$ 92.53	\$ 110.74	\$ 128.94	\$ 147.15	\$ 165.36	\$ 183.56
63	\$ 20.72	\$ 39.95	\$ 59.17	\$ 78.39	\$ 97.61	\$ 116.84	\$ 136.06	\$ 155.28	\$ 174.51	\$ 193.73
64	\$ 21.74	\$ 41.98	\$ 62.23	\$ 82.47	\$ 102.71	\$ 122.95	\$ 143.19	\$ 163.43	\$ 183.68	\$ 203.92
65	\$ 22.81	\$ 44.13	\$ 65.44	\$ 86.75	\$ 108.06	\$ 129.38	\$ 150.69	\$ 172.00	\$ 193.31	\$ 214.63
66	\$ 23.89	\$ 46.27	\$ 68.66	\$ 91.04	\$ 113.43	\$ 135.81	\$ 158.20	\$ 180.58	\$ 202.97	\$ 225.35
67	\$ 24.96	\$ 48.42	\$ 71.87	\$ 95.33	\$ 118.79	\$ 142.25	\$ 165.71	\$ 189.17	\$ 212.62	\$ 236.08
68	\$ 26.03	\$ 50.56	\$ 75.09	\$ 99.63	\$ 124.16	\$ 148.69	\$ 173.22	\$ 197.75	\$ 222.28	\$ 246.81
69	\$ 27.10	\$ 52.71	\$ 78.31	\$ 103.92	\$ 129.52	\$ 155.13	\$ 180.73	\$ 206.33	\$ 231.94	\$ 257.54
70	\$ 28.18	\$ 54.85	\$ 81.53	\$ 108.20	\$ 134.88	\$ 161.55	\$ 188.23	\$ 214.90	\$ 241.58	\$ 268.25

Georgia - Spouse - Tobacco - Face Purchase - Semimonthly (24pp/yr) Rates

Issue Age	\$55,000	\$60,000	\$65,000	\$70,000	\$75,000	\$80,000	\$85,000	\$90,000	\$95,000	\$100,000
18	\$ 26.39	\$ 28.65	\$ 30.91	\$ 33.17	\$ 35.44	\$ 37.70	\$ 39.96	\$ 42.22	\$ 44.49	\$ 46.75
19	\$ 26.99	\$ 29.30	\$ 31.62	\$ 33.93	\$ 36.26	\$ 38.57	\$ 40.89	\$ 43.20	\$ 45.52	\$ 47.83
20	\$ 27.60	\$ 29.98	\$ 32.35	\$ 34.72	\$ 37.10	\$ 39.47	\$ 41.84	\$ 44.21	\$ 46.58	\$ 48.96
21	\$ 27.94	\$ 30.35	\$ 32.76	\$ 35.16	\$ 37.56	\$ 39.96	\$ 42.37	\$ 44.77	\$ 47.18	\$ 49.59
22	\$ 28.54	\$ 31.00	\$ 33.46	\$ 35.92	\$ 38.38	\$ 40.83	\$ 43.29	\$ 45.75	\$ 48.21	\$ 50.67
23	\$ 29.21	\$ 31.73	\$ 34.24	\$ 36.76	\$ 39.28	\$ 41.80	\$ 44.32	\$ 46.84	\$ 49.36	\$ 51.88
24	\$ 29.80	\$ 32.38	\$ 34.95	\$ 37.52	\$ 40.09	\$ 42.67	\$ 45.24	\$ 47.81	\$ 50.39	\$ 52.96
25	\$ 30.77	\$ 33.43	\$ 36.08	\$ 38.75	\$ 41.40	\$ 44.07	\$ 46.73	\$ 49.39	\$ 52.05	\$ 54.71
26	\$ 32.02	\$ 34.80	\$ 37.58	\$ 40.35	\$ 43.12	\$ 45.90	\$ 48.67	\$ 51.45	\$ 54.23	\$ 57.00
27	\$ 33.31	\$ 36.20	\$ 39.10	\$ 41.98	\$ 44.88	\$ 47.77	\$ 50.66	\$ 53.55	\$ 56.45	\$ 59.33
28	\$ 34.66	\$ 37.68	\$ 40.69	\$ 43.71	\$ 46.72	\$ 49.74	\$ 52.75	\$ 55.77	\$ 58.77	\$ 61.79
29	\$ 36.05	\$ 39.20	\$ 42.35	\$ 45.48	\$ 48.63	\$ 51.76	\$ 54.91	\$ 58.04	\$ 61.19	\$ 64.34
30	\$ 37.55	\$ 40.83	\$ 44.10	\$ 47.38	\$ 50.65	\$ 53.93	\$ 57.21	\$ 60.48	\$ 63.77	\$ 67.05
31	\$ 39.13	\$ 42.55	\$ 45.97	\$ 49.39	\$ 52.81	\$ 56.24	\$ 59.65	\$ 63.08	\$ 66.50	\$ 69.91
32	\$ 40.74	\$ 44.30	\$ 47.87	\$ 51.43	\$ 55.01	\$ 58.57	\$ 62.14	\$ 65.70	\$ 69.27	\$ 72.83
33	\$ 42.36	\$ 46.08	\$ 49.79	\$ 53.51	\$ 57.22	\$ 60.94	\$ 64.65	\$ 68.37	\$ 72.07	\$ 75.79
34	\$ 43.98	\$ 47.85	\$ 51.72	\$ 55.57	\$ 59.44	\$ 63.30	\$ 67.16	\$ 71.02	\$ 74.89	\$ 78.75
35	\$ 45.62	\$ 49.63	\$ 53.63	\$ 57.65	\$ 61.65	\$ 65.67	\$ 69.68	\$ 73.69	\$ 77.70	\$ 81.71
36	\$ 49.05	\$ 53.38	\$ 57.70	\$ 62.02	\$ 66.35	\$ 70.67	\$ 74.99	\$ 79.31	\$ 83.63	\$ 87.96
37	\$ 52.19	\$ 56.80	\$ 61.41	\$ 66.02	\$ 70.63	\$ 75.24	\$ 79.85	\$ 84.46	\$ 89.05	\$ 93.66
38	\$ 55.63	\$ 60.55	\$ 65.47	\$ 70.39	\$ 75.31	\$ 80.24	\$ 85.15	\$ 90.08	\$ 95.00	\$ 99.91
39	\$ 58.75	\$ 63.95	\$ 69.15	\$ 74.36	\$ 79.56	\$ 84.77	\$ 89.97	\$ 95.18	\$ 100.38	\$ 105.58
40	\$ 62.19	\$ 67.70	\$ 73.22	\$ 78.73	\$ 84.26	\$ 89.77	\$ 95.29	\$ 100.80	\$ 106.32	\$ 111.83
41	\$ 65.62	\$ 71.45	\$ 77.28	\$ 83.11	\$ 88.94	\$ 94.77	\$ 100.60	\$ 106.43	\$ 112.25	\$ 118.08
42	\$ 68.76	\$ 74.88	\$ 80.99	\$ 87.10	\$ 93.22	\$ 99.34	\$ 105.44	\$ 111.56	\$ 117.68	\$ 123.79
43	\$ 72.20	\$ 78.63	\$ 85.05	\$ 91.48	\$ 97.90	\$ 104.34	\$ 110.76	\$ 117.19	\$ 123.62	\$ 130.04
44	\$ 75.34	\$ 82.05	\$ 88.76	\$ 95.47	\$ 102.19	\$ 108.90	\$ 115.61	\$ 122.32	\$ 129.04	\$ 135.75
45	\$ 78.77	\$ 85.80	\$ 92.83	\$ 99.85	\$ 106.88	\$ 113.90	\$ 120.93	\$ 127.95	\$ 134.97	\$ 142.00
46	\$ 84.99	\$ 92.58	\$ 100.16	\$ 107.75	\$ 115.34	\$ 122.93	\$ 130.52	\$ 138.11	\$ 145.71	\$ 153.30
47	\$ 90.92	\$ 99.05	\$ 107.18	\$ 115.31	\$ 123.44	\$ 131.57	\$ 139.69	\$ 147.83	\$ 155.96	\$ 164.08
48	\$ 97.22	\$ 105.93	\$ 114.63	\$ 123.33	\$ 132.03	\$ 140.74	\$ 149.43	\$ 158.14	\$ 166.84	\$ 175.54
49	\$ 103.77	\$ 113.08	\$ 122.38	\$ 131.67	\$ 140.97	\$ 150.27	\$ 159.56	\$ 168.86	\$ 178.16	\$ 187.46
50	\$ 110.22	\$ 120.10	\$ 129.98	\$ 139.87	\$ 149.75	\$ 159.64	\$ 169.52	\$ 179.41	\$ 189.28	\$ 199.16
51	\$ 116.34	\$ 126.78	\$ 137.21	\$ 147.65	\$ 158.10	\$ 168.54	\$ 178.97	\$ 189.41	\$ 199.85	\$ 210.29
52	\$ 122.78	\$ 133.80	\$ 144.82	\$ 155.85	\$ 166.87	\$ 177.90	\$ 188.92	\$ 199.95	\$ 210.98	\$ 222.00
53	\$ 128.91	\$ 140.50	\$ 152.09	\$ 163.66	\$ 175.25	\$ 186.84	\$ 198.41	\$ 210.00	\$ 221.59	\$ 233.16
54	\$ 135.56	\$ 147.75	\$ 159.94	\$ 172.13	\$ 184.31	\$ 196.50	\$ 208.69	\$ 220.88	\$ 233.06	\$ 245.25
55	\$ 141.98	\$ 154.75	\$ 167.52	\$ 180.30	\$ 193.06	\$ 205.83	\$ 218.61	\$ 231.38	\$ 244.14	\$ 256.92
56	\$ 138.45	\$ 150.90	\$ 163.35	\$ 175.80	\$ 188.25	\$ 200.70	\$ 213.15	\$ 225.60	\$ 238.05	\$ 250.50
57	\$ 149.66	\$ 163.13	\$ 176.59	\$ 190.06	\$ 203.53	\$ 217.00	\$ 230.47	\$ 243.94	\$ 257.41	\$ 270.88
58	\$ 160.84	\$ 175.33	\$ 189.81	\$ 204.30	\$ 218.78	\$ 233.27	\$ 247.75	\$ 262.24	\$ 276.72	\$ 291.21
59	\$ 172.05	\$ 187.55	\$ 203.05	\$ 218.56	\$ 234.06	\$ 249.57	\$ 265.07	\$ 280.58	\$ 296.08	\$ 311.58
60	\$ 183.23	\$ 199.75	\$ 216.27	\$ 232.79	\$ 249.31	\$ 265.83	\$ 282.35	\$ 298.87	\$ 315.40	\$ 331.92
61	\$ 190.56	\$ 207.75	\$ 224.94	\$ 242.13	\$ 259.31	\$ 276.50	\$ 293.69	\$ 310.88	\$ 328.06	\$ 345.25
62	\$ 201.77	\$ 219.98	\$ 238.18	\$ 256.39	\$ 274.59	\$ 292.80	\$ 311.01	\$ 329.21	\$ 347.42	\$ 365.63
63	\$ 212.95	\$ 232.18	\$ 251.40	\$ 270.62	\$ 289.84	\$ 309.07	\$ 328.29	\$ 347.51	\$ 366.74	\$ 385.96
64	\$ 224.16	\$ 244.40	\$ 264.64	\$ 284.88	\$ 305.13	\$ 325.37	\$ 345.61	\$ 365.85	\$ 386.09	\$ 406.33
65	\$ 235.94	\$ 257.25	\$ 278.56	\$ 299.88	\$ 321.19	\$ 342.50	\$ 363.81	\$ 385.13	\$ 406.44	\$ 427.75
66	\$ 247.74	\$ 270.13	\$ 292.51	\$ 314.90	\$ 337.28	\$ 359.67	\$ 382.05	\$ 404.44	\$ 426.82	\$ 449.21
67	\$ 259.54	\$ 283.00	\$ 306.46	\$ 329.92	\$ 353.37	\$ 376.83	\$ 400.29	\$ 423.75	\$ 447.21	\$ 470.67
68	\$ 271.34	\$ 295.88	\$ 320.41	\$ 344.94	\$ 369.47	\$ 394.00	\$ 418.53	\$ 443.06	\$ 467.59	\$ 492.13
69	\$ 283.15	\$ 308.75	\$ 334.35	\$ 359.96	\$ 385.56	\$ 411.17	\$ 436.77	\$ 462.38	\$ 487.98	\$ 513.58
70	\$ 294.93	\$ 321.60	\$ 348.28	\$ 374.95	\$ 401.63	\$ 428.30	\$ 454.98	\$ 481.65	\$ 508.33	\$ 535.00

DEPENDENT CHILDREN/GRANDCHILDREN INDIVIDUAL CERTIFICATE FACE PURCHASE		
Issue Age	\$10,000	\$25,000
0	\$4.86	\$9.90
1	\$4.86	\$9.90
2	\$4.86	\$9.90
3	\$4.86	\$9.90
4	\$4.91	\$10.03
5	\$4.91	\$10.03
6	\$4.91	\$10.03
7	\$4.91	\$10.03
8	\$4.91	\$10.03
9	\$4.91	\$10.03
10	\$4.97	\$10.17
11	\$4.97	\$10.17
12	\$4.97	\$10.17
13	\$4.97	\$10.17
14	\$5.02	\$10.30
15	\$5.02	\$10.30
16	\$5.08	\$10.44
17	\$5.13	\$10.58
18	\$5.24	\$10.85
19	\$5.35	\$11.13
20	\$5.46	\$11.41
21	\$5.52	\$11.54
22	\$5.63	\$11.81
23	\$5.74	\$12.09
24	\$5.85	\$12.36
25	\$6.01	\$12.78

Fulton County Proposed Rate Summary

STD	Current Rate (per \$10 CWB)	Proposed Rate (per \$10 CWB)	Change in Rate/Fee +/- %
Option 1			
< 24	\$0.649	\$0.519	-20%
25-29	\$0.863	\$0.690	-20%
30-34	\$0.950	\$0.760	-20%
35-39	\$0.743	\$0.594	-20%
40-44	\$0.600	\$0.480	-20%
45-49	\$0.613	\$0.490	-20%
50-54	\$0.739	\$0.591	-20%
55-59	\$0.914	\$0.731	-20%
60-64	\$1.099	\$0.879	-20%
65-69	\$1.180	\$0.944	-20%
70-74	\$1.180	\$0.944	-20%
75+	\$1.180	\$0.944	-20%
Option 2			
< 24	\$0.359	\$0.287	-20%
25-29	\$0.468	\$0.374	-20%
30-34	\$0.519	\$0.415	-20%
35-39	\$0.417	\$0.334	-20%
40-44	\$0.349	\$0.279	-20%
45-49	\$0.360	\$0.288	-20%
50-54	\$0.434	\$0.347	-20%
55-59	\$0.538	\$0.430	-20%
60-64	\$0.647	\$0.518	-20%
65-69	\$0.694	\$0.555	-20%
70-74	\$0.694	\$0.555	-20%
75+	\$0.694	\$0.555	-20%
STD rates are guaranteed for one year, from 1/1/2025 to 12/31/2025.			

**EXHIBIT 6: VOLUNTARY BENEFITS COMMUNICATION CREDITS
AND ADMINISTRATIVE COST
CONTRACT#: 21RFP0608C-MH
PLAN YEAR EFFECTIVE: 1/1/2022 - 12/31/2026**

		Aflac - Accident	Aflac – Whole Life	Aflac – Hospital Indemnity	Aflac – Critical Illness	Legal Shield – Identity Theft	Metlife - Legal	Metlife – Short-Term Disability
Communication Credit	2022	\$2,500	\$2,500	\$2,500	\$2,500	\$10,000	\$5,000	\$5,000
	2023	\$2,500	\$2,500	\$2,500	\$2,500	\$10,000	\$5,000	\$5,000
	2024	\$2,500	\$2,500	\$2,500	\$2,500	\$10,000	\$5,000	\$5,000
	2025	\$2,500	\$2,500	\$2,500	\$2,500	\$10,000	\$5,000	\$5,000
	2026	\$2,500	\$2,500	\$2,500	\$2,500	\$10,000	\$5,000	\$5,000
Administrative Cost	2022	\$10,000	Ameriflex FSA Administration	\$10,000	\$10,000	\$10,000	\$15,000	\$15,000
	2023	\$10,000	Ameriflex FSA Administration	\$10,000	\$10,000	\$10,000	\$15,000	\$15,000
	2024	\$10,000	Ameriflex FSA Administration	\$10,000	\$10,000	\$10,000	\$15,000	\$15,000
	2025	\$10,000	Ameriflex FSA Administration	\$10,000	\$10,000	\$10,000	\$15,000	\$15,000
	2026	\$10,000	Ameriflex FSA Administration	\$10,000	\$10,000	\$10,000	\$15,000	\$15,000



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0596

Meeting Date: 9/18/2024

Department

Finance

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to extend an existing contract - Finance Department, 19-RFP060519C-MH, Employee Healthcare Benefit Plan - Dental with Aetna Life Insurance Company (Atlanta, GA) to administer: [1] Dental PPO (DPPO) Plan on a self-funded basis and [2] Dental HMO (DHMO) Plan on an insured basis, to eligible employees, retirees, beneficiaries and their covered dependents for an additional 12-month period. Effective date: January 1, 2025, through December 31, 2025.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-420, contract modifications within the scope of the contract and necessary for contract completion of the contract, in the specifications, services, time of performance or terms and conditions of the contract shall be forwarded to the Board of Commissioners for approval.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

Commission Districts Affected

- | | |
|---------------|-------------------------------------|
| All Districts | ☒ |
| District 1 | ☐ |
| District 2 | ☐ |
| District 3 | ☐ |
| District 4 | ☐ |
| District 5 | ☐ |
| District 6 | ☐ |

Is this a purchasing item?

Yes

Summary & Background: This request is to extend the existing contract for FY2025 to provide

Scope of Work: Aetna administers the self-funded dental PPO and the fully insured dental HMO plans for active employees, retirees/beneficiaries, and their eligible dependents. year. Proposals received for the Dental plans were not as advantageous as the existing dental plan options. Finance Department plans to issue a new solicitation for dental plan services for fiscal year 2026.

Department Recommendation: The Finance Department recommends extending the existing contract for an additional 12-month period with Aetna to administer the Dental PPO and HMO Plans for the 2025 plan year. There is no change to the administrative fee for the self-funded Dental PPO plan from 2024 to 2025. The 2025 Dental HMO rates and Dental PPO premium rates are presented as a separate agenda item for approval.

Project Implications: None.

Community Issues/Concerns: None.

Department Issues/Concerns: None.

Contract Modification

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	19-0620	8/7/2019	<i>Dental PPO:</i> Based on per member per month admin fee. <i>Dental HMO:</i> Per enrollment based on approved rates.
1st Renewal	20-0840	11/8/2020	<i>Dental PPO:</i> Based on per member per month admin fee. <i>Dental HMO:</i> Per enrollment based on approved rates.
2 nd Renewal	21-0647	9/1/2021	<i>Dental PPO:</i> Based on per member per month admin fee. <i>Dental HMO:</i> Per enrollment based on approved rates.
3 rd Renewal	22-0605	09/2022	<i>Dental PPO:</i> Per enrolled employee or retiree per month admin fee. <i>Dental HMO:</i> Per enrolled employee or retiree per month, according to approved rates by coverage tier.

4 th Renewal	23-0550	8/16/2023	Dental PPO: Per enrolled employee or retiree per month admin fee. <i>Dental HMO: Per enrolled employee or retiree per month, according to approved rates by coverage tier.</i>
Extension No. 1			Dental PPO: Per enrolled employee or retiree per month admin fee. <i>Dental HMO: Per enrolled employee or retiree per month, according to approved rates by coverage tier.</i>
Total Revised Amount			

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)*

(1)

Contract Value: \$1.84 per enrollee per month administrative fee (no change from 2024 admin fee), the dental HMO fee is within the fully insured premium.

Prime Vendor: Aetna Dental PPO (DPPO)

Prime Status: Non-Minority

Location: Atlanta, GA

County: Fulton County

Prime Value: \$1.84 per enrollee per month administrative fee.

Total Contract Value: \$1.84 per enrollee

Total Certified Value: TBD

(2)

Contract Value: Per enrollment in accordance with the approved Dental HMO rates.

Prime Vendor: Aetna Dental HMO (DHMO)

Prime Status: Non-Minority

Location: Atlanta, GA

County: Fulton County

Prime Value: Per enrollment in accordance with the approved Dental HMO rates.

Total Contract Value: \$Per Enrollee with Approved HMO Rates.

Total Certified Value: TBD

Exhibits Attached *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Exhibit 1: Extension No. 1 to Form of Contract

Exhibit 2: Contractor Performance Report

Contact Information *(Type Name, Title, Agency and Phone)*

Ray Turner, Deputy Finance Director (404) 612-7737

Verna Thomas, Benefits Manager (404) 612-7639

Contract Attached

Yes

Previous Contracts

Yes

Total Contract Value

Original Approved Amount: *Dental PPO:* Based on
per member per month
admin fee. *Dental HMO:*
Per enrollment based on
approved rates.

Previous Adjustments:

This Request:

TOTAL:

Grant Information Summary

Amount Requested:

Match Required:

Start Date:

End Date:

Match Account \$:

- ☐ Cash
☐ In-Kind
☐ Approval to Award
☐ Apply & Accept

Fiscal Impact / Funding Source**Funding Line 1:**

426-999-P003-1560: Group Insurance Stabilization, General Fund, Administrative

Key Contract Terms**Start Date:** 1/1/2025**End Date:** 12/31/2025

Agenda Item No.: 24-0596

Meeting Date: 9/18/2024

Cost Adjustment:	Renewal/Extension Terms: Extension for 12 additional months
-------------------------	---

Overall Contractor Performance Rating: 85

Would you select/recommend this vendor again?

Yes

Report Period Start:
4/1/2024

Report Period End:
6/30/2024

Performance Evaluation Details

ID	E9
Project	Employee Healthcare Benefit Plan
Project Number	19RFP060519C-MH
Supplier	Aetna
Supplier Project Contact	Marcus Duckworth (preferred language: English)
Performance Program	Professional Services
Evaluation Period	04/01/2024 to 06/30/2024
Effective Date	07/16/2024
Evaluation Type	Formal
Interview Date	07/16/2024
Expectations Meeting Date	Not Specified
Status	Completed
Publication Date	07/16/2024 10:41 AM EDT
Completion Date	07/16/2024 10:41 AM EDT
Evaluation Score	85

Related Documents

There are no documents associated with this Performance Evaluation

OVERALL RATING GUIDE - PROFESSIONAL SERVICES

Evaluation Score Range

Outstanding = 90-100%

Excellent = 80-89%

Satisfactory = 70-79%

Needs Improvement = 50-69%

Unsatisfactory = -50%

PROJECT MANAGEMENT

17/20

Rating

Excellent: Project Management that exceeds in some areas. Understanding of project objectives, risks and Contract requirements was above average and required little direction from the User Department.

Comments

Not Specified

SCHEDULE

17/20

Rating

Excellent: Delivered ahead of original completion date with some effort by Consultant to meet or exceed project milestone dates, or on original schedule with increased scope. At times, proactive approach to monitoring and forecasting of project schedule.

Comments

Not Specified

QUALITY OF DESIGN, REPORTS AND DELIVERABLES

17/20

Rating

Excellent: Deliverables exceed requirements in some areas and remainder of items delivered are high quality.

Comments

Not Specified

COMMUNICATIONS AND CO-OPERATION

17/20

Rating

Excellent: Co-operative and timely response to the User Department concerns.

Comments

Not Specified

OVERSIGHT OF CONTRACTOR COMPLIANCE WITH CONTRACT DOCUMENTS

17/20

Rating

Excellent: Proactive approach to oversight of Contract compliance. Compliance issues are resolved in a timely manner to the User Department's satisfaction and exceeds expectations in some areas.

Comments

Not Specified

GENERAL COMMENTS

Comments

Not Specified

AMENDMENT NO. 1 TO EXTEND CONTRACT

Contractor: **Aetna Life Insurance**

Contract No.: **19-RFP060519C-MH, Employee Healthcare Benefits Plan**

Address: **2000 Riveredge Parkway**
City, State **Atlanta, GA 30328**

Telephone: **678-202-2174**

Email: **gswilliams@aetna.com**

Contact: **Sagina Williams**
VP Client Relations

W I T N E S S E T H

WHEREAS, Fulton County ("County") entered into a Contract with **Aetna Life Insurance**, effective January 1, 2020, to provide a Group Dental Plan, for active and retired employees, on behalf of the Finance department; and

WHEREAS, the Original Agreement provided for annual renewals through December 31, 2024; and

WHEREAS, it is in the best interest of the County to extend the Original Agreement through December 31, 2025; and

WHEREAS, the Contractor has performed satisfactorily over the period of the contract.

NOW, THEREFORE, the County and the Contractor agree as follows:

This Amendment No. **1** to Extend Contract is effective as of the 1st day of January 2025, between the County and Aetna Life Insurance, who agree that all Services specified will be performed in accordance with this Amendment No. **1** to Extend Contract and the Original Contract Documents.

1. **COMPENSATION:** The services described under Scope of Work herein shall be performed by Contractor for a total amount not to exceed \$1.84 per enrollee per month administrative fee for the dental PPO plan. There is no change from 2024 admin fee for the dental HMO fee is within the fully insured premium.

2. **LIABILITY OF COUNTY:** This Amendment No. 1 to Extend Contract shall not become binding on the County and the County shall incur no liability upon same until such agreement has been executed by the Chair to the Commission, attested to by the Clerk to the Commission and delivered to Contractor.
3. **EFFECT OF AMENDMENT NO. 1 TO EXTEND CONTRACT:** Except as modified by this Amendment No. 1 to Extend Contract, the Contract, and all Contract Documents, remain in full force and effect.

[INTENTIONALLY LEFT BLANK]

IN WITNESS THEREOF, the Parties hereto have caused this Contract to be executed by their duly authorized representatives as attested and witnessed and their corporate seals to be hereunto affixed as of the day and year date first above written.

OWNER:

FULTON COUNTY, GEORGIA

CONSULTANT/CONTRACTOR:

Aetna Life Insurance

Robert L. Pitts, Chairman
Fulton County Board of Commissioners

[Insert name]
[Insert title]

ATTEST:

ATTEST:

Tonya R. Grier
Clerk to the Commission

Secretary/
Assistant Secretary

(Affix County Seal)

(Affix Corporate Seal)

APPROVED AS TO FORM:

ATTEST:

Office of the County Attorney

Notary Public

APPROVED AS TO CONTENT:

County: _____

Hakeem Oshikoya
Finance Director

Commission Expires: _____

(Affix Notary Seal)

ITEM#: _____ RCS: _____ RECESS MEETING	ITEM#: _____ RM: _____ REGULAR MEETING
--	--



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0597

Meeting Date: 9/18/2024

Department

Finance

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to extend an existing contract - Finance Department, 19-RFP060519C-MH, Employee Healthcare Benefit Plan with Aetna Insurance Company Inc. (Atlanta, GA) to administer: (1) Basic Medicare Advantage Plan and (2) Enhanced Medicare Advantage Plan (*Buy-Up Option*) to provide medical and pharmacy benefits as a fully insured option to Medicare eligible retirees/beneficiaries and dependents for an additional 12-month period. Effective dates: January 1, 2025, through December 31, 2025.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-420, contract modifications within the scope of the contract and necessary for contract completion of the contract, in the specifications, services, time of performance or terms and conditions of the contract shall be forwarded to the Board of Commissioners for approval.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

Is this a purchasing item?

Yes

Summary & Background: This request is to extend the existing contract for an additional 12-month period to provide Medicare Advantage Plan (*Buy-Up Option*) to provide medical and pharmacy benefits to Medicare eligible retirees and beneficiaries/dependents.

Scope of Work: Aetna presently provides two fully insured Medicare options to eligible retirees and

beneficiaries/dependents. Aetna was the only provider to submit a bid award for these services in response to a 2024 procurement effort, with a blended rate increase of approximately 18%. Finance Department is recommending approval instead to extend Aetna's contract previously procured in 2019, and to plan for a new solicitation in 2026 plan year that will foster other providers to submit bids for these services. This includes obtaining additional detailed cost analysis data from Aetna (the current provider), and possibly changing plan options or coverages. Segal, the health care consultant, indicates adverse recent claim experience and recent federal government changes with CMS (Medicare plan) are the primary drivers of this year's increase to the premium rate. Changes in annual deductibles were reviewed, and Finance has opted to not change the MAPD deductibles for Aetna plans for fiscal 2025. Rate increases in past years for these plans vary from 0% to 5.3% in 2021, and average 3% annually over the last four years. The services described under Scope of Work herein shall be performed by Contractor for a total amount not to exceed \$846.72 for family coverage with the Basic Medicare Advantage plan and \$1,036.23 for family coverage with the Enhanced Medicare Advantage plan.

Community Impact: None

Department Recommendation: The Finance Department recommends extending the existing contract for an additional 12-month period for Aetna to administer the two fully insured options to Medicare eligible retirees and beneficiaries/dependents. The 2025 premium rates for the Basic and Enhanced Medicare Advantage Plans are presented as a separate agenda item for approval.

Project Implications: None

Community Issues/Concerns: None

Department Issues/Concerns: None

Contract Modification

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	19-0619	0/7/2019	Monthly premium rates per enrolled Medicare-eligible member.
1st Renewal	20-0828	11/18/2020	Monthly premium rates per enrolled Medicare-eligible member.
2 nd Renewal	21-0646	09/01/2021	Monthly premium rates per enrolled Medicare-eligible member.
3rd Renewal	22-2487	09/07/2022	Monthly premium rates per enrolled Medicare-eligible member.

4 th Renewal	23-0548	08/16/2023	Monthly premium rates per enrolled Medicare-eligible member.
Amendment No. 1 (Extension)			Monthly premium rates per enrolled Medicare-eligible member.
Total Revised Amount			

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)***Contract Value:** Based on enrollment per approved rates.

Prime Vendor: Aetna Life Insurance Company
Prime Status: Non-Minority
Location: Alpharetta, GA
County: Fulton County
Prime Value: Based on enrollment per approved rates

Subcontractor: SCR Consulting
Subcontractor Status: African American Male Business Enterprise
Location: Atlanta, GA
County: Fulton County
Contract Value: TBD (Enrollment Services & Education)

Subcontractor: PMI Solutions, LLC
Subcontractor Status: African American Male Business Enterprise
Location: Atlanta, GA
County: Fulton County
Contract Value: TBD (Enrollment Services)

Total Contract Value:**Total Certified Value:****Exhibits Attached** *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Exhibit 1: Amendment No. 1 to Form of Contract

Exhibit 2: Performance Evaluation Report

Contact Information *(Type Name, Title, Agency and Phone)*

Verna Thomas, Benefits Manager (404) 612-7639
Ray Turner, Deputy Finance Director (404) 612 -7737

Contract Attached

Yes

Previous Contracts

Yes

Total Contract Value

Original Approved Amount: Based on enrollment per
approved rates.

Previous Adjustments:

This Request:

TOTAL:

Grant Information Summary

Amount Requested:

Match Required:

Start Date:

End Date:

Match Account \$:

- ☐ Cash
☐ In-Kind
☐ Approval to Award
☐ Apply & Accept

Fiscal Impact / Funding Source**Funding Line 1:**

426-999-P003-1560: Group Insurance Stabilization, General Fund, Administrative

Key Contract Terms	
Start Date: 1/1/2025	End Date: 12/31/2025
Cost Adjustment:	Renewal/Extension Terms: Extension for 12 additional months

Overall Contractor Performance Rating: 88%**Would you select/recommend this vendor again?**

Yes

Report Period Start:
4/1/2024

Report Period End:
6/30/2024

AMENDMENT NO. 1 TO EXTEND CONTRACT

Contractor: **Aetna Life Insurance**

Contract No.: **19-RFP060519C-MH, Employee Healthcare Benefits Plan**

Address: **2000 Riveredge Parkway**
City, State **Atlanta, GA 30328**

Telephone: **678-202-2174**

Email: **gswilliams@aetna.com**

Contact: **Sagina Williams**
VP Client Relations

W I T N E S S E T H

WHEREAS, Fulton County ("County") entered into a Contract with **Aetna Life Insurance** effective January 1, 2020, to provide Group Medical and Pharmacy Basic and Enhanced Medicare Advantage Plans on a fully insured basis to Medicare Eligible retired employees and beneficiaries ("Original Agreement"); and

WHEREAS, the Original Agreement provided for annual renewals through December 31, 2024; and

WHEREAS, it is in the best interest of the County to extend the Original Agreement through December 31, 2025; and

WHEREAS, the Contractor has performed satisfactorily over the period of the contract.

NOW, THEREFORE, the County and the Contractor agree as follows:

This Amendment No. **1** to Extend Contract is effective as of the 1st day of January 2025, between the County and Aetna Life Insurance, who agree that all Services specified will be performed in accordance with this Amendment No. **1** to Extend Contract and the Original Contract Documents.

1. **COMPENSATION:** The services described under Scope of Work herein shall be performed by Contractor for a total cost per enrollee not to exceed \$846.72 for family coverage with the Basic Medicare Advantage plan and \$1,036.23 for family coverage with the Enhanced Medicare Advantage plan.

2. **LIABILITY OF COUNTY:** This Amendment No. 1 to Extend Contract shall not become binding on the County and the County shall incur no liability upon same until such agreement has been executed by the Chair to the Commission, attested to by the Clerk to the Commission and delivered to Contractor.
3. **EFFECT OF AMENDMENT NO. 1 TO EXTEND CONTRACT:** Except as modified by this Amendment No. 1 to Extend Contract, the Contract, and all Contract Documents, remain in full force and effect.

[INTENTIONALLY LEFT BLANK]

IN WITNESS THEREOF, the Parties hereto have caused this Contract to be executed by their duly authorized representatives as attested and witnessed and their corporate seals to be hereunto affixed as of the day and year date first above written.

OWNER:

FULTON COUNTY, GEORGIA

CONSULTANT/CONTRACTOR:

Aetna Life Insurance

Robert L. Pitts, Chairman
Fulton County Board of Commissioners

[Insert name]
[Insert title]

ATTEST:

ATTEST:

Tonya R. Grier
Clerk to the Commission

Secretary/
Assistant Secretary

(Affix County Seal)

(Affix Corporate Seal)

APPROVED AS TO FORM:

ATTEST:

Office of the County Attorney

Notary Public

APPROVED AS TO CONTENT:

County: _____

Hakeem Oshikoya
Finance Director

Commission Expires: _____

(Affix Notary Seal)

ITEM#: _____ RCS: _____ RECESS MEETING	ITEM#: _____ RM: _____ REGULAR MEETING
--	--



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0598

Meeting Date: 9/18/2024

Department

Finance

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of 2025 premium rates for the Medical and Pharmacy, Dental and Vision Plans effective January 1, 2025 through December 31, 2025.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Board Policy, benefit plan premiums are approved prior to the beginning of each plan year

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

Is this a purchasing item?

No

Summary & Background *(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

Scope of Work: Fulton County currently provides a combination of self-funded and fully-insured Medical & Pharmacy (Rx), Dental and Vision programs to approximately 3,800 employees, 3,500 retirees/beneficiaries, and their eligible dependents. Under a fully-insured funding arrangement, the insurance carrier pays claims from its own funds and sets premium rates to support expected claim payments. While under the self-funded arrangement, the carrier administers the plan, but claims are funded by the County. The Finance Department worked with Segal Consulting to complete the 2025

health plan renewals and premium rate projections.

2025 SELF-FUNDED RATE CHANGES

The funding rates for the self-funded plans require calculation using historical claims and enrollment data, to which actuarially sound methodologies and assumptions are applied, and costs and credits associated with administration of the plan are incorporated. Segal, our benefits consultant performed this exercise for 2025 on behalf of the County. Below are the proposed funding (premium) rate changes for 2025. These rates are set to support the expected costs generated by members enrolled in the plans.

2025 FULLY INSURED RATE CHANGES

Fully insured plans account for approximately 38% of the total medical and pharmacy costs. Our benefit consultants from Segal, assisted in this year's procurement process and review of each vendor. The following are the proposed rates for each of the fully insured plans for 2025.

2025 VS 2024 PROJECTED HEALTH PLAN COST COMPARISON

2025 Projected Health Plan Cost

The expected total cost for all health plan offerings (Medical, Rx, Dental, and Vision) for 2025 is \$110.9 million as shown below. This incorporates all renewal rate changes outlined above.

	2024 Plan Year			2025 Plan Year		
	Total Plan Cost	County Funds	Employee Contributions	Total Plan Cost	County Funds	Employee Contributions
Total Medical & Pharmacy Costs	\$107.1M	\$88.6M	\$18.5M	\$105.6M	\$86.9M	\$18.7M
Total Dental Costs	\$4.4M	\$1.7M	\$2.7M	\$4.4M	\$1.8M	\$2.6M
Total Vision Costs	\$0.9M	\$0.5M	\$0.4M	\$0.9M	\$0.5M	\$0.4M
Total Annual Costs	\$112.4M	\$90.8M	\$21.6M	\$110.9M	\$89.2M	\$21.7M

Community Impact: None

Project Implications: None

Community Issues/Concerns: None

Department Recommendation: The Finance Department request approval of 2025 health premium rates and funding as presented and summarized below for fully insured and self-insured plans:

Anthem (BCBS):

- 3.6% decrease to Active and Pre-65 Retiree rates (HSA, POS, and HMO plans)

- 3.6% decrease to Post-65 Retiree rates (Medicare HMO, Indemnity PPO, and PPO Plus plans)

Kaiser:

- 8.9% increase to HMO Active and Pre-65 Retiree rates
- 4.5% increase to Post-65 Senior Advantage Medicare rates

Aetna Dental:

- No change to the Dental HMO rates
- 3.1% increase for the Dental PPO rates

Aetna MAPD:

- 16.4% increase to the Basic Medicare Advantage Plan rates
- 19.4% increase to the Enhanced (Buy-Up) Medicare Advantage Plan rates

Metlife (change from 2024 vendor- EyeMed):

- No change to the Vision PPO rates

These changes were carefully considered, weighing the financial impact to the plan as well as the financial and logistical impact to the member. Approval is needed to begin open enrollment planning including Employee Self-Service (ESS) enrollment system modifications and communications for the upcoming enrollment period scheduled from October 14th through November 1st for active employees and retirees. Employee and retiree information meetings will be held virtually, starting the week of September 30th.

Department Issues/Concerns: Item needs to be approved so that we may maintain timing for open enrollment which is set to start October 14 - November 1.

History of BOC Agenda Item: Has this item previously been before the BOC? Yes.

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)*

[Click or tap here to enter text.](#)

Exhibits Attached *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Attachment I: 2025 Proposed Medical Premium Rates
Attachment II: 2025 Proposed Dental Premium Rates
Attachment III: 2025 Proposed Vision Premium Rates
Attachment IV: 2024 vs 2025 Medical Premium Rates Comparison
Attachment V: 2024 vs 2025 Dental Premium Rates Comparison
Attachment VI: 2024 vs 2025 Vision Premium Rates Comparison
Attachment VII: 2025 Medical & Rx Plan Designs Comparison
Attachment VIII: 2025 Proposed Fully Insured Medical Premium Rates

Contact Information *(Type Name, Title, Agency and Phone)*

Hakeem Oshikoya, Finance Director, (404) 612-7641

Agenda Item No.: 24-0598

Meeting Date: 9/18/2024

Ray Turner, Deputy Finance Director (404) 612-7737

Verna Thomas, Benefits Manager (404) 612-7639

Fiscal Impact / Funding Source

Funding Line 1:

426-999-P003-1560: Group Insurance Stabilization, General Fund, Administrative

2025 Active Plan Rates – Medical

Table below shows bi-weekly* medical plan rates for enrolled Active employees.

