



Agenda Item Summary

BOC Meeting Date
12/19/2018

Requesting Agency

Public Works

Commission Districts Affected

1, 2, 7

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of lowest responsible bidder - Department of Public Works, Bid# 18ITB115504A-FB, Water Meter Reading in the amount of \$468,475.00 with Olameter Corporation (Matthews, NC) to provide water meter reading services. Effective January 1, 2019 through December 31, 2019 with two renewal options.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-373, all competitive sealed bids of more than \$49,999.99 shall be forwarded to the Board of Commissioners for approval.

Is this Item related to a Strategic Priority Area? *(If yes, note strategic priority area below)*

Yes All People are healthy

Is this a purchasing item?

Yes

Summary & Background

(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)

Scope of Work: The selected contractor will provide daily water meter readings and completion of field service orders for the water distribution system in North Fulton County. In order to accurately bill and collect funds for water used and sewage treated, the quantity of water used by customers of the North Fulton County Water System is continuously metered. Meters are read on a monthly or bimonthly basis to determine the quantity used and associated charges to be billed. Meter reading was performed by Fulton County staff until 2015 when it was decided to have this work accomplished by contract personnel. The contractor will be required to complete approximately 2,000 meter reads per work day, as assigned by the Department of Public Works.

Community Impact: Without accurate meter reading, the Water Services Division and Finance Billing Division will not be able to ensure timely and accurate collection of fees for delivery of water service.

Department Recommendation: The Department of Public Works recommends approval of lowest responsible bidder, Olameter Corporation with two renewal options.

Project Implications: Billing and collections will be severely impacted if these services are not provided.

Community Issues/Concerns: No issues/concerns have been raised by the community to Public Works staff.

Agency Director Approval		County Manager's Approval
Typed Name and Title Felicia Strong-Whitaker, Director	Phone (404) 612-5800	
Signature	Date	

Department Issues/Concerns: The Public Works staff is not aware of any issues/concerns.

History of BOC Agenda Item: This is a new procurement.

Contract & Compliance Information	<i>(Provide Contractor and Subcontractor details.)</i>
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Contract Value: \$468,475.00
Prime Vendor: Olameter Corporation
Prime Status: Non-Minority
Location: Matthews, NC
County: Mecklenburg County
Prime Value: \$468,475.00 or 100.00%

Total Contract Value: \$468,475.00 or 100.00%
Total M/FBE Value: -0-

Solicitation Information	NON-MFBE	MBE	FBE	TOTAL
No. Bid Notices Sent:	15	21	18	54
No. Bids Received:	3	1	0	4

Total Contract Value	\$468,475.00 or 100.00%
Total M/FBE Values	-0-
Total Prime Value	\$468,475.00 or 100.00%

Fiscal Impact / Funding Source *(Include projected cost, approved budget amount and account number, source of funds, and any future funding requirements.)*
201-540-2112-1160: Water & Sewer Revenue, Finance, Professional Services - \$468,475.00

Exhibits Attached *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*
Exhibit 1: Bid Tabulation Sheet
Exhibit 2: Contractor Performance Memo
Exhibit 3: Recommendation of Award

Source of Additional Information *(Type Name, Title, Agency and Phone)*
Nick Ammons, Deputy Director, Public Works 404-612-7530

Agency Director Approval		County Manager's Approval
Typed Name and Title Felicia Strong-Whitaker, Director	Phone (404) 612-5800	
Signature	Date	

Procurement

Contract Attached: No	Previous Contracts: .No		
Solicitation Number: 18ITB115504A-FB	Submitting Agency: Public Works	Staff Contact: Nick Ammons	Contact Phone: 404-612-7530

Description: Water Meter Reading**FINANCIAL SUMMARY**

Total Contract Value:		MBE/FBE Participation:	
Original Approved Amount:	.\$0.00	Amount: .	%: .
Previous Adjustments:	.\$0.00	Amount: .	%: .
This Request:	.\$468,475.00	Amount: -0-	%: .
TOTAL:	.\$468,475.00	Amount: .	%: .

Grant Information Summary:

Amount Requested: .	<input type="checkbox"/>	Cash
Match Required: .	<input type="checkbox"/>	In-Kind
Start Date: .	<input type="checkbox"/>	Approval to Award
End Date: .	<input type="checkbox"/>	Apply & Accept
Match Account \$: .		

