

Tuesday, October 20, 2020

**Pure Technologies
d/b/a Wachs Water Services**
801 Asbury Drive
Buffalo Grove, Illinois 60089
Attention: Cliff Wilson, President and
Brad Gresham, South Region Business Development Manager
Email: cwilson@wachsws.com / bgresham@wachsws.com

**Reference: NOTIFICATION OF SECOND AND FINAL OPTIONAL CONTRACT TERM EXECUTION
RFP No. 2016-1585 – Contract for a Water Valve Condition Assessment and Evaluation, and Minor
Repair Program for the City of East Point, Georgia**

Dear Mr. Wilson and Mr. Gresham,

Pure Technologies d/b/a Wachs Water Services was selected by the City Council during the Monday, August 15, 2016, City Council Meeting as the Selected Provider for the **Contract for a Water Valve Condition Assessment and Evaluation, and Minor Repair Program for the City of East Point, Georgia** in accordance with the terms and conditions stipulated in **RFP No. 2016-1585**.

In addition to the initial contract term, there were **two (2) optional Contract Terms each consisting of two (2) Fiscal Years**. The two (2) optional Fiscal Year Contract Terms were designated for **Fiscal Years 2019 / 2020** and **Fiscal Years 2021 / 2022**, and were to commence and terminate on the same dates as the City's Fiscal Years, July 1st and June 30th, respectively.

The initial term of the Contract associated with this solicitation commenced with the execution of the Contract and was terminated at midnight, 12:00 A.M., on Saturday, June 30, 2018. An agreement took place in a weekly update meeting conducted on March 14, 2018, at the East Point offices where it was agreed by all parties to exercise the First Optional Contract Term which would cover services for Fiscal Years 2019 and 2020. That Optional Contract Term expired at midnight, 12:00 A.M., on Tuesday, June 30, 2020. On Monday, March 16, 2020, the City received notification from Pure Technologies d/b/a Wachs Water Services that they wished for the City to exercise the second and final Optional Contract Term. The City was in agreement. Pursuant to the solicitation, each of optional Contract Terms must to be **separately executed** through the issuance of a written notification from the City. **This letter shall act as notification for the exercising of the second and last Optional Contract Term associated with this contract.**

Pure Technologies d/b/a Wachs Water Services is to continue to develop, plan, and execute a comprehensive program that shall include a list of activities that shall be performed on each water valve in the City. The activities shall include, but not be limited to, water valve assessment, submeter valve location, related GPS mapping of valve, valve identity and marking, functional assessment of valve, valve clean out, performance of minor valve repairs, documentation of findings, and an analysis of the results.

The Project Team assigned to work the City's contract by **Pure Technologies d/b/a Wachs Water Services** MUST include at least one (1) member in a **role of responsibility** that possesses the **Project Management Institute's (PMI) Project Management Professional (PMP) Certification**, or an approved equal.

In addition, the Project Team assigned to work the City's contract by **Pure Technologies d/b/a Wachs Water Services** MUST include an **Information Manager**, or equivalent, that possesses **GISP Certification**, or an approved equal.

The **Scope of Work** and deliverables for this Project have been detailed in **Part III – Details of Scope of Work / Services, Section 6.0 – Specific Functions of the Selected Service Provider**, on Page 16 of 23 pages of the **RFP No. 2016-1585 - Contract for a Water Valve Condition Assessment and Evaluation, and Minor Repair Program for the City of East Point, Georgia** document. Please reference this section of the document to ensure that the employees assigned to the City's contract by **Pure Technologies d/b/a Wachs Water Services** have a comprehensive understanding of what is anticipated and expected by the City.

Pure Technologies d/b/a Wachs Water Services must analyze the results collected and compiled from the performance of the work and deliver a summary and quarterly asset report to the City **no later than once every three (3) months (quarterly)**, or as frequently as the City stipulates.

Data must be documented at each asset. The data to be collected and documented at each asset will be agreed upon in advance of Work / Service commencement with the East Point Water and Sewer Department. At a minimum, the following data / documentation will be required to be collected on each asset:

- Physical data
 - Asset ID number
 - Map number
 - Valve size
 - Type of valve
 - Use of valve
 - Valve structure
 - Depth of valve
 - If clean out was necessary
 - Valve discrepancies (categories and details)



MAYOR
Deana Holiday Ingraham

COUNCIL MEMBERS

Ward A
Sharon D. Shropshire
Lance Robertson

Ward B
Karen René
Thomas Calloway

Ward C
Nanette Saucier
Myron B. Cook

Ward D
Joshua B. Butler, IV
Stephanie Gordon

CITY MANAGER
Frederick Gardiner



- Physical data, Continued
 - Box / vault discrepancies (categories and details)
 - Additional physical information as felt necessary
- Location data
 - GPS position and coordinate data items
- Operational data
 - Turns to fully open
 - Torque
 - Open direction
 - Turns to fully close
 - Torque
 - Close direction
 - Torque Chart for larger valves or valves that are difficult to turn
 - Observed leakage (categories and details)
 - Flow observation (categories and details)
 - Specific operational discrepancies (categories and details)
 - Additional operational comments as felt necessary
- Discrepancies
 - Details on discrepancies so a Work Order can be concisely created by the City.
 - At a minimum, and in addition to database attribute requirements, the following coordinate data items shall be generated as a result of this process.
 - Correction Status
 - Date Recorded
 - Time Recorded
 - Total Positions
 - Filtered Positions
 - Horizontal Precision
 - Vertical Precision
 - Standard Deviation
 - File Name

