

#	Part #	Description	Unit Price	Qty	Discount	Ext Price
Bid Line Item 1.0						
MS350-48FP-HW						
1	MS350-48FP-HW	Meraki MS350-48FP L3 Stck Cld-Mngd 48x GigE 740W PoE Switch	\$8,407.09	10	40.00 %	\$84,070.90
					Total:	\$84,070.90
Total (Bid Line Item 1.0):						\$84,070.90
Bid Line Item 2.0						
MS390-48U-HW						
2	MS390-48U-HW	Meraki MS390 48GE L3 UPOE Switch	\$7,236.35	10	40.00 %	\$72,363.50
					Total:	\$72,363.50
MA-MOD-4X10G						
3	MA-MOD-4X10G	Meraki MS390 4x10GE Module	\$838.78	10	40.00 %	\$8,387.80
					Total:	\$8,387.80
Total (Bid Line Item 2.0):						\$80,751.30
Bid Line Item 3.0						
MS425-16-HW						
4	MS425-16-HW	Meraki MS425-16 L3 Cld-Mngd 16x 10G SFP+ Switch	\$10,116.89	10	40.00 %	\$101,168.90
					Total:	\$101,168.90
Total (Bid Line Item 3.0):						\$101,168.90
Bid Line Item 4.0						
LIC-MS350-48FP-3YR						
5	LIC-MS350-48FP-3YR	Meraki MS350-48FP Enterprise License and Support, 3YR	\$882.62	10	40.00 %	\$8,826.20
					Total:	\$8,826.20
LIC-MS390-48E-3Y						
6	LIC-MS390-48E-3Y	Meraki MS390 48-port Enterprise License and Support, 3 Year	\$1,294.94	10	40.00 %	\$12,949.40
					Total:	\$12,949.40
LIC-MS425-16-3YR						
7	LIC-MS425-16-3YR	Meraki MS425-16 Enterprise License and Support, 3YR	\$1,063.01	10	40.00 %	\$10,630.10
					Total:	\$10,630.10
Total (Bid Line Item 4.0):						\$32,405.70
Bid Line Item 5.0						
MR46-HW						



17	N9K-C9348-FX-B24C	2 Nexus 9348GC-FXP w/ 8x 100G Optics	\$22,582.35	5	40.00 %	\$112,911.75
18	MODE-ACI-LEAF	Dummy PID for mode selection	\$0.00	10	40.00 %	\$0.00
19	NXK-AF-PE	Dummy PID for Airflow Selection Port-side Exhaust	\$0.00	10	40.00 %	\$0.00
20	N9K-C9348GC-FX-B	Bundle PID for Nexus 9348GC-FXP Switch	\$0.00	5	40.00 %	\$0.00
21	ACI-N9KDK9-14.0	Nexus 9500 or 9300 ACI Base Software NX-OS Rel 14.0	\$0.00	5	40.00 %	\$0.00
22	NXK-ACC-KIT-1RU	Nexus 3K/9K Fixed Accessory Kit, 1RU front and rear removal	\$0.00	5	40.00 %	\$0.00
23	NXA-FAN-30CFM-F	Nexus Fan, 30CFM, port side exhaust airflow	\$0.00	15	40.00 %	\$0.00
24	NXA-PAC-350W-PE	Nexus NEBs AC 350W PSU - Port Side Exhaust	\$0.00	10	40.00 %	\$0.00
25	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	\$0.00	10	40.00 %	\$0.00
26	NXK-PICK-BIDI	PID to select QSFP-40/100-SRBD Optic in the bundle	\$0.00	5	40.00 %	\$0.00
27	QSFP-40/100-SRBD	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF	\$0.00	20	40.00 %	\$0.00
28	N9K-C9348GC-FX-B	Bundle PID for Nexus 9348GC-FXP Switch	\$0.00	5	40.00 %	\$0.00
29	ACI-N9KDK9-14.0	Nexus 9500 or 9300 ACI Base Software NX-OS Rel 14.0	\$0.00	5	40.00 %	\$0.00
30	NXK-ACC-KIT-1RU	Nexus 3K/9K Fixed Accessory Kit, 1RU front and rear removal	\$0.00	5	40.00 %	\$0.00
31	NXA-FAN-30CFM-F	Nexus Fan, 30CFM, port side exhaust airflow	\$0.00	15	40.00 %	\$0.00
32	NXA-PAC-350W-PE	Nexus NEBs AC 350W PSU - Port Side Exhaust	\$0.00	10	40.00 %	\$0.00
33	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	\$0.00	10	40.00 %	\$0.00
34	NXK-PICK-BIDI	PID to select QSFP-40/100-SRBD Optic in the bundle	\$0.00	5	40.00 %	\$0.00
35	QSFP-40/100-SRBD	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF	\$0.00	20	40.00 %	\$0.00
Total:						\$112,911.75
Total (Bid Line Item 12.0):						\$112,911.75
Bid Line Item 13.0						
N9K-C9504-B3-E						
36	N9K-C9504-B3-E	Nexus 9504 chassis bundle with 1Sup, 3PS, 2SC, 4 FM-E, 3Fan	\$52,788.43	10	40.00 %	\$527,884.30
37	MODE-NXOS	Dummy PID for mode selection	\$0.00	10	40.00 %	\$0.00
38	NXOS-9.3.7	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 9.3.7	\$0.00	10	40.00 %	\$0.00
39	N9K-SC-A	System Controller for Nexus 9500	\$0.00	20	40.00 %	\$0.00
40	N9K-C9504-FM-E	Fabric Module for N9504 with 100G support, ACI and NX-OS	\$0.00	40	40.00 %	\$0.00
41	N9K-C9504-RMK	Nexus 9504 Rack Mount Kit	\$0.00	10	40.00 %	\$0.00
42	N9K-C9500-ACK	Nexus 9500 Accessory Kit	\$0.00	10	40.00 %	\$0.00
43	CAB-AC-C6K-TWLK	Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US	\$0.00	30	40.00 %	\$0.00
44	N9K-C9504-FAN	Fan Tray for Nexus 9504 chassis, Port-side Intake	\$0.00	30	40.00 %	\$0.00