	2025 Bi-Weekly* Medical Premium					
	Total Bi-Weekly* Cost	Cost Share County / Employee	County Cost		Employee Cost	
			w/o Wellness	w/ Wellness	w/o Wellness	w/ Wellness
Anthem CHDP/HSA						
Employee	\$347.67	80% / 20%	\$278.14	\$288.14	\$69.53	\$59.53
Employee + 1	\$664.58	80% / 20%	\$531.66	\$541.66	\$132.92	\$122.92
Family	\$866.40	80% / 20%	\$693.12	\$703.12	\$173.28	\$163.28
Anthem POS						
Employee	\$443.76	75% / 25%	\$332.82	\$342.82	\$110.94	\$100.94
Employee + 1	\$819.02	75% / 25%	\$614.27	\$624.27	\$204.75	\$194.75
Family	\$1,111.33	75% / 25%	\$833.50	\$843.50	\$277.83	\$267.83
Anthem HMO						
Employee	\$389.53	80% / 20%	\$311.62	\$321.62	\$77.91	\$67.91
Employee + 1	\$718.93	80% / 20%	\$575.14	\$585.14	\$143.79	\$133.79
Family	\$975.52	80% / 20%	\$780.42	\$790.42	\$195.10	\$185.10
Kaiser HMO						
Employee	\$368.37	80% / 20%	\$294.70	\$304.70	\$73.67	\$63.67
Employee + 1	\$704.18	80% / 20%	\$563.34	\$573.34	\$140.84	\$130.84
Family	\$918.02	80% / 20%	\$734.42	\$744.42	\$183.60	\$173.60

* Benefit plan deductions are made on 24 of the County's 26 pay periods per year.

2025 Active Plan Rates –Vision

Tables below shows bi-weekly* vision plan rates for enrolled Active employees.

	2025 Bi-Weekly* Vision Premium			
	Total Bi-Weekly* Cost	Cost Share County / Employee	County Cost	Employee Cost
MetLife Vision				
Employee	\$3.25	58% / 42%	\$1.89	\$1.36
Employee + 1	\$6.66	58% / 42%	\$3.86	\$2.80
Family	\$8.74	58% / 42%	\$5.07	\$3.67

* Benefit plan deductions are made on 24 of the County's 26 pay periods per year.

Fulton County

2025 Benefit Changes - Active and non-Medicare Retirees Only

Active and Non-Medicare Retiree Plans

- No benefit changes to the Kaiser HMO, Anthem HMO and POS plans
- Heath Saving Account (HSA) Custodian/Administrator changed to MetLife

	No Benefit Changes for 2025				No Changes for 2025	
	Kaiser HMO	HMO	POS		HDHP	
			Network	Non-Network	Network	Non-Network
HSA Contribution	Not Applicable	Not Applicable	Not Applicable		\$750 Single \$1,500 EE+1 \$1,500 Family	
Annual Deductible	\$0 Single \$0 Family	\$0 Single \$0 Family	\$250 Single \$375 EE+1 \$500 Family	\$500 Single \$750 EE+1 \$1,000 Family	\$1,800 Single \$3,600 EE+1 \$3,600 Family	\$3,600 Single \$7,200 EE+1 \$7,200 Family
Out-of-Pocket Max (Deductible included)	\$6,450 Single \$12,900 Family	\$6,450 Single \$12,900 Family	\$2,000 Single \$3,000 EE+1 \$4,000 Family	\$4,000 Single \$6,000 EE+1 \$8,000 Family	\$3,600 Single \$7,200 EE+1 \$7,200 Family	\$7,200 Single \$14,400 EE+1 \$14,400 Family
Coinsurance	100%	100%	90%	60%	90%	60%
Preventive	100%	100%	100%, no deductible		100%, no deductible	
Office Visit	\$25 PCP/\$40 SPC	\$25 PCP/\$40 SPC	\$25 PCP/\$40 SPC	60%, after ded	90%, after ded	60%, after ded
Emergency Room (waived, if admitted)	\$150 copay/visit	\$150 copay/visit	100%, after \$150 copay/visit	100%, after \$150 copay/visit	90%, after ded	60%, after ded
Urgent Care	\$50 copay/visit	\$50 copay/visit	100%, after \$50 copay/visit	60%, after ded	90%, after ded	60%, after ded
Inpatient Hospital	\$250 copay/admit	\$250 copay/admit	90%, after ded	60%, after ded	90%, after ded	60%, after ded
Outpatient Hospital	\$150 copay/visit	\$150 copay/visit	90%, after ded	60%, after ded	90%, after ded	60%, after ded
Retail Rx	\$10/\$30/\$50/\$75	\$10/\$30/\$50/\$75	\$10/\$30/\$50/\$75	60%, after ded	90%, after ded	60%, after ded
Mail-order Rx	2x Retail	2x Retail	2x Retail	Not Available	90%, after ded	Not Available

Fulton County

2025 - No Changes for Medicare Retirees

2025 Medicare Retiree Plans							
	Medicare Indemnity (Anthem)	Medicare HMO (Anthem)	PPO Plus - Closed Plan (Anthem)		Basic Medicare Advantage (Aetna)	Enhanced Medicare Advantage (Aetna)	Senior Advantage (Kaiser)
			Network	Non-Network	Network/Non-Network	Network/Non-Network	Network/Non-Network
Annual Deductible	\$100 Single \$200 Family	\$0 Single \$0 Family	\$100 Single \$300 Family		\$0 Single \$0 Family	\$0 Single \$0 Family	\$0 Single \$0 Family
Out-of-Pocket Max (Deductible included)	\$0 Single \$0 Family	\$7,350 \$14,700	\$1,500 Single \$3,000 Family		\$1,000/Member	\$1,000/Member	\$1,000/Member
Coinsurance	100%	100%	100%	100%	100%	100%	100%
Preventive	100% covered after Medicare	100%	100%	100%	100%	100%	100%
Office Visit	100% covered after Medicare	\$25 PCP/\$35 SPC	90%, after ded	90%, after ded	\$15 PCP/\$15 SPC	100%	\$15 copay/visit
Emergency Room (waived, if admitted)	100% covered after Medicare	\$90 copay/visit	90%, after ded	90%, after ded	\$65 copay/visit	100%	\$65 copay/visit
Inpatient Hospital	100% covered after Medicare	\$120 copay/admit (\$500 CY max)	90%, after ded	80%, after ded	\$120 copay/admit	100%	\$100 copay/visit
Outpatient Hospital	100% covered after Medicare	\$120 copay/admit (\$500 CY max)	90%, after ded	80%, after ded	\$60 copay/visit	100%	\$50 copay/visit
Retail Rx	\$10/\$25/\$45/\$60	\$10/\$25/\$45/\$60	\$10/\$25/\$45/\$60	\$10/\$25/\$45/\$60	\$10/\$25/\$45/\$60	\$10/\$25/\$45/\$60	\$10/\$25/\$45/\$60
Mail-order Rx	\$15/\$45/\$90/\$120	\$15/\$45/\$90/\$120	\$15/\$45/\$90/\$120	\$15/\$45/\$90/\$120	\$15/\$45/\$90/\$120	\$15/\$45/\$90/\$120	\$15/\$45/\$90/\$120

**Fulton County
2025 Dental Rates**

	PY 2025 - Monthly Rates			2025 vs. 2024			Estimated % change
	Total Dental Costs	Monthly County Contrib.	Monthly employee Contrib.	Total Dental Costs	Monthly County Contrib.	Monthly employee Contrib.	
Active DPPO							
Employee	\$36.49	\$27.36	\$9.13	\$1.09	\$0.82	\$0.27	3.1%
Employee + 1	\$74.81	\$56.11	\$18.70	\$2.24	\$1.68	\$0.56	3.1%
Family	\$98.10	\$73.58	\$24.52	\$2.94	\$2.20	\$0.74	3.1%
Active DHMO							
Employee	\$17.65	\$13.24	\$4.41	\$0.00	\$0.00	\$0.00	0.0%
Employee + 1	\$34.43	\$25.82	\$8.61	\$0.00	\$0.00	\$0.00	0.0%
Family	\$56.50	\$42.38	\$14.12	\$0.00	\$0.00	\$0.00	0.0%
Early Retiree DPPO							
Employee	\$36.49	\$0.00	\$36.49	\$1.09	\$0.00	\$1.09	3.1%
Employee + 1	\$74.81	\$0.00	\$74.81	\$2.24	\$0.00	\$2.24	3.1%
Family	\$98.10	\$0.00	\$98.10	\$2.94	\$0.00	\$2.94	3.1%
Early Retiree DHMO							
Employee	\$17.65	\$0.00	\$17.65	\$0.00	\$0.00	\$0.00	0.0%
Employee + 1	\$34.43	\$0.00	\$34.43	\$0.00	\$0.00	\$0.00	0.0%
Family	\$56.50	\$0.00	\$56.50	\$0.00	\$0.00	\$0.00	0.0%
Over 65, Medicare Retiree DPPO							
Employee	\$36.49	\$0.00	\$36.49	\$1.09	\$0.00	\$1.09	3.1%
Family	\$83.06	\$0.00	\$83.06	\$2.49	\$0.00	\$2.49	3.1%
Over 65, Medicare Retiree DHMO							
Employee	\$17.65	\$0.00	\$17.65	\$0.00	\$0.00	\$0.00	0.0%
Family	\$41.01	\$0.00	\$41.01	\$0.00	\$0.00	\$0.00	0.0%

**Fulton County
2025 Vision Rates - FINAL**

3-Tier Rate Structure (for Actives and U65 Retirees)

Tiered Rates	PY 2025 - Monthly Rates			2025 vs. 2024			Estimated % change^
	Total Vision Costs	Monthly County Contrib.	Monthly Employee Contrib.	Total Vision Costs	Monthly County Contrib.	Monthly Employee Contrib.	
Active, Early Retiree, and Medicare Retiree Vision							
Employee	\$6.50	\$3.77	\$2.73	(\$0.00)	(\$0.00)	\$0.00	0.0%
Employee + 1	\$13.33	\$7.73	\$5.60	\$0.00	(\$0.00)	\$0.00	0.0%
Family	\$17.48	\$10.14	\$7.34	(\$0.00)	(\$0.00)	\$0.00	0.0%

2-Tier Rate Structure (for O65 Retirees)

Tiered Rates	PY 2025 - Monthly Rates			2025 vs. 2024			Estimated % change^
	Total Vision Costs	Monthly County Contrib.	Monthly Employee Contrib.	Total Vision Costs	Monthly County Contrib.	Monthly Employee Contrib.	
Active, Early Retiree, and Medicare Retiree Vision							
Retiree	\$6.50	\$3.77	\$2.73	(\$0.00)	(\$0.00)	\$0.00	0.0%
Family	\$14.80	\$8.58	\$6.21	\$0.00	\$0.00	(\$0.00)	0.0%

2025 Active Plan Rates – Dental

Tables below shows bi-weekly* dental plan rates for enrolled Active employees.

	2025 Bi-Weekly* Dental Premium			
	Total Bi-Weekly* Cost	Cost Share County / Employee	County Cost	Employee Cost
Aetna DHMO				
Employee	\$8.83	75% / 25%	\$6.62	\$2.21
Employee + 1	\$17.22	75% / 25%	\$12.92	\$4.30
Family	\$28.25	75% / 25%	\$21.19	\$7.06
Aetna DPPO				
Employee	\$18.24	75% / 25%	\$13.68	\$4.56
Employee + 1	\$37.41	75% / 25%	\$28.06	\$9.35
Family	\$49.05	75% / 25%	\$36.79	\$12.26

* Benefit plan deductions are made on 24 of the County's 26 pay periods per year.

2025 Proposed Insured Medical/Rx Rates

Active employees, non-Medicare and Post-65 Retirees

Table below shows full monthly premium rates for Active employees and Non-Medicare Retirees enrolled in the Kaiser HMO plan, as well as Medicare Retirees enrolled in the Aetna and Kaiser MAPD plans.

Plan	Current 2024 Rates	CY 2025 Rates	Rate Change
Kaiser HMO			
Active Employees			
Employee	\$676.56	\$736.74	8.9%
Employee + 1	\$1,293.31	\$1,408.35	8.9%
Employee + Family	\$1,686.06	\$1,836.03	8.9%
Non-Medicare Retirees			
Retiree	\$916.85	\$998.41	8.9%
Retiree + 1	\$1,752.66	\$1,908.56	8.9%
Retiree + Family	\$2,340.54	\$2,548.74	8.9%
Aetna MAPD - Post 65 Retirees			
Base MA	\$242.38	\$282.24	16.4%
Enhanced MA	\$289.38	\$345.41	19.4%
Kaiser Senior Advantage - Post 65 Retirees			
Senior Advantage	\$182.70	\$192.75	5.5%



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0599

Meeting Date: 9/18/2024

Department

Finance

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of a recommended proposal - Finance Department, 24RFP050124C-MH (Vision), Employee Healthcare Benefit Plan with Metropolitan Life Insurance Company (MetLife), to administer vision benefits on a self-insured basis to eligible employees, retirees, beneficiaries and their covered dependents. Effective, January 1, 2025, through December 31, 2025, with four renewal options.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-375, all competitive sealed proposals for professional and consultant services shall be forwarded to the Board of Commissioners for approval.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

Is this a purchasing item?

Yes

Summary & Background: The County issued an Request for Proposal to provide Plan services for all, or any subset of, employee healthcare benefit plans. Benefits are offered to all active and retired employees, and their eligible dependents. Plan services will be effective January 1, 2025.

Scope of Work: MetLife will administer the self-funded vision benefits for active employees, retirees/beneficiaries, and their eligible dependents. The contract will include vision plan administration, claims adjudication, standard reporting, and customer service. Under a self-funded arrangement, the carrier administers the plan, but claims are funded by the County. MetLife will provide \$5,000 in the first year of the contract, to offset costs of implementation and transitioning to a

new vendor.

Community Impact: None

Department Recommendation: The Finance Department recommends MetLife to administer Vision benefits on a self-funded basis to the County's benefit eligible employees, retirees, beneficiaries, and their covered dependents.

Project Implications: None

Community Issues/Concerns: None

Department Issues/Concerns: None

Contract Modification: This is a new procurement

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)*

Contract Value: \$0.45 per enrolled employee/subscriber per month
(to administer: Vision benefits)

Prime Vendor: Metropolitan Life Insurance Company aba/MetLife

Prime Status: Non-Minority

Location: Atlanta, GA

County: Fulton County

Prime Value: \$0.45 per enrolled employee/subscriber per month
(to administer: Vision Benefits)

Total Contract Value: \$0.45 per enrolled employee/subscriber per month
(to administer: Vision Benefits)

Total Certified Value: \$00.00 or 100.00%

Exhibits Attached

Exhibit 1: Evaluation Committee Recommendation

Exhibit 2: Performance Evaluation Report

Contact Information *(Type Name, Title, Agency and Phone)*

Ray Turner, Deputy Finance Director 404-612-7737

Verna Thomas, Employee Benefits Manager, Finance 404-612-7639

Contract Attached

Yes

Previous Contracts

No

Total Contract Value

Original Approved Amount:

Previous Adjustments: None

This Request: \$0.45 PEPM

TOTAL: \$38,500/year (based on
approximately 7,100
subscribers)**Grant Information Summary**

Amount Requested:

Match Required:

Start Date:

End Date:

Match Account \$:

- ☐ Cash
☐ In-Kind
☐ Approval to Award
☐ Apply & Accept

Fiscal Impact / Funding Source**Funding Line 1:**

426-999-P003-1560: Group Insurance Stabilization, General Fund, Administrative

Key Contract Terms	
Start Date: 1/1/2025	End Date: 12/31/2025
Cost Adjustment:	Renewal/Extension Terms:

Overall Contractor Performance Rating: 85**Would you select/recommend this vendor again?**

Choose an item.

Report Period Start:
4/1/2024**Report Period End:**
6/30/2024



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Chief Purchasing Agent
Department of Purchasing & Contract Compliance ^{DS} FSW

FROM: Evaluation Committee Recommendation Letter

DATE: August 7, 2024

PROJECT: 24RFP050124C-MH, Employee Healthcare Benefits Plan Services (Vision)

In accordance with the Purchasing Code, a duly appointed Evaluation Committee has reviewed the proposals submitted in response to the above-reference project on behalf of the Finance Department.

Six (6) qualified firms submitted proposals for evaluation and consideration for award of the Account Based Plan section of this project:

1. Aetna Life Insurance Company
2. Cigna Health and Life Insurance Company
3. Blue Cross Blue Shield Healthcare Plan of Georgia, Inc.
4. Metropolitan Life Insurance Company/MetLife Consumer
5. Eyemed Vision Care, LLC
6. Vision Service Plan VSP

After review, evaluation and consideration of all available information related to the requirements and evaluation criteria of the RFP, the Evaluation Committee has determined that the proposal submitted by **Metropolitan Life Insurance Company/MetLife Consumer** with a total score of **79.3**, is the recommended vendor for the award of **24RFP050124C-MH, Employee Healthcare Benefits Plan Services (Vision)**.

Evaluation Committee Recommendation Letter

August 7, 2024

Page | 2

The Evaluation Committee members attest that each member scored each proposal independently in accordance with the evaluation criteria set forth in the Request for Proposal and that their individual score is a part of the final scores in the attached Evaluation Matrix.

SELECTION COMMITTEE MEMBERS:

Signed by:

Shameka Porter

3AFAFE2C070D41D...

Shameka Porter, Assistant Benefits Manager
Finance

DocuSigned by:

Telka Christian

498DE29CF8B34F3...

Telka Christian, , Staff operations officer
Human Resources

Signed by:

Stacey Jones

A1A429BF154948F...

Stacey Jones, Deputy Chief Human Resources Officer
Human Resources

DocuSigned by:

Verna Thomas

03F1108D231C410...

verna thomas, Employee Benefits Manager
Finance

Signed by:

Ray Turner

43EAB45F3E5E409...

Ray Turner, Deputy Director
Finance

Evaluation Committee Recommendation Letter

August 7, 2024

Page | 3

EVALUATION CRITERIA	WEIGHT	Metropolitan Life Insurance Company/ MetLife Consumer	Eyemed Vision Care, LLC	Blue Cross Blue Shield Healthcare Plan of Georgia, Inc.	Cigna Health and Life Insurance Company	Aetna Life Insurance Company	Vision Service Plan
Experience and Account Management	15	11.25	14.25	12.75	12.75	12	9
Plan Administration	20	15	16	17	16	16	17
Plan Services Capabilities – Wellness Programs	20	17	17	15	16	16	17
Network - Access	8	6.8	7.2	5.2	6.8	5.6	6.4
Quality of Proposal	5	4.25	4.25	4.25	4.25	4	4.25
Local Preference	5	0	0	5	0	0	0
Service Disabled Veterans Preference	2	0	0	0	0	0	0
Cost Proposal	25	25	19.92	14.98	18.33	11.40	6.80
TOTAL SCORE:	100.00	79.3	78.62	74.18	74.13	65	60.45

Performance Evaluation Details

ID	E9
Project	Voluntary Worksite Benefits
Project Number	21RFP071321C-MH
Supplier	MetLife
Supplier Project Contact	Cynthia Adler (preferred language: English)
Performance Program	Professional Services
Evaluation Period	04/01/2024 to 06/30/2024
Effective Date	07/16/2024
Evaluation Type	Formal
Interview Date	07/16/2024
Expectations Meeting Date	Not Specified
Status	Completed
Publication Date	07/16/2024 10:48 AM EDT
Completion Date	07/16/2024 10:48 AM EDT
Evaluation Score	85

Related Documents

There are no documents associated with this Performance Evaluation

OVERALL RATING GUIDE - PROFESSIONAL SERVICES

Evaluation Score Range

Outstanding = 90-100%

Excellent = 80-89%

Satisfactory = 70-79%

Needs Improvement = 50-69%

Unsatisfactory = -50%

PROJECT MANAGEMENT

17/20

Rating

Excellent: Project Management that exceeds in some areas. Understanding of project objectives, risks and Contract requirements was above average and required little direction from the User Department.

Comments

Not Specified

SCHEDULE

17/20

Rating

Excellent: Delivered ahead of original completion date with some effort by Consultant to meet or exceed project milestone dates, or on original schedule with increased scope. At times, proactive approach to monitoring and forecasting of project schedule.

Comments

Not Specified

QUALITY OF DESIGN, REPORTS AND DELIVERABLES

17/20

Rating

Excellent: Deliverables exceed requirements in some areas and remainder of items delivered are high quality.

Comments

Not Specified

COMMUNICATIONS AND CO-OPERATION

17/20

Rating

Excellent: Co-operative and timely response to the User Department concerns.

Comments

Not Specified

OVERSIGHT OF CONTRACTOR COMPLIANCE WITH CONTRACT DOCUMENTS

17/20

Rating

Excellent: Proactive approach to oversight of Contract compliance. Compliance issues are resolved in a timely manner to the User Department's satisfaction and exceeds expectations in some areas.

Comments

Not Specified

GENERAL COMMENTS

Comments

Not Specified



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0600

Meeting Date: 9/18/2024

Department

Real Estate and Asset Management

Requested Action

Request approval of a recommended proposal - Fulton County Department of Real Estate and Asset Management, 23RFP120423K-JAJ, Design/Build Services for Developmental Disability Programming & Services in an amount not to exceed \$3,655,925.00 with Hogan Construction Group, LLC/The Collaborative Firm, LLC JV (Norcross, GA), to provide design/build services for the construction and renovation at the South Training Center located at 475 Fairburn Road, SW, Atlanta, GA 30331, for the Fulton County Department of Behavioral Health & Developmental Disabilities (BHDD). Effective upon issuance of Notice to Proceed (NTP) and shall substantially complete the work within 270 calendar days and achieve final completion within 300 calendar days.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with State of GA O.C.G.A. § 36-91 Georgia Local Government Public Works Construction Law, all competitive sealed proposals (RFPs) for public works construction projects (CM at Risk, Construction Program Management, Design/Build Projects) costing \$100,000.00 or more shall be forwarded to the Board of Commissioners for approval.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

Is this a purchasing item?

Yes

Summary & Background: The project consists of the design, construction and renovation of the interior space for the Fulton County Department of Behavioral Health & Developmental Disabilities Programming & Services.

The existing building is the former Board of Health Facility, a 12,700 square foot building. The facility located at 475 Fairburn Road SW, Atlanta, GA 30331, will be the new location for the South Training Center for adult clients with intellectual and/or developmental disabilities (IDD). The training facility and staff will provide outpatient day programs/services for clients beginning at age 18 and older.

These services include:

- Diagnostic Assessments
- Individualized Service Plans
- Community Integration
- Nursing Assessments
- Individual and Group Training
- Prevocational Services
- Psycho-educational Training
- Parent/Caregiver Support Group
- Supported Employment Referrals

The new location of the South Training Center was formerly the site of the West Mental Health Center, also operated by BHDD. For decades, the West Mental Health Center, which opened in the 1970s, provided high-quality and culturally competent adult mental and addiction treatment services for a diverse population that encompassed a significant swath of Fulton County stretching from West Atlanta to Palmetto, Georgia, a distance of 24 miles. It closed nearly a decade ago.

The South Training Center's pending relocation to 475 Fairburn Road SW, is generating much anticipation for residents. Families of current and former individual who received services at the previous location, are delighted by the proximity of the new site.

Scope of Work: The project will consist of the design, construction and renovation of the interior space for the full build-out of approximately 12,700 GSF to the designed program for Developmental Disabilities.

The Design Build Services shall consist of, but not be limited to:

- Project Management (coordination with Fulton County Staff and Departments)
- Building analysis and Mobilization Plan
- Management and execution of a Safety Plan
- Prepare project schedule and monthly updates to reflect variance
- Provide recovery schedule and recommendations
- Provide necessary Insurance including Errors & Omissions for Design
- Provide 100% Performance and Payment Bonds prior to Construction
- Suggest value engineering alternates and incorporate same into documents once approved
- Management and execution of Design - Construction Documents Phase
- Management and execution of all required permits
- Management and execution of the Construction Procurement Phase

- Management and execution of all Construction Phase activities
- Management and execution of the Post Construction Phase
- Execute fully the requirements and intent of the RFP

Community Impact: The successful completion of this new South Training Center project will provide citizens with better meet needs for adult clients with Intellectual and/or Developmental Disabilities.

Department Recommendation: The Department of Real Estate and Asset Management recommends approval.

The recommended design-builder will work in collaboration with the DREAM's Building Construction team and the County's Department of Behavioral Health representatives.

Project Implications: This contract's intent is to complete the construction/renovation design project of this new South Training Center facility that will allow Fulton County Department of Behavioral Health & Developmental Disabilities (BHDD) staff, to provide a fully functional Intellectual and/or Developmental Disabilities (IDD) services to meet the needs of our adult clients and the constituents Fulton County.

Community Issues/Concerns: None of which the Department is aware.

Department Issues/Concerns: If this proposal is not approved, the County does not have the capacity, or the expertise, to perform the Design/Build services for the construction and renovation to the Fulton County Developmental Disability Programming and Services.

Contract Modification: This is a new procurement.

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)*

Contract Value: \$3,655,925.00

Prime Vendor: Hogan Construction Group, LLC/The Collaborative Firm,
LLC Joint Venture (75/25)

Prime Status: Hogan (Non-Minority) 75% & The Collaborative Firm
(African American Male Business Enterprise) 25%

Location: Norcross, GA

County: Gwinnett County

Prime Value: TBD

Subcontractor Value: TBD

Subcontractors: The Contractor must identify the subcontractors that will be utilized for this project 6 weeks after issuance of 75% construction documents.

Exhibits Attached *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Agenda Item No.: 24-0600

Meeting Date: 9/18/2024

Exhibit 1: Evaluation Committee Recommendation Letter

Exhibit 2: Performance Evaluation Report

Contact Information *(Type Name, Title, Agency and Phone)*

Joseph N. Davis, Director, Department of Real Estate and Asset Management, (404) 612-3772

Contract Attached

No

Previous Contracts

Yes

Total Contract Value

Original Approved Amount:	\$0.00
Previous Adjustments:	\$0.00
This Request:	\$3,655,925.00
TOTAL:	\$3,655,925.00

Grant Information Summary

Amount Requested:	☐ Cash
Match Required:	☐ In-Kind
Start Date:	☐ Approval to Award
End Date:	☐ Apply & Accept
Match Account \$:	

Fiscal Impact / Funding Source

Funding Line 1:

448-520-ARP1-HINF: American Rescue Plan, Real Estate and Asset Management, Health Infrastructure - \$3,655,925.00

Key Contract Terms

Start Date: Effective upon issuance of Notice to Proceed (NTP)	End Date: substantially complete within 270 calendar days and final completion within 300 calendar days.
Cost Adjustment:	Renewal/Extension Terms: Non-Applicable

Overall Contractor Performance Rating: 94

Would you select/recommend this vendor again?

Yes

Report Period Start:
4/1/2024

Report Period End:
6/30/2024



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Director
Department of Purchasing & Contract Compliance

FROM: Evaluation Committee Recommendation Letter

DATE: August 13, 2024

PROJECT: 23RFP120423K-JAJ Design/Build Services Developmental Disability Programming & Services (475 Fairburn Road).

In accordance with the Purchasing Code, a duly appointed Evaluation Committee has reviewed the proposals submitted in response to the above-reference project on behalf of the Department of Real Estate & Asset Management.

Two (2) qualified firms submitted proposals for evaluation and consideration for award of this project:

1. Hogan Construction Group, LLC/The Collaborative Firm, LLC JV
2. WEBMyers Construction, LLC

After review, evaluation and consideration of all available information related to the requirements and evaluation criteria of the RFP, the Evaluation Committee has determined that the proposal submitted by Hogan Construction Group, LLC/The Collaborative Firm, LLC JV with a total score of 90.99 is the recommended vendor for the award of 23RFP120423K-JAJ Design/ Build Services Developmental Disability Programming & Services

Evaluation Committee Recommendation Letter
August 13, 2024
Page | 2

The Evaluation Committee members attest that each member scored each proposal independently in accordance with the evaluation criteria set forth in the Request for Proposal and that their individual score is a part of the final scores in the attached Evaluation Matrix.

SELECTION COMMITTEE MEMBERS:

Signed by:

B20354A88008422...
Joseph Davis, Director
Real Estate & Asset Management

Signed by:

7A1C162746FC4BE...
Samuel Bakare, Administrator FTS
Construction
Real Estate & Asset
Management

Signed by:

A160A08BA6F5469...
Dulce Guzman, Construction Project
Manager
Real Estate & Asset
Management

Evaluation Committee Recommendation Letter
Page | 3

EVALUATION CRITERIA	WEIGHT	Hogan Construction Group, LLC/The Collaborative Firm, LLC JV	WebMyers Construction, LLC			
Executive Summary	2	1.83	1.66			
Relevant Project Experience	15	15.00	11.25			
Project Team Qualifications	15	13.75	12.50			
Project Approach	30	23.83	23.58			
Scheduling	13	13.00	9.75			
Availability of Personnel	2	1.50	1.33			
Safety Qualifications	5	4.58	3.75			
Employees Training	3	2.50	2.25			
Cost Proposal	15	15.00	10.15			
TOTAL SCORE:	100.00	90.99	76.22	0.00	0.00	0.00

Performance Evaluation Details

ID	E4
Project	Design-Build Services for the Peachtree Library Renovation
Project Number	22RFP032922K-CRB_
Supplier	Hogan Construction Group, LLC
Supplier Project Contact	Mike Tomlin (preferred language: English)
Performance Program	Construction Services
Evaluation Period	04/01/2024 to 06/30/2024
Effective Date	08/19/2024
Evaluation Type	Formal
Interview Date	Not Specified
Expectations Meeting Date	Not Specified
Status	Completed
Publication Date	08/19/2024 12:12 PM EDT
Completion Date	08/19/2024 12:12 PM EDT
Evaluation Score	94

Related Documents

There are no documents associated with this Performance Evaluation

OVERALL RATING GUIDE - CONSTRUCTION SERVICES

Evaluation Score Range

Outstanding = 90-100%

Excellent = 80-89%

Satisfactory = 70-79%

Needs Improvement = 50-69%

Unsatisfactory = -50%

SCHEDULE

20/20

Rating

Outstanding: Delivered ahead of original completion date with significant effort by Consultant to exceed project milestone dates or ahead of schedule with increased scope. Proactive approach to monitoring and forecasting of project schedule.

Comments

Not Specified

BUDGET MANAGEMENT

20/20

Rating

Outstanding: Reasonable pricing on Scope Changes and processed in an expedited manner. Outstanding cost control. Changes in project scope outside of the consultant's control are identified quickly, with consideration given to the financial and budget implications. Scope changes submitted quickly with thorough rational and fair costing.

Comments

Not Specified

OVERALL CONSTRUCTION PROJECT MANAGEMENT

17/20

Rating

Excellent: Commendable Project Management that exceeds in some areas.

Comments

Not Specified

COST CONTROL

20/20

Rating

Outstanding: Proactive tracking and forecasting of the construction contract on a regular basis. This includes expedited and relevant input on Contractor claim submissions, with thorough justification and guidance on cost control of the construction contract. Proactively documents to the User Department potential cost overruns.

Comments

Not Specified

OVERSIGHT OF CONTRACTOR COMPLIANCE WITH CONTRACT DOCUMENTS

17/20

Rating

Excellent: Proactive approach to oversight of Contract compliance. Compliance issues are resolved in a timely manner to the User Department's satisfaction and exceeds expectations in some areas.

Comments

Not Specified

GENERAL COMMENTS

Comments

Not Specified



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0601

Meeting Date: 9/18/2024

Department

Real Estate and Asset Management

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of a statewide contract - Department of Real Estate and Asset Management, SWC #99999-001-SPD000155-0003, Truck Chassis and Truck Bodies for Fulton County Animal Services in the total amount not to exceed \$162,696.64 with Hardy Chevrolet, Inc. (Dallas, GA), to purchase and deliver one (1) each (A) 2024 Chevrolet Silverado 2500HD, 2WD Crew Cab Pick-Up Truck and (B) 2024 Chevrolet Silverado 2500HD, 4WD Double Cab Pick-Up Truck, for Fulton County Animal Control. This is a one-time procurement.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-462, requests for approval of statewide contracts of more than \$100,000.00 shall be forwarded to the Board of Commissioners for approval.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

Is this a purchasing item?

Yes

Summary & Background Approval of statewide contract to purchase two (2) total 2024 Chevrolet Silverado Pick-Up Trucks for Fulton County Animal Control.

Scope of Work: To purchase 2 total 2024 Chevrolet Silverado Pick-Up Trucks for the Fulton County Animal Control.

2024 Vehicles Breakdown and Costs:

	Description	Unit Cost	New	Replacement	Total # Vehicles	Total Cost
1	2024 Chevrolet Silverado 2500HD, 2WD Crew Cab Pick-Up Truck	\$80,508.00	1	0	1	\$80,508.00
2	2024 Chevrolet Silverado 2500HD, 4WD Double Cab Pick-Up Truck	\$82,188.64	1	0	1	\$82,188.64
	Total		2	0	2	\$162,696.64

Community Impact: These vehicles are used to accomplish the assigned tasks in the transportation of employees and equipment during daily operation and maintenance of various Departments within Fulton County.

Department Recommendation: The Department of Real Estate and Asset Management recommends approval on behalf of Fulton County Animal Control.

The statewide vehicle dealer will work in collaboration with the Department Real Estate Asset Management's Fleet Management Division for coordination and delivery of a total of 2 2024 Chevrolet trucks for Fulton County.

Project Implications: It is imperative that the County have reliable vehicles and equipment available to respond to emergencies or any situation day or night to serve the citizens of Fulton County

Community Issues/Concerns: None of which the Department is aware.

Department Issues/Concerns: If the purchase of these trucks is not approved, this will strain Fulton County Animal Control's ability to meet and accomplish its daily operation.

Contract Modification No, this a new procurement

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)*

Click or tap here to enter text.

Exhibits Attached *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Exhibit 1: Statewide Contract

Exhibit 2: Cost Proposals

Exhibit 3: Statewide Justification Form

Contact Information *(Type Name, Title, Agency and Phone)*

Joseph N. Davis, Director, Department of Real Estate and Asset Management, (404) 612-3772

Contract Attached

Yes

Previous Contracts

Yes

Total Contract Value

Original Approved Amount: \$0.00
Previous Adjustments: \$0.00
This Request: \$162,696.64
TOTAL: \$162,696.64

Grant Information Summary

Amount Requested: ☐ Cash
Match Required: ☐ In-Kind
Start Date: ☐ Approval to Award
End Date: ☐ Apply & Accept
Match Account \$:

Fiscal Impact / Funding Source**Funding Line 1:**

512-999-S210-1410: Animal Control Capital, Non-Agency, Equipment- \$155,000.00

Funding Line 2:

312-335-S210-1410: Contractual Services Animal Control, Emergency Management, Equipment- \$7,696.64

Key Contract Terms	
Start Date: Upon BOC Approval	End Date: 12/31/2024
Cost Adjustment:	Renewal/Extension Terms: One-time procurement

Agenda Item No.: 24-0601

Meeting Date: 9/18/2024

Overall Contractor Performance Rating: N/A

Would you select/recommend this vendor again?

Yes

Report Period Start:
N/A

Report Period End:
N/A



Statewide Information Sheet

Statewide Contract Number		99999-001-SPD00000155			
Name of Contract		Truck Chassis and Truck Bodies			
Effective Date		08/08/2018		Effective Date 08/31/2025	
Contract Table of Contents					
Vendors Awarded		7		Contract Information: Mandatory Contract	
Contract Information for Vendor				Page Number	
Rush Truck Center of Ga, Inc.				2	
MHC Kenworth-Atlanta				3	
Hardy Chevrolet, Inc.				4	
Hardy Family Ford, Inc.				5	
Wade Ford, Inc				6	
Peach State Truck Centers, LLC.				7	
Additional Contract Information					
General Contract Information				8	
Specifications				9	
Pricing				10	
Changes/Renewals/Extension				11	



Vendor Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-SPD000155-0001
PeopleSoft Vendor Number	0000496074
Vendor Name & Address	
Rush Truck Centers of GA, Inc. 2560 Moreland Avenue Atlanta, GA 30315	
Contract Administrator	
Gilda Thompson thompsong2@rushenterprises.com Telephone: 404-212-5911 Fax: 678-420-7694	
Contact Details	
Ordering Information	Fleet Manager 2560 Moreland Avenue Atlanta, GA 30315
Remitting Information	<u>Rush Truck Centers of GA</u> <u>Fleet Manager</u> <u>2560 Moreland Avenue</u> <u>Atlanta, Georgia 30315</u>
Delivery Days	Determined at time of order
Discounts	None
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Purchase Order



Vendor Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-SPD0000155-0002
PeopleSoft Vendor Number	0000445640
Vendor Name & Address	
MHC Kenworth-Atlanta 5860 Riverview Road Mableton, GA 30126	
Contract Administrator	
Bryon Franklin New Truck Sales byron.franklin@mhc.com Telephone: 706-847-0480 Fax: 404-691-0057	
Contact Details	
Ordering Information	MHC Kenworth-Atlanta Bryon Franklin 5860 Riverview Road Mableton, GA 30126
Remitting Information	MHC Kenworth-Atlanta 5860 Riverview Road Mableton, GA 30126
Delivery Days	Determined at time of order
Discounts	None
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Purchase Order



Vendor Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-SPD000155-0003
PeopleSoft Vendor Number	0000066877
Vendor Name & Address	
Hardy Chevrolet, Inc. 1249 Charles Hardy Parkway Dallas, GA 30157	
Contract Administrator	
Austin Harris aharris@hardyautomotive.com Telephone: 770.445.6655 EXT. 1204 Fax: 770-445-9659	
Contact Details	
Ordering Information	Austin Harris GM Fleet Manager aharris@hardyautomotive.com Telephone: :770.445.6655 EXT. 1204 Fax: 770-445-9659
Remitting Information	Hardy Chevrolet, Inc. 1249 Charles Hardy Parkway Dallas, GA 30157
Delivery Days	Determined at time of order
Discounts	None
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Purchase Order



Vendor Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-SPD0000155-0005
PeopleSoft Vendor Number	0000012021
Vendor Name & Address	
Hardy Family Ford 1249 Charles Hardy Parkway Dallas, GA 30157	
Contract Administrator	
Alex Arnold aarnold@hardyautomotive.com Telephone: 770-445-8891 X 206 Fax: 770-445-9659	
Contact Details	
Ordering Information	Alex Arnold aarnold@hardyautomotive.com Telephone: 770-445-8891 X 206 Fax: 770-445-9659
Remitting Information	Hardy Family Ford, Inc. 1249 Charles Hardy Parkway Dallas, GA 30157
Delivery Days	Determined at time of order
Discounts	None
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Purchase Order



Vendor Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-SPD0000155-0006
PeopleSoft Vendor Number	0000011786
Vendor Name & Address	
Wade Ford Inc 38600 South Cobb Drive Smyrna, GA 30080 TIN: 58-1544317	
Contract Administrator	
Roger Moore 678-460-3881 rmoore@wade.com	
Contact Details	
Ordering Information	Wade Ford Inc 38600 South Cobb Drive Smyrna, GA 30080
Remitting Information	<u>Fleet and Government Sales</u> <u>3680 South Cobb Drive</u> <u>Smyrna, Georgia 30080</u>
Delivery Days	Orders will be shipped within 120 days after receipt of Purchase Order
Discounts	<u>Determined at time of order</u>
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Purchase Ordere



Vendor Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-SPD0000155-0007
PeopleSoft Vendor Number	0000010849
Vendor Name & Address	
Peach State Truck Centers 6535 Crescent Drive Norcross, GA 30071	
Contract Administrator	
Joshua Little Government Sales Manager jlittle@peachstatetrucks.com Telephone: 678-476-5660 Fax: 770-449-1136	
Contact Details	
Ordering Information	Government Sales Manager 6535 Crescent Drive Norcross, Georgia 30071
Remitting Information	<u>Government Sales Manager</u> <u>6535 Crescent Drive</u> <u>Norcross, Georgia 30071</u>
Delivery Days	Determined at time of order
Discounts	<u>None</u>
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Purchase Order



General Contract Information:

This contract provides a variety of Truck Chassis and Truck Bodies in the following Gross Vehicle Weight Rating (GVWR) categories: 12,500 GVWR, 15,000 GVWR, 19,500 GVWR, 19,500 GVWR DOT HERO, 26,000 GVWR, 36,000 GVWR, 52,000 GVWR, and 56,000 GVWR.

