

**Agenda Item Summary**BOC Meeting Date
3/18/2020**Requesting Agency**

Information Technology

Commission Districts Affected

All Districts

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to extend existing contract - Information Technology, Bid# 17ITB104198B-BR, Wireless Services and Equipment, in the amount of \$750,000.00 with AT&T Mobility, LLC (Atlanta, GA) to provide County wide wireless communication services and equipment for an additional nine month period effective April 1, 2020 through December 31, 2020.

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-420, contract modifications within the scope of the contract and necessary for contract completion of the contract, in the specifications, services, time of performance or terms and conditions of the contract shall be forwarded to the Board of Commissioners for approval.

Is this Item related to a Strategic Priority Area? *(If yes, note strategic priority area below)*

Yes Open and Responsible Government

Is this a purchasing item?

Yes

Summary & Background*(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

Scope of Work: The Information Technology Department requests approval to extend the existing contract to provide wireless communication services and equipment to the County. This extension will provide continuation of services until a new solicitation is issued and awarded. On November 25, 2019, the County issued solicitation 19ITBC122339B-RD, Wireless Communication Services and Devices, on December 30, 2019, 4 bids were received. After review of the bids, the User Department and the Purchasing Agent determined that it was in the County's best interest to cancel the solicitation, revise the scope of work and to re-solicit the services.

Community Impact: Fulton County staff will be able to respond to customer needs, and provide communication to team members from remote locations, therefore being able to serve the public more efficiently.

Department Recommendation: FCIT recommends approval.

Project Implications: County staff will have the capability to communicate using wireless devices to aid in day to day operations for Fulton County Departments.

Agency Director Approval**County Manager's Approval**

Typed Name and Title

Felicia Strong-Whitaker, Director

Phone

(404) 612-5800

Signature

Date

Community Issues/Concerns: None.

Department Issues/Concerns: None.

History of BOC Agenda Item:

CURRENT CONTRACT HISTORY	BOC ITEM	DATE	DOLLAR AMOUNT
Original Award Amount	16-1123	12/07/16	\$790,567.86
Renewal No. 1	17-0865	10/18/17	\$1,176,867.00
Renewal No. 2	18-0822	11/7/18	\$995,910.00
Amendment No. 1	18-0947	12/19/18	\$0.00
Extension No. 1	19-1130	12/18/19	\$250,000.00
Extension No. 2			\$750,000.00
Total Revised Amount			\$3,963,344.86

Contract & Compliance Information	(Provide Contractor and Subcontractor details.)
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Contract Value:

Prime Vendor:

Prime Status:

Location:

County:

Prime Value:

\$750,000.00

AT&T Mobility, LLC

Non-Minority

Atlanta, GA

Fulton County

\$750,000.00 or 100.00%

Total Contract Value:

Total M/FBE Value:

\$750,000.00 or 100.00%

\$-0-

Solicitation Information	NON-MFBE	MBE	FBE	TOTAL
No. Bid Notices Sent:				
No. Bids Received:				

Total Contract Value	\$750,000.00 or 100.00%
Total M/FBE Values	\$-0-
Total Prime Value	\$750,000.00 or 100.00%

Fiscal Impact / Funding Source Each agency will utilize identified funds for wireless equipment and services, Object Code 1494-\$750,000.00.	<i>(Include projected cost, approved budget amount and account number, source of funds, and any future funding requirements.)</i>
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Exhibits Attached Exhibit 1: Extension Agreement No. 2 Exhibit 2: Contractor Performance Report	<i>(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)</i>
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Source of Additional Information Glenn Melendez, Interim CIO, (404) 612-0192	<i>(Type Name, Title, Agency and Phone)</i>
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Agency Director Approval		County Manager's Approval
Typed Name and Title Felicia Strong-Whitaker, Director	Phone (404) 612-5800	
Signature	Date	

Revised 03/12/09 (Previous versions are obsolete)

Procurement**Contract Attached:**
Yes**Previous Contracts:**
Yes**Solicitation Number:**
17ITB104198B-BR**Submitting Agency:**
Information
Technology**Staff Contact:**
Glenn Melendez, CIO**Contact Phone:**
404-612-0192**Description:** To provide wireless communication services and equipment to County employees**FINANCIAL SUMMARY****Total Contract Value:**

Original Approved Amount: \$790,567.86
 Previous Adjustments: \$3,213,344.86
 This Request: \$750,000.00
 TOTAL: \$3,963,344.86

MBE/FBE Participation:

Amount: . %: .
 Amount: . %: .
 Amount: \$-0- 0.00%: .
 Amount: . %: .