The results of the work and the quarterly asset reports must be used by **Pure Technologies d/b/a Wachs Water Services** to evaluate, develop, and deliver a criticality-based sustainable approach to the on-going and long-term asset management of the underground infrastructure in the City's water distribution system. This documentation must be prepared by **Pure Technologies d/b/a Wachs Water Services** and submitted to the City in the following manner:

- One (1) original copy of documentation provided in a loose leaf binder
- Four (4) photocopies of the original documentation provided in a permanently bound manner that prevents the removal or insertion of pages

Information regarding **non-operable valves and out-of-position valves** must be conveyed to the City in a written format (email is acceptable) **no later than once a week** by **Pure Technologies d/b/a Wachs Water Services**.

In addition to the above reports, **Pure Technologies d/b/a Wachs Water Services** must supply the following maps and reports to the East Point Water and Sewer Department **no less than once a month** with the **Pure Technologies d/b/a Wachs Water Services** invoice for services:

- **Valve Operability Report** - A detailed summary of operability before and after asset inspection and exercising was performed. Accompanying this report must be a map record of inoperable and / or broken valves.
- **Wrong Position Valves Report** - Detailed map documenting where valves were:
 - Found Closed, Left Closed
 - Found Closed, Left Open
- All map documents must be supplied in a pdf-format and saved as ESRI map document files.
- All map documents must be delivered to the City **individually, not grouped as one (1) large file**.
- A **GIS Discrepancy Summary Report** containing relevant statistics such as assets identified and documented in the field that did not exist in GIS. GIS data for these assets shall be produced and delivered to the City **no less than once a month** with the **Pure Technologies d/b/a Wachs Water Services** monthly invoice.

Pure Technologies d/b/a Wachs Water Services shall furnish any and all labor, and any and all tools, supplies, and equipment usually and customarily provided by the Contractor during such Work and shall ensure the Work is conducted in a safe, lawful, and professional manner that employs the best practices available in the industry. Please reference the attached Price Sheet.

Ms. Melissa Echevarria, Director of East Point Water and Sewer Department, has been appointed the City's contact for this Contract. Ms. Echevarria may be reached by dialing **404.270.7117 or 404.825.4846**, or by email at mechevarria@eastpointcity.org. Ms. Echevarria may assign the oversight of this Contract to another individual within the Water and Sewer Department, and if this action is taken, Ms. Echevarria will provide the contact information for the assigned individual(s).



Thank you for participating in the City's solicitation process. The City looks forward to the continuation of a mutually beneficial business relationship and to continuing to work with your company in months and years ahead.

Respectfully,



Ms. Dena Y. Ray, GCPA
Contract Specialist
Contracts and Procurement Division
City of East Point, Georgia

DYR

cc: Melissa Echevarria, Director, Water and Sewer Department
Ella Sizemore, Director, Contracts and Procurement Department
Jon'a Balkum, Buyer, Contracts and Procurement Department
Keshia McCullough, City Clerk, City of East Point, Georgia
C&P Files





March 16, 2020

Melissa Echevarria
 Director
 City of East Point Water and Sewer Department
 1526 East Forrest Avenue
 Suite 400
 East Point, GA 30344
mechevarria@eastpointcity.org

delivered via email

Ms. Echevarria:

Wachs Water Services is pleased to offer the following prices for Phase 3, Year 1 (2020/2021) Condition Assessment services for the City of East Point, GA

Service	Qty	Price	Extended Price
Single Hydrant Flow Test and Inspection (w/o Hydrant Aux Valve) Carry over from 2019, remaining hydrants to be assessed in 2021	80	\$85.00	\$6,800.00
Large & Critical Valve Assessments (Annual Assessment)	225	\$45.00	\$10,125.00
Distribution Valves Assessments	2126	\$45.00	\$95,670.00
Raw Water valves (Annual Assessment)	40	\$45.00	\$1,800.00
½ of system Raw Water ARVs and Blow-offs (~6/day, 12.5 days work), remaining ½ to be completed in 2021	75	\$275.00/hr	\$27,500.00
Other Services as needed (Crew Rate)	25	\$275.00/hr	\$6,875.00
Red Paint for Inoperable Valves	50	5.75/can	\$287.50
Total			149,057.50

Respectfully Submitted,

Brad Gresham

Brad Gresham
 Business Development Manager - South Region
brad.gresham@xylemnc.com