Each awarded supplier provided Truck Bodies with their pricing sheets. For a description and price of the available bodies per GVWR on each awarded pricing sheet for that weight category. To find the bodies available, review the suppliers pricing sheet that are linked to the pricing pages.



Specifications

See Specifications in Team Georgia Marketplace (TGM)
TGM



Pricing:

See Pricing Sheets in Team Georgia Marketplace (TGM)



Renewals/Extensions:

Base Term: 8/8/2018 – 8/31/2019

Renewal #1: 9/1/2019-8/31/2020

Renewal #2: 9/1/2020-8/31/2021

Renewal #3: 9/1/2021-8/31/2022

Renewal #4: 9/1/2022-8/31/2023

Extension #1: 9/1/2023-8/31/2024

Extension #2: 9/1/2024-8/31/2025

Changes:

Akins Ford did not renew this contract for FY23.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CK20953) 4WD Double Cab 162" Work Truck





Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CK20953) 4WD Double Cab 162" Work Truck (Complete)

Quote Worksheet

	MSRP
Base Price	\$49,100.00
Dest Charge	\$1,995.00
Total Options	\$208.00
Subtotal	\$51,303.00
TRANSPORTATION TO AND FROM UPFITTER	\$3,000.00
BED UPFIT	\$31,535.00
FLEET ADJUSTMENT	(\$3,649.36)
Subtotal Pre-Tax Adjustments	\$30,885.64
Less Customer Discount	\$0.00
Subtotal Discount	\$0.00
Trade-In	\$0.00
Subtotal Trade-In	\$0.00
Taxable Price	\$82,188.64
Sales Tax	\$0.00
Subtotal Taxes	\$0.00
Subtotal Post-Tax Adjustments	\$0.00
Total Sales Price	\$82,188.64

Dealer Signature / Date

Customer Signature / Date

Gross Vehicle Weight Range	Contract #	Awarded Supplier	Vehicle Model
12,500	99999-SPD-SPD0000155-0003	Hardy Chevrolet	Chevy Silverado
12,500	99999-SPD-SPD0000155-0003	Hardy Chevrolet	GM/C Sierra

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CK20953) 4WD Double Cab 162" Work Truck (Complete)

Selected Model and Options

MODEL

CODE	MODEL
CK20953	2024 Chevrolet Silverado 2500HD 4WD Double Cab 162" Work Truck

COLORS

CODE	DESCRIPTION
GAZ	Summit White

BODY CODE

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
ZW9	Pickup bed, delete includes capped fuel fill, (SFW) Back-up alarm calibration, (9J4) rear bumper delete, (9L3) spare tire delete and spare tire carrier delete. (Requires long bed model and 17" or 18" wheels. Not available with (QG3) LT275/70R18, mud-terrain, blackwall tires.) *CREDIT*	-19.00 lbs	-396.00 lbs

EMISSIONS

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
FE9	Emissions, Federal requirements	0.00 lbs	0.00 lbs

ENGINE

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
L8T	Engine, 6.6L V8 with Direct Injection and Variable Valve Timing, gasoline, (401 hp [299 kW] @ 5200 rpm, 464 lb-ft of torque [629 N-m] @ 4000 rpm) (STD)	0.00 lbs	0.00 lbs

TRANSMISSION

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
MKM	Transmission, Allison 10-Speed automatic (STD) (Standard with (L8T) 6.6L V8 gas engine.)	0.00 lbs	0.00 lbs

GVWR

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
C7G	GVWR, 10,500 lbs. (4763 kg) (STD) (Included and only available with CK20953 and (L8T) 6.6L V8 gas engine with 17" wheels.)	0.00 lbs	0.00 lbs

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CK20953) 4WD Double Cab 162" Work Truck (Complete)

AXLE

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
GT4	Rear axle, 3.73 ratio (Requires (L8T) 6.6L V8 gas engine. Not available with (L5P) Duramax 6.6L Turbo-Diesel V8 engine.)	0.00 lbs	0.00 lbs

PREFERRED EQUIPMENT GROUP

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
1WT	Work Truck Preferred Equipment Group includes standard equipment	0.00 lbs	0.00 lbs

WHEELS

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
PYN	Wheels, 17" (43.2 cm) painted steel, Silver (STD)	0.00 lbs	0.00 lbs

TIRES

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
QXT	Tires, LT265/70R17E all-terrain, blackwall (Included with (Z71) Z71 Off-Road Package. With (ZW9) pickup bed delete, requires (C7A) Lowered GVWR, 10,000 lbs. (4536 kg).)	11.00 lbs	12.00 lbs

SPARE TIRE

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
ZXT	Tire, spare LT265/70R17E all-terrain, blackwall (Included and only available with (QXT) LT265/70R17E all-terrain, blackwall tires with (E63) Durabed, pickup bed. Available to order when (ZW9) pickup bed delete and (QXT) LT265/70R17E all-terrain, blackwall tires are ordered.)	0.00 lbs	6.00 lbs

PAINT

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
GAZ	Summit White	0.00 lbs	0.00 lbs

SEAT TYPE

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
AZ3	Seats, front 40/20/40 split-bench with covered armrest storage and under-seat storage (lockable) (STD)	0.00 lbs	0.00 lbs

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CK20953) 4WD Double Cab 162" Work Truck (Complete)

SEAT TRIM

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
H2G	Jet Black, Vinyl seat trim	0.00 lbs	0.00 lbs

RADIO

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
IOR	Audio system, Chevrolet Infotainment 3 system 7" diagonal HD color touchscreen, AM/FM stereo, Bluetooth audio streaming for 2 active devices, voice command pass-through to phone, Wireless Apple CarPlay and Wireless Android Auto compatibility (STD)	0.00 lbs	0.00 lbs

ADDITIONAL EQUIPMENT - PACKAGE

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
ZLQ	WT Fleet Convenience Package includes (UD7) Rear Park Assist, (QT5) EZ Lift power lock and release tailgate and (DBG) outside power-adjustable vertical trailering with heated upper glass (Not available with (PCV) WT Convenience Package. Note: Crew Cab and Double Cab models (DBG) outside power-adjustable vertical trailering with heated upper glass can be upgraded to (DWI) trailer mirrors or (DLN) outside heated power-adjustable, manual folding mirrors.)	0.00 lbs	0.00 lbs

ADDITIONAL EQUIPMENT - MECHANICAL

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
—	Capped Fuel Fill (Included and only available with (L5P) Duramax 6.6L Turbo-Diesel V8 engine or (ZW9) pickup bed delete.)	0.00 lbs	0.00 lbs
JL1	Trailer brake controller, integrated (Requires (PCV) WT Convenience Package or (ZLQ) WT Fleet Convenience Package. Included with (Z6A) Gooseneck/5th Wheel Prep Package.)	1.00 lbs	0.00 lbs

ADDITIONAL EQUIPMENT - EXTERIOR

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
9J4	Bumper, rear, delete (Included and only available with (ZW9) pickup bed delete.)	8.00 lbs	-48.00 lbs
DBG	Mirrors, outside power-adjustable vertical trailering with heated upper glass, lower convex mirrors, integrated turn signals, manual folding/extending (extends 3.31" [84.25mm]) (Standard on Regular Cab models. Not available with (PCV) WT Convenience Package or (ZLQ) WT Fleet Convenience Package on Regular Cab. Included and only available with (PCV) WT Convenience Package or (ZLQ) WT Fleet Convenience Package on Double and Crew Cab models.)	0.00 lbs	0.00 lbs

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CK20953) 4WD Double Cab 162" Work Truck (Complete)

ADDITIONAL EQUIPMENT - INTERIOR

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
K34	Cruise control, electronic with set and resume speed, steering wheel-mounted (Included with (PCV) WT Convenience Package.)	0.00 lbs	0.00 lbs
N33	Steering column, Tilt-Wheel, manual with wheel locking security feature (Beginning February 27, 2023 through June 4, 2023, certain vehicles will be forced to include (N37) manual tilt/telescoping steering column that will remove the (N33) Tilt-Wheel manual steering column. Does not include later dealer retrofit. See dealer for details or the window label for the features on a specific vehicle.)	0.00 lbs	0.00 lbs
SFW	Back-up alarm calibration This calibration will allow installation of an aftermarket back-up alarm by disabling rear perimeter lighting (Included with (ZW9) pickup bed delete. Not available with (8S3) back-up alarm or (UY2) trailer wire provisions.)	0.00 lbs	0.00 lbs

ADDITIONAL EQUIPMENT - SAFETY-INTERIOR

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
5N5	Rear Camera Kit Kit includes camera, fixed position bracket & 19 ft cable with attachment clips. Rear camera radio calibration provided from the factory. See Upfitter Integration Bulletin for installation instructions at www.gmupfitter.com (Requires (ZW9) pickup bed delete.)	0.00 lbs	0.00 lbs
Options Total		1.00 lbs	-426.00 lbs

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CK20953) 4WD Double Cab 162" Work Truck (✓
Complete)

Standard Equipment

Package

Trailer Package includes trailer hitch, 7-pin connector and (CTT) Hitch Guidance (Deleted when (ZW9) pickup bed delete is ordered.)

Mechanical

Engine, 6.6L V8 with Direct Injection and Variable Valve Timing, gasoline, (401 hp [299 kW] @ 5200 rpm, 464 lb-ft of torque [629 N-m] @ 4000 rpm) (STD)

Transmission, Allison 10-Speed automatic (STD) (Standard with (L8T) 6.6L V8 gas engine.)

Rear axle, 3.73 ratio (Requires (L8T) 6.6L V8 gas engine. Not available with (L5P) Duramax 6.6L Turbo-Diesel V8 engine.)

Durabed, pickup bed (STD)

GVWR, 10,500 lbs. (4763 kg) (STD) (Included and only available with CK20953 and (L8T) 6.6L V8 gas engine with 17" wheels.)

Push Button Start

Air filter, heavy-duty

Air filtration monitoring

Transfer case, two-speed electronic shift with push button controls (Requires 4WD models.)

Auto-locking rear differential

Four wheel drive

Cooling, external engine oil cooler

Cooling, auxiliary external transmission oil cooler

Battery, heavy-duty 720 cold-cranking amps/80 Amp-hr maintenance-free with rundown protection and retained accessory power (Included and only available with (L8T) 6.6L V8 gas engine.)

Alternator, 170 amps (Requires (L8T) 6.6L V8 gas engine.)

Frame, fully-boxed, hydroformed front section and a fully-boxed stamped rear section

Recovery hooks, front, frame-mounted, Black

Suspension Package

Steering, Recirculating Ball with smart flow power steering system

Brakes, 4-wheel antilock, 4-wheel disc with DURALIFE rotors

Brake lining wear indicator

Capless Fuel Fill (Requires (L8T) 6.6L V8 gas engine. Not available with (ZW9) pickup bed delete.)

Exhaust, single, side

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CK20953) 4WD Double Cab 162" Work Truck (Complete)

Exterior

Wheels, 17" (43.2 cm) painted steel, Silver (STD)

Tires, LT245/75R17E all-season, blackwall (STD)

Tire, spare LT245/75R17E all-season, blackwall (STD) (Included and only available with (QHJ) LT245/75R17E all-season, blackwall tires with (E63) Durabed, pickup bed. Available to order when (ZW9) pickup bed delete and (QHJ) LT245/75R17E all-season, blackwall tires are ordered.)

Tire carrier lock keyed cylinder lock that utilizes same key as ignition and door (Deleted with (ZW9) pickup bed delete.)

Bumpers, front, Black

Bumpers, rear, Black

CornerStep, rear bumper

BedStep, Black integrated on forward portion of bed on driver and passenger side (Deleted when (ZW9) pickup bed delete is ordered.)

Moldings, beltline, Black

Cargo tie downs (12), fixed rated at 500 lbs per corner (Deleted with (ZW9) pickup bed delete.)

Headlamps, halogen reflector with halogen Daytime Running Lamps

IntelliBeam, automatic high beam on/off

Taillamps with incandescent tail, stop and reverse lights

Lamps, cargo area, cab mounted integrated with center high mount stop lamp, with switch in bank on left side of steering wheel

Mirrors, outside high-visibility vertical trailering lower convex mirrors, manual-folding/extending (extends 3.31" [84.25mm]), molded in Black (Not included on Regular Cab models.)

Mirror caps, Black

Glass, solar absorbing, tinted

Tailgate, standard (Deleted with (ZW9) pickup bed delete.)

Tailgate and bed rail protection cap, top

Tailgate, locking, utilizes same key as ignition and door (Upgraded to (QT5) EZ Lift power lock and release tailgate when (PCV) WT Convenience Package or (ZLQ) WT Fleet Convenience Package is ordered. Not available with (ZW9) pickup bed delete.)

Tailgate, gate function manual, no EZ Lift (Deleted with (ZW9) pickup bed delete.)

Door handles, Black grained

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CK20953) 4WD Double Cab 162" Work Truck (✓)
Complete)

Entertainment

Audio system, Chevrolet Infotainment 3 system 7" diagonal HD color touchscreen, AM/FM stereo, Bluetooth audio streaming for 2 active devices, voice command pass-through to phone, Wireless Apple CarPlay and Wireless Android Auto compatibility (STD)

Audio system feature, 6-speaker system (Requires Crew Cab or Double Cab model.)

Wireless phone projection for Apple CarPlay and Android Auto

Bluetooth for phone connectivity to vehicle infotainment system

Wi-Fi Hotspot capable (Terms and limitations apply. See onstar.com or dealer for details.)

Interior

Seats, front 40/20/40 split-bench with covered armrest storage and under-seat storage (lockable) (STD)

Vinyl seat trim

Seat adjuster, driver 4-way manual

Seat adjuster, passenger 4-way manual

Seat, rear 60/40 folding bench (folds up), 3-passenger (includes child seat top tether anchor) (Requires Crew Cab or Double Cab model.)

Floor covering, rubberized-vinyl (Not available with LPO floor liners.)

Steering wheel, urethane

Instrument cluster 6-gauge cluster featuring speedometer, fuel level, engine temperature, tachometer, voltage and oil pressure

Driver Information Center, 3.5" diagonal monochromatic display

Exterior Temperature Display located in radio display

Compass located in instrument cluster

Rear Seat Reminder (Requires Crew Cab or Double Cab model.)

Window, power front, drivers express up/down

Window, power front, passenger express down

Windows, power rear, express down (Not available with Regular Cab models.)

Door locks, power

Remote Keyless Entry with 2 transmitters

USB Ports, 2, Charge/Data ports located on instrument panel

Power outlet, front auxiliary, 12-volt

Air conditioning, single-zone

Air vents, rear, heating/cooling (Not available on Regular Cab models.)

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CK20953) 4WD Double Cab 162" Work Truck (Complete)

Interior

Mirror, inside rearview, manual tilt

Assist handles front A-pillar mounted for driver and passenger, rear B-pillar mounted

Chevrolet Connected Access capable (Subject to terms. See onstar.com or dealer for details.)

Safety-Mechanical

Automatic Emergency Braking

Front Pedestrian Braking

StabiliTrak stability control system with Proactive Roll Avoidance and traction control, includes electronic trailer sway control and hill start assist

Safety-Exterior

Daytime Running Lamps with automatic exterior lamp control

Safety-Interior

Airbags, Dual-stage frontal airbags for driver and front outboard passenger; Seat-mounted side-impact airbags for driver and front outboard passenger; Head-curtain airbags for front and rear outboard seating positions; Includes front outboard Passenger Sensing System for frontal outboard passenger airbag (Always use seat belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)

OnStar and Chevrolet connected services capable (Terms and limitations apply. See onstar.com or dealer for details.)

HD Rear Vision Camera (Deleted when (ZW9) pickup bed delete is ordered.)

Hitch Guidance dynamic single line to aid in trailer alignment for hitching (Deleted with (ZW9) pickup bed delete.)

Lane Departure Warning

Following Distance Indicator

Forward Collision Alert

Seat Belt Adjustable Guide Loops, front row only (Included and only available on Crew Cab and Double Cab models.)

Buckle to Drive prevents vehicle from being shifted out of Park until driver seat belt is fastened; times out after 20 seconds and encourages seat belt use, can be turned on and off in Settings menu

Rear Seat Belt Indicator (Requires Crew Cab or Double Cab model.)

Teen Driver a configurable feature that lets you activate customizable vehicle settings associated with a key fob, to help encourage safe driving behavior. It can limit certain available vehicle features, and it prevents certain safety systems from being turned off. An in-vehicle report card gives you information on driving habits and helps you to continue to coach your new driver

Tire Pressure Monitoring System

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CK20953) 4WD Double Cab 162" Work Truck (✓)
Complete)

Safety-Interior

3 Years of Remote Access. The Remote Access Plan gives you simplified remote control of your properly equipped vehicle and unlocks a variety of great features in your myChevrolet mobile app. See dealer for details. (Remote Access Plan does not include emergency or security services. See onstar.com for details and limitations. Available on select Apple and Android devices. Service availability, features and functionality vary by vehicle, device, and the plan you are enrolled in. Terms apply. Device data connection required.)

Processing-Other

Trailer Information Label provides max trailer ratings for tongue weight, conventional, gooseneck and 5th wheel trailering (Not available with (ZW9) pickup bed delete.)

WARRANTY

Basic Years: 3
Basic Miles/km: 36,000
Drivetrain Years: 5
Drivetrain Miles/km: 60,000
Drivetrain Note: 3.0L & 6.0L Duramax® Turbo-Diesel engines, and certain commercial, government, and qualified fleet vehicles: 5 years/100,000 miles
Corrosion Years (Rust-Through): 6
Corrosion Years: 3
Corrosion Miles/km (Rust-Through): 100,000
Corrosion Miles/km: 36,000
Roadside Assistance Years: 5
Roadside Assistance Miles/km: 60,000
Roadside Assistance Note: 3.0L & 6.0L Duramax® Turbo-Diesel engines, and certain commercial, government, and qualified fleet vehicles: 5 years/100,000 miles
Maintenance Note: First Visit: 12 Months/12,000 Miles

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CC20943) 2WD Crew Cab 172" Work Truck





Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CC20943) 2WD Crew Cab 172" Work Truck (Complete)

Quote Worksheet

	MSRP
Base Price	\$48,100.00
Dest Charge	\$1,995.00
Total Options	(\$522.00)
Subtotal	\$49,573.00
TRANSPORTATION TO AND FROM UPFITTER	\$3,000.00
BED UPFIT	\$31,535.00
FLEET ADJUSTMENT	(\$3,600.00)
Subtotal Pre-Tax Adjustments	\$30,935.00
Less Customer Discount	\$0.00
Subtotal Discount	\$0.00
Trade-In	\$0.00
Subtotal Trade-In	\$0.00
Taxable Price	\$80,508.00
Sales Tax	\$0.00
Subtotal Taxes	\$0.00
Subtotal Post-Tax Adjustments	\$0.00
Total Sales Price	\$80,508.00

Dealer Signature / Date

Customer Signature / Date

Gross Vehicle Weight Range	Contract #	Awarded Supplier	Vehicle Model
12,500	99999-SPD-SPD0000155-0003	Hardy Chevrolet	Chevy Silverado
12,500	99999-SPD-SPD0000155-0003	Hardy Chevrolet	GMC Sierra

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CC20943) 2WD Crew Cab 172" Work Truck ( Complete)

Selected Model and Options

MODEL

CODE	MODEL
CC20943	2024 Chevrolet Silverado 2500HD 2WD Crew Cab 172" Work Truck

COLORS

CODE	DESCRIPTION
GAZ	Summit White

BODY CODE

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
ZW9	Pickup bed, delete includes capped fuel fill, (SFW) Back-up alarm calibration, (9J4) rear bumper delete, (9L3) spare tire delete and spare tire carrier delete. (Requires long bed model and 17" or 18" wheels. Not available with (QG3) LT275/70R18, mud-terrain, blackwall tires.) *CREDIT*	-11.00 lbs	448.00 lbs

EMISSIONS

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
FE9	Emissions, Federal requirements	0.00 lbs	0.00 lbs

ENGINE

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
L8T	Engine, 6.6L V8 with Direct Injection and Variable Valve Timing, gasoline, (401 hp [299 kW] @ 5200 rpm, 464 lb-ft of torque [629 N-m] @ 4000 rpm) (STD)	0.00 lbs	0.00 lbs

TRANSMISSION

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
MKM	Transmission, Allison 10-Speed automatic (STD) (Standard with (L8T) 6.6L V8 gas engine.)	0.00 lbs	0.00 lbs

GVWR

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
JFH	GVWR, 10,300 lbs. (4672 kg) (STD) (Included and only available with CC20943 model and (L8T) 6.6L V8 gas engine with 17" wheels.)	0.00 lbs	0.00 lbs

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CC20943) 2WD Crew Cab 172" Work Truck (Complete)

AXLE

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
GT4	Rear axle, 3.73 ratio (Requires (L8T) 6.6L V8 gas engine. Not available with (L5P) Duramax 6.6L Turbo-Diesel V8 engine.)	0.00 lbs	0.00 lbs

PREFERRED EQUIPMENT GROUP

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
1WT	Work Truck Preferred Equipment Group includes standard equipment	0.00 lbs	0.00 lbs

WHEELS

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
PYN	Wheels, 17" (43.2 cm) painted steel, Silver (STD)	0.00 lbs	0.00 lbs

TIRES

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
QHQ	Tires, LT245/75R17E all-season, blackwall (STD)	0.00 lbs	0.00 lbs

PAINT

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
GAZ	Summit White	0.00 lbs	0.00 lbs

SEAT TYPE

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
AZ3	Seats, front 40/20/40 split-bench with covered armrest storage and under-seat storage (lockable) (STD)	0.00 lbs	0.00 lbs

SEAT TRIM

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
H2G	Jet Black, Vinyl seat trim	0.00 lbs	0.00 lbs

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CC20943) 2WD Crew Cab 172" Work Truck (Complete)

RADIO

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
IOR	Audio system, Chevrolet Infotainment 3 system 7" diagonal HD color touchscreen, AM/FM stereo, Bluetooth audio streaming for 2 active devices, voice command pass-through to phone, Wireless Apple CarPlay and Wireless Android Auto compatibility (STD)	0.00 lbs	0.00 lbs

ADDITIONAL EQUIPMENT - PACKAGE

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
PCV	WT Convenience Package includes (QT5) EZ Lift power lock and release tailgate, (AKO) tinted windows, (C49) rear-window defogger, (K34) cruise control, (DBG) power trailer mirrors with heated upper glass and manual extending/folding (Required on Regular Cab models with (L5P) Duramax 6.6L Turbo-Diesel V8 engine. (DBG) trailering mirrors may be upgraded to (DWI) trailer mirrors or (DLN) mirrors. Regular Cab models require (DWI) trailer mirrors or (DLN) mirrors.)	0.00 lbs	0.00 lbs

ADDITIONAL EQUIPMENT - MECHANICAL

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
—	Capped Fuel Fill (Included and only available with (L5P) Duramax 6.6L Turbo-Diesel V8 engine or (ZW9) pickup bed delete.)	0.00 lbs	0.00 lbs

ADDITIONAL EQUIPMENT - EXTERIOR

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
9J4	Bumper, rear, delete (Included and only available with (ZW9) pickup bed delete.)	8.00 lbs	-48.00 lbs
9L3	Spare tire delete (Included and only available with (ZW9) pickup bed delete or (5Z4) spare wheel, carrier and lock delete.)	7.00 lbs	-49.00 lbs
AKO	Glass, deep-tinted (Included with (PCV) WT Convenience Package.)	0.00 lbs	0.00 lbs
DBG	Mirrors, outside power-adjustable vertical trailering with heated upper glass, lower convex mirrors, integrated turn signals, manual folding/extending (extends 3.31" [84.25mm]) (Standard on Regular Cab models. Not available with (PCV) WT Convenience Package or (ZLQ) WT Fleet Convenience Package on Regular Cab. Included and only available with (PCV) WT Convenience Package or (ZLQ) WT Fleet Convenience Package on Double and Crew Cab models.)	0.00 lbs	0.00 lbs

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CC20943) 2WD Crew Cab 172" Work Truck (Complete)

ADDITIONAL EQUIPMENT - INTERIOR

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
C49	Defogger, rear-window electric (Included with (PCV) WT Convenience Package.)	0.00 lbs	0.00 lbs
K34	Cruise control, electronic with set and resume speed, steering wheel-mounted (Included with (PCV) WT Convenience Package.)	0.00 lbs	0.00 lbs
N33	Steering column, Tilt-Wheel, manual with wheel locking security feature (Beginning February 27, 2023 through June 4, 2023, certain vehicles will be forced to include (N37) manual tilt/telescoping steering column that will remove the (N33) Tilt-Wheel manual steering column. Does not include later dealer retrofit. See dealer for details or the window label for the features on a specific vehicle.)	0.00 lbs	0.00 lbs
SFW	Back-up alarm calibration This calibration will allow installation of an aftermarket back-up alarm by disabling rear perimeter lighting (Included with (ZW9) pickup bed delete. Not available with (8S3) back-up alarm or (UY2) trailer wire provisions.)	0.00 lbs	0.00 lbs

ADDITIONAL EQUIPMENT - SAFETY-INTERIOR

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
5N5	Rear Camera Kit Kit includes camera, fixed position bracket & 19 ft cable with attachment clips. Rear camera radio calibration provided from the factory. See Upfitter Integration Bulletin for installation instructions at www.gmupfitter.com (Requires (ZW9) pickup bed delete.)	0.00 lbs	0.00 lbs
R9L	Deleted 3 Years of Remote Access (Requires (UE1) OnStar. Included and only available on vehicles being shipped to Puerto Rico, the Virgin Islands, or Guam.) *CREDIT*	0.00 lbs	0.00 lbs
Options Total		4.00 lbs	351.00 lbs

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CC20943) 2WD Crew Cab 172" Work Truck (Complete)

Standard Equipment

Package

Trailering Package includes trailer hitch, 7-pin connector and (CTT) Hitch Guidance (Deleted when (ZW9) pickup bed delete is ordered.)

Mechanical

Engine, 6.6L V8 with Direct Injection and Variable Valve Timing, gasoline, (401 hp [299 kW] @ 5200 rpm, 464 lb-ft of torque [629 N-m] @ 4000 rpm) (STD)

Transmission, Allison 10-Speed automatic (STD) (Standard with (L8T) 6.6L V8 gas engine.)

Rear axle, 3.73 ratio (Requires (L8T) 6.6L V8 gas engine. Not available with (L5P) Duramax 6.6L Turbo-Diesel V8 engine.)

Durabed, pickup bed (STD)

GVWR, 10,300 lbs. (4672 kg) (STD) (Included and only available with CC20943 model and (L8T) 6.6L V8 gas engine with 17" wheels.)

Push Button Start

Air filter, heavy-duty

Air filtration monitoring

Auto-locking rear differential

Rear wheel drive

Cooling, external engine oil cooler

Cooling, auxiliary external transmission oil cooler

Battery, heavy-duty 720 cold-cranking amps/80 Amp-hr maintenance-free with rundown protection and retained accessory power (Included and only available with (L8T) 6.6L V8 gas engine.)

Alternator, 170 amps (Requires (L8T) 6.6L V8 gas engine.)

Frame, fully-boxed, hydroformed front section and a fully-boxed stamped rear section

Recovery hooks, front, frame-mounted, Black

Suspension Package

Steering, Recirculating Ball with smart flow power steering system

Brakes, 4-wheel antilock, 4-wheel disc with DURALIFE rotors

Brake lining wear indicator

Capless Fuel Fill (Requires (L8T) 6.6L V8 gas engine. Not available with (ZW9) pickup bed delete.)

Exhaust, single, side

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CC20943) 2WD Crew Cab 172" Work Truck (Complete)

Exterior

Wheels, 17" (43.2 cm) painted steel, Silver (STD)

Tires, LT245/75R17E all-season, blackwall (STD)

Tire, spare LT245/75R17E all-season, blackwall (STD) (Included and only available with (QH) LT245/75R17E all-season, blackwall tires with (E63) Durabed, pickup bed. Available to order when (ZW9) pickup bed delete and (QH) LT245/75R17E all-season, blackwall tires are ordered.)

Tire carrier lock keyed cylinder lock that utilizes same key as ignition and door (Deleted with (ZW9) pickup bed delete.)

Bumpers, front, Black

Bumpers, rear, Black

CornerStep, rear bumper

BedStep, Black integrated on forward portion of bed on driver and passenger side (Deleted when (ZW9) pickup bed delete is ordered.)

Moldings, beltline, Black

Cargo tie downs (12), fixed rated at 500 lbs per corner (Deleted with (ZW9) pickup bed delete.)

Headlamps, halogen reflector with halogen Daytime Running Lamps

IntelliBeam, automatic high beam on/off

Tailamps with incandescent tail, stop and reverse lights

Lamps, cargo area, cab mounted integrated with center high mount stop lamp, with switch in bank on left side of steering wheel

Mirrors, outside high-visibility vertical trailing lower convex mirrors, manual-folding/extending (extends 3.31" [84.25mm]), molded in Black (Not included on Regular Cab models.)

Mirror caps, Black

Glass, solar absorbing, tinted

Tailgate, standard (Deleted with (ZW9) pickup bed delete.)

Tailgate and bed rail protection cap, top

Tailgate, locking, utilizes same key as ignition and door (Upgraded to (QT5) EZ Lift power lock and release tailgate when (PCV) WT Convenience Package or (ZLQ) WT Fleet Convenience Package is ordered. Not available with (ZW9) pickup bed delete.)

Tailgate, gate function manual, no EZ Lift (Deleted with (ZW9) pickup bed delete.)

Door handles, Black grained

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CC20943) 2WD Crew Cab 172" Work Truck (Complete)

Entertainment

Audio system, Chevrolet Infotainment 3 system 7" diagonal HD color touchscreen, AM/FM stereo, Bluetooth audio streaming for 2 active devices, voice command pass-through to phone, Wireless Apple CarPlay and Wireless Android Auto compatibility (STD)

Audio system feature, 6-speaker system (Requires Crew Cab or Double Cab model.)

Wireless phone projection for Apple CarPlay and Android Auto

Bluetooth for phone connectivity to vehicle infotainment system

Wi-Fi Hotspot capable (Terms and limitations apply. See onstar.com or dealer for details.)

Interior

Seats, front 40/20/40 split-bench with covered armrest storage and under-seat storage (lockable) (STD)

Vinyl seat trim

Seat adjuster, driver 4-way manual

Seat adjuster, passenger 4-way manual

Seat, rear 60/40 folding bench (folds up), 3-passenger (includes child seat top tether anchor) (Requires Crew Cab or Double Cab model.)

Floor covering, rubberized-vinyl (Not available with LPO floor liners.)

Steering wheel, urethane

Instrument cluster 6-gauge cluster featuring speedometer, fuel level, engine temperature, tachometer, voltage and oil pressure

Driver Information Center, 3.5" diagonal monochromatic display

Exterior Temperature Display located in radio display

Compass located in instrument cluster

Rear Seat Reminder (Requires Crew Cab or Double Cab model.)

Window, power front, drivers express up/down

Window, power front, passenger express down

Windows, power rear, express down (Not available with Regular Cab models.)

Door locks, power

Remote Keyless Entry with 2 transmitters

USB Ports, 2, Charge/Data ports located on instrument panel

Power outlet, front auxiliary, 12-volt

Air conditioning, single-zone

Air vents, rear, heating/cooling (Not available on Regular Cab models.)

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CC20943) 2WD Crew Cab 172" Work Truck (Complete)

Interior

Mirror, inside rearview, manual tilt

Assist handles front A-pillar mounted for driver and passenger, rear B-pillar mounted

Chevrolet Connected Access capable (Subject to terms. See onstar.com or dealer for details.)

Safety-Mechanical

Automatic Emergency Braking

Front Pedestrian Braking

StabiliTrak stability control system with Proactive Roll Avoidance and traction control, includes electronic trailer sway control and hill start assist

Safety-Exterior

Daytime Running Lamps with automatic exterior lamp control

Safety-Interior

Airbags, Dual-stage frontal airbags for driver and front outboard passenger; Seat-mounted side-impact airbags for driver and front outboard passenger; Head-curtain airbags for front and rear outboard seating positions; Includes front outboard Passenger Sensing System for frontal outboard passenger airbag (Always use seat belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)

OnStar and Chevrolet connected services capable (Terms and limitations apply. See onstar.com or dealer for details.)

HD Rear Vision Camera (Deleted when (ZW9) pickup bed delete is ordered.)

Hitch Guidance dynamic single line to aid in trailer alignment for hitching (Deleted with (ZW9) pickup bed delete.)

Lane Departure Warning

Following Distance Indicator

Forward Collision Alert

Seat Belt Adjustable Guide Loops, front row only (Included and only available on Crew Cab and Double Cab models.)

Buckle to Drive prevents vehicle from being shifted out of Park until driver seat belt is fastened; times out after 20 seconds and encourages seat belt use, can be turned on and off in Settings menu

Rear Seat Belt Indicator (Requires Crew Cab or Double Cab model.)

Teen Driver a configurable feature that lets you activate customizable vehicle settings associated with a key fob, to help encourage safe driving behavior. It can limit certain available vehicle features, and it prevents certain safety systems from being turned off. An in-vehicle report card gives you information on driving habits and helps you to continue to coach your new driver

Tire Pressure Monitoring System

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.



Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CC20943) 2WD Crew Cab 172" Work Truck (Complete)

Safety-Interior

3 Years of Remote Access. The Remote Access Plan gives you simplified remote control of your properly equipped vehicle and unlocks a variety of great features in your myChevrolet mobile app. See dealer for details. (Remote Access Plan does not include emergency or security services. See onstar.com for details and limitations. Available on select Apple and Android devices. Service availability, features and functionality vary by vehicle, device, and the plan you are enrolled in. Terms apply. Device data connection required.)

Processing-Other

Trailer Information Label provides max trailer ratings for tongue weight, conventional, gooseneck and 5th wheel trailering (Not available with (ZW9) pickup bed delete.)

WARRANTY

Basic Years: 3
Basic Miles/km: 36,000
Drivetrain Years: 5
Drivetrain Miles/km: 60,000
Drivetrain Note: 3.0L & 6.0L Duramax® Turbo-Diesel engines, and certain commercial, government, and qualified fleet vehicles: 5 years/100,000 miles
Corrosion Years (Rust-Through): 6
Corrosion Years: 3
Corrosion Miles/km (Rust-Through): 100,000
Corrosion Miles/km: 36,000
Roadside Assistance Years: 5
Roadside Assistance Miles/km: 60,000
Roadside Assistance Note: 3.0L & 6.0L Duramax® Turbo-Diesel engines, and certain commercial, government, and qualified fleet vehicles: 5 years/100,000 miles
Maintenance Note: First Visit: 12 Months/12,000 Miles

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 22386. Data Updated: May 5, 2024 6:42:00 PM PDT.

COOPERATIVE PURCHASING/STATEWIDE/GSA

USE JUSTIFICATION FORM

Department Name: Department of Real Estate and Asset Management

Contract # and Title: **2024 Vehicle Purchases Hardy Chevrolet- SWC #99999-001-SPD000155-0003**

Date: August 21, 2024

In order to utilize the use of cooperative purchasing, statewide or a GSA contract the User Department is responsible for providing the following justification information:

1. Provide justification for the use of the cooperative purchasing/ statewide/ GSA contract your department would like to utilize:

This statewide contract will allow the County to purchase 2 total 2024 Chevrolet Silverado Trucks, one (1) each 2500HD, 2WD Crew Cab and one (1) each 2500HD, 4WD Double Cab Truck, for Fulton County Animal Control Department. The County is able to save money by participating in volume buying.

The benefits of this contract are as follows:

- Super competitive pricing.
- Fuel efficient and clean fuel police pursuit, administrative and special equipment.
- Best value on expended options listings.
- Provides customer delivery charges.
- Best value vehicle/supplier selection; award criteria considered total "life cycle cost" (required options pricing, delivery, and prompt payment discount)
- Electric, Electric-Hybrid, Compressed Natural Gas, and Liquid Propane Gas Vehicles available.

2. Attach a copy of the cooperative purchasing/statewide/GSA contract document or the contract information.

See Attached

3. Provide an explanation regarding the cost analysis conducted and why utilizing this contract is best value. Costs must be analyzed to ensure that the use is best value for the County. (check all appropriate)

X leveraging benefits of volume purchasing

X volume discounts

X service delivery requirement advantages

X reduction of cycle times

X enhanced service specification

Additional information:



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0602

Meeting Date: 9/18/2024

Department

Real Estate and Asset Management

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to utilize cooperative purchasing - Department of Real Estate and Asset Management, Sourcewell Contract #030421-SIE, Facility Security, Fire, and Building Automation Systems, in an amount not to exceed \$733,946.65 with Siemens Industry, Inc. (Norcross, GA), for Phase I, to upgrade the existing Siemens MXL fire alarm system that has exceeded its useful life and the installation of the Desigo Fire Safety Modular System at the Fulton County Jail Complex. Effective upon issuance of Notice to Proceed for 6 months.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-462, requests for approval to utilize cooperative purchasing or GSA purchase contracts of more than \$100,000 shall be forwarded to the Board of Commissioners for approval.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

Is this a purchasing item?

Yes

Summary & Background: Phase I of this project consists of the upgrade of the existing Fire Alarm System which was identified as part of the Jail Facility Improvement Plan approved on August 7, 2024, BOC Item #24-0517, to address immediate facility needs at the Fulton County Jail and the Fulton County Jail South Annex.

Scope of Work: This cooperative contract furnishes all materials, labor, tools, equipment, and

appurtenances necessary to provide Phase I upgrade/replacement of the existing Siemens MXL fire alarm system that has exceeded its useful life and will upgrade to the Desigo Fire Safety Modular System at the Fulton County Jail Complex located at 901 Rice Street NW, Atlanta, GA 30318.

The Scope of Work consists, but not limited to:

- 17 MXL to Desigo Fire Safety Modular panel conversions, including components and retrofits
- 36 MXL Line Cards to pick up existing device circuits
- 17 Remote Annunciators
- 2 Smoke Control Panels
- 1 NCC to Desigo CC Upgrade (text only)
- Complete installation of proposed system equipment
- 100% Programming and database transfer
- Project management, start-up, programming, and commissioning
- End user System Training
- Warranty coverage (1 year) will be provided for all equipment

Note: All work to be performed during normal business hours (7am to 4pm, M-F, non-holidays)

Community Impact: This effort is necessary for the safety of detainees and staff at the County Jail facility through the compliance with all applicable building codes.

Department Recommendation: The Department of Real Estate and Asset Management recommends approval.

The upgrade/replacement of the existing MXL fire alarm system and the installation of the new Desigo Fire Safety Modular System will be managed by the Department Real Estate and Asset Management (DREAM), Jail Maintenance Team.

Project Implications: This cooperative contract will ensure that the Fulton County jail is compliant with National Fire Protection Association (NFPA 72) requirements for fire alarm systems.

Community Issues/Concerns: None that the Department is aware of

Department Issues/Concerns: If this cooperative purchasing contract is not approved, the County does not have the capacity, or the expertise to perform the immediate upgrade of the existing Siemens MXL fire alarm system.

Contract Modification: This is a new request.

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)*

Click or tap here to enter text.

