

Contract Renewal Evaluation Form

Date:	November 14, 2022
Department:	INFORMATION TECHNOLOGY
Contract Number:	21ITB1007B-PS
Contract Title:	Network Equipment Maintenance & Support

Instructions:

It is extremely important that every contract be rigidly scrutinized to determine if the contract provides the County with value. Each renewal shall be reviewed and answers provided to determine whether services should be maintained, services/scope reduced, services brought in-house or if the contract should be terminated. Please submit a completed copy of this form with all renewal requests.

1. Describe what efforts were made to reduce the scope and cost of this contract.

IT Networking team has expanded its knowledge base in order to accommodate supporting new technology. This will reduce reliance upon some professional services provided through this contract. Being mindful of upcoming projects, technology required to support those projects and cost associated have been measures taken to keep within bounds of this contract.

2. Describe the analysis you made to determine if the current prices for this good or service is reflective of the current market. Check all applicable statements and provide documentation:

Internet search of pricing for same product or service:

Date of search:	November 14, 2022
Price found:	11049.99
Different features / Conditions:	Same product
Percent difference between internet price and renewal price:	27.16

Explanation / Notes:

On average for all networking equipment purchased, compared to other VARs advertised price, Presidio pricing comes in 27% lower.

Market Survey of other jurisdictions:

Date contacted:	Click here to enter a date.
Jurisdiction Name / Contact name:	Click here to enter text.
Date of last purchase:	Click here to enter a date.
Price paid:	Click here to enter text.
Inflation rate:	Click here to enter text.
Adjusted price:	Click here to enter text.
Percent difference between past purchase price and renewal price:	Click here to enter text.
Are they aware of any new vendors?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Are they aware of a reduction in pricing in this industry?	<input type="checkbox"/> Yes <input type="checkbox"/> No
How does pricing compare to Fulton County's award contract?	Click here to enter text.

Explanation / Notes:

Click here to enter text.

Other (Describe in detail the analysis conducted and the outcome):

Click here to enter text.

3. What was the actual expenditure (from the AMS system) spent for this contract for previous fiscal year?

Click here to enter text.

4. Does the renewal option include an adjustment for inflation? **Yes** **No**
(Information can be obtained from CPI index)

Was it part of the initial contract? **Yes** **No**

Date of last purchase:	Click here to enter a date.
Price paid:	Click here to enter text.
Inflation rate:	Click here to enter text.
Adjusted price:	Click here to enter text.
Percent difference between past purchase price and renewal price:	Click here to enter text.

Explanation / Notes:

Click here to enter text.

5. Is this a seasonal item or service? Yes No

6. Has an analysis been conducted to determine if this service can be performed in-house? Yes No If yes, attach the analysis.

7. What would be the impact on your department if this contract was not approved?

If not approved this would cause an inability to purchase networking equipment and IT services to support the county. This is a critical contract to business operations. Loss of this would inhibit the ability to repair or replace out of date equipment, as well as stop projects that require any assistance in configuration and implementation.

Terrance Slaton, CISO

November 14, 2022

Prepared by

Date

Lateef Ashekun, Interim CIO

November 14, 2022

Department Head

Date