Funding Line 1: 201-540-2112-1160	Funding Line 2: .	Funding Line 3: .	Funding Line 4: .
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KEY CONTRACT TERMS

Start Date: 1/1/2019	End Date: 12/31/2019
Cost Adjustment: .	Renewal/Extension Terms: .two renewal options

ROUTING & APPROVALS

(Do not edit below this line)

X	Originating Department:	Clark, David	Date: 12/5/2018
X	County Attorney:	Stewart, Derval	Date: 12/13/2018
X	Purchasing/Contract Compliance:	Strong-Whitaker, Felicia	Date: 12/13/2018
X	Finance/Budget Analyst/Grants Admin:	Freeman, Ashley	Date: 12/5/2018
.	Grants Management:	.	Date: .
X	County Manager:	Anderson, Dick	Date: 12/17/2018

181TB115504A-FB Water Meter Reading	VENDOR NAME		VENDOR NAME		VENDOR NAME		VENDOR NAME	
	KHAfra OPERATIONS, LLC		SECOND SIGHT SYSTEMS		BERMEX, INC.		OLAMETER CORPORATION	
	ADDRESS		ADDRESS		ADDRESS		ADDRESS	
	225 PEACHTREE STREET, N.W. SUITE 1600 ATLANTA, GA 30303		P.O. BOX 1003 HILLSBORA, MO 63050		200 COBB PARKWAY MARIETTA, GA 30062		1150 CREWS ROAD, SUITE I MATTHEWS, NC 28105	
	TELEPHONE:		TELEPHONE		TELEPHONE		TELEPHONE	
	404-525-2120 EXT 2212		844-789-9111		678-725-6427		318-801-8013	
CONTACT:		CONTACT:		CONTACT:		CONTACT:		
WAYMON E. JONES wjones@khafra.com		TODD BEIBEL todd@assrf.com		KEN SAXON ksaxon@bermexinc.com		RACHEL FULLER rfuller@olameter.com		

	UNIT	QTY	UNIT \$	TOTAL	UNIT \$	TOTAL	UNIT \$	TOTAL	UNIT \$	TOTAL
1) Water meter reading Services per Direct Meter Read, Complete Outsourced Cycles, per specifications	EACH	250,000	\$ 0.75	\$ 187,500.00	\$ 1.21	\$ 302,500.00	\$ 0.71	\$ 177,500.00	\$ 0.987	\$ 246,750.00
2) Water meter reading Services per Radio Meter Read, Complete Outsourced Cycles, per specifications	EACH	250,000	\$ 0.23	\$ 57,500.00	\$ 0.81	\$ 202,500.00	\$ 0.59	\$ 147,500.00	\$ 0.402	\$ 100,500.00
3) Vaulted Water meter reading Services with Entry Required per Meter Read, per specifications	EACH	100	\$ 20.94	\$ 2,094.00	\$ 5.00	\$ 500.00	\$ 4.00	\$ 400.00	\$ 3.92	\$ 392.00
4) Water meter reading Services, Large Remote Meters with Transponders per Meter Read, per specifications	EACH	1,500	\$ 0.23	\$ 345.00	\$ 2.50	\$ 3,750.00	\$ 0.59	\$ 885.00	\$ 1.482	\$ 2,223.00
5) Detector Check (Fire Line) Vaulted Meters, to be read once a year, per specifications	EACH	500	\$ 20.94	\$ 10,470.00	\$ 3.00	\$ 1,500.00	\$ 3.00	\$ 1,500.00	\$ 3.92	\$ 1,960.00
6) Move In Orders, per specifications	EACH	3,000	\$ 20.94	\$ 62,820.00	\$ 2.50	\$ 7,500.00	\$ 8.00	\$ 24,000.00	\$ 4.75	\$ 14,250.00
7) Transfer Orders, per specifications	EACH	7,000	\$ 25.42	\$ 177,940.00	\$ 2.50	\$ 17,500.00	\$ 8.00	\$ 56,000.00	\$ 4.24	\$ 29,680.00
8) Move Out Orders, per specifications	EACH	4,000	\$ 20.94	\$ 83,760.00	\$ 2.50	\$ 10,000.00	\$ 8.00	\$ 32,000.00	\$ 5.23	\$ 20,920.00
9) Lock Off Orders, per specifications	EACH	5,000	\$ 20.94	\$ 104,700.00	\$ 3.50	\$ 17,500.00	\$ 8.00	\$ 40,000.00	\$ 5.23	\$ 26,150.00
10) Reconnect Orders, per specifications	EACH	5,000	\$ 20.94	\$ 104,700.00	\$ 2.50	\$ 12,500.00	\$ 8.00	\$ 40,000.00	\$ 4.75	\$ 23,750.00
11) Meter Lid Replacements, per specifications	EACH	400	\$ -	\$ -	\$ 5.00	\$ 2,000.00	\$ 4.00	\$ 1,600.00	\$ 4.75	\$ 1,900.00
2019 TOTAL:				\$791,829.00		\$577,750.00		\$521,385.00		\$468,475.00