45	N9K-C9504-FM-CV	Nexus 9504 Fabric Module slot cover	\$0.00	20	40.00 %	\$0.00
46	N9K-C9500-LC-CV	Nexus 9500 Linecard slot cover	\$0.00	30	40.00 %	\$0.00
47	N9K-C9500-P-CV	Nexus 9500 Power Supply slot cover	\$0.00	10	40.00 %	\$0.00
48	N9K-SELECT-SUP-A+	PID to Select Default Supervisor: N9K-SUP-A+	\$0.00	10	40.00 %	\$0.00
49	N9K-SUP-A+	Supervisor for Nexus 9500	\$0.00	10	40.00 %	\$0.00
50	N9K-SUP-A+	Supervisor for Nexus 9500	\$8,065.13	10	40.00 %	\$80,651.30
51	N9K-X97160YC-EX	Nexus 9500 NX-OS linecard, 48p 10G/25G with 4p 100G QSFP28	\$13,420.37	10	40.00 %	\$134,203.70
52	N9K-SELECT-C95PAC	PID to Select Default Power Supply: N9K-PAC-3000W-B	\$0.00	30	40.00 %	\$0.00
53	N9K-PAC-3000W-B	Nexus 9500 3000W AC PS, Port-side Intake	\$0.00	30	40.00 %	\$0.00
Total:						\$742,739.30
Total (Bid Line Item 13.0):						\$742,739.30
Bid Line Item 14.0						
N9K-C93180-FX-B24C						
54	N9K-C93180-FX-B24C	2xNexus 93180YC-FX w/ 8x 100G Optics	\$45,784.10	5	40.00 %	\$228,920.50
55	MODE-NXOS	Dummy PID for mode selection	\$0.00	10	40.00 %	\$0.00
56	NXK-AF-PE	Dummy PID for Airflow Selection Port-side Exhaust	\$0.00	10	40.00 %	\$0.00
57	N9K-C93180YC-FX-B	Nexus 93180YC-FX bundle PID	\$0.00	5	40.00 %	\$0.00
58	NXOS-9.3.7	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 9.3.7	\$0.00	5	40.00 %	\$0.00
59	NXK-ACC-KIT-1RU	Nexus 3K/9K Fixed Accessory Kit, 1RU front and rear removal	\$0.00	5	40.00 %	\$0.00
60	NXA-FAN-30CFM-F	Nexus Fan, 30CFM, port side exhaust airflow	\$0.00	20	40.00 %	\$0.00
61	NXA-PAC-500W-PE	Nexus NEBs AC 500W PSU - Port Side Exhaust	\$0.00	10	40.00 %	\$0.00
62	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	\$0.00	10	40.00 %	\$0.00
63	NXK-PICK-BIDI	PID to select QSFP-40/100-SRBD Optic in the bundle	\$0.00	5	40.00 %	\$0.00
64	QSFP-40/100-SRBD	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF	\$0.00	20	40.00 %	\$0.00
65	N9K-C93180YC-FX-B	Nexus 93180YC-FX bundle PID	\$0.00	5	40.00 %	\$0.00
66	NXOS-9.3.7	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 9.3.7	\$0.00	5	40.00 %	\$0.00
67	NXK-ACC-KIT-1RU	Nexus 3K/9K Fixed Accessory Kit, 1RU front and rear removal	\$0.00	5	40.00 %	\$0.00
68	NXA-FAN-30CFM-F	Nexus Fan, 30CFM, port side exhaust airflow	\$0.00	20	40.00 %	\$0.00
69	NXA-PAC-500W-PE	Nexus NEBs AC 500W PSU - Port Side Exhaust	\$0.00	10	40.00 %	\$0.00
70	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	\$0.00	10	40.00 %	\$0.00
71	NXK-PICK-BIDI	PID to select QSFP-40/100-SRBD Optic in the bundle	\$0.00	5	40.00 %	\$0.00
72	QSFP-40/100-SRBD	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF	\$0.00	20	40.00 %	\$0.00
Total:						\$228,920.50