Exhibits Attached *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Exhibit 1: Sourcewell Contract RFP #030421-SIE

Exhibit 2: Cost Proposal

Exhibit 3: Contractor's Performance Report

Exhibit 4: Justification Form Use Cooperative Purchasing

Contact Information *(Type Name, Title, Agency and Phone)*

Joseph N. Davis, Director, Department of Real Estate and Asset Management, (404) 612-3772

Contract Attached

Yes

Previous Contracts

Yes

Total Contract Value

Original Approved Amount:	\$0.00
Previous Adjustments:	\$0.00
This Request:	\$733,946.65
TOTAL:	\$733,946.65

Grant Information Summary

Amount Requested:	☐ Cash
Match Required:	☐ In-Kind
Start Date:	☐ Approval to Award
End Date:	☐ Apply & Accept
Match Account \$:	

Fiscal Impact / Funding Source**Funding Line 1:**

503-999-S100-G062: Capital Funding returned TAD, Non-Agency, \$733,946.65

Key Contract Terms	
Start Date: Upon BOC Approval	End Date: Effective upon issuance of Notice to Proceed for 6 months

Agenda Item No.: 24-0602

Meeting Date: 9/18/2024

Cost Adjustment:	Renewal/Extension Terms: One-Time Procurement
-------------------------	---

Overall Contractor Performance Rating: New Contractor

Would you select/recommend this vendor again?

Yes

Report Period Start:
N/A

Report Period End:
N/A

**Solicitation Number: RFP #030421****CONTRACT**

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Siemens Industry, Inc., 1000 Deerfield Parkway, Buffalo Grove, IL 60089-4547 (Vendor).

Sourcewell is a State of Minnesota local government agency and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for Facility Security Systems, Equipment, and Software with Related Services from which Vendor was awarded a contract.

Vendor desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

1. TERM OF CONTRACT

- A. **EFFECTIVE DATE.** This Contract is effective upon the date of the final signature below.
- B. **EXPIRATION DATE AND EXTENSION.** This Contract expires April 22, 2025, unless it is cancelled sooner pursuant to Article 22. This Contract may be extended up to one additional one-year period upon request of Sourcewell and with written agreement by Vendor.
- C. **SURVIVAL OF TERMS.** Articles 11 through 14 survive the expiration or cancellation of this Contract.

2. EQUIPMENT, PRODUCTS, OR SERVICES

- A. **EQUIPMENT, PRODUCTS, OR SERVICES.** Vendor will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above. Vendor's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new/current model. Vendor may offer close-out or refurbished Equipment or Products if they are clearly indicated in Vendor's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

B. WARRANTY. Vendor warrants that all Equipment and Products furnished are free from liens and encumbrances at the time of delivery, and are free from defects in materials and workmanship. Vendor warrants that it will perform the Services in a professional and workmanlike manner. The warranties do not apply to software furnished by Vendor. The sole and exclusive warranties for any software are set forth in the applicable Software License. If the Services or Product fail to meet the warranty standards set forth in Article 2.B within the applicable warranty period defined herein, and Sourcewell or the Participating Entity (as applicable) promptly reports such non-conformance to Vendor during the above mentioned warranty period, Vendor shall at its own expense as Sourcewell or the Participating Entity's (as applicable) sole and exclusive remedies for breach of the warranties: (i) for Services, re-perform the relevant Services or, in Vendor's sole discretion, refund Sourcewell or the Participating Entity (as applicable) the pro rata portion of the fees paid to Vendor under this Agreement allocable to the nonconforming Services; and (ii) for Product, at Vendor's discretion, repair or replace the Product, or its non-conforming parts, within a reasonable time period, or refund of all or part of the purchase price. The warranty on repaired or replaced Product Services or parts is limited to the remainder of the original warranty period. In addition, Vendor warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended as set forth in the manufacturer's product documentation. Vendor's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that is effective past the expiration of the Vendor's warranty will be passed on to the Participating Entity to the extent legally permissible.

Unless Vendor agrees otherwise in writing, Sourcewell or the Participating Entity (as applicable) will be responsible for any costs associated with: (i) gaining access to the Product or Services; (ii) removal, disassembly, replacement, installation, or reinstallation of any equipment, materials or structures to permit Vendor to perform its warranty obligations; (iii) transportation to and from the Vendor factory or repair facility; and (iv) damage to equipment components or parts resulting in whole or in part from non-compliance by the Sourcewell or the Participating Entity (as applicable) with Article 2.B or from their deteriorated condition. All exchanged Products replaced under this warranty will become the property of Vendor.

Sourcewell or the Participating Entity (as applicable) must provide written notice of any claims for breach of the Warranties by: (i) for Services, within three (3) months from completion of the Services; and (ii) for Product, the earlier of twelve (12) months from initial operation of the

Product or eighteen (18) months from shipment. Additionally, absent written notice within the applicable Warranty period, any use or possession of the Product or Services after expiration of the applicable Warranty period is conclusive evidence that the applicable Warranties have been satisfied.

THE WARRANTIES IN THIS ARTICLE 2.B ARE VENDOR'S SOLE AND EXCLUSIVE WARRANTIES AS TO VENDOR PRODUCTS AND SERVICES. VENDOR MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING, WITHOUT LIMITATION, WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, COURSE OF DEALING AND USAGE OF TRADE.

C. DEALERS, DISTRIBUTORS, AND/OR RESELLERS. Upon Contract execution, Vendor will make available to Sourcewell a means to validate or authenticate Vendor's authorized dealers, distributors, and/or resellers relative to the Equipment, Products, and Services related to this Contract. This list may be updated from time-to-time and is incorporated into this Contract by reference. It is the Vendor's responsibility to ensure Sourcewell receives the most current version of this list.

D. LICENSE INTELLECTUAL PROPERTY IN THE PRODUCTS. "Software" means software that is licensed by Vendor to Sourcewell and/or Participating Entities under this Agreement, including any related Documentation. "Documentation" means the explanatory printed or electronic functional specification materials provided by Vendor for the Software, including but not limited to license specifications, instructions for the use of the Software and technical specifications. Subject to the default license in this Article 2.D and any agreement otherwise in the Order, for Software provided under an Order, Sourcewell and/or Participating Entities agrees to comply with any end-user license agreement ("EULA") accompanying such Software and attached to such Order. Vendor hereby grants to Sourcewell and/or Participating Entities a worldwide, irrevocable, nonexclusive, perpetual, paid-up and royalty free license for software embedded in any Products that is not subject to a separate license or EULA (including installed applications). The license rights and restrictions, warranty, and delivery terms of the separate license or EULA shall govern over any conflicting terms in this Agreement. The license allows Sourcewell and/or Participating Entities only to use such software as embedded in the applicable Product and related Documentation. Vendor hereby assigns and passes through to Sourcewell and/or Participating Entities all of the third-party manufacturers' and licensors' warranties and indemnities for the Products. No other Intellectual Property rights are conveyed in such software unless otherwise agreed in writing by Vendor. Vendor shall retain all other Intellectual Property rights in all Products, Software and Services not expressly licensed herein. "Intellectual Property" or "IP" means all intellectual property rights throughout the world, whether existing under statute or at common law or equity, now or hereafter in force or recognized, including: (a) copyrights, trade secrets, trademarks and service marks, patents, inventions, designs, logos and trade dress, "moral rights," mask works, publicity rights, and privacy rights; and (b) any application or right to apply for the rights referred to in this Section 2.D, and all renewals, extensions and restorations.

3. PRICING

All Equipment, Products, or Services under this Contract will be priced as stated in Vendor's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

A. SHIPPING AND SHIPPING COSTS. All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Vendor must permit the Equipment and Products to be returned within twenty-one days of Sourcewell or the Participating Entity (as applicable) receipt of the Equipment and/or Products. Participating Entities reserve the right to inspect the Equipment and Products within one week's time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery.

Vendor must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcewell may declare the Vendor in breach of this Contract if the Vendor intentionally delivers substandard or inferior Equipment or Products. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Vendor as soon as possible and the Vendor will replace nonconforming Equipment and Products with conforming Equipment and Products.

B. SALES TAX. Each Participating Entity is responsible for supplying the Vendor with valid tax-exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax-exempt entity.

C. HOT LIST PRICING. At any time during this Contract, Vendor may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Vendor determines it will offer Hot List Pricing, it must be submitted electronically to Sourcewell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcewell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

4. PRODUCT AND PRICING CHANGE REQUESTS

Vendor may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Contract Administrator. This form is available from the assigned Sourcewell Contract Administrator. At a minimum, the request must:

- Identify the applicable Sourcewell contract number;
- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;
- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Request Form will become an amendment to this Contract and be incorporated by reference.

5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Vendor understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Vendor is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities

to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Vendor's employees may be required to perform work at government-owned facilities, including schools. Vendor's employees and agents must conduct themselves in a professional manner while on the premises, in accordance with all applicable laws, and in accordance with Participating Entity policies and procedures that are provided to Vendor reasonably in advance of arriving at the site, unless it determines that it cannot abide the same in which case, it may decline the work without liability..

6. PARTICIPATING ENTITY USE AND PURCHASING

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Vendor that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Vendor. Typically, a Participating Entity will issue an order directly to Vendor. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell contract number. All Participating Entity orders under this Contract must be issued prior to expiration of this Contract; however, Vendor performance, Participating Entity payment, and any applicable warranty periods or other Vendor or Participating Entity obligations may extend beyond the term of this Contract.

Vendor's acceptable forms of payment are included in Attachment A. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

B. ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM. Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Vendor, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum; the terms of which will be worked out directly between the Participating Entity and the Vendor. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.

C. SPECIALIZED SERVICE REQUIREMENTS. In the event that the Participating Entity requires service or specialized performance requirements (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements) not addressed in this Contract, the Participating Entity and the Vendor may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

D. **TERMINATION OF ORDERS.** Participating Entities may terminate an order, in whole or in part, immediately upon notice to Vendor in the event of any of the following events:

1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the goods to be purchased;
2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements; or
3. Vendor commits any material breach of this Contract or the additional terms agreed to between the Vendor and a Participating Entity.

E. **GOVERNING LAW AND VENUE.** The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase and Vendor, by their mutual consent.

7. CUSTOMER SERVICE

A. **PRIMARY ACCOUNT REPRESENTATIVE.** Vendor will assign an Account Representative to Sourcewell for this Contract and must provide prompt notice to Sourcewell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;
- Reasonably timely response to all Sourcewell and Participating Entity inquiries; and
- Business reviews to Sourcewell and Participating Entities, if applicable.

B. **BUSINESS REVIEWS.** Vendor must perform a minimum of one business review with Sourcewell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, supply issues, customer issues, and any other necessary information.

8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

A. **CONTRACT SALES ACTIVITY REPORT.** Each calendar quarter, Vendor must provide a contract sales activity report (Report) to the Sourcewell Contract Administrator assigned to this Contract. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Vendor must submit a report indicating no sales were made).

The Report must contain the following fields:

- Customer Name (e.g., City of Staples Highway Department);
- Customer Physical Street Address;
- Customer City;
- Customer State/Province;

- Customer Zip Code;
- Customer Contact Name;
- Customer Contact Email Address;
- Customer Contact Telephone Number;
- Sourcwell Assigned Entity/Participating Entity Number;
- Item Purchased Description;
- Item Purchased Price;
- Sourcwell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Vendor.

B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcwell, the Vendor will pay an administrative fee to Sourcwell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Vendor may not charge Participating Entities more than the contracted price to offset the Administrative Fee. The Administrative Fee is a 2% fee to be paid by Vendor to Sourcwell, which is 2% of the actual sales price of the total project(s) consummated under this Agreement between Vendor and Sourcwell and Vendor and the Participating Entities.

The Vendor will submit payment to Sourcwell for the percentage of administrative fee stated in the Proposal, which is 2% of the total sales of all Equipment, Products, and Services purchased by Participating Entities under this Contract during each calendar quarter. Payments should note the Vendor's name and Sourcwell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcwell's banking institution per Sourcwell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Vendor agrees to cooperate with Sourcwell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Vendor is delinquent in any undisputed administrative fees, where there is no good faith dispute of the amount of or requirement to pay such fees, Sourcwell reserves the right to cancel this Contract and reject any proposal submitted by the Vendor in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

9. AUTHORIZED REPRESENTATIVE

Sourcwell's Authorized Representative is its Chief Procurement Officer.

Vendor's Authorized Representative is the person named in the Vendor's Proposal. If Vendor's Authorized Representative changes at any time during this Contract, Vendor must promptly notify Sourcewell in writing.

10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE

A. **AUDIT.** Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

B. **ASSIGNMENT.** Neither the Vendor nor Sourcewell may assign or transfer any rights or obligations under this Contract without the prior consent of the parties and a fully executed assignment agreement. Such consent will not be unreasonably withheld.

C. **AMENDMENTS.** Any amendment to this Contract must be in writing and will not be effective until it has been fully executed by the parties.

D. **WAIVER.** If either party fails to enforce any provision of this Contract, that failure does not waive the provision or the right to enforce it.

E. **CONTRACT COMPLETE.** This Contract contains all negotiations and agreements between Sourcewell and Vendor. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22, the terms of Articles 1-22 will govern.

F. **RELATIONSHIP OF THE PARTIES.** The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

11. LIABILITY

Vendor must indemnify, save, and hold Sourcewell and its Participating Entities (as applicable), including their agents and employees, harmless from any third-party claims or causes of action, including attorneys' fees, alleging bodily injury, death or damage to a third-party's tangible property, caused by Vendor's negligent acts or omissions. No part of Sourcewell and/or its Participating Entities' site or other property thereof is considered third-party property. Warranty remedies are the exclusive ones for claims of property damages resulting from alleged breaches of the required warranties hereunder. The indemnitee must provide the Vendor with prompt written notice of any third-party claims covered by this Article.

Vendor is not liable for any type of indirect, special, liquidated, exemplary, collateral, incidental or consequential damages. These limitations of liability are effective even if vendor has been advised by buyer of the possibility of such damages.

12. GOVERNMENT DATA PRACTICES

To the extent required by applicable law, Vendor and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, stored, used, maintained, or disseminated by the Vendor under this Contract.

If the Vendor receives a request to release the data referred to in this article, the Vendor must immediately notify Sourcewell and Sourcewell will assist with how the Vendor should respond to the request.

13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT

A. INTELLECTUAL PROPERTY

1. *Grant of License.* During the term of this Contract:

- a. Sourcewell grants to Vendor a royalty-free, worldwide, non-exclusive right and license to use the Trademark(s) provided to Vendor by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Vendor.
- b. Vendor grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Vendor's Trademarks in advertising and promotional materials for the purpose of marketing Vendor's relationship with Sourcewell.
- c. Such use of the Trademarks (and any sublicense granted under this Article 13) is subject to the prior approval of the grantor of such use rights and is revocable at will by the grantor.

2. *Limited Right of Sublicense.* The right and license granted herein includes a limited right of each party to grant sublicenses to its and their respective distributors, marketing representatives, and agents (collectively "Permitted Sublicensees") in advertising and promotional materials for the purpose of marketing the Parties' relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.

3. *Use; Quality Control.*

- a. Sourcewell must not alter Vendor's Trademarks from the form provided by Vendor and must comply with Vendor's removal requests as to specific uses of its trademarks or logos.

- b. Vendor must not alter Sourcewell's Trademarks from the form provided by Sourcewell and must comply with Sourcewell's removal requests as to specific uses of its trademarks or logos.
 - c. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's Trademarks only in good faith and in a dignified manner consistent with such party's use of the Trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.
- 4. As applicable, Vendor agrees to indemnify and hold harmless Sourcewell and its Participating Entities against any and all suits, claims, judgments, and costs instituted or recovered against Sourcewell or Participating Entities by any person on account of the use of any Equipment or Products by Sourcewell or its Participating Entities supplied by Vendor in violation of applicable patent or copyright laws. Vendor shall receive reasonable notice of any applicable claim and reasonable assistance by the indemnified party in defending such claims. Vendor shall have the exclusive authority to defend and resolve the claim without adverse interference. In the case of claims for infringement, Vendor shall have the opportunity to remedy the alleged infringement. Vendor shall not be liable for infringement to the extent it is not responsible for the same. The remedy for infringement claims set forth in this Section are the exclusive remedies for the same.
- 5. *Termination.* Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of vendors which may be used until the next printing). Vendor must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.
- B. **PUBLICITY.** Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Vendor individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.
- C. **MARKETING.** Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Materials should be sent to the Sourcewell Contract Administrator assigned to this Contract.
- D. **ENDORSEMENT.** The Vendor must not claim that Sourcewell endorses its Equipment, Products, or Services.

14. GOVERNING LAW, JURISDICTION, AND VENUE

Minnesota law governs this Contract, without regard to its conflict of law principles. Venue for all legal proceedings out of this Contract, or its breach, must be in the appropriate state court in Todd County or federal court in Fergus Falls, Minnesota.

15. FORCE MAJEURE

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

16. SEVERABILITY

If any provision of this Contract is found to be illegal, unenforceable, or void then both Sourcewell and Vendor will be relieved of all obligations arising under such provisions. If the remainder of this Contract is capable of performance, it will not be affected by such declaration or finding and must be fully performed.

17. PERFORMANCE, DEFAULT, AND REMEDIES

A. **PERFORMANCE.** During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. *Notification.* The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Vendor will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Vendor may escalate the resolution of the issue to a higher level of management. The Vendor will have 30 calendar days to cure an outstanding issue.
3. *Performance while Dispute is Pending.* Notwithstanding the existence of a dispute, the Vendor must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Vendor fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed will be borne by the Vendor.

B. **DEFAULT AND REMEDIES.** Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

Written notice of default and a reasonable opportunity to cure must be issued by the party claiming default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract including any orders issued against the Contract.

18. INSURANCE

A. **REQUIREMENTS.** At its own expense, Vendor must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an “AM BEST” rating of A- or better, with coverage and limits of insurance not less than the following:

1. *Workers’ Compensation and Employer’s Liability.*

Workers’ Compensation: As required by any applicable law or regulation.

Employer’s Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

\$500,000 each accident for bodily injury by accident

\$500,000 policy limit for bodily injury by disease

\$500,000 each employee for bodily injury by disease

2. *Commercial General Liability Insurance.* Vendor will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office (“ISO”) Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury

\$2,000,000 aggregate for Products-Completed operations

\$2,000,000 general aggregate

3. *Commercial Automobile Liability Insurance.* During the term of this Contract, Vendor will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms no less

broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. *Umbrella Insurance*. During the term of this Contract, Vendor will maintain umbrella coverage over Workers' Compensation, Commercial General Liability, and Commercial Automobile.

Minimum Limits:

\$2,000,000

5. *Network Security and Privacy Liability Insurance*. During the term of this Contract, Vendor will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Vendor's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:

\$2,000,000 per occurrence

\$2,000,000 annual aggregate

Failure of Vendor to maintain the required insurance will constitute a material breach entitling Sourcewell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Vendor must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Contract Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Vendor to provide certificates of insurance, in no way limits or relieves Vendor of its duties and responsibilities in this Contract.

C. ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE. Vendor agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Vendor's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Vendor, and products and completed operations of Vendor. The policy provision(s) or endorsement(s) must further provide that coverage is

primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

D. **WAIVER OF SUBROGATION.** Vendor waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Vendor or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Vendor or its subcontractors. Where permitted by law, Vendor must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

E. **UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION.** The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

19. COMPLIANCE

A. **LAWS AND REGULATIONS.** All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. **LICENSES.** Vendor must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Vendor conducts with Sourcewell and Participating Entities.

20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION

Vendor certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Vendor declares bankruptcy, Vendor must immediately notify Sourcewell in writing.

Vendor certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Vendor further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time.

21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS

Participating Entities that use United States federal grant or FEMA funds to purchase goods or services from this Contract may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may also require additional requirements based on specific funding specifications. Within this Article, all references to “federal” should be interpreted to mean the United States federal government. The following list only applies when a Participating Entity accesses Vendor’s Equipment, Products, or Services with United States federal funds.

A. **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all contracts that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. §60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.

B. **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Vendor must be in compliance with all applicable Davis-Bacon Act provisions.

C. **CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708).** Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Contract. Vendor certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Vendor must comply with applicable requirements as referenced above.

D. **RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT.** If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Vendor certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Vendor must comply with applicable requirements as referenced above.

E. **CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387).** Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Vendor certifies that during the term of this Contract will comply with applicable requirements as referenced above.

F. **DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689).** A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names

of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Vendors must file any required certifications. Vendors must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Vendors must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Vendors must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

H. RECORD RETENTION REQUIREMENTS. To the extent applicable, Vendor must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Vendor further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Vendor must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. BUY AMERICAN PROVISIONS COMPLIANCE. To the extent applicable, Vendor must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. ACCESS TO RECORDS (2 C.F.R. § 200.336). Vendor agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Vendor that are directly pertinent to Vendor's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Vendor's personnel for the purpose of interview and discussion relating to such documents.

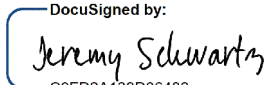
L. PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation

and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

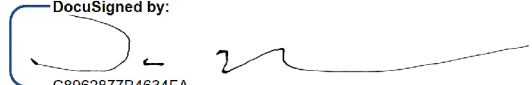
22. CANCELLATION

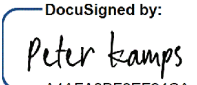
Sourcewell or Vendor may cancel this Contract at any time, with or without cause, upon 60 days' written notice to the other party. However, Sourcewell may cancel this Contract immediately upon discovery of a material defect in any certification made in Vendor's Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.

Sourcewell

DocuSigned by:

 C0FD2A139D06489...
 By: _____
 Jeremy Schwartz
 Title: Chief Procurement Officer
 6/3/2021 | 6:41 AM CDT
 Date: _____

Siemens Industry, Inc.

DocuSigned by:

 C8962877B4634FA...
 By: _____
 Dana Soukup
 Title: RSS RAM President
 6/3/2021 | 7:03 AM PDT
 Date: _____

DocuSigned by:

 A4AFA8BF8EF94CA...
 By: _____
 Peter Kamps
 Title: RSS RAM Head of Finance
 6/3/2021 | 8:16 AM CDT
 Date: _____

Approved: DocuSigned by:

 7E42B8F817A64CC...
 By: _____
 Chad Coauette
 Title: Executive Director/CEO
 6/3/2021 | 9:20 AM CDT
 Date: _____

DS


RFP 030421 - Facility Security Systems, Equipment, and Software with Related Services

Vendor Details

Company Name: Siemens Industry, Inc.

Does your company conduct business under any other name? If yes, please state: Siemens Government Technologies, Inc.

Address: 1000 Deerfield Parkway
Buffalo Grove, IL 60089-4547

Contact: Toni Stoddard

Email: toni.stoddard@siemensgovt.com

Phone: 703-689-1472

HST#: 13-2762488

Submission Details

Created On: Wednesday February 03, 2021 08:37:02

Submitted On: Thursday March 04, 2021 15:24:02

Submitted By: Toni Stoddard

Email: toni.stoddard@siemensgovt.com

Transaction #: 19099564-fff0-4f5b-aaa1-fc500a93ba99

Submitter's IP Address: 206.16.236.140

Specifications

Table 1: Proposer Identity & Authorized Representatives

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Please do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; mark "NA" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *	
1	Proposer Legal Name (and applicable d/b/a, if any):	Siemens Industry, Inc.	*
2	Proposer Address:	1000 Deerfield Parkway Buffalo Grove, IL 60089-4547	*
3	Proposer website address:	www.siemens.com/us	*
4	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	Beverly Lester, Sr. Manager Support Services - Contracts Siemens Industry, Inc. 1000 Deerfield Parkway Buffalo Grove, IL 60089-4547 beverly.lester@siemensgovt.com (571) 379-1092	*
5	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Toni Stoddard, Contracts Manager Siemens Industry, Inc. 1000 Deerfield Parkway Buffalo Grove, IL 60089-4547 toni.stoddard@siemensgovt.com (703) 689-1472	*
6	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Beverly Lester, Sr. Manager Support Services - Contracts Siemens Industry, Inc. 1000 Deerfield Parkway Buffalo Grove, IL 60089-4547 beverly.lester@siemensgovt.com (571) 379-1092	

Table 2: Company Information and Financial Strength

Line Item	Question	Response *	
7	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.	Siemens is a global innovator focusing on digitalization, electrification and automation for the process and manufacturing industries and is a leader in power generation and distribution, intelligent infrastructure, and distributed energy systems. For more than 160 years, the company has developed technologies that support multiple American industries including manufacturing, energy, healthcare, and infrastructure. Major sectors for the business include Industry, Infrastructure and Cities, Energy, Healthcare, Siemens Financial Services, and "other" (Corporate Research, Real Estate, Consultancy, and Siemens Foundation). We are an industry leader in mobility systems, energy, building technology (automation, fire and security, control products and Systems). Siemens Smart infrastructure supports the way we all want to live – happily, comfortably, sustainably, and in harmony. It supports the way industry and organizations want to be – efficient, responsible, and smarter. This link has more detail: https://new.siemens.com/us/en/company/about/businesses/smart-infrastructure.html	*
8	What are your company's expectations in the event of an award?	Siemens' use of the Sourcewell contract will continue to be promoted internally to the sales teams and externally with our Sourcewell eligible customers. Our sales teams will be trained to lead with the benefits of using a pre-awarded contract, specifically Sourcewell, with negotiated terms and conditions to include pricing. If awarded a Sourcewell contract, there will be a renewed emphasis on increasing the utilization of the Contract through our training and marketing approaches.	*

9	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.	Siemens Industry, Inc. (SII) is not a publicly traded company and does not release separate company financial statements. SII is a subsidiary member of the Siemens AG corporate group - a multi-national, multibillion-dollar company whose shares are listed on the Deutsche Boerse (Exchange) of Germany. As such, Siemens AG prepares consolidated financial statements audited by the independent public accounting firm of Ernst & Young GmbH. A copy of Siemens AG most recent annual report, including the audited financial statements, can be found and downloaded at www.siemens.com through the "Investor Relations" link. We have included the most recent audited Siemens Financial Statements.	*
10	What is your US market share for the solutions that you are proposing?	The Siemens US 2020 market share for the solutions proposed: Automation Services and Solutions – 25.4% Fire Services and Solutions – 10.8% Security Services and Solutions – 1.4% Energy Solutions – 6.1% Electrical Services - .3% Building Control Products – 6.4%	*
11	What is your Canadian market share for the solutions that you are proposing?	Siemens has multiple branch locations/cities that all service government and education segments. It would be difficult to pull the Canadian market share data.	*
12	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	No.	*
13	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization. a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	b) Siemens is a manufacturer of building automation, fire and a limited number of security products. Siemens provides the service associated with these products to include design, installation, service, repair and maintenance across a broad spectrum of technical disciplines. Siemens employs a team of thousands of professional personnel spread across all sales offices to provide the required service and support. Additionally, Siemens has partnered with numerous Value Added Partners (VAPs) that are certified to perform service on the products offered on this contract. The combination of the Siemens' personnel and the VAP personnel ensures that our customers always have a service provider in close proximity.	*
14	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	Automation: Siemens' personnel are certified in accordance with industry standards, and state requirements which are required for sales, service, design, and commissioning of building automation systems. Management, engineering, and designer certifications include (but are not limited to): • PE – Professional Engineer • CMVP – Certified Measurement and Verification Professional • PMP – Project Management Professional • PM @ Siemens Certification • LEED AP / LEED GA • FMA – Facilities Management Administrators Designation • CDT – Construction Documents Technology • EIT – Certification of Engineer in Training • NABCEP – North American Board of Certified Energy Practitioners • OSHA 30 Certification • OSHA 1910 Certification • OSHA 1926 Certification • NFPA 70 Electrical Safety Fire: Siemens' personnel are certified in accordance with the NFPA 72 (National Fire Alarm 1 Code) of which certifications are required for the sales, service, design and commissioning of fire alarm and detection systems. Supervisors are certified to NICET III standards and fire alarm technicians and those involved in monitoring fire systems hold the following certifications: (1) TFM 11 (Fire Alarm statute and rules) (2) TFM 12 (Fire Alarm technical) (3) TFM 14 (Fire Alarm monitoring) Siemens also holds General Contractor and Electrical Contractor licenses. Note that all of Siemens local/regional service offices nationally are responsible to research, document, obtain and maintain the required National, State, County and Municipal Licenses, Local Business, Contracting Licenses and Certifications.	

		Security: Siemens' personnel are certified in accordance with industry standard, and state requirements which are required for sales, service, design, and commissioning of electronic security systems. In addition to industry and association certifications, Siemens' technicians are trained and certified through individual manufacturer programs for installation, programming, and servicing of those systems. Manufacturer certification is obtained prior to performing any onsite work. Management, engineering, and designer certifications include: • PSP (Physical Security Professional) • CPP (Certified Protection Professional) • Axis Certified Professional Technicians are certified as required by state agencies, which vary across the U.S. In addition to meeting state requirements for performing as an alarm company and technician, Siemens' employees hold such certifications as: Electronic Security Association (ESA) certification • CAT (Certified Alarm Technician) Electronics Technicians Association (ETA) • CAST (Certified Alarm Security Technician) • ESNT (Electronic Security Networking Technician) NICET • VSST (Video Security Systems Technician) Manufacturer specific Certifications (sampling) • Siveillance • SiPass • Genetec • Lenel • American Dynamics • Exacq • Software House • Milestone • Bosch Mechanical / Energy: Siemens' personnel are certified in accordance with industry standards, and state requirements which are required for sales, service, design, and commissioning of energy systems. Management, engineering and designer certifications include (but are not limited to): • CEM – Certified Energy Manager • PE – Professional Engineer • PMP – Project Management Professional • PM @ Siemens Certification • LEED AP / LEED GA • GGP – Green Globes Professional • GBE – Green Building Engineer • CDT – Construction Documents Technology • REP – Renewable Energy Professional • EIT – Certification of Engineer in Training • NABCEP – North American Board of Certified Energy Practitioners	*
15	Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.	Not Applicable. Siemens has never been debarred or suspended.	*

Table 3: Industry Recognition & Marketplace Success

Line Item	Question	Response *	
16	Describe any relevant industry awards or recognition that your company has received in the past five years	Public recognition and awards: Siemens was named as Fortune Magazines World's Most Admired Companies; Siemens received the 2019 HIRE Vets Medallion Award; US Veterans Magazine Names Siemens Best of the Best; Siemens was recognized as One of the Forbes Best Employers for Diversity; Siemens earns a Perfect Score on the Corporate Equality Index - Best Places to Work for LGBTQ Equality; Siemens was named a Top Supporter of HBCUs	*
17	What percentage of your sales are to the governmental sector in the past three years	10% of the total Smart Infrastructure sales are government to include federal, state and local.	*
18	What percentage of your sales are to the education sector in the past three years	20% of the total Smart Infrastructure sales are in the education sector (K-12: 7%; higher education: 13%).	*
19	List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	Texas Multiple Award Schedule (TXMAS): \$5,090,978; Ohio State Term Schedule (OSTS): \$5,733,621; New York Office of General Services (NYOGS): \$21,000,000; Sourcwell: \$20,617,356	*
20	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	GSA Schedule 84 #GS-07F-217CA: \$101,791,538; GSA Schedule 03FAC #GS-06F-0033P: \$14,646,885; GSA Schedule 56 #GS-07F-0580N: \$1,721,470	*

Table 4: References/Testimonials

Line Item 21. Supply reference information from three customers who are eligible to be Sourcwell participating entities.

Entity Name *	Contact Name *	Phone Number *	
Oxford Hills School District, South Paris, ME	Catherine Fanjoy Coffey	(207) 743-8972	*
Hillsboro-Deering School District, Hillsboro, NH	James Bailey	(603) 464-1141	*
MSAD 52, Turner, ME	Daniel Labrie	(207) 225-1021	*

Table 5: Top Five Government or Education Customers

Line Item 22. Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *	
Texas State University System	Education	Texas - TX	Siemens is a sole-source partner and has been a trusted advisor to Texas State University for many years. The relationship has heavily involved the use of Sourcwell to quote and deliver service projects. Sourcwell has helped to deliver key Design DCC HVAC migrations campus-wide, and there are future plans around leveraging Sourcwell to deliver Navigator and FDD within the next year. TSU is 90% solutions, so the contract sizes range anywhere between \$100,000 to \$250,000 a year.	\$50,000 to \$200,000	\$400,000	*

Sitka Mount Edgecumbe High School (MEHS)	Education	Alaska - AK	MEHS is a State of Alaska funded High School Campus for students from rural areas of Alaska. As a strong partner with the State of Alaska, Siemens was awarded an Energy Services contract through a competitive RFP which led to the installation of a Siemens supported Access Control and Video Management system with contingency funding. A few years after this project was complete, the site had a need to expand their existing Video Management system, and an easy contract vehicle to utilize was the NJPA (now Sourcewell). Siemens was awarded a contract for \$147,000.00 to furnish a turnkey installation of a Video Management system for their living quarters section of the campus, as an expansion of their existing system.	\$147,000	\$147,000	*
Anchorage School District	Education	Alaska - AK	Siemens was awarded a contract via a competitive RFP in 2013 to provide software and integration services for an enterprise level Video Management Software. Once this contract term expired, the school district needed an effective means of continuing to expand their Video Management system to additional schools as funding became available. Again, Siemens turned to the NJPA (now Sourcewell) as a contract vehicle already accepted by the School District procurement office. The contract vehicle has been used to award Siemens more than \$500,000.00 in work since it's introduction.	\$100,000 to \$165,000	\$500,000	*
National Institutes of Health	Government	Maryland - MD	BPA for Maintenance and Upgrade Support, Time and Material for Emergency Repairs, and other products or services that may be needed during the period of performance related to the Building Automation Systems throughout the campus.	\$6,614,461.80	\$6,614,461.80	*
GSA Clark Federal Building	Government	Illinois - IL	Complete removal and replacement of the Fire Alarm Life Safety system including the utilization of Mass Notification capabilities, i.e., visual indicators and flat screens.	\$450,000.00	\$450,000.00	*

Table 6: Ability to Sell and Deliver Service

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *
-----------	----------	------------

23	Sales force.	Siemens has a broad and geographically dispersed sales and support organization that covers the U.S. and Canada. Siemens employs over 9,000 sales and support personnel across 98 sales offices in Canada and the United States. Coverage is dispersed across Canada (9 sales offices), Alaska (3 sales offices), Puerto Rico (1 sales office) and the United States (85 sales offices). The U.S. market is covered through 9 distinct zones and the Siemens Government Technologies, Inc. (SGT) entity. Each zone has a separate fire, safety, and security organization with sales and support personnel dedicated and trained in each of the 3 business lines. Sales dedicated resources include approximately 300 dedicated fire professionals and 200 dedicated security systems sales. In addition, Siemens backs this group with subject matter experts (SME) from the center of competency (CoC) headquartered in Buffalo Grove, IL.	*
24	Dealer network or other distribution methods.	In addition to the Siemens' branches and sales offices, there are approximately 320 authorized distributors in the U.S. for Fire Products and over 100 dealers for Control (automation) products. This vast network of distributors and Value-Added Partners (VAPs) is managed by a team dedicated to tracking sales, technical certifications and regional coverage. Siemens will not use contract 'dealers or resellers' to represent Siemens on the Sourcewell contract. Siemens never allows another entity/company to represent us on our contracts. We have product distributors and VAPs that provide certified service. However, Siemens will be the prime contractor solely responsible to the customer at all times for the performance of an order and the project.	*
25	Service force.	Service: Siemens expanded its portfolio of service offerings and improved service delivery and service outcomes. • Responsiveness: Achieved a 60% reduction in the time it takes to complete a service call or resolve an issue after receiving a customer request. • Staff: Added certified experts in the field to properly address our customers' specific needs plus more robust recruitment and training programs to ensure the highest levels of professionalism, knowledge, and expertise and employee engagement.	*

26	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	Siemens employs over 9,000 sales and support personnel across 110 offices in Canada and the United States. We routinely design service and support procedures with committed response times from our branch locations. Each will differ according to customer requirements but will be backed by support professionals trained and certified with the technology purchased by the customer. The Siemens Smart Infrastructure Customer Excellence team is focused on understanding what is important to our customers. Our programs allow us to keep a pulse on how our customers feel about doing business with us and provide an avenue for customers to escalate concerns for quick and complete resolution. We are committed to improving the quality, support, and services our customers need and create value by collecting and analyzing all feedback to continuously improve the customer experience. The Voice of the Customer program is based on listening to our customers, engaging with our customers through closed loop processes, and exceeding our customers' expectations by going above and beyond. The Customer Advocate program was introduced to help build stronger relationships, bring greater transparency to customer issues and concerns, and foster continuous improvement internally. Our Customer Advocates have completed over 1,000 interviews with our customers over the last year. Customer Elevate is our organization-wide commitment to quick and complete problem resolution. The program exists to ensure that issues not being successfully addressed at the local level are brought to the attention of senior management to be resolved quickly, completely, and to the customers' total satisfaction. • Customer Loyalty: The customer loyalty score rose by 2%. The loyalty metric measures the likelihood that a customer intends to continue doing business with us. • Referral Rate: The customer referral rate showed a 19% increase in the number of customers that will actively refer Siemens Smart Infrastructure to others. • Overall Customer Satisfaction: The overall Customer Satisfaction Index improved by 4% over the last two years. The satisfaction metric measures a customer's overall satisfaction with their experience with us. As a result of actively listening and responding to customer insight, Siemens Smart Infrastructure implemented new programs and focused on ongoing improvements over the past two years to directly address customers' specific concerns. • Service--expanded our portfolio of service offerings, improved service delivery and service outcomes, introduced digital services offerings for remote service, and introduced the service portal that allows customers to track their service notifications and status. • Responsiveness--achieved a 54% reduction over the last year for the time it takes to resolve an issue after receiving a customer request. • Staff--Added certified experts in the field to properly address our customers' specific needs plus more robust recruitment and training programs to ensure the highest levels of professionalism, knowledge, and expertise and employee engagement.
27	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.	Siemens' US customers enjoy the advantage of Siemens Smart Infrastructure Regional Solutions & Services (SI RSS) ability to meet the growing demand for integrated solutions that can be implemented worldwide through the development of global platforms utilizing the worldwide network of Siemens companies. The SI RSS Division can create synergies with sister Siemens companies making it easier for customers who want a convenient, one-stop provider for all their building infrastructure needs. We offer all the required products, systems, and solutions from a single source to safeguard the continuity of your business. Siemens is a security industry leader and is certified to supply, install, and service the following types of access control equipment: Sipass, Software House, and Genetec as well as the following video surveillance platforms: Siveillance, Milestone, and Genetec. This also includes peripheral devices, including cameras, burglar alarm devices, and other security equipment as a majority of all brands.