RENEWAL OPTION 1 - PROPOSED CPI INCREASE										
			3%	103%	0%		0%		0%	
1) Water meter reading Services per Direct Meter Read, Complete Outsourced Cycles, per specifications	EACH	250,000	\$ 0.77	\$ 193,125.00	\$ 1.21	\$ 302,500.00	\$ 0.71	\$ 177,500.00	\$ 0.987	\$ 246,750.00
2) Water meter reading Services per Radio Meter Read, Complete Outsourced Cycles, per specifications	EACH	250,000	\$ 0.24	\$ 59,225.00	\$ 0.81	\$ 202,500.00	\$ 0.59	\$ 147,500.00	\$ 0.402	\$ 100,500.00
3) Vaulted Water meter reading Services with Entry Required per Meter Read, per specifications	EACH	100	\$ 21.57	\$ 2,156.82	\$ 5.00	\$ 500.00	\$ 4.00	\$ 400.00	\$ 3.920	\$ 392.00
4) Water meter reading Services, Large Remote Meters with Transponders per Meter Read, per specifications	EACH	1,500	\$ 0.24	\$ 355.35	\$ 2.50	\$ 3,750.00	\$ 0.59	\$ 885.00	\$ 1.482	\$ 2,223.00
5) Detector Check (Fire Line) Vaulted Meters, to be read once a year, per specifications	EACH	500	\$ 21.57	\$ 10,784.10	\$ 3.00	\$ 1,500.00	\$ 3.00	\$ 1,500.00	\$ 3.92	\$ 1,960.00
6) Move In Orders, per specifications	EACH	3,000	\$ 21.57	\$ 64,704.60	\$ 2.50	\$ 7,500.00	\$ 8.00	\$ 24,000.00	\$ 4.75	\$ 14,250.00
7) Transfer Orders, per specifications	EACH	7,000	\$ 26.18	\$ 183,278.20	\$ 2.50	\$ 17,500.00	\$ 8.00	\$ 56,000.00	\$ 4.24	\$ 29,680.00
8) Move Out Orders, per specifications	EACH	4,000	\$ 21.57	\$ 86,272.80	\$ 2.50	\$ 10,000.00	\$ 8.00	\$ 32,000.00	\$ 5.23	\$ 20,920.00
9) Lock Off Orders, per specifications	EACH	5,000	\$ 21.57	\$ 107,841.00	\$ 3.50	\$ 17,500.00	\$ 8.00	\$ 40,000.00	\$ 5.23	\$ 26,150.00
10) Reconnect Orders, per specifications	EACH	5,000	\$ 21.57	\$ 107,841.00	\$ 2.50	\$ 12,500.00	\$ 8.00	\$ 40,000.00	\$ 4.75	\$ 23,750.00
11) Meter Lid Replacements, per specifications	EACH	400	\$ -	\$ -	\$ 5.00	\$ 2,000.00	\$ 4.00	\$ 1,600.00	\$ 4.75	\$ 1,900.00
2020 TOTAL:				\$815,583.87		\$577,750.00		\$521,385.00		\$468,475.00