Total (Bid Line Item 14.0):						\$228,920.50
Bid Line Item 15.0						
C9300-48U-A						
73	C9300-48U-A	Catalyst 9300 48-port UPOE, Network Advantage	\$7,195.66	10	40.00 %	\$71,956.60
74	C9300-NW-A-48	C9300 Network Advantage, 48-port license	\$0.00	10	40.00 %	\$0.00
75	SC9300UK9-173	UNIVERSAL	\$0.00	10	40.00 %	\$0.00
76	PWR-C1-1100WAC-P	1100W AC 80+ platinum Config 1 Power Supply	\$0.00	10	40.00 %	\$0.00
77	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	10	40.00 %	\$0.00
78	C9300-SSD-NONE	No SSD Card Selected	\$0.00	10	40.00 %	\$0.00
79	NM-BLANK-T1	Cisco Catalyst Type 1 Network Module Blank	\$0.00	10	40.00 %	\$0.00
80	TE-C9K-SW	TE agent for IOSXE on C9K	\$0.00	10	40.00 %	\$0.00
81	C9300-DNA-A-48	C9300 DNA Advantage, 48-Port Term Licenses	\$0.00	10	40.00 %	\$0.00
82	C1-ADD-OPTOUT	Cisco DNA Premier Add-On Session Opt Out (No Fulfillment)	\$0.00	10	40.00 %	\$0.00
83	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	\$0.00	10	40.00 %	\$0.00
84	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	\$0.00	10	40.00 %	\$0.00
85	D-DNAS-EXT-S-T	Cisco DNA Spaces Extend Term License for Catalyst Switches	\$0.00	10	40.00 %	\$0.00
86	D-DNAS-EXT-S-3Y	Cisco DNA Spaces Extend for Catalyst Switching - 3Year	\$0.00	10	40.00 %	\$0.00
87	TE-EMBEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	\$0.00	10	40.00 %	\$0.00
88	TE-EMBEDDED-T-3Y	ThousandEyes - Enterprise Agents	\$0.00	10	40.00 %	\$0.00
89	C9300-NM-NONE	No Network Module Selected	\$0.00	10	40.00 %	\$0.00
90	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	\$0.00	10	40.00 %	\$0.00
91	C9300-SPS-NONE	No Secondary Power Supply Selected	\$0.00	10	40.00 %	\$0.00
92	C9300-STACK-NONE	No Stack Cable Selected	\$0.00	10	40.00 %	\$0.00
93	C9300-SPWR-NONE	No Stack Power Cable Selected	\$0.00	10	40.00 %	\$0.00
94	PWR-C1-BLANK	Config 1 Power Supply Blank	\$0.00	10	40.00 %	\$0.00
Total:						\$71,956.60
Total (Bid Line Item 15.0):						\$71,956.60
Bid Line Item 16.0						
C9130AXI-B						
95	C9130AXI-B	Cisco Catalyst 9130AX Series	\$1,458.17	10	40.00 %	\$14,581.70
96	SW9130AX-CAPWAP-K9	Capwap software for Catalyst 9130AX	\$0.00	10	40.00 %	\$0.00
97	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	\$0.00	10	40.00 %	\$0.00
98	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways-Recessed	\$0.00	10	40.00 %	\$0.00