28	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	Siemens' Canadian customers enjoy the advantage of Siemens Smart Infrastructure Regional Solutions & Services (SI RSS) ability to meet the growing demand for integrated solutions that can be implemented worldwide through the development of global platforms utilizing the worldwide network of Siemens' companies. The SI RSS Division can create synergies with sister Siemens companies making it easier for customers who want a convenient, one-stop provider for all their building infrastructure needs. We offer all the required products, systems, and solutions from a single source to safeguard the continuity of your business. Siemens is a security industry leader and are certified to supply, install, and service the following types of access control equipment: Sipass, Software House, Genetec, as well as the following video surveillance platforms: Siveillance, Milestone and Genetec. This also includes peripheral devices, including cameras, burglar alarm devices and other security equipment as a majority of all brands.	*
29	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	There are no areas in Canada we cannot service. In Canada, Siemens Smart Infrastructure Division employs over 800 people and provides a full range of services and solutions from 10 branch locations coast-to-coast, as well as additional regional support offices. Siemens backs this group with subject matter experts from the Center of Competency (CoC) headquartered in Buffalo Grove, IL	*
30	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	There are no market areas that we cannot service in the US and Canada.	*
31	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	There are no specific contract requirements or restrictions to support Hawaii, Alaska, or in US territories.	*

Table 7: Marketing Plan

Line Item	Question	Response *	
32	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	Siemens Marketing Communications strategy for promoting the Sourcewell contract includes: Dedicated webpage with technical content and links to the Contract; Marketing flyer (similar to the attached sample); Internal and external Webinars with vertical market customers such as Education, Healthcare, and Airports; Social Media posts to reach a broad Siemens' customer base; and internal sales training to promote contract utilization.	*
33	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	Siemens has a dedicated webpage for the Sourcewell Contract that includes a description of the Sourcewell Cooperative Purchasing Contract with a link to the Sourcewell site. Siemens contract-specific information will include a description of the products and services offered, FAQs about how to request and respond to a proposal, and the tracking of hits, downloads, etc. Siemens social media sites include Twitter, LinkedIn, and Facebook. Siemens tracks likes, shares, etc., for all of our social media sites. This data is analyzed regularly to determine the effectiveness of the information presented. Internally, Siemens uses the Amplify platform, which allows Siemens employees, including upper management, to share Siemens social media posts to their personal accounts for a broader distribution of the information.	*
34	In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?	Siemens views Sourcewell's role on this contract as a partner to promote overall contract utilization with Sourcewell customers. Sourcewell provides valuable market information that is shared with the Siemens' vertical market sales teams. The Siemens sales applications (SalesForce, Turbo and SAP) have been updated to include the Sourcewell contract in the opportunity and order processes. These applications track an opportunity from initial identification through final order closeout. The Siemens on-boarding process for new employees has been updated to include the Sourcewell contract.	*
35	Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	The Siemens' products and services offered on the Sourcewell Contract are not commodity based. The projects associated with building automation, fire and life safety and security require discussions with customers to ensure requirements are tailored to specific needs. Therefore, these offerings do not lend themselves to e-procurement. However, there is a Siemens commercial site for ordering spare parts, etc., but this site does not use any Contract pricing and is not subject to the Contract terms. Siemens recommends that all Sourcewell orders go through the standard ordering process that includes a Siemens sales representative.	*

Table 8: Value-Added Attributes

Line Item	Question	Response *
36	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	Siemens offers both free and fee-based training programs depending on the system purchased. We offer a partner program for resellers of Siemens fire products where maintenance service training is typically offered. At an end user level, we teach our clients how to detect certain error conditions to determine the severity level and appropriate remediation.
37	Describe any technological advances that your proposed products or services offer.	Our proposed products and services offer many new technological advances with much more to come given current R&D and technology innovation trends. Products are becoming faster, smarter, and better able to integrate and communicate. Siemens' open platform based offerings enable devices from Siemens and third-party vendors to easily communicate; cloud-based analytics to support remote operations and predictive maintenance programs; artificial intelligence to drive machine learning and continuous systems optimization (for example, when applied to basic HVAC systems); integrated smart security and life safety systems (for example, deploying advanced video analytics, access control and mass notification functions); and IoT applications based on multi-variable sensing technology that can provide buildings, space and asset management and optimization from a single platform.
38	Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.	Siemens is a world leader in sustainability management. A large percentage of our Building Automation Engineers are LEED. We offer programs to enable Cities and campuses the education that will guide the implementation of a cleaner, greener organization. Siemens has a US Sustainability Division that focuses on advancing the company's own decarbonization strategies to continue on its path toward becoming 100% carbon neutral by 2030. The Sustainability Division will manage the implementation of U.S. programs that support its carbon neutral goals, including the ongoing transition to a zero-emission fleet, installing the requisite electric vehicle infrastructure at targeted locations, identifying distributed energy and energy efficiency projects across key Siemens U.S. sites, and working with internal and external stakeholders and partners to help the company's customers meet their own sustainability targets. Siemens was the first industrial company to pledge to become 100 percent carbon neutral by 2030 and announced this past December it has successfully passed the halfway mark.
39	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	None.
40	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	Not applicable. Siemens is a Large business.

41	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	At Siemens, we deliver smarter schools and buildings that deliver safe, secure, and comfortable learning and work environments that are also efficient and sustainable. A smart building, school, or campus from Siemens leverages data to create adaptable, people-centric environments that organizations rely upon. Our Smart Infrastructure division was created to deliver the highest value products and integrated solutions across building automation, fire and life safety, security, energy, and grid edge. Our uniquely comprehensive solutions portfolio leverages investments in digitalization, integration, artificial intelligence, cloud-based analytics, and IoT to meet our customers expanding challenges and expectations. As an industry leading partner to schools, businesses, and government, we are quick to respond to our customers' changing landscape. For example, our Come Back with Confidence portfolio was designed to help schools, institutions of higher education, government, and businesses reopen and stay open. This portfolio consists of our Smart Air Quality program designed to offer a toolkit of scientifically proven technologies to mitigate the risks of COVID-19 transmission and to provide lasting benefits. In addition to new technology applications (needle point bipolar ionization, Xenon pulsed ultraviolet light, and high-performance filtration), much can be done through the upgrade, cleaning, and reprogramming of existing HVAC Infrastructure. The Center for Disease Control's (CDC) very recent update of its Operational Strategy for Reopening Schools (developed consistent with ASHRAE's Epidemic Task Force Guidance for Schools and Universities) places strong emphasis on ventilation. This includes upgrading aging mechanical and controls infrastructure to provide well-controlled, ventilated, and healthy indoor environments. Additionally, the CDC continues to emphasize social distancing, contact tracing, access control, and security. The perceived value of remote monitoring and control has been elevated through our pandemic experience. Siemens has a lot to offer in response to these heightened priorities. This includes Life Safety and Security Offerings (for example, thermal cameras, video analytics and access control, mass notification); remote digital services (monitoring, ventilation and occupancy-based controls; AI-driven optimization with programmed COVID-mitigation strategies (Dynamic VAV Optimization)) and IoT Solutions to support contact tracing and people and space management via our Enlighted and Comfy platforms. The breadth of Siemens portfolio, expertise, and integration experience positions us to develop and implement customized solutions for our customers.	*
----	--	--	---

Table 9: Warranty/Performance Standards or Guarantees

Describe in detail your manufacturer warranty program or performance standards or guarantees, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty or performance materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *	
42	Do your warranties cover all products, parts, and labor?	Yes. The proposer warrants that all products, equipment, supplies and services delivered under this Contract shall be covered by the industry standard or better warranty based on the vendor's standard commercial warranty.	*
43	Describe any performance or service standards or guarantees that apply to your solutions (policies, metrics, KPIs, response times, up-time guarantees, etc.).	Siemens adheres to industry standards for workmanship and warranties. Whenever there is a manufacturer's warranty for 3rd party material, it is passed along to our clients. In cases where Siemens material is used, the warranty is typically 12 months for the material (exceptions exist for longer warranty periods on some material). Warranties for emergency repairs that are labor only are for 90 days and any project work or large component replacement is for 12 months, unless stated otherwise.	*
44	Do your warranties impose usage restrictions or other limitations that adversely affect coverage?	No.	*
45	Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?	Yes. The technician's travel time and mileage are covered in the standard warranty.	*
46	Are there any geographic regions of the United States or Canada (as applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair?	For the US and Canada - No. Each geographical region has the resources to provide service warranty work. Customers will be provided detailed information on how to access warranty service at the time of proposal.	*

47	Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?	All products, equipment, supplies, and services delivered under this Contract shall be covered by the industry standard or better warranty based on the vendor's standard commercial warranty.	*
48	What are your proposed exchange and return programs and policies?	Siemens warrants that all products, equipment, supplies, and services delivered under this Contract shall be covered by the industry standard or better warranty based on the vendor's standard commercial warranty.	*
49	Describe any service contract options for the items included in your proposal.	Siemens' customers can choose a customer service plan that meets the specific needs of their environment and technical requirements. Siemens Advantage Services offers four different service plan levels that allow the Customer to tailor the service program to meet the specific requirements for responsiveness, support, and budget management. The service level plans are segmented by the response time a customer needs for emergency and non-emergency problems as well as whether labor and material are covered in the service agreement. The plan details, or attributes, define the customer's service experience including when calls are taken from the customer and when we will provide service. Ultimately, an Advantage Services agreement combines a service plan with a service package. It is the goal of Siemens to train Customer Staff on operation of the Integrated Solution. Having an expert "on-staff" is an invaluable tool in managing a successfully integrated solution. The Platinum Advantage Services plan is designed for customers who experience serious business interruptions if critical building systems fail. When emergencies occur, Siemens experts will be on site within four hours for critical components 24 hours a day every day. For non-emergency technical problems or for non-critical components, Siemens staff will be on site within eight hours 24x7. In addition to the peace of mind that comes from knowing equipment downtime is minimized, the Platinum plan also eliminates budget surprises. All repair and replacement parts and labor for equipment covered by the plan are included in the service contract. The service program begins with a technology audit by our highly trained professionals that pinpoints any existing problems with the system. Software support and updates are another important aspect of keeping the system functioning optimally and are provided as they are issued and as applicable to the system under the Platinum plan. Operator coaching by Siemens provides another layer of confidence by helping your staff identify, verify, and resolve problems and concerns in performing tasks to keep systems running smoothly. During coaching sessions, we address specific issues concerning the use of systems in your facility. Siemens patented site360TM service provides a user-friendly Web interface that gives customers instant access to status reports and order placement at any time. The result of the Platinum Advantage Services Plan is confidence in the operation of your critical building technology and the comfort, occupant safety, and security of your facility. With the Platinum plan, Siemens offers unsurpassed commitment in fast and efficient repair services. No other plan offers greater support, faster on-site response time, more hours of coverage, or a wider range of services. The Gold Advantage Services plan is designed for customers looking for a partner to ensure dependability and high reliability from their building systems. Siemens' service team of factory-trained experts handles maintenance and repairs quickly and efficiently. This plan provides response to emergencies within four hours for on-site repair of critical components 24 hours a day every day. For non-emergency technical problems or for non-critical components, Siemens will be on site within 24 hours 24x7. In addition to the peace of mind that comes from knowing system downtime is minimized, the Gold plan also helps customers plan, budget, and control their operating costs. All labor for repairs and replacements are included in the plan while parts are billed at the negotiated material discount outlined in the Contract. If requested, the service program can begin with a technology audit by our highly trained professionals that pinpoints any existing problems with the system. Audits are billed at the negotiated labor rate outlined in the Contract. Software support and updates are another important aspect of keeping the system functioning optimally and are provided at scheduled preventive maintenance visits, as appropriate. Operator coaching by Siemens provides another layer of confidence by helping your staff identify, verify, and resolve problems in performing tasks to keep equipment running smoothly. During coaching sessions, we address specific issues concerning the use of the systems in your facility. Siemens site360TM service provides a user-friendly Web interface that gives customers instant access to status reports and order placement at any time. The result of the Gold Advantage Services plan is an optimal level of building comfort, occupant safety, and security. The Silver Advantage Services plan is an economical choice for customers that want a reliable back-up support for their maintenance staff so they can	*

minimize the downtime of building systems and equipment. The Silver plan is a balance between price and performance that provides on-site response by our team of factory-trained local experts on the next regularly scheduled business day Monday through Friday. Labor to repair or replace parts is included in the Silver Plan and parts are billed at the negotiated material discount outlined in the contract. Software support and updates are another important aspect of keeping the system functioning optimally and are provided, as applicable, during scheduled preventive maintenance visits. Operator coaching by Siemens provides another layer of confidence by helping your staff identify, verify, and resolve problems in performing tasks to keep your systems running smoothly. During coaching sessions, we address specific issues concerning the use of the systems in your facility. Siemens site360TM service provides a user-friendly Web interface that gives customers instant access to status reports and order placement at any time. The result of the Silver Advantage Services plan is reliable building comfort, occupant safety and security.

The Bronze Advantage Services plan is an economical choice for customers that need occasional expert support for their maintenance staff so they can minimize the downtime of building systems and equipment. If requested, the Bronze plan provides on-site response by our team of factory-trained local experts at the negotiated labor discount outlined in the Contract. The Bronze plan also meets the need for specific services where the expertise of Siemens staff is required. Labor, parts, and software support and upgrades are billed according to negotiated rates outlined in the Contract. The plan also includes operator coaching, which provides another layer of confidence by helping your staff identify, verify, and resolve problems in performing tasks to keep your systems running smoothly. During coaching sessions, we address specific issues concerning the use of the systems. In addition, Siemens patented site360TM service provides a user-friendly Web interface that gives customers instant access to status reports and order placement at any time. The result of the Bronze Advantage Services plan is economical support for building comfort, occupant safety, and security.

Table 10: Payment Terms and Financing Options

Line Item	Question	Response *	
50	What are your payment terms (e.g., net 10, net 30)?	Net 30 days	*
51	Do you provide leasing or financing options, especially those options that schools and governmental entities may need to use in order to make certain acquisitions?	Yes. Siemens offers customers all-encompassing financing solutions that reach across Siemens' entire industrial portfolio. Combining engineering excellence with financial solutions, Siemens is working towards enabling the digital transformation for organizations across industries. Focusing on critical infrastructure, sustainable energy production, the next generation of healthcare, and digitalizing our manufacturing floor, Siemens' financial solutions are customized to ensure your next business investment drives value for your organization. Siemens' aim is to improve processes and performance, making the workplace more efficient, or simply offering our customers the best experience possible. Siemens finances the equipment and technology needed to meet customer goals by helping with optimizing cash flow and increasing financial flexibility while meeting stakeholder requirements. Siemens' offers a wide range of finance products such as equipment leasing and rental, loans, and credit facilities. Siemens is committed to providing tailored solutions including energy-efficiency programs and other usage-based financing plans, as well as bundled service and partnership contracts. Financed assets are supported across their entire life span up to end-of-term services.	*
52	Briefly describe your proposed order process. Include enough detail to support your ability to report quarterly sales to Sourcewell as described in the Contract template. For example, indicate whether your dealer network is included in your response and whether each dealer (or some other entity) will process the Sourcewell participating entities' purchase orders.	Siemens does not intend to use dealers acting on behalf of Siemens under this Contract. Sourcewell orders will follow the same process as all other contract orders. Step 1 - At the identification of an opportunity the sales representative enters the customer/opportunity information into the SieSales (SalesForce) application. This information is maintained as the opportunity progresses to award. Step 2 - The sales representative will begin the 'order booking' process in SieSales. The opportunity information is flagged with the Sourcewell contract number in addition to other relevant data for the order (date of award, amount of award, etc.) and automatically migrates to an application called Turbo. Step 3 - All orders, including Sourcewell orders, go through a series of reviews prior to the final approval for booking (Legal, Contracts, Finance, Sales Management). After the final review by these departments, the order goes to the final booking coordinator via the workflow process in the Turbo application. Step 4 - When the order has been fully booked via the Turbo application, the order data is migrated to the Siemens' ERP System, SAP. SAP is the financial system of record. Any actions on the order are tracked in SAP. Costs are applied as the order is performed. If the order allows progress payments, invoices are issued to the customer based on the percentage of project completion. If invoicing is only allowed at the conclusion of the project, there is a SAP system trigger that generates the final invoice when all costs have been applied. Step 5 - At the end of each quarter, a Sourcewell sales report will be generated. The Sourcewell orders are validated by Finance and Contracts. The Siemens Finance point of contact then enters the quarterly sales information into a request for payment of the Sourcewell fee.	*
53	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	Yes, Siemens accepts credit card (P-card) payments with no additional fee for customers.	*

Table 11: Pricing and Delivery

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcewell Price and Product Change Request Form.

Line Item	Question	Response *	
54	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	Pricing is presented as line item and per labor category pricing. Prices shown are discounted from Siemens Industry MSRP/List Price based on the discounts given to Siemens' Most Favored Customers for both products and labor. Additional discounts may be available at the time of proposal. The final proposal price for Canadian customers will be based on the U.S. price plus the application of the USDCAD exchange rate posted by the Bank of Canada on the date of the proposal.	*
55	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	Siemens offers Sourcewell discounts off the MSRP/List Price per the following: • Products - o Building Automation – 20.17% to 81.14% - o Fire – 46.84% to 80.28% - o Security – 7.14% to 86.35% • Labor – average discount is 40.04%	*
56	Describe any quantity or volume discounts or rebate programs that you offer.	Volume discounts will be considered and offered at the time of proposal.	*
57	Propose a method of facilitating “sourced” products or related services, which may be referred to as “open market” items or “nonstandard options”. For example, you may supply such items “at cost” or “at cost plus a percentage,” or you may supply a quote for each such request.	Open Market or open sourced products will be offered discounted in the same manner as the contract products.	*
58	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	The prices proposed herein are item costs and do not include any applicable tax such as State Tax or, in some cases, Use Tax. If applied, taxes will be listed as separate line items on the quote and the resulting invoice.	*
59	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	The Sourcewell prices for all products and services are inclusive of all standard shipping, delivery and freight charges within the continental U.S. (CONUS). If products are to be shipped outside of the continental U.S. (OCONUS), we reserve the right to charge additional shipping costs. Expedited shipping charges are not included in the Sourcewell price.	*
60	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	Shipping costs to OCONUS customer sites are charged at the carriers standard shipping rates to include expedited or other special delivery requests.	*
61	Describe any unique distribution and/or delivery methods or options offered in your proposal.	Siemens can accommodate expedited delivery or other unique delivery requirements if known at the time of proposal.	*

Table 12: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
62	b. the same as the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	b. In the US, Siemens is offering product and services pricing based on the prices offered to our Most Favored Customers (MFC). Our MFC pricing is reserved for certain strategic customers and represents discounts as high as over 80% across Automation, Fire and Security products and 40% on labor. In Canada, the current Bank of Canada exchange rate will be applied to the US Sourcewell price at the time of proposal. For this proposal, the Canadian prices have been presented at the Bank of Canada exchange rate effective March 3, 2021.

Table 13: Audit and Administrative Fee

Line Item	Question	Response *
63	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell.	Siemens uses a 'check and balance' approach to the sales proposal process as well as the reporting process. Siemens Government Technologies, Inc. (SGT) is an entity that is legally separate from the Siemens Industry, Inc. (SII) entity. SGT operates under a Special Security Agreement (SSA) that allows SGT to hold security clearances. In addition to this function, SGT provides expertise in government contracts and operations. The SGT State Contracts team administers and manages all state contracts held by SII. This means all price proposals are reviewed by the SGT Contracts team prior to submission to the customer. The price and scope of work is reviewed for compliance with the contract terms. The SII sales teams rely on the SGT team to provide guidance when using the Sourcewell contract. After a Sourcewell order is received from a customer, the SGT Contracts team then reviews the order in our Turbo sales application prior to releasing the order for booking. For the reporting process, SII has designated a finance person to run reports quarterly from the Siemens SAP system to identify Sourcewell orders. The SGT Contracts team then takes the quarterly report and compares it to orders reviewed throughout the quarter to validate that all orders are accurately reported. The SGT Contracts team then calculates the Sourcewell fee to be paid and submits the fee amount with approval to pay to the SII finance point of contact. In all processes there are at least two people involved to ensure the integrity of the data.
64	Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	Siemens proposes that we apply an administrative 2% fee as a percentage of sales. The fee will not be shown on the proposal as a separate line item.

Table 14A: Depth and Breadth of Offered Equipment Products and Services

Line Item	Question	Response *
65	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	The Siemens portfolio of offering under this contract includes solution and services for: • Building automation • Fire safety • Security • Energy resilience and smart grids • Command and control systems • Power management • Electrical services Our intelligent building automation control systems, such as Desigo™ CC, provide an integrated approach to managing and controlling facilities with a flexible, easy-to-use interface. Desigo CC delivers facility-wide efficiencies, cost-effective information sharing, and improved event management and decision-making. It integrates your security, fire, and energy management systems to give you a consistent, single view of facility operations. Desigo CC can also integrate new energy automation and smart grid solutions as you deploy them to enhance resiliency and future-proof your infrastructure. Our fire extinguishing offering is based on almost 110 years in extinguishing and more than 170 years in fire safety. To make sure that the solutions exactly fit your needs, they can be tailored to specific applications, risks of fire as well as local requirements and regulations. The advanced systems can be seamlessly integrated into the fire safety solutions. As the systems are designed for easy installation and operation, you can rest assured that people, assets, processes, and the environment are safe. As a trusted partner for energy-efficient infrastructure, we ensure that energy is managed effectively using our comprehensive Total Energy Management approach. On the facility level, we design and implement improvements in accordance with the U.S. Green Building Council's LEED® Certification and ENERGY STAR® requirements. Our low- and medium-voltage power distribution systems create reliable and economical backbone for electrical systems. Through energy automation and smart grid solutions, we provide future-proof solutions that help you evolve with our changing world and meet new demands for resiliency. Siemens ensures maximum reliability with electrical services. The costs of operating inefficient or unsafe power systems can be great in terms of safety, performance, and lost productivity. Electrical services help you increase both uptime and efficiency and improve the bottom line. Services include preventive maintenance, service agreements, emergency services, technical support, power systems engineering, and electrical system modernization solutions.
66	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	Categories/Subcategories: • Building automation • Control Systems • Fire and Life safety • Fire Products and Services • Fire Safety Services and Solutions • Fire Safety Security Modernization • Security • SiPass Integrated • Siveillance Control • Security Services • Energy resilience and smart grids • Energy Efficiency • Total Energy Management • Energy Automation and Smart Grid • Command and control systems • Power management • Low Voltage Power Distribution • Medium Voltage Power Distribution • Electrical services

Table 14B: Depth and Breadth of Offered Equipment Products and Services

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional

comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments
67	Alarm, alert, and signal systems	☒ Yes ☐ No	Siemens fire alarm systems provide unbeatable accuracy and ease-of-use for building personnel, installers, and firefighters. All the features that make them simple to handle are designed to reduce costs over the life of the system. From flexible architecture, to time-and-money-saving installation features, Siemens intelligent fire detection and fire alarm systems support a broad range of buildings, applications and markets. Siemens offers a full portfolio of fire protection products. From cost efficient and comprehensive systems to intelligent detection technology, you can rely on a flexible solution for any application within small to large facilities. Our fire detection, notification and suppression products are the answer to protecting your people and property. More information at: https://new.siemens.com/us/en/products/buildingtechnologies/fire.html
68	Building security automation and integration, lighting control, and occupancy detection solutions	☒ Yes ☐ No	For added flexibility, Siemens access control solutions are easily integrated with other building systems, including CCTV, fire safety, lighting, intrusion detection or management stations. As an example, if an alarm is generated at an access control point, your CCTV system can be set to automatically record, and video footage can be managed remotely from a central control room. The Siemens Company - Enlighted is a leader in the innovative solutions using 'smart' sensors in building lights to track motion, occupancy numbers, energy-saving dimming schedules, track physical distancing, monitor cleaning, and more. More information at: https://new.siemens.com/us/en/products/buildingtechnologies/automation.html
69	Fire detection, sprinkler and suppression systems	☒ Yes ☐ No	Siemens offers a full portfolio of fire protection products. From cost efficient and comprehensive systems to intelligent detection technology, you can rely on a flexible solution for any application within small to large facilities. Our fire detection, notification and suppression products are the answer to protecting your people and property. More information at: https://new.siemens.com/us/en/products/buildingtechnologies/fire.html
70	Intrusion and breach prevention and detection solutions	☒ Yes ☐ No	Siemens access control solutions are easily integrated with other building systems, including CCTV, fire safety, intrusion detection or management stations. As an example, if an alarm is generated at an access control point, your CCTV system can be set to automatically record, and video footage can be managed remotely from a central control room. The technologies in our portfolio can cover your entire operation with a single system, including perimeter detection and internal alarms. We employ digital signal processing (DSP) for superior performance. Integration to your security management solution is critical to ensuring you achieve situational awareness. Siemens designs innovative security solutions that tie together your intrusion detection and access control systems, giving you better management and control over your security operations.
71	Glass and window security, armor, and ballistic applications and solutions	☒ Yes ☐ No	Siemens has multiple partners and 3rd party suppliers that provide these solutions as needed for Siemens' projects.
72	Closed circuit television (CCTV), surveillance, and recording solutions	☒ Yes ☐ No	Siveillance™ Vantage is a command and control solution, specifically designed to support security management at critical infrastructure sites such as ports, airports, oil and gas power generation and distribution, chemical and pharma industries, heavy industries and campus environments. Using innovative software, Siveillance Vantage not only ties together all the sub-systems currently used to protect and manage your site, but it also allows you to customize and integrate security policies and procedures. Intuitive Graphical Interface- Siveillance Vantage is a command and control solution that uses a graphical user interface to display information including incident location and the actual position of the resources via Graphical Information System (GIS), in 2D or 3D. Building and floor plans are available to provide further clarity.
73	Facility and parking access control solutions	☒ Yes ☐ No	Siemens can design and implement access control solutions that are tailored for restricted areas at airports, in manufacturing plants, throughout office facilities, parking facilities, and more. Advanced technologies bring you the functionality you need with expandability for the future: the investment made today will not become obsolete overnight if business requirements change. We feature a range of access card solutions that enable staff members, vendors or contractors to enter specific areas at the times you designate. The same access card can also be used to monitor time and attendance. Organizations running multiple satellite buildings benefit from central management of access rights, allowing staff to access any building with a single card.

74	Artificial Intelligence (AI) and robotic surveillance solutions	☒ Yes ☐ No	Siemens has multiple partners and 3rd party suppliers that provide these solutions as needed for Siemens' projects.
75	Facial recognition and thermal screening solutions	☒ Yes ☐ No	Siemens is at the forefront of biometric technology that comprises fingerprint and facial recognition and iris scans. Siemens can incorporate multiple layers of control to provide the highest level of security for special areas. We also have the ability to implement enterprise-level access control solutions. We can tie together multiple sites across large geographic areas, helping automate the management of your systems.
76	Training, consultative, monitoring, and administrative or technical support services, and supplies	☒ Yes ☐ No	Siemens offers training, consulting, and technical support services for all products and services.

Table 15: Industry Specific Questions

Line Item	Question	Response *	
77	If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.	If awarded a contract Siemens will use measurements of success that are related to customer satisfaction and market share overall and in specific customer vertical markets (education, healthcare, etc.). Contract revenue is also an important metric to ensure the sales teams remain motivated to use the Contract.	*
78	Describe any safeguards included in your proposed solutions that protect participating entities' sensitive information.	Siemens utilizes its own security products to ensure the secure transfer of data across networks. Additionally, Siemens follows all industry accepted standards for IT network security. The Siemens sales teams have been trained in the importance of the confidentiality of customer data. If a customer's data is so sensitive that it cannot be transferred electronically, Siemens will put a mitigation plan in place to only transfer data using secured hardcopy files.	*
79	Explain your organization's approach to cyber security as it relates to your proposed solutions.	As a global player in multiple industries, Siemens has gained a considerable amount of expertise in cybersecurity and offers a highly competitive approach to helping you secure your vital systems. We have cybersecurity certifications with many federal agencies, including GSA and DoD RMF-accreditation, and work side by side with agencies to ensure ongoing compliance. Our worldwide corporate network is secure, and we are committed to doing the same for our partners and customers. For example, each key component of the Siemens Building Automation System has successfully undergone rigorous cyber certification testing. The cyber certification, established by the GSA IT Security team, allows our system to communicate directly with the GSA network.	*
80	Describe how emerging technologies are or will be incorporated in your proposed solutions.	Siemens is a leading technology innovator and we continuously invest heavily in R&D to upgrade our products and solutions. We are on the forefront of digitalization, integration, artificial intelligence, cloud-based analytics, and IoT and are rapidly incorporating these improvements and productivity accelerators into our portfolio.	*
81	Explain how your organization has adapted to provide effective service during the ongoing COVID-19 pandemic.	Siemens developed a COVID response strategy in partnership with our customers, suppliers and internal resources called the COVID 'Comeback with Confidence Campaign'. Siemens played a critical role in the construction temporary hospitals in New York very early in the pandemic. We have worked closely with the Food and Drug Administration to test and create innovative digital manufacturing processes to quickly and efficiently produce medical devices. The Siemens 'Reopen America' initiative focuses on 3 key areas: 1. Technology to create a safer indoor space (from physical distancing solutions to air purifying); 2. Keeping manufacturing facilities online and local government services running (real-time location applications to ensure social distancing and perform contact tracing); 3. Anti-body testing supporting national vaccine rollout (Siemens Healthineers are manufacturing 50 million COVID antibody tests per month). More information can be found at: https://new.siemens.com/us/en/company/press/siemens-stories/smart-infrastructure/comeback-with-confidence.html	*

Exceptions to Terms, Conditions, or Specifications Form

Only those Proposer Exceptions to Terms, Conditions, or Specifications that have been accepted by Sourcwell have been incorporated into the contract text.

Proposer's Affidavit**PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE**

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.
3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.
6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
11. Proposer its employees, agents, and subcontractors are not:
 - a. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 - b. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or

- c. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☒ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Beverly Lester, Sr. Manager Support Services - Contracts, Siemens Industry, Inc.

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

☒ Yes ☐ No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_8_Facility_Security_RFP_030421 Thu February 25 2021 04:41 PM	☒	4
Addendum_7_Facility_Security_RFP_030421 Wed February 24 2021 01:48 PM	☒	2
Addendum_6_Facility_Security_RFP_030421 Thu February 18 2021 12:56 PM	☒	2
Addendum_5_Facility_Security_RFP_030421 Wed February 10 2021 04:31 PM	☒	1
Addendum_4_Facility_Security_RFP_030421 Thu February 4 2021 03:25 PM	☒	1
Addendum_3_Facility_Security_RFP_030421 Tue February 2 2021 02:17 PM	☒	1
Addendum_2_Facility_Security_RFP_030421 Thu January 28 2021 01:03 PM	☒	1
Addendum_1_Facility_Security_RFP_030421 Tue January 19 2021 12:31 PM	☒	1

PROPOSAL

Fulton County Jail Phase 1 Fire Alarm Headend Upgrade
Sourcewell Contract #030421-SIE
Sourcewell Member ID#19647

PREPARED BY

Siemens Industry, Inc. ("Siemens")

PREPARED FOR

FULTON COUNTY GOVERNMENT

DELIVERED ON

August 21, 2024

STATE & LOCAL GOVERNMENT

Transforming the Everyday



Table of Contents

SIEMENS PROPOSAL 3

 Contact Information 3

 Executive Summary 5

 Benefits of a Migration Strategy 6

 Advantages of Modernizing with Desigo Fire Safety Modular 8

 Desigo CC – Building Management Station 9

 Scope of Work 10

 Sell Price 11

 Payment Terms 12

Terms and Conditions 13

 Terms & Conditions Link(s) 13

Signature Page 14

 Signature Page 14

Proposal #:	8497813
Date:	August 21, 2024

Sales Executive:	Candace Sandusky
Branch Address:	1745 Corporate Drive Norcross, GA 30093
Telephone:	770-547-4851
Email Address:	candace.sandusky@siemens.com

Customer Contact:	Joseph Davis
Customer:	FULTON COUNTY GOVERNMENT
Address:	901 RICE ST NW
	ATLANTA GA 30318
Services shall be provided at:	FULTON COUNTY JAIL
	901 RICE ST ATLANTA GA 30318
Sourcewell Contract #030421-SIE	
Sourcewell Member ID#19647	

STATE & LOCAL GOVERNMENT

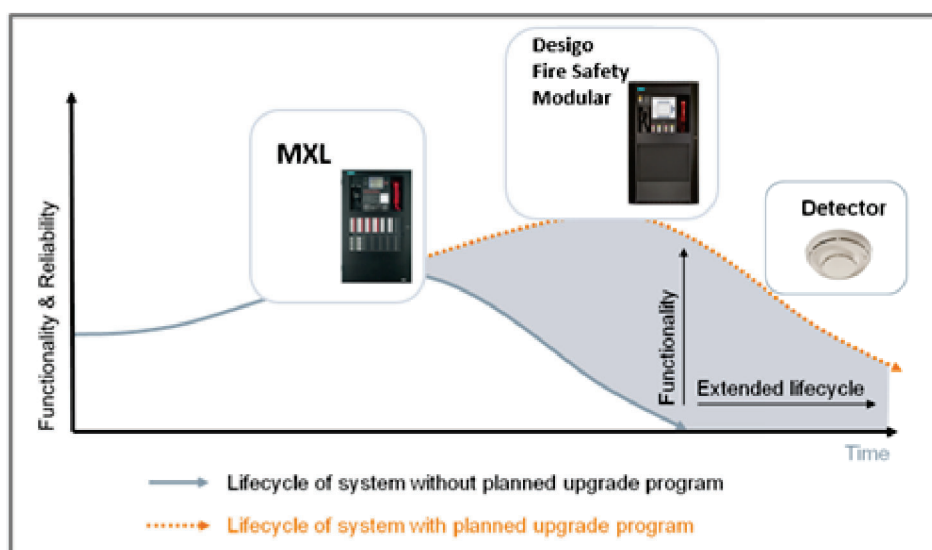
Transforming the Everyday



Executive Summary

Siemens is pleased to provide the following proposal to upgrade the existing Siemens MXL fire alarm system located at your facility to our most advanced fire alarm offering: Desigo Fire Safety Modular. The MXL fire alarm control panel currently installed at your facility has reached the end of its life expectancy and has been phased out as of September 30, 2018. This MXL phase-out has become necessary due to a number of factors. The costs associated with maintaining the current system, along with limited parts availability, outdated technology, and the increasing potential for system down time due to aging panel components are all contributing factors.

Our solution will utilize your existing infrastructure, thus minimizing downtime and unnecessary capital expense. Our Fast Forward migration strategy leverages the MXL Line Card (MLC) to allow the newer Desigo Fire Safety Modular system to communicate with existing MXL devices. This eliminates the need to replace field devices or wiring. With no new wiring involved, the disruption to your facility is minimal and the need to train your personnel on new devices is eliminated. Cabinet retrofit packages allow your old MXL panels to house your new Desigo Fire Safety Modular system components, further reducing costs and system downtime. The MXL to Modular Total Migration Solution is much more cost effective and efficient than a total system replacement and will minimize (or virtually eliminate) business disruptions during the transition.



Once you've migrated to Desigo Fire Safety Modular you will be using our state-of-the-art life safety system. As a result you'll be well positioned to incorporate the latest technologies including integrated voice evacuation and mass notification systems as well as groundbreaking new fire detection products developed by Siemens.

Benefits of a Migration Strategy

The MXL fire alarm system has been part of the Siemens product offering since 1990, and has been protecting personnel at Fulton County Jail since its original installation. While you've had to replace other assets in your facility to keep up with changing technology the always-reliable MXL remained. However as new technologies and product innovations evolve components of earlier technologies often become obsolete. As a result Siemens has phased out the availability of MXL components and maintenance as well as new MXL installations.

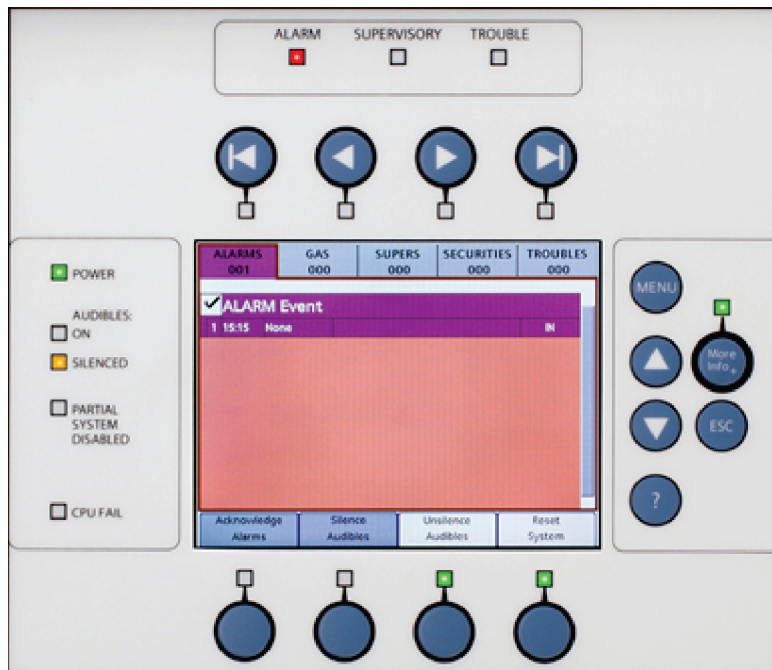
	New Installation	Modernize Panel
System Engineering Cost	\$	
Electrical Installation	\$	
Field Panel Hardware	\$\$	\$
Field Devices	\$\$	
Field Wiring	\$\$	\$
Programming	\$\$	
Workstation Hardware	\$	
Graphical Interface	\$	
Create New Point Database	\$\$	
Tools to Convert Database		\$
System Commissioning	\$	\$
Operator Training	\$	\$
System Startup	\$\$	\$
Extended System Downtime	\$	
Facility Operation Impact	\$	
System Switch-Over Cost	\$\$\$	
Panel Modernization Cost		\$

As your trusted advisor and business partner Siemens is backing our commitment to help you stay current with new technology by extending the value from your past system investments. This migration strategy allows you to leverage your past investments in engineering programming training hardware and software. The strategy enables you to migrate from an MXL to a Desigo Fire Safety Modular system while extending the life of existing field wiring cabinets initiating devices and notification appliances.

Migrating to the latest technology is easy. It requires replacing the head-end of your current MXL system with a new Desigo Fire Safety Modular head-end. The MLC allows the new Desigo Fire Safety Modular panel to seamlessly receive data from the MXL's field devices. An additional signaling card in the Desigo Fire Safety Modular interfaces with your existing notification hardware including strobes, horns, speakers and combined devices. All of your current field devices and cabinets' back-boxes remain untouched.

Advantages of Modernizing with Desigo Fire Safety Modular

The Desigo Fire Safety Modular family gives you everything you need to ensure code compliance, continuity of communications, and a smart investment. With more power, more flexibility, greater capacities, and a high performance full-color user interface—the fastest, most intelligent fire safety system available offers premium features and options that address the needs of today while remaining ready for the future. Facilities of all sizes can take advantage of faster processor speeds and state-of-the-art features which define the Desigo Fire Safety Modular. The Desigo Fire Safety Modular head-end features a large, hi-resolution 6" Color LED screen and intelligence programmed into the system. With larger text, intuitive prompts, and clear graphics, both first responders and maintenance personnel will find it easy to read and operate.