RENEWAL OPTION 2 - PROPOSED CPI INCREASE										
			3%	103%	2.50%	102.50%	0%		0%	100%
1) Water meter reading Services per Direct Meter Read, Complete Outsourced Cycles, per specifications	EACH	250,000	\$ 0.80	\$ 198,918.75	\$ 1.24	\$ 310,062.50	\$ 0.71	\$ 177,500.00	\$ 0.987	\$ 246,750.00
2) Water meter reading Services per Radio Meter Read, Complete Outsourced Cycles, per specifications	EACH	250,000	\$ 0.24	\$ 61,001.75	\$ 0.83	\$ 207,562.50	\$ 0.59	\$ 147,500.00	\$ 0.402	\$ 100,500.00
3) Vaulted Water meter reading Services with Entry Required per Meter Read, per specifications	EACH	100	\$ 22.22	\$ 2,221.52	\$ 5.13	\$ 512.50	\$ 4.00	\$ 400.00	\$ 3.920	\$ 392.00
4) Water meter reading Services, Large Remote Meters with Transponders per Meter Read, per specifications	EACH	1,500	\$ 0.24	\$ 366.01	\$ 2.56	\$ 3,843.75	\$ 0.59	\$ 885.00	\$ 1.482	\$ 2,223.00
5) Detector Check (Fire Line) Vaulted Meters, to be read once a year, per specifications	EACH	500	\$ 22.22	\$ 11,107.62	\$ 3.08	\$ 1,537.50	\$ 3.00	\$ 1,500.00	\$ 3.92	\$ 1,960.00
6) Move In Orders, per specifications	EACH	3,000	\$ 22.22	\$ 66,645.74	\$ 2.56	\$ 7,687.50	\$ 8.00	\$ 24,000.00	\$ 4.75	\$ 14,250.00
7) Transfer Orders, per specifications	EACH	7,000	\$ 26.97	\$ 188,776.55	\$ 2.56	\$ 17,937.50	\$ 8.00	\$ 56,000.00	\$ 4.24	\$ 29,680.00
8) Move Out Orders, per specifications	EACH	4,000	\$ 22.22	\$ 88,860.98	\$ 2.56	\$ 10,250.00	\$ 8.00	\$ 32,000.00	\$ 5.23	\$ 20,920.00
9) Lock Off Orders, per specifications	EACH	5,000	\$ 22.22	\$ 111,076.23	\$ 3.59	\$ 17,937.50	\$ 8.00	\$ 40,000.00	\$ 5.23	\$ 26,150.00

18ITB115504A-FB Water Meter Reading	VENDOR NAME		VENDOR NAME		VENDOR NAME		VENDOR NAME	
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	ADDRESS		ADDRESS		ADDRESS		ADDRESS	
	225 PEACHTREE STREET, N.W. SUITE 1600 ATLANTA, GA 30303		P.O. BOX 1003 HILLSBORA, MO 63050		200 COBB PARKWAY MARIETTA, GA 30062		1150 CREWS ROAD, SUITE 1 MATTHEWS, NC 28105	
	TELEPHONE:		TELEPHONE		TELEPHONE		TELEPHONE	
	404-525-2120 EXT 2212		844-789-9111		678-725-6427		318-801-8013	
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10) Reconnect Orders, per specifications	EACH	5,000	\$ 22.22	\$ 111,076.23	\$ 2.56	\$ 12,812.50	\$ 8.00	\$ 40,000.00	\$ 4.75	\$ 23,750.00
11) Meter Lid Replacements, per specifications	EACH	400	\$ -	\$ -	\$ 5.13	\$ 2,050.00	\$ 4.00	\$ 1,600.00	\$ 4.75	\$ 1,900.00
2021 TOTAL:				\$840,051.39		\$592,193.75		\$521,385.00		\$468,475.00
				\$ 840,051.39		\$ 592,193.75		\$ -		

GRAND TOTAL TO INCLUDE RENEWAL OPTIONS:			\$2,447,464.26		\$1,747,693.75		\$1,564,155.00		\$1,405,425.00
BIDS MAILED				NO RESPONSE:	ASSISTANT PURCHASING AGENT:				
BIDS RECEIVED: 4				NO-BIDS:	CHIEF ASSISTANT:				
					DEPT. AUTHORIZATION:				