<b>SFP-10G-SR=</b>					
125	SFP-10G-SR=	10GBASE-SR SFP Module	\$665.74	20	40.00 % \$13,314.80
<b>Total:</b>					<b>\$13,314.80</b>
<b>Total (Bid Line Item 18.0):</b>					<b>\$13,314.80</b>
<b>Bid Line Item 19.0</b>					
<b>QSFP-40G-SR4=</b>					
126	QSFP-40G-SR4=	40GBASE-SR4 QSFP Transceiver Module with MPO Connector	\$2,017.79	20	40.00 % \$40,355.80
<b>Total:</b>					<b>\$40,355.80</b>
<b>Total (Bid Line Item 19.0):</b>					<b>\$40,355.80</b>
<b>Bid Line Item 20.0</b>					
<b>QSFP-100G-SR4-S=</b>					
127	QSFP-100G-SR4-S=	100GBASE SR4 QSFP Transceiver, MPO, 100m over OM4 MMF	\$1,479.15	20	40.00 % \$29,583.00
<b>Total:</b>					<b>\$29,583.00</b>
<b>Total (Bid Line Item 20.0):</b>					<b>\$29,583.00</b>
<b>Bid Line Item 21.0</b>					
<b>GLC-LH-SMD=</b>					
128	GLC-LH-SMD=	1000BASE-LX/LH SFP transceiver module, MMF/SMF, 1310nm, DOM	\$661.88	20	40.00 % \$13,237.60
<b>Total:</b>					<b>\$13,237.60</b>
<b>Total (Bid Line Item 21.0):</b>					<b>\$13,237.60</b>
<b>Bid Line Item 22.0</b>					
<b>C9800-40-K9</b>					
129	C9800-40-K9	Cisco Catalyst 9800-40 Wireless Controller	\$27,744.03	10	40.00 % \$277,440.30
130	LIC-C9800-DTLS-K9	Cisco Catalyst 9800 Series Wireless Controller DTLS License	\$0.00	10	40.00 % \$0.00
131	SC980040K9-173	Cisco Catalyst 9800-40 Wireless Controller	\$0.00	10	40.00 % \$0.00
132	C9800-AC-750W-R	Cisco Catalyst 9800-40 750W AC Power Supply	\$0.00	10	40.00 % \$0.00
133	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$0.00	10	40.00 % \$0.00
134	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	\$0.00	10	40.00 % \$0.00
135	C9800-PWR-BLANK	Cisco 9800 Wireless Controller PS Blank	\$0.00	10	40.00 % \$0.00
<b>Total:</b>					<b>\$277,440.30</b>
<b>Total (Bid Line Item 22.0):</b>					<b>\$277,440.30</b>
<b>Bid Line Item 23.0</b>					
<b>TRN-CLC-004</b>					
136	TRN-CLC-004	1 Training credit. Expires in 1 yr. Team Captain required	\$92.00	200	8.00 % \$18,400.00
<b>Total:</b>					<b>\$18,400.00</b>
<b>Total (Bid Line Item 23.0):</b>					<b>\$18,400.00</b>
<b>Bid Line Item 30.0</b>					
<b>CP-8851-K9=</b>					
137	CP-8851-K9=	Cisco IP Phone 8851	\$389.54	1	40.00 % \$389.54
<b>Total:</b>					<b>\$389.54</b>
<b>Total (Bid Line Item 30.0):</b>					<b>\$389.54</b>