Grant Information Summary:

Amount Requested: . ☐ Cash
 Match Required: . ☐ In-Kind
 Start Date: . ☐ Approval to Award
 End Date: . ☐ Apply & Accept
 Match Account \$: .

Funding Line 1:

Each agency will
utilize identified funds
for wireless equipment
and services, Object
Code 1494.

Funding Line 2:

.

Funding Line 3:

.

Funding Line 4:

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KEY CONTRACT TERMS**Start Date:**

4/1/2020

End Date:

12/31/2020

Cost Adjustment:

\$750,000.00

Renewal/Extension Terms:

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ROUTING & APPROVALS

(Do not edit below this line)

X	Originating Department:	Melendez, Glenn	Date: 3/6/2020
X	County Attorney:	Ringer, Cheryl	Date: 3/10/2020
X	Purchasing/Contract Compliance:	Strong-Whitaker, Felicia	Date: 3/10/2020
X	Finance/Budget Analyst/Grants Admin:	Stewart, Hugh	Date: 3/9/2020
.	Grants Management:	.	Date: .
X	County Manager:	Anderson, Dick	Date: 3/10/2020

EXTENSION NO. 2 TO FORM OF CONTRACT

Contractor: AT&T Mobility, LLC

Contract No. 17ITB104198B-BR, WIRELESS COMMUNICATION SERVICES AND DEVICES

Address: 1280 Lake Boulevard, 4th Floor
City, State Atlanta, GA 30319

Telephone: 404-281-9206

E-mail: markp.roberts@att.com

Contact: Mark Roberts
Sales Director

W I T N E S S E T H

WHEREAS, Fulton County ("County") entered into a Contract with AT&T Mobility to provide WIRELESS COMMUNICATION SERVICES AND DEVICES, dated January 1, 2017 on behalf of the Department of Information Technology and

WHEREAS, the County wishes to extend the subject contract, with all terms and conditions unchanged, for an additional nine month period; and

WHEREAS, the scope of work on the existing contract shall remain the same and;

WHEREAS, the Contractor has performed satisfactorily over the period of the contract; and

WHEREAS, this Extension was approved by the Fulton County Board of Commissioners on *[Insert Board of Commissioners approval date and item number]*.

NOW, THEREFORE, the County and the Contractor agree as follows:

This Extension No. 2 to Form of Contract is effective as of the 1st day of April 2020, between the County and AT&T Mobility, LLC, who agree that all Services specified will be performed by in accordance with this Extension No. 2 to Form of Contract and the Contract Documents for an additional three month period, with the contract ending as of 31st day December of 2020.

1. **COMPENSATION:** The services herein shall be performed by Contractor for a total amount not to exceed \$750,000.00.

2. **LIABILITY OF COUNTY:** This Extension No. 2 to Form of Contract shall not become binding on the County and the County shall incur no liability upon same until such agreement has been executed by the Chair to the Commission, attested to by the Clerk to the Commission and delivered to Contractor.
3. **EFFECT OF EXTENSION NO. 2 TO FORM OF CONTRACT:** Except as modified by this Extension No. 2 to Form of Contract, the Contract, and all Contract Documents, remain in full force and effect.

[INTENTIONALLY

LEFT

BLANK]

IN WITNESS THEREOF, the Parties hereto have caused this Contract to be executed by their duly authorized representatives as attested and witnessed and their corporate seals to be hereunto affixed as of the day and year date first above written.