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	KHAFA OPERATIONS, LLC		SECOND SIGHT SYSTEMS		BERMEX, INC.		OLAMETER, INC.	
	ADDRESS		ADDRESS		ADDRESS		ADDRESS	
	225 PEACHTREE STREET, N.W. SUITE 1600 ATLANTA, GA 30303		P.O. BOX 1003 HILLSBORA, MO 63050		200 COBB PARKWAY MARIETTA, GA 30062		1150 CREWS ROAD, SUITE 1 MATTHEWS, NC 28105	
	TELEPHONE:		TELEPHONE		TELEPHONE		TELEPHONE	
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	UNIT	QTY	UNIT \$	TOTAL	UNIT \$	TOTAL	UNIT \$	TOTAL	UNIT \$	TOTAL
1) Water meter reading Services per Direct Meter Read, Complete Outsourced Cycles, per specifications	EACH	250,000	\$ 0.75	\$ 187,500.00	\$ 1.21	\$ 302,500.00	\$ 0.71	\$ 177,500.00	\$ 0.987	\$ 246,750.00
2) Water meter reading Services per Radio Meter Read, Complete Outsourced Cycles, per specifications	EACH	250,000	\$ 0.23	\$ 57,500.00	\$ 0.81	\$ 202,500.00	\$ 0.59	\$ 147,500.00	\$ 0.402	\$ 100,500.00
3) Vaulted Water meter reading Services with Entry Required per Meter Read, per specifications	EACH	100	\$ 20.94	\$ 2,094.00	\$ 5.00	\$ 500.00	\$ 4.00	\$ 400.00	\$ 3.92	\$ 392.00
4) Water meter reading Services, Large Remote Meters with Transponders per Meter Read, per specifications	EACH	1,500	\$ 0.23	\$ 345.00	\$ 2.50	\$ 3,750.00	\$ 0.59	\$ 885.00	\$ 1.482	\$ 2,223.00
5) Detector Check (Fire Line) Vaulted Meters, to be read once a year, per specifications	EACH	500	\$ 20.94	\$ 10,470.00	\$ 3.00	\$ 1,500.00	\$ 3.00	\$ 1,500.00	\$ 3.92	\$ 1,960.00
6) Move In Orders, per specifications	EACH	3,000	\$ 20.94	\$ 62,820.00	\$ 2.50	\$ 7,500.00	\$ 8.00	\$ 24,000.00	\$ 4.75	\$ 14,250.00
7) Transfer Orders, per specifications	EACH	7,000	\$ 25.42	\$ 177,940.00	\$ 2.50	\$ 17,500.00	\$ 8.00	\$ 56,000.00	\$ 4.24	\$ 29,680.00
8) Move Out Orders, per specifications	EACH	4,000	\$ 20.94	\$ 83,760.00	\$ 2.50	\$ 10,000.00	\$ 8.00	\$ 32,000.00	\$ 5.23	\$ 20,920.00
9) Lock Off Orders, per specifications	EACH	5,000	\$ 20.94	\$ 104,700.00	\$ 3.50	\$ 17,500.00	\$ 8.00	\$ 40,000.00	\$ 5.23	\$ 26,150.00
10) Reconnect Orders, per specifications	EACH	5,000	\$ 20.94	\$ 104,700.00	\$ 2.50	\$ 12,500.00	\$ 8.00	\$ 40,000.00	\$ 4.75	\$ 23,750.00
11) Meter Lid Replacements, per specifications	EACH	400	\$ -	\$ -	\$ 5.00	\$ 2,000.00	\$ 4.00	\$ 1,600.00	\$ 4.75	\$ 1,900.00
2019 TOTAL:				\$791,829.00		\$577,750.00		\$521,385.00		\$468,475.00

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RENEWAL 1 - PROPOSED CPI INCREASE										
			3%	103%	0%		0%		0%	
1) Water meter reading Services per Direct Meter Read, Complete Outsourced Cycles, per specifications	EACH	250,000	\$ 0.77	\$ 193,125.00	\$ 1.21	\$ 302,500.00	\$ 0.71	\$ 177,500.00	\$ 0.987	\$ 246,750.00
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3) Vaulted Water meter reading Services with Entry Required per Meter Read, per specifications	EACH	100	\$ 21.57	\$ 2,156.82	\$ 5.00	\$ 500.00	\$ 4.00	\$ 400.00	\$ 3.920	\$ 392.00
4) Water meter reading Services, Large Remote Meters with Transponders per Meter Read, per specifications	EACH	1,500	\$ 0.24	\$ 355.35	\$ 2.50	\$ 3,750.00	\$ 0.59	\$ 885.00	\$ 1.482	\$ 2,223.00
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7) Transfer Orders, per specifications	EACH	7,000	\$ 26.18	\$ 183,278.20	\$ 2.50	\$ 17,500.00	\$ 8.00	\$ 56,000.00	\$ 4.24	\$ 29,680.00
8) Move Out Orders, per specifications	EACH	4,000	\$ 21.57	\$ 86,272.80	\$ 2.50	\$ 10,000.00	\$ 8.00	\$ 32,000.00	\$ 5.23	\$ 20,920.00
9) Lock Off Orders, per specifications	EACH	5,000	\$ 21.57	\$ 107,841.00	\$ 3.50	\$ 17,500.00	\$ 8.00	\$ 40,000.00	\$ 5.23	\$ 26,150.00
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11) Meter Lid Replacements, per specifications	EACH	400	\$ -	\$ -	\$ 5.00	\$ 2,000.00	\$ 4.00	\$ 1,600.00	\$ 4.75	\$ 1,900.00
2020 TOTAL:				\$815,583.87		\$577,750.00		\$521,385.00		\$468,475.00