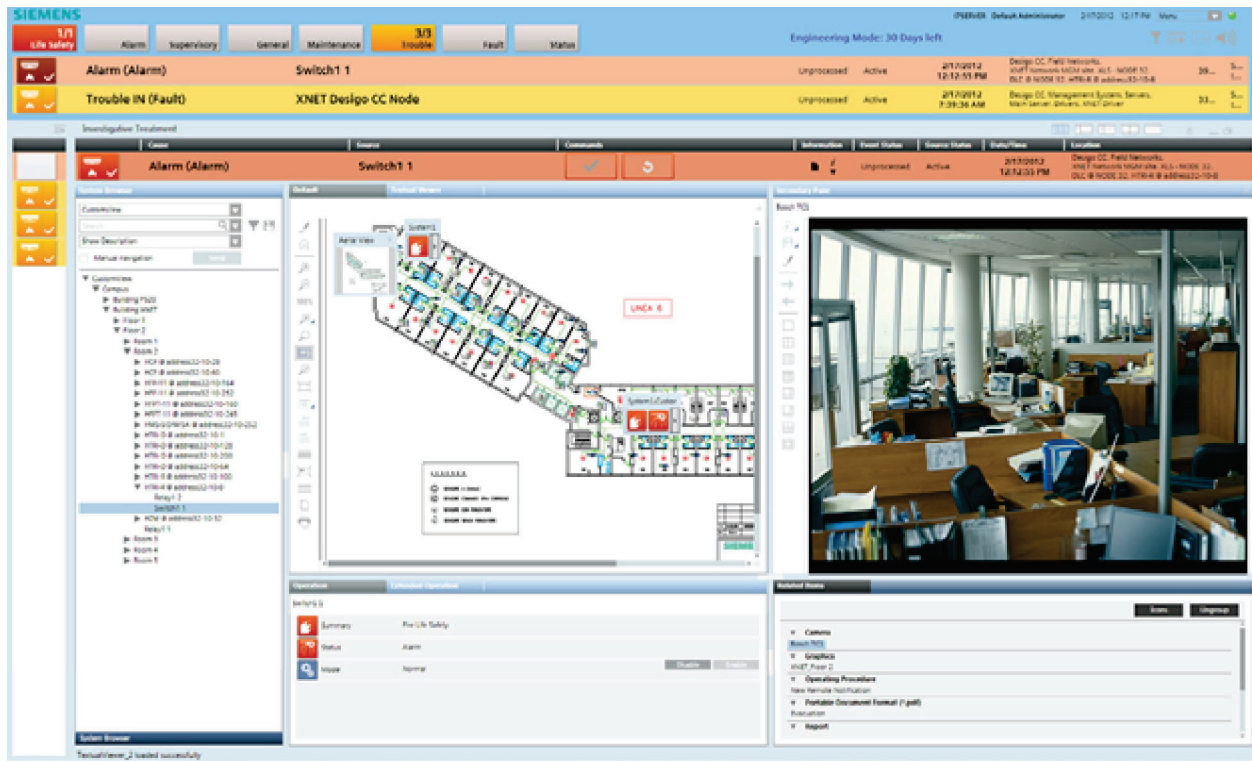


The Desigo Fire Safety Modular interface includes:

- Premier panel for complex applications such as a campus or high-rise
- Fast processing speed enables voice smoke control and fire alarm in a single node
- Compatible with a wide range of detectors and devices including Siemens high performance **ASAtSM technology**™ with or without CO as well as traditional cost-competitive detectors and I/O modules with built-in isolation
- High-level interface fully integrates with intelligent VESDA detectors offering a competitive detection solution for datacenters and clean rooms
- Sophisticated Operator Interface with color-coded events provides at-a-glance insight to the nature of the alarm
- 8-Channel audio system supporting 300 digital messages that exceeds government and Mass Notification System (MNS) specifications
- Practical migration path from MXL creates cost-effective solution for modernizing older nodes
- True ring topology for survivability and reduced wiring cost

Desigo CC – Building Management Station

In this proposal is a system upgrade to our Desigo CC building management station. The new management station helps you improve building performance by integrating a wide range of systems including building automation, fire and life safety, lighting, IP cameras, and power and energy. Desigo CC offers you a new way to manage your building by giving you the personalized, actionable information you need to gain optimal control of your facility today and long into the future. You can gain a new level of control over your building's fire and life safety systems. At this time, the NCC to Desigo CC upgrade includes text only. Graphics can be reinstalled during the device upgrade phase.



Desigo CC supports Desigo® Fire Safety, FireFinder® XLS and MXL® fire panels. It can also integrate to Siemens Building Automation systems providing a Total Building Solution with one system.

Scope of Work

The MXL to Desigo Fire Safety Modular fire alarm migration proposal will consist of the following:

- 17 MXL to Desigo Fire Safety Modular panel conversions, including components and retrofits
- 36 MXL Line Cards to pick up existing device circuits
- 17 Remote Annunciators
- 2 Smoke Control Panels
- 1 NCC to Desigo CC Upgrade (text only)
- Complete installation of proposed system equipment
- 100% Programming and database transfer
- Project management, start-up, programming and commissioning
- End user System Training

Clarifications

- Customer shall provide escort for all Siemens technicians at multiple locations all times
- Access to all working areas shall be provided. Unreasonable delays caused by the customer will be considered outside the scope of this proposal and may result in additional charges
- The system is currently impaired and most panels are powered down. This phase is to upgrade the headend control equipment only. Siemens anticipates several troubles to still be on the system after the panels are back up and running. Once the headend upgrades are complete, Siemens will propose phase 2 to upgrade the existing field devices, including several value engineered options to prevent future troubles from occurring again throughout the system due to inadequate device placement from the original design
- Warranty coverage (1 year) will be provided for all equipment provided in this scope of work

The following comments and exceptions apply:

- Proposal is based on using existing conduit/wiring, reusing all existing field devices
- Labor during regular business hours, 7:00am to 4:00pm, M - F
- Replacement of faulty devices not included
- Repair of damaged conduit and wiring not included
- Telephone line not included
- Any changes required by the Authority Having Jurisdiction not included
- This proposal is based on Siemens standard Terms and Conditions of Sale, a copy of which is included in this proposal document
- **"THIS PURCHASE IS MADE IN ACCORDANCE WITH THE GROUP COOPERATIVE SOURCEWELL CONTRACT #030421-SIE. ALL TERMS OF SUCH SOURCEWELL CONTRACT ARE INCORPORATED HEREIN, AND THE TERMS AND CONDITIONS WILL PREVAIL EXCLUSIVELY OVER THE TERMS OF THE PURCHASE ORDER AND/OR CUSTOMER AGREEMENT. NO FEDERAL TERMS AND CONDITIONS, FEDERAL FUNDS, OR GRANTS ARE APPLICABLE TO THIS ORDER."**

Sell Price

Total Quote Price	\$733,946.65
-------------------	--------------

This price is firm for 30 days from the date of this proposal.

Payment Terms

Payment Terms Acceptance Agreement

The total price of: \$733,946.65 and the estimated return on investment are based on the items outlined in this proposal. ANY STATEMENTS MADE HEREIN REGARDING SAVINGS THAT MAY BE ACHIEVED BY IMPLEMENTING THE SERVICES OFFERED IN THIS PROPOSAL ARE ESTIMATES ONLY. NO WARRANTY, EITHER EXPRESSED OR IMPLIED, SHALL BE CONSTRUED TO ARISE FROM SUCH STATEMENTS, NOR SHALL SUCH STATEMENTS BE CONSTRUED AS CONSTITUTING A GUARANTEE BY SIEMENS THAT SUCH SAVINGS WILL OCCUR IF THE SERVICES ARE IMPLEMENTED.

The Buyer acknowledges that when accepted by the Buyer as proposed by Siemens Industry, Inc., this Proposal and the Siemens RAM Projects Business Standard Terms and Conditions, (together with any other documents, including any applicable Rider(s), incorporated herein) shall constitute the entire agreement of the parties with respect to its subject matter. BY EXECUTION HEREOF, THE SIGNER CERTIFIES THAT (S)HE HAS READ ALL OF THE TERMS AND CONDITIONS AND DOCUMENTS, THAT SIEMENS OR ITS REPRESENTATIVES HAVE MADE NO AGREEMENTS OR REPRESENTATIONS EXCEPT AS SET FORTH THEREIN, AND THAT (S)HE IS DULY AUTHORIZED TO EXECUTE THE SIGNATURE PAGE ON BEHALF OF THE BUYER.

Proposal is valid for thirty (30) days from the delivery date of August 21, 2024. Payment is due within 30 days of invoice date.

Payment Terms: 25% mobilization in advance, progress payments

Total: \$733,946.65

Terms & Conditions Link(s)

Terms and Conditions (Click to download)

[Terms & Conditions \(Unrestricted\)](#)

(www.siemens.com/standard-terms-project-unrestricted)

Price Escalation. If, during the term of this Contract, the price of various materials or labor or logistics are increased as reflected by CRU/IHS Markit/CMAI/COMEX market index, then Siemens may increase the Contract Sum or apply a surcharge to Customer accordingly.

As a result of the global Covid-19 Virus outbreak, temporary delays in delivery, labor or services from Siemens and its sub-suppliers or subcontractors may occur. Among other factors, Siemens' delivery is subject to the correct and punctual supply from sub-suppliers or subcontractors, and Siemens reserves the right to make partial deliveries or modify its labor or services. While Siemens shall make every commercially reasonable effort to meet the delivery or service or completion date mentioned above, such date is subject to change.

To the extent applicable, the following Rider(s) are incorporated and made part of the Siemens Standard Terms and Conditions:

Riders (Click on rider below to download)

[SI Fire Life Safety Rider](#)

(www.siemens.com/rider-fls)

[SI Mass Notification Rider](#)

(www.siemens.com/rider-mass-notification)

[SI Monitoring Rider](#)

(www.siemens.com/rider-monitoring)

[SI Software License Warranty](#)

(www.siemens.com/rider-software-license)

[SI Consulting Rider](#)

(www.siemens.com/rider-consuling)

Signature Page

Proposed by:

Siemens Industry, Inc.

Company

Candace Sandusky

Name

8497813

Proposal #

\$733,946.65

Proposal Amount

August 21, 2024

Date

Accepted by:

FULTON COUNTY GOVERNMENT

Company

Name (Printed)

Signature

Title

Date

Purchase Order # ☐ PO for billing/pmnt only ☐ PO not required



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Chief Purchasing Agent,
Director of Purchasing and Contract Compliance

FROM: Joseph Davis, Director, DREAM *JD*

DATE: August 21, 2024

SUBJECT: Contractor's Performance Report – Facility Security,
Fire, and Building Automation Systems- Sourcewell
Contract RFP #030421-SIE

The Contractor listed below has not been established as a vendor in BidNet for the Sourcewell Contract RFP #030421-SIE that allows upgrade/replacement of MXL Fire Alarm System and the installation of a new Desigo Fire Safety Modular System at the Fulton County Jail Complex. Therefore no evaluation in BidNet has been performed.

PROJECT: Upgrade/Replacement and Installation of Fire Alarm System at the
Fulton County Jail Complex

PROJECT NO.: Sourcewell Contract RFP #030421-SIE

CONTRACTOR: Siemens Industry, Inc.

If you have any questions, please contact Khandi Flowers (404) 612-7944.

JD/haj

C: Tim Dimond, Deputy Director, DREAM
Miguel Rivera, Building Maintenance Manager, DREAM
Harry Jordan, Contract Administrator, DREAM
Kay Flowers, Contract Administrator, Purchasing & Contract Compliance

COOPERATIVE PURCHASING/STATEWIDE/GSA

USE JUSTIFICATION FORM

Department Name: Department of Real Estate and Asset Management

Contract # and Title: **Facility Security, Fire, and Building Automation Systems, Sourcewell Contract RFP #030421-SIE**

Date: **August 22, 2024**

In order to utilize the use of cooperative purchasing, statewide or a GSA contract the User Department is responsible for providing the following justification information:

1. Provide justification for the use of the cooperative purchasing/ statewide/ GSA contract your department would like to utilize:

This cooperative purchasing contract will allow the County to Phase I upgrade/replacement of the existing Siemens MXL fire alarm system that have reached the end of its life expectancy and the installation of a new Desigo Fire Safety Modular System at the Fulton County Jail Complex located at 901 Rice Street NW, Atlanta, GA 30318.

The County can save money and time by participating in volume buying.

The benefits of this contract are as follows:

- Super competitive pricing.
- Siemens offers MSRPL/List Price per following:
 - Products
 - Building Automation- 20.17% to 81.14%
 - Fire- 46.84% tom 80.28%
 - Security- 7.14% to 86.35%
 - Labor- average discount is 40.04%
- Best value on expended options listings.

2. Attach a copy of the cooperative purchasing/statewide/GSA contract document or the contract information.

See Attached

3. Provide an explanation regarding the cost analysis conducted and why utilizing this contract is best value. Costs must be analyzed to ensure that the use is best value for the County. (check all appropriate)

X leveraging benefits of volume purchasing

X volume discounts

X service delivery requirement advantages

X reduction of cycle times

X enhanced service specification

Additional information:



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0603

Meeting Date: 9/18/2024

Department

Real Estate and Asset Management

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to increase the spending authority - Department of Real Estate and Asset Management, 22ITB134949C-GS, Tree Removal Services Countywide in the amount not to exceed \$100,000.00 with ArborServ, Inc. (Lithonia, GA), to cover the costs for additional tree removal services at five (5) Fulton County sites. Effective upon BOC approval.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-420, contract modifications within the scope of the contract and necessary for contract completion of the contract, in the specifications, services, time of performance or terms and conditions of the contract shall be forwarded to the Board of Commissioners for approval.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

Commission Districts Affected

All Districts ☒
District 1 ☐
District 2 ☐
District 3 ☐
District 4 ☐
District 5 ☐
District 6 ☐

Is this a purchasing item?

Yes

Summary & Background The increase spending authority is being requested to cover the costs for additional tree removal services at five (5) Fulton County sites:

1. Washington Park Library located at 1116 Martin Luther King, Jr Dr. SW, Atlanta, GA 30317
2. Northeast Spruill Oaks Library located at 9560 Spruill Road, Johns Creek, GA 30022
3. Roswell Library located at 115 Norcross Street, Roswell, GA 30075

4. North Fulton Training Center located at 5025 Roswell Road NE, Atlanta, GA 30342
5. Oak Hill Child, Adolescent and Family Center located at 2805 Metropolitan Pkwy SW, Atlanta, GA 30315

The additional service includes; cutting down and trimming deteriorated trees, clean-up and removing related debris, and clearing overgrown vegetation.

Scope of Work: This contract furnishes all materials, labor, tools, equipment, transportation, and appurtenances necessary to provide on-site tree removal services Countywide for emergency/storm related circumstances or on an “as needed” basis for Fulton County.

The Scope of Work also includes but not limited to:

- Cutting the specified tree down even to the ground so as not to leave any visible stump
- De-limbing chopping/chipping and hauling off the premises.
- Debris must be hauled off immediately upon completion of job.
- Limb removal from living trees must be cut so as not to damage the limb collar.
- Stump grinding may be required on a case-by-case basis and when required shall be completed in according with (IAW) industry standards.
- All debris from the grinding of the stump shall be removed, unless otherwise specified by the Project Manager.

Community Impact: Public Safety would be gravely impacted if the County-owned properties are not cleared immediately.

Department Recommendation: The Department of Real Estate and Asset Management recommends approval.

The additional tree removal services will be managed and coordinated by the Department of Real Estate and Asset Management Buildings and Ground Maintenance Team.

Project Implications: The additional tree removal services are critical to the County on-going operations in the event of storm related emergencies and other dangerous tree removal clean-up on County-owned properties.

Community Issues/Concerns: None of which the Department is aware.

Department Issues/Concerns: If this increase in spending authority is not approved, there will be a delay in cutting down and trimming deteriorated trees and clearing/removing related debris; and clean-up and clearing overgrown vegetation at these five (5) County sites.

Contract Modification

Current Contract History	BOC Item	Date	Dollar Amount
--------------------------	----------	------	---------------

Original Award Amount	22-0936	12/7/22	\$234,000.00
Increase Spending Authority No. 1	23-0375	6/7/23	\$75,000.00
1st Renewal	23-0625	9/20/23	\$309,000.00
Increase Spending Authority No. 2	24-0062	1/24/24	\$260,000.00
Increase Spending Authority No. 3			\$100,000.00
Total Revised Amount			\$978,000.00

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)*

Contract Value: \$100,000.00
Prime Vendor: ArborServ, Inc.
Prime Status: African American Male Business Enterprise
Location: Lithonia, GA
County: DeKalb County
Prime Value: \$100,000.00 or 100.00%

Total Contract Value: \$100,000.00 or 100.00%
Total Certified Value: \$100,000.00 or 100.00%

Exhibits Attached *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Exhibit 1: Amendment No. 3 to Form of Contract

Exhibit 2: Contractor's Performance Report

Contact Information *(Type Name, Title, Agency and Phone)*

Joseph N. Davis, Director, Department of Real Estate and Asset Management, (404) 612-3772

Contract Attached

Yes

Previous Contracts

Yes

Total Contract Value

Original Approved Amount: \$234,000.00
Previous Adjustments: \$644,000.00
This Request: \$100,000.00
TOTAL: \$978,000.00

Grant Information Summary

Amount Requested: [Click here to enter text.](#) ☐ Cash
Match Required: [Click here to enter text.](#) ☐ In-Kind
Start Date: [Click here to enter text.](#) ☐ Approval to Award
End Date: [Click here to enter text.](#) ☐ Apply & Accept
Match Account \$: [Click here to enter text.](#)

Fiscal Impact / Funding Source

Funding Line 1:

100-520-5408-1160: General, Department of Real Estate and Asset Management, Professional Services - \$81,000.00

Funding Line 2:

100-520-5222-1160: General, Department of Real Estate and Asset Management, Professional Services - \$19,000.00

Key Contract Terms	
Start Date: Upon BOC approval	End Date: 12/31/2024
Cost Adjustment: Click here to enter text.	Renewal/Extension Terms: Non-Applicable

Overall Contractor Performance Rating: 100

Would you select/recommend this vendor again?

Yes

Report Period Start:
7/1/2024

Report Period End:
9/30/2024

AMENDMENT NO. 3 TO FORM OF CONTRACT

Contractor: **ArborServ, Inc.**

Contract No. **22ITB134949C-GS, Tree Removal Services Countywide**

Address: **2290 S. Stone Mountain Lithonia Road**
City, State **Lithonia, GA 30058**

Telephone: **(770) 484-5626**

E-mail: arborserv@yahoo.com

Contact: **Darryl A. Dorton**
CEO, Owner

W I T N E S S E T H

WHEREAS, Fulton County ("County") entered into a Contract with **ArborServ, Inc.**, to provide Tree Removal Services Countywide Services, dated 1st day of January 2023, on behalf of the **Department of Real Estate and Asset Management**; and

WHEREAS, the purpose of this amendment is for the approving of increasing spending authority to cover the costs for additional tree removal services at these five (5) Fulton County sites: Washington Park, Northeast Spruill Oaks, and Roswell libraries; North Fulton Training Center and the Oak Hill Child, Adolescent and Family Center.

WHEREAS, the Contractor has performed satisfactorily over the period of the contract; and

WHEREAS, this amendment was approved by the Fulton County Board of Commissioners on **September 18, 2024, BOC Items #24-**.

NOW, THEREFORE, the County and the Contractor agree as follows:

This Amendment No. 3 to Form of Contract is effective as of the 18th day of September, 2024, between the County and **ArborServ, Inc.**, who agree that all Services specified will be performed in accordance with this Amendment No. 3 to Form of Contract and the Contract Documents.

- **SCOPE OF WORK TO BE PERFORMED:** To furnish all materials, labor, tools, equipment, transportation, and appurtenances necessary to provide additional tree removal services that includes; cutting down and trimming deteriorated trees, clean-up and removing related debris, and clearing overgrown vegetation at five (5) Fulton County sites:

- **Washington Park Library** located at 1116 Martin Luther King, Jr Dr. SW, Atlanta, GA 30317
 - **Northeast Spruill Oaks Library** located at 9560 Spruill Road, Johns Creek, GA 30022
 - **Roswell Library** located at 115 Norcross Street, Roswell, GA 30075
 - **North Fulton Training Center** located at 5025 Roswell Road NE, Atlanta, GA 30342
 - **Oak Hill Child, Adolescent and Family Center** located at 2805 Metropolitan Pkwy SW, Atlanta, GA 30315
2. **COMPENSATION:** The services described under Scope of Work herein shall be performed by Contractor for a total amount not to exceed **\$100,000.00** (One Hundred Thousand Dollars and Zero Cents).
3. **LIABILITY OF COUNTY:** This Amendment No. 3 to Form of Contract shall not become binding on the County and the County shall incur no liability upon same until such agreement has been executed by the Chair to the Commission, attested to by the Clerk to the Commission and delivered to Contractor.
4. **EFFECT OF AMENDMENT NO. 3 TO FORM OF CONTRACT:** Except as modified by this Amendment No. 3 to Form of Contract, the Contract, and all Contract Documents, remain in full force and effect.

[INTENTIONALLY LEFT BLANK]

IN WITNESS THEREOF, the Parties hereto have caused this Contract to be executed by their duly authorized representatives as attested and witnessed and their corporate seals to be hereunto affixed as of the day and year date first above written.

OWNER:

FULTON COUNTY, GEORGIA

CONSULTANT:

ARBORSERV, INC

Robert L. Pitts, Chairman
Fulton County Board of Commissioners

ATTEST:

Darryl A. Dorton,
CEO, Owner

ATTEST:

Tonya R. Grier
Clerk to the Commission

(Affix County Seal)

APPROVED AS TO FORM:

Secretary/
Assistant Secretary

(Affix Corporate Seal)

ATTEST:

Office of the County Attorney

APPROVED AS TO CONTENT:

Notary Public

County: _____

Joseph N. Davis, Director,
Department of Real Estate and Asset
Management

Commission Expires: _____

(Affix Notary Seal)

ITEM#: _____ RCS: _____ REGULAR MEETING	ITEM#: _____ RM: _____ SECOND REGULAR MEETING
---	---

Performance Evaluation Details

ID	E7
Project	Tree Removal Services Countywide
Project Number	22ITB134949C-GS
Supplier	Arborserv
Supplier Project Contact	Darryl A. Dorton (preferred language: English)
Performance Program	Goods and Commodity Services
Evaluation Period	07/01/2024 to 09/30/2024
Evaluation Type	Formal
Interview Date	Not Specified
Expectations Meeting Date	Not Specified
Status	Draft
Evaluation Score	100

Related Documents

There are no documents associated with this Performance Evaluation

OVERALL RATING GUIDE - GOODS AND COMMODITY SERVICES

Evaluation Score Range

Outstanding = 90-100%

Excellent = 80-89%

Satisfactory = 70-79%

Needs Improvement = 50-69%

Unsatisfactory = -50%

QUALITY OF PRODUCT OR SERVICE

20/20

Rating

Outstanding: The contractor has demonstrated an outstanding performance level, no quality problems, all performance/specification requirements met, minor problems, highly effective corrective actions.

Comments

Not Specified

TIMELINESS OF PERFORMANCE

20/20

Rating

Outstanding: The contractor has demonstrated an outstanding performance level, significantly exceeded delivery requirements, all on-time deliveries to the Government's benefit.

Comments

Not Specified

BUSINESS RELATIONS

20/20

Rating

Outstanding: The contractor has demonstrated an outstanding performance level that justifies adding a point to the score. It is expected that this rating will be used in those rare circumstances where contractor performance clearly exceeds the performance levels described as "Excellent".

Comments

Not Specified

CUSTOMER SATISFACTION

20/20

Rating

Outstanding: Contractor representative proactively communicates performance/specification issues to the User Department, highly professional and responsive.

Comments

Not Specified

COST CONTROL

20/20

Rating

Outstanding: Compliance with contract pricing, all cost discrepancies are clearly identified with explanation; compliance with invoice submission requirements/price substantiation.

Comments

Not Specified

GENERAL COMMENTS

Comments

Not Specified



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0604

Meeting Date: 9/18/2024

Department

Real Estate and Asset Management

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to renew an existing contract - Department of Real Estate and Asset Management, 22ITB135136C-MH, Testing and Repair of Backflow Devices in an amount not to exceed \$200,000.00 with B & W Mechanical Contractors, Inc. (Lawrenceville, GA), to provide on-site testing and repair of approximately 183 backflow preventive (BFP) devices for required maintenance on an "as-needed" basis for the County facilities. This action exercises the second of two renewal options. No renewal options remain. Effective dates: January 1, 2025, through December 31, 2025.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-394(6), the Purchasing Department shall present all renewal requests to the Board of Commissioners at least 90 days prior to the contract renewal date or 60 days if the contract term is six (6) months or less.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

Is this a purchasing item?

Yes

Summary & Background This contract furnishes all materials, parts, labor, equipment, transportation, and appurtenances necessary to provide on-site testing and repair of approximately 183 backflow prevention (BFP) devices as required for compliance with local, state, and federal building codes on an "as-needed" basis for Fulton County facilities.

The Scope of Work also includes, but is not limited to the following:

- Test all backflow devices installed at all County facilities. Devices found to be defective are reported to DREAM management.
- Repair defective backflow devices in accordance with industry best practices and in accordance with all applicable building codes.
- Provide detailed reports indicating test results and/or action taken to resolve deficiencies.
- Obtain any required permits from local authorities prior to beginning repair/replacement work.
- Maintain a valid Master II Plumber's License issued by the State of Georgia, complete course of study in the repair of backflow preventers recognized by the Environmental Protection Division of the Georgia Department of Natural Resources and possess a valid certification from a national backflow testing certification program.

Community Impact: This contract is necessary for the health and safety of County residents and staff and ensures the County's domestic water supply in County facilities is not exposed to contamination.

Department Recommendation: The Department of Real Estate and Asset Management recommends approval.

This is a time and materials contract and the requested spending authority in the amount of \$200,000.00 will cover the costs for parts/components and hourly labor charges for annual testing and repairs of approximately 183 various types of installed backflow prevention (BFP) located in Fulton County facilities for FY2025.

Project Implications: The City of Atlanta Cross-Connection Control and Backflow Protection Program is mandated on the federal, state, and local levels. These statutes, regulations and code provisions are intended to provide reasonable and required protection for the Atlanta Water Supply System against contamination and/or pollution resulting from backflow and/or back siphonage through cross connection and/or controlled plumbing connections.

Community Issues/Concerns: None of which the Department is aware.

Department Issues/Concerns: If this contract renewal is not approved, the Department will not be able to perform this mandated service which would result in the County being subject to penalties for failure to meet the City of Atlanta's backflow Compliance requirements (Atlanta City Code Section 154-66).

Contract Modification

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	22-0937	12/7/22	\$270,000.00
1st Renewal	23-0678	10/4/23	\$270,000.00
2nd Renewal			\$200,000.00

Agenda Item No.: 24-0604

Meeting Date: 9/18/2024

Total Revised Amount			\$740,000.00
----------------------	--	--	--------------

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)*

Contract Value: \$200,000.00

Prime Vendor: B & W Mechanical Contractors, Inc.

Prime Status: Non-Minority

Location: Lawrenceville, GA

County: Gwinnett County

Prime Value: \$200,000.00 or 100.00%

Total Contract Value: \$200,000.00 or 100.00%

Total Certified Value: \$0.00 or 0.00%

Exhibits Attached *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Exhibit 1: Contract Renewal Agreement

Exhibit 2: Performance Evaluation Report

Exhibit 3: Contract Renewal Evaluation Form

Contact Information *(Type Name, Title, Agency and Phone)*

Joseph N. Davis, Director, Department of Real Estate and Asset Management, (404) 612-3772

Contract Attached

Yes

Previous Contracts

Yes

Total Contract Value

Original Approved Amount: \$270,000.00

Previous Adjustments: \$270,000.00

This Request: \$200,000.00

TOTAL: \$740,000.00

Grant Information Summary

Amount Requested:

Match Required:

Start Date:

End Date:

Match Account \$:

- ☐ Cash
- ☐ In-Kind
- ☐ Approval to Award
- ☐ Apply & Accept

Fiscal Impact / Funding Source**Funding Line 1:**

100-520-5220-1116: General, Real Estate and Asset Management, Building Maintenance- \$200,000.00
"Subject to availability of funding adopted for FY2025"

Key Contract Terms	
Start Date: 1/1/2025	End Date: 12/31/2025
Cost Adjustment:	Renewal/Extension Terms: renewal options remain

Overall Contractor Performance Rating: 85

Would you select/recommend this vendor again?

Yes

Report Period Start:
4/1/2024

Report Period End:
6/30/2024



DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE

CONTRACT RENEWAL AGREEMENT

DEPARTMENT: Department Of Real Estate & Asset Management

BID/RFP NUMBER: 22ITB135136C-MH

BID/RFP TITLE: Testing and Repair of Backflow Devices

ORIGINAL APPROVAL DATE: December 7, 2022

RENEWAL EFFECTIVE DATES: January 1, 2025

RENEWAL OPTION #: 2 OF 2

NUMBER OF RENEWAL OPTIONS: 2

RENEWAL AMOUNT: \$200,000.00

COMPANY'S NAME: B&W Mechanical Contractors Inc.

ADDRESS: 1940 Riverside Pkwy

CITY: Lawrenceville

STATE: GA

ZIP: 30157

This Renewal Agreement No. ____ was approved by the Fulton County Board of Commissioners on BOC DATE: _____ BOC NUMBER: _____

CERTIFICATE OF INSURANCE: The Contractor/Vendor is required to maintain insurance during the entire term of this Agreement, including any contract renewals. Upon request, the Contractor/Vendor must furnish the County a Certificate of Insurance showing the required coverage as specified in the Contract Agreement and any renewals. A current COI must be provided before the commencement of work on this project under this Contract Renewal. The cancellation of any policy of insurance required by this Agreement shall meet the requirements of notice under the laws of the State of Georgia as presently set forth in the Georgia Code.

SIGNATURES: SEE NEXT PAGE

SIGNATURES:

Contractor/Vendor agrees to accept the renewal option and abide by the terms and conditions set forth in the contract and specifications as referenced herein:

FULTON COUNTY, GEORGIA

B&W Mechanical Contractors Inc.

Robert L. Pitts, Chairman
Fulton County Board of Commissioners

[Insert name]
[Insert title]

ATTEST:

ATTEST:

Tonya R. Grier
Clerk to the Commission

Secretary/
Assistant Secretary

(Affix County Seal)

(Affix Corporate Seal)

AUTHORIZATION OF RENEWAL:

ATTEST:

[Insert Department Head Name & Title]
Department Of Real Estate & Asset
Management

Notary Public

County:_____

Commission Expires: _____

(Affix Notary Seal)

ITEM#: _____ RCS: _____	ITEM#: _____ RM: _____
REGULAR MEETING	SECOND REGULAR MEETING

CERTIFICATE OF INSURANCE

Performance Evaluation Details

ID	E8
Project	Testing and Repair of Backflow Devices
Project Number	19ITB120622C-BKJ
Supplier	B&W Mechanical Contractors Inc.
Supplier Project Contact	chris kinney (preferred language: English)
Performance Program	Goods and Commodity Services
Evaluation Period	04/01/2024 to 06/30/2024
Effective Date	08/12/2024
Evaluation Type	Formal
Interview Date	08/12/2024
Expectations Meeting Date	Not Specified
Status	Completed
Publication Date	08/12/2024 12:30 PM EDT
Completion Date	08/12/2024 12:30 PM EDT
Evaluation Score	85

Related Documents

There are no documents associated with this Performance Evaluation

OVERALL RATING GUIDE - GOODS AND COMMODITY SERVICES

Evaluation Score Range

Outstanding = 90-100%

Excellent = 80-89%

Satisfactory = 70-79%

Needs Improvement = 50-69%

Unsatisfactory = -50%

QUALITY OF PRODUCT OR SERVICE

17/20

Rating

Excellent: There are no, or very minimal, quality problems, and the Contractor has met the contract requirements.

Comments

Not Specified

TIMELINESS OF PERFORMANCE

17/20

Rating

Excellent: There are no delays and the contractor has exceeded the agreed upon time schedule.

Comments

Not Specified

BUSINESS RELATIONS

20/20

Rating

Outstanding: The contractor has demonstrated an outstanding performance level that justifies adding a point to the score. It is expected that this rating will be used in those rare circumstances where contractor performance clearly exceeds the performance levels described as "Excellent".

Comments

Not Specified

CUSTOMER SATISFACTION

17/20

Rating

Excellent: Contractor representative communicates routinely with the User Department, professional and responsive to User Department's request for information.

Comments

Not Specified

COST CONTROL

14/20

Rating

Satisfactory: Minimal contract pricing issues, cost discrepancies identified by User Department that require explanation, cost/price issues resolved in timely manner.

Comments

Very much please with the partnership that have been established with B & W Mechanical

GENERAL COMMENTS

Comments

Not Specified

Contract Renewal Evaluation Form

Date:	July 26, 2024
Department:	Real Estate and Asset Management
Contract Number:	22ITB135136C-MH
Contract Title:	Testing and Repair of Backflow Devices

Instructions:

It is extremely important that every contract be rigidly scrutinized to determine if the contract provides the County with value. Each renewal shall be reviewed, and answers provided to determine whether services should be maintained, services/scope reduced, services brought in-house or if the contract should be terminated. Please submit a completed copy of this form with all renewal requests.

1. Describe what efforts were made to reduce the scope and cost of this contract.

The scope of work for this contract cannot be reduced because we do not have the necessary required replacement parts and components on hand to provide on-site testing and maintenance repairs of 183 various types of installed backflow prevention (BFP) devices located in Fulton County facilities. This contract is necessary for the environmental health to have working backflow plumbing systems to protect the County patrons and employees in County facilities against the contamination and/or pollution to our Water Supply System.

2. Describe the analysis you made to determine if the current prices for this good or service is reflective of the current market. Check all applicable statements and provide documentation:

☐ Internet search of pricing for same product or service:

Date of search:	August 07, 2024
Price found:	\$350
Different features / Conditions:	Commercial Backflow Preventive Maintenance
Percent difference between internet price and renewal price:	12.5%

Explanation / Notes:

The prices for Backflow Prevention (BFP) Devices do reflect the current market. This procurement was conducted in accordance with all applicable provisions of the Fulton County Code of Ordinances and the specific method of source selection for the services required in this bid is code Selection 102-373, Competitive Sealed Bid.

☐ **Market Survey of other jurisdictions:**

Date contacted:	Click here to enter a date.
Jurisdiction Name / Contact name:	Click here to enter text.
Date of last purchase:	Click here to enter a date.
Price paid:	Click here to enter text.
Inflation rate:	Click here to enter text.
Adjusted price:	Click here to enter text.
Percent difference between past purchase price and renewal price:	Click here to enter text.
Are they aware of any new vendors?	☐ Yes ☐ No
Are they aware of a reduction in pricing in this industry?	☐ Yes ☐ No
How does pricing compare to Fulton County's award contract?	Yes, the cost is comparable.

Explanation / Notes:

Click here to enter text.

☐ **Other (Describe in detail the analysis conducted and the outcome):**

Click here to enter text.

3. What was the actual expenditure (from the AMS system) spent for this contract for previous fiscal year?

FY2024 The County expenditure as of 7/17/2023, \$40,647.40

FY2023 The County spent \$266,055.84

FY2022 The County spent \$93,691.67

FY2021 The County spent \$56,108.00

4. Does the renewal option include an adjustment for inflation? ☐ Yes ☒ No
(Information can be obtained from CPI index)

Was it part of the initial contract? ☐ Yes ☒ No

Date of last purchase:	Click here to enter a date.
Price paid:	Click here to enter text.
Inflation rate:	Click here to enter text.
Adjusted price:	Click here to enter text.
Percent difference between past purchase price and renewal price:	Click here to enter text.

Explanation / Notes:

Click here to enter text.

5. Is this a seasonal item or service? ☐ Yes ☒ No

6. Has an analysis been conducted to determine if this service can be performed in-house? ☐ Yes
☒ No If yes, attach the analysis.

DREAM does not have enough qualified and experienced tradesman necessary to perform this kind of work for approximately 183 various types of installed backflow prevention (BFP) devices in Fulton County facilities.

7. What would be the impact on your department if this contract was not approved?

If this contract is not renewed, the department will not be able to provide on-site testing and repair of 183 various types of installed backflow prevention (BFP) devices services in Fulton County facilities. This also will jeopardize Fulton County for not following the local city ordinances that require backflow inspection and repair.

The City of Atlanta Cross-Connection Control and Backflow Protection Program is mandated on the federal, state, and local levels. These statutes, regulations and code provisions are intended to provide reasonable and required protection for the Atlanta Water Supply System against contamination and/or pollution resulting from backflow and/or back siphonage through cross connection and/or controlled plumbing connections.

Willie Perryman

Willie Perryman, Building Maintenance Manager

8/11 /2024

Prepared by

Date

JD

Joe Davis, Director

8/12/2024

Department Head

Date



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0605

Meeting Date: 9/18/2024

Department

Behavioral Health and Development Disabilities

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of a Resolution creating the Fulton County Opioid Abatement Regional Advisory Council ("Opioid Advisory Council"); defining membership of the Opioid Advisory Council; and for other purposes.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

Article IX, Section 2, Paragraph I(a) of the Georgia Constitution gives county governing authorities the power to create ordinances, resolutions, or regulations related to their local government, property, and affairs.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Health and Human Services

Commission Districts Affected

All Districts ☒

District 1 ☐

District 2 ☐

District 3 ☐

District 4 ☐

District 5 ☐

District 6 ☐

Is this a purchasing item?

No

Summary & Background *(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

National Opioid Litigation Settlements have been reached with the major manufacturers, distributors, and dispensers of opioids, resulting in funds designated for local governments, including Fulton County, to support efforts to mitigate the opioid crisis ("Settlement Funds"). According to the State of Georgia's Memorandum of Understanding regarding the Settlement Funds, participating local governments shall form advisory councils to help determine how these Settlement Funds will be spent for opioid remediation. While Fulton County, as a Qualifying Block Grantee ("QBG"), has a

certain level of autonomy in approving and overseeing the expenditure of its allocated funds, the establishment of a Fulton County Opioid Abatement Advisory Council will ensure that Settlement Funds are allocated within the guidelines and core strategies and approved uses described in the settlements. The primary role of the Opioid Abatement Advisory Council is to make informed recommendations to the Board of Commissioners regarding the effective allocation and management of the Settlement Funds to address the opioid crisis within our community. The Opioid Abatement Advisory Council shall consist of seven (7) voting members as their nominations are confirmed by the Board of Commissioners.

1 A RESOLUTION BY THE FULTON COUNTY BOARD OF COMMISSIONERS
2 CREATING THE FULTON COUNTY OPIOID ABATEMENT ADVISORY COUNCIL;
3 DEFINING MEMBERSHIP OF THE FULTON COUNTY OPIOID ABATEMENT
4 ADVISORY COUNCIL; AND FOR OTHER PURPOSES.