Bid Line Item 31.0						
CP-8832-K9						
138	CP-8832-K9	Cisco 8832 in Charcoal with accessories for North America	\$1,089.02	1	40.00 %	\$1,089.02
139	CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	\$0.00	1	40.00 %	\$0.00
Total:						\$1,089.02
Total (Bid Line Item 31.0):						\$1,089.02
Bid Line Item 32.0						
CP-7821-K9=						
140	CP-7821-K9=	Cisco UC Phone 7821	\$172.91	1	40.00 %	\$172.91
Total:						\$172.91
Total (Bid Line Item 32.0):						\$172.91
Bid Line Item 45 - Enterprise Support 8X5XNBD						
CON-SNT-N9348FXB						
141	CON-SNT-N9348FXB	SNTC-8X5XNBD Bundle PID for Nexus	\$1,314.00	10 for 36 mo(s)	25.00 %	\$13,140.00
Total:						\$13,140.00
CON-SNT-N9504B3E						
142	CON-SNT-N9504B3E	SNTC-8X5XNBD Nexus 9504 chassis b	\$18,791.93	10 for 36 mo(s)	25.00 %	\$187,919.30
Total:						\$187,919.30
CON-SNT-N93YCFXB						
143	CON-SNT-N93YCFXB	SNTC-8X5XNBD Nexus 93180YC-FX bun	\$3,010.50	10 for 36 mo(s)	25.00 %	\$30,105.00
Total:						\$30,105.00
CON-SNT-C93004UA						
144	CON-SNT-C93004UA	SNTC-8X5XNBD Catalyst 9300 48-port UPOE, Network Adva	\$1,852.27	10 for 36 mo(s)	25.00 %	\$18,522.70
Total:						\$18,522.70
CON-SNT-C913BIXI						
145	CON-SNT-C913BIXI	SNTC-8X5XNBD Cisco Catalyst 9130AX Series	\$189.00	10 for 36 mo(s)	25.00 %	\$1,890.00
Total:						\$1,890.00
CON-SNT-C9504YA4						
146	CON-SNT-C9504YA4	SNTC-8X5XNBD Catalyst 9500 48-port 25/100G only, Adva	\$3,939.75	10 for 36 mo(s)	25.00 %	\$39,397.50
Total:						\$39,397.50
CON-SNT-C98004KA						
147	CON-SNT-C98004KA	SNTC-8X5XNBD Cisco Catalyst 9800-40 Wireless Controll	\$11,700.00	10 for 36 mo(s)	25.00 %	\$117,000.00
Total:						\$117,000.00
CON-SNT-CP8851K9						
148	CON-SNT-CP8851K9	SNTC-8X5XNBD Cisco UC Phone 8851	\$45.00	1 for 36 mo(s)	25.00 %	\$45.00
Total:						\$45.00
CON-SNT-CPK8832K						
149	CON-SNT-CPK8832K	SNTC-8X5XNBD Cisco IP Conference Phone 8832 in Char	\$198.00	1 for 36 mo(s)	25.00 %	\$198.00
Total:						\$198.00
CON-SNT-CP7821K9						
150	CON-SNT-CP7821K9	SNTC-8X5XNBD Cisco UC Phone 7821	\$22.50	1 for 36 mo(s)	25.00 %	\$22.50