				\$ 815,583.87				\$ -		
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RENEWAL 2 - PROPOSED CPI INCREASE										
			3%	103%	2.50%	102.50%	0%		0%	100%
1) Water meter reading Services per Direct Meter Read, Complete Outsourced Cycles, per specifications	EACH	250,000	\$ 0.80	\$ 198,918.75	\$ 1.24	\$ 310,062.50	\$ 0.71	\$ 177,500.00	\$ 0.987	\$ 246,750.00
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18ITB115504A-FB Water Meter Reading				VENDOR NAME		VENDOR NAME		VENDOR NAME		VENDOR NAME	
				KHAfra OPERATIONS, LLC		SECOND SIGHT SYSTEMS		BERMEX, INC.		OLAMETER, INC.	
				ADDRESS		ADDRESS		ADDRESS		ADDRESS	
				225 PEACHTREE STREET, N.W. SUITE 1600 ATLANTA, GA 30303		P.O. BOX 1003 HILLSBORA, MO 63050		200 COBB PARKWAY MARIETTA, GA 30062		1150 CREWS ROAD, SUITE 1 MATTHEWS, NC 28105	
				TELEPHONE:		TELEPHONE		TELEPHONE		TELEPHONE	
				404-525-2120 EXT 2212		844-789-9111		678-725-6427		318-801-8013	
CONTACT:		CONTACT:		CONTACT:		CONTACT:					
WAYMON E. JONES wjones@khafra.com		TODD BEIBEL todd@assrf.com		KEN SAXON ksaxon@bermexinc.com		RACHEL FULLER rfuller@olameter.com					
10) Reconnect Orders, per specifications	EACH	5,000	\$ 22.22	\$ 111,076.23	\$ 2.56	\$ 12,812.50	\$ 8.00	\$ 40,000.00	\$ 4.75	\$ 23,750.00	
11) Meter Lid Replacements, per specifications	EACH	400	\$ -	\$ -	\$ 5.13	\$ 2,050.00	\$ 4.00	\$ 1,600.00	\$ 4.75	\$ 1,900.00	
2021 TOTAL:			\$840,051.39		\$592,193.75		\$521,385.00		\$468,475.00		
			\$ 840,051.39		\$ 592,193.75		\$ -				
GRAND TOTAL:			\$2,447,464.26		\$1,747,693.75		\$1,564,155.00		\$1,405,425.00		
BIDS MAILED			NO RESPONSE:		ASSISTANT PURCHASING AGENT:						
BIDS RECEIVED: 4			NO-BIDS:		CHIEF ASSISTANT:						
					DEPT. AUTHORIZATION:						

DEPARTMENT OF PUBLIC WORKS
INTEROFFICE MEMORANDUM



TO: Felicia Strong-Whitaker, Director, Purchasing
FROM: David Clark, Director *DC*
DATE: November 19, 2018
SUBJECT: Contractor Performance Memo

The Contractor listed below has not provided services to or for the Fulton County Department of Public Works. References were checked and found to be satisfactory.

Project: Water Meter Reading
Project #: 18ITB115504A-FB
Contractor: Olameter Corporation
1150 Crews Road, Suite I
Matthews, NC 28105

If you require additional information, please contact David Clark 404-612-2804.

cc: *MA* Nick Ammons, Deputy Director, Public Works
Tony Moore, Deputy Director, Public Works
Janice Dickenson, Material Management Manager, Public Works
Charlie Crockett, Chief Assistant Purchasing Agent, Purchasing

DEPARTMENT OF PUBLIC WORKS
INTEROFFICE MEMORANDUM



TO: Felicia Strong-Whitaker, Director, Purchasing
FROM: David Clark, Director *DC*
DATE: November 28, 2018
SUBJECT: 18ITB115504A-FB, Water Meter Reading

On November 8, 2018, the Department of Purchasing opened the subject Invitation to Bid (ITB). There were four (4) responses. Olameter Corporation provided the overall lowest responsive and responsible bid.

Therefore, the Department of Public Works is recommending award to the overall lowest responsive and responsible bidder, Olameter Corporation in the amount of \$468,475.00

Funding is available in the following account (pending approval 2019 budget):
201-540-2112-1160: \$468,475.00

If you require additional information, please contact David Clark 404-612-2804.

cc: *TA* Nick Ammons, Deputy Director, Public Works
Tony Moore, Deputy Director, Public Works
Janice Dickenson, Material Management Manager, Public Works
Charlie Crockett, Chief Assistant Purchasing Agent, Purchasing