5
6 **WHEREAS**, in 2017, the Secretary of the Department of Health and Human
7 Services (HHS) declared the opioid crisis a public health emergency under section 319
8 of the Public Health Service Act [see, <https://www.hhs.gov/opioids/statistics/index.html>];
9 and

10 **WHEREAS**, according to the Office of the Georgia Attorney General, drug
11 overdose deaths in Georgia increased by 61.9 percent from 2019 to 2021 with opioids,
12 specifically fentanyl, driving these increases; and

13 **WHEREAS**, in enacting O.C.G.A. § 10-13B-1(2), regarding statewide settlement
14 of opioid cases, the Georgia General Assembly recognizes that state-wide coordination
15 surrounding and managing opioid addiction and related disorders is critical to the health
16 and safety of all Georgians; and

17 **WHEREAS**, according to gaopiodtrust.org, from 2018 to 2022, Fulton County saw
18 a surge in opioid and synthetic opioid overdose deaths, with growth rate of 18% and 35%,
19 respectively; and

20 **WHEREAS**, opioid abuse and addiction continue to pose severe threats to public
21 health, safety, and the well-being of Fulton County residents; and

22 **WHEREAS**, a coordinated and comprehensive approach is imperative to combat
23 this urgent crisis that afflicts our community; and

1 **WHEREAS**, National Opioid Litigation Settlements have been reached with the
2 major manufacturers, distributors, and dispensers of opioids, resulting in funds
3 designated for local governments, including Fulton County, to support efforts to mitigate
4 the opioid crisis ("Settlement Funds"); and

5 **WHEREAS**, these Settlement Funds are intended to enhance addiction treatment
6 and recovery services, support local strategies for prevention, and promote education
7 within our community; and

8 **WHEREAS**, based on settlement documents [[https://opb.georgia.gov/ohsc/opioid-](https://opb.georgia.gov/ohsc/opioid-settlement-agreements)
9 settlement-agreements], Georgia will receive a combined \$636 million of these
10 Settlement Funds; and

11 **WHEREAS**, it is anticipated that \$159 million of this \$636 million, will be shared
12 among the city of Atlanta and the state's largest counties, including Fulton County
13 [[https://georgiarecorder.com/2024/04/09/georgia-to-distribute-638m-settlement-through-](https://georgiarecorder.com/2024/04/09/georgia-to-distribute-638m-settlement-through-grant-program-to-combat-deadly-opioid-epidemic)
14 grant-program-to-combat-deadly-opioid-epidemic] ; and

15 **WHEREAS**, the Fulton County Board of Commissioners is entrusted with ensuring
16 the accountable and practical use of these Settlement Funds to address the opioid
17 epidemic's local impact; and

18 **WHEREAS**, the National Opioid Litigation Settlements have outlined strategies
19 and approved uses¹ for the appropriate utilization of the Settlement Funds; and

¹ Each of the 2022 National Opioid Settlements include a list of approved uses for the settlements' remediation funds. The approved uses as well as the core strategies are listed as defined terms in Exhibit E to the various settlements, which are substantially identical to one another. One example can be found here: <https://nationalopioidsettlement.com/wp-content/uploads/2023/02/TEVA-Exhibit-E.pdf>

1 **WHEREAS**, for purposes of the distribution of the Settlement Funds, Fulton
2 County, as a Georgia county with a population of at least 400,000, is considered a
3 Qualifying Block Grantee (“QBG”); and

4 **WHEREAS**, a QBG is a designated entity that receives Settlement Funds directly
5 from the Georgia Opioid Crisis Abatement Trust to implement opioid abatement and
6 remediation opportunities within Fulton County as long as the QBG certifies that it has
7 sufficient infrastructure to provide Opioid Abatement services; and

8 **WHEREAS**, on June 14, 2024, County Manager Richard “Dick” Anderson certified
9 in writing to Commissioner Kevin Tanner of the Georgia Department of Behavioral Health
10 and Development Disabilities that Fulton County has sufficient infrastructure to provide
11 Opioid Abatement services, see Attachment “A”; and

12 **WHEREAS**, according to the State of Georgia’s Memorandum of Understanding²
13 regarding the Settlement Funds, participating local governments shall form advisory
14 councils to help determine how funds will be spent for opioid remediation; and

15 **WHEREAS**, as a QBG, Fulton County has a certain level of autonomy in approving
16 and overseeing the expenditure of its allocated funds, and the establishment of a Fulton
17 County Opioid Abatement Advisory Council helps ensure that Settlement Funds are
18 allocated within the guidelines and core strategies and approved uses described in the
19 settlements; and

² See <https://www.gaopioidtrust.org/for-applicants/AttachmentBGeorgia-MOU.pdf>

1 **WHEREAS**, Article IX, Section 2, Paragraph I(a) of the Georgia Constitution gives
2 county governing authorities the power to create ordinances, resolutions, or regulations
3 related to their local government, property, and affairs; and

4 **WHEREAS**, the Board of Commissioners finds that creating and establishing the
5 Fulton County Opioid Abatement Advisory Council is in the best interest and welfare of
6 the citizens of Fulton County; and

7 **NOW, THEREFORE, BE IT RESOLVED**, that the Fulton County Board of
8 Commissioners does hereby establish the Fulton County Opioid Abatement Advisory
9 Council ("Council") whose primary role is to make informed recommendations to the
10 Board of Commissioners regarding the effective allocation and management of the
11 Settlement Funds to address the opioid crisis within our community.

12 **BE IT FURTHER RESOLVED**, that the Council will:

13 (1) Recommend a comprehensive abatement strategy to the Board of
14 Commissioners that aligns with the Core Strategies, and Approved Uses, including
15 Treatment, Prevention, and Other Strategies identified in the National Opioid Litigation
16 Settlements;

17 (2) Convene as required, ensuring at least one meeting per quarter, and
18 provide written updates to the Board of Commissioners annually and whenever the Board
19 of Commissioners requests same;

20 **BE IT FURTHER RESOLVED**, that the Council shall:

(3) Consist of the following seven (7) voting members as their nominations are confirmed by the Board of Commissioners:

a. A designee of the Fulton County Sheriff's Office, as nominated by the Sheriff and confirmed by the Board of Commissioners;

b. A member designated by the executive team of the Fulton County Department of Behavioral Health and Developmental Disabilities and confirmed by the Board of Commissioners;

c. A member of the Fulton County Board of Health, as nominated by the Fulton County Board of Health and confirmed by the Board of Commissioners;

d. An academic member with a background in substance use and recovery, as nominated by the Director of the Fulton County Department of Behavioral Health and Developmental Disabilities and confirmed by the Board of Commissioners;

e. A substance use disorder treatment provider within Fulton County licensed by the Georgia Department of Community Health (DCH), as nominated by the Director of the Fulton County Department of Behavioral Health and Developmental Disabilities and confirmed by the Board of Commissioners;

f. A survivor of the disease of addiction or a family member who has lost a loved one to the disease, as nominated by the Director of the Fulton County Department of Behavioral Health and Developmental Disabilities and confirmed by the Board of Commissioners;

1 g. A designee of the Fulton County Superior Court, as nominated by Fulton
2 County Superior Court Administration and confirmed by the Board of Commissioners.

3 **BE IT FURTHER RESOLVED**, that these seven (7) voting members shall serve
4 at the pleasure of the Board of Commissioners up to an initial term of two (2) years.

5 **BE IT FURTHER RESOLVED**, that the Director of the Fulton County Department
6 of Behavioral Health and Developmental Disabilities shall serve as an ex-officio member
7 of the Council, providing insight and guidance without holding voting rights.

8 **BE IT FURTHER RESOLVED**, that Council members must be present to vote.
9 The term “present” for the purposes of this section includes in-person participation as
10 well as virtual participation, either through teleconference or similar virtual access as
11 defined in O.C.G.A. § 50-14-1. Virtual participation means full participation in the same
12 manner as if such members were physically present.

13 **BE IT FURTHER RESOLVED**, that a quorum for voting purposes shall be a simple
14 majority of the members of the Council and shall be authorized and empowered to
15 transact any and all business which may properly come before said board.

16 **BE IT FURTHER RESOLVED**, that the Council shall have no power to incur debt
17 or contractually bind Fulton County.

18 **BE IT FURTHER RESOLVED**, that Council members shall receive no
19 compensation.

20 **BE IT FURTHER RESOLVED**, that this taskforce will sunset when all funds are
21 disbursed according to the approved disbursement plans.

BE IT FINALLY RESOLVED, that this Resolution will take effect upon its adoption and all resolutions and parts of resolutions in conflict with this Resolution are hereby repealed to the extent of such conflict.

PASSED AND ADOPTED by the Board of Commissioners of Fulton County,
Georgia this ____ day of September, 2024.

**FULTON COUNTY
BOARD OF COMMISSIONERS**

Robert L. Pitts, Chairman (At-Large)

ATTEST:

Tonya R. Grier, Clerk to the Commission

APPROVED AS TO FORM:

Y. Soo Jo, County Attorney

OFFICE OF THE FULTON COUNTY MANAGER
Fulton County Government Center

141 Pryor Street, SW, Suite 10061
Atlanta, Georgia 30303



Telephone: 404-612-8320
Facsimile: 404-612-2184

June 14, 2024

Commissioner Kevin Tanner
Georgia Department of Behavioral Health & Developmental Disabilities
200 Piedmont Avenue, S.E.
West Tower, Suite 1406
Atlanta, GA 30334

Commissioner Tanner,

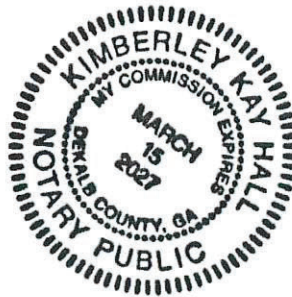
Fulton County, as a Qualified Block Grantee, hereby certifies that it has sufficient infrastructure to provide Opioid Abatement services. Please let me know if I can provide you any additional information.

Sincerely,

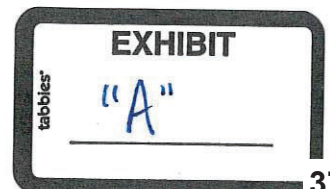
A handwritten signature in black ink, appearing to read "Dick Anderson".

Dick Anderson
County Manager

Sworn and subscribed before me
this 14th day of June, 2024.

A handwritten signature in black ink, appearing to read "Kimberley Kay Hall".
Notary Public

My commission expires: Mar 15, 2027





Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0606

Meeting Date: 9/18/2024

Department

Senior Services

Requested Action

Request approval to amend an existing contract, Senior Services, 21RFP000016A-CJC, Alternative Senior Transportation Services with Common Courtesy (Atlanta, GA) to modify the contract scope to include programmatic trip and cost share changes for transportation/ride sharing services for eligible Fulton County residents aged 60 and above at no additional cost. Effective upon BOC approval.

Requirement for Board Action

In accordance with Purchasing Code Section 102-420, changes within the scope of the contract and necessary for completion of the contract, in the specifications, services, time of performance or terms and conditions of the contract shall be forwarded to the Board of Commissioners for approval.

Strategic Priority Area related to this item

Health and Human Services

Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

Is this a purchasing item?

Yes

Summary & Background: The Department of Senior Services recommends approval of a change in program parameters within the Common Courtesy contract to provide Alternative Senior Transportation Services. The Board of Commissioners approved sustainability program changes on June 26, 2024, pursuant to Agenda Item 24-0311.

Scope of Work: The Department manages non-emergency medical transportation through its MOST model (Mobility Options for Senior Transport). The Alternative Senior Transportation Program is designed for seniors aged 60 and above who are more ambulatory and do not require assistance

beyond the use of a cane to walk. Transportation services are the conduit to connect seniors to daily living activities and life enrichment services. This service has been impactful and shown to counter senior isolation, lower waiting times and provides same day service. Common Courtesy, through their partnership with local Transportation Network Companies (TNCs), e.g., Uber, Lyft or any combination of providers, establishes dispatch/concierge services for senior residents of Fulton County aged 60 and above. The scope of work entails the utilization of an automated system that orders trips from both mobile applications and/or desktops for operators as needed. The system tracks routes from the beginning to end of the trip to ensure a level of security for the senior riders. Seniors whose annual incomes meet or exceed 250% of the Federal Poverty Level (FPL) pay a four-dollars (\$4.00) per trip; a one-dollar (\$1.00) cost share will remain for any senior whose annual income falls below 249% of the FPL. Fulton County seniors who qualify will receive up to 8 trips per month.

Community Impact: This service is currently providing services for an average of 2,300 seniors monthly and there are 7,050 registered seniors. The Alternative Senior Transportation Service program has enabled seniors to remain engaged in their communities and access trips to pharmacies, doctor appointments, and other activities that support daily living. This service has become a lifeline for seniors to connect to their community and to prevent senior isolation. [Click or tap here to enter text.](#)

Department Recommendation: The Department recommends approval.

Project Implications: Fulton County's senior population continues to grow in tandem with the projected growth of seniors nationally. It is estimated by 2030, 20% of the US population will be seniors. Senior transportation is the department's most requested service.

Community Issues/Concerns: Very few seniors expressed concerns regarding the cost share changes. The Department of Senior Services is addressing those concerns through program education and increased communication to registered riders.

Department Issues/Concerns: N/A

Contract Modification

CURRENT CONTRACT HISTORY	BOC ITEM	DATE	DOLLAR AMOUNT
Original Award Amount	21-1048	12/15/2021	\$1,383,670.00
Amendment No. 1	22-0367	5/18/2022	\$519,177.60
Amendment No. 2	22-0445	6/15/2022	\$43,987.00
Amendment No. 3	22-0488	7/13/2022	\$900,000.00
Amendment No. 4	22-0582	8/17/2022	\$900,000.00
1 st Renewal	22-0735	10/5/2022	\$1,384,177.60
Amendment No. 5	23-0201	4/12/2023	\$1,800,000.00

Amendment No. 6	23-0726	10/18/2023	\$1,200,000.00
2 nd Renewal	23-0908	12/20/2023	\$3,134,178.00
Amendment No. 7	24-0312	5/15/2024	\$1,500,000.00
Amendment No. 8			
Total Revised Amount			\$12,765,190.20

Contract information:

Contract Value: \$Change of Scope

Prime Vendor: Common Courtesy
Prime Status: Non-Minority
Location: Atlanta, GA
County: Fulton County
Prime Value: \$Change of Scope

Total Contract Value: \$Change of Scope

Total Certified Value: \$-0-

Exhibits Attached

Exhibit 1: Contractor Performance Report

Exhibit 2: Contract Amendment No. 8

Contact Information

Ladisa Onyiliogwu, Director, Department of Senior Services, 404-281-4042

Contract Attached

No

Previous Contracts

Yes

Total Contract Value

Original Approved Amount: \$3,134,178.00
Previous Adjustments: \$1,500,000.00
This Request: \$0.00
TOTAL: \$4,634,178.00

Key Contract Terms	
Start Date: 1/1/2024	End Date: 12/31/2024
Cost Adjustment:	Renewal/Extension Terms:

Overall Contractor Performance Rating:

Would you select/recommend this vendor again?

Yes

Report Period Start:
10/1/2023

Report Period End:
12/31/2023

Performance Evaluation Details

ID	E7
Project	Alternative Senior Transportation Services
Project Number	21RFP000016A-CJC
Supplier	Common Courtesy, Inc.
Supplier Project Contact	Bob Carr (preferred language: English)
Performance Program	Goods and Commodity Services
Evaluation Period	04/01/2024 to 06/30/2024
Effective Date	08/23/2024
Evaluation Type	Formal
Interview Date	07/10/2024
Expectations Meeting Date	Not Specified
Status	Completed
Publication Date	08/23/2024 08:28 AM EDT
Completion Date	08/23/2024 08:28 AM EDT
Evaluation Score	85

Related Documents

There are no documents associated with this Performance Evaluation

OVERALL RATING GUIDE - GOODS AND COMMODITY SERVICES

Evaluation Score Range

Outstanding = 90-100%

Excellent = 80-89%

Satisfactory = 70-79%

Needs Improvement = 50-69%

Unsatisfactory = -50%

QUALITY OF PRODUCT OR SERVICE

17/20

Rating

Excellent: There are no, or very minimal, quality problems, and the Contractor has met the contract requirements.

Comments

Not Specified

TIMELINESS OF PERFORMANCE

17/20

Rating

Excellent: There are no delays and the contractor has exceeded the agreed upon time schedule.

Comments

Not Specified

BUSINESS RELATIONS

17/20

Rating

Excellent: Response to inquiries and/or technical, service, administrative issues exceeds Government expectation.

Comments

Not Specified

CUSTOMER SATISFACTION

17/20

Rating

Excellent: Contractor representative communicates routinely with the User Department, professional and responsive to User Department's request for information.

Comments

Not Specified

COST CONTROL

17/20

Rating

Excellent: Compliance with contract pricing, minor cost discrepancies identified by User Department that require explanation, quickly resolved cost/price issues; compliance with invoice submission, corrections resolved quickly.

Comments

Not Specified

GENERAL COMMENTS

Comments

Not Specified

AMENDMENT NO. 8 TO FORM OF CONTRACT

Contractor: ***Common Courtesy, Inc.***

Contract No. ***21RFP000016A-CJC. Alternative Senior Transportation Services***

Address: ***P.O. Box 19674***
City, State ***Atlanta, Georgia 30325***

Telephone: ***404 559 0070***

E-mail: ***bob@ccrides.org***

Contact: ***Bob Carr***
Founder

W I T N E S S E T H

WHEREAS, Fulton County ("County") entered into a Contract with Common Courtesy to provide Alternative Senior Transportation Services, dated December 15, 2021 (BOC Item 21-1048), on behalf of the Department of Senior Services; and

WHEREAS, the County wishes to amend the existing contract to update program parameters which include cost share changes determined by client's self-attestation, and a decrease in the number of allowable trips per month; and

WHEREAS, the Contractor has performed satisfactorily over the period of the contract; and

NOW, THEREFORE, the County and the Contractor agree as follows:

This Amendment No. 8 to Form of Contract is effective as of the ____ day of _____, 20__, between the County and Common Courtesy, who agree that all Services specified will be performed in accordance with this Amendment No. 8 to Form of Contract and the Contract Documents.

1. **SCOPE OF WORK TO BE PERFORMED:** The Department manages non-emergency medical transportation through its MOST model (Mobility Options for Senior Transport). The Alternative Senior Transportation Program is designed for seniors aged 60 and above who are more ambulatory and do not require assistance beyond the use of a cane to walk. Transportation services are the conduit to connect seniors to daily living activities and life enrichment services. This service has been impactful and shown to counter senior isolation, lower waiting times and provides same day service. Common Courtesy, through their partnership with local Transportation Network Companies (TNCs), e.g., Uber, Lyft or any combination of

providers, establishes dispatch/concierge services for senior residents of Fulton County aged 60 and above. The scope of work entails the utilization of an automated system that orders trips from both mobile applications and/or desktops for operators as needed. The system tracks routes from the beginning to end of the trip to ensure a level of security for the senior riders. Seniors whose annual incomes meet or exceed 250% of the Federal Poverty Level (FPL) pay a four-dollars (\$4.00) per trip; a one-dollar (\$1.00) cost share will remain for any senior whose annual income falls below 249% of the FPL. Fulton County seniors who qualify will receive up to 8 trips per month.

2. **LIABILITY OF COUNTY:** This Amendment No. 8 to Form of Contract shall not become binding on the County and the County shall incur no liability upon same until such agreement has been executed by the Chair to the Commission, attested to by the Clerk to the Commission and delivered to Contractor.
3. **EFFECT OF AMENDMENT NO. 8 TO FORM OF CONTRACT:** Except as modified by this Amendment No. 8 to Form of Contract, the Contract, and all Contract Documents, remain in full force and effect.

[INTENTIONALLY LEFT BLANK]

IN WITNESS THEREOF, the Parties hereto have caused this Contract to be executed by their duly authorized representatives as attested and witnessed and their corporate seals to be hereunto affixed as of the day and year date first above written.

OWNER:

FULTON COUNTY, GEORGIA

Robert L. Pitts, Chairman
Fulton County Board of Commissioners

ATTEST:

Tonya R. Grier
Clerk to the Commission

(Affix County Seal)

APPROVED AS TO FORM:

Office of the County Attorney

APPROVED AS TO CONTENT:

[insert department head name & title]
[insert user department name]

CONSULTANT:

[COMMON COURTESY, INC.]

[Insert name]
[Insert title]

ATTEST:

Secretary/
Assistant Secretary

(Affix Corporate Seal)

ATTEST:

Notary Public

County: _____

Commission Expires: _____

(Affix Notary Seal)

ITEM#: _____ RCS: _____ RECESS MEETING	ITEM#: _____ RM: _____ REGULAR MEETING
--	--

EXHIBIT C

SCOPE OF WORK

SCOPE OF WORK

The Consultant shall

1. Provide a demonstration of the proposed process to contact participants, schedule trips, track trips and costs, during the pre-proposal conference
2. Develop partnership with local Transportation Network Companies (TNCs), e.g. Uber, Lyft or any combination of providers to establish dispatch/concierge services
3. Implement an automated system that orders trips from both mobile applications and/or desktops for operators as needed; system must also track routes from beginning to end of the trip to ensure a level of security for the participants.
4. Maintain staffing/operators to provide reservations to assist with trip coordination Mondays through Fridays, during the hours of 8:00 am – 5:00 pm except for the following Twelve (12) Major Holidays

New Year's Eve
New Year's Day
Dr. Martin Luther King, Jr. Day
President Day
Memorial Day
Juneteenth
Independence Day (4th of July)
Labor Day
Thanksgiving Day
Day after Thanksgiving
Christmas Eve
Christmas Day

5. Staff operators to support all registered seniors.
6. Provide DSS with a designated point of contact and alternate including the name, number, and email.
7. Have the capacity to track cost for services. This includes a data system that bills and tracks the client's appropriate cost share. Seniors whose annual incomes meet or exceed 250% of the Federal Poverty Level (FPL) pay a four-dollars (\$4.00) per trip; a one-dollar (\$1.00) cost share will remain for any senior whose annual income falls below 249% of the FPL. Fulton County will alert the vendor of the applicable cost share for each client. The system must also include a mechanism to charge the applicable cost share to a credit card, debit card or pre-paid card. Selected bidder must have the internal structure to provide a monthly report with the name of the senior, cost share amount, trip charge amount, trip origin address and trip destination address. The system must ensure that no participant goes over 8 trips in a month. The system must track the allowed number of trips each

day/month. Medical trips have a limit of 30 miles (round trip) and community trips 20 miles (round trip). No other stops are permitted with the exception of emergencies.

8. Upon receipt of approved senior participant applications received from Fulton County Department of Senior Services staff will input client information, and payment information into their data base and assign a client ID Number.
9. Provide an ID number for all applicants received from the Department of Senior Services within five (5) business days upon receiving the application.
10. Allow participants to have a caregiver and/or companion (minimum 18 years of age) who will not be charged for accompanying participants. The caregiver must originate and end at the final destination. The trip cost is only applied to the participant.
11. Provide a hard copy of the Company Standard Operation Procedures Manual, which includes: organization history, organization structure, operations, customer service policy, best practices policies, data software, media release policies, website information, dispatch system for rides and callers, hiring policy, COVID-19 policy and brochures
12. Provide reports, trip information and special requests as needed by the Department of Senior Services
13. Work with the Department of Senior Services to promote alternative seniors transportation services program for press releases, information and/or other public promotions.
14. Attend all scheduled meetings requested by the Department of Senior Services

EXHIBIT D

PROJECT DELIVERABLES

PROJECT DELIVERABLES

Performance Activity	Performance Expectations	Consequences, for non-compliant
Timeliness of Monthly Reporting Submission of the Monthly Report is required by the 4th calendar day of the following month for services that are rendered. If the 4th falls on a weekend or holiday, then the report will be due on the following business day.	Received by the 4 th Calendar Day of the following month	If reports are not received by the 4 th calendar day, may result in delay in payment Chronic late reports may require selected bidder to submit a corrective action plan
Invoicing	Received by the 4th Calendar Day of the following month	If invoice is not received by the 4th calendar day, may result in delay in payment Chronic late reports may require selected bidder to submit a corrective action plan
Rider identification number issuance rate of 93%	93% of approved applicants will receive their rider identification number within five (5) business days.	If the rider identification issuance is below 93%, a Corrective Action Plan and/or strategy plan may be required to attain the 93% threshold.
Completeness of Monthly Reports	Monthly Reports are to include all information outlined in this RFP	May result in delay of payment for services related to missing items
Accuracy of Reporting	Monthly reports submitted by the selected bidder should be accurate and include the trip details.	Payment adjustments may be calculated and applied to compensate for inaccuracies.
Complaints (All complaints are to be reported to Department of Senior Services)	Complaint will be resolved within 72 hours.	If the complaint is not resolved within 72 hours, the selected bidder to submit a corrective action plan

The Consultant must report activities monthly in a format to be provided by the County. The County is willing to adapt reporting formats, if the Selected Respondent has an automated system in place and the reports are acceptable to the County

(Report Deliverables)	Performance Requirement
Submit Monthly Report – This report will include the following: •Date/time of call for reservations/ride •Name of participant •Last name of reservationist •Origination address of participant •Destination address of participant •Tracking of 8 trips per month •Cost of trip •Distance of trip •Total unduplicated number of participants per month •Total number of participants by TNC. •Average cost of trips by TNC •Total average cost of all TNCs •Tracking of cost share	By the 4th calendar day of the month following the report month. If the 4th falls on weekend or holiday, then the report will be due on the following business day

EXHIBIT E

COMPENSATION

COMPENSATION

The County agrees to compensate the Consultant as follows:

County agrees to compensate Consultant for all services performed under this Agreement in an amount not to exceed \$4,634,178.00 (Four Million, Six Hundred Thirty-Four Thousand, One Hundred Seventy-Eight Dollars and Zero Cents. The detailed costs are provided below:

Description	Amount
Monthly Administrative Cost	\$ 4.00 per trip
Fixed Cost Share paid by rider (determined by riders self-declared annual income)	\$ 1.00 per trip or \$ 4.00 per trip

Additional Costs include a \$15 one-time Registration Fee

CCI will send to FCSS Contact a detailed accounting of all trips conducted in the prior month. This will be delivered before the 6th of each following month. The Invoice to Accounts Payable will include;

Reimbursement at actual cost of Ride-Share Fares less rider co-pay amounts

Calculation of # of trips at \$4 each administration fee

Cost of registrations if unpaid by the Riders

CCI requests that payment be made within a 30-day time frame.



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0607

Meeting Date: 9/18/2024

Department

Public Works

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to renew an existing contract - Department of Public Works, 22ITB076A-JWT, Water Meter Testing and Repairs, in an amount not to exceed \$354,260.00 with Reed and Shows Meter Solutions (Carrollton, GA), to provide water meter testing and repairs. This action exercises the second of two renewal options. No renewal option remains. Effective dates: January 1, 2025, through December 31, 2025.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-394(6), the Purchasing Department shall present all renewal requests to the Board of Commissioners at least 90 days prior to the contract renewal date, 60 days if the contract term is six (6) months or less.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Health and Human Services

Commission Districts Affected

- All Districts ☐
- District 1 ☒
- District 2 ☒
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

Is this a purchasing item?

Yes

Summary & Background: This contract provides for the testing of water meters and verifies the accuracy of the meters used throughout the water supply system in North Fulton County.

Scope of Work: This service is required for all large water meters to ensure they are working properly. The service includes the performance of necessary repairs on the water meters, as directed by Fulton County Public Works staff.

Community Impact: By providing independent meter testing, customer billing issues are resolved efficiently, and customer confidence is increased by providing meter testing and correct billing. The accuracy of meters directly affects revenue, which is a factor in determining water rates.

Department Recommendation: The Department of Public Works recommends renewal of the existing contract.

Project Implications: Water meter testing and repairs of large meters ensures water meter accuracy and associated billing accuracy. The annual testing of meters increases revenue, provides correct billing, and decreases refunds and issues associated with inaccurate water billing.

Community Issues/Concerns: No community issues or concerns have been presented to the Department of Public Works by the community.

Department Issues/Concerns: The Department of Public Works has no issues or concerns with the award of the contract as presented.

Contract Modification:

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	23-0203	03/15/2023	\$354,260.00
1st Renewal	23-0764	11/1/2023	\$354,260.00
2 nd Renewal			\$354,260.00
Total Revised Amount			\$1,062,780.00

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)*

Contract Value: \$354,260.00

Prime Vendor: Reed and Shows Meter Solutions, LLC.

Prime Status: Non-Minority

Location: Carrollton, GA

County: Carroll County

Prime Value: \$354,260.00 or 100%

Subcontractor: None

Total Contract Value: \$354,260.00 or 100%

Total Certified Value: -0-

Exhibits Attached *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Exhibit 1: Contract Renewal Agreement

Exhibit 2: Contract Renewal Evaluation Form

Exhibit 3: Contractor Performance Report

Contact Information *(Type Name, Title, Agency and Phone)*

Nick Ammons, Deputy Director, Public Works, 404-612-7530

Contract Attached

No

Previous Contracts

Yes

Total Contract Value

Original Approved Amount: \$708,520.00
Previous Adjustments: \$0.00
This Request: \$354,260.00
TOTAL: \$1,062,780.00

Grant Information Summary

Amount Requested: ☐ Cash
Match Required: ☐ In-Kind
Start Date: ☐ Approval to Award
End Date: ☐ Apply & Accept
Match Account \$:

Fiscal Impact / Funding Source**Funding Line 1:**

203-540-5453-1160: Water & Sewer R & E, Public Works, Professional Services

Key Contract Terms	
Start Date: 1/1/2025	End Date: 12/31/2025
Cost Adjustment:	Renewal/Extension Terms: renewal options remain

Overall Contractor Performance Rating: 85

Would you select/recommend this vendor again?

Yes

Agenda Item No.: 24-0607

Meeting Date: 9/18/2024

Report Period Start:
10/1/2023

Report Period End:
6/30/2024



DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE

CONTRACT RENEWAL AGREEMENT

DEPARTMENT: Public Works

BID/RFP NUMBER: 22ITB076A-JWT

BID/RFP TITLE: Water Meter Testing and Repairs

ORIGINAL APPROVAL DATE: March 15, 2023

RENEWAL EFFECTIVE DATES: January 1, 2025

RENEWAL OPTION #: 2 OF 2

NUMBER OF RENEWAL OPTIONS: Zero renewal options remain

RENEWAL AMOUNT: \$354,260.00

COMPANY'S NAME: Reed and Shows Meter Solutions

ADDRESS: 176 Garnett Point Drive

CITY: Carrollton

STATE: GA

ZIP: 30117

This Renewal Agreement No. ____ was approved by the Fulton County Board of Commissioners on BOC DATE: _____ BOC NUMBER: _____

CERTIFICATE OF INSURANCE: The Contractor/Vendor is required to maintain insurance during the entire term of this Agreement, including any contract renewals. Upon request, the Contractor/Vendor must furnish the County a Certificate of Insurance showing the required coverage as specified in the Contract Agreement and any renewals. A current COI must be provided before the commencement of work on this project under this Contract Renewal. The cancellation of any policy of insurance required by this Agreement shall meet the requirements of notice under the laws of the State of Georgia as presently set forth in the Georgia Code.

SIGNATURES: SEE NEXT PAGE

SIGNATURES:

Contractor/Vendor agrees to accept the renewal option and abide by the terms and conditions set forth in the contract and specifications as referenced herein:

FULTON COUNTY, GEORGIA

Reed and Shows Meter Solutions

**Robert L. Pitts, Chairman
Fulton County Board of Commissioners**

**William Shows
Owner**

ATTEST:

ATTEST:

**Tonya R. Grier
Clerk to the Commission**

**Secretary/
Assistant Secretary**

(Affix County Seal)

(Affix Corporate Seal)

AUTHORIZATION OF RENEWAL:

ATTEST:

**David Clark, Director
Public Works**

Notary Public

County:_____

Commission Expires: _____

(Affix Notary Seal)

ITEM#: _____ RCS: _____	ITEM#: _____ RM: _____
RECESS MEETING	REGULAR MEETING

CERTIFICATE OF INSURANCE

Contract Renewal Evaluation Form

Date:	June 13, 2024
Department:	Public Works
Contract Number:	22ITB076A-JWT
Contract Title:	Water Meter Testing and Repairs

Instructions:

It is extremely important that every contract be rigidly scrutinized to determine if the contract provides the County with value. Each renewal shall be reviewed, and answers provided to determine whether services should be maintained, services/scope reduced, services brought in-house or if the contract should be terminated. Please submit a completed copy of this form with all renewal requests.

1. Describe what efforts were made to reduce the scope and cost of this contract.

Focus only high-water users to be tested.

2. Describe the analysis you made to determine if the current prices for this good or service is reflective of the current market. Check all applicable statements and provide documentation:

☐ **Internet search of pricing for same product or service:**

	Date of search:
	Price found:
Different features / Conditions:	
Percent difference between internet price and renewal price:	

Explanation / Notes:

☐ **Market Survey of other jurisdictions:**

Date contacted:	
Jurisdiction Name / Contact name:	
Date of last purchase:	
Price paid:	
Inflation rate:	
Adjusted price:	
Percent difference between past purchase price and renewal price:	

Are they aware of any new vendors?	☐ Yes	☐ No
Are they aware of a reduction in pricing in this industry?	☐ Yes	☐ No
How does pricing compare to Fulton County's award contract?		

Explanation / Notes:

☒ **Other (Describe in detail the analysis conducted and the outcome):**

Document attached of other municipalities statements regarding meter testing.

3. **What was the actual expenditure (from the AMS system) spent for this contract for previous fiscal year?**

\$44,300.00.

4. **Does the renewal option include an adjustment for inflation?** ☐ Yes ☒ No
(Information can be obtained from CPI index)

Was it part of the initial contract? ☐ Yes ☒ No

Date of last purchase:

Price paid:

Inflation rate:

Adjusted price:

Percent difference between past purchase price and renewal price:

Explanation / Notes:

[Click here to enter text.](#)

5. **Is this a seasonal item or service?** ☐ Yes ☒ No

6. **Has an analysis been conducted to determine if this service can be performed in-house?** ☐ Yes ☒ No **If yes, attach the analysis.**

7. **What would be the impact on your department if this contract was not approved?**

We could not check the accuracy of our large commercial accounts which is roughly 40% of water revenue. We are not trained in house or have the equipment to perform testing out in the field.

Performance Evaluation Details

ID	E3
Project	Water Meter Testing and Repairs
Project Number	22ITB076A-JWT
Supplier	REED AND SHOWS METER SOLUTIONS
Supplier Project Contact	WILLIAM SHOWS (preferred language: English)
Performance Program	Professional Services
Evaluation Period	10/01/2023 to 06/30/2024
Effective Date	08/14/2024
Evaluation Type	Formal
Interview Date	Not Specified
Expectations Meeting Date	08/13/2024
Status	Completed
Publication Date	08/14/2024 09:17 AM EDT
Completion Date	08/14/2024 09:17 AM EDT
Evaluation Score	85



8/21/2024

Related Documents

There are no documents associated with this Performance Evaluation

OVERALL RATING GUIDE - PROFESSIONAL SERVICES

Evaluation Score Range

Outstanding = 90-100%

Excellent = 80-89%

Satisfactory = 70-79%

Needs Improvement = 50-69%

Unsatisfactory = -50%

PROJECT MANAGEMENT

17/20

Rating

Excellent: Project Management that exceeds in some areas. Understanding of project objectives, risks and Contract requirements was above average and required little direction from the User Department.

Comments

The Vendor provides excellent work testing meters.

SCHEDULE

17/20

Rating

Excellent: Delivered ahead of original completion date with some effort by Consultant to meet or exceed project milestone dates, or on original schedule with increased scope. At times, proactive approach to monitoring and forecasting of project schedule.

Comments

The Vendor is always responsive and timely with their work and deadlines.

QUALITY OF DESIGN, REPORTS AND DELIVERABLES

17/20

Rating

Excellent: Deliverables exceed requirements in some areas and remainder of items delivered are high quality.

Comments

Excellent high-quality meter testing services are provided.

COMMUNICATIONS AND CO-OPERATION

17/20

Rating

Excellent: Co-operative and timely response to the User Department concerns.

Comments

The Vendor is always prompt with assignments.

OVERSIGHT OF CONTRACTOR COMPLIANCE WITH CONTRACT DOCUMENTS

17/20

Rating

Excellent: Proactive approach to oversight of Contract compliance. Compliance issues are resolved in a timely manner to the User Department's satisfaction and exceeds expectations in some areas.

Comments

Not Specified

GENERAL COMMENTS

Comments

Not Specified



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0608

Meeting Date: 9/18/2024

Department

Public Works

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of an Intergovernmental Agreement (IGA) between Fulton County and the City of Johns Creek, Georgia for water main relocations associated with the trail improvement projects along Rogers Bridge Road and Bell Road in an estimated amount of \$175,000.00.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

GA CONST Art. 9, § 3, ¶ 1 provides that the County may contract for any period not exceeding 50 years with any other public agency, public corporation, or public authority for joint services, for the provision of services, or for the joint or separate use of facilities or equipment; but such contracts must deal with activities, services, or facilities that the contracting parties are authorized by law to undertake or provide. O.C.G.A § 36-10-1 states that all official contracts entered into by the County governing authority with other persons on behalf of the County shall be in writing and entered on its minutes.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Health and Human Services

Commission Districts Affected

- All Districts ☐
- District 1 ☒
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

Is this a purchasing item?

No

Summary & Background *(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

Scope of Work: The City of Johns Creek is currently planning on improving Rogers Bridge Road and Bell Road. The project will include road widening with landscaped medians and sidewalk

improvements. As part of this roadway project, approximately 200 linear feet of 8-inch water main with appurtenances will be required to be relocated within the current right-of-way. Water service will remain uninterrupted during the construction period with isolated water outages as services are disconnected from the existing water main and tied into the new main. The City of Johns Creek bid the roadway improvements in May 2024 and is now requesting the execution of an Intergovernmental Agreement (IGA) with Fulton County to allow the City of Johns Creek to include the water main relocation work as part of their project. Fulton County would then reimburse the City of Johns Creek after the construction work has been completed by their contractor. Fulton County staff will be on-site during the relocation of the water main to ensure that its construction is done to Fulton County standards. The cost of the relocation and installation of the impacted water mains is \$175,000.00 and has been budgeted for as part of the water and sewer fund and included in the 2016-2026 Capital Improvement Program.

Community Impact: Currently, Fulton County has an 8-inch water main serving properties along this section of Rogers Bridge Road and Bell Road. The road improvements will affect the existing water lines that serve the developments in this area as well as the distribution system into the City of Johns Creek. There will be isolated water outages during the construction of the project as services are disconnected from the existing water main and tied into the new main.

Department Recommendation: The Department of Public Works believes that the most cost-effective way to complete the water main relocations is by allowing the City of Johns Creek to bid out the work as part of their roadway project. Therefore, Public Works recommends that Fulton County enter into the Intergovernmental Agreement (IGA).

Project Implications: The road improvements impact the existing water mains due to modifications of existing grades with road widening along Rogers Bridge Road and Bell Road that require the water main to be relocated and valves to be adjusted to match the proposed roadway surface. The existing water main relocations must occur to maintain water service in this area.

Community Issues/Concerns: During construction of the relocations, water service is to be maintained and temporary interruptions may occur during tie-ins with the existing water main.

Department Issues/Concerns: The Public Works Department is not aware of any issues or concerns with this proposed Intergovernmental Agreement (IGA). This type of arrangement between the City of Johns Creek and Fulton County has worked well on past projects.

Contract Modification

“New Procurement.”

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)*

The City of Johns Creek

Exhibits Attached *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Exhibit-A IGA Rogers Bridge Road and Bell Road

Agenda Item No.: 24-0608

Meeting Date: 9/18/2024

Exhibit-B Cost Estimate Rogers Bridge Road and Bell Road

Contact Information *(Type Name, Title, Agency and Phone)*

The City of Johns Creek

Contract Attached

Yes

Previous Contracts

No

Total Contract Value

Original Approved Amount:

Previous Adjustments:

This Request: \$175,000.00

TOTAL: \$175,000.00

Grant Information Summary

Amount Requested:

Match Required:

Start Date:

End Date:

Match Account \$:

- ☐ Cash
- ☐ In-Kind
- ☐ Approval to Award
- ☐ Apply & Accept

Fiscal Impact / Funding Source

Funding Line 1:

Water & Sewer, 203-540-5400-H065

**INTERGOVERNMENTAL AGREEMENT BY AND BETWEEN
THE CITY OF JOHNS CREEK, GEORGIA AND FULTON COUNTY, GEORGIA
FOR THE ADJUSTMENT, RELOCATION AND/OR CONSTRUCTION
OF WATER AND SEWER SERVICE LINES ALONG ROGERS BRIDGE ROAD AND BELL
ROAD TRAIL PROJECTS**

THIS INTERGOVERNMENTAL AGREEMENT (“IGA”) is executed as of _____ day of _____, 2024, by and between **CITY OF JOHNS CREEK, GEORGIA (“CITY”)**, a municipality of the State of Georgia, and **FULTON COUNTY, GEORGIA (“COUNTY”)**, a political subdivision of the State of Georgia. The term “Party” refers individually to either the CITY or the COUNTY and the term “Parties” refers to both the CITY and the COUNTY.

WHEREAS, the CITY proposes to undertake a transportation project to construct the Rogers Bridge Road and Bell Road Trail Projects by contract through its competitive bidding procedures (“TRANSPORTATION PROJECT”); and

WHEREAS, the COUNTY owns and maintains fire hydrants, water mains, water meters, sanitary sewer lines, service lines, valves, and other infrastructure associated with water and sanitary sewer services as shown on construction plans for the TRANSPORTATION PROJECT (“UTILITIES”); and

WHEREAS, the UTILITIES must be adjusted or relocated as a result of the TRANSPORTATION PROJECT (“UTILITIES RELOCATION”); and

WHEREAS, the COUNTY does not have adequate equipment and staff to adjust or relocate its UTILITIES, or for other reasons considers it advantageous to have this work included in the TRANSPORTATION PROJECT contract to be let to bid by the CITY; and

WHEREAS, the Constitution of the State of Georgia provides, in Article IX, Section III, Paragraph I, Subparagraph I, Subparagraph (a), that any county or municipality of the State of Georgia may contract for any period not exceeding fifty (50) years, with each other or with any other public agency, public corporation, or public authority for the provision of services, or for the joint or separate use of facilities or equipment when such contracts deal with activities, services, or facilities which the contracting parties are authorized by law to undertake or provide; and

WHEREAS, the COUNTY and CITY desire to enter into an IGA to facilitate the UTILITIES RELOCATION; and

WHEREAS, as consideration for UTILITIES RELOCATION the COUNTY will reimburse the adjustment or relocation cost incurred by the CITY; and

WHEREAS, the COUNTY and CITY have determined that this IGA serves the best interest of all parties and their citizens by improving transportation and utility infrastructures.