						<b>Total:</b>	<b>\$22.50</b>
						<b>Total (Bid Line Item 45 - Enterprise Support 8X5XNBD):</b>	<b>\$408,240.00</b>
<b>Bid Line Item 45.2 Software Subscription</b>							
151	C1A1TN9300GF-3Y	Data Center Networking Advantage Term N9300 GF, 3Y	\$5,062.82	10	40.00 %	\$50,628.20	
152	SVS-B-N9K-ADV-GF	EMBEDDED SOLN SUPPORT SWSS FOR ACI NEXUS 9K	\$0.00	10	40.00 %	\$0.00	
153	C1E1TN9500M4-3Y	DCN Essentials Term N9500 M4, 3Y	\$17,810.28	10	40.00 %	\$178,102.80	
154	SVS-B-N9K-ESS-M4	EMBEDDED SOLN SUPPORT SWSS FOR ACI NEXUS 9K	\$0.00	10	40.00 %	\$0.00	
155	C1A1TN9300XF-3Y	DCN Advantage Term N9300 XF, 3Y	\$12,024.07	10	40.00 %	\$120,240.70	
156	SVS-B-N9K-ADV-XF	EMBEDDED SOLN SUPPORT SWSS FOR ACI NEXUS 9K	\$0.00	10	40.00 %	\$0.00	
157	C9300-DNA-A-48-3Y	C9300 DNA Advantage, 48-Port, 3 Year Term License	\$2,432.44	10	40.00 %	\$24,324.40	
158	AIR-DNA-A-3Y	Wireless Cisco DNA On-Prem Advantage, 3Y Term Lic	\$358.09	10	40.00 %	\$3,580.90	
159	C9500-DNA-A-3Y	Cisco Catalyst 9500 DNA Advantage 3 Year License	\$7,807.04	10	40.00 %	\$78,070.40	
						<b>Total (Bid Line Item 45.2 Software Subscription):</b>	<b>\$454,947.40</b>
<b>Identiv</b>							
160	MX-4-N3	Mx-4 Controller - 4 Door with SNIB3	\$980.64	20.00	0.00 %	\$19,612.80	
161	MX-8-N3	Mx-8 Controller - 8 Door with SNIB3	\$1,672.41	20.00	0.00 %	\$33,448.20	
162	MEB/CB128	Memory Expansion Board - Code 128K	\$231.03	20.00	0.00 %	\$4,620.60	
163	AEB8	Alarm Expansion Board - 8 Inputs	\$153.45	20.00	0.00 %	\$3,069.00	
164	REB8	RELAY EXPANSION BOARD - 8 RELAYS	\$153.45	20.00	0.00 %	\$3,069.00	
165	MX-UK-4-8	UPGRADE KIT - MX-4 TO MX-8	\$889.66	20.00	0.00 %	\$17,793.20	
166	MRIA	MATCH2 Reader Interface Assy	\$77.59	20.00	0.00 %	\$1,551.80	
167	MB2	Surface Mounting Box	\$14.66	20.00	0.00 %	\$293.20	
168	Mx-1	Mx-1 Controller - 1 Door PoE+ Edge	\$327.59	20.00	0.00 %	\$6,551.80	
169	MELM3	MINIATURE EMBEDDED LINE MODULE 3	\$4.07	40.00	0.00 %	\$162.80	
170	M64N3	DIGI*TRAC Model 64N3 - 64 RELAY - 115VAC	\$2,241.38	20.00	0.00 %	\$44,827.60	
						<b>Total (Identiv):</b>	<b>\$135,000.00</b>
						<b>Sub Total:</b>	<b>\$3,252,886.47</b>
						<b>Grand Total:</b>	<b>\$3,252,886.47</b>

Quote valid for 30 days. Payment of invoices are due within 30 days from date of invoice unless other terms are issued. Late payments are subject to interest charges of the lesser of 1½% per month or the maximum amount allowed by law. All prices subject to change without notice. Supply subject to availability. This Quote is subject to Presidio's Standard Terms and Conditions below. Any changes to the following Terms and Conditions must be accepted in writing by Presidio, otherwise, CLIENT agrees to be bound by the following Terms and Conditions and pricing contained herein:

#### Pricing

- Quoted prices exclude applicable taxes. Invoicing will include applicable taxes unless a valid tax exempt certificate is provided.
- The price included herein reflects a 3% discount for payment by cash, check or wire transfer. This discount will not apply in the event that CLIENT pays using a credit card or debit card.
- Prices exclude freight, handling or insurance (unless itemized in the quote).
- Pricing for Professional Services are best-effort estimates only. Actual pricing will be finalized as part of a mutually-agreeable Statement of Work.

#### Invoicing

- CLIENT is billed upon shipment from the manufacturer and shall accept and pay for partial shipment of products.
- Usage-Based Services Terms and Conditions. For Usage-Based Services purchased by CLIENT, Presidio shall invoice CLIENT once a month. Notwithstanding the amounts included on the applicable purchase order, the invoice for Usage-Based Services will vary from month to month based upon CLIENT's usage and CLIENT shall be obligated to pay all charges for the Usage-Based Services used by CLIENT in the previous month. If CLIENT is delinquent in its payment obligations for the Usage-Based Services, then, upon reasonable, prior notice, Presidio reserves the right to suspend or discontinue such services at its sole discretion. CLIENT acknowledges and agrees that such discontinuation or suspension by PRESIDIO will not constitute a breach of PRESIDIO'S obligations to CLIENT. CLIENT agrees to indemnify and hold harmless PRESIDIO for any resulting damages due to the suspension or discontinuation of the Usage-Based Services due to CLIENT's delinquent or non-payment.
- Enterprise Software, Licensing and Subscription Services ("Enterprise Agreement"). For Third-Party-provided, enterprise-based software licensing and services, Presidio shall invoice CLIENT according to the terms of the Enterprise Agreement between CLIENT and the Third Party. If CLIENT is delinquent in its payment obligations hereunder, then, upon reasonable, prior notice, Presidio reserves the right to suspend or discontinue such services at its sole discretion. CLIENT acknowledges and agrees that such discontinuation or suspension by PRESIDIO will not constitute a breach of PRESIDIO'S obligations to CLIENT. CLIENT agrees to indemnify and hold harmless PRESIDIO for any resulting damages due to the suspension or discontinuation of the services due to CLIENT's delinquent or non-payment.

