



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Chief Purchasing Agent,
Purchasing and Contract Compliance

FROM: Joseph Davis, Director, DREAM

DATE: June 4, 2026

SUBJECT: Recommendation Award – ITB #26ITB1611210C-JNJ
Standby Fencing Installation and Repair -FY2027

Recommendation: We are recommending approval of the lowest bidder for Standby Fencing Installation and Repair in the amount of \$200,000, with Osborne & Witt, Inc. dba Allied Fence Company, Inc. (Mableton, GA) to provide standby fencing installation and repair services for Fulton County. Effective dates: January 1, 2027 through December 31, 2027, with two renewal options.

DISCUSSION: The recommendation for the award to provide standby fencing installation and repair for Fulton County facilities is based on the bidders' prices per Sections. **Section A:** Chain Link (galvanized & vinyl coated) Fence and **Section B:** Ornamental Iron and Steel Fence; which includes the Contractor's calculation from a given estimated annual project number for new installation and repair cost, per hourly rate, number of laborers, number of required hours, and total materials cost for each similar project to determine the lowest responsible bidder.

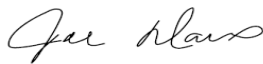
The County received and evaluated four (4) bids responses to the solicitation. Osborne & Witt, Inc. dba Allied Fence Company, Inc. submitted the lowest responsible and responsive bid in the amount of \$92,946.20; Hawk Fences LLC submitted the second lowest responsible and responsive bid in the amount of \$97,415.00; Levonne Industries LLC submitted the third lowest responsible and responsive bid in the amount of \$158,225.00 and ZBS and Associates submitted the fourth lowest responsible and responsive bid in the amount of \$282,100.00.

After careful review we recommend Osborne & Witt, Inc. dba Allied Fence Company, Inc. the lowest responsible and responsive bidder to provide on-site standby fencing installation and repair services countywide. Allied Fence has the current contract with Fulton County and has performed very good and highly competent as a fencing contractor for Fulton County as stated in their performance report.

Recommended Bidder	Base Bid Amount	Award Authority
Osborne & Witt, Inc. dba Allied Fence Company, Inc.	\$92,946.20	\$200,000.00

This is a time and material contract. The requested spending authority covers the cost for materials and labor hours for the replacement and maintenance repairs for installation of galvanized chain link fencing.

Funding for this recommendation is subject to availability of funds adopted for FY2027 by BOC for account # 100-520-5211-1160.

Authorized Signature:  Date: 6-4-26
(By Director/Deputy Director)

If you require additional information, contact Khandi Flowers at (404) 612-7944.

Cc. Tim Dimond, Deputy Director, DREAM
Sam Bakare, Construction Manager, DREAM
Mark Moore, Landscape Architect 1, DREAM
Mark Hawks, CAPA, Team C, Purchasing & Contract Compliance
Jakeiah Johnson APA, C Team, Purchasing & Contract Compliance
Harry Jordan, Contract Management Administrator, Purchasing/DREAM
Romel Jackson, Contracting Officer, Purchasing/DREAM