NOW THEREFORE, incorporating the foregoing recitals, and in consideration of the mutual

promises, covenants and undertakings of the parties hereinafter set forth, and for the public purposes herein contained and provided for, the COUNTY and the CITY covenant, agree and bind themselves as follows:

I. PURPOSE.

This IGA is entered into with the understanding by the Parties that the primary purpose of this IGA is for the Parties to meet the public purpose of transportation and utility infrastructure improvements.

II. COMPENSATION AND PAYMENT.

The total estimated cost of UTILITIES RELOCATION work contemplated under this IGA is **One Hundred Seventy Five Thousand Dollars (\$175,000.00)**. Said amount shall be the total COUNTY contribution to the UTILITIES RELOCATION work contemplated under this IGA and is the maximum amount of the COUNTY's obligation under this IGA, unless the IGA is amended by the parties as provided herein. It is agreed that the compensation specified herein includes both direct and indirect costs incurred in the performance of this IGA under generally accepted accounting principles and as allowed in the Federal Acquisition Regulations Subpart 31.6 and not prohibited by the laws of the State of Georgia. Should either Party, pursuant to the provisions of this IGA, terminate the work under this IGA, the performing Party shall be paid for the percentage of work completed as of the date of termination.

III. OVERVIEW.

The UTILITIES RELOCATION project contemplated by this IGA consists of the following:

ADJUSTMENT, RELOCATION AND/OR CONSTRUCTION OF WATERLINE AND ANCILLIARY VALVES AND HYDRANTS ALONG THE ROGERS BRIDGE ROAD AND BELL ROAD TRAIL CONSTRUCTION PROJECTS.

IV. FULTON COUNTY'S RESPONSIBILITIES.

1. The COUNTY shall undertake the UTILITIES RELOCATION project design and submit a cost estimate to the CITY for its utility adjustment or relocation based on GDOT specifications and mean item summary.
2. The plans and estimate for the UTILITIES RELOCATION work shall be subject to approval of the COUNTY prior to advertising for bids.
3. The COUNTY shall have the right to visit and to inspect the UTILITIES RELOCATION work at any time and to advise the CITY's engineer of any observed discrepancies or potential problems with the approved UTILITIES RELOCATION plan.
4. The COUNTY shall respond, in a timely manner, to any issue that may arise during the

construction phase of the UTILITIES RELOCATION. Every reasonable effort shall be made with respect to matters within the control of the COUNTY so as not to delay the contractor under any circumstances.

5. The COUNTY is responsible to reimburse all material and labor costs to the CITY related to specified UTILITIES RELOCATION work perform as part of the TRANSPORTATION PROJECT. The reimbursement shall be based on the actual construction costs and shall be paid by the COUNTY within thirty (30) days after delivery of payment request by the CITY.
6. Upon certification by the CITY's engineer that the UTILITIES RELOCATION work has been completed in accordance with the plans and specifications, the COUNTY will accept the adjusted, relocated and/or newly construction UTILITIES and will thereafter operate and maintain said UTILITIES without further cost to the CITY or its contractor.

V. CITY OF JOHNS CREEK'S RESPONSIBILITIES.

1. The CITY shall undertake the UTILITIES RELOCATION contracting and construction and shall assume responsibility for management and completion of the UTILITIES RELOCATION project.
2. The plans and estimate for the UTILITIES RELOCATION work shall be subject to approval of the CITY prior to advertising for TRANSPORTATION PROJECT bids.
3. All UTILITIES RELOCATION work, necessary for the adjustment or relocation of the described UTILITIES in accordance with the final UTILITIES RELOCATION plans when approved, shall be included in the TRANSPORTATION PROJECT contract and let to bid by the CITY.
4. All construction, engineering and contract supervision for the TRANSPORTATION PROJECT shall be the responsibility of the CITY. The CITY shall be responsible to assure that all UTILITIES RELOCATION work is accomplished in accordance with the plans and specifications and to consult with the COUNTY before authorizing any changes or deviations which affect the COUNTY's UTILITIES.
5. The CITY shall respond, in a reasonably timely manner, to any issue that may arise during the construction phase for the UTILITIES RELOCATION. Every reasonable effort shall be made with respect to matters with the control of the CITY so as not to delay the contractor under any circumstances.

VI. ADDITIONAL UNDERSTANDINGS.

The Parties to this IGA have mutually acknowledged and agreed to the following:

1. The Parties shall work together in a cooperative and coordinated effort, and in such a manner and fashion to bring about the achievement and fulfillment of the goals and objectives of this IGA.
2. It is not the intent of this IGA to restrict the Parties to this IGA from their involvement or participation with any other public or private individuals, agencies or organizations.
3. It is not the intent or purpose of this IGA to create any rights, benefits and/or trust responsibilities by or between the Parties.

4. This IGA shall in no way hold or obligate either Party to supply or transfer funds to maintain and/or sustain the IGA or keep in place any contract, except as specifically provided in this IGA.

VII. TERM. This IGA shall be effective upon execution by both Parties and continue until December 31, 2028, unless the IGA is terminated as provided herein by either Party, and in no event shall exceed a fifty (50) year term. The Parties may agree to amend this IGA at any time as provided for herein.

VIII. TERMINATION. Anything contained herein to the contrary notwithstanding, either Party may terminate the IGA:

1. If the other Party commits a material breach of the IGA and fails to cure said breach to the non-breaching Party's satisfaction after receiving thirty (30) days written notice; or
2. Without cause, if the terminating party gives ninety (90) days prior written notice to the other Party.

IX. RESPONSIBILITY FOR CLAIMS AND LIABILITY.

It is hereby stipulated and agreed between the parties that, with respect to any claim or action brought by a third party and arising out of the activities described in this IGA or stems from any matter arising out of any actual or alleged infringement of any patent, trademark, copyright, or service mark, or other actual or alleged unfair competition disparagement of product or service, or other tort or any type whatsoever, or any actual or alleged violation of trade regulations, each party shall only be liable for payment of that portion of any and all liability, costs, expenses, demands, settlements, or judgments resulting from the negligence actions or omissions of its own agents, officers, and employees. Either Party may self-fund its obligations under this IGA. However, nothing herein shall be construed as a waiver of any Party's sovereign immunity or the immunities available to the officials, officers and employees of the Parties. The CITY shall ensure that any contractor retained or selected by the CITY to provide services related to the UTILITIES RELOCATION work contemplated in this IGA shall agree to indemnify and hold harmless the COUNTY as well as its commissioners, officers, officials, employees, and agents, from and against any and all loss and/or expense which it or any of them may suffer or pay as a result of claims or suits due to, because of, or arising out of any and all such injuries, deaths and/or damage, arising out of the UTILITIES RELOCATION work irrespective of the COUNTY's negligence (except that no Party shall be indemnified for their own sole negligence). Any contractor retained by the CITY, if requested, shall assume and defend at the contractor's own expense, any suit, action or other legal proceedings arising therefrom in which the COUNTY, and/or its commissioners, officers, officials, employees, and agents, are named as a party, and the contractor hereby agrees to satisfy, pay, and cause to be discharged of record any judgment which

may be rendered against the COUNTY and/or its commissioners, officers, officials, employees, and agents, arising therefrom. The CITY shall ensure that the provisions of this Article are included in all contracts and subcontracts.

X. INSURANCE. Prior to beginning the UTILITIES RELOCATION work, the CITY shall obtain and where the CITY is utilizing the services of a contractor to carry out the UTILITIES RELOCATION work, shall also cause its contractors to obtain and furnish certificates of insurance in which the COUNTY is named as an “Additional Insured,” for the following minimum amounts of insurance prior to the undertaking of any of the activities contemplated under this IGA, as applicable:

- i. Workmen's Compensation Insurance in accordance with the laws of the State of Georgia.
- ii. Public Liability Insurance in an amount of not less than one hundred thousand dollars (\$100,000) for injuries, including those resulting in death to any one person, and in an amount of not less than three hundred thousand dollars (\$300,000) on an account of any one occurrence.
- iii. Property Damage Insurance in an amount of not less than fifty thousand dollars (\$50,000) from damages on account of any occurrence, with an aggregate limit of one hundred thousand dollars (\$100,000).
- iv. Valuable Papers Insurance in an amount sufficient to assure the restoration of any plans, drawings, field notes, or other similar data relating to the work contemplated under this agreement.

Insurance shall be maintained in full force and effect during the life of this IGA and until final completion of the UTILITIES RELOCATION work contemplated under this IGA. The scope and coverage of the insurance protection shall extend beyond the completion of the UTILITIES RELOCATION project until the expiration of any applicable statutes of limitations. The CITY shall retain the right to satisfy any or all of its insurance obligations under this IGA by means of a Self-Funded Plan or Program. Nothing herein shall be construed as a waiver of either Party's sovereign immunity as a governmental body, or waiver of any governmental immunities available to its officers, officials, employees or agents.

XI. CONFIDENTIALITY.

The CITY agrees to establish appropriate administrative, technical, and physical safeguards to ensure that it does not provide and make available confidentiality, protected, proprietary or privileged data in the System. The CITY agrees to abide and comply with all applicable laws, rules and regulations relating to privacy and confidentiality of protected information.

XII. REPRESENTATIONS REGARDING DATA.

Each Party has made its best efforts to ensure the accuracy and completeness of the

information and data transferred or made available through the performance of the IGA. Each Party makes no warranties or representations to the public, to the other Party or to third parties regarding data made available through the performance of the IGA. It shall be the responsibility of each Party or any third party to verify the accuracy of data. Each Party to this IGA accepts no liability that may arise from the use of data by any person or any third party. All information is provided "as is" with no warranty of any kind concerning fitness of use. No Party to this IGA shall be liable for the use of data or any inferences, judgments, or decisions resulting from use of data.

XIII. TIME OF PERFORMANCE.

Time is of the essence in all matters pertaining to this IGA. The CITY shall perform its responsibilities under this IGA, commencing on receipt a copy of written "Notice to Proceed" from Fulton County, shall complete the UTILITIES RELOCATION project based on the construction time for the TRANSPORTATION PROJECT.

XIV. REVIEW OF WORK.

Authorized representatives of the COUNTY may at all reasonable times review and inspect the activities and data collected under the terms of this IGA and any amendments thereto, including but not limited to, all reports, drawings, studies, specifications, estimates, maps and computations prepared by or for the CITY related to the UTILITIES RELOCATION. The COUNTY reserves the right for reviews and acceptance on the part of affected public agencies, railroads and utilities insofar as the interest of each is concerned. Acceptance of the UTILITIES RELOCATION work shall not relieve the CITY to exercise reasonable care to correct, at its expense, any of its errors in the UTILITIES RELOCATION work. The COUNTY's review recommendations shall be incorporated into the UTILITIES RELOCATION work activities of the CITY.

XV. RECORDS.

The CITY shall keep accurate records in a reasonable manner approved by the COUNTY with regard to the UTILITIES RELOCATION activities conducted under this IGA and submit to the COUNTY upon request, such information as is required in order to ensure compliance with this IGA.

XVI. MISCELLANEOUS.

- A. **Entire Agreement; Counterparts.** This IGA may be executed by the Parties in counterparts, each of which shall constitute an original. This IGA sets forth the entire understanding between the Parties pending the execution of the Agreement, and supersedes all previous agreements and understandings between them, oral or written, and may be amended only in a document executed by both Parties. No amendment, modification, termination, or waiver of any provision of this IGA, nor consent to any departure by the

Parties, shall in any event be effective unless the same shall be in writing and signed by the COUNTY and CITY, and then such waiver or consent shall be effective only in the specific instance and for the specific purpose for which given.

- B. **Governing Law.** This IGA and the Parties' rights and obligations hereunder, shall be governed by, and construed and enforced in accordance with, the laws of the State of Georgia, without regard to its conflict of laws rules.
- C. **Limitation on liability.** No rights or limitation of rights shall arise or be assumed between the Parties as a result of the terms of this IGA. Nothing herein shall be construed as a waiver of any Party's sovereign immunity or other governmental immunity as allowed by law.
- D. **Representations and Warranties of the Parties.** In furtherance of the public purposes of this IGA, the COUNTY and CITY hereby represent and warrant to each other (which representations and warranties shall be deemed independently material notwithstanding any prior inquiries) the following:
 - 1. **Authority.** Each Party hereto expressly represents and warrants that (i) it has the power to make, deliver and perform this IGA, and has taken all necessary action to authorize the execution, delivery and performance of this IGA; (ii) this IGA when executed will constitute the valid obligations with respect to it legally binding upon the same and enforceable in accordance with the terms hereof; and (iii) no further consent or approval of any other Party not specifically mentioned herein is required in connection with the execution, delivery, performance, validity and enforcement of this IGA. Without limiting the generality of the foregoing, each Party hereby expressly acknowledges and represents that it has officially adopted and otherwise approved this IGA at a meeting of its governing authority in accordance with the Constitution and laws of the State of Georgia, to include, without limitation, the Georgia Open Meetings Act, O.C.G.A. 50-14-1 et seq.
 - 2. **Public Purpose.** This IGA and the services contemplated herein are for the public welfare and benefit and are undertaken in accordance with the laws and Constitution of the State of Georgia. Without limiting the foregoing, the parties specifically and expressly warrant and represent, and do hereby find, that this IGA (i) pertains to the provision of services and activities which the Parties are by law authorized to undertake and provide; (ii) is otherwise authorized under the Intergovernmental Contracts Clause of the Georgia Constitution of 1983, Art. IX, Sec. III, Par. 1(a); (iii) does not authorize the creation of new debt" as contemplated by Ga. Const. of 1983, Art. IX, Sec. V. Par. 1(a); and (iv) does not violate O.C.G.A. § 36-30-3(a) or otherwise prevent fee legislation by any Party in matters of government, and shall be binding and

enforceable against the Parties and their successors during the term hereof in accordance with its terms.

3. **No Conflicting Agreements.** The execution, delivery and performance of this IGA will not violate or contravene any contract, undertaking, instrument or other agreement to which the COUNTY and/or CITY are a Party or which purports to be binding upon said Parties. Furthermore, the execution, delivery and performance of this IGA does not violate the provisions of any Party's respective charter or Code of Ordinances, or any statutory or decisional laws of the State of Georgia respecting similarly situated municipal corporations or political subdivisions of said State (as the case may be).

The representations and warranties contained in this Section D shall be true and correct as of the date hereof and such representations and warranties, and the obligation of the COUNTY and CITY to perform their respective obligations under this IGA shall be expressly conditioned upon said representations and warranties being true and correct on the date hereof. Furthermore, each Party hereto specifically acknowledges and agrees that they shall be forever estopped from making any claim, counterclaim, assertion, or other argument of any kind contrary to the representations and warranties set forth hereinabove or otherwise contained in this IGA.

- E. **Assignment; Binding Effect.** The rights and obligations of the Parties under this IGA are personal and may not be assigned without the prior written consent of the COUNTY and the CITY. Subject to the foregoing, this IGA shall be binding upon and enforceable against, and shall inure to the benefit of, the Parties hereto and their respective successors and permitted assigns.
- F. **No Third-Party Beneficiaries.** This IGA is made between and limited to the COUNTY and CITY, and is not intended, and shall in no event be construed to be, for the benefit of any person or entity other than the COUNTY and CITY, and no other person or entity shall be considered a third-party beneficiary by virtue of this IGA or otherwise entitled to enforce the terms of this IGA for any reason whatsoever.
- G. **Relationship of Parties.** Notwithstanding anything in this IGA to the contrary, neither Party shall have the power to bind nor obligate the other Party except as expressly set forth in this IGA.
- H. **Survival of Representations.** All terms, conditions, covenants, warranties contained in any determination of this IGA shall survive the termination of this IGA until amended by the applicable governing authority.

- I. **Notices.** Any notice or communication required or permitted under this IGA shall be sufficiently given if delivered in person or by certified mail, return receipt requested, to the following addresses:

To the COUNTY:

Abul K. Howlader
Engineering Administrator
Department of Public Works
141 Pryor Street, S.W., Suite 6001
Atlanta, Ga 30303

Copy to:

County Attorney
Office of the County Attorney
141 Pryor Street, S.W., Suite 4038
Atlanta, Ga 30303

To the CITY:

Allison Tarpley
City Clerk
11360 Lakefield Drive
Johns Creek, Ga 30097

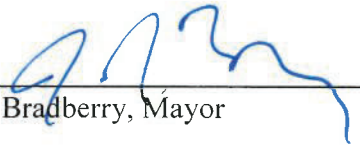
Copy to:

City Attorney
CAROTHERS & MITCHELL, LLC
1809 Buford Highway
Buford, Ga 30518

- J. **Severability Clause.** In the event that any provision of this IGA shall be deemed to be severable or invalid, and if any term, condition, phrase or portion of this IGA shall be determined to be unlawful or otherwise unenforceable, the remainder of the IGA shall remain in full force and effect, so long as the clause severed does not affect the intent of the parties. If a court should find that any provision of this IGA to be invalid or unenforceable, but that by limiting said provision it would become valid and enforceable, then said provision shall be deemed to be written, construed and enforced as so limited.

IN WITNESS WHEREOF, the Parties, by and through their duly authorized representatives, have executed this IGA to be effective as of the date first set forth above.

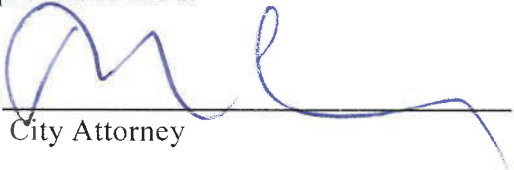
CITY OF JOHNS CREEK, GEORGIA

By: 
John Bradberry, Mayor

Attest:

By: 
Allison Tarpley, City Clerk

Approved as to Form:

By: 
City Attorney



FULTON COUNTY, GEORGIA

By: _____
Robert L. Pitts, Chairman
Board of Commissioners

Attest:

By: _____
Tonya R. Grier, Commission Clerk

Approved as to Form:

By: _____
County Attorney



CITY OF JOHNS CREEK, GA

ITB 24-116

Rogers Bridge Road Trail & Bell Road Trail

Cost Proposals Open 5/2/24 2:01PM (BidNet)

ROGERS BRIDGE TRAIL FULTON CO. WATER MAIN RELOCATION (4)			
Code	Description	UOM	Qty
171-0030	TEMPORARY SILT FENCE, TYPE C	Linear Foot/Feet	200
600-0001	FLOWABLE FILL	Cubic Yard	3
670-1080	WATER MAIN, 8 IN, DIP	Linear Foot/Feet	60
670-1500	CUT & PLUG OR REMOVE EXISTING WATER MAIN	Each	2
670-2500	INSERT VALVE (8" TO 12" DIA)	Each	2
670-2080	GATE VALVE, 8 IN	Each	2
670-3087	TAPPING SLEEVE / STRAIGHT TIE-IN	Each	2

BELL ROAD TRAIL FULTON CO. FIRE HYDRANT RELOCATION (5)			
Code	Description	UOM	Qty
670-4000	FIRE HYDRANT - W/ 6" GV	Each	1
670-9920	REMOVE EXIST FIRE HYDRANT	Each	1

Ohmshiv Construction	
ROGERS BRIDGE TRAIL FULTON CO. WATER	
Price	Total Cost
\$4.00	\$800.00
\$400.00	\$1,200.00
\$150.00	\$9,000.00
\$4,500.00	\$9,000.00
\$30,000.00	\$60,000.00
\$4,500.00	\$9,000.00
\$10,000.00	\$20,000.00
\$109,000.00	
Ohmshiv Construction	
BELL ROAD TRAIL FULTON CO. FIRE HYDRANT	
Price	Total Cost
\$7,850.00	\$7,850.00
\$3,050.00	\$3,050.00
\$10,900.00	
FC Total :	
\$119,900.00	

Contingency
Total

\$	55,100.00
\$	175,000.00



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0609

Meeting Date: 9/18/2024

Department

Police

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to increase the spending authority - Police Department, 23ITB139979B-RT, Automobile Repair Services in an amount not to exceed \$60,000.00 with Moon's Service Center (Mableton, GA) to provide automobile repair services. Effective upon BOC approval.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-420, contract modifications within the scope of the contract and necessary for contract completion of the contract, in the specifications, services, time of performance or terms and conditions of the contract shall be forwarded to the Board of Commissioners for approval.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Justice and Safety

Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

Is this a purchasing item?

Yes

Summary & Background: This request is to increase the spending authority to cover the costs for automobile repair services for the Police Department's entire fleet.

Scope of Work: The increase in spending authority is being requested to cover the costs to provide replacement parts, maintenance service (scheduled), repairs and labor for marked and unmarked police vehicles on an as needed basis. This includes the entire fleet of 50 vehicles and vehicles used for driver training at the Academy.

Community Impact: Automobile repair service is needed to reduce break downs and keep the Police Department's fleet operating smoothly and safely while rendering police services.

Department Recommendation: The Police Department recommends approval.

Project Implications: Maintaining service vehicles will be performed by this contractor.

Community Issues/Concerns: There are no community issues/concerns.

Department Issues/Concerns: The Police Department must have vehicles that are serviced properly and ready for use twenty-four hours per day.

Contract Modification

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	NA	NA	\$66,160.00
Amendment No. 1			\$26,840.00
Amendment No. 2			\$60,000.00
Total Revised Amount			\$153,000.00

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)*

Contract Value: \$60,000.00
Prime Vendor: Moon's Service Center
Prime Status: Non-Minority
Location: Mableton, GA
County: Cobb County
Prime Value: \$60,000.00 or 100.00%

Total Contract Value: \$60,000.00 or 100.00%
Total Certified Value: \$-0-

Exhibits Attached *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Exhibit 1: Contractor Performance Report
Exhibit 2: Amendment No. 2 to Form of Contract

Contact Information *(Type Name, Title, Agency and Phone)*

W. Wade Yates, Chief of Police, Police Department, 404-613-5705

Contract Attached

No

Previous Contracts

Yes

Total Contract Value

Original Approved Amount: \$66,160.00
Previous Adjustments: \$26,840.00
This Request: \$60,000.00
TOTAL: 153,000.00

Grant Information Summary

Amount Requested: ☐ Cash
Match Required: ☐ In-Kind
Start Date: ☐ Approval to Award
End Date: ☐ Apply & Accept
Match Account \$:

Fiscal Impact / Funding Source**Funding Line 1:**

301-320-3201-1110, South Fulton Sub-District, Police Department, Vehicle Maintenance & Repairs (Uniform Patrol) \$38,000

Funding Line 2:

100-320-5207-1110, General Fund, Police Department, Vehicle Maintenance & Repairs (Security) \$15,000

Key Contract Terms	
Start Date: Upon BOC approval	End Date: 12/31/2024
Cost Adjustment: NA	Renewal/Extension Terms:

Overall Contractor Performance Rating: 100**Would you select/recommend this vendor again?**

Yes

Report Period Start:
4/1/2024

Report Period End:
6/30/2024

Performance Evaluation Details

ID	E2
Project	Automobile Repair Services
Project Number	23ITB139979B-RT
Supplier	Moon's Service Center
Supplier Project Contact	Lori Scott (preferred language: English)
Performance Program	Goods and Commodity Services
Evaluation Period	04/01/2024 to 06/30/2024
Effective Date	07/22/2024
Evaluation Type	Formal
Interview Date	07/08/2024
Expectations Meeting Date	Not Specified
Status	Completed
Publication Date	07/22/2024 10:13 AM EDT
Completion Date	07/22/2024 10:13 AM EDT
Evaluation Score	100

Related Documents

There are no documents associated with this Performance Evaluation

OVERALL RATING GUIDE - GOODS AND COMMODITY SERVICES

Evaluation Score Range

Outstanding = 90-100%

Excellent = 80-89%

Satisfactory = 70-79%

Needs Improvement = 50-69%

Unsatisfactory = -50%

QUALITY OF PRODUCT OR SERVICE

20/20

Rating

Outstanding: The contractor has demonstrated an outstanding performance level, no quality problems, all performance/specification requirements met, minor problems, highly effective corrective actions.

Comments

Not Specified

TIMELINESS OF PERFORMANCE

20/20

Rating

Outstanding: The contractor has demonstrated an outstanding performance level, significantly exceeded delivery requirements, all on-time deliveries to the Government's benefit.

Comments

Not Specified

BUSINESS RELATIONS

20/20

Rating

Outstanding: The contractor has demonstrated an outstanding performance level that justifies adding a point to the score. It is expected that this rating will be used in those rare circumstances where contractor performance clearly exceeds the performance levels described as "Excellent".

Comments

Not Specified

CUSTOMER SATISFACTION

20/20

Rating

Outstanding: Contractor representative proactively communicates performance/specification issues to the User Department, highly professional and responsive.

Comments

Not Specified

COST CONTROL

20/20

Rating

Outstanding: Compliance with contract pricing, all cost discrepancies are clearly identified with explanation; compliance with invoice submission requirements/price substantiation.

Comments

Not Specified

GENERAL COMMENTS

Comments

Not Specified

AMENDMENT NO. 2 TO FORM OF CONTRACT

Contractor: Moon's Service Center

Contract No. 23ITB139979B-RT, Automobile Repair Services

Address: 6981 Mableton Parkway Suite 103
City, State Mableton, GA 30126

Telephone: 770-944-1029

E-mail: lori@moonsservicecenter.com

Contact: Lori Scott
Executive Assistant

W I T N E S S E T H

WHEREAS, Fulton County ("County") entered into a Contract with **Moon's Service Center** to perform automobile repair services, dated January 1, 2024, on behalf of the Police Department; and

WHEREAS, the County wishes to amend the existing contract to increasing the spending authority in the amount of \$53,000.01 for additional automobile repair services for the Police Department's fleet to be used as determined by the Police Department; and

WHEREAS, the Contractor has performed satisfactorily over the period of the contract; and

WHEREAS, this amendment was approved by the Fulton County Board of Commissioners on [Insert Board of Commissioners approval date and item number].

NOW, THEREFORE, the County and the Contractor agree as follows:

This Amendment No. 2 to Form of Contract is effective as of the __ day of _____ 2024, between the County and Moon's Service Center, who agree that all Services specified will be performed in accordance with this Amendment No. 2 to Form of Contract and the Contract Documents.

1. **SCOPE OF WORK TO BE PERFORMED:** The Contractor's duties include but are not limited to: providing replacement parts, maintenance service (scheduled), repairs and labor for marked and unmarked police vehicles on an as needed basis. This contract includes the entire fleet of approximately 50 vehicles and vehicles used for driver training at the Academy.
2. **COMPENSATION:** The services described under Scope of Work herein shall be

performed by Contractor for a total amount not to exceed \$60,000.00 (Sixty thousand dollars and zero cents).

3. **LIABILITY OF COUNTY:** This Amendment No. 2 to Form of Contract shall not become binding on the County and the County shall incur no liability upon same until such agreement has been executed by the Chair to the Commission, attested to by the Clerk to the Commission and delivered to Contractor.
4. **EFFECT OF AMENDMENT NO. 2 TO FORM OF CONTRACT:** Except as modified by this Amendment No. 2 to Form of Contract, the Contract, and all Contract Documents, remain in full force and effect.

[INTENTIONALLY LEFT BLANK]

IN WITNESS THEREOF, the Parties hereto have caused this Contract to be executed by their duly authorized representatives as attested and witnessed and their corporate seals to be hereunto affixed as of the day and year date first above written.

OWNER:

FULTON COUNTY, GEORGIA

CONSULTANT:

MOON'S SERVICE CENTER

Robert L. Pitts, Chairman
Fulton County Board of Commissioners

Lori Scott
Executive Assistant

ATTEST:

ATTEST:

Tonya R. Grier
Clerk to the Commission

Secretary/
Assistant Secretary

(Affix County Seal)

(Affix Corporate Seal)

APPROVED AS TO FORM:

ATTEST:

Office of the County Attorney

Notary Public

APPROVED AS TO CONTENT:

County: _____

W. Wade Yates, Chief of Police
Police Department

Commission Expires: __

(Affix Notary Seal)

ITEM#: _____ RCS: _____ RECESS MEETING	ITEM#: _____ RM: _____ REGULAR MEETING
--	--



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0610

Meeting Date: 9/18/2024

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of a Resolution authorizing the creation of a Fulton County Juvenile Court Youth Services and Programs Fund to benefit court-involved youth in Fulton County. **(Barrett)**

1 **A RESOLUTION AUTHORIZING THE CREATION OF A FULTON COUNTY**
2 **JUVENILE COURT YOUTH SERVICES AND PROGRAMS FUND TO**
3 **BENEFIT COURT-INVOLVED YOUTH IN FULTON COUNTY.**
4

5 **WHEREAS**, in 2024, Fulton County implemented the Traffic Diversion Program for Juvenile Court
6 aimed at empowering youth to take ownership of their actions while providing them the opportunity to
7 avoid fines and points on their driver's licenses; and

8 **WHEREAS**, it is necessary and prudent to create and implement programs and services beyond
9 the current funding capacity for youth to divert them from delinquent behavior; and

10 **WHEREAS**, the Finance Department has determined that setting aside revenue from certain
11 revenue-generating programs would create an income stream that would be available to defray cost for
12 programs and services; and

13 **WHEREAS**, it has been requested that a dedicated fund for youth programming and services be
14 created for Juvenile Court through revenue generated from the administrative fee collected through the
15 Juvenile Court Traffic Diversion Program; and

16 **WHEREAS**, a fund dedicated to youth services not currently funded by the General Fund will
17 expand access to technology tools, enrichment programs, and pro-social activities for Fulton County's
18 youth; and

19 **WHEREAS**, the Fulton County Board of Commissioners recognizes that a dedicated Youth
20 Services and Programs Fund would be in the best interests of the community by offering the youth
21 citizens of Fulton County alternatives to delinquent behavior; and

22 **WHEREAS**, the Juvenile Court desires that the Board of Commissioners authorize the creation
23 of a Youth Services and Programs Fund in Juvenile Court to be managed by the Chief Administrative
24 Officer on behalf of Juvenile Court, with input from the Chief Judge for Juvenile Court; and

25 **WHEREAS**, the Chief Administrative Officer and the Chief Judge for Juvenile Court propose to
26 use the total revenue generated by the Traffic Diversion Program to augment youth services and
27 programming in the Court;

28 **NOW, THEREFORE, BE IT RESOLVED**, that the Fulton County Board of Commissioners hereby
29 authorizes Juvenile Court to set aside funds from the Traffic Diversion Program to create the Juvenile
30 Court Youth Services and Programs Fund; and

BE IT FURTHER RESOLVED, that the Juvenile Court Youth Services and Programs Fund will be funded by revenue derived from the administrative fee charged for the Juvenile Court Traffic Diversion Program; and

BE IT FURTHER RESOLVED, that revenue in the Juvenile Court Youth Services and Programs Fund shall be used to augment funding provided by the Board of Commissioners for youth services and programming; and

BE IT FURTHER RESOLVED, that the authorization contained in this Resolution shall be retroactive to May 1, 2024, and that all resolutions and parts of resolutions in conflict with this Resolution are hereby repealed to the extent of the conflict.

SO PASSED AND ADOPTED, this _____ day _____, 2024.

**BOARD OF COMMISSIONERS OF
FULTON COUNTY**

Sponsored by:

Dana Barrett, Commissioner
District 3

Attest:

Approved as to Form:

Tonya R. Grier
Clerk to the Commission

Soo Jo
County Attorney



Fulton County Board of Commissioners

Agenda Item Summary

Agenda Item No.: 24-0611

Meeting Date: 9/18/2024

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of an Ordinance amending Part 1, Subpart B, Chapter 102 - Administration, Article I, Sec. 101-68 - Decorum, of the Code of Laws of Fulton County, Georgia Relating to Rules of Decorum Governing Meetings of the Board of Commissioners; and for other purposes. **(Pitts)**

Proposed Amendments to Rules of Decorum F.C.C. Sec. 101-68

Sec. 101-68. - Decorum.

(a) Rules of Decorum

- (1) All commissioners and all staff members shall dress in professional business attire when participating during board of commissioners meetings.
- (2) Cellular phone conversations are prohibited in the auditorium while a Board of Commissioners meeting is in open session.
- (3) All commissioners and all staff members shall treat each other and the public in a dignified, courteous and respectful manner; value all opinions; be tolerant of others and; recognize that disrespectful behavior damages the perception of the county.
- (4) All commissioners shall use decorous language in addressing fellow commissioners and staff, including addressing staff by official titles, and shall make no personal attack or personally derogatory remark to or about any commissioner or staff member.
- (5) Use of obscene or profane language is prohibited and shall constitute a breach of decorum.
- (6) Commissioners seeking information from staff shall do so within the confines of proper decorum.
- (7) A commissioner shall not speak during a meeting until recognized by the chair and likewise shall not interrupt another commissioner's remarks. All comments made by a commissioner during a meeting shall directly address the motion or item being discussed.
- (8) Any commissioner shall have the right to express dissent from or protest against any resolution or action of the board and have the reason entered into the minutes.
- (9) No commissioner shall make or cause to be made any defamatory statement about another commissioner. The phrase "defamatory statement" as used herein is defined by Georgia law and includes the statutory definitions outlined in O.C.G.A. §§ 51-5-1 and 51-5-4.

(10) No commissioner shall engage in behavior, or take private action that knowingly violates their oath of office, negatively impacts the public trust of Fulton County Government, or compromises the reputation of the board of commissioners, including criminal acts and acts of moral turpitude. A violation of this sub-section is deemed established by a court order or judgment in a judicial or quasi-judicial proceeding finding facts that would constitute a violation, or by a commissioner's admission on the record in such a proceeding, or by a commissioner's written or recorded public admission of such facts.

(b) Conflicts of Interest

- (1) Commissioners shall announce potential conflicts of interest before a vote on proposed board action is taken.
- (2) Commissioners shall comply with the conflicts of interest policy and all applicable laws and code of ethics codified in sections 2-66 through 2-79.

(c) Enforcement.

- (1) The chair shall enforce the rules of decorum.
- (2) Violation by a commissioner during a Board of Commissioners Meeting
 - a. If a commissioner believes another member has violated a particular rule of decorum, he or she, upon recognition by the chair, may raise a point of order. Another commissioner need not second that point of order before the issue can be considered.
 - b. Upon the raising of the point of order, the chair may rule on the issue or may allow the entire board to decide the issue by a majority vote.
 - c. In the event the chair is the board member alleged to have violated a particular rule of decorum, the duties assigned to the chair in this subsection shall be performed by the vice-chair.
 - d. If the point of order is decided by majority vote of the entire board and a violation is found, the Clerk to the Commission will automatically place the matter on the agenda for the next regularly scheduled meeting of the Board of Commissioners so that the Commissioner found or alleged to be in violation will have an

opportunity to be heard before the Board considers and votes on the imposition of penalties under subsection (d) of this Code.

e. The penalties provided in subsection (d) of this section may be imposed only where the following conditions are met:

1. The issue raised by the point of order is considered by all of the board members present;
2. The commissioner found or alleged to have committed the violation is provided written or oral notice of the alleged violation, which requirement is satisfied by the publication of a meeting agenda prior to a Board of Commissioners meeting at which the commissioner found or alleged to be in violation will have the opportunity to be heard;
3. The commissioner alleged to have committed the violation is provided an opportunity to be heard by the other members of the board in defense of the charge; and
4. Five members of the board affirmatively vote to (i) find the violation occurred; and (ii) impose the penalty.

(3) Violation by a commissioner outside of a board of commissioners meeting

a. If a commissioner believes another member has violated subsection (a)(10) of this Code, he or she, may introduce a resolution naming the commissioner alleged to have committed a violation and describing the actions alleged to have violated specific rules of decorum and the penalties sought provided in subsection (d) of this section to be imposed upon the offending commissioner.

b. The penalties provided in subsection (d) of this section may be imposed only where the following conditions are met:

1. The resolution is limited to discussion only during meeting in which it is introduced;
2. The commissioner alleged to have committed the violation is provided written or oral notice of the alleged violation;

3. The commissioner alleged to have committed the violation is provided an opportunity to be heard by other members of the board in defense of the charge; and

4. Five members of the board affirmatively vote to (i) approve the resolution; and (ii) impose the penalty sought within the censure resolution.

(4) Violation by a staff member during a board of commissioners meeting

a. If a commissioner believes a staff member has violated a particular rule of decorum, he or she, upon recognition by the chair, may raise a point of order. Another commissioner must second that point of order before the issue can be considered.

b. Upon the raising of the point of order, the chair may rule on the issue or may allow the entire board to decide the issue by a majority vote.

c. The penalties provided in subsection (d) of this section may be imposed only where the following conditions are met:

1. The issue raised by the point of order is considered by the entire board;

2. The staff member alleged to have committed the violation is provided written or oral notice of the alleged violation;

3. The staff member alleged to have committed the violation is provided an opportunity to be heard by the other members of the board in defense of the charge; and

4. Five members of the board affirmatively vote to (i) find the violation occurred; and (ii) impose the penalty.

(d) *Penalties.*

(1) For each violation of this section, the violator may be subject to the following penalties:

a. *Administrative sanction.*

1. For a first violation by the violator of this section, the board may impose upon the violator an administrative sanction in an amount not to exceed \$500.00.
2. For a second violation by the violator of this section that occurs within 12 months after a first violation by him or her, the board may impose upon the violator an administrative sanction in an amount not to exceed \$1,000.00.
3. For a third (or subsequent) violation by the violator of this section that occurs within 12 months after the first violation by him or her, the board may impose upon the violator an administrative fine in an amount not to exceed \$2,000.00.
4. A second violation of this section by a violator that occurs more than 12 months after a prior violation by him or her shall be treated as a first violation under subsection (d)(1a.1).
5. The Finance Department shall deduct the monetary value of the administrative sanction from the violator's paycheck for the next pay period occurring after the imposition of the sanction.

b. *Public reprimand.* The board may publicly reprimand the violator for the offending conduct, which may be an official censure/reprimand expressing the board's displeasure with the offending conduct. In the event the violator is a member of the board, such censure/reprimand shall not have any legal effect on that member's ability to continue to serve as a member of the board.

c. *Denial of future legal defense.* In the case of a violation for making or causing a defamatory statement to be made about another commissioner, in addition to the sanctions herein, the board may also subject the violator to preemptive denial of all requests for legal representation in any civil or administrative proceeding against him or her individually arising out of the defamatory statement made.

(2) The penalties provided in this subsection are not mutually exclusive. The board, in its discretion, may impose any combination of the penalties for a violation of this section.

(3) The penalties stated in this subsection are in addition to (and do not replace, limit or otherwise alter) any other lawful power provided to the commission under Georgia law, the Fulton County Code of Laws, or Robert's Rules of Order, Newly Revised.

(4) For purposes of this section, any of the following actions by a commissioner or a staff member supports a decision that said person violated provisions of subsection ~~(e)~~(1)(a):

- a. Conduct that a reasonable person would find to be hostile, offensive, intimidating humiliating or threatening and is unrelated to a governance or public policy issue presently before the board;
- b. Conduct that constitutes unlawful harassment or discrimination in violation of state or federal law or this Code;
- c. Conduct that references sexual acts, bodily functions or demeans groups of people due to their religious beliefs or race; that is inherently inappropriate for a formal proceeding before the board; and that a reasonable person would find is vulgar, profane or obscene;
- d. Conduct that would tend to incite violence;
- e. Conduct that falsely disparages the character or reputation of another commissioner or a county employee; or
- f. Any other conduct undertaken for the purpose of disrupting or undermining the order of any meeting or formal proceeding before the commission.