#### Freight, Handling, Shipping

- CLIENT will be billed for Presidio's and/or the manufacturer's freight charges.
- Title/Risk of loss passes to CLIENT Freight on Board (FOB) origin (FOB destination (CONUS) applicable to Federal Government CLIENTS only) unless otherwise agreed to in writing by Presidio. Orders shipped from a manufacturer to Presidio at CLIENT request for warehousing, configuration, storage or otherwise, shall be deemed to have been shipped to CLIENT FOB origin.
- Presidio accepts no responsibility / liability in connection with the shipment.
- International delivery services include (i) Consolidated billing in USD for all international deliveries (ii) Consolidated contracting with one entity, namely Presidio (iii) Single point of contact (iv) Freight forwarding including exportation permits, application of tariff headings, customs clearance (including import permits, licenses, certificates) (v) Asset Management, Tracking & Reporting.
- Goods held in a Presidio warehouse either a) at the CLIENT's request or b) in the event CLIENT refuses to accept delivery, may be subject to warehousing fees of 1% of the list price of such goods.

#### Warranty and Limitation of Liability

- Product is warranted by the Manufacturer, not by Presidio. Please consult Manufacturer for warranty terms. IN NO EVENT SHALL PRESIDIO BE LIABLE TO CLIENT FOR ANY INDIRECT, INCIDENTAL, SPECIAL, CONSEQUENTIAL, EXEMPLARY, OR PUNITIVE DAMAGES OF ANY KIND WHATSOEVER, ARISING IN CONTRACT, TORT OR OTHERWISE, EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. PRESIDIO'S ENTIRE LIABILITY AND CLIENT'S EXCLUSIVE REMEDY FOR DAMAGES FROM ANY CAUSE WHATSOEVER, INCLUDING, BUT NOT LIMITED TO, NONPERFORMANCE OR MISREPRESENTATION, AND REGARDLESS OF THE FORM OF ACTIONS, SHALL BE LIMITED TO THE AMOUNT WHICH HAS BEEN ACTUALLY PAID TO PRESIDIO BY CLIENT FOR PRODUCTS HEREUNDER.

#### Return Policy

- CLIENTS return rights are subject to the return policies (& fees including restocking) of the applicable manufacturer
- A Presidio-issued Return Material Authorization (RMA) is required & needs to accompany returned items before any credit is issued to a CLIENT. Presidio reserves the right to deny RMA requests in the event the Manufacturer will not provide for an authorized return. If integration of product is performed at a Presidio facility, transfer of ownership occurs as of inception of integration regardless of shipment terms as manufacturers will not accept return of open product.
- CLIENTS have 15 calendar days from original ship date to request a RMA (unless shorter period is required by manufacturer)
- Items returned must be in original shipping cartons, unopened, unused, undamaged and unaltered failing which Presidio is entitled to reject acceptance of items or charge further fees
- The CLIENT is responsible for shipping fees to the destination highlighted in the RMA
- Opened software cannot be returned

#### Cancellation Policy

- CLIENT's cancellation of purchase order rights are subject to the cancellation policies (& fees) of the applicable manufacturer

#### Leases

- In the event Presidio does not receive payment for leased goods purchased on the CLIENT's behalf from the applicable third-party financing entity, CLIENT is obligated to pay Presidio for all such goods as indicated in the applicable Presidio invoice.