OWNER:

FULTON COUNTY, GEORGIA

CONSULTANT:

AT & T MOBILITY, LLC

Robert L. Pitts, Chairman
Fulton County Board of Commissioners

ATTEST:

Mark Roberts
AT&T State of Georgia Account
Team
ATTEST:

Tonya R. Grier
Interim Clerk to the Commission

(Affix County Seal)

APPROVED AS TO FORM:

Secretary/
Assistant Secretary

(Affix Corporate Seal)

ATTEST:

Office of the County Attorney

APPROVED AS TO CONTENT:

Notary Public

County: _____

Glenn Melendez, Interim CIO
Information Technology

Commission Expires: _____

(Affix Notary Seal)

ITEM#: _____ RCS: _____ RECESS MEETING	ITEM#: _____ RM: _____ REGULAR MEETING
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DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE

CONTRACTORS PERFORMANCE REPORT
OTHER SERVICES

Report Period Start	Report Period End	Contract Period Start	Contract Period End
1/1/2019	11/26/2019	1/1/2019	12/31/2019
PO Number			PO Date
17ITB104198B-BR			
Department	Information Technology		
Bid Number	17ITB104198B-BR		
Service Commodity	Wireless Communication		
Contractor	AT&T Mobility		

= Unsatisfactory	<i>Achieves contract requirements less than 50% of the time, not responsive, effective and/or efficient, unacceptable delay, incompetence, high degree of customer dissatisfaction.</i>
= Poor	<i>Achieves contract requirements 70% of the time. Marginally responsive, effective and/or efficient; delays require significant adjustments to programs; key employees marginally capable; customers somewhat satisfied.</i>
= Satisfactory	<i>Achieves contract requirements 80% of the time; generally responsive, effective and/or efficient; delays are excusable and/or results in minor programs adjustments; employees are capable and satisfactorily providing service without intervention; customers indicate satisfaction.</i>
= Good	<i>Achieves contract requirements 90% of the time. Usually responsive; effective and/or efficient; delays have not impact on programs/mission; key employees are highly competent and seldom require guidance; customers are highly satisfied.</i>
= Excellent	<i>Achieves contract requirements 100% of the time. Immediately responsive; highly efficient and/or effective; no delays; key employees are experts and require minimal directions; customers expectations are exceeded.</i>

. Quality of Goods/Services (-Specification Compliance - Technical Excellence - Reports/Administration - Personnel Qualification)

☐ 0
☐ 1
☐ 2
☐ 3
☒ 4

Comments:

AT&T continues to provide quality goods and services related to equipment and services. AT&T remains in compliance with Fulton County needs and provides reports and administrative support in a timely manner.

. Timeliness of Performance (-Were Milestones Met Per Contract - Response Time (per agreement, if applicable) - Responsiveness to Direction/Change - On time Completion Per Contract)

☐ 0
☐ 1
☐ 2
☐ 3
☒ 4

Comments:

The vendor is proactive in notifying the County when equipment has reached its end of life and promptly provides replacement options. The vendor also provides the County with strategies and solutions for the County's business needs.

. Business Relations (-Responsiveness to Inquiries - Prompt Problem Notifications)

☐ 0
☐ 1

Comments:

20-0224

AT&T provide prompt responses to Fulton County inquiries in expeditious manner. Issues and Challenges are promptly addressed and resolutions to it only provided to the County but premier support is extended.

4

Customer Satisfaction (-Met User Quality Expectations - Met Specification - Within Budget - Proper Invoicing - No Substitutions)

- 0
- 1
- 2
- 3
- 4

Comments:

AT&T provides invoices as requested per the contract. Problems and discrepancies are promptly addressed and corrections are made in a satisfactory manner.

Contractors Key Personnel (-Credentials/Experience Appropriate - Effective Supervision/Management - Available as Needed)

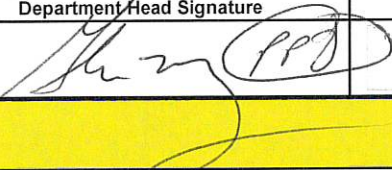
- 0
- 1
- 2
- 3
- 4

Comments:

AT&T provides Fulton County with dedicated support staff in the areas of Service, Account Support and technological solutions. The staff assigned to the Fulton County account are knowledgeable and innovative. The current assigned Account staff have assisted with several major implementations to include Superbowl and FirstNet.

Overall Performance Rating: 3.8

Would you select/recommend this vendor again? Check box for Yes. Leave Blank for No)	Rating completed by:	Chiquita BARNESWELL
<input checked="" type="radio"/> Yes <input type="radio"/> No		

Department Head Name	Department Head Signature	Date
Nicole Keaton-HART		11/27/19