



# INTEROFFICE MEMORANDUM

**TO:** Felicia Strong-Whitaker, Chief Purchasing Agent  
Department of Purchasing & Contract Compliance

**FROM:** Evaluation Committee Recommendation Letter

**DATE:** October 24, 2025

**PROJECT:** 25RFP021025K-CRB - Progressive Design/Build for Boat Rock Road  
Sanitary Sewer Extension

In accordance with the Purchasing Code, a duly appointed Evaluation Committee has reviewed the proposals submitted in response to the above-reference project on behalf of the Fulton County Public Works Department.

Three (3) qualified firms submitted proposals for evaluation and consideration for award of this project:

1. Garney Companies, Inc.
2. John D Stephens, Inc (JDS)
3. Ruby-Collins, Inc. / BenchMark Management, LLC (Joint Venture)

After review, evaluation and consideration of all available information related to the requirements and evaluation criteria of the RFP, the Evaluation Committee has determined that the proposal submitted by **Garney Companies, Inc.** with a total score of **84.42%**, is the recommended vendor for the award of **25RFP021025K-CRB - Progressive Design/Build for Boat Rock Road Sanitary Sewer Extension.**

Evaluation Committee Recommendation Letter

October 24, 2025

Page | 2

The Evaluation Committee members attest that each member scored each proposal independently in accordance with the evaluation criteria set forth in the Request for Proposal and that their individual score is a part of the final scores in the attached Evaluation Matrix.

**SELECTION COMMITTEE MEMBERS:**

DocuSigned by:



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Terry Peters, Deputy Director – Technical Services  
Public Works Department

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Alberto Bechara, Engineering Administrator  
Public Works Department

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Timothy Mullen, Engineering Administrator  
Public Works Department

Evaluation Committee Recommendation Letter

October 24, 2025

Page | 3

<b>EVALUATION CRITERIA</b>	<b>WEIGHT</b>	<b>Garney Companies, Inc.</b>	<b>John D Stephens, Inc (JDS)</b>	<b>Ruby-Collins, Inc. / BenchMark Management, LLC (Joint Venture)</b>
<b>Project Plan/Approach to Work</b>	<b>20.00</b>	<b>16.67</b>	<b>18.33</b>	<b>15.00</b>
<b>Qualifications of Key Personnel</b>	<b>30.00</b>	<b>27.50</b>	<b>27.50</b>	<b>27.50</b>
<b>Relevant Project Experience/Past Performance</b>	<b>30.00</b>	<b>27.50</b>	<b>27.50</b>	<b>25.00</b>
<b>Availability of Key Personnel</b>	<b>3.00</b>	<b>2.75</b>	<b>2.25</b>	<b>3.00</b>
<b>Local Preference</b>	<b>5.00</b>	<b>0.00</b>	<b>0.00</b>	<b>5.00</b>
<b>Service-Disabled Veterans Preference</b>	<b>2.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Cost Proposal</b>	<b>10.00</b>	<b>10.00</b>	<b>8.79</b>	<b>3.54</b>
<b>TOTAL SCORE:</b>	<b>100.00</b>	<b>84.42</b>	<b>84.37</b>	<b>79.04</b>

*\*To sum Total Score columns highlight the row and press F9*