#### Software terms

- Software is subject to the license terms that accompany it.
- License terms are established between the CLIENT & owner of the software
- Unless Presidio is the owner or licensor, Presidio makes no representations and/or warranties relating to its operation, ownership or use.
- Delivery of software licenses are agreed to be accepted in electronic form from the third party software company. Otherwise, you agree to self-accrue any applicable sales tax at the rate in effect for the jurisdiction

#### Term and Termination of Orders: Usage-Based Services, Enterprise Agreements and Multi-Year Orders

- The terms of use for Usage-Based Services (i.e. Cisco-provided WebEx or Software as a Service (SaaS)) are established by the applicable third-party provider of such services either at the applicable third-party provider website or via the separate agreement between CLIENT and third-party provider.
- The "Initial Term" of an order for Usage-Based Services and/or Enterprise Agreement ("Order") starts on the date the Usage-Based Services and/or Enterprise Agreement are available for use by CLIENT and lasts for the time period stated in the Order. After the Initial Term, unless prohibited by applicable law, there will be an automatic "Renewal Term" of the same length of time unless CLIENT notifies Presidio in writing that CLIENT does not want to renew at least sixty (60) days before the end of the then current Initial Term or Renewal Term. If the fees will change for the Renewal Term, Presidio will notify CLIENT reasonably in advance of the Renewal and in time for CLIENT to accept or reject renewing the Usage-Based Services and/or Enterprise Agreement. If CLIENT agrees with the fee changes, CLIENT may do nothing and the new fees will apply for the upcoming Renewal Term.
- Either party may terminate an Order by providing the other party written notice of termination at least sixty (60) days before the end of such Initial or Renewal Term. The termination will be effective on the last day of the Initial or Renewal Term and CLIENT will pay for the Usage-Based Services and/or Enterprise Agreement until the end of the current Initial or Renewal Term regardless of when CLIENT provided notice. Notwithstanding the foregoing, Usage-Based Services and Enterprise Agreements ordered are strictly non-cancelable during the Initial Term or Renewal Term except as otherwise provided in the applicable Service Terms and/or otherwise agreed upon in writing by Presidio. CLIENT will not be entitled to any refund for terminated Usage-Based Services or Enterprise Agreements during the Initial Term or Renewal Term except as agreed upon in writing by Provider and/or Presidio

#### Multi-Year Agreements

- For multi-year agreements, CLIENT expressly agrees to enter into a binding, non-cancelable agreement per the billing schedule set forth in the quote. THE CLIENT ACKNOWLEDGES AND AGREES THAT THE CLIENT'S AGREEMENT AND PAYMENTS FOR A MULTI-YEAR TRANSACTION ARE ESSENTIAL ELEMENTS OF THE BASIS OF THE BARGAIN BETWEEN THE PARTIES FOR MULTI-YEAR AGREEMENTS, SUCH THAT PRESIDIO WOULD NOT HAVE ENTERED INTO A MULTI-YEAR TRANSACTION WITHOUT SUCH AGREEMENT.

#### SmartNet (Third party Maintenance)

- CLIENTS rights are subject to the terms provided by the applicable manufacturer. (per website address)
- Delivery of software maintenance, including upgrades and updates are agreed to be accepted electronically. Otherwise, you agree to self-accrue applicable sales tax.

**Confidential Information.**

- CLIENT agrees that this quote is Presidio Confidential Information. CLIENT shall not disclose this quote to any third party for any purpose. CLIENT agrees to protect this Quote to the same extent that it protects its own Confidential Information, but with no less than a reasonable degree of care.

**Export Law Compliance.**

- CLIENT has been advised that any hardware or software provided to CLIENT via this Quote and/or subsequent purchase order may be subject to the U.S. Export Administration Regulations. CLIENT agrees to comply with all applicable United States export control laws, and regulations, as from time to time amended, including without limitation, the laws and regulations administered by the United States Department of Commerce and the United States Department of State.

**Miscellaneous Terms**

- Preprinted terms appearing on CLIENT Purchase Orders must be accepted in writing by Presidio to be applicable. Presidio's performance of such purchase order shall not constitute Presidio's acceptance of new or different terms, including pre-printed terms on such order. In absence of a purchase order, CLIENT agrees that its signature below grants Presidio the right to invoice CLIENT and authorizes payment to Presidio for the amounts owed.

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

\_\_\_\_\_  
Customer Signature

\_\_\_\_\_